



WVAH  
1301 Piedmont Rd  
Charleston, WV 25301

Friends of Corey Palumbo  
222 Capitol St  
Charleston, WV 25301

# Contract # 2641472

**Schedule Dates** 09/27/16-10/09/16  
**Advertiser** Friends of Corey Palumbo (112678)  
**Agency** Manahan Group (2637)  
**Product** POLITICAL CANDIDATE (ns) (1186)  
**Brand** General Election 2016 (861591)  
**Salesperson** Gattlieb, Sam (1161)  
**Sales Office** WCHS/WVAH  
**Buyer Name** West, Bethany  
**Phone/Fax** (304) 343-2800 /  
**CPE** Palumbo 6196  
**Account Types** Local/Political Candidate Agency BRD  
**Billing Type** Calendar  
**Comments**

**Date Entered** 09/23/16  
**Last Modified** 09/23/16  
**Entered By** Amber Myers  
**CO-OP** No  
**Headline #**  
**Demo**  
**Order Type** Normal  
**Package Deal**  
**Commission %** 15.00  
**Commission** \$300.00  
**Net Total** \$1,700.00  
**Sales Tax**

## Charleston WV (WVAH)

By Calendar Month	Spots	Rate
Sep. 2016	1	\$500.00
Oct. 2016	3	\$1,500.00
<b>Grand Total:</b>	<b>4</b>	<b>\$2,000.00</b>

*Handwritten:* a/28/16

Line	Line Type / Break Type (Ref #)	Dates	Sec	Length	Run Times	SPW	Mo	Tu	We	Th	Fr	Sa	Su	Spots	Rate	Total	Station	Comments	Entered
1.0	Revised Line / News	09/26/16-10/09/16	3	:30	10P- 10:30P (EST)	2	X	X	X	X	X	X	X				Charleston WV (WVAH)		9/23/16
1.1	Normal Line / News	09/27/16-10/02/16	1	:30	10P- 10:30P (EST)	2		X	X	X	X	X	X	2	\$500.00	\$1,000.00	Charleston WV (WVAH)		9/23/16
2.0	Normal Line / News	10/03/16-10/09/16	1	:30	10P- 10:30P (EST)	2	X	X	X	X	X	X	X	2	\$500.00	\$1,000.00	Charleston WV (WVAH)		9/23/16

## CONFIRMATION CONTRACT

Accepted-Agency/Advertiser:

Date:

Accepted-Station:

Date:

Comments:

The parties intend for the Standard Advertiser Terms and Conditions ("Terms") located at... <http://sbgi.net/?p=1224> ... to be part of their agreement, and the sale of advertising is expressly subject to said Terms.



## POLITICAL INQUIRY FORM

Person Inquiring Bethany West Date 9-21-16

Candidate Cory Palumbo Political Affiliation D

Office/Seat Sought State Senate District Kennerly

Date of Election 11-8-16 Type of Election General

Agency Address 222 Capital St.

Agency Contact Bethany West Title Media Buyer

Phone 304-343-2800 Fox 304-343-2788

### Committee Address

Committee Officer Bob Williams Title Treasurer

Phone 304-343-2800 Fox 304-343-2788

Primary Demo A 35+ Secondary Demo A 25+

Flight Dates 9/26-11/8

EM	DAY	EE	EN	PA	PR	LN	LF	LT	WKND	SPORTS
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>

Word Lengths      :10      :15      :30      :60

Is the person/agency requesting time authorized to do so by the candidate?

Yes ☒ No ☐

Will the candidate appear in the ad?

Yes ☒ No ☐

Did the person inquiring receive a copy of the Station Political Disclosure?

Yes ☒ No ☐

### Comments

Station Representative 1

Kennerly

Date 9-23-16

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☐ FEDERAL CANDIDATE

☒ STATE/LOCAL CANDIDATE

**To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3**

**Station and Location:**

WVAH

Charleston - Huntington

**Date:**

9/21/16

I, George Manahan

being/on behalf of: Corey Palumbo

, a legally

qualified candidate of the Democrat

political

party for the office of: WV Senate-District 17

in the General

election to be held on: November 8, 2016

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
<u>None</u>					
<u>See Attached</u>					

**Total Charges:**

\$1700.00

For programming that, in whole or in part, "communicates a message relating to any political matter of national importance," list the matters below:

--	--

I represent that the payment for the above described broadcast time has been furnished by:

The Manahan Group

and you are authorized to announce the time as paid for by such person or entity.  
I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Bob Williams

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

***To Be Signed By Candidate or Authorized Committee***

7-29-16

Date

Mark M. Paul

Signature

***To Be Signed By Station Representative***

☒ Accepted

☐ Accepted in Part

☐ Rejected

Hebert

Signature

Sam Catlett

Printed Name

Account Executive

Title

Advertiser: Friends of Corey Palumbo  
Campaign: General Election 2016

**Station Order**  
CHARLESTON-HUNTINGTON - TV

Station: WVAH

Comments

Media Representative Signature



Date



By:



Client: Friends of Corey Palumbo  
Product:  
Campaign: General Election 2016

## Station Order

The Manahan Group  
222 Capitol Street  
Charleston, WV 25301  
304-343-2800  
304-343-2788

Job No.: Palumbo-6196

Rev #: 0

Flight From: 09/26/2016 to 11/08/2016

Market: CHARLESTON-HUNTINGTON

Buyer Name: Bethany West  
Sweeps: Share Feb 2016 -> HUT/PUT May 15

Station: WVAH

Station Contact: Sam Gattlieb  
Station Phone: 304-415-5259  
Station Fax: 304-781-0819

Item#	Days/ Times	DP/ Len	Program Title/ Comml Tag	Primary		Secondary		Sep 26	Oct 03	Total Spots
				Rate/ Total		Rate/ Total				
1	MTWRFSSu 10:00P-10:30P	LN 30	FOX 11 NEWS AT	\$500.00		\$425.00		2	2	4
2	MTWRFSSu 10:00P-10:30P	LN 30	FOX 11 NEWS AT	\$2,000.00		\$1,700.00				
				\$1,000.00		\$850.00				
3	M----- 10:30P-11:00P	LN 30	FOX 11 NEWS AT	\$2,000.00		\$1,700.00				
				\$0.00		\$0.00				
				\$2,000.00		\$0.00		2	2	4

Month	Spots	Dollars	Dollars
Oct	4	\$2,000.00	\$1,700.00
	4	\$2,000.00	\$1,700.00

### Comments

Campaign Remarks:  
TRAFFIC INSTRUCTIONS

Dates 9/26-10/9 Spot Title Bio Rotation  
100%

A link to the spot will be sent electronically with the insertion order.

Advertiser Remarks:  
The Manahan Group Media Disclaimer

Please sign & return this fax to 304.343.2788. This certifies that the above order was received and & unless Manahan Group is notified with 3 working days of the signature date, this insertion is valid and agreed to in its entirety. All invoices must exactly match this insertion order and are to be sent in duplicate immediately following the end of the schedule. All spots must receive fair and equitable rotation. Any bonus spots would be greatly appreciated. No makegoods will be accepted. All spots shown on the invoice/affidavit must be within 5 minutes of the actual time the spots ran. We have the right to cancel this contract. Deductions will be made for poor rotations and missing bonus or N/C spots. This agreement supersedes any previous agreements not withstanding any inconsistent language contained in those agreements.

Date: 09/21/2016

Page 1

Time: 9:33a