

# CONTRACT

**WKBN**  
**WKBN 27** 3930 Sunset Blvd  
 Youngstown, OH 44512  
 (330) 782-1144

<u>Contract / Revision</u> 928108 /		<u>Alt Order #</u> 25278700
<u>Product</u> TV		
<u>Contract Dates</u> 11/01/16 - 11/07/16		<u>Estimate #</u> 5292
<u>Advertiser</u> POL/Hillary Clinton For President		<u>Original Date / Revision</u> 10/11/16 / 10/11/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WKBN	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 9912856	<u>Advertiser Code</u> 278	<u>Product 1/2</u> 295
<u>Agency Ref</u> IN117/SP159/AL1336		<u>Advertiser Ref</u> IN13227

And:

**Greer Margolis & Mitchell**  
 3050 K Street Northwest  
 Washington, DC 20007  
 USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WKBN	11/01/16	11/07/16	1st News @ 5a M-F	1st News @ 5a M-I		:30				NM	4	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$45.00				
N 2	WKBN	11/01/16	11/07/16	1st News @ 6a M-F	1st News @ 6a M-I		:30				NM	4	\$380.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$95.00				
3	WKBN	11/01/16	11/07/16	CBS This Morning M-F	CBS This Morning		:30				NM	10	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				10	\$45.00				
4	WKBN	11/01/16	11/07/16	M-F 9a-10a	M-F 9a-10a		:30				NM	4	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$30.00				
5	WKBN	11/01/16	11/07/16	CBS 10a-11a M-F	CBS 10a-11a M-F		:30				NM	4	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$70.00				
6	WKBN	11/01/16	11/07/16	CBS 11a-12p M-F	CBS 11a-12p M-F		:30				NM	4	\$320.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$80.00				
7	WKBN	11/01/16	11/07/16	1st News @ Noon M-F	1st News @ Noon		:30				NM	5	\$575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$115.00				
8	WKBN	11/01/16	11/07/16	CBS The Talk M-F	CBS The Talk M-F		:30				NM	3	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				3	\$60.00				
9	WKBN	11/06/16	11/06/16	CBS Sunday Morning	CBS Sunday Morni		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$75.00				
N 10	WKBN	11/01/16	11/07/16	M-F 3p-4p	M-F 3p-4p		:30				NM	5	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$30.00				
11	WKBN	11/01/16	11/07/16	M-F 4p-5p	M-F 4p-5p		:30				NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

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<u>Contract / Revision</u>	<u>Alt Order #</u>
928108 /	25278700

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/01/16 - 11/07/16	TV	5292

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Hillary Clinton For P	10/11/16 / 10/11/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$40.00				
12	WKBN	11/01/16	11/07/16	1st News @ 5p M-F	1st News @ 5p M-F		:30				NM	4	\$640.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$160.00				
13	WKBN	11/01/16	11/07/16	1st News @ 530p M-F	1st News @ 530p t		:30				NM	4	\$424.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$106.00				
14	WKBN	11/01/16	11/07/16	1st News @ 6p M-F	1st News @ 6p M-F		:30				NM	4	\$980.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$245.00				
D 15	WKBN	11/05/16	11/05/16	1st News @ 6p Sa	1st News @ 6p Sa		:30				NM	0	\$0.00
16	WKBN	11/01/16	11/07/16	M-F 7p-730p	M-F 7p-730p		:30				NM	4	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$225.00				
17	WKBN	11/01/16	11/07/16	M-F 730p-8p	M-F 730p-8p		:30				NM	4	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$225.00				
D 18	WKBN	11/05/16	11/05/16	Sa 7p-730p	Sa 7p-730p		:30				NM	0	\$0.00
D 19	WKBN	11/05/16	11/05/16	Sa 730p-8p	Sa 730p-8p		:30				NM	0	\$0.00
20	WKBN	11/07/16	11/07/16	Mon Hour 2 Pr 9p-10p	Mon Hour 2 Pr 9p-		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$750.00				
21	WKBN	11/01/16	11/01/16	Tue Hour 1 Pr 8p-9p	Tue Hour 1 Pr 8p-9		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-T-----				1	\$650.00				
22	WKBN	11/01/16	11/01/16	Tue Hour 2 Prime	Tue Hour 2 Prime		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-T-----				1	\$400.00				
23	WKBN	11/02/16	11/02/16	Wed Hour 1 Prime 8p-9p	Wed Hour 1 Prime		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--W----				1	\$400.00				
D 24	WKBN	11/05/16	11/05/16	Sa Hour 1 Prime 8p-9p	Sa Hour 1 Prime 8p		:30				NM	0	\$0.00
D 25	WKBN	11/05/16	11/05/16	Sa Hour 2 Prime 9p-10p	Sa Hour 2 Prime 9p		:30				NM	0	\$0.00
26	WKBN	11/06/16	11/06/16	Sun Hour 1 Prime 7p-8p	Sun Hour 1 Prime		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$200.00				
27	WKBN	11/01/16	11/07/16	1st @ 11p M-F	1st @ 11p M-F		:30				NM	4	\$840.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$210.00				
28	WKBN	11/01/16	11/07/16	Late Show/Stephen Colbert	Late Show/Stepher		:30				NM	5	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$75.00				
29	WKBN	11/01/16	11/07/16	Late Late Show	Late Late Show		:30				NM	5	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$15.00				
30	WKBN	11/05/16	11/05/16	M-Sun 1135p-4a	M-Sun 1135p-4a		:30				NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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Week:		10/31/16	11/06/16	-----S-				1	\$10.00				
31	WKBN	11/06/16	11/06/16	Reg Season Steelers (LIT)	Reg Season Steel		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$1,250.00				
<b>Totals</b>								0.00				90	\$11,704.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/31/16 - 11/07/16	90	\$11,704.00	(\$1,755.60)	\$9,948.40
<b>Totals</b>	90	\$11,704.00	(\$1,755.60)	\$9,948.40

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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