

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> <u>WBEC FM, WNAW, WSBS, WUPE</u> <u>Berkshire County MA</u>	<b>Date:</b> <u>8/30/18</u>
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I, Mary Hart,  
 being/on behalf of: Judith Knight,  
 a legally qualified candidate of the Democrat  
 political party for the office of: Berkshire County D.A.  
 in the Primary Election  
 election to be held on: 9/4/18

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
See Attached email					

**Attach proposed schedule with charges (if available):**

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> <i>WBECAFM, WNAW, WSBS, WUPE Berkshire County MA</i>	<b>Date:</b> <i>8/30/18</i>
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I, Mary Hart  
being/on behalf of: Judith Knight

a legally qualified candidate of  
political party for the office of  
in the Primary Elect.  
election to be held on: 9/11  
do hereby request station time

*MC  
5581 4209  
2752 7396  
ex 06/21  
\$395.68 (934)*

Broadcast Length	Time of Day, Rotation or Package	Number of Weeks
<i>See Attached email</i>		

**Attach proposed schedule with charges (if available):**

# CONTRACT



**WSBS-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<u>Contract / Revision</u> 663821 /	<u>Alt Order #</u>
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<u>Advertiser</u> Committee to Elect Judith Knight	<u>Original Date / Revision</u> 08/21/18 / 08/22/18
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<u>Contract Dates</u> 08/27/18 - 09/04/18	<u>Estimate #</u>
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<u>Product</u> Political
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And:

**Committee to Elect Judith Knight**  
 342 Main Street  
 Great Barrington, MA 01230

<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
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<u>Property</u> WSBS-AM	<u>Account Executive</u> David Isby_W09692	<u>Sales Office</u> Local Berkshire
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<u>Special Handling</u>
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<u>Demographic</u> Households
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<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
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<u>Agency Ref</u>	<u>Advertiser Ref</u>
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WSBS	08/27/18	09/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				13	\$10.00			
		Week: 09/03/18	09/09/18	MT-----				5	\$10.00			
N 2	WSBS	08/27/18	09/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	15	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				11	\$10.00			
		Week: 09/03/18	09/09/18	MT-----				4	\$10.00			
N 3	WSBS	08/27/18	09/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	M-WTFS-				6	\$10.00			
		Week: 09/03/18	09/09/18	M-----				1	\$10.00			
<b>Totals</b>											40	\$400.00

Time Period	# of Spots	Gross Amount	Net Amount
08/01/18 - 08/31/18	25	\$250.00	\$250.00
09/01/18 - 09/04/18	15	\$150.00	\$150.00
<b>Totals</b>	40	\$400.00	\$400.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

# CONTRACT



**WNAW-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<u>Contract / Revision</u> 664063 /	<u>Alt Order #</u>
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<u>Advertiser</u> Committee to Elect Judith Knight	<u>Original Date / Revision</u> 08/22/18 / 08/22/18
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<u>Contract Dates</u> 08/27/18 - 09/04/18	<u>Estimate #</u>
--	-------------------

<u>Product</u> Political
-----------------------------

And:

**Committee to Elect Judith Knight**  
 342 Main Street  
 Great Barrington, MA 01230

<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
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<u>Property</u> WNAW-AM	<u>Account Executive</u> David Isby_W09692	<u>Sales Office</u> Local Berkshire
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<u>Special Handling</u>
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<u>Demographic</u> Households
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<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
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<u>Agency Ref</u>	<u>Advertiser Ref</u>
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WNAW	08/27/18	09/03/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	14	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				12	\$10.00			
		Week: 09/03/18	09/09/18	M-----				2	\$10.00			
N 2	WNAW	08/27/18	09/03/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	13	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				11	\$10.00			
		Week: 09/03/18	09/09/18	M-----				2	\$10.00			
N 3	WNAW	08/27/18	09/03/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				7	\$10.00			
		Week: 09/03/18	09/09/18	M-----				1	\$10.00			
N 4	WNAW	09/04/18	09/04/18	M-F AM Drive	6a-10a		1:00			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/03/18	09/09/18	-T-----				3	\$10.00			
N 5	WNAW	09/04/18	09/04/18	M-F Midday	10a-3p		1:00			NM	2	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 09/03/18	09/09/18	-T-----				2	\$10.00			
<b>Totals</b>											40	\$400.00

Time Period	# of Spots	Gross Amount	Net Amount
08/01/18 - 08/31/18	25	\$250.00	\$250.00
09/01/18 - 09/04/18	15	\$150.00	\$150.00
<b>Totals</b>	40	\$400.00	\$400.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

# CONTRACT



**WBEC-FM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<u>Contract / Revision</u> 664055 /		<u>Alt Order #</u>
<u>Advertiser</u> Committee to Elect Judith Knight		<u>Original Date / Revision</u> 08/22/18 / 08/22/18
<u>Contract Dates</u> 08/27/18 - 09/04/18	<u>Estimate #</u>	
<u>Product</u> Political		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> WBEC-FM	<u>Account Executive</u> David Isby_W09692	<u>Sales Office</u> Local Berkshire
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Committee to Elect Judith Knight**  
 342 Main Street  
 Great Barrington, MA 01230

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	08/27/18	09/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	23	\$322.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				17	\$14.00			
		Week: 09/03/18	09/09/18	MT-----				6	\$14.00			
N 2	WBEC	08/27/18	09/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	21	\$294.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				16	\$14.00			
		Week: 09/03/18	09/09/18	MT-----				5	\$14.00			
N 3	WBEC	08/27/18	09/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	20	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/27/18	09/02/18	MTWTFS-				15	\$14.00			
		Week: 09/03/18	09/09/18	MT-----				5	\$14.00			
<b>Totals</b>											64	\$896.00

Time Period	# of Spots	Gross Amount	Net Amount
08/01/18 - 08/31/18	40	\$560.00	\$560.00
09/01/18 - 09/04/18	24	\$336.00	\$336.00
<b>Totals</b>	64	\$896.00	\$896.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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# CONTRACT



**WUPE-FM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<u>Contract / Revision</u> 663940 /		<u>Alt Order #</u>
<u>Advertiser</u> Committee to Elect Judith Knight		<u>Original Date / Revision</u> 08/21/18 / 08/22/18
<u>Contract Dates</u> 08/27/18 - 09/04/18	<u>Estimate #</u>	
<u>Product</u> Political		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> WUPE-FM	<u>Account Executive</u> David Isby_W09692	<u>Sales Office</u> Local Berkshire
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Committee to Elect Judith Knight**  
 342 Main Street  
 Great Barrington, MA 01230

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUPE	08/27/18	09/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	14	\$181.44
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/27/18	09/02/18	MTWTFS-				10	\$12.96			
	Week:	09/03/18	09/09/18	MT-----				4	\$12.96			
N 2	WUPE	08/27/18	09/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	9	\$116.64
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/27/18	09/02/18	MTWTFS-				7	\$12.96			
	Week:	09/03/18	09/09/18	MT-----				2	\$12.96			
N 3	WUPE	08/27/18	09/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	9	\$116.64
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/27/18	09/02/18	MTWTFS-				7	\$12.96			
	Week:	09/03/18	09/09/18	MT-----				2	\$12.96			
<b>Totals</b>											32	\$414.72

Time Period	# of Spots	Gross Amount	Net Amount
08/01/18 -08/31/18	20	\$259.20	\$259.20
09/01/18 -09/04/18	12	\$155.52	\$155.52
<b>Totals</b>	32	\$414.72	\$414.72

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

WBEC - AM     WNAW      
 **WBEC - FM**     **WSBS**      
 WMNB     WUPE   

date: 8/17/18    cancellation  **new order**    revision  
contract #: \_\_\_\_\_

advertiser: Committee to Elect Judith Knight    start date: 8/30/18    end date: 9/4/18  
advertiser #: \_\_\_\_\_

agency: \_\_\_\_\_  
address: 342 Main St.  
city/state/zip: Great Barrington, MA 01230  
contact person: Mary Hart  
telephone: 413-528-0505  
log listing: \_\_\_\_\_  
competing products: \_\_\_\_\_

package/program: Political  
P.O. # / EST. # \_\_\_\_\_  
 agency commission \_\_\_\_\_ %     co-op  
sales person: House/Isby    s.s. # \_\_\_\_\_

notes to traffic & accounting: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

check one:  
 announcement  
 sponsorship  
 **political**  
 public service  
 promotional

check one:  
 **remit invoice**  
 **cash in advance**

check one:  
 stand broadcast mo.  
 calendar month

check one:  
 end of flight  
 weekly invoice  
 **monthly invoice**  
 special cycle  
describe: \_\_\_\_\_

options for make good  
check one:  
 same flight  
 same week  
 extend schedule  
 dollar for dollar  
 credit  
 ask salesperson

# contract

contract #: \_\_\_\_\_  
cart #: \_\_\_\_\_

check one:  
 agency  
 **direct**

check one:  
 **local**  
 regional  
 national

check one:  
 **cash**  
 trade  
 auction

dates to run	len	hours to run (daypart)	m	t	w	t	f	s	s	x	rate	#/wk	\$/wk	\$ total
<del>8/30-9/4</del>	60	6A-10A	3	3	3	3	3	2			\$14			
<del>↓</del>	↓	10A-3P	3	3	3	3	2	3			↓			
<del>↓</del>	↓	3-7P	2	3	2	2	3	3			↓			
8-0A	27											127th		8x
8-0A	28											28th		8:
	147													
jan	feb	mar	apr	may	jun	total		\$504.00		CASH				
july	aug	sep	oct	nov	dec									

advertiser: \_\_\_\_\_    salesperson: ISBY/D    approved by: \_\_\_\_\_  
date: \_\_\_\_\_    date: 8/17/18    entered by: \_\_\_\_\_

*(Handwritten signature and initials)*





WBEC - AM  WNAW   
 WBEC - FM  WSBS   
 WMNB  **WUPE**

date: 8/17/18 cancellation **new order** revision

advertiser: Committee to Elect Judith Knight contract #: \_\_\_\_\_  
 start date: 8/30/18 end date: 9/4/18

advertiser #: \_\_\_\_\_  
 agency: \_\_\_\_\_

address: 342 Main St.

city/state/zip: Great Barrington, MA 01230

contact person: Mary Hart

telephone: 413-528-0505

log listing: \_\_\_\_\_

competing products: \_\_\_\_\_

package/program: Political

P.O. # / EST. # \_\_\_\_\_

agency commission \_\_\_\_\_ %  co-op

sales person: Howe/Isby s.s. # \_\_\_\_\_

notes to traffic & accounting: \_\_\_\_\_

check one:  
 announcement  
 sponsorship  
 **political**  
 public service  
 promotional

check one:  
 **remit invoice**  
 **cash in advance**

check one:  
 stand broadcast mo.  
 calendar month

check one:  
 end of flight  
 weekly invoice  
 **monthly invoice**  
 special cycle  
 describe: \_\_\_\_\_

options for make good  
 check one:  
 same flight  
 same week  
 extend schedule  
 dollar for dollar  
 credit  
 ask salesperson

**contract**

contract #: \_\_\_\_\_  
 cart #: \_\_\_\_\_

check one:  
 agency  
 **direct**

check one:  
 **local**  
 regional  
 national

check one:  
 **cash**  
 trade  
 auction

dates to run	len	hours to run (daypart)	m	t	w	t	f	s	s	x	rate	#/wk	\$/wk	\$ total		
8/30-9/4	60	6A-10A	2	2	2	2	1	1			\$12.96					
<del>8/30-9/4</del>	<del>60</del>	<del>10A-3P</del>	<del>1</del>	<del>1</del>	<del>1</del>	<del>1</del>	<del>2</del>	<del>1</del>								
<del>8/30-9/4</del>	<del>60</del>	<del>3-7P</del>	<del>1</del>	<del>1</del>	<del>1</del>	<del>1</del>	<del>1</del>	<del>2</del>								
<u>4 extra</u>																
<u>4</u>		<u>28</u>														
<u>8</u>																
												Adding 27th 4x				
												0 28th 4x				
												<del>307.96</del>				
												<del>308.80</del>				
												<u>414.72</u>				
jan	feb	mar	apr	may	June										total	\$246.24
july	aug	sep	oct	nov	dec											

advertiser: \_\_\_\_\_ salesperson: Howe/Isby approved by: \_\_\_\_\_  
 date: \_\_\_\_\_ date: 8/17/18 entered by: \_\_\_\_\_

414.72

WBEC - AM  WNAW   
 WBEC - FM  WSBS   
 WMNB  WUPE

date: \_\_\_\_\_ cancellation new order revision

contract #: \_\_\_\_\_

start date: Aug 27th - end date: 9/4

# contract

advertiser: Committee to Elect Judith Knight

advertiser #: \_\_\_\_\_

agency: \_\_\_\_\_

address: 342 Main Street

city/state/zip: Cereset hamy thn, Ma 01230

contact person: Mary hart

telephone: 528-0505

log listing: P.

competing products: Political

\_\_\_\_\_

package/program: \_\_\_\_\_

P.O. # / EST. # \_\_\_\_\_

agency commission \_\_\_\_\_ %  co-op

sales person: Dave s.s. # \_\_\_\_\_

notes to traffic & accounting: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

check one:  
 announcement  
 sponsorship  
 political  
 public service  
 promotional

check one:  
 remit invoice  
 cash in advance

check one:  
 stand broadcast mo.  
 calendar month

check one:  
 end of flight  
 weekly invoice  
 monthly invoice  
 special cycle  
 describe: \_\_\_\_\_

options for make good  
 check one:  
 same flight  
 same week  
 extend schedule  
 dollar for dollar  
 credit  
 ask salesperson

contract #: \_\_\_\_\_  
 cart #: \_\_\_\_\_

check one:  
 agency  
 direct

check one:  
 local  
 regional  
 national

check one:  
 cash  
 trade  
 auction

Political

dates to run	len	hours to run (daypart)	m	t	w	t	f	s	s	x	rate	#/wk	\$/wk	\$ total		
<u>8/27-9/3</u>	<u>60</u>	<u>6A-10</u>	<u>2</u>	<u>2</u>	<u>2</u>	<u>2</u>	<u>2</u>	<u>2</u>			<u>\$10</u>					
	<u>↓</u>	<u>10:3</u>	<u>2</u>	<u>2</u>	<u>2</u>	<u>2</u>	<u>1</u>	<u>2</u>			<u>↓</u>					
	<u>↓</u>	<u>3:7</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>1</u>	<u>2</u>	<u>1</u>			<u>↓</u>					
<u>9/4</u>	<u>60</u>	<u>6A-10</u>		<u>3</u>							<u>\$10</u>					
	<u>↓</u>	<u>10:3</u>		<u>2</u>							<u>↓</u>					
	<u>↓</u>	<u>3:7</u>									<u>↓</u>					
jan	feb	mar	apr	may	jun										total	<u>\$400</u>
july	aug	sep	oct	nov	dec											

advertiser: \_\_\_\_\_ salesperson: \_\_\_\_\_ approved by: \_\_\_\_\_  
 date: \_\_\_\_\_ date: \_\_\_\_\_ entered by: \_\_\_\_\_

WBEC - AM  WNAW   
 WBEC - FM  WSBS   
 WMNB  WUPE

date: \_\_\_\_\_ cancellation  new order  revision

contract #: \_\_\_\_\_

start date: Aug 27th - end date: 9/4

advertiser: Comm. Acc. to Elect

advertiser #: Judith Knight

agency: \_\_\_\_\_

address: 342 Main Street

city/state/zip: Perseus Pennsylvania, Pa 17230

contact person: Mary Hart

telephone: 528-0505

log listing: P.

competing products: Political

package/program: \_\_\_\_\_

P.O. # / EST. # \_\_\_\_\_

agency commission \_\_\_\_\_ %  co-op

sales person: Donk s.s. # \_\_\_\_\_

notes to traffic & accounting: \_\_\_\_\_

# contract

check one:  
 announcement  
 sponsorship  
 political  
 public service  
 promotional

check one:  
 remit invoice  
 cash in advance

check one:  
 stand broadcast mo.  
 calendar month

check one:  
 end of flight  
 weekly invoice  
 monthly invoice  
 special cycle  
 describe: \_\_\_\_\_

options for make good  
 check one:  
 same flight  
 same week  
 extend schedule  
 dollar for dollar  
 credit  
 ask salesperson

contract #: \_\_\_\_\_  
 cart #: \_\_\_\_\_

check one:  
 agency  
 direct

check one:  
 local  
 regional  
 national

check one:  
 cash  
 trade  
 auction

Political

dates to run		len	hours to run (daypart)	m	t	w	t	f	s	s	x	rate	#/wk	\$/wk	\$ total
8/27-9/3		60	6A-10	2	2	2	2	2	2			\$10			
↓		1	10:3	2	2	2	2	1	2			↓			
↓		3	3-7	1	1	1	1	2	1			↓			
9/4		10	6A-10		3							\$10			
↓		1	10:3		2							↓			
↓		3	3-7									↓			
jan	feb	mar	apr	may	jun	total		\$400							
jan	aug	sep	oct	nov	dec										

advertiser: \_\_\_\_\_ salesperson: \_\_\_\_\_ approved by: \_\_\_\_\_  
 date: \_\_\_\_\_ date: \_\_\_\_\_ entered by: \_\_\_\_\_

*[Handwritten scribble in a blue circle]*

New total - ~~2096.72~~ 2110.72

Payment - 1295.94

difference owed - ~~800.78~~  
814.78

**COMMITTEE TO ELECT JUDITH KNIGHT**

PO BOX 747  
STOCKBRIDGE, MA 01262

113

53-7169/2118  
1118

DATE 8/20/18

CHECK AMOUNT

PAY TO THE ORDER OF

Town Square Media Berkshire

\$ 1,295.94

One thousand two hundred ninety five dollars & 94/100

**Berkshire Bank**

Town Square Media  
Berkshires - Radio Ads

Mary J. Hart  
Treasurer

⑈000113⑈ ⑆211871691⑆ 0307786543⑈



**POLITICAL ADVERTISING CHECKLIST**

**Name of Candidate:** Judith Knight

**Office Being Sought:** District Attorney

**Person Ordering Advertising:** Mary Hart

**Relationship to Candidate:** Treasurer of Campaign

**Person to Whom Disclosure Is Given:**

<u>Date</u>	<u>Item</u>
8/17	Candidate has been determined to be "legally qualified."
8/17	Candidate's announcement constitutes a "use"; <i>i.e.</i> , candidate personally appears on the spot and is identifiable.
8/17	Candidate's announcement contains proper sponsorship identification.
8/17	Candidate has provided NAB form or other written statement of agency authorization to place advertising on behalf of candidate.
8/14	Candidate has been provided with: <ul style="list-style-type: none"> <li>-- Townsquare Media Berkshire Statement of Policy on Political Advertising; and</li> <li>-- Townsquare Media Berkshire Station Rate Information</li> </ul>
8/17	Campaign Committee has provided list of officers and directors.

Date: 8/17/18

Salesperson: David Isby



WUPE AM/FM  
 211 Jason Street  
 Pittsfield, MA 01201  
 1-413-499-3333 Fax 1-413-442-1590

Invoice No. 2018-2

**INVOICE**

**Customer**

Name Committee To Elect Judith Knight  
 Address 342 Main Street  
 City Great Barrington State MA ZIP 01230  
 Phone 413-528-0505

Date 8/17/2018  
 Order No. \_\_\_\_\_  
 Rep \_\_\_\_\_  
 FOB \_\_\_\_\_

Qty	Description	Unit Price	TOTAL
		\$0.00	\$0.00
19	4 Commercials on 8/30, 8/31, 9/1, & 9/3, then 3 Commercials on 9/4 6a-10a, 10a-3p, 3p-7p	\$12.96	\$246.24
			\$0.00
Balance can be paid by check/cash/credit card			

**Payment Details**

Cash \_\_\_\_\_  
 Check \_\_\_\_\_  
 Credit Card \_\_\_\_\_

Name \_\_\_\_\_  
 CC # \_\_\_\_\_  
 Expires \_\_\_\_\_

Subtotal	
Agency Commission	
Taxes	\$0.00
Discount -	
<b>TOTAL</b>	<b><del>\$246.24</del> 414.12</b>

Office Use Only



WBEC-FM (Live 95.9)  
211 Jason Street  
Pittsfield, MA 01201  
1-413-499-3333 Fax 1-413-442-1590

Invoice No. 2018-3

**INVOICE**

**Customer**

Name **Committee To Elect Judith Knight**  
Address **342 Main Street**  
City **Great Barrington** State **MA** ZIP **01230**  
Phone **413-528-0505**

Date **8/17/2018**  
Order No. \_\_\_\_\_  
Rep \_\_\_\_\_  
FOB \_\_\_\_\_

Qty	Description	Unit Price	TOTAL
		\$0.00	\$0.00
36	<b>8 Commercials on 8/30, 8/31, 9/1, &amp; 9/3, then</b>	\$14.00	\$504.00
	<b>4 Commercials on 9/4</b>		
	<b>6a-10a, 10a-3p, 3p-7p</b>		\$0.00
Balance can be paid by check/cash/credit card			

**Payment Details**

Cash \_\_\_\_\_  
Check \_\_\_\_\_  
Credit Card \_\_\_\_\_  
Name \_\_\_\_\_  
CC # \_\_\_\_\_  
Expires \_\_\_\_\_

Subtotal	
Agency Commission	
Taxes	\$0.00
Discount -	
<b>TOTAL</b>	<b>\$504.00</b>

*672.00*  
*882.00*

Office Use Only

TOTAL \$1794.18  
diffused \$500.00



Radio 860 - WSBS  
211 Jason Street  
Pittsfield, MA 01201  
1-413-499-3333 Fax 1-413-442-1590

Invoice No. 2018-1

**INVOICE**

**Customer**

Name **Committee To Elect Judith Knight**

Address 342 Main Street

City Great Barrington State MA ZIP 01230

Phone 413-528-0505

Date 8/17/2018

Order No. \_\_\_\_\_

Rep \_\_\_\_\_

FOB \_\_\_\_\_

Qty	Description	Unit Price	TOTAL
		\$0.00	\$0.00
25	5 Commercials daily 8/30, 8/31, 9/1, 9/3 & 9/4 6a-10a, 10a-3p, 3p-7p	\$10.00	\$250.00
			\$0.00

Balance can be paid by check/cash/credit card

**Payment Details**

Cash \_\_\_\_\_

Check \_\_\_\_\_

Credit Card \_\_\_\_\_

Name \_\_\_\_\_

CC # \_\_\_\_\_

Expires \_\_\_\_\_

Subtotal	
Agency Commission	
Taxes	\$0.00
Discount -	
<b>TOTAL</b>	<b>\$250.00</b>

30.00  
400.00

Office Use Only



NAB Form PB-18 Candidates

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> <span style="font-size: 1.2em; margin-left: 20px;">WSBS AM/FM</span>	<b>Date:</b> <span style="font-size: 1.2em; margin-left: 20px;">8/17/18</span>
--	---

I, Mary J. Hart  
 being/on behalf of: Judith Knight, Committee to Elect  
 a legally qualified candidate of the Democratic  
 political party for the office of: District Attorney  
 in the Democratic Primary  
 election to be held on: Sept 4, 2018  
 do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<del>60</del>	6A-7P	<del>5</del>		25	<del>1</del>
see attached order					

**Attach proposed schedule with charges (if available):** ~~\$250.00~~ - 400.00

NAB Form PB-18 Candidates

I represent that the payment for the above described broadcast time has been furnished by:

Committee to Elect Judith Knight

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary J. Hart

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

8/17/18  
Date

Mary J. Hart  
Signature

**To Be Signed By Station Representative**

Accepted  
David Isby  
Signature

Accepted in Part  
David Isby  
Printed Name

Rejected  
GM  
Title

NAB Form PB-18 Candidates

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> [REDACTED] WUPE FLA	<b>Date:</b> 8/17/18
---	-------------------------

I, Mary Hart  
 being/on behalf of: Judith Knight, Committee to Elect  
 a legally qualified candidate of the Democratic  
 political party for the office of: District Attorney  
 in the Democratic Primary  
 election to be held on: Sept. 4, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
60	6A-7P	4		19	1
<i>see attached order</i>					

**Attach proposed schedule with charges (if available):** \$246.24 414.72

NAB Form PB-18 Candidates

I represent that the payment for the above described broadcast time has been furnished by:

Committee to Elect Judith Knight

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary Hart

This station has disclosed to me its political advertising policies, including applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

8/17/18  
Date

Mary 2 Hart  
Signature

**To Be Signed By Station Representative**

Accepted  
David Isby  
Signature

Accepted in Part  
David Isby  
Printed Name

Rejected  
GM  
Title

NAB Form PB-18 Candidates

### AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: [REDACTED] WBEC-FM	Date: 8/17/18
---	------------------

I, Mary Hart  
 being/on behalf of: Judith Knight, Committee to Elect  
 a legally qualified candidate of the Democratic  
 political party for the office of: District Attorney  
 in the Democratic Primary  
 election to be held on: Sept. 4<sup>th</sup> 2018  
 do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
60	6A-7P	5/6		36	1
see attached order					

Attach proposed schedule with charges (if available): \$504.00 ~~527.00~~ <sup>596.</sup>

NAB Form PB-18 Candidates

I represent that the payment for the above described broadcast time has been furnished by:

Committee to Elect Judith Knight

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary Hart

This station has disclosed to me its political advertising policies (including available classes and rates; and discount, promotional and other sales practices applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

8/17/18  
Date

Mary J. Hart  
Signature

**To Be Signed By Station Representative**

Accepted  
David Isby  
Signature

Accepted in Part  
David Isby  
Printed Name

Rejected  
\_\_\_\_\_  
Title

New mail

Search mail and people

INBOX CONV

All Unread To me F

Karen Abellie; Katie S
Missing Order Confirms
Everything for the BCC Fall 2018

Karen Abellie
COPYING EXPIRING 8/24
When would you like to exte

Production
Berkshire General Store - Hi
Good Morning, Everyone. I d

vCreative vPPO
Blog: Credit Union of the Be
Blog: Credit Union of the Be

vCreative vPPO
Blog: Credit Union of the Be
Blog: Credit Union of the Be

ExponentHR
Benefit Eligibility Notificatio
Dear Sheila Barnes: Due to e

Mary Hart
Radio Campaign
Here you go...so sorry! Thank

Sheila Barnes
Welcome to Stratasphere!
Sheila Barnes Traffic Manage

Peter Barry
Herrington's
Peter Barry Market President

TWO WEEKS AGO

Karen Abellie
WUPE Sponsorship Sheet
Here's the link to the WUPE S

Jeannie Waters
August Regional Traffic Call
Good Afternoon, Thank you

THREE WEEKS AGO

Karen Abellie
Account Manager TSU: vCreative for 8/10/2018
Yesterday's training on VCreative. There ar...

Karen Abellie
Account Manager TSU: Contracts + I 8/9/2018
Second training. I didn't do this one yet. ...

Karen Abellie
Senior Account Manager Market Ass 8/9/2018
Peter, I am forwarding this to Sheila. I mi...

Karen Abellie
Account Manager TSU: WideOrbit Bi 8/9/2018
This is the first training we did. I will send ...

LAST MONTH

Peter Barry
Credit Approval Process 7/28/2018
Not sure if I sent this to you before. You s...

NAB Form PB-18 Candidates
I represent that the payment for the above described broadcast time has been furnished by:
Committee to Elect Judith Knight
and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.
The name of the treasurer of the candidate's authorized committee is:
Mary Hart
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).
THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.
To Be Signed By Candidate or Authorized Committee
8/17/18 Date Mary J. Hart Signature
To Be Signed By Station Representative
Accepted Accepted in Part Rejected
Signature Printed Name Title
Copyright © 2013 by the National Association of Broadcasters. May not be copied, reproduced or further distributed. 2

Download

WBEC-2.jpg (764 KB)

www.berkshirebrochures.com \* www.visitortips.com
Divisions of Hart Marketing Enterprises, LLC

Sheila Barnes
Wed 8/22/2018 2:33 PM
I received the envelope with the check. But I am missing the WBEC F...

Mary Hart <marythart@gmail.com>
Wed 8/22/2018 1:33 PM
signed and are the on: scope with our check. Lynne Posner is deliveri...

Sheila Barnes
Wed 8/22/2018 12:03 PM
Please find attached the documents for signature. Thank you, Sheila ...

New mail

Search mail and people

- <<
- Favorites
- Sheila Barnes
  - Inbox 31
  - Drafts [35]
  - Sent Items
  - Deleted Items 3272
  - Junk Email [1]
  - Notes
  - RSS Feeds

INBOX CONVERSATION All Unread To me Flag

vCreative vPPO  
 Blog: 1 Berkshire - Employees (C  
 Blog: 1 Berkshire - Employees (Ca  
 studiotraxmike@aol.com  
 OCEAN STATE JOB LOT  
 ENCL PLEASE RUN OSJL-2018-644

✓ Peter Barry  
 Paperwork  
 Peter Barry Market President/CRO

Cristina Cipolla  
 AE Inbox  
 This is all set now!

Victoria Spencer; Katie I  
 Johnson September Schedule  
 Thanks Katie have a great week

Victoria Spencer  
 Transcriptions of Judy Knight ads  
 Sent using OWA for iPhone

OAMStation@katz-med  
 Mary Anne Kelleher from CHRIS  
 Mary Anne Kelleher from CHRIS

OAMStation@katz-med  
 Mary Anne Kelleher from CHRIS  
 Mary Anne Kelleher from CHRIS

OAMStation@katz-med  
 Mary Anne Kelleher from CHRIS  
 Mary Anne Kelleher from CHRIS

Sheila Barnes  
 Welcome to Stratasphere!  
 Sheila Barnes Traffic Manager Tow

Peter Barry  
 Herrington's  
 Peter Barry Market President/CRO Townsq

TWO WEEKS AGO

Karen Abellie  
 WUPE Sponsorship Sheet 8/17/2018  
 Here's the link to the WUPE Sponsorship ...

Jeannie Waters  
 August Regional Traffic Call 8/15/2018  
 Good Afternoon, Thank you so much for ...

THREE WEEKS AGO

Karen Abellie  
 Account Manager TSU: vCreative for 8/10/2018  
 Yesterday's training on VCreative. There ar...

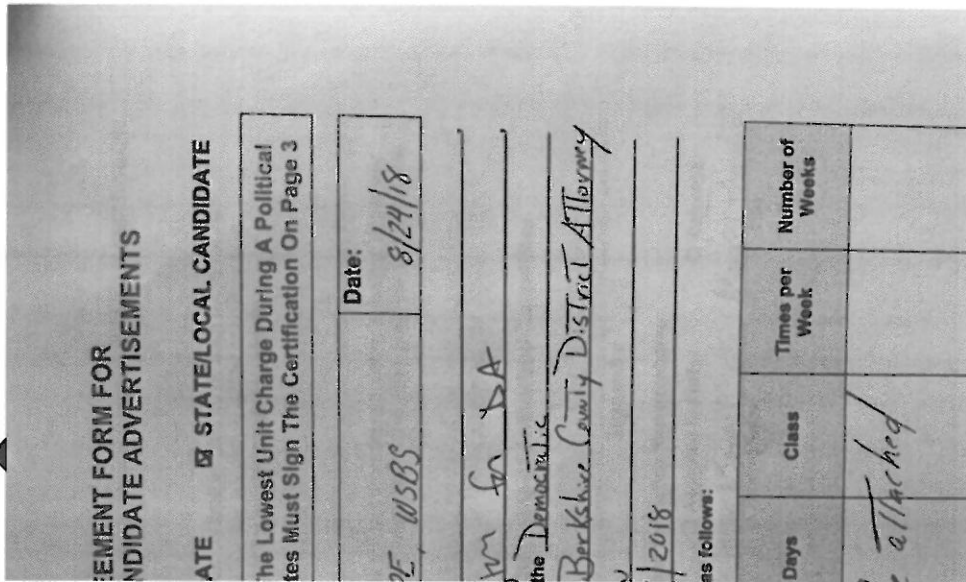
Karen Abellie  
 Account Manager TSU: Contracts + I 8/9/2018  
 Second training. I didn't do this one yet ...

Karen Abellie  
 Senior Account Manager Market Ass 8/9/2018  
 Peter, I am forwarding this to Sheila. I mi...

Karen Abellie  
 Account Manager TSU: WideOrbit Br 8/9/2018  
 This is the first training we did. I will send ...

LAST MONTH

Peter Barry  
 Credit Approval Process 7/28/2018  
 Not sure if I sent this to you before. You s...



Download



## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> <i>WUPE</i>	<b>Date:</b> <i>8/17/18</i>
---	--------------------------------

I, *Nancy Hart*  
 being/on behalf of: *Judith Knight, Committee To Elect*  
 a legally qualified candidate of the *Democratic*  
 political party for the office of: *District Attorney*  
 in the *Democratic Primary*  
 election to be held on: *Sept. 4, 2018*

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<i>see attached order</i>					

**Attach proposed schedule with charges (if available):** *414.72*

I represent that the payment for the above described broadcast time has been furnished by:

Committee to Elect Judith Knight

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary Hart

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

3/17/18

Date

Mary Hart

Signature

**To Be Signed By Station Representative**

Accepted

Accepted in Part

Rejected

[Signature]  
Signature

Peter Barry  
Printed Name

Market Manager  
Title

I represent that the payment for the above described broadcast time has been furnished by:

Committee TO elect Judith Knight

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary Hart

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

8/18/18

Date

Mary Hart

Signature

***To Be Signed By Station Representative***

Accepted

Accepted in Part

Rejected

Peter Barry  
Signature

Peter Barry  
Printed Name

Market President  
Title

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

FEDERAL CANDIDATE

STATE/LOCAL CANDIDATE

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

<b>Station and Location:</b> <u>WSBS AM/FM</u>	<b>Date:</b> <u>8/17/18</u>
---	--------------------------------

I, Mary Hart,  
 being/on behalf of: Judith Knight, Committee to Elect,  
 a legally qualified candidate of the Democratic  
 political party for the office of: District Attorney  
 in the Democratic Primary  
 election to be held on: Sept 4, 2018

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
see attached order					

**Attach proposed schedule with charges (if available):** 400.00

I represent that the payment for the above described broadcast time has been furnished by:

Committee to Elect Judith Knight

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Mary Hart

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

8-17-18

Date

Mary Hart

Signature

***To Be Signed By Station Representative***

Accepted

Accepted in Part

Rejected

[Signature]

Signature

Peter Barvy

Printed Name

Market President

Title