## Issue Campaign

 From:
 Tom Wintermeyer

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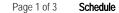
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 9/17/2021 12:31 PM

Flight Dates: 09/22/2021 - 10/10/2021 Radio Market: PHOENIX Demo: P 55+ Survey: AUG21 / JUL21 / JUN21 / MAY21 / APR21 / MAR21 ... Geography: Metro ScheduleDescription: Ilya/Seniors/Vets Unit Rate Total Cost CPP GRPs % of % of Total % Reach Net Reach Frequency Gls Daypart Spots Length Average Daypart Rating GRPs Code Cost Radio Total 49 \$76.63 \$3,755.00 0.2% \$383.16 9.8 100% 100% 4.3% 54,000 2.2 117,800 KAZG-AM 49 \$76.63 \$3,755.00 0.2% \$383.16 9.8 100% 100% 4.3% 54,000 2.2 117,800 Week of 9/20 - 1 wk (09/20) 14 \$73.57 \$1,030.00 0.2% \$367.86 2.8 29% 27% 1.6% 20,600 1.6 32,800 14 One Week Total \$73.57 \$1,030.00 0.2% \$367.86 2.8 29% 27% 1.6% 20,600 1.6 32,800 W-F 10A-3P 8 30 \$80.00 \$640.00 0.2% \$400.00 1.6 57% 62% 1.1% 14,100 1.5 20,800 6 30 Sa 6A-7P \$65.00 \$390.00 0.2% \$325.00 1.2 43% 38% 0.7% 8,500 1.4 12,000 Week of 9/27 - 1 wk (09/27) 15 \$75.00 \$1,125.00 0.2% \$375.00 3.0 31% 30% 1.8% 22,500 1.6 35,000 15 \$75.00 \$1,125.00 0.2% \$375.00 3.0 31% 30% 1.8% 22,500 1.6 35,000 One Week Total M-F 10A-3P MD 10 30 \$80.00 \$800.00 0.2% \$400.00 2.0 67% 71% 1.3% 16,900 1.5 25,000 Sa 6A-7P 5 60 \$65.00 \$325.00 0.2% \$325.00 1.0 33% 29% 0.6% 7,500 1.3 10,000 Week of 10/4 - 2 wks (09/27, 10/04) 0.2% 20 \$80.00 \$1,600.00 \$400.00 4.0 41% 43% 2.3% 29,100 1.7 50,000 10 \$80.00 \$800.00 0.2% \$400.00 2.0 20% 21% 1.3% 16,900 1.5 25,000 One Week Total M-F 10A-3P MD 10 30 \$80.00 \$800.00 0.2% \$400.00 2.0 100% 100% 1.3% 16,900 1.5 25,000

This report was created in TAPSCAN using the following Radio information: PHOENIX; AUG21 / JUL21 / JUN21 / APR21 / APR21 / FEB21 / JAN21; Metro; Multiple Dayparts Used; P 55+; See Detailed Sourcing Page for Complete Details.

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## Schedule Grand Totals: 3 Weeks

| Stations    | Spots | Unit Rate | Total Cost | Average<br>Rating | СРР      | GRPs | % of GRPs | % of Total<br>Cost | % Reach | Net Reach | Frequency | GIs     | СРМ     |
|-------------|-------|-----------|------------|-------------------|----------|------|-----------|--------------------|---------|-----------|-----------|---------|---------|
| Radio Total | 49    | \$76.63   | \$3,755.00 | 0.2%              | \$383.16 | 9.8  | 100%      | 100%               | 4.3%    | 54,000    | 2.2       | 117,800 | \$31.93 |
| KAZG-AM     | 49    | \$76.63   | \$3,755.00 | 0.2%              | \$383.16 | 9.8  | 100%      | 100%               | 4.3%    | 54,000    | 2.2       | 117,800 | \$31.93 |

Accepted by Station

Date

Accepted by Client

Date

This station does not discriminate in the sale of advertising time and will accept no advertising which is placed with an intent to discriminate on the basis of race, gender or ethnicity. Advertiser hereby certifies that it is not buying broadcasting air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race, gender, national origin or ancestry.

The first demo listed is the Primary Demo.

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## **Detailed Sourcing Summary**

Radio Market: PHOENIX

Survey: Average of Nielsen Radio August 2021, Nielsen Radio July 2021, Nielsen Radio June 2021, Nielsen Radio May 2021, Nielsen Radio April 2021, Nielsen Radio March 2021, Nielsen Radio February 2021, Nielsen Radio January 2021

Geography: Metro Daypart: Multiple Dayparts Used

## Demo/Intab/Population:

|                      | Рор       | ulation    | Intab     |            |  |  |
|----------------------|-----------|------------|-----------|------------|--|--|
| Age/Gender           | Avg Daily | Avg Weekly | Avg Daily | Avg Weekly |  |  |
| Adults 55+ (Primary) | 1,261,400 | 1,261,400  | 470       | 443        |  |  |

Stations: User Selected Additional Notices:

Estimates reported for dayparts which start and end between 12m and 5a are based on the 5a-5a broadcast day. Estimates for all other dayparts are based on the 12m-12m calendar day.

Stations qualify to be reported if they have received credit for five or more minutes of listening and meet a minimum reporting standard of 0.1 AQH unrounded rating in the Metro survey area, Monday-Sunday 6AM-Midnight, during the survey period. If a current Nielsen client does not meet this minimum reporting standard, Nielsen will report the station as long as credited listening is received from at least one panelist.

PPM estimates are derived from the PPM technology and methodology and are subject to the qualifications and limitations stated in that Report. The TAPSCAN Web software product is accredited by the Media Rating Council and reports both accredited and non-accredited data. For a list of the accredited and non-accredited Nielsen radio markets and data available through TAPSCAN, click here: http://www.arbitron.com/downloads/MRC\_Accredited Services\_Markets.pdf

The Reach and Frequency Model utilized by Nielsen is formulated on the bases of the Harris Model, a Linear Frequency reach-and-frequency model, and the Slide Rule audience (cume) growth model.

Ascription Website: http://ascription.nielsen.com Rating Reliability Estimator: https://rre.nielsen.com

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A Nielsen Radio eBook Special Notices and Station Activities document has been generated for each survey. Please select the hyperlink to the survey that interests you.

https://ebook.nielsen.com/secure/PP6/2021AUG/0057/pdfs/SpecialNotices.pdf

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