

# Broadcast Contract

GILBERT & ASSOCIATES  
 DON GUZMAN FRIENDS OF (agy)  
 360 HOOHANA STREET, #A-202  
 KAHULUI, HI 96732

Start Date 06/18/18	Contract# 831849457	Mod# 1
End Date 06/26/18	Date Entered 05/21/18	Date Last Modified 06/01/18
Advertiser DON GUZMAN FRIENDS O		Station Market KJKS-FM,KJMD-FM, KPOA-FM
Product Pre-Political Window		SalesRep/Office Political-Maui

Standard Billing Cycle Estimate#

## KJKS-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 06/18/18 TU 06/26/18	06:00A-10:00A	30	1	2	1	1	1	--	--	6	\$28.00
2	MO 06/18/18 TU 06/26/18	10:00A-03:00P	30	1	--	1	--	1	--	--	3	\$25.00
3	MO 06/18/18 TU 06/26/18	03:00P-07:00P	30	1	1	--	1	1	--	--	4	\$26.00
4	MO 06/18/18 TU 06/26/18	06:00A-10:00A	60	--	1	1	2	1	--	--	5	\$36.00
5	MO 06/18/18 TU 06/26/18	10:00A-03:00P	60	1	--	1	--	1	--	--	3	\$33.00
6	MO 06/18/18 TU 06/26/18	03:00P-07:00P	60	1	1	1	1	--	--	--	4	\$34.00

## KJMD-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 06/18/18 TU 06/26/18	06:00A-10:00A	30	1	2	1	1	1	--	--	6	\$28.00
2	MO 06/18/18 TU 06/26/18	10:00A-03:00P	30	1	--	1	--	1	--	--	3	\$22.00
3	MO 06/18/18 TU 06/26/18	03:00P-07:00P	30	1	1	--	1	1	--	--	4	\$24.00
4	MO 06/18/18 TU 06/26/18	06:00A-10:00A	60	--	1	1	2	1	--	--	5	\$36.00
5	MO 06/18/18 TU 06/26/18	10:00A-03:00P	60	1	--	1	--	1	--	--	3	\$29.00
6	MO 06/18/18 TU 06/26/18	03:00P-07:00P	60	1	1	1	1	--	--	--	4	\$31.00

## KPOA-FM

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 1

# Broadcast Contract

GILBERT & ASSOCIATES  
 DON GUZMAN FRIENDS OF (agy)  
 360 HOOHANA STREET, #A-202  
 KAHULUI, HI 96732

Start Date 06/18/18	Contract# 831849457	Mod# 1
End Date 06/26/18	Date Entered 05/21/18	Date Last Modified 06/01/18
Advertiser DON GUZMAN FRIENDS O		Station Market KJKS-FM,KJMD-FM, KPOA-FM
Product Pre-Political Window		SalesRep/Office Political-Maui

Standard Billing Cycle Estimate#

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 06/18/18 TU 06/26/18	06:00A-10:00A	30	1	2	1	1	1	--	--	6	\$34.00
2	MO 06/18/18 TU 06/26/18	10:00A-03:00P	30	1	--	1	--	1	--	--	3	\$24.00
3	MO 06/18/18 TU 06/26/18	03:00P-07:00P	30	1	1	--	1	1	--	--	4	\$27.00
4	MO 06/18/18 TU 06/26/18	06:00A-10:00A	60	--	1	1	2	1	--	--	5	\$45.00
5	MO 06/18/18 TU 06/26/18	10:00A-03:00P	60	1	--	1	--	1	--	--	3	\$32.00
6	MO 06/18/18 TU 06/26/18	03:00P-07:00P	60	1	1	1	1	--	--	--	4	\$36.00

-----Tax Detail-----

GENERAL EXCISE      W-20361128-01      \$ 114.57

Tax Total: \$ 114.57

\* Tax calculations are an estimate based on the order as contracted. Actual taxes due will appear on the invoice

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	105	3,240.00	\$486.00	\$ 2,868.57	\$ 3,240.00

THE LICENSEE OF THIS STATION DOES NOT DISCRIMINATE IN THE SALE OF ADVERTISING TIME ON THE BASIS OF RACE OR ETHNICITY AND WILL ACCEPT NO ADVERTISING FROM ANY ADVERTISER FOR PLACEMENT WHICH ILLEGALLY DISCRIMINATES ON THE BASIS OF RACE OR ETHNICITY.

Billing Projections: By Month

	Jun 18	Jul 18
CA	3,240.00	
ST	2,332.00	908.00

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name	Title	Name	Title
See reverse for accepted terms and conditions, if any			Page 2

# Broadcast Contract

GILBERT & ASSOCIATES  
 DON GUZMAN FRIENDS OF (agy)  
 360 HOOHANA STREET, #A-202  
 KAHULUI, HI 96732

Start Date 06/18/18	Contract# 831849457	Mod# 0
End Date 06/26/18	Date Entered 05/21/18	Date Last Modified 05/22/18
Advertiser DON GUZMAN FRIENDS O		Station Market KJKS-FM,KJMD-FM
Product Pre-Political Window		SalesRep/Office Sherri Grimes

Standard Billing Cycle Estimate#

### KJKS-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 06/18/18 TU 06/26/18	06:00A-10:00A	30	1	2	1	1	1	--	--	6	\$28.00
2	MO 06/18/18 TU 06/26/18	10:00A-03:00P	30	1	--	1	--	1	--	--	3	\$25.00
3	MO 06/18/18 TU 06/26/18	03:00P-07:00P	30	1	1	--	1	1	--	--	4	\$26.00
4	MO 06/18/18 TU 06/26/18	06:00A-10:00A	60	--	1	1	2	1	--	--	5	\$36.00
5	MO 06/18/18 TU 06/26/18	10:00A-03:00P	60	1	--	1	--	1	--	--	3	\$33.00
6	MO 06/18/18 TU 06/26/18	03:00P-07:00P	60	1	1	1	1	--	--	--	4	\$34.00

### KJMD-FM

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	MO 06/18/18 TU 06/26/18	06:00A-10:00A	30	1	2	1	1	1	--	--	6	\$28.00
2	MO 06/18/18 TU 06/26/18	10:00A-03:00P	30	1	--	1	--	1	--	--	3	\$22.00
3	MO 06/18/18 TU 06/26/18	03:00P-07:00P	30	1	1	--	1	1	--	--	4	\$24.00
4	MO 06/18/18 TU 06/26/18	06:00A-10:00A	60	--	1	1	2	1	--	--	5	\$36.00
5	MO 06/18/18 TU 06/26/18	10:00A-03:00P	60	1	--	1	--	1	--	--	3	\$29.00
6	MO 06/18/18 TU 06/26/18	03:00P-07:00P	60	1	1	1	1	--	--	--	4	\$31.00

-----Tax Detail-----

GENERAL EXCISE      W-20361128-01      \$ 72.91

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

_____ Name	_____ Title	_____ Name	_____ Title
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See reverse for accepted terms and conditions, if any

# Broadcast Contract

GILBERT & ASSOCIATES  
 DON GUZMAN FRIENDS OF (agy)  
 360 HOOHANA STREET, #A-202  
 KAHULUI, HI 96732

Start Date 06/18/18	Contract# 831849457	Mod# 0
End Date 06/26/18	Date Entered 05/21/18	Date Last Modified 05/22/18
Advertiser DON GUZMAN FRIENDS O		Station Market KJKS-FM,KJMD-FM
Product Pre-Political Window		SalesRep/Office Sherri Grimes

Standard Billing Cycle Estimate#

Tax Total: \$ 72.91

\* Tax calculations are an estimate based on the order as contracted. Actual taxes due will appear on the invoice

Additional Comments	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	70	2,062.00	\$309.30	\$ 1,825.61	\$ 2,062.00

THE LICENSEE OF THIS STATION DOES NOT DISCRIMINATE IN THE SALE OF ADVERTISING TIME ON THE BASIS OF RACE OR ETHNICITY AND WILL ACCEPT NO ADVERTISING FROM ANY ADVERTISER FOR PLACEMENT WHICH ILLEGALLY DISCRIMINATES ON THE BASIS OF RACE OR ETHNICITY.

Billing Projections: By Month

	Jun 18	Jul 18
CA	2,062.00	
ST	1,483.00	579.00

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Name	Title	Name	Title
See reverse for accepted terms and conditions, if any			Page 2

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> Pacific Media Group, 311 Ano St., Kahului, HI 96732	<b>Date:</b> June 1, 2018
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I, Nicholas Gilbert

being/on behalf of: Friends of Don Guzman

a legally qualified candidate of the \_\_\_\_\_

political party for the office of: Mayor

in the Primary

election to be held on: August 11, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
:30 / :60	Day-Parted	M - F		5 per	1

**Attach proposed schedule with charges (if available):**     **\$2,868.58**

I represent that the payment for the above described broadcast time has been furnished by:

Friends of Don Guzman

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Lita Dela Piña

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

4/27/18

**Date**



**Signature**

**To Be Signed By Station Representative**

**Accepted**

**Accepted in Part**

**Rejected**

Sherri Grimes

Digitally signed by Sherri Grimes  
DN: cn=Sherri Grimes, o=National Association of Broadcasters  
Date: 2018.04.27 11:56:21 -0700

**Signature**

Sherri Grimes

**Printed Name**

Sales

**Title**

# INVOICE



**Invoice #:** MC-1180689566  
**Invoice Date:** 06/24/2018  
**Contract #:** 831849457  
**Page:** 1  
**Net Amount Due:** \$2,064.66

**Agency:** GILBERT & ASSOCIATES  
 360 HOOHANA STREET, #A-202  
 KAHULUI, HI 96732

**Station(s):** KJKS-FM  
 KJMD-FM  
 KPOA-FM

**Advertiser:** DON GUZMAN FRIENDS OF (agy)  
**Product:** Pre-Political Window  
**Estimate #:**  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** Sherri Grimes, Political-Maui  
**Terms:** NET 30

Day	Date	Time	Ln	Length	Product	ISCI	Rate
<b>KJKS-FM</b>							
MON	06/18/18	07:41a	1	30			\$28.00
MON	06/18/18	12:32p	2	30			\$25.00
MON	06/18/18	01:17p	5	60			\$33.00
MON	06/18/18	04:31p	3	30			\$26.00
MON	06/18/18	06:13p	6	60			\$34.00
TUE	06/19/18	06:06a	4	60			\$36.00
TUE	06/19/18	08:52a	1	30			\$28.00
TUE	06/19/18	09:15a	1	30			\$28.00
TUE	06/19/18	03:13p	6	60			\$34.00
TUE	06/19/18	06:20p	3	30			\$26.00
WED	06/20/18	06:06a	1	30			\$28.00
WED	06/20/18	09:50a	4	60			\$36.00
WED	06/20/18	10:49a	5	60			\$33.00
WED	06/20/18	01:30p	2	30			\$25.00
WED	06/20/18	05:26p	6	60			\$34.00
THU	06/21/18	07:12a	4	60			\$36.00
THU	06/21/18	07:57a	1	30			\$28.00
THU	06/21/18	08:41a	4	60			\$36.00
THU	06/21/18	03:31p	3	30			\$26.00
THU	06/21/18	04:49p	6	60			\$34.00
FRI	06/22/18	06:07a	4	60			\$36.00
FRI	06/22/18	08:47a	1	30			\$28.00
FRI	06/22/18	11:31a	5	60			\$33.00
FRI	06/22/18	02:18p	2	30			\$25.00
FRI	06/22/18	05:10p	3	30			\$26.00
<b>KJMD-FM</b>							
MON	06/18/18	07:12a	1	30			\$28.00
MON	06/18/18	11:12a	2	30			\$22.00
MON	06/18/18	01:13p	5	60			\$29.00
MON	06/18/18	03:32p	3	30			\$24.00
MON	06/18/18	04:10p	6	60			\$31.00

# INVOICE



Invoice #: MC-1180689566  
 Invoice Date: 06/24/2018  
 Contract #: 831849457  
 Page: 2  
 Net Amount Due: \$2,064.66

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	06/19/18	06:05a	4	60			\$36.00
TUE	06/19/18	08:12a	1	30			\$28.00
TUE	06/19/18	09:27a	1	30			\$28.00
TUE	06/19/18	05:14p	3	30			\$24.00
TUE	06/19/18	06:22p	6	60			\$31.00
WED	06/20/18	06:08a	1	30			\$28.00
WED	06/20/18	07:11a	4	60			\$36.00
WED	06/20/18	11:51a	5	60			\$29.00
WED	06/20/18	12:45p	2	30			\$22.00
WED	06/20/18	05:27p	6	60			\$31.00
THU	06/21/18	07:11a	4	60			\$36.00
THU	06/21/18	08:11a	4	60			\$36.00
THU	06/21/18	09:43a	1	30			\$28.00
THU	06/21/18	03:30p	6	60			\$31.00
THU	06/21/18	04:48p	3	30			\$24.00
FRI	06/22/18	08:51a	4	60			\$36.00
FRI	06/22/18	09:51a	1	30			\$28.00
FRI	06/22/18	10:15a	2	30			\$22.00
FRI	06/22/18	02:13p	5	60			\$29.00
FRI	06/22/18	06:34p	3	30			\$24.00
<b>KPOA-FM</b>							
MON	06/18/18	09:16a	1	30			\$34.00
MON	06/18/18	12:14p	5	60			\$32.00
MON	06/18/18	12:30p	2	30			\$24.00
MON	06/18/18	05:30p	3	30			\$27.00
MON	06/18/18	06:15p	6	60			\$36.00
TUE	06/19/18	06:03a	1	30			\$34.00
TUE	06/19/18	06:50a	4	60			\$45.00
TUE	06/19/18	08:48a	1	30			\$34.00
TUE	06/19/18	04:34p	3	30			\$27.00
TUE	06/19/18	05:47p	6	60			\$36.00
WED	06/20/18	07:17a	1	30			\$34.00
WED	06/20/18	09:14a	4	60			\$45.00
WED	06/20/18	11:32a	5	60			\$32.00
WED	06/20/18	01:32p	2	30			\$24.00
WED	06/20/18	04:53p	6	60			\$36.00
THU	06/21/18	06:33a	1	30			\$34.00
THU	06/21/18	07:16a	4	60			\$45.00
THU	06/21/18	08:14a	4	60			\$45.00
THU	06/21/18	03:19p	6	60			\$36.00
THU	06/21/18	03:46p	3	30			\$27.00
FRI	06/22/18	07:04a	1	30			\$34.00
FRI	06/22/18	08:13a	4	60			\$45.00
FRI	06/22/18	10:50a	2	30			\$24.00
FRI	06/22/18	02:34p	5	60			\$32.00
FRI	06/22/18	06:30p	3	30			\$27.00



# INVOICE



Invoice #: MC-1180689566  
Invoice Date: 06/24/2018  
Contract #: 831849457  
Page: 3  
Net Amount Due: \$2,064.66

THE LICENSEE OF THIS STATION DOES NOT DISCRIMINATE IN THE SALE OF ADVERTISING TIME ON THE BASIS OF RACE OR ETHNICITY AND WILL ACCEPT NO ADVERTISING FROM ANY ADVERTISER FOR PLACEMENT WHICH ILLEGALLY DISCRIMINATES ON THE BASIS OF RACE OR ETHNICITY.

**KJKS-FM**  
Total Spots: 25  
Gross Amount: \$762.00  
Agency Commission: (\$114.30)  
Taxes:  
W-20361128-01 \$26.94  
GENERAL EXCISE  
Net Amount: \$674.64

**KJMD-FM**  
Total Spots: 25  
Gross Amount: \$721.00  
Agency Commission: (\$108.15)  
Taxes:  
W-20361128-01 \$25.50  
GENERAL EXCISE  
Net Amount: \$638.35

**KPOA-FM**  
Total Spots: 25  
Gross Amount: \$849.00  
Agency Commission: (\$127.35)  
Taxes:  
W-20361128-01 \$30.02  
GENERAL EXCISE  
Net Amount: \$751.67

Remit To:  
PACIFIC MEDIA GROUP  
C/O PACIFIC RADIO GROUP  
PO BOX 1120  
HONOLULU, HI 96807-1120

**Invoice Totals**  
Total Spots: 75  
Gross Amount: \$2,332.00  
Agency Commission: (\$349.80)  
Taxes:  
W-20361128-01 \$82.46  
GENERAL EXCISE  
Net Amount Due: \$2,064.66

I affirm that the announcements were broadcast as indicated above.  
Copy of Electronic Invoice



**MAUI**

311 Ano Street  
Kahului, HI 96732  
(808) 877-5566

**Remittance Advice**  
**Please enclose with payment**

PACIFIC MEDIA GROUP  
C/O PACIFIC RADIO GROUP  
PO BOX 1120  
HONOLULU, HI 96807-1120

**Invoice:** MC-1180689566  
**Invoice Date:** 6/24/18  
**Advertiser:** DON GUZMAN FRIENDS OF (agy)  
**Contract:** 831849457  
**Please Remit:** \$2,064.66  
**Terms:** NET 30

GILBERT & ASSOCIATES  
360 HOOHANA STREET, #A-202  
KAHULUI, HI 96732

# INVOICE



Invoice #: MC-1180790003  
 Invoice Date: 07/29/2018  
 Contract #: 831849457  
 Page: 1  
 Net Amount Due: \$803.91

Agency: **GILBERT & ASSOCIATES**  
 360 HOOHANA STREET, #A-202  
 KAHULUI, HI 96732

Station(s): **KJKS-FM**  
**KJMD-FM**  
**KPOA-FM**

Advertiser: **DON GUZMAN FRIENDS OF (agy)**  
 Product: **Pre-Political Window**  
 Estimate #:  
 Agency Client Code:  
 Buyer Name:

Salesperson(s): **Sherri Grimes, Political-Maui**  
 Terms: **NET 30**

Day	Date	Time	Ln	Length	Product	ISCI	Rate
<b>KJKS-FM</b>							
MON	06/25/18	09:18a	1	30			\$28.00
MON	06/25/18	10:46a	2	30			\$25.00
MON	06/25/18	02:48p	5	60			\$33.00
MON	06/25/18	04:15p	3	30			\$26.00
MON	06/25/18	04:41p	6	60			\$34.00
TUE	06/26/18	06:55a	1	30			\$28.00
TUE	06/26/18	07:12a	1	30			\$28.00
TUE	06/26/18	07:56a	4	60			\$36.00
TUE	06/26/18	03:15p	6	60			\$34.00
TUE	06/26/18	06:31p	3	30			\$26.00
<b>KJMD-FM</b>							
MON	06/25/18	07:48a	1	30			\$28.00
MON	06/25/18	10:14a	5	60			\$29.00
MON	06/25/18	01:28p	2	30			\$22.00
MON	06/25/18	03:15p	3	30			\$24.00
MON	06/25/18	04:48p	6	60			\$31.00
TUE	06/26/18	06:21a	1	30			\$28.00
TUE	06/26/18	08:35a	1	30			\$28.00
TUE	06/26/18	09:14a	4	60			\$36.00
TUE	06/26/18	03:15p	6	60			\$31.00
TUE	06/26/18	06:30p	3	30			\$24.00
<b>KPOA-FM</b>							
MON	06/25/18	09:48a	1	30			\$34.00
MON	06/25/18	01:16p	5	60			\$32.00
MON	06/25/18	02:31p	2	30			\$24.00
MON	06/25/18	03:33p	3	30			\$27.00
MON	06/25/18	06:17p	6	60			\$36.00
TUE	06/26/18	06:45a	4	60			\$45.00
TUE	06/26/18	07:35a	1	30			\$34.00
TUE	06/26/18	08:32a	1	30			\$34.00

# INVOICE



**Invoice #:** MC-1180790003  
**Invoice Date:** 07/29/2018  
**Contract #:** 831849457  
**Page:** 2  
**Net Amount Due:** \$803.91

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	06/26/18	03:19p	6	60			\$36.00
TUE	06/26/18	04:33p	3	30			\$27.00

THE LICENSEE OF THIS STATION DOES NOT DISCRIMINATE IN THE SALE OF ADVERTISING TIME ON THE BASIS OF RACE OR ETHNICITY AND WILL ACCEPT NO ADVERTISING FROM ANY ADVERTISER FOR PLACEMENT WHICH ILLEGALLY DISCRIMINATES ON THE BASIS OF RACE OR ETHNICITY.

**KJKS-FM**  
 Total Spots: 10  
 Gross Amount: \$298.00  
 Agency Commission: (\$44.70)  
 Taxes:  
     W-20361128-01 \$10.54  
 GENERAL EXCISE  
 Net Amount: \$263.84

**KJMD-FM**  
 Total Spots: 10  
 Gross Amount: \$281.00  
 Agency Commission: (\$42.15)  
 Taxes:  
     W-20361128-01 \$9.93  
 GENERAL EXCISE  
 Net Amount: \$248.78

**KPOA-FM**  
 Total Spots: 10  
 Gross Amount: \$329.00  
 Agency Commission: (\$49.35)  
 Taxes:  
     W-20361128-01 \$11.64  
 GENERAL EXCISE  
 Net Amount: \$291.29

**Remit To:**  
 PACIFIC MEDIA GROUP  
 C/O PACIFIC RADIO GROUP  
 PO BOX 1120  
 HONOLULU, HI 96807-1120

**Invoice Totals**  
 Total Spots: 30  
 Gross Amount: \$908.00  
 Agency Commission: (\$136.20)  
 Taxes:  
     W-20361128-01 \$32.11  
 GENERAL EXCISE  
 Net Amount Due: \$803.91

I affirm that the announcements were broadcast as indicated above.  
 Copy of Electronic Invoice



**MAUI**

311 Ano Street  
Kahului, HI 96732  
(808) 877-5566

**Remittance Advice**  
**Please enclose with payment**

PACIFIC MEDIA GROUP  
C/O PACIFIC RADIO GROUP  
PO BOX 1120  
HONOLULU, HI 96807-1120

**Invoice:** MC-1180790003  
**Invoice Date:** 7/29/18  
**Advertiser:** DON GUZMAN FRIENDS OF (agy)  
**Contract:** 831849457  
**Please Remit:** \$803.91  
**Terms:** NET 30

GILBERT & ASSOCIATES  
360 HOOHANA STREET, #A-202  
KAHULUI, HI 96732