

CONTRACT



WTKR-TV
 720 Boush Street
 Norfolk, VA 23510-1583
 (757)446-1000

www.wtkr.com

And:

GMMB/Greer Margolis Mitchell & Burns
 1010 Wisconsin Avenue
 Suite 800
 Washington, DC 20007

| | | |
|--|--|--|
| <u>Contract / Revision</u> 564938 / | | <u>Alt Order #</u> 07893606 |
| <u>Product</u> OBAMA/P/D SKED A | | |
| <u>Contract Dates</u> 08/21/12 - 08/27/12 | | <u>Estimate #</u> //1522 |
| <u>Advertiser</u> Obama/D/President | | <u>Original Date / Revision</u> 08/21/12 / 08/21/12 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Station</u> WTKR | <u>Account Executive</u> Jamie Andrus | <u>Sales Office</u> Washington, D.C. |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>IDB#</u> 8020 | <u>Advertiser Code</u> | <u>Product Code</u> |
| <u>Agency Ref</u> | | <u>Advertiser Ref</u> |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Spots | Amount |
|-------|----|-------------------|-----------------|-----------------------|----------------|------|--------|-------------------|-------------|------|-------|------------|
| 1 | 3 | 08/21/12 | 08/26/12 | Let's Make A Deal 9am | 9-10am | | :30 | | | NM | 4 | \$1,080.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$270.00 | | | |
| 2 | 3 | 08/27/12 | 08/27/12 | Let's Make A Deal 9am | 9-10am | | :30 | | | NM | 1 | \$270.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$270.00 | | | |
| 3 | 3 | 08/21/12 | 08/26/12 | Price Is Right | 11am-12n | | :30 | | | NM | 5 | \$2,075.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 5 | \$415.00 | | | |
| 4 | 3 | 08/27/12 | 08/27/12 | Price Is Right | 11am-12n | | :30 | | | NM | 2 | \$830.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 2 | \$415.00 | | | |
| 5 | 3 | 08/21/12 | 08/24/12 | Newschannel 3 News | 12n-1230pm | | :30 | | | NM | 4 | \$1,180.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$295.00 | | | |
| 6 | 3 | 08/27/12 | 08/27/12 | Newschannel 3 News | 12n-1230pm | | :30 | | | NM | 1 | \$295.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$295.00 | | | |
| 7 | 3 | 08/21/12 | 08/24/12 | CBS Daytime | 1228-3pm | | :30 | | | NM | 4 | \$1,180.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$295.00 | | | |
| 8 | 3 | 08/27/12 | 08/27/12 | CBS Daytime | 1228-3pm | | :30 | | | NM | 1 | \$295.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$295.00 | | | |
| 9 | 3 | 08/21/12 | 08/24/12 | Ellen Degeneres 3pm | 3-4pm | | :30 | | | NM | 8 | \$1,600.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 8 | \$200.00 | | | |
| 10 | 3 | 08/27/12 | 08/27/12 | Ellen Degeneres 3pm | 3-4pm | | :30 | | | NM | 2 | \$400.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 2 | \$200.00 | | | |
| 11 | 3 | 08/21/12 | 08/24/12 | NewsChannel 3 News | 5-6am | | :30 | | | NM | 4 | \$480.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$120.00 | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

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| Obama/D/President | 08/21/12 / 08/21/12 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Totals Spots Amount | |
|-------|----|-------------------|-----------------|---------------------------|----------------|------|--------|-------------------|-------------|------|------------------------|------------|
| 12 | 3 | 08/27/12 | 08/27/12 | NewsChannel 3 News | 5-6am | | :30 | | | NM | 1 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$120.00 | | | |
| 13 | 3 | 08/21/12 | 08/24/12 | Newschannel 3 News | 6-7am | | :30 | | | NM | 6 | \$1,110.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 6 | \$185.00 | | | |
| 14 | 3 | 08/27/12 | 08/27/12 | Newschannel 3 News | 6-7am | | :30 | | | NM | 2 | \$370.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 2 | \$185.00 | | | |
| 15 | 3 | 08/21/12 | 08/24/12 | CBS This Morning | 7-9a | | :30 | | | NM | 8 | \$1,120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 8 | \$140.00 | | | |
| 16 | 3 | 08/27/12 | 08/27/12 | CBS This Morning | 7-9a | | :30 | | | NM | 2 | \$280.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 2 | \$140.00 | | | |
| 17 | 3 | 08/25/12 | 08/25/12 | Early Show Saturday | 9-11am | | :30 | | | NM | 1 | \$100.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----S- | | | | 1 | \$100.00 | | | |
| 18 | 3 | 08/26/12 | 08/26/12 | CBS Sunday Morning | 9-1030am | | :30 | | | NM | 1 | \$280.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----S | | | | 1 | \$280.00 | | | |
| 19 | 3 | 08/26/12 | 08/26/12 | Face the Nation | 1030-11am | | :30 | | | NM | 1 | \$345.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----S | | | | 1 | \$345.00 | | | |
| 20 | 3 | 08/21/12 | 08/26/12 | NewsCha 3 News First @ 4p | 358-5pm | | :30 | | | NM | 4 | \$800.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$200.00 | | | |
| 21 | 3 | 08/27/12 | 08/27/12 | NewsCha 3 News First @ 4p | 358-5pm | | :30 | | | NM | 1 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$200.00 | | | |
| 22 | 3 | 08/21/12 | 08/26/12 | Newschannel 3 News | 5-530pm | | :30 | | | NM | 4 | \$1,320.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$330.00 | | | |
| 23 | 3 | 08/27/12 | 08/27/12 | Newschannel 3 News | 5-530pm | | :30 | | | NM | 1 | \$330.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$330.00 | | | |
| 24 | 3 | 08/21/12 | 08/26/12 | Newschannel 3 News | 530-6pm | | :30 | | | NM | 4 | \$1,240.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$310.00 | | | |
| 25 | 3 | 08/27/12 | 08/27/12 | Newschannel 3 News | 530-6pm | | :30 | | | NM | 1 | \$310.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$310.00 | | | |
| 26 | 3 | 08/21/12 | 08/26/12 | Newschannel 3 News | 6-630pm | | :30 | | | NM | 4 | \$1,940.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$485.00 | | | |
| 27 | 3 | 08/27/12 | 08/27/12 | Newschannel 3 News | 6-630pm | | :30 | | | NM | 1 | \$485.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$485.00 | | | |
| 28 | 3 | 08/25/12 | 08/25/12 | Newschannel 3 News | 6-630pm | | :30 | | | NM | 0 | \$0.00 |

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| <u>Contract Dates</u> | <u>Product</u> | <u>Estimate #</u> |
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| <u>Advertiser</u> | <u>Original Date / Revision</u> |
| Obama/D/President | 08/21/12 / 08/21/12 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Type | Totals Spots Amount | |
|-------|-------------|-------------------|-------------------|-------------------------------|-----------------------|-----------------|---------------|-------------------|---------------------|-------------|------------------------|------------|
| 29 | 3 | 08/26/12 | 08/26/12 | Newschannel 3 News | 630-7pm | | :30 | | | NM | 1 | \$140.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----S | | | | 1 | \$140.00 | | | |
| 30 | 3 | 08/21/12 | 08/24/12 | Late Night with David Letterm | 1135pm-1235am | | :30 | | | NM | 4 | \$660.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$165.00 | | | |
| 31 | 3 | 08/27/12 | 08/27/12 | Late Night with David Letterm | 1135pm-1235am | | :30 | | | NM | 1 | \$165.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$165.00 | | | |
| 32 | 3 | 08/21/12 | 08/24/12 | Late News (M-F) | 11-1135p | | :30 | | | NM | 4 | \$2,160.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -TWTF-- | | | | 4 | \$540.00 | | | |
| 33 | 3 | 08/27/12 | 08/27/12 | Late News (M-F) | 11-1135p | | :30 | | | NM | 1 | \$540.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$540.00 | | | |
| 34 | 3 | 08/25/12 | 08/26/12 | Late News (Sa-Su) | 11-1135p | | :30 | | | NM | 2 | \$730.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----SS | | | | 2 | \$365.00 | | | |
| 35 | 3 | 08/25/12 | 08/25/12 | 730-8pm | 730-8pm | | :30 | | | NM | 1 | \$95.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----S- | | | | 1 | \$95.00 | | | |
| 36 | 3 | 08/21/12 | 08/21/12 | NCIS | 8-9pm | | :30 | | | NM | 2 | \$2,940.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -T----- | | | | 2 | \$1,470.00 | | | |
| 37 | 3 | 08/21/12 | 08/21/12 | Tuesday Prime | 9-10pm | | :30 | | | NM | 2 | \$2,550.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -T----- | | | | 2 | \$1,275.00 | | | |
| 38 | 3 | 08/21/12 | 08/21/12 | Tuesday Prime | 10-11pm | | :30 | | | NM | 2 | \$1,960.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -T----- | | | | 2 | \$980.00 | | | |
| 39 | 3 | 08/22/12 | 08/22/12 | Wednesday Prime | 10-11pm | | :30 | | | NM | 2 | \$1,960.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | --W---- | | | | 2 | \$980.00 | | | |
| 40 | 3 | 08/23/12 | 08/23/12 | Thursday Prime | 8-9pm | | :30 | | | NM | 1 | \$1,275.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | ---T--- | | | | 1 | \$1,275.00 | | | |
| 41 | 3 | 08/24/12 | 08/24/12 | Friday Prime | 10-11pm | | :30 | | | NM | 0 | \$0.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | ----F-- | | | | 2 | \$980.00 | | | |
| | <u>Spot</u> | <u>Ch</u> | <u>Date Range</u> | <u>Description</u> | <u>Start/End Time</u> | <u>Weekdays</u> | <u>Length</u> | | <u>Rate</u> | <u>Type</u> | | |
| | 1 | 3 | 08/20/12-08/26/12 | Friday Prime | 10-11pm | -----F---- | :30 | | \$980.00 | NM | | |
| | Credited | | | | | | | | | | | |
| | 2 | 3 | 08/20/12-08/26/12 | Friday Prime | 10-11pm | -----F---- | :30 | | \$980.00 | NM | | |
| | Credited | | | | | | | | | | | |
|) 42 | 3 | 08/25/12 | 08/25/12 | Saturday Prime | 8-9pm | | :30 | | | NM | 0 | \$0.00 |
|) 43 | 3 | 08/25/12 | 08/25/12 | Saturday Prime | 9-10pm | | :30 | | | NM | 0 | \$0.00 |
|) 44 | 3 | 08/25/12 | 08/25/12 | Saturday Prime | 10-11pm | | :30 | | | NM | 0 | \$0.00 |
| 45 | 3 | 08/26/12 | 08/26/12 | Sunday Prime | 7-8pm | | :30 | | | NM | 1 | \$1,275.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
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|---------------|----|-------------------|-----------------|-----------------|----------------|------|--------|-------------------|-------------|------|------------------------|--------------------|
| 46 | 3 | 08/26/12 | 08/26/12 | Sunday Prime | 10-11pm | | :30 | | | NM | 1 | \$980.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | -----S | | | | 1 | \$980.00 | | | |
| 47 | 3 | 08/22/12 | 08/22/12 | Wednesday Prime | 10-11pm | | :30 | | | NM | 1 | \$980.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | --W---- | | | | 1 | \$980.00 | | | |
| √ 48 | 3 | 08/27/12 | 08/27/12 | Monday Prime | 10-11pm | | :30 | | | NM | 1 | \$1,180.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/27/12 | 09/02/12 | M----- | | | | 1 | \$1,180.00 | | | |
| √ 49 | 3 | 08/22/12 | 08/22/12 | Wednesday Prime | 9-10pm | | :30 | | | NM | 1 | \$1,375.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | --W---- | | | | 1 | \$1,375.00 | | | |
| √ 50 | 3 | 08/22/12 | 08/24/12 | CBS Daytime | 1228-3pm | | :30 | | | NM | 1 | \$415.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | |
| Week: | | 08/20/12 | 08/26/12 | --WTF-- | | | | 1 | \$415.00 | | | |
| Totals | | | | | | | | | | | 107 | \$41,415.00 |

| Time Period | # of Spots | Gross Amount | Net Amount |
|---------------------|------------|--------------------|--------------------|
| 07/30/12 - 08/26/12 | 88 | \$35,345.00 | \$30,043.25 |
| 08/27/12 - 08/27/12 | 19 | \$6,070.00 | \$5,159.50 |
| Totals | 107 | \$41,415.00 | \$35,202.75 |

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified. LocalTV does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity.