

CONTRACT



WNWO
300 Byrne Rd
Toledo, OH 43615-6217
(419) 535-0024

<u>Contract / Revision</u> 464763 /		<u>Alt Order #</u>
<u>Product</u> Flight Five		
<u>Contract Dates</u> 10/12/15 - 10/18/15		<u>Estimate #</u>
<u>Advertiser</u> Responsible Ohio		<u>Original Date / Revision</u> 10/08/15 / 10/08/15
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WNWO	<u>Account Executive</u> House House-Toledo	<u>Sales Office</u> Local-Toledo
<u>Special Handling</u>		
<u>Demographic</u> Adults 25-54		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Midwest Communications & Media
Attention: Bob Clegg
155 East Broad Street
Suite 2020
Columbus, OH 43215

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WNWO	10/12/15	10/18/15	M-F 11-1135p/SS 11-1130p	M-F 11-1135p/SS		:30			NM	7	\$1,575.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTFSS				7	\$225.00			
N 2	WNWO	10/12/15	10/18/15	M-F 6a-7a	6a-7a		:30			NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$100.00			
N 3	WNWO	10/12/15	10/18/15	Today Show	7a-9a		:30			NM	5	\$875.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$175.00			
N 4	WNWO	10/12/15	10/18/15	M-F 9a-10a	9a-10a		:30			NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$100.00			
N 5	WNWO	10/12/15	10/18/15	NBC24 News at 1130am	1128a-12p		:30			NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				3	\$100.00			
N 6	WNWO	10/12/15	10/18/15	Days of Our Lives	1p-2p		:30			NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$100.00			
N 7	WNWO	10/12/15	10/18/15	M-F 3p-4p	3p-4p		:30			NM	5	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$90.00			
N 8	WNWO	10/12/15	10/18/15	M-F 4p-5p	4p-5p		:30			NM	5	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$100.00			
N 9	WNWO	10/12/15	10/18/15	M-F 6p-630p	6p-630p		:30			NM	5	\$875.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$175.00			
N 10	WNWO	10/12/15	10/18/15	M-F 730p-8p	730p-8p		:30			NM	5	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$250.00			
N 11	WNWO	10/12/15	10/18/15	M-F 10a-11a	10a-11a		:30			NM	5	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	MTWTF--				5	\$40.00			
N 12	WNWO	10/12/15	10/18/15	Sa Today Show	7a-9a		:30			NM	1	\$120.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract / Revision</u> 464763 /	<u>Alt Order #</u>
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<u>Contract Dates</u> 10/12/15 - 10/18/15	<u>Product</u> Flight Five	<u>Estimate #</u>
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<u>Advertiser</u> Responsible Ohio	<u>Original Date / Revision</u> 10/08/15 / 10/08/15
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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	-----S-				1	\$120.00			
N 13	WNWO	10/12/15	10/18/15	Saturday Night Live	1130p-1a		:30			NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	-----S-				1	\$450.00			
N 14	WNWO	10/12/15	10/18/15	Su Today Show	8a-9a		:30			NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	-----S				1	\$120.00			
N 15	WNWO	10/12/15	10/18/15	Sa-Su 6p-630p News	5:58p-6:30p		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/12/15	10/18/15	-----S				1	\$175.00			
Totals											59	\$8,390.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/28/15 - 10/18/15	59	\$8,390.00	(\$1,258.50)	\$7,131.50
Totals	59	\$8,390.00	(\$1,258.50)	\$7,131.50

Signature: *Laura Stewart* **Date:** 10/8/15

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at ...<http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.

[Handwritten Signature] 10/8/15

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Laura Stewart

From: Robert Clegg <bobclegg@midwestcomm.net>
Sent: Thursday, October 08, 2015 12:38 PM
To: Charity T. Freeman
Cc: Laura Stewart
Subject: RE: Responsible Ohio Flight Five

Take the dollars for Tonight show and put in daytime programming.

NOTE: Email has changed to bobclegg@midwestcomm.net

Robert A. Clegg

Senior Vice-President
Midwest Communications & Media
2015 Roundwyck Lane
Powell, OH 43065
614/440-4449
www.midwestcommunicationsandmedia.com

From: Charity T. Freeman [<mailto:ctfreeman@chestv.com>]
Sent: Thursday, October 08, 2015 12:37 PM
To: Robert Clegg
Cc: Laura Stewart
Subject: Re: Responsible Ohio Flight Five

Hi. The Tonight Show rate is incorrect. \$40 will not clear. Rate is \$110. What would you like to do?

Charity Traylor Freeman
General Sales Manager
NBC 24/WNWO

On Oct 7, 2015, at 9:35 PM, Robert Clegg <bobclegg@midwestcomm.net> wrote:

This flight starts Monday, 10/12 and ends on Sunday, 10/18. A check will be sent for delivery this Friday morning via UPS. I will be sending traffic later. Thanks.

NOTE: Email has changed to bobclegg@midwestcomm.net

Robert A. Clegg

Senior Vice-President
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<WNWO12087.PDF>

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<u>Station</u> WNWO	<u>Account Executive</u> House House-Toledo	<u>Sales Office</u> Local-Toledo
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Week:		10/12/15	10/18/15	-----S				1	\$175.00			
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#464763

Client: Responsible Ohio
 Product:
 Campaign: Flight Five

Station Order

Midwest Communications & Media
 2015 Roundwyck Lane
 Powell, OH 43065
 614/440-4449

Rev #: 0
 Flight From: 10/12/2015 to 10/18/2015

Estimate No.:
 Contract No.:
 Job No.:

Buyer Name: Bob Clegg
 Sweeps: Share Nov 2014 -> HUT/PUT Nov 14

Market: TOLEDO
 Station: WNWO
 Station Contact: Sena Mourad

Actg. Order No.: 1916
 WS Order No.: 12087
 Contract No.:

Item#	Days/ Times	DP/ Len	Program Title/ Comml Tag	Station Gross		DMA HH (R)	DMA P 35+ (R)	DMA P 18-34 (R)	
				Rate/ Total	Oct 12 Spots				
1	MTWRFSSu 11:00P-11:35P	LN 30	LATE NEWS <i>PI</i>	\$225.00 \$1,575.00	7 7	2.1 \$107.14	1.5 \$150.00	0.7 \$321.43	
2	MTWRF-- 06:00A-07:00A	EM 30	NBC 24 AM NEWS <i>Pa</i>	\$100.00 \$500.00	5 5	0.4 \$250.00	0.3 \$333.33	0.4 \$250.00	
3	MTWRF-- 07:00A-09:00A	EM 30	TODAY SHOW <i>Pa</i>	\$175.00 \$875.00	5 5	2.1 \$83.33	1.6 \$109.38	0.8 \$218.75	
4	MTWRF-- 09:00A-10:00A	DT 30	TODAY SHOW 2 <i>Pa</i>	\$100.00 \$500.00	5 5	1.5 \$66.67	1.2 \$83.33	0.1 \$1,000.00	
5	MTWRF-- 11:30A-12:00P	NN 30	MIDDAY NEWS <i>Pa</i>	\$100.00 \$300.00	3 3	0.6 \$166.67	0.3 \$333.33	0.1 \$1,000.00	
6	MTWRF-- 01:00P-02:00P	DT 30	DAYS-OUR LIVES <i>Pa</i>	\$100.00 \$500.00	5 5	1.6 \$62.50	1.2 \$83.33	0.5 \$200.00	
7	MTWRF-- 03:00P-04:00P	DT 30	STEVE HARVEY <i>Pa</i>	\$90.00 \$450.00	5 5	1.4 \$64.29	1.0 \$90.00	0.0	
8	MTWRF-- 04:00P-05:00P	EF 30	JUDGE JUDY <i>Pa</i>	\$100.00 \$500.00	5 5	3.0 \$33.33	2.3 \$43.48	0.1 \$1,000.00	
9	MTWRF-- 06:00P-06:30P	EN 30	NBC 24 NEWS <i>Pa</i>	\$175.00 \$875.00	5 5	0.9 \$194.44	0.9 \$194.44	0.1 \$1,750.00	
10	MTWRF-- 07:30P-08:00P	EN 30	FAMILY FEUD <i>Pa</i>	\$250.00 \$1,250.00	5 5	2.5 \$100.00	1.8 \$138.89	0.5 \$500.00	
11	MTWRF-- 11:35P-12:35A	LF 30	TONIGHT SHOW <i>Pa</i>	\$40.00 \$200.00	5 5	0.9 \$44.44	0.7 \$57.14	0.2 \$200.00	
12	----S- 07:00A-09:00A	WE 30	SATURDAY TODAY <i>Pa</i>	\$120.00 \$120.00	1 1	0.9 \$133.33	0.6 \$200.00	0.3 \$400.00	
13	----S- 11:30P-01:00A	WE 30	SAT NITE LIVE <i>Pa</i>	\$450.00 \$450.00	1 1	3.4 \$132.35	2.4 \$187.50	1.4 \$321.43	
14	-----Su 08:00A-09:00A	WE 30	SUN TODAY-NBC <i>Pa</i>	\$120.00 \$120.00	1 1	0.6 \$200.00	0.5 \$240.00	0.0	
15	-----Su 06:00P-06:30P	WE 30	NBC 24 NEWS <i>Pa</i>	\$175.00 \$175.00	1 1	1.1 \$159.09	0.6 \$291.67	0.3 \$583.33	
				\$8,390.00	59	59			

94.0

Monthly Totals

Month	Spots	GRP/GRIs	Station Gross Dollars	Station Gross CPP/CPM
Oct	59	94.0	\$8,390.00	\$89.26
	59	94.0	\$8,390.00	\$89.26

Advertiser: Responsible Ohio
Campaign: Flight Five

Station Order
TOLEDO - TV

Station: WNWO

Comments

By: _____

**AGREEMENT FORM FOR
NON-CANDIDATE/ISSUE ADVERTISEMENTS**

Station and Location:	Date
------------------------------	-------------

I, **Midwest Communications & Media**, do hereby request station time concerning the following issue:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges:

This broadcast time will be used by: Responsible Ohio PAC

<p>Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"</p> <p><input type="checkbox"/> Yes <input checked="" type="checkbox"/> No</p>
--

For programming the "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the elections(s) (if applicable):

[Empty box for candidate information]

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page3)

I represent that the payment for the above described broadcast time has been furnished by:

RESPONSIBLE Ohio PAC
545 East Town St.
Columbus, OH 43215

And you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

TOM SMITH, TREASURER

a corporation; a committee; an association; or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees that may ensue from the broadcast of the above-requested advertisement. For the above-stated broadcast(s), I also agree to prepare a script, before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

6/22/15 Robert A. Cozz 614-440-4449
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted Accepted in Part Rejected

Signature Printed Name Title