

2017-2018 ANNUAL EEO PUBLIC FILE REPORT

ZIMMER RADIO OF MID-MISSOURI, INC.

KCLR – FM, KTXY – FM, KCMQ – FM, KSSZ – FM,  
KTGR – AM, KTGR - FM, KATI – FM,  
KWOS – AM, KFAL – AM, KZWV - FM

The purpose of this EEO Public File Report ("Report") is to comply with Section 73.2080(c)(6) of the FCC's 2008 EEO Rule. This Report has been prepared on behalf of the Station Employment Unit that is comprised of the following stations: KCLR-FM licensed in Boonville, MO, Cooper County, KTXY – FM licensed in Jefferson City, MO, Cole County, KCMQ – FM licensed in Columbia, MO, Boone County, KSSZ – FM licensed in Fayette, MO, Howard County, KTGR – AM licensed in Columbia, MO, KTGR – FM licensed in Fulton, MO, Callway County, KATI – FM licensed in California, MO in Moniteau County, KWOS – AM licensed in Jefferson City, MO in Cole County, KFAL – AM licensed to Fulton, MO in Callaway County and KZWV – FM licensed to Eldon, MO in Miller County, and is required to be placed in the public inspection files of these stations, and posted on their websites, if they have websites.

This information contained in this Report covers the time period beginning October 1, 2017 to and including September 30, 2018 (the "Applicable Period"). The FCC's 2007 EEO Rule requires that this Report contain the following information:

Appendices 1, 2, and 3, which follow, have been designed, in the aggregate, to provide the required information.

**Appendix 1 to**  
Annual EEO Public Report Form  
Covering the Period from October 1, 2017 to and including September 30, 2018

Stations Comprising Station Employment Unit: KCLR – FM, KTXY – FM, KCMQ – FM, KSSZ – FM, KTGR – AM, KATI – FM, KWOS – AM, KFAL – AM, KTGR – FM, KZWV-FM

Section 1 Vacancy Information

Full time Positions – Sales/Account Executive (6), Client Services Manager (2), On Air Personality (1), On Air Personality – KATI Morning Co-Host (1), Events Coordinator

(1), On Air Personality KTXY – Nights (1), Front End Web Developer (1), Social Media Specialist (1)

Filled by Job Title – Sales/Account Executive, Client Services Manager, On Air Personality, On Air Personality -KATI Morning Co-Host, Events Coordinator, On Air Personality KTXY-Nights, Social Media Specialist, Front End Web Developer, ,

Recruitment Source of Hires –Email Inquiry (1), Employee Referral (2), Indeed (1), Job Board (1), LinkedIn (4), Radio Recruitment ad (1), Ziprecruiter (4)

## **Appendix 2**

### **Annual EEO Public Report Form**

Covering the Period from October 1, 2017 to and including September 30, 2018 (the “Applicable Period”.)

Stations Comprising Employment Unit: KCLR-FM, KTXY-FM, KCMQ-FM, KSSZ-FM, KTGR-AM, KATI-FM, KWOS-AM, KFAL-AM, KTGR-FM, KZWV-FM

Section 2: Recruitment Source Information: Zimmer Radio & Marketing Group, 3215 Lemone Industrial Blvd. Suite 200, Columbia, MO 65201, 573-875-1099

Interviewers for this period were: Jamie Mac/Scott Lepp, Carrie Lorenz, Emily Schuhmacher, Annie Leible, Christine Overfelt, Becky James and Carla Leible

Total Number of Persons Interviewed During Applicable Period for These Positions: 180

Career Fair (1), Email Inquiry (2), Employee Referral (4), Indeed (39), Job Board (2), LinkedIn (64), Radio Recruitment ad (5), Recruiter (1), Station on Air advertisement (1), Station Website (1), Univeristy of MO Columbia (2), Unknown Referral Source (10), Word of Mouth Referral (3), Ziprecruiter (46)

## **Appendix 3**

Annual EEO Public File Report Form Covering the Period from October 1, 2017 to and including September 30, 2018 (the “Applicable Period”.)

Section 3: Supplemental (Non Vacancy Specific) Recruitment Activities Undertaken by KCLR-FM, KTXY-FM, KCMQ-FM, KSSZ-FM, KTGR-AM, KATI-FM, KWOS-AM, KFAL-AM, KTGR-FM, KZWV-FM

Internship Opportunities: Internships accepted year round with IT/Creative Services and Sales Departments

Participation in Job Banks/Internet Programs – Recruited for open positions with job postings:

- Looking for our next award winning Co-Host. – 1/2/18
- KATI morning Show personality -All Access.com postings for opportunities - 5/7/18
- Posting jobs on Ziprecruiter.com (11/21/17 – 09/30/18)

Sponsorship of events in the community designed to increase public awareness:

- Central Missouri Honor Flight (Honor Flight Network) – 8/24/18
- Children’s Miracle Network Radiothon 2017 (Children’s Miracle Network) – 2/23/18
- CMN request-a-thon – 5/15/18

Participation in events or programs sponsored by educational institutes:

- Nov 16 2017: Mizzou Communications Department (Carrie Berkbuegler/Trevor Morgan)
- March 15 2018: Mizzou Communications Department (Carrie Berkbuegler/Trevor Morgan)
- April 24, 2018: SEMO University/Communications Department. (Trevor)
- May 7 2018: Moberly Area Community College/Career Development Seminar focused on Ethics in workplace (Brad Tregnago)

Participation in Job Fairs:

- Hosted own job fair – 11/30/17
- Hosted own job fair – 12/5/17

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

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**III. RECRUITMENT INITIATIVES**

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
1	11/1/2017	Participation in job banks, internet programs and other programs designed to promote outreach	posting of all positions through zip recruiter, indeed, and linkedin	3	SHUHMACHER JAMES LEIBLE
2	11/16/2017	Participation in events or programs sponsored by educational institutions	Spoke to Mizzou Communications department	2	Sales Director KCMQ - Program Director
3	11/21/2017	Sponsorship of events in the community designed to increase public awareness	Stealing back Christmas was formed to help get toys back for toys for tots that were stolen out of a storage locker. <a href="https://y107.com/stealing-back-christmas-results/">https://y107.com/stealing-back-christmas-results/</a>	60	
4	11/30/2017	Hosting of Job Fair	hosted a job fair in our office for all positions	15	Lorenz Leible
5	12/5/2017	Hosting of Job Fair	Job fair in our facility with Bryan College	10	
6	1/2/2018	Participation in job banks, internet programs and other programs designed to promote outreach	Zimmer Radio & Marketing Group in mid-Missouri is looking for more passionate people to join our team in 2018. We are always searching for dynamic on-air personalities and programmers for our music/spoken word formats, who understand that connecting with your audience is much more than just what you do over the air.  [b]Formats:[/b] Country, CHR, News/Talk, Sports, Classic Rock, AC All access	1	Operations Director
7	2/23/2018	Sponsorship of events in the community designed to increase public awareness	Childrens Miracle Network Radiothon to raise money for sick children at our local hospital.	50	
8	3/15/2018	Participation in events or programs sponsored by educational institutions	Spoke to Mizzou Communications department	2	Sales Director KCMQ - Program Director
9	4/24/2018	Participation in events or programs sponsored by educational institutions	Spoke to SEMO University/Communications Department	1	KCMQ - Program Director

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**III. RECRUITMENT INITIATIVES**

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
10	5/7/2018	Participation in events or programs sponsored by educational institutions	Spoke at Career development seminar focusing on Ethics in the Workplace - Moberly Area Community College	1	News Director
11	5/15/2018	Participation in job banks, internet programs and other programs designed to promote outreach	looking for morning co-host for our heritage country station in Jefferson City, MO and someone who is also able to lead a staff as program director	1	Operations Director
12	7/19/2018	Sponsorship of events in the community designed to increase public awareness	CMN REQUESTATHON	40	
13	8/24/2018	Sponsorship of events in the community designed to increase public awareness	Central MO Honor Flight Radiothon	25	Lepp Rathert Cox Washington

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
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**I. VACANCY LIST**

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

<b>Job Title</b>	<b>Recruitment Sources ("RS") Used to Fill Vacancy</b>	<b>RS Referring Hiree</b>
On Air Personality	19	19
Sales/Account Executive	1-19, 21, 23-25, 28, 30-32, 34-38, 40-41, 43-50, 54, 56-60, 62-67, 69-99	36
Sales/Account Executive	1-19, 21, 23-25, 28, 30-32, 34-38, 40-41, 43-50, 54, 56-60, 62-67, 69-99	99
Sales/Account Executive	1-19, 21, 23-25, 28, 30-32, 34-38, 40-41, 43-50, 54, 56-60, 62-67, 69-99	99
Sales/Account Executive	1-19, 21, 23-25, 28, 30-32, 34-38, 40-41, 43-50, 54, 56-60, 62-67, 69-99	44
Sales/Account Executive	1-19, 21, 23-25, 28, 30-32, 34-38, 40-41, 43-50, 54, 56-60, 62-67, 69-99	44
Sales/Account Executive	1-19, 21, 23-25, 28, 30-32, 34-38, 40-41, 43-50, 54, 56-60, 62-67, 69-99	99
Front End Web Developer/Designer	44, 65	65
Client Services Manager	44, 99	44
Client Services Manager	44, 99	44
On Air Personality - KATI	1-9, 11-18, 21, 23, 25, 28, 30-32, 34-35, 38-41, 43, 45-51, 54, 56, 58-60, 62-64, 67, 69-72, 75-79, 81-83, 85-88, 90-96, 98	39
Events Coordinator	99	99
Social Media Specialist	1-9, 11-18, 21, 23-25, 28, 30-32, 34-35, 38, 40-41, 43-46, 48-49, 51-52, 56-60, 62-64, 67, 69-72, 75-79, 81-83, 85, 88, 90-96, 98	24
On Air Personality KTXY - Nights	1-4, 7, 9, 14, 17, 20-22, 24, 26-27, 29, 33, 42-43, 46, 48, 53-57, 59-62, 67-69, 76, 79, 82, 87, 92, 94, 98	24

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
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**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Alice Lloyd College 100 Purpose Road Pippa Passes, Kentucky 41844 Phone : 606-368-6136 Email : janetjohnson@alc.edu Fax : 1-606-368-6217 Janet Johnson	N	0
2	American Indian Council 310 Armour Rd, Ste 205 N. Kansas City, Missouri 64116 Phone : 816-471-4898 Email : cmolle@indiancouncil.net Fax : 1-816-471-8543 Christine Molle	N	0
3	Arkansas Technical University 1605 Collisium Drive Russellville, Arkansas 72801 Phone : 479-880-4520 Email : ajohnson94@atu.edu Fax : 1-479-964-0863 Amanda Johnson	N	0
4	Aurora University 347 South Gladstone Ave. Aurora, Illinois 60506 Phone : 630-892-6431 Email : career@aurora.edu Fax : 1-630-844-5463 Te Reid	N	0
5	Bellarmine College 200 Newburg Road Louisville, Kentucky 40205 Phone : 502-452-8154 Email : mba@mbaweb.org Fax : 1-502-452-8050 Ann Zenan	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
6	Black River Technical College PO Box 468 Pochantas, Arkansas 72455 Phone : 870-248-4000 Email : mba@mbaweb.org Fax : 1-870-248-4100 Kimberly Bigger	N	0
7	Blackburn College 700 College Ave. Carlinville, Illinois 62626 Phone : 217-854-3231 Email : johare@blackburn.edu Fax : 1-217-854-3713 Jerry O Hare	N	0
8	Broadcast Center of St. Louis 2360 Hampton St. Louis , Missouri 63139 Phone : 314-647-8181 Email : mba@mbaweb.org Fax : 1-314-647-1575 Kara Savio	N	0
9	Cameron University 2800 West Gore Blvd. Lawton, Oklahoma 73505 Phone : 580-581-2209 Fax : 1-580-581-2564 Jennifer Holland	N	0
10	Career Fair	N	1
11	Central Methodist College CMC; 411 Central Methodist Square Fayette, Missouri 65248 Phone : 660-248-3391 Url : NONE Email : mba@mbaweb.org Fax : 1-660-248-3469 Mark Kelty	N	0



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12	Central Missouri State Univ. Wood 11; CMSU Corner of College & Clark Warrensburg, Missouri 64093 Phone : 660-543-4155 Email : mba@mbaweb.org Fax : 1-660-543-4668 Theresa Alewel	N	0
13	Chicago State University 95th Street at King Drive Chicago, Illinois 60628 Phone : 773-995-2823 Email : mba@mbaweb.org Fax : 1-773-995-2329 Abdule Mahdi	N	0
14	Clarke College 1550 Clarke Drive Dubuque, Iowa 52001 Phone : 563-588-6321 Email : careerservices@clarke.edu Fax : 1-563-588-8173 Mary Russell	N	0
15	College of the Ozarks PO Box 17 Point Lookout, Missouri 65726 Phone : 417-334-6411 Email : mba@mbaweb.org Fax : 1-417-690-3246 Ron Martin	N	0
16	Concordia University 7400 Augusta River Forest, Illinois 60305 Phone : 708-771-8300 Email : mba@mbaweb.org Fax : 1-708-209-3176 Dan Walther	N	0

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17	Division of Workforce Development 1716 Four Seasons Drive Jefferson City, Missouri 65101 Phone : 573-526-8115 Email : Dylan.minor@ded.mo.gov Fax : 1-573-526-3494 Dylan Minor	N	0
18	Drury College 900 North Benton Avenue Springfield, Missouri 65802 Phone : 417-873-6817 Email : mba@mbaweb.org Fax : 1-417-873-7808 Tina Moore	N	0
19	E-mail Inquiry	N	2
20	East Central University 1100 East 14th Street Ada, Oklahoma 74820 Phone : 580-310-5252 Email : dhayden@mailclerk.ecok.edu Fax : 1-580-310-5484 Dale Hayden	N	0
21	Eastern Illinois University 600 Lincoln Ave. Charleston, Illinois 61920 Phone : 217-581-2412 Url : www.jobsrv.eiu.edu Email : jastevens2@eiu.edu Jan Stevens	N	0
22	Eastern Kentucky University SSB Room 465, Cpo 62 Richmond, Kentucky 40475 Phone : 859-622-1568 Email : career@eku.edu Fax : 1-859-622-1570 Laura Melius	N	0

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23	Elmhurst College 190 Prospect Elmhurst, Illinois 60126 Phone : 630-617-3190 Email : mba@mbaweb.org Fax : 1-630-617-3393 Annett Coduto	N	0
24	Employee Referral	N	4
25	Eureka College 300 East College Ave. Eureka, Illinois 61530 Phone : 309-467-6420 Email : mba@mbaweb.org Fax : 1-309-467-6437 Connie Redmon	N	0
26	Friends University 2100 West University Street Wichita , Kansas 67213 Phone : 316-295-5832 Email : dbarkley@friends.edu Fax : 1-316-295-5572 Danielle Bassile	N	0
27	Goods Entertainment PO Box 1266 Weston, Connecticut 06883 Phone : 203.341.0111 Email : Adam@GoodsEntertainment.com Fax : 1-801-460-3100 Adam Goodman	N	0
28	Governors State University One University Parkway University Park, Illinois 60466 Phone : 708-534-5000 Email : mba@mbaweb.org Fax : 1-708-534-1173 Robbye Peppers	N	0

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29	Grace Hill Neighborhood Services 2600 Hadley St. Louis, Missouri 63130 Phone : 314-539-9833 Email : beverlyj@gracehill.org Fax : 1-314-539-9630 Beverly Joans	N	0
30	Grand View College 1200 Grandview Ave. Des Moines, Iowa 50316 Phone : 515-263-2888 Email : mba@mbaweb.org Fax : 1-515-263-2824 Jim Auther	N	0
31	Grinnell College 1127 Park Street Grinnell, Iowa 50112 Phone : 641-269-4940 Email : mba@mbaweb.org Fax : 1-641-269-4508 Maryls Upah	N	0
32	Hannibal-Lagrange College 2800 Palmyer Road Hannibal, Missouri 63401 Phone : 573-221-3675 Email : mba@mbaweb.org Fax : 1-573-221-6594 Dr. Karry Richardson	N	0
33	Harding University Main Campus PO Box 12243 Searcy, Arkansas 72149 Phone : 501-279-4454 Email : boersma@harding.edu Fax : 1-501-279-4122 Deb Bashaw	N	0

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34	Harris-Stowe State College 3026 Laclede Ave. St. Louis, Missouri 63103 Phone : 3147-340-3512 Email : mba@mbaweb.org Fax : 1-314-340-3389 Wanda McNeal	N	0
35	Henderson State University 100 Henderson Street; Box 772 Arkadelphia, Arkansas 71923 Phone : 870-230-5295 Email : mba@mbaweb.org Fax : 1-870-230-5336 Jessica Garrison	N	0
36	Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone : 2034874436 Alex Elavumkal Manual Posting	N	36
37	Indeed.com	N	3
38	Iowa State University College of Liberal Arts and Sciences 223 Catt Hall Ames, Iowa 50011 Phone : 515-294-4841 Email : taren@iastate.edu Taren Crow	N	0
39	Job Board	N	1
40	John Brown University 200 West University Siloam Springs, Arkansas 72761 Phone : 479-524-7282 Email : mba@mbaweb.org Fax : 1-479-524-7221 Dan Noyes	N	0

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41	Kentucky State University 400 East Main Street Frankfort, Kentucky 40601 Phone : 502-597-5948 Email : mba@mbaweb.org Fax : 1-502-597-6699 Veleria Shavers	N	0
42	Langston University PO Box 1255 Langston, Oklahoma 73050 Phone : 405-466-3462 Email : jawallace@lunet.edu Fax : 1-405-466-2976 Jim Wallace	N	0
43	Lindsey Wilson College 210 Lindsey Wilson Street Columbia, Kentucky 42728 Phone : 270-384-8065 Email : careerservices@lindsey.edu Fax : 1-270-384-8434 Amy Wells	N	0
44	Linked In	N	64
45	Loras College 1450 Alta Vista Dubuque, Iowa 52001 Phone : 563-588-7100 Email : mba@mbaweb.org Fax : 1-563-588-7371 Bobbi Martin	N	0
46	Millikin University 1184 West Main Street Decatur, Illinois 62522 Phone : 271-424-6637 Email : career-center@millikin.edu Pam Haru	N	0

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47	Missouri Broadcasters Association 1025 Northeast Drive Jefferson City, Missouri 65109 Phone : 573-636-6692 Url : <a href="http://www.mbaweb.org">http://www.mbaweb.org</a> Email : <a href="mailto:tharper@mbaweb.org">tharper@mbaweb.org</a> Fax : 1-573-634-8258 Terry Harper	N	0
48	Missouri School of Journalism, Career Services 215 A Reynolds Journalism Institute University of Missouri Columbia, Missouri 65211 Phone : 573-884-1909 Email : <a href="mailto:career@missouri.edu">career@missouri.edu</a> Laura Redfield-Jacobs	N	0
49	Missouri Southern State College 3950 East Newman Road Joplin, Missouri 64801 Phone : 417-625-3137 Email : <a href="mailto:mba@mbaweb.org">mba@mbaweb.org</a> Fax : 1-417-625-9338 Pat Hurley	N	0
50	Missouri Valley College 500 East College Marhall, Missouri 65340 Phone : 660-831-4080 Email : <a href="mailto:mba@mbaweb.org">mba@mbaweb.org</a> Brie Dittmer	N	0
51	Monmouth College 700 East Broadway Monmouth, Illinois 61462 Phone : 309-457-2115 Email : <a href="mailto:mba@mbaweb.org">mba@mbaweb.org</a> Fax : 1-309-457-2363 Mindy Damewood	N	0

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52	Mount Mercy College 1330 Elmhurst Drive Northeast Cedar Rapids, Iowa 52402 Phone : 319-368-6463 Email : mba@mbaweb.org Fax : 1-319-363-7543 Barb Mussman	N	0
53	Murray State University 1405 North 12th Street Murray, Kentucky 42071 Phone : 270-762-3375 Email : cdc@murraystate.edu Fax : 1-270-762-7090 Dr. Ross Meloan	N	0
54	NAACP 8 West 26th Street Careers Baltimore, Maryland 21218 Phone : 410-366-3300 Email : mba@mbaweb.org Fax : 1-410-366-3304 G.I. Johnson	N	0
55	National Black MBA Association 180 North Michigan Ave. Suite 1400 Chicago, Illinois 60601 Phone : 312-580-8070 Email : adella.green@mbmbaa.org Fax : 1-312-236-0390 Adella Green	N	0
56	Northeastern State University 705 North Grand Tahlequah, Oklahoma 74464 Phone : 918-456-5511 Email : placement@nsuok.edu Fax : 1-918-458-2114 Gayle Anderson	N	0
57	Northern Oklahoma College 100 South University Avenue Enid, Oklahoma 73701 Phone : 580-548-2327 Fax : 1-580-548-2218 Boomer Appleman	N	0



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58	Northwestern College 101 7th Southwest Orange City, Iowa 51041 Phone : 712-707-7226 Email : mba@mbaweb.org Fax : 1-712-707-7404 Bill Minnick	N	0
59	Northwestern State University 709 Oklahoma Blvd. Alva, Oklahoma 73717 Phone : 580-327-8435 Email : career@nwosu.edu Fax : 1-580-327-8413 Shaena Curry	N	0
60	Nothern Kentucky University UC 230, Nunn Drive Highland Height, Kentucky 41099 Phone : 859-572-5680 Email : cdc@nku.edu Fax : 1-859-572-6996 Karen Chinetti	N	0
61	Oklahoma Panhandle State University Box 430 Goodwell, Oklahoma 73939 Phone : (580) 349-1558 Email : amandal@opsu.edu Amanda Martinez	N	0
62	Oklahoma State University Main Campus 360 Student Union Stillwater, Oklahoma 74078 Phone : 405-744-3473 Email : careers@okstate.edu Fax : 1-405-744-9954 Barry Fuxa	N	0
63	Ottawa University 1001 South Cedar Street Ottawa, Kansas 66067 Phone : 785-242-5200 Email : mba@mbaweb.org Fax : 1-785-229-1017 Susan Webb	N	0

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT**

**October 1, 2017 - September 30, 2018**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
64	Phlander Smith College 812 West 13th Street Little Rock, Arkansas 72202 Phone : 501-370-5316 Email : mba@mbaweb.org Fax : 1-501-370-5299 Alvin Anglin	N	0
65	Radio Recruitment Ad	N	4
66	Recruiter	N	1
67	Southern Illinois University-Edwardsville Campus Box 1620 SIUE Edwardsville, Illinois 62026 Phone : 618-650-3656 Email : careerdevelopment@siue.edu Fax : 1-618-650-3656 Susan Seibert	N	0
68	Southwestern College 100 College Street Winfield, Kansas 67156 Phone : 620-229-6370 Email : dfalk@skans.edu Fax : 1-620-229-6390 Dan Falk	N	0
69	Southwestern Oklahoma State University 100 Camus Drive Weatherford, Oklahoma 73096 Phone : 580-774-3233 Fax : 1-580-774-7102 Kim Liebscher	N	0
70	Spalding University 851 South Fourth Street Louisville, Kentucky 40203 Phone : 502-585-9911 Email : mba@mbaweb.org Fax : 1-502-588-7170 Connie Holland	N	0

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT**

**October 1, 2017 - September 30, 2018**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
71	St. Amrose University 518 West Locust Street Davenport, Iowa 52803 Phone : 563-333-6000 Email : mba@mbaweb.org Fax : 1-563-333-6243 Jennifer Timmon	N	0
72	St. Louis University 221 North Grand Blvd. St. Louis, Missouri 63130 Phone : 314-977-2828 Email : mba@mbaweb.org Fax : 1-314-977-3486 Scott Plowman	N	0
73	Station On-Air Advertisement	N	1
74	Station Website	N	1
75	Tabor College 400 South Jefferson Hillsboro, Kansas 67063 Phone : 620-947-3121 Email : mba@mbaweb.org Fax : 1-620-947-2607 Daryl Baltzer	N	0
76	The Urban League 3701 Grandel Square St. Louis, Missouri 63156 Phone : 314-615-3624 Email : styler@urbanleague.stl.org Fax : 1-314-531-7462 Sidney Tyler	N	0
77	Thomas More College 333 Thomas More Parkway Crestview Hills, Kentucky 41017 Phone : 859-341-5800 Email : mba@mbaweb.org Fax : 1-859-344-3607 Renee Noel	N	0

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT**

**October 1, 2017 - September 30, 2018**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSLS")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
78	Transylvania University 300 North Broadway Lexington, Kentucky 40508 Phone : 859-233-8193 Email : mba@mbaweb.org Fax : 1-859-233-8785 Susan Rayer	N	0
79	Tri-County Urban League 317 South McArthur Peoria, Illinois 61605 Phone : 309-672-4363 Email : agordon@tcpul.com Fax : 1-309-672-4366 Annie Gordon	N	0
80	Univ. of Missouri-Columbia 11 Jesse Hall Columbia, Missouri 65201 Phone : 573-882-0878 Email : career@missouri.edu Amanda Nell	N	1
81	University of Arkansas Monticello PO Box 3548 Monticello, Arkansas 71656 Phone : 870-460-1454 Email : mba@mbaweb.org Fax : 1-870-460-1354 Laura Hughes	N	0
82	University of Central Oklahoma 100 North University Drive Edmond, Oklahoma 73034 Phone : 405-974-3346 Email : careers@ucok.edu Fax : 1-405-974-3826 Shannon Wilguess	N	0
83	University of Dubuque 2000 University Avenue Dubuque, Iowa 52001 Phone : 563-589-3132 Email : mba@mbaweb.org Fax : 1-563-589-3419 Deb Clarke	N	0

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT**

**October 1, 2017 - September 30, 2018**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
84	University of Missouri- Columbia no listing Columbia, Missouri 65211 Phone : 573-882-2121 Fax : 1-573-882-9907 University of Missouri- Columbia University of Missouri- Columbia	N	1
85	University of Missouri-St. Louis 8001 Natural Bridge Road St. Louis , Missouri 63121 Phone : 314-516-5100 Email : mba@mbaweb.org Fax : 1-314-516-6535 Emily Mceneny	N	0
86	University of Saint Mary 4100 South 4th Street Leavenworth, Kansas 66048 Phone : 913-758-6142 Email : mba@mbaweb.org Fax : 1-913-758-6313 Priscilla McLean	N	0
87	University of the Ozarks 415 Collge Ave. Clarksville, Arkansas 72830 Phone : 479-754-3839 Email : careers@ozarks.edu Kimberly Spicer	N	0
88	University of Tulsa 600 South College Tulsa, Oklahoma 74104 Phone : 918-631-2896 Email : career-services@utulsa.edu Sherri Alexander	N	0
89	Unknown Referral Source	N	10
90	Unversity of Missouri-Rolla 1870 Miner Circle/303 Norwood Hall Rolla, Missouri 65409 Phone : 573-341-4254 Email : mba@mbaweb.org Fax : 1-573-341-4253 LeAnn Morton	N	0

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT**  
**October 1, 2017 - September 30, 2018**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
91	Wartburg College 100 Wartburg Blvd. Waverly, Iowa 50677 Phone : 319-352-8615 Email : mba@mbaweb.org Fax : 1-319-352-8365 Derek Solheim	N	0
92	Washburn University of Topeka 1700 Southwest College Ave. Topeka, Kansas 66621 Phone : 785-231-1010 Email : career-services@washburn.edu Fax : 1-785-232-2397 Career Services	N	0
93	Washington University 1 Brooking Drive St. Louis, Missouri 63130 Phone : 314-935-5930 Email : mba@mbaweb.org Fax : 1-314-935-5905 Mark Smith	N	0
94	Western Kentucky University One Big Red Way Bowling Green , Kentucky 42101 Phone : 270-745-3095 Email : dan.onitsuka@wku.edu Dan Onitsuka	N	0
95	Wheaton College 501 College Ave. Wheaton , Illinois 60187 Phone : 630-752-5048 Email : mba@mbaweb.org Fax : 1-630-752-5448 Jared Abuhl	N	0
96	William Jewel College 500 College Hill Liberty, Missouri 64068 Phone : 816-415-5938 Email : mba@mbaweb.org Fax : 1-816-415-5027 Judy Rychlewski	N	0

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZVV-FM**

**EEO PUBLIC FILE REPORT**

**October 1, 2017 - September 30, 2018**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
97	Word of Mouth Referral	N	3
98	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
99	Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone : 3104399587 Dean Parker Manual Posting	N	46
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>179</b>

**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXV, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT  
October 1, 2017 - September 30, 2018**

**III. RECRUITMENT INITIATIVES**

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
1	11/1/2017	Participation in job banks, internet programs and other programs designed to promote outreach	posting of all positions through zip recruiter, indeed, and linkedin	3	SHUHMACHER JAMES LEIBLE
2	11/16/2017	Participation in events or programs sponsored by educational institutions	Spoke to Mizzou Communications department	2	Sales Director KCMQ - Program Director
3	11/21/2017	Sponsorship of events in the community designed to increase public awareness	Stealing back Christmas was formed to help get toys back for toys for tots that were stolen out of a storage locker. <a href="https://y107.com/stealing-back-christmas-results/">https://y107.com/stealing-back-christmas-results/</a>	60	
4	11/30/2017	Hosting of Job Fair	hosted a job fair in our office for all positions	15	Lorenz Leible
5	12/5/2017	Hosting of Job Fair	Job fair in our facility with Bryan College	10	
6	1/2/2018	Participation in job banks, internet programs and other programs designed to promote outreach	Zimmer Radio & Marketing Group in mid-Missouri is looking for more passionate people to join our team in 2018. We are always searching for dynamic on-air personalities and programmers for our music/spoken word formats, who understand that connecting with your audience is much more than just what you do over the air.  [b]Formats:[/b] Country, CHR, News/Talk, Sports, Classic Rock, AC All access	1	Operations Director
7	2/23/2018	Sponsorship of events in the community designed to increase public awareness	Childrens Miracle Network Radiothon to raise money for sick children at our local hospital.	50	
8	3/15/2018	Participation in events or programs sponsored by educational institutions	Spoke to Mizzou Communications department	2	Sales Director KCMQ - Program Director
9	4/24/2018	Participation in events or programs sponsored by educational institutions	Spoke to SEMO University/Communications Department	1	KCMQ - Program Director



**KATI, KCLR, KCMQ, KFAL, KSSZ, KTGR-AM, KTGR-FM, KTXY, KWOS,  
KZWV-FM**

**EEO PUBLIC FILE REPORT**

**October 1, 2017 - September 30, 2018**

**III. RECRUITMENT INITIATIVES**

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
10	5/7/2018	Participation in events or programs sponsored by educational institutions	Spoke at Career development seminar focusing on Ethics in the Workplace - Moberly Area Community College	1	News Director
11	5/15/2018	Participation in job banks, internet programs and other programs designed to promote outreach	looking for morning co-host for our heritage country station in Jefferson City, MO and someone who is also able to lead a staff as program director	1	Operations Director
12	7/19/2018	Sponsorship of events in the community designed to increase public awareness	CMN REQUESTATION	40	
13	8/24/2018	Sponsorship of events in the community designed to increase public awareness	Central MO Honor Flight Radiothon	25	Lepp Rathert Cox Washington

**Yearly Totals between 10/1/2017 to 9/30/2018**

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<b>Recruitment Source</b>	<b>Total Referred</b>
Career Fair	1
E-mail Inquiry	2
Employee Referral	4
Indeed	36
Indeed.com	3
Job Board	2
Linked In	64
Radio Recruitment Ad	4
Recruiter	1
Station On-Air Advertisement	1
Station Website	1
Univ. of Missouri-Columbia	1
University of Missouri- Columbia	1
Unknown Referral Source	10
Word of Mouth Referral	3
Ziprecruiter	46
<hr/>	
<b>Total Number of Persons Interviewed:</b>	<b>180</b>

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**Full-Time Jobs Filled Report**

Date: 10/1/2018

From: Mid-Missouri,MO

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**Full Time Jobs Filled from 10/1/2017 to 9/30/2018**

Sl.No.	Job Title	Date Filled	Recruitment Source	Prong 2	Contact Details
1	On Air Personality EEO Tracking Number: 56528 Matt Sharp	12/05/2017	E-mail Inquiry	No	
2	On Air Personality - KATI EEO Tracking Number: 65918 Cory Higby	07/11/2018	Job Board	No	
3	Sales/Account Executive EEO Tracking Number: 65919 Christine Pickett	01/24/2018	Ziprecruiter	No	401 Wilshire Blvd #200 Santa Monica California 90401 Phone: 3104399587
4	Sales/Account Executive EEO Tracking Number: 65919 Mariah Kinkade	02/13/2018	Ziprecruiter	No	401 Wilshire Blvd #200 Santa Monica California 90401 Phone: 3104399587
5	Sales/Account Executive EEO Tracking Number: 65919 Joshua Blkeman	03/23/2018	Indeed	No	6433 Champion Grandview Way Bldg 1 Austin Texas 78750 Phone: 2034874436
6	Sales/Account Executive EEO Tracking Number: 65919 Ashley Armentrout	08/02/2018	Linked In	No	
7	Sales/Account Executive EEO Tracking Number: 65919 DUNCAN MILLER	08/21/2018	Linked In	No	
8	Sales/Account Executive EEO Tracking Number: 65919 Garret Grellner	09/20/2018	Ziprecruiter	No	401 Wilshire Blvd #200 Santa Monica California 90401 Phone: 3104399587
9	Social Media Specialist	08/15/2018	Employee Referral	No	

**Full-Time Jobs Filled Report**

Date: 10/1/2018

From: Mid-Missouri,MO

Page: 2/2

**Full Time Jobs Filled from 10/1/2017 to 9/30/2018**

Sl.No.	Job Title	Date Filled	Recruitment Source	Prong 2	Contact Details
	EEO Tracking Number: 66942 Hannah Downs				
10	Client Services Manager EEO Tracking Number: 67057 Cassie Harter	04/18/2018	Linked In	No	
11	Client Services Manager EEO Tracking Number: 67057 Shelby Lyon	06/20/2018	Linked In	No	
12	Events Coordinator EEO Tracking Number: 67091 CASSIDY GRELLNER	07/26/2018	Ziprecruiter	No	401 Wilshire Blvd #200 Santa Monica California 90401 Phone: 3104399587
13	Front End Web Developer/Designer EEO Tracking Number: 67096 KATELYN O'NEAL	03/26/2018	Radio Recruitment Ad	No	
14	On Air Personality KTXY - Nights EEO Tracking Number: 67140 DESTINY LONEY	09/20/2018	Employee Referral	No	

Recruitment Sources used between 10/1/2017 to 9/30/2018

SL.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
1	67140	On Air Personality KTTY - Nights	09/20/2018		Employee Referral	NO	1			
2	67096	Front End Web Developer/Designer			Linked In	NO	1			
3	67096	Front End Web Developer/Designer	03/26/2018		Radio Recruitment Ad	NO	1			
4	67096	Front End Web Developer/Designer			Linked In	NO	1			
5	67096	Front End Web Developer/Designer			Linked In	NO	1			
6	67095	Sales Director			Linked In	NO	1			
7	67095	Sales Director			Linked In	NO	1			
8	67095	Sales Director			Linked In	NO	1			
9	67091	Events Coordinator			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
10	67091	Events Coordinator			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
11	67091	Events Coordinator			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
12	67091	Events Coordinator	07/26/2018	Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
13	67057	Client Services Manager	06/20/2018	Linked In	Linked In	NO	1			
14	67057	Client Services Manager		Linked In	Linked In	NO	1			
15	67057	Client Services Manager		Linked In	Linked In	NO	1			
16	67057	Client Services Manager		Linked In	Linked In	NO	1			
17	67057	Client Services Manager		Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
18	67057	Client Services Manager		Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
19	67057	Client Services Manager		Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
20	67057	Client Services Manager	04/18/2018	Linked In	Linked In	NO	1			
21	67057	Client Services Manager		Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
22	66942	Social Media Specialist		Linked In	NO		1			
23	66942	Social Media Specialist	08/15/2018	Employee Referral	NO		1			
24	66942	Social Media Specialist		Linked In	NO		1			
25	66942	Social Media Specialist		Linked In	NO		1			
26	66942	Social Media Specialist		Linked In	NO		1			
27	65919	Sales/Account Executive		Unknown Referral Source	NO		1			
28	65919	Sales/Account Executive		Station On-Air Advertisement	NO		1			
29	65919	Sales/Account Executive		Linked In	NO		1			
30	65919	Sales/Account Executive		Linked In	NO		1			
31	65919	Sales/Account Executive		Recruiter	NO		1			
32	65919	Sales/Account Executive		Linked In	NO		1			
33	65919	Sales/Account Executive		Linked In	NO		1			
34	65919	Sales/Account Executive		Ziprecruiter	NO		1			

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Monica, Calif  
ornia

401 Wishire 3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
		Executive							Blvd #200,Santa Monica,California	
35	65919	Sales/Account Executive			Linked In	NO	1			
36	65919	Sales/Account Executive			Station Website	NO	1			
37	65919	Sales/Account Executive			Indeed.com	NO	1			
38	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,California	3104399587
39	65919	Sales/Account Executive	09/20/2018		Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,California	3104399587
40	65919	Sales/Account Executive			Linked In	NO	1			
41	65919	Sales/Account Executive			Linked In	NO	1			
42	65919	Sales/Account Executive			Linked In	NO	1			
43	65919	Sales/Account Executive			Linked In	NO	1			
44	65919	Sales/Account Executive			Linked In	NO	1			



Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
45	65919	Sales/Account Executive			Linked In	NO	1			
46	65919	Sales/Account Executive			Linked In	NO	1			
47	65919	Sales/Account Executive			Linked In	NO	1			
48	65919	Sales/Account Executive			Linked In	NO	1			
49	65919	Sales/Account Executive			Linked In	NO	1			
50	65919	Sales/Account Executive			Linked In	NO	1			
51	65919	Sales/Account Executive			E-mail Inquiry	NO	1			
52	65919	Sales/Account Executive			Linked In	NO	1			
53	65919	Sales/Account Executive			Indeed.com	NO	1			
54	65919	Sales/Account Executive			Word of Mouth Referral	NO	1			
55	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
56	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview	2034874436

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
57	65919	Sales/Account Executive			Indeed	NO	1		Way Bldg 1, Austin, Tex as	2034874436
58	65919	Sales/Account Executive			Indeed.com	NO	1			
59	65919	Sales/Account Executive			Linked In	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	
60	65919	Sales/Account Executive			Word of Mouth Referral	NO	1			
61	65919	Sales/Account Executive			Linked In	NO	1			
62	65919	Sales/Account Executive			Linked In	NO	1			
63	65919	Sales/Account Executive	08/02/2018		Linked In	NO	1			
64	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
65	65919	Sales/Account Executive			Linked In	NO	1			
66	65919	Sales/Account Executive	08/21/2018		Linked In	NO	1			

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
67	65919	Sales/Account Executive			Unknown Referral Source	NO	1			
68	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Tex as	2034874436
69	65919	Sales/Account Executive			Unknown Referral Source	NO	1			
70	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Tex as	2034874436
71	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Tex as	2034874436
72	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Tex as	2034874436
73	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2 interviewees referred	Number of interviewees referred	Contact Person	Contact Address	Phone Number
74	65919	Sales/Account Executive			Linked In	NO	1			
75	65919	Sales/Account Executive			Linked In	NO	1			
76	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Texas	2034874436
77	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,California	3104399587
78	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Texas	2034874436
79	65919	Sales/Account Executive			Linked In	NO	1			
80	65919	Sales/Account Executive			Linked In	NO	1			
81	65919	Sales/Account Executive			Linked In	NO	1			
82	65919	Sales/Account Executive			Linked In	NO	1			
83	65919	Sales/Account Executive			Linked In	NO	1			

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
84	65919	Sales/Account Executive			Linked In	NO	1			
85	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
86	65919	Sales/Account Executive			Linked In	NO	1			
87	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
88	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
89	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
90	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
91	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview	2034874436

Recruitment Sources used between 10/1/2017 to 9/30/2018

SL.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
92	65919	Sales/Account Executive		Indeed	NO		1		Way Bldg 1, Austin, Tex as 6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
93	65919	Sales/Account Executive		Indeed	NO		1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
94	65919	Sales/Account Executive		Linked In	NO		1			
95	65919	Sales/Account Executive		Ziprecruiter	NO		1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
96	65919	Sales/Account Executive		Indeed	NO		1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
97	65919	Sales/Account Executive		Linked In	NO		1			
98	65919	Sales/Account Executive		Linked In	NO		1			
99	65919	Sales/Account Executive		Ziprecruiter	NO		1		401 Wilshire	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

SL.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
		Executive							Blvd #200,Santa Monica,Calif ornia	
100	65919	Sales/Account Executive			Linked In	NO	1			
101	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
102	65919	Sales/Account Executive			Linked In	NO	1			
103	65919	Sales/Account Executive			Unknown Referral Source	NO	1			
104	65919	Sales/Account Executive			Linked In	NO	1			
105	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
106	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
107	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2 interviewees referred	Number of interviewees referred	Contact Person	Contact Address	Phone Number
108	65919	Sales/Account Executive			Linked In	NO	1			
109	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, California	3104399587
110	65919	Sales/Account Executive			Linked In	NO	1			
111	65919	Sales/Account Executive			Linked In	NO	1			
112	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
113	65919	Sales/Account Executive	03/23/2018		Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
114	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, California	3104399587
115	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436



Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Number of interviewees referred	Contact Person	Contact Address	Phone Number
116	65919	Sales/Account Executive		Indeed	Indeed	1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
117	65919	Sales/Account Executive		Indeed	Indeed	1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
118	65919	Sales/Account Executive		Linked In	Linked In	1			
119	65919	Sales/Account Executive		Word of Mouth Referral	Word of Mouth Referral	1			
120	65919	Sales/Account Executive		Linked In	Linked In	1			
121	65919	Sales/Account Executive		Linked In	Linked In	1			
122	65919	Sales/Account Executive		Linked In	Linked In	1			
123	65919	Sales/Account Executive		Indeed	Indeed	1		6433 Champion Grandview Way Bldg 1, Austin, Tex as	2034874436
124	65919	Sales/Account Executive		Linked In	Linked In	1			
125	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	1		401 Wilshire Blvd	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
126	65919	Sales/Account Executive			Ziprecruiter	NO	1		#200, Santa Monica, Calif ornia 401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
127	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
128	65919	Sales/Account Executive			Linked In	NO	1			
129	65919	Sales/Account Executive			Linked In	NO	1			
130	65919	Sales/Account Executive			Linked In	NO	1			
131	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
132	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
133	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
134	65919	Sales/Account Executive			Linked In	NO	1		#200, Santa Monica, California	
135	65919	Sales/Account Executive			Linked In	NO	1			
136	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
137	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
138	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
139	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
140	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
141	65919	Sales/Account Executive			Indeed	NO	1		Way Bldg 1,Austin,Tex as 6433 Champion Grandview Way Bldg 1,Austin,Tex as	2034874436
142	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
143	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
144	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
145	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Tex as	2034874436
146	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1,Austin,Tex	2034874436

Recruitment Sources used between 10/1/2017 to 9/30/2018

SLNo.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
147	65919	Sales/Account Executive		Indeed	Indeed	NO	1	as	6433 Champion Grandview Way Bldg 1, Austin, Tex	2034874436
148	65919	Sales/Account Executive		Indeed	Indeed	NO	1	as	6433 Champion Grandview Way Bldg 1, Austin, Tex	2034874436
149	65919	Sales/Account Executive	02/13/2018	Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
150	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
151	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
152	65919	Sales/Account Executive		Univ. of Missouri-Columbia	Univ. of Missouri-Columbia	NO	1		11 Jesse Hall, Columbia, Missouri	573-882-0878
153	65919	Sales/Account Executive		Employee Referral	Employee Referral	NO	1			

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
154	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
155	65919	Sales/Account Executive			Indeed	NO	1		6433 Champion Grandview Way Bldg 1, Austin, Texas	2034874436
156	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, California	3104399587
157	65919	Sales/Account Executive			Unknown Referral Source	NO	1			
158	65919	Sales/Account Executive			Radio Recruitment Ad	NO	1			
159	65919	Sales/Account Executive			Radio Recruitment Ad	NO	1			
160	65919	Sales/Account Executive			Radio Recruitment Ad	NO	1			
161	65919	Sales/Account Executive	01/24/2018		Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, California	3104399587
162	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, California	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

Sl.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2 interviewees referred	Contact Person	Contact Address	Phone Number
163	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1	Monica,Calif ornia 401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
164	65919	Sales/Account Executive		Linked In	Linked In	NO	1		
165	65919	Sales/Account Executive		Unknown Referral	Unknown Referral	NO	1		
166	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1	401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
167	65919	Sales/Account Executive		University of Missouri- Columbia	University of Missouri- Columbia	NO	1	no listing,Colh mbia,Missou ri	573-882-2121
168	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1	401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
169	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1	401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587
170	65919	Sales/Account Executive		Ziprecruiter	Ziprecruiter	NO	1	401 Wilshire Blvd #200,Santa Monica,Calif ornia	3104399587

Recruitment Sources used between 10/1/2017 to 9/30/2018

SI.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
171	65919	Sales/Account Executive			Unknown Referral Source	NO	1		Monica, Calif ornia	
172	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
173	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
174	65919	Sales/Account Executive			Unknown Referral Source	NO	1			
175	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
176	65919	Sales/Account Executive			Ziprecruiter	NO	1		401 Wilshire Blvd #200, Santa Monica, Calif ornia	3104399587
177	65919	Sales/Account Executive			Unknown Referral Source	NO	1			
178	65919	Sales/Account Executive			Employee Referral	NO	1			
179	65919	Sales/Account Executive			Unknown Referral Source	NO	1			



Recruitment Sources used between 10/1/2017 to 9/30/2018

SL.No.	Job #	Job Title	Date Filled	Recruitment Source for Actual Hire	Recruitment Sources utilized for this vacancy	Prong 2	Number of interviewees referred	Contact Person	Contact Address	Phone Number
180	65919	Sales/Account Executive			Career Fair	NO	1			
181	65918	On Air Personality - KATI	07/11/2018		Job Board	NO	1			
182	65917	On Air Personality KTXY			Job Board	NO	1			

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Job ID: 67140

Job Title: On Air Personality KTXY - Nights

Job Opening Period: 9/9/2018 - 11/1/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
DESTINY LONEY	8/20/2018	Yes	9/20/2018	<b>Employee Referral</b>

Job ID: 67096

Job Title: Front End Web Developer/Designer

Job Opening Period: 3/2/2018 - 4/3/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
MARCUS MIERS	3/20/2018	No		Linked In
ZACHARY HAUPT	3/21/2018	No		Linked In
KATELYN O'NEAL	3/22/2018	Yes	3/26/2018	<b>Radio Recruitment Ad</b>
AUSTIN BULLURD	3/23/2018	No		Linked In

Job ID: 67095

Job Title: Sales Director

Job Opening Period: 5/22/2018 - 12/31/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
PETER SORENSON	6/11/2018	No		Linked In
PAUL SCARDINA	8/16/2018	No		Linked In
BOB CONRAD	8/23/2018	No		Linked In

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 67094

Job Title: Client Acquisition Specialist - Sales - Customer S

Job Opening Period: 8/24/2018 - 12/31/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
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Job ID: 67093

Job Title: Sales - Account Manager - Marketing -Digital Sales

Job Opening Period: 8/24/2018 - 12/31/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
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Job ID: 67092

Job Title: Sales - Account Manager - Marketing -Digital Sales

Job Opening Period: 8/24/2018 - 12/31/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
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Job ID: 67091

Job Title: Events Coordinator

Job Opening Period: 6/28/2018 - 8/3/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
CASSIDY GRELLNER	7/3/2018	Yes	7/26/2018	<b>Ziprecruiter</b> 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
ELLEN DRUMMOND	7/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018***Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 67091

Job Title: Events Coordinator

Job Opening Period: 6/28/2018 - 8/3/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
LAREE HUTCHISON	7/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
ABIGAIL BLISS	7/9/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker

Job ID: 67057

Job Title: Client Services Manager

Job Opening Period: 3/25/2018 - 6/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Tannis Anderson	4/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Kathryn Taylor	4/6/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Cassie Harter	4/6/2018	Yes	4/18/2018	<b>Linked In</b>
Dana Knierim	4/6/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Stacie Accola	4/10/2018	No		Linked In

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 67057

Job Title: Client Services Manager

Job Opening Period: 3/25/2018 - 6/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Wilson Lakeshla	4/10/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
CHLOE RATHBURN	4/13/2018	No		Linked In
Leah Patrick	5/20/2018	No		Linked In
Shelby Lyon	6/13/2018	Yes	6/20/2018	<b>Linked In</b>

Job ID: 66942

Job Title: Social Media Specialist

Job Opening Period: 8/3/2018 - 8/17/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Tierra Rhodes	8/6/2018	No		Linked In
Blake Cox	8/7/2018	No		Linked In
Brandon Johnson	8/9/2018	No		Linked In
Hannah Downs	8/10/2018	Yes	8/15/2018	<b>Employee Referral</b>
Kellyn Freeman	8/13/2018	No		Linked In

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
BRIAN STALCUP	10/3/2017	No		Career Fair

### Interview Recruitment Source Report from 10/1/2017 - 9/30/2018

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
KELLY CROW	10/25/2017	No		Unknown Referral Source
DAVID DINWIDDIE	10/27/2017	No		Employee Referral
ALEXANDRA KREEK	11/2/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
DAKOTA SHANES	11/2/2017	No		Unknown Referral Source
RAY WOLFE	11/3/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Emily Holloran	11/8/2017	No		Unknown Referral Source
BRIAN MUSHRUSH	11/27/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
BENJAMIN HOGGATT	11/30/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
KENNETH CLEM	12/11/2017	No		Unknown Referral Source
Kenneth Clem	12/11/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker

### Interview Recruitment Source Report from 10/1/2017 - 9/30/2018

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Rasaan Giouldbourne	12/11/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Tricia Heislen	12/11/2017	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Natalie Gilstrap	1/6/2018	No		University of Missouri- Columbia no listing Columbia, Missouri 65211 Phone: 573-882-2121 Fax: 1-573-882-9907MU
Allison Wright	1/11/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Francis P. Schaffer	1/15/2018	No		Linked In
JENNIFER RIDGEWAY	1/15/2018	No		Unknown Referral Source
Emma Dawson	1/15/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Aimee Packard	1/15/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker

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Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Christine Pickett	1/18/2018	Yes	1/24/2018	<b>Ziprecruiter</b> 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Dalton Welbern	1/19/2018	No		Radio Recruitment Ad
Garrett McCorkle	1/19/2018	No		Radio Recruitment Ad
Victoria Leal	1/19/2018	No		Radio Recruitment Ad
Jennifer Rideway	1/26/2018	No		Unknown Referral Source
Ashley Kollmeier	2/1/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Stacey Johnson	2/1/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Andrea Bedrosian	2/3/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Kim Bichier	2/5/2018	No		Employee Referral
Andrew Senezko	2/5/2018	No		Univ. of Missouri-Columbia 11 Jesse Hall Columbia, Missouri 65201 Phone: 573-882-0878 Fax: 1---Amanda Neil



**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Robert Douglas	2/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Julias Chase	2/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Mariah Kinkade	2/6/2018	Yes	2/13/2018	<b>Ziprecruiter</b> <b>401 Wilshire Blvd #200</b> <b>Santa Monica, California 90401</b> <b>Phone: 3104399587</b> <b>Fax: 1---Dean Parker</b>
Dalton Zimmerman	2/6/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Gabe Parcel	2/6/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Dalton Evans	2/6/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Derrick King	2/7/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018***Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Hanan Nour	2/7/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Mark Wilkerson	2/8/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
BJ Douglas	2/8/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
David Crump	2/8/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Taylor Dalton	2/8/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Derek Zeller	2/12/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Steve Fisch	2/12/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018***Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Donald Reeves	2/16/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Heather White	2/16/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Danni Turner	2/19/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Samantha McGee	2/19/2018	No		Linked In
Sam Torseen	2/19/2018	No		Linked In
Tara Oberlag	2/20/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Dustin Creed	2/23/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Mckenna Wilmes	3/1/2018	No		Linked In
Brain Rackers	3/1/2018	No		Linked In
Cassie Ramaekers	3/1/2018	No		Linked In

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Francis Schaffer	3/2/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
John Koetter	3/2/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Todd Large	3/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Charles Dittbrenner	3/6/2018	No		Linked In
Michelle Stuart	3/8/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Dennis Coombs	3/8/2018	No		Linked In
Nathan Scott	3/13/2018	No		Linked In
Matt Wiggansc	3/14/2018	No		Word of Mouth Referral
Patrick James	3/14/2018	No		Linked In
D'Markus Thomas-Brown	3/15/2018	No		Linked In
Christ Breedlove	3/15/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal

**Interview Recruitment Source Report**

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

*Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Marjorie Beam	3/16/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Ishmael Picott	3/16/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Jessica Messing	3/19/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Joshua Blkeman	3/19/2018	Yes	3/23/2018	<b>Indeed</b> <b>6433 Champion Grandview Way Bldg 1</b> <b>Austin, Texas 78750</b> <b>Phone: 2034874436</b> <b>Fax: 1---Alex Elavumkal</b>
William Ramm	3/26/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Megan Pineda	3/27/2018	No		Linked In
SHANE RUST	3/28/2018	No		Linked In
Amanda Davis	4/3/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Amanda Davis	4/4/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Katherine Reller	4/4/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Donna Tinker	4/4/2018	No		Linked In
Becky Powell	4/5/2018	No		Linked In
Kacee Jackson	4/5/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Mackenzie Parer	4/10/2018	No		Unknown Referral Source
Brittany Stone	4/11/2018	No		Linked In
Stacie Accola	4/16/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Erica Meyers	4/17/2018	No		Linked In
Dennis French	4/23/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Kaylyn Sonius	4/23/2018	No		Linked In
Margaret Ferguson	4/25/2018	No		Linked In
Ricky Davidson	5/2/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Josephine Russo	5/4/2018	No		Linked In

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Steve Yeazel	5/4/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Julie Everson	5/4/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Brittany Brandt	5/4/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Jeffrey Francis	5/5/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Eric Anderson	5/5/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Josh Larimore	5/8/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Brett Metcalf	5/8/2018	No		Linked In
Tracy Steffens	5/8/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018***Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Brittany Brandy	5/8/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Noah Cosby	5/9/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Shelby Smith	5/10/2018	No		Linked In
Austin Webster	5/14/2018	No		Linked In
Miranda Baylor	5/15/2018	No		Linked In
Amanda Davis	5/15/2018	No		Linked In
Nicholas Amann	5/17/2018	No		Linked In
Jason Smallheer	5/17/2018	No		Linked In
David Potts	5/24/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Derek Estes	5/25/2018	No		Linked In
Alex Gulliam	5/25/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Hayley Russel	5/25/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal



**Interview Recruitment Source Report**

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

*Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Marjorie Beam	6/11/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Matt Brasko	6/11/2018	No		Linked In
Adrian McGowen	6/12/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Brain Shannon	6/14/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Mikal Slatton	6/14/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Patrick Dewey	6/21/2018	No		Unknown Referral Source
Katelyn McDaniel	6/26/2018	No		Unknown Referral Source
William Rose	6/26/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
DUNCAN MILLER	7/5/2018	Yes	8/21/2018	<b>Linked In</b>
Bridget Eaton	7/9/2018	No		Linked In
Kara McNabb	7/19/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal

## Interview Recruitment Source Report from 10/1/2017 - 9/30/2018

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Ashley Armentrout	7/23/2018	Yes	8/2/2018	<b>Linked In</b>
Alana Hoskins	7/23/2018	No		Linked In
Guilherme Gallucci	7/24/2018	No		Linked In
NICK BOLY	8/9/2018	No		Word of Mouth Referral
Angela McLoone	8/18/2018	No		Linked In
SHELBY CATALANO	8/21/2018	No		Indeed.com
Derek Saylor	8/23/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Jeremy Crane	8/23/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Vincent Strump	8/23/2018	No		Indeed 6433 Champion Grandview Way Bldg 1 Austin, Texas 78750 Phone: 2034874436 Fax: 1---Alex Elavumkal
Bob Conrad	8/23/2018	No		Linked In
REESE CONNOR JOHNSON	8/23/2018	No		Indeed.com
SAMANTHA BATTLES	8/23/2018	No		Word of Mouth Referral
DARRIUS CURTIS	8/27/2018	No		Linked In
RILEY HAMMEL	8/27/2018	No		Linked In

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

Please note that the recruitment source used for hiring is bolded in the text below

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
MITCHELL BIRD	8/27/2018	No		Linked In
ZOE LOPEZ	8/27/2018	No		Linked In
TAMARA MADDOX	8/27/2018	No		Linked In
Fred Ryman	8/27/2018	No		E-mail Inquiry
Julie Snowgren	8/27/2018	No		Linked In
Bradly Blackwell	8/28/2018	No		Linked In
RICHIE MURPHY	8/28/2018	No		Linked In
RICK WESLEY	8/28/2018	No		Linked In
TYLER ARCHER	8/29/2018	No		Linked In
Garret Grellner	8/30/2018	Yes	9/20/2018	<b>Ziprecruiter</b> <b>401 Wilshire Blvd #200</b> <b>Santa Monica, California 90401</b> <b>Phone: 3104399587</b> <b>Fax: 1---Dean Parker</b>
Karsten Gross	8/30/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
Thomas Makowsky	8/30/2018	No		Linked In
DEREK SAYLOR	8/30/2018	No		Indeed.com
NICHOLAS VAUGHEY	8/31/2018	No		Station Website
Nicole Howard	9/4/2018	No		Linked In
Darius Curtis	9/4/2018	No		Linked In

**Interview Recruitment Source Report**

Date: 10/1/2018

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**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018***Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 65919

Job Title: Sales/Account Executive

Job Opening Period: 10/1/2017 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
ASHLEY ZAHARI	9/4/2018	No		Ziprecruiter 401 Wilshire Blvd #200 Santa Monica, California 90401 Phone: 3104399587 Fax: 1---Dean Parker
ERIC RACKERS	9/4/2018	No		Linked In
EVAN WINTER	9/5/2018	No		Recruiter
GREG DJINIS	9/6/2018	No		Linked In
STEVE COSTIGEN	9/6/2018	No		Linked In
ANDREW MATHENEY	9/6/2018	No		Station On-Air Advertisement
Greg Djinis	9/11/2018	No		Unknown Referral Source

Job ID: 65918

Job Title: On Air Personality - KATI

Job Opening Period: 5/15/2018 - 8/31/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
Cory Higby	5/29/2018	Yes	7/11/2018	<b>Job Board</b>

Job ID: 65917

Job Title: On Air Personality KTXY

Job Opening Period: 8/7/2018 - 9/30/2018

Interviewee	Interview Date	Hire Status	Hire Date	Recruitment Source Referred By
MANDY JENSEN	8/16/2018	No		Job Board

**Interview Recruitment Source Report from 10/1/2017 - 9/30/2018**

*Please note that the recruitment source used for hiring is bolded in the text below*

Job ID: 60259

Job Title: On Air Personality

Job Opening Period: 2/5/2018 - 9/30/2018

<b>Interviewee</b>	<b>Interview Date</b>	<b>Hire Status</b>	<b>Hire Date</b>	<b>Recruitment Source Referred By</b>
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**Summary of Prong 3 Outreach Initiatives Report**

From: Mid-Missouri,MO

Date:10/1/2018

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**Summary of Prong 3 Outreach Initiatives between 10/1/2017 to 9/30/2018**

Sl.No.	Date	Activity Type	No. Of Stations Participants	Participant Name	Hiring Authority?	Points
1	08/24/2018	Sponsorship of events in the community designed to increase public awareness	25	Scott Branden Scotty Jeremy	Yes No No No	.50
<b>Description:</b>						
Central MO Honor Flight Radiothon						
<b>Scope of Participation:</b>						
sponsored event						
2	07/19/2018	Sponsorship of events in the community designed to increase public awareness	40			.50
<b>Description:</b>						
CMN REQUESTATHON						
<b>Scope of Participation:</b>						
CMN REQUESTATHO						
3	05/15/2018	Participation in job banks, internet programs and other programs designed to promote outreach	1	Jamie Mac (Scott Lepp)	Yes	1.00
<b>Description:</b>						
looking for morning co-host for our heritage country station in Jefferson City, MO and someone who is also able to lead a staff as program director						
<b>Scope of Participation:</b>						
posting job on All Access web site						
4	05/07/2018	Participation in events or programs sponsored by educational	1	Brad Tregnago	Yes	.25

## Summary of Prong 3 Outreach Initiatives Report

From: Mid-Missouri,MO

Date:10/1/2018

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### Summary of Prong 3 Outreach Initiatives between 10/1/2017 to 9/30/2018

Sl.No.	Date	Activity Type	No. Of Stations Participants	Participant Name	Hiring Authority?	Points
		institutions				
		<b>Description:</b> Spoke at Career development seminar focusing on Ethics in the Workplace - Moberly Area Community College				
		<b>Scope of Participation:</b> Spoke at Career development seminar focusing on Ethics in the Workplace - Moberly Area Community College				
5	04/24/2018	Participation in events or programs sponsored by educational institutions	1	Trevor Morgan	No	.25
		<b>Description:</b> Spoke to SEMO University/Communications Department				
		<b>Scope of Participation:</b> Spoke to SEMO University/Communications Department				
6	03/15/2018	Participation in events or programs sponsored by educational institutions	2	Carrie Berkbuegler Trevor Morgan	Yes Yes	.25
		<b>Description:</b> Spoke to Mizzou Communications department				
		<b>Scope of Participation:</b> Spoke to Mizzou Communications department				
7	02/23/2018	Sponsorship of events in the community designed to increase public awareness	50			.50

**Summary of Prong 3 Outreach Initiatives Report**

From: Mid-Missouri,MO

Date:10/1/2018

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**Summary of Prong 3 Outreach Initiatives between 10/1/2017 to 9/30/2018**

Sl.No.	Date	Activity Type	No. Of Stations Participants	Participant Name	Hiring Authority?	Points
<b>Description:</b>						
Childrens Miracle Network Radiothon to raise money for sick children at our local hospital.						
<b>Scope of Participation:</b>						
help raise awareness on air and working the phone bank.						
8	01/02/2018	Participation in job banks, internet programs and other programs designed to promote outreach	1	Jamie Mac (Scott Lepp)	Yes	1.00
<b>Description:</b>						
Zimmer Radio & Marketing Group in mid-Missouri is looking for more passionate people to join our team in 2018. We are always searching for dynamic on-air personalities and programmers for our music/spoken word formats, who understand that connecting with your audience is much more than just what you do over the air.						
[b]Formats:[/b] Country, CHR, News/Talk, Sports, Classic Rock, AC All access						
<b>Scope of Participation:</b>						
posting job on all access						
9	12/05/2017	Hosting of Job Fair	10			1.00
<b>Description:</b>						
Job fair in our facility with Bryan College						
<b>Scope of Participation:</b>						
job fair with Bryan College						
10	11/30/2017	Hosting of Job Fair	15	Carrie Carla	No No	1.00



## Summary of Prong 3 Outreach Initiatives Report

From: Mid-Missouri,MO

Date:10/1/2018

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### Summary of Prong 3 Outreach Initiatives between 10/1/2017 to 9/30/2018

Sl.No.	Date	Activity Type	No. Of Stations Participants	Participant Name	Hiring Authority?	Points
		<b>Description:</b> hosted a job fair in our office for all positions				
		<b>Scope of Participation:</b> hosted job fair in office				
11	11/21/2017	Sponsorship of events in the community designed to increase public awareness	60			.50
		<b>Description:</b> Stealing back Christmas was formed to help get toys back for toys for tots that were stolen out of a storage locker. <a href="https://y107.com/stealing-back-christmas-results/">https://y107.com/stealing-back-christmas-results/</a>				
		<b>Scope of Participation:</b> help raise awareness by having toys donated and donating toys for toys for tots.				
12	11/16/2017	Participation in events or programs sponsored by educational institutions	2	Carrie Berkbuegler Trevor Morgan	Yes Yes	.25
		<b>Description:</b> Spoke to Mizzou Communications department				
		<b>Scope of Participation:</b> Spoke to Mizzou Communications department				
13	11/01/2017	Participation in job banks, internet programs and other programs designed to promote outreach	3	EMILY REBECCA ANNIE	Yes Yes Yes	1.00
		<b>Description:</b> posting of all positions through zip recruiter, indeed, and linkedin				

**Summary of Prong 3 Outreach Initiatives Report**

From: Mid-Missouri,MO

Date:10/1/2018

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**Summary of Prong 3 Outreach Initiatives between 10/1/2017 to 9/30/2018**

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Sl.No.	Date	Activity Type	No. Of Stations Participants	Participant Name	Hiring Authority?	Points
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**Scope of Participation:**

posted positions to internet programs

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**Total Points:** 8.00

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# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
2	08/05/15	12/31/17	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																																																																																																																																																																																																				
<table border="0"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>10/02/17</td> <td>10/08/17</td> <td>MTWTFSS</td> <td>2</td> <td>\$0.00</td> <td colspan="4"></td> </tr> <tr> <td>Spots: #</td> <td><u>Ch</u></td> <td><u>Day</u></td> <td><u>Air Date</u></td> <td><u>Air Time</u></td> <td><u>Description</u></td> <td><u>Start/End Time</u></td> <td><u>Length</u></td> <td><u>Ad-ID</u></td> <td><u>Rate</u></td> <td><u>Type</u></td> </tr> <tr> <td>231</td> <td>KSSZ</td> <td>W</td> <td>10/04/17</td> <td>10:46 AM</td> <td>Mo-Su 6a-12x</td> <td>6a-7p</td> <td>:30</td> <td>EEO</td> <td>\$0.00</td> <td>NM</td> </tr> <tr> <td>230</td> <td>KSSZ</td> <td>Su</td> <td>10/08/17</td> <td>1:59 PM</td> <td>Mo-Su 6a-12x</td> <td>6a-7p</td> <td>:30</td> <td>EEO</td> <td>\$0.00</td> <td>NM</td> </tr> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End 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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																																																																																																																																																																																																																																														
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Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	236	KFAL	Tu	10/24/17	8:36 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	235	KFAL	Su	10/29/17	2:16 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/30/17	11/05/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	237	KFAL	M	10/30/17	8:36 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type
2	08/05/15	12/31/17	Mo-Su6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/02/17 10/08/17 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/09/17 10/15/17 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/16/17 10/22/17 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/23/17 10/29/17 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/30/17 11/05/17 MTWTFSS 2 \$0.00									
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
2	08/05/15	12/31/17	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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233	KTGRA	Th	10/12/17	4:39 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Payments received after 30 days from date of invoice will accrue a 1.5% finance charge on all outstanding balances.

# TRADE - INVOICE



**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KZWV-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																																																																																																																																																																																																																																														
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**



# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																																																																																																																																																																																																																																														
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																																																																																																																																																																																																																																														
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-27	10/31/17	October 2017	10/01/17 - 10/31/17

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

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Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	230	KCMQ	Tu	10/03/17	8:16 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	229	KCMQ	W	10/04/17	4:12 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/09/17	10/15/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	231	KCMQ	M	10/09/17	9:41 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	232	KCMQ	Su	10/15/17	9:51 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/16/17	10/22/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	233	KCMQ	Th	10/19/17	11:42 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	234	KCMQ	Su	10/22/17	2:42 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						10/23/17	10/29/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	236	KCMQ	M	10/23/17	11:42 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	235	KCMQ	F	10/27/17	10:42 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																																																																																																																																																																																																								
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type
2	08/05/15	12/31/17	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/30/17 11/05/17 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 238 KWOS W 11/01/17 10:34 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/06/17 11/12/17 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 239 KWOS Th 11/09/17 10:05 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 240 KWOS Sa 11/11/17 7:48 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/13/17 11/19/17 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/20/17 11/26/17 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/27/17 12/03/17 MTWTFSS 2 \$0.00									
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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																			
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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6a-12x	6a-7p	:30	EEO	\$0.00	NM	240	KTGRA	Su	11/05/17	11:26 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/06/17	11/12/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	242	KTGRA	Tu	11/07/17	1:56 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	241	KTGRA	F	11/10/17	11:11 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/13/17	11/19/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	244	KTGRA	Tu	11/14/17	6:38 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	243	KTGRA	Sa	11/18/17	6:57 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End 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Total Spots 10

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KZWW-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	238	KZWW	W	11/01/17	6:35 PM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	237	KZWW	Su	11/05/17	6:20 PM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/06/17	11/12/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	240	KZWW	Th	11/09/17	7:52 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	239	KZWW	F	11/10/17	4:55 PM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/13/17	11/19/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	242	KZWW	Th	11/16/17	7:56 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	241	KZWW	Sa	11/18/17	7:35 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/20/17	11/26/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	244	KZWW	W	11/22/17	10:35 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	243	KZWW	F	11/24/17	7:35 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/27/17	12/03/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	245	KZWW	M	11/27/17	6:52 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	246	KZWW	Tu	11/28/17	9:35 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM
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Total Spots 10

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/06/17	11/12/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	240	KSSZ	Th	11/09/17	4:17 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	241	KSSZ	Sa	11/11/17	5:59 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/13/17	11/19/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	242	KSSZ	M	11/13/17	2:46 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	243	KSSZ	Th	11/16/17	8:12 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						11/20/17	11/26/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air 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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**



# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
2	08/05/15	12/31/17	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 10/30/17 11/05/17 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 240 KCLR F 11/03/17 11:38 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/06/17 11/12/17 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 242 KCLR Th 11/09/17 3:21 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 241 KCLR Su 11/12/17 4:24 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/13/17 11/19/17 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 243 KCLR Tu 11/14/17 7:37 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 244 KCLR W 11/15/17 6:36 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/20/17 11/26/17 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 245 KCLR M 11/20/17 6:39 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 246 KCLR Su 11/26/17 6:18 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 11/27/17 12/03/17 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 248 KCLR Th 11/30/17 6:21 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									

Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
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Total Spots 10

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																			
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-28	11/30/17	November 2017	11/01/17 - 11/30/17

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																	
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**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KZWV-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

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Billing Address:

StephanieV C/O  
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 Attention: Accounts Payable  
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 3215 Lemone Industrial Blvd.  
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Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00



# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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248	KATI	M	12/04/17	6:51 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
247	KATI	Th	12/07/17	2:51 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
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250	KATI	M	12/11/17	1:52 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
249	KATI	W	12/13/17	6:40 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
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251	KATI	Tu	12/19/17	6:50 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
252	KATI	F	12/22/17	7:42 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
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254	KATI	Th	12/28/17	5:35 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
253	KATI	Sa	12/30/17	11:21 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													

Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
2	08/05/15	12/31/17	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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251	KCLR	Su	12/17/17	5:26 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																
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256	KCLR	Sa	12/30/17	5:53 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																
							<b>Total Spots</b>	<b>9</b>																																		

**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

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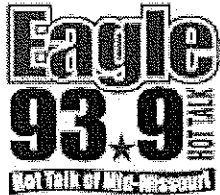
Total Spots

**Payment Terms: 15 Days**

Net Total

**\$0.00**

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-29	12/31/17	December 2017	12/01/17 - 12/31/17

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

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Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	250	KTGRA	M	12/04/17	5:21 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	249	KTGRA	Su	12/10/17	1:26 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						12/11/17	12/17/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	251	KTGRA	Th	12/14/17	3:27 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	252	KTGRA	Sa	12/16/17	6:57 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						12/18/17	12/24/17	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	254	KTGRA	Tu	12/19/17	6:26 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	253	KTGRA	W	12/20/17	11:56 AM	Mo-Su 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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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<td><u>Ch</u></td> <td><u>Day</u></td> <td><u>Air Date</u></td> <td><u>Air Time</u></td> <td><u>Description</u></td> <td><u>Start/End Time</u></td> <td><u>Length</u></td> <td><u>Ad-ID</u></td> <td><u>Rate</u></td> <td><u>Type</u></td> </tr> <tr> <td>10</td> <td>KSSZ</td> <td>W</td> <td>01/31/18</td> <td>2:19 PM</td> <td>Mo-Su 6a-12x</td> <td>6a-7p</td> <td>:30</td> <td>EEO</td> <td>\$0.00</td> <td>NM</td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/01/18	01/07/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	2	KSSZ	M	01/01/18	9:48 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	1	KSSZ	F	01/05/18	1:59 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/08/18	01/14/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	3	KSSZ	Tu	01/09/18	5:05 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	4	KSSZ	Sa	01/13/18	1:05 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/15/18	01/21/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	6	KSSZ	W	01/17/18	9:47 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	5	KSSZ	Su	01/21/18	8:47 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/22/18	01/28/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	8	KSSZ	M	01/22/18	6:12 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	7	KSSZ	Th	01/25/18	7:42 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/29/18	02/04/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	10	KSSZ	W	01/31/18	2:19 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 01/01/18 01/07/18 MTWTFSS 2 \$0.00										
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 2 KTXY M 01/01/18 11:40 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 1 KTXY Su 01/07/18 9:26 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM										
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 01/08/18 01/14/18 MTWTFSS 2 \$0.00										
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 01/15/18 01/21/18 MTWTFSS 2 \$0.00										
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 01/22/18 01/28/18 MTWTFSS 2 \$0.00										
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 01/29/18 02/04/18 MTWTFSS 2 \$0.00										
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 9 KTXY W 01/31/18 1:16 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM										
<b>Total Spots</b>							<b>9</b>			

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**



# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/08/18	01/14/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	3	KATI	Sa	01/13/18	7:46 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	4	KATI	Su	01/14/18	12:37 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/15/18	01/21/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	5	KATI	W	01/17/18	7:11 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	6	KATI	Th	01/18/18	6:21 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/22/18	01/28/18	MTWTFSS	2	\$0.00					Spots: 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Total Spots 10

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																		
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KZVV-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KZVV-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KZVV-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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6a-12x	6a-7p	:30	EEO	\$0.00	NM	2	KWOS	F	01/05/18	1:19 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/08/18	01/14/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	4	KWOS	M	01/08/18	8:41 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	3	KWOS	Su	01/14/18	3:05 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/15/18	01/21/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	6	KWOS	W	01/17/18	2:20 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	5	KWOS	Th	01/18/18	5:16 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						01/22/18	01/28/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	8	KWOS	Tu	01/23/18	2:20 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	7	KWOS	Sa	01/27/18	5:31 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-30	01/31/18	January 2018	01/01/18 - 01/31/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

Stephanie V C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

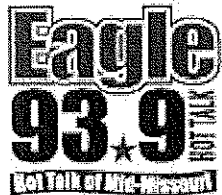
Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
	01/22/18	01/28/18	----1--	1	\$0.00					
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
1	ZIMS	F	01/26/18		Stream all stations	12a-12x	:00		\$0.00	NS
<b>Total Spots</b>							<b>1</b>			

**Payment Terms: 15 Days**

**Net Total \$0.00**



# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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6a-12x	6a-7p	:30	EEO	\$0.00	NM	15	KSSZ	Sa	02/24/18	6:04 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/26/18	03/04/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	17	KSSZ	M	02/26/18	1:18 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	18	KSSZ	Tu	02/27/18	5:58 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																																																																																																																																																																																																																																																		
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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	12	KATI	F	02/09/18	6:41 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/12/18	02/18/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	13	KATI	Th	02/15/18	2:50 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	14	KATI	Sa	02/17/18	6:20 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/19/18	02/25/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	16	KATI	M	02/19/18	3:51 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	15	KATI	Tu	02/20/18	6:22 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/26/18	03/04/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	17	KATI	Tu	02/27/18	6:51 AM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM	18	KATI	W	02/28/18	5:36 PM	Mo-Su6a-12x	6a-7p	:30	EEO	\$0.00	NM
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
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**Suite 200**  
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Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KZWV-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

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**Total Spots 9**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 01/29/18 02/04/18 MTWTFSS 2 \$0.00									
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
	02/19/18	02/25/18	----1--	1	\$0.00					
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
2	ZIMS	F	02/23/18		Stream all stations	12a-12x	:00		\$0.00	NS
<u>Total Spots</u>							<b>1</b>			

**Payment Terms: 15 Days**

Net Total                      **\$0.00**

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

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PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	16	KCLR	F	02/23/18	3:35 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/26/18	03/04/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	18	KCLR	Tu	02/27/18	1:20 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00



# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/05/18	02/11/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	12	KTGRA	Tu	02/06/18	10:11 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	11	KTGRA	Sa	02/10/18	8:38 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/12/18	02/18/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	13	KTGRA	M	02/12/18	7:59 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	14	KTGRA	F	02/16/18	12:41 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/19/18	02/25/18	MTWTFSS	2	\$0.00					Spots: 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**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-31	02/28/18	February 2018	02/01/18 - 02/28/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	16	KWOS	W	02/21/18	6:59 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	15	KWOS	Su	02/25/18	6:32 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						02/26/18	03/04/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	17	KWOS	M	02/26/18	4:19 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	<b>Total Spots</b>							<b>9</b>			
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**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																			
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	19	KFAL	Tu	03/06/18	11:21 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	20	KFAL	Sa	03/10/18	6:35 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						03/12/18	03/18/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	22	KFAL	W	03/14/18	5:21 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	21	KFAL	F	03/16/18	6:21 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						03/19/18	03/25/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	23	KFAL	Tu	03/20/18	12:22 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	24	KFAL	Th	03/22/18	9:20 AM	Mo-Su 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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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Total Spots 10

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KZWV-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KZWV-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**



# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCLR-FM**  
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**Suite 200**  
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Agency Code	Advertiser Code	Product 1/2

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6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						03/26/18	04/01/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	25	KCLR	F	03/30/18	3:22 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	<b>Total Spots</b>							<b>8</b>			
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**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 02/26/18 03/04/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 18 KXTY Su 03/04/18 7:24 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 03/05/18 03/11/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 20 KXTY Tu 03/06/18 8:21 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 19 KXTY Th 03/08/18 2:21 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 03/12/18 03/18/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 22 KXTY Tu 03/13/18 6:21 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 21 KXTY F 03/16/18 12:38 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 03/19/18 03/25/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 23 KXTY M 03/19/18 10:42 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 24 KXTY Sa 03/24/18 9:35 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 03/26/18 04/01/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 25 KXTY W 03/28/18 12:37 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 26 KXTY F 03/30/18 11:41 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									

Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-32	03/31/18	March 2018	03/01/18 - 03/31/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
	03/19/18	03/25/18	----1--	1	\$0.00					
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u> <u>Type</u>	
3	ZIMS	F	03/23/18		Stream all stations	12a-12x	:00		\$0.00 NS	
<u>Total Spots</u>							<b>1</b>			

**Payment Terms: 15 Days**

Net Total **\$0.00**

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 03/26/18 04/01/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 26 KCLR Su 04/01/18 11:54 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 04/02/18 04/08/18 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 04/16/18 04/22/18 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 04/23/18 04/29/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 34 KCLR F 04/27/18 7:14 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 33 KCLR Su 04/29/18 8:37 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									

Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																																																								
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Total Spots 10

Trade Invoice - Do Not Pay

Net Total \$0.00



# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KZWW-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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6a-7p	:30	EEO	\$0.00	NM	32	KZWW	Sa	04/21/18	11:20 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						04/23/18	04/29/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	33	KZWW	Tu	04/24/18	4:52 PM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM	34	KZWW	F	04/27/18	10:53 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u>										
04/23/18 04/29/18 ----1-- 1 \$0.00										
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u>										
4 ZIMS F 04/27/18 Stream all stations 12a-12x :00 \$0.00 NS										
<b>Total Spots</b>							<b>1</b>			

**Payment Terms: 15 Days**

Net Total **\$0.00**

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-33	04/30/18	April 2018	04/01/18 - 04/30/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	28	KXTY	Th	04/05/18	2:50 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	27	KXTY	Su	04/08/18	8:34 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						04/09/18	04/15/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	30	KXTY	M	04/09/18	9:45 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	29	KXTY	W	04/11/18	11:45 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						04/16/18	04/22/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	31	KXTY	Tu	04/17/18	6:21 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	32	KXTY	Su	04/22/18	2:51 PM	Mo-Su 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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																									
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Total Spots 10

Trade Invoice - Do Not Pay

Net Total \$0.00



# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/31/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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<b>Total Spots</b>							<b>9</b>																																			

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM	
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 04/30/18 05/06/18 MTWTFSS 2 \$0.00										
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Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 39 KCLR M 05/14/18 6:17 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 40 KCLR Th 05/17/18 7:11 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM										
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 05/21/18 05/27/18 MTWTFSS 2 \$0.00										
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 42 KCLR F 05/25/18 6:21 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 41 KCLR Su 05/27/18 6:43 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM										
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 05/28/18 06/03/18 MTWTFSS 2 \$0.00										
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 43 KCLR Tu 05/29/18 7:23 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM										
<b>Total Spots</b>							<b>9</b>			

**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
	05/21/18	05/27/18	-----1--	1	\$0.00					
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
5	ZIMS	F	05/25/18		Stream all stations	12a-12x	:00		\$0.00	NS
<b>Total Spots</b>							<b>1</b>			

**Payment Terms: 15 Days**

Net Total **\$0.00**

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

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6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						05/07/18	05/13/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	37	KXTY	M	05/07/18	11:21 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	38	KXTY	Tu	05/08/18	5:43 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						05/14/18	05/20/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	40	KXTY	Th	05/17/18	1:15 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	39	KXTY	Sa	05/19/18	4:51 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						05/21/18	05/27/18	MTWTFSS	2	\$0.00					Spots: 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**Total Spots 10**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 04/30/18 05/06/18 MTWTFSS 2 \$0.00									
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Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 05/07/18 05/13/18 MTWTFSS 2 \$0.00									
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38 KWOS Th 05/10/18 8:40 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 05/14/18 05/20/18 MTWTFSS 2 \$0.00									
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40 KWOS Su 05/20/18 8:32 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
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41 KWOS Sa 05/26/18 9:59 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 05/28/18 06/03/18 MTWTFSS 2 \$0.00									
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-34	05/31/18	May 2018	05/01/18 - 05/31/18

Property	Account Executive	Sales Office	Sales Region
KZWW-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/30/18	Mo-Su 6a-12x	Mo-Su 6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00



# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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<table border="0"> <tr> <td>Weeks:</td> <td><u>Start Date</u></td> <td><u>End Date</u></td> <td><u>MTWTFSS</u></td> <td><u>Spots/Week</u></td> <td><u>Rate</u></td> <td colspan="4"></td> </tr> <tr> <td></td> <td>06/25/18</td> <td>07/01/18</td> <td>MTWTFSS</td> <td>2</td> <td>\$0.00</td> <td colspan="4"></td> </tr> </table>										Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						06/25/18	07/01/18	MTWTFSS	2	\$0.00																	
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>																																					
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
	06/18/18	06/24/18	----1--	1	\$0.00					
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
6	ZIMS	F	06/22/18		Stream all stations	12a-12x	:00		\$0.00	NS
<u>Total Spots</u>							1			

**Payment Terms: 15 Days**

Net Total **\$0.00**

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/04/18 06/10/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 45 KATI M 06/04/18 8:41 AM Mo-Su6a-12x 6a-7p :30 EEO \$0.00 NM 46 KATI W 06/06/18 5:39 PM Mo-Su6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/11/18 06/17/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 47 KATI M 06/11/18 6:39 AM Mo-Su6a-12x 6a-7p :30 EEO \$0.00 NM 48 KATI Th 06/14/18 8:20 AM Mo-Su6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/18/18 06/24/18 MTWTFSS 2 \$0.00									
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
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Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>																																
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51	KCMQ	Sa	06/30/18	9:12 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																
							<b>Total Spots</b>	<b>9</b>																																		

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/04/18 06/10/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 45 KFAL M 06/04/18 8:21 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 46 KFAL Sa 06/09/18 3:20 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/11/18 06/17/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 47 KFAL Th 06/14/18 11:20 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 48 KFAL Su 06/17/18 5:20 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/18/18 06/24/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 50 KFAL Tu 06/19/18 5:20 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 49 KFAL F 06/22/18 6:20 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/25/18 07/01/18 MTWTFSS 2 \$0.00									
Spots: # Ch Day Air Date Air Time Description Start/End Time Length Ad-ID Rate Type 51 KFAL M 06/25/18 9:21 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM 52 KFAL F 06/29/18 3:33 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									

Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KZWW-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
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Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>																																
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Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>																																
51	KZWW	W	06/27/18	6:35 AM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM																																
52	KZWW	F	06/29/18	2:21 PM	Mo-Su 6a-12x	Mo-Su 6a-7p	:30	EEO	\$0.00	NM																																
<b>Total Spots</b>							<b>9</b>																																			

**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 05/28/18 06/03/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 43 KWOS F 06/01/18 7:48 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/04/18 06/10/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 45 KWOS Tu 06/05/18 5:58 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 46 KWOS Sa 06/09/18 11:57 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/11/18 06/17/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 47 KWOS M 06/11/18 1:05 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 48 KWOS Su 06/17/18 6:31 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/18/18 06/24/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 50 KWOS M 06/18/18 11:05 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 49 KWOS Th 06/21/18 6:26 AM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 06/25/18 07/01/18 MTWTFSS 2 \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 51 KWOS Tu 06/26/18 12:59 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 52 KWOS Sa 06/30/18 1:57 PM Mo-Su 6a-12x 6a-7p :30 EEO \$0.00 NM									

Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00



# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																																																						
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																																																																																																																																																																																																																																																																																						
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-35	06/30/18	June 2018	06/01/18 - 06/30/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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Total Spots 9

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	59	KSSZ	Sa	07/28/18	7:31 AM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM	Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>						07/30/18	08/05/18	MTWTFSS	2	\$0.00					Spots: #	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>	62	KSSZ	Tu	07/31/18	1:48 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/Week	Rate	Type																																																																																																																																																																																																																				
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**Total Spots 8**

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00



# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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55	KCLR	Tu	07/10/18	6:37 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
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57	KCLR	M	07/16/18	12:42 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
58	KCLR	Sa	07/21/18	5:25 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																																																																																																																																																																																																																																													
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19400-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
ZIMS	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type		
11	01/01/18	12/30/18	Stream all stations 200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com	12a-12x	-----	:00	0	\$0.00	NS		
	<u>Weeks:</u>	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
		07/23/18	07/29/18	----1--	1	\$0.00					
	<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
	7	ZIMS	F	07/27/18		Stream all stations	12a-12x	:00		\$0.00	NS
							<u>Total Spots</u>	1			

**Payment Terms: 15 Days**

Net Total **\$0.00**

# TRADE - INVOICE



**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KZWW-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																														
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-36	07/31/18	July 2018	07/01/18 - 07/31/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																				
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19333-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KTGR-AM/FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19333	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KTGR-AM/FM**  
**Zimmer Radio & Marketing Group**  
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<b>Total Spots</b>							<b>9</b>																																			

**Trade Invoice - Do Not Pay**

**Net Total \$0.00**

# TRADE - INVOICE



**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19329-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KFAL-AM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19329	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KFAL-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19328-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KCLR-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19328	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCLR-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
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**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# INVOICE



**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
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Property	Account Executive	Sales Office	Sales Region
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Billing Address:

StephanieV C/O  
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 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	All station Streaming	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19400	

Billing Calendar	Billing Type	Deal #
Calendar	Cash	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**ZIMS**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type	
11	01/01/18	12/30/18	Stream all stations	12a-12x	-----	:00	0	\$0.00	NS	
200 spots per month on kat943.com, clear99.com, kcmq.com, kfalthebig900.com, theeagle939.com, ktgr.com, y107.com, kwos.com & 1019thewave.com										
Weeks:	<u>Start Date</u>	<u>End Date</u>	<u>MTWTFSS</u>	<u>Spots/Week</u>	<u>Rate</u>					
	08/20/18	08/26/18	----1--	1	\$0.00					
<u>Spots: #</u>	<u>Ch</u>	<u>Day</u>	<u>Air Date</u>	<u>Air Time</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Length</u>	<u>Ad-ID</u>	<u>Rate</u>	<u>Type</u>
8	ZIMS	F	08/24/18		Stream all stations	12a-12x	:00		\$0.00	NS
<u>Total Spots</u>							1			

**Payment Terms: 15 Days**

Net Total **\$0.00**



# TRADE - INVOICE



**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3109 S Ten Mile Dr  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19330-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KATI-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19330	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Send Payment To:

**KATI-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																																																																																																																																																																																																																																																																											
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Total Spots 8

**Trade Invoice - Do Not Pay**

Net Total \$0.00

# TRADE - INVOICE



**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19335-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KXTY-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19335	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KXTY-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
3	01/01/18	12/30/18	Mo-Su 6a-12x	6a-7p	MTWTFSS	:30	2	\$0.00	NM																																	
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							<b>Total Spots</b>	<b>10</b>																																		

**Trade Invoice - Do Not Pay**

Net Total

**\$0.00**

# TRADE - INVOICE



**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
**Columbia, MO 65201**  
**Main: (573) 875-1099**  
**Billing: (573) 875-1099**

Invoice #	Invoice Date	Invoice Month	Invoice Period
19331-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KCMQ-FM	Janelle Duncan	Local Jefferson	Local

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/31/18	19331	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KCMQ-FM**  
**Zimmer Radio & Marketing Group**  
**3215 Lemone Industrial Blvd.**  
**Suite 200**  
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Total Spots 9

Trade Invoice - Do Not Pay

Net Total \$0.00

# TRADE - INVOICE



**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3109 S. Ten Mile Drive  
 Jefferson City, MO 65109  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19334-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KWOS-AM	Janelle Duncan	Local Jefferson	Local

Billing Address:

**StephanieV C/O**  
**EEO**  
**Attention: Accounts Payable**  
**GIVE TO Becky**  
**Columbia, MO 99999**

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19334	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KWOS-AM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type																																	
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69	KWOS	W	08/29/18	2:23 PM	Mo-Su 6a-12x	6a-7p	:30	EEO	\$0.00	NM																																
							<b>Total Spots</b>	<b>9</b>																																		

**Trade Invoice - Do Not Pay**

Net Total **\$0.00**

# TRADE - INVOICE



**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 1081 Osage Beach Road  
 Osage Beach, MO 65065  
 Main: (573) 746-7873  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19336-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KZWW-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19336	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Send Payment To:

**KZWW-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd  
 Suite 200  
 Columbia, MO 65201

Line	Start Date	End Date	Description	Start/End Time	MTWTFSS	Length	Spots/ Week	Rate	Type
3	01/01/18	12/30/18	Mo-Su 6a-12x	Mo-Su 6a-7p	MTWTFSS	:30	2	\$0.00	NM
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 07/30/18    08/05/18    MTWTFSS                            2                \$0.00									
Spots: # <u>Ch</u> <u>Day</u> <u>Air Date</u> <u>Air Time</u> <u>Description</u> <u>Start/End Time</u> <u>Length</u> <u>Ad-ID</u> <u>Rate</u> <u>Type</u> 62   KZWW    F    08/03/18    6:52 AM   Mo-Su 6a-12x        Mo-Su 6a-7p        :30    EEO                            \$0.00    NM									
Weeks: <u>Start Date</u> <u>End Date</u> <u>MTWTFSS</u> <u>Spots/Week</u> <u>Rate</u> 08/06/18    08/12/18    MTWTFSS                            2                \$0.00									
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<b>Total Spots</b>							<b>9</b>		

**Trade Invoice - Do Not Pay**

Net Total                            **\$0.00**

We warrant that the actual broadcast information shown on this invoice was taken from the program log. Payments received after 30 days from date of invoice will accrue a 1.5% finance charge on all outstanding balances.

# TRADE - INVOICE



**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201  
 Main: (573) 875-1099  
 Billing: (573) 875-1099

Invoice #	Invoice Date	Invoice Month	Invoice Period
19332-37	08/31/18	August 2018	08/01/18 - 08/31/18

Property	Account Executive	Sales Office	Sales Region
KSSZ-FM	Janelle Duncan	Local Jefferson	Local

Advertiser	Product	Estimate Number
EEO	EEO Promos	

Flight Dates	Order #	Alt Order #
08/01/15 - 12/30/18	19332	

Billing Calendar	Billing Type	Deal #
Calendar	Trade	

Special Handling

Agency Code	Advertiser Code	Product 1/2

Agency Ref	Advertiser Ref

Billing Address:

StephanieV C/O  
 EEO  
 Attention: Accounts Payable  
 GIVE TO Becky  
 Columbia, MO 99999

Send Payment To:

**KSSZ-FM**  
**Zimmer Radio & Marketing Group**  
 3215 Lemone Industrial Blvd.  
 Suite 200  
 Columbia, MO 65201

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Total Spots 8

Trade Invoice - Do Not Pay

Net Total \$0.00