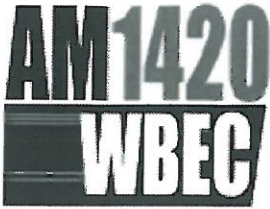


# CONTRACT



**WBEC-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<u>Contract / Revision</u> 735469 /		<u>Alt Order #</u>
<u>Advertiser</u> Committee to Elect Paul Caccaviello		<u>Original Date / Revision</u> 10/18/18 / 10/24/18
<u>Contract Dates</u> 10/23/18 - 11/06/18	<u>Estimate #</u>	
<u>Product</u> October - November		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> WBEC-AM	<u>Account Executive</u> House Berkshires	<u>Sales Office</u> Local Berkshires
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Committee to Elect Paul Caccaviello**  
 P.O. Box 132  
 Pittsfield, MA 01201

**WBEC-AM - 735469A**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	10/23/18	10/24/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	6	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				6	\$10.00			
N 2	WBEC	10/23/18	10/24/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	--W----				1	\$10.00			
N 3	WBEC	10/23/18	10/24/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				3	\$10.00			
D 4	WBEC	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	0	\$0.00
D 5	WBEC	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	0	\$0.00
D 6	WBEC	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	0	\$0.00
D 7	WBEC	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	0	\$0.00
D 8	WBEC	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	0	\$0.00
D 9	WBEC	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	0	\$0.00
<b>Totals</b>											<b>10</b>	<b>\$100.00</b>

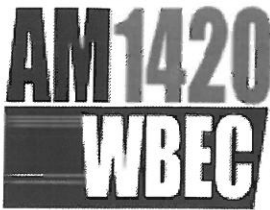
Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 - 10/24/18	10	\$100.00	\$100.00
<b>Totals</b>	<b>10</b>	<b>\$100.00</b>	<b>\$100.00</b>

**WBEC-FM - 735469B**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	10/23/18	10/24/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	6	\$84.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				6	\$14.00			
N 2	WBEC	10/23/18	10/24/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	1	\$14.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	--W----				1	\$14.00			
N 3	WBEC	10/23/18	10/24/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	3	\$42.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WBEC-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

Contract / Revision	Alt Order #
735469 /	

Advertiser	Original Date / Revision
Committee to Elect Paul Caccaviello	10/18/18 / 10/24/18

Contract Dates	Product	Estimate #
10/23/18 - 11/06/18	October - November	

WBEC-FM - 735469B												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				3	\$14.00			
D 4	WBEC	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	0	\$0.00
D 5	WBEC	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	0	\$0.00
D 6	WBEC	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	0	\$0.00
D 7	WBEC	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	0	\$0.00
D 8	WBEC	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	0	\$0.00
D 9	WBEC	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	0	\$0.00
<b>Totals</b>											10	\$140.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 - 10/24/18	10	\$140.00	\$140.00
<b>Totals</b>	10	\$140.00	\$140.00

WNAW-AM - 735469C												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				6	\$10.00			
N 1	WNAW	10/23/18	10/24/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	6	\$60.00
N 2	WNAW	10/23/18	10/24/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	--W----				1	\$10.00			
N 3	WNAW	10/23/18	10/24/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				3	\$10.00			
D 4	WNAW	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	0	\$0.00
D 5	WNAW	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	0	\$0.00
D 6	WNAW	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	0	\$0.00
D 7	WNAW	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	0	\$0.00
D 8	WNAW	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	0	\$0.00
D 9	WNAW	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	0	\$0.00
<b>Totals</b>											10	\$100.00

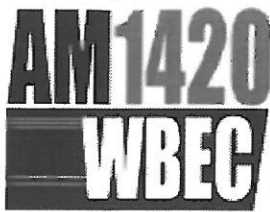
Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 - 10/24/18	10	\$100.00	\$100.00
<b>Totals</b>	10	\$100.00	\$100.00

WSBS-AM - 735469D												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	-TW----				6	\$10.00			
N 1	WSBS	10/23/18	10/24/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	6	\$60.00
N 2	WSBS	10/23/18	10/24/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	--W----				1	\$10.00			

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**WBEC-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

# CONTRACT

<u>Contract / Revision</u> 743388 /		<u>Alt Order #</u>
<u>Advertiser</u> Committee to Elect Paul Caccaviello		<u>Original Date / Revision</u> 10/24/18 / 10/25/18
<u>Contract Dates</u> 10/25/18 - 11/06/18	<u>Estimate #</u>	
<u>Product</u> October November Revised		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> WBEC-AM	<u>Account Executive</u> House Berkshires	<u>Sales Office</u> Local Berkshires
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

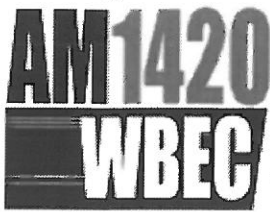
**Committee to Elect Paul Caccaviello**  
 P.O. Box 132  
 Pittsfield, MA 01201

**WBEC-AM - 743388A**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	10/25/18	11/06/18	M-Su 5a-10a	6:00 AM-10:00 AM		:30			NM	13	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/18	10/28/18	---TFSS				4	\$10.00			
	Week:	10/29/18	11/04/18	MTWTFSS				7	\$10.00			
	Week:	11/05/18	11/11/18	MT-----				2	\$10.00			
N 2	WBEC	10/25/18	10/28/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	5	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/18	10/28/18	---TF-S				5	\$10.00			
N 3	WBEC	10/25/18	10/28/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/18	10/28/18	---TFSS				7	\$10.00			
N 4	WBEC	10/25/18	10/28/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/18	10/28/18	---TFSS				8	\$10.00			
N 5	WBEC	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	19	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/18	11/04/18	MTWTFSS				19	\$10.00			
N 6	WBEC	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/18	11/04/18	-TWTFS				18	\$10.00			
N 7	WBEC	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/29/18	11/04/18	MTWTFSS				18	\$10.00			
N 8	WBEC	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/05/18	11/11/18	MT-----				7	\$10.00			
N 9	WBEC	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/05/18	11/11/18	MT-----				8	\$10.00			
N 10	WBEC	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/05/18	11/11/18	M-----				3	\$10.00			
<b>Totals</b>											<b>106</b>	<b>\$1,060.00</b>

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WBEC-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<b>Contract / Revision</b> 743388 /	<b>Alt Order #</b>
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<b>Advertiser</b> Committee to Elect Paul Caccaviello	<b>Original Date / Revision</b> 10/24/18 / 10/25/18
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<b>Contract Dates</b> 10/25/18 - 11/06/18	<b>Product</b> October November Revi	<b>Estimate #</b>
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Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 - 10/31/18	46	\$460.00	\$460.00
11/01/18 - 11/06/18	60	\$600.00	\$600.00
<b>Totals</b>	<b>106</b>	<b>\$1,060.00</b>	<b>\$1,060.00</b>

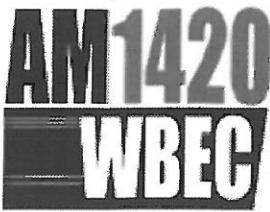
<b>WBEC-FM - 743388B</b>												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	10/25/18	11/06/18	M-Su 5a-10a	6:00 AM-10:00 AM		:30			NM	13	\$182.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	10/22/18	10/28/18	---TFSS				4	\$14.00			
	Week:	10/29/18	11/04/18	MTWTFSS				7	\$14.00			
	Week:	11/05/18	11/11/18	MT-----				2	\$14.00			
N 2	WBEC	10/25/18	10/28/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	5	\$70.00
	Week:	10/22/18	10/28/18	---TF-S				5	\$14.00			
N 3	WBEC	10/25/18	10/28/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	7	\$98.00
	Week:	10/22/18	10/28/18	---TFSS				7	\$14.00			
N 4	WBEC	10/25/18	10/28/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	8	\$112.00
	Week:	10/22/18	10/28/18	---TFSS				8	\$14.00			
N 5	WBEC	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	19	\$266.00
	Week:	10/29/18	11/04/18	MTWTFSS				19	\$14.00			
N 6	WBEC	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	18	\$252.00
	Week:	10/29/18	11/04/18	-TWTfSS				18	\$14.00			
N 7	WBEC	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	18	\$252.00
	Week:	10/29/18	11/04/18	MTWTFSS				18	\$14.00			
N 8	WBEC	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	7	\$98.00
	Week:	11/05/18	11/11/18	MT-----				7	\$14.00			
N 9	WBEC	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	8	\$112.00
	Week:	11/05/18	11/11/18	MT-----				8	\$14.00			
N 10	WBEC	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	3	\$42.00
	Week:	11/05/18	11/11/18	M-----				3	\$14.00			
<b>Totals</b>											<b>106</b>	<b>\$1,484.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 - 10/31/18	46	\$644.00	\$644.00
11/01/18 - 11/06/18	60	\$840.00	\$840.00
<b>Totals</b>	<b>106</b>	<b>\$1,484.00</b>	<b>\$1,484.00</b>

<b>WNAW-AM - 743388C</b>												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount

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**WBEC-AM**  
 211 Jason Street  
 Pittsfield, MA 01247  
 (413) 499-3333

<b>Contract / Revision</b> 743388 /	<b>Alt Order #</b>
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<b>Advertiser</b> Committee to Elect Paul Caccaviello	<b>Original Date / Revision</b> 10/24/18 / 10/25/18
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<b>Contract Dates</b> 10/25/18 - 11/06/18	<b>Product</b> October November Revi	<b>Estimate #</b>
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**WNAW-AM - 743388C**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WNAW	10/25/18	11/06/18	M-Su 5a-10a	6:00 AM-10:00 AM		:30			NM	13	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				4	\$10.00			
Week:		10/29/18	11/04/18	MTWTFSS				7	\$10.00			
Week:		11/05/18	11/11/18	MT-----				2	\$10.00			
N 2	WNAW	10/25/18	10/28/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	5	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TF-S				5	\$10.00			
N 3	WNAW	10/25/18	10/28/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				7	\$10.00			
N 4	WNAW	10/25/18	10/28/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				8	\$10.00			
N 5	WNAW	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	19	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/18	11/04/18	MTWTFSS				19	\$10.00			
N 6	WNAW	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/18	11/04/18	-TWTFS				18	\$10.00			
N 7	WNAW	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/18	11/04/18	MTWTFSS				18	\$10.00			
N 8	WNAW	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	MT-----				7	\$10.00			
N 9	WNAW	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	MT-----				8	\$10.00			
N 10	WNAW	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	M-----				3	\$10.00			
<b>Totals</b>											106	\$1,060.00

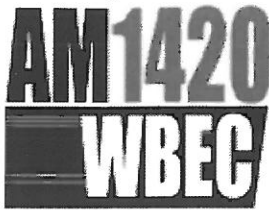
Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 - 10/31/18	46	\$460.00	\$460.00
11/01/18 - 11/06/18	60	\$600.00	\$600.00
<b>Totals</b>	106	\$1,060.00	\$1,060.00

**WSBS-AM - 743388D**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WSBS	10/25/18	11/06/18	M-Su 5a-10a	6:00 AM-10:00 AM		:30			NM	13	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				4	\$10.00			
Week:		10/29/18	11/04/18	MTWTFSS				7	\$10.00			
Week:		11/05/18	11/11/18	MT-----				2	\$10.00			
N 2	WSBS	10/25/18	10/28/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	5	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TF-S				5	\$10.00			

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



**WBEC-AM**  
**211 Jason Street**  
**Pittsfield, MA 01247**  
**(413) 499-3333**

<u>Contract / Revision</u>	<u>Alt Order #</u>
743388 /	

<u>Advertiser</u>	<u>Original Date / Revision</u>
Committee to Elect Paul Caccaviello	10/24/18 / 10/25/18

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/25/18 - 11/06/18	October November Revi:	

<b>WSBS-AM - 743388D</b>												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 3	WSBS	10/25/18	10/28/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				7	\$10.00			
N 4	WSBS	10/25/18	10/28/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				8	\$10.00			
N 5	WSBS	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	19	\$190.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/18	11/04/18	MTWTFSS				19	\$10.00			
N 6	WSBS	10/29/18	11/04/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/18	11/04/18	-TWTFSS				18	\$10.00			
N 7	WSBS	10/29/18	11/04/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	18	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/29/18	11/04/18	MTWTFSS				18	\$10.00			
N 8	WSBS	11/05/18	11/06/18	M-F AM Drive	6a-10a		1:00			NM	7	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	MT-----				7	\$10.00			
N 9	WSBS	11/05/18	11/06/18	M-F Midday	10a-3p		1:00			NM	8	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	MT-----				8	\$10.00			
N 10	WSBS	11/05/18	11/06/18	M-F PM Drive	3p-7p		1:00			NM	3	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/05/18	11/11/18	M-----				3	\$10.00			
<b>Totals</b>											<b>106</b>	<b>\$1,060.00</b>

Time Period	# of Spots	Gross Amount	Net Amount
10/01/18 -10/31/18	46	\$460.00	\$460.00
11/01/18 -11/06/18	60	\$600.00	\$600.00
<b>Totals</b>	<b>106</b>	<b>\$1,060.00</b>	<b>\$1,060.00</b>

<b>WUPE-FM - 743388E</b>												
*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUPE	10/25/18	11/06/18	M-Su 5a-10a	6:00 AM-10:00 AM		:30			NM	13	\$168.48
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				4	\$12.96			
Week:		10/29/18	11/04/18	MTWTFSS				7	\$12.96			
Week:		11/05/18	11/11/18	MT-----				2	\$12.96			
N 2	WUPE	10/25/18	10/28/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	5	\$64.80
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TF-S				5	\$12.96			
N 3	WUPE	10/25/18	10/28/18	M-Su 5a-8p	10:00 AM-3:00 PM		1:00			NM	7	\$90.72
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				7	\$12.96			
N 4	WUPE	10/25/18	10/28/18	M-Su 3p-8p	3:00 PM-7:00 PM		1:00			NM	8	\$103.68
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	---TFSS				8	\$12.96			
N 5	WUPE	10/29/18	11/04/18	M-Su 5a-10a	6:00 AM-10:00 AM		1:00			NM	19	\$246.24

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