2ND QUARTER 2020

EvoREAL Talks -

APR 6, 2020 Nuns On Horseback

Nuns On Horseback

We are back! Essential with rules; No more than two people allowed on premises, inspectors, appraisers, movers, and stagers have been added to this list. 'Master gardener' Matt builds a garden, break out the cool weather plants, compost is trending, Jessica reveals her Detroit roots, finds new ...

APR 13, 2020

Is Your House Pinteresting?

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I'm bad, I'm bad, I know it, happy B-day to Benson, we talk about our featured area, the Bemiss Area of Spokane, Hays Park, junkyard converted to a field, sledding and stoking wood for the kids, hydroelectric trollies, what's to love?

APR 20, 2020

They Grow 'Em Big In Mead

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Saxon's seniors spread the love through positive messages on yard signs. Community highlight, Mead, WA. (aka Peone), rural feel, proximity to Mt Spokane, railways heads north, Mead = schools, commercial expands and the residential market is thriving.

APR 28, 2020

Scrappy Realtors

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Matt starts with the numbers with surprisingly stable figures despite the covid economy. This episode covers how to make an offer more attractive. Get your financing in line, remove hurdles for sellers, get a pre-approval letter before looking at homes, conventional (or cash) offers are stronger.

•MAY 4, 2020 Zoom Gloom

Zoom Gloom

Matt loses his beard and raises \$3,000 for Second Harvest food bank, Jessica brings back Spokane history talking about parks and planning with an ode to Aubrey White and the Olmstead Brothers, "all homes should be within walking distance to a neighborhood park".

MAY 11, 2020

Covid Purge

Covid Purge

A river runs through it, park history continues with a little geology talk, wandering roads, and losing the zoo, Spokane is an outdoor mecca. Jessica reveals a change of strategy, introducing the "covid purge", downsize like a pro, unstable economic times call for a sense of urgency.

MAY 18, 2020

Pajama Sales Soar

Pajama Sales Soar

Homeschooling woes, return on repairs and remodels, economic updates; businesses start to open by end of the month, consumer credit is declining as budgets tighten and spending is less excessive, unemployment is up by double digits, but is it temporary?

MAY 26, 2020

Twitterpated By Airbnb

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It's all about the economy; Phase 2 commences, how will this affect the numbers? Job losses trending down, unemployment continues to climb, but will that number drastically change soon? Small business owners continue to see financial stress with businesses closed and lack of liquidity.

JUN 1, 2020

Fraud in the Food Chamber

Fraud in the Food Chamber

Doritos, cake and ice cream make the essential shopping list, Featured home; 2403 W Mallon Ave, remodeled on a double lot, 3BR/1BA. Community highlight: North Hill, filled with mom and pop shops, restaurants, and 'funkiness', check out the historic Garland Theatre and The Milk Bottle Diner.

JUN 8, 2020

Spokane Racism, a Feedback Loop

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In this episode we reach in deep to uncover racist language right here in Spokane's CCR documents, we take on the heavy topic of white privilege in housing, "well that was in the past...why can't people just pull themselves up by their bootstraps like I did?", "I didn't get any handouts, why should they?

JUN 16, 2020

Much Ado About ADU

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This episode is all about accessory dwelling units (ADU) secondary living spaces on your property, ADUs can increase the value of a home between 20-50%, many rules apply when it comes to adding additional dwellings to your property. Did you know that ADU's offer tax benefits?!

JUN 23, 2020

Staycation Vacation

Staycation Vacation

Featured home, 1604 Main St Davenport, WA. Modern styling meets green construction, Matt attempts to convince Jessica to snap up a vacation rental home. Vacation property, what's the deal? Financing is available but restrictions apply, 50 miles or more can be considered a second home for?

JUN 29, 2020

Bathroom Reality Check

Bathroom Reality Check

Jessica talks weekend bathroom remodels, "kitchens and bathrooms sell houses", get ideas for updating, consider checking out Pinterest, Wayfair or Houzz, write down your goals, make a list, measure, get your supplies and tools ready. Consider High-impact low-cost improvements!