

POLITICAL INQUIRY FORM
(TO BE COMPLETED BY STATION REPRESENTATIVE RESPONDING TO THE INQUIRY)

INSTRUCTIONS: This form must be completed as to all requests, both oral and written, for broadcast time to be used by or on behalf of (1) a candidate for public office or (2) persons who wish to communicate a message relating to "any political matter of national importance," as defined in the Bipartisan Campaign Reform Act of 2002. It is to be kept in the Station Public File for a period of two years.

STATION KBPL-FM

DATE OF REQUEST: 9/18/19

INQUIRY MADE BY: Emily Milhoan

AGENCY (if any): Crossroads Media

ADDRESS OF AGENCY: 66 Canal Center Plaza, Suite 555

CITY, STATE, ZIP OF AGENCY: Alexandria, VA 22314

TELEPHONE NUMBER OF AGENCY: (202) 682-8000

CANDIDATE: N/A

ORGANIZATION OR SPONSORING AUTHORITY (WHO WILL PAY): American Petroleum Institute

IF SPONSOR IS A COMMITTEE, NAME OF COMMITTEE: American Petroleum Institute

ADDRESS OF COMMITTEE: 1220 L Street, NW

CITY, STATE, ZIP OF COMMITTEE: Washington, DC 20005-4070

TELEPHONE NUMBER OF COMMITTEE: (202) 682-8000

COMMITTEE OFFICERS:

President & CEO: Mike Sommers

Vice President: Megan Bloomgren

Vice President: Kyle Isakower

Secretary: Stacy Linden

Is this the Candidate's Authorized Committee? () yes (X) no

OFFICE SOUGHT: N/A

PARTY AFFILIATION: N/A

() federal

() state

() local

ELECTION AND DATE: November 06, 2018

() primary

(X) general

FOR ISSUE ADS ONLY:

a. Candidate(s) and offices (if any) referred to:

b. Federal election(s) (if any) referred to: _____

c. Issue(s) discussed: Proposition 112

d. Name, Address, Phone Number of Contact: American Petroleum Institute, 1220 L Street, NW, Washington, DC 20005-4070

DATES REQUESTED: See attached

LENGTH OF SPOT/PROGRAM TIME REQUESTED: See attached

REQUEST MADE:

☐ In writing ☒ orally
If request is made in writing, attach and retain.

STATION OFFER: See attached

DISPOSITION OF REQUEST:

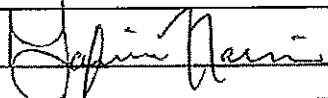
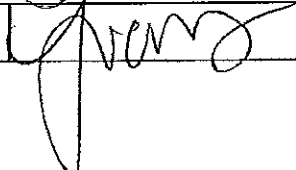
☐ granted ☐ denied
If not granted, state reasons in space below. If denied in writing, attach and retain. If granted, attach contract and invoice, when available.

REQUEST FOR DOCUMENTATION THAT CANDIDATE IS LEGALLY QUALIFIED: N/A

☐ yes ☐ no
Attach any written documentation received.

DATE POLITICAL DISCLOSURE FORM SUBMITTED TO REQUESTOR:

COMMENTS

STATION REP	
REVIEWED	

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: KKLI, KVVU, KCCY / Colorado Springs	Date: 10/18/18
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I, Crossroads Media

do hereby request station time concerning the following issue:

American Petroleum Institute 1220 L Street, NW Washington, DC 20005-4070 Phone: 202-682-8000

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	SEE	ATTACHED	SCHEDULE		

This broadcast time will be used by: American Petroleum Institute

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
☐ Yes ☒ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

--

I represent that the payment for the above described broadcast time has been furnished by (name and address):

--

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

--

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished
by (name and address):

American Petroleum Institute
1220 I Street, NW
Washington, DC 20005-4070

and you are authorized to announce the time as paid for by such person or entity
(hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of
directors below (or attach separately):

Megan Bloomgren- Vice President Communications

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

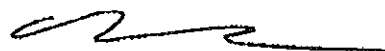
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least 48 before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

9/6/2018

Date



Signature

703-299-1760

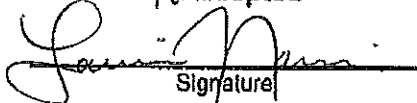
Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted

☐ Accepted In Part

☐ Rejected



Signature

Louisa Norris

Printed Name

Nat'l. Asst.

Title

***Any handwritten information included on this form was not provided by the agency and was included without their knowledge or consent. ***

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	SEE	SCHEDULE			

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach Invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (Identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.



iHeartMEDIA

Order Confirmation

Page 1 of 3
Printed: 10/19/2018 11:06:21

AMERICAN PETROLEUM INSTITUTE
c/o CROSSROADS MEDIA
Attn:
66 CANAL CENTER PLAZA, SUITE 555
ALEXANDRIA, VA 22314

Advertiser No: 118502
Start Date: 10/19/2018
End Date: 10/25/2018
Month Type: Broadcast
Entered: 10/19/2018 11:01 AM by Fusion
Last Update: 10/19/2018 11:01 AM by cccos1k
Spl Req Inv:
AE:
Note: PHILADELPHIA, MMS
Note 2: KVVU-FM 32273910 4610

Order No: 1319049089
Contract/Code #: 32273910
Co-op: No
Package: No
CPE: - - 4610
Revision #: 1
Agency Comm.: 15%

Market Station	Bind To	Start Date	End Date	No On Of Air Sch W. W. Days	Skip W.	M	T	W	T	F	S	S	Spots/ W.	Copy Group	Spot Len.	Priority Revenue Type	Rate	Ord. Spots	Ord. Cost
1 Colorado KVVU-FM	06:00-10:00 Commercial	10/22/18	10/25/18	1 1 0	0	1	1	1	1	0	0	0	4	1615856 GREST 4610/60	60	500	115.00	4	460.00
2 Colorado KVVU-FM	10:00-15:00 Commercial	10/19/18	10/19/18	1 1 0	0	0	0	0	0	4	0	0	4	1615856 GREST 4610/60	60	500	110.00	4	440.00
3 Colorado KVVU-FM	15:00-19:00 Commercial	10/19/18	10/19/18	1 1 0	0	0	0	0	0	3	0	0	3	1615856 GREST 4610/60	60	500	130.00	3	390.00
4 Colorado KVVU-FM	06:00-19:00 Commercial	10/20/18	10/20/18	1 1 0	0	0	0	0	0	0	6	0	6	1615856 GREST 4610/60	60	500	40.00	6	240.00
5 Colorado KVVU-FM	06:00-19:00 Commercial	10/21/18	10/21/18	1 1 0	0	0	0	0	0	0	0	6	6	1615856 GREST 4610/60	60	500	35.00	6	210.00
6 Colorado KVVU-FM	06:00-10:00 Commercial	10/22/18	10/25/18	1 1 0	0	4	4	4	4	0	0	0	16	1615856 GREST 4610/60	60	500	115.00	16	1,840.00
7 Colorado KVVU-FM	10:00-15:00 Commercial	10/22/18	10/25/18	1 1 0	0	4	4	4	4	0	0	0	16	1615856 GREST 4610/60	60	500	110.00	16	1,760.00
8 Colorado KVVU-FM	15:00-19:00 Commercial	10/22/18	10/25/18	1 1 0	0	3	3	3	3	0	0	0	12	1615856 GREST 4610/60	60	500	130.00	12	1,560.00



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Order Confirmation

Page 2 of 3
Printed: 10/19/2018 11:06:21
Order No: 1319049089

No. of Spots/Misc/Digital: 67/0/0

Ordered Gross:	\$6,900.00
Agency Commission:	\$1,035.00
Ordered Net:	\$5,865.00
Total Net Due:	\$5,865.00

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Amount Ord:	67	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	6,900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	5,865.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

When signed below, this is a contract for advertising on the radio stations named above, made with the owner of those stations, subject to those terms and conditions beginning on the last page of this Order Confirmation. Except when this contract is executed by advertiser itself, it is agreed that advertiser's agency makes this contract both for itself and advertiser.

Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers
AMERICAN PETROLEUM INSTITUTE

100%



Order Confirmation

AMERICAN PETROLEUM INSTITUTE
c/o CROSSROADS MEDIA
Attn:
66 CANAL CENTER PLAZA, SUITE 555
ALEXANDRIA, VA 22314

Advertiser No: 118502
Start Date: 10/19/2018
End Date: 10/25/2018
Month Type: Broadcast
Entered: 10/19/2018 11:04 AM by Fusion
Last Update: 10/19/2018 11:05 AM by carcos1k
Spl Req Inv:
AE: PHILADELPHIA, MMWS
Note: KCCY-FM 32273908 4610
Note 2:

Order No: 1319049091
Contract/Code #: 32273908
Co-op: No
Package: No
CPE: - - 4610
Revision #: 1
Agency Comm.: 15%

Market Station	Bind To	Start Date	End Date	No On Of Air Sch W. W. Days	Skip W. M T W T F S S	Spots/ W. Copy Group	Spot Len.	Priority Revenue Type	Rate	Ord. Spots	Ord. Cost
1 Colorado KCCY-FM	06:00-10:00 Commercial	10/22/18	10/24/18	1 1	0 1 1 1 0 0 0 0	3 1615856 GR/EST 4610/60	60	75	91.80	3	275.40
2 Colorado KCCY-FM	10:00-15:00 Commercial	10/19/18	10/19/18	1 1	0 0 0 0 0 3 0 0	3 1615856 GR/EST 4610/60	60	75	94.00	3	282.00
3 Colorado KCCY-FM	15:00-19:00 Commercial	10/19/18	10/19/18	1 1	0 0 0 0 0 3 0 0	3 1615856 GR/EST 4610/60	60	75	91.00	3	273.00
4 Colorado KCCY-FM	06:00-10:00 Commercial	10/20/18	10/20/18	1 1	0 0 0 0 0 0 2 0	2 1615856 GR/EST 4610/60	60	75	32.00	2	64.00
5 Colorado KCCY-FM	10:00-15:00 Commercial	10/20/18	10/20/18	1 1	0 0 0 0 0 0 2 0	2 1615856 GR/EST 4610/60	60	75	38.00	2	76.00
6 Colorado KCCY-FM	15:00-19:00 Commercial	10/20/18	10/20/18	1 1	0 0 0 0 0 0 2 0	2 1615856 GR/EST 4610/60	60	75	33.00	2	66.00
7 Colorado KCCY-FM	06:00-10:00 Commercial	10/21/18	10/21/18	1 1	0 0 0 0 0 0 0 2	2 1615856 GR/EST 4610/60	60	75	24.00	2	48.00
8 Colorado KCCY-FM	10:00-15:00 Commercial	10/21/18	10/21/18	1 1	0 0 0 0 0 0 0 2	2 1615856 GR/EST 4610/60	60	75	18.00	2	36.00
9 Colorado KCCY-FM	15:00-19:00 Commercial	10/21/18	10/21/18	1 1	0 0 0 0 0 0 0 2	2 1615856 GR/EST 4610/60	60	75	23.00	2	46.00
10 Colorado KCCY-FM	06:00-10:00 Commercial	10/22/18	10/25/18	1 1	0 0 3 3 3 3 0 0 0	12 1615856 GR/EST 4610/60	60	75	91.80	12	1,101.60
11 Colorado KCCY-FM	10:00-15:00 Commercial	10/22/18	10/25/18	1 1	0 0 3 3 3 3 0 0 0	12 1615856 GR/EST 4610/60	60	75	94.00	12	1,128.00
12 Colorado KCCY-FM	15:00-19:00 Commercial	10/22/18	10/25/18	1 1	0 0 3 3 3 3 0 0 0	12 1615856 GR/EST 4610/60	60	75	91.00	12	1,092.00



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Order Confirmation

Page 2 of 3
Printed: 10/19/2018 11:06:56
Order No: 1319049091

No. of Spots/Misc/Digital: 57/0/0

Ordered Gross:	\$4,488.00
Agency Commission:	\$673.20
Ordered Net:	\$3,814.80
Total Net Due:	\$3,814.80

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Amount Ord:	57	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	4,488.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	3,814.80	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers
AMERICAN PETROLEUM INSTITUTE

100%



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Order Confirmation

Page 1 of 3
Printed: 10/19/2018 11:07:31

AMERICAN PETROLEUM INSTITUTE
c/o CROSSROADS MEDIA
Attn:
66 CANAL CENTER PLAZA, SUITE 555
ALEXANDRIA, VA 22314

Advertiser No: 118502
Start Date: 10/19/2018
End Date: 10/25/2018
Month Type: Broadcast
Entered: 10/19/2018 11:04 AM by Fusion
Last Update: 10/19/2018 11:04 AM by Fusion
Sp1 Req Inv:
AE:
Note: PHILADELPHIA, MMS
Note 2: KLL-FM 32273909 4610

Order No: 1319049092
Contract/Code #: 32273909
Co-op: No
Package: No
CPE: - - 4610
Revision #: 0
Agency Comm.: 15%

Market Station	Bind To	Start Date	End Date	No On Air		Skip W.								Spots/ Copy Group		Spot Len.	Priority Revenue Type	Rate	Ord. Spots	Ord. Cost		
				Sch W.	Days W.		M	T	W	T	F	S	S	W.								
1 Colorado KKL-FM	06:00-10:00 Commercial	10/19/18	10/19/18	1	1	0	0	0	0	0	0	4	0	0	4	1615856 GREST	4610/60	60	75	85.00	4	340.00
2 Colorado KKL-FM	10:00-15:00 Commercial	10/19/18	10/19/18	1	1	0	0	0	0	0	0	4	0	0	4	1615856 GREST	4610/60	60	75	95.00	4	380.00
3 Colorado KKL-FM	15:00-19:00 Commercial	10/19/18	10/19/18	1	1	0	0	0	0	0	0	4	0	0	4	1615856 GREST	4610/60	60	75	85.00	4	340.00
4 Colorado KKL-FM	06:00-19:00 Commercial	10/20/18	10/20/18	1	1	0	0	0	0	0	0	6	0	0	6	1615856 GREST	4610/60	60	65	20.00	6	120.00
5 Colorado KKL-FM	06:00-19:00 Commercial	10/21/18	10/21/18	1	1	0	0	0	0	0	0	6	0	0	6	1615856 GREST	4610/60	60	65	15.00	6	90.00
6 Colorado KKL-FM	06:00-10:00 Commercial	10/22/18	10/25/18	1	1	0	0	4	4	4	4	0	0	0	16	1615856 GREST	4610/60	60	75	85.00	16	1,360.00
7 Colorado KKL-FM	10:00-15:00 Commercial	10/22/18	10/25/18	1	1	0	0	4	4	4	4	0	0	0	16	1615856 GREST	4610/60	60	75	95.00	16	1,520.00
8 Colorado KKL-FM	15:00-19:00 Commercial	10/22/18	10/25/18	1	1	0	0	4	4	4	4	0	0	0	16	1615856 GREST	4610/60	60	75	85.00	16	1,360.00



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Order Confirmation

Page 2 of 3
Printed: 10/19/2018 11:07:31
Order No: 1319049092

No. of Spots/Misc/Digital: 72/0/0

Ordered Gross:	\$5,510.00
Agency Commission:	\$826.50
Ordered Net:	\$4,683.50
Total Net Due:	\$4,683.50

	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Amount Ord:	72	0	0	0	0	0	0	0	0	0	0	0	0
Gross:	5,510.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net:	4,683.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

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Accepted for Company: _____

Accepted for Advertiser: _____

Participating Customers
AMERICAN PETROLEUM INSTITUTE

100%