

2nd QUARTER 2021

EvoREAL Talks -

APR 2, 2021

[The Zag Maniac](#)

The Zag Maniac

Matt and Jessica are back for a special edition with special guest Ethan Side the "ROCK" of stats, talking all about Gonzaga Basketball and March Madness. Sports continue to evolve in Spokane centered around recent successes. Why all the hubbub about the Zags?

APR 12, 2021

[Cannon Hill Lifestyle](#)

Cannon Hill Lifestyle

The dynamic duo is back talking about Cannon Hill, the area they chose to move their family a few years back. Why? Lifestyle and walkability! The Cannon Hill addition features mature trees, grocery stores, walking trails, cafes, parks, including proximity to downtown and the I90.

APR 19, 2021

[Momentum '87 Y'all!](#)

Momentum '87 Y'all!

Matt talks about loans including how they may influence your offer, and what is the deal with USDA loans? **Hint it's not prime meat! You can purchase an investment property with a traditional loan so long as you occupy a unit (up to 4 units), income from tenants can be added to your income in purchase.

MAY 3, 2021

[Greenstone Rocks Part I of II](#)

Greenstone Rocks Part I of II

Over the next couple of weeks, we interview Sharla Jones with Greenstone homes. Greenstone focuses on the construction of communities around their homes taking a unique approach to homebuilding. Socioeconomic diversity is huge for them with programs to help transition renters into permanent homes.

MAY 10, 2021

[Greenstone Rocks Part II of II](#)

Greenstone Rocks Part II of II

We are back talking with Greenstone about Spokane development, changes, challenges, communities, and more! What's the deal with condos? The snout house gets the cutoff. Kendall Yards in distress, Greenstone picks up the project and creates a wonderful mixed-use area for all.

MAY 17, 2021

[Steampunk Patio Party](#)

Steampunk Patio Party

Jessica and Matt celebrate their 21st anniversary. Market Update! We run the numbers with some colorful commentary, buyers and agents are feeling the heat, the frustration is real. Persistence and consistency pay off for buyers, take a break, lower your expectations!

MAY 24, 2021

[Arboretum Gems](#)

Arboretum Gems

Should I be buying a house right now? Matt and Jessica discuss the market, making predictions, and ignoring some folks who are taking numbers out of context or are simply misinformed. Jessica offers us a shameless plug. Matt updates us with some history and stories surrounding the Finch Arboretum.

JUN 8, 2021

[Bye Bye PMI](#)

Bye Bye PMI

Matt and Jessica have ONE tip that will save you thousands of dollars, and it's free! PMI what is it? How do you get out of it? Matt talks about getting a deal on seasonal properties. Tip! Look into purchasing in the off-season. Schweitzer rolls out new construction opportunities!

JUN 14, 2021

[Shadle Starter Homes](#)

Shadle Starter Homes

Spokane's in a drought, here are some tips on, "How NOT to start a forest fire": Install a spark arrestor on recreation vehicles, carry a small fire extinguisher, watch your safety chains on vehicles, ditch the fireworks and educate your children, put out cigarettes completely.

JUN 21, 2021

[Are We in a Bubble?](#)

Are We in a Bubble?

Is there a housing bubble? How does our current market compare to the great recession? Be suspicious of those who say we are in a housing bubble or those who firmly say that we are not! "What goes up must come down", this saying is not necessarily true.

JUN 28, 2021

[To Each Their Loan](#)

To Each Their Loan

Special Episode! Matt brings in the expertise of finance guru Dustin Masterson with Numerica Credit Union. Buyer fatigue sets in and people are getting burnt out on multiple offer scenarios. Should I wait to buy or sell? What is the actual cost of waiting in this hot market?