

ORDER



Orders
Order / Rev: 1287419
Alt Order #: WOC14645527
Product Desc: General
Estimate: 13262
Flight Dates: 05/24/24 - 05/30/24
Original Date / Rev: 05/09/24 / 05/09/24
Order Type: GENERAL

WEWS

Primary AE: Margie MacDonald
Sales Office: EWSDC
Sales Region: NAT

Agency Name: Waterfront Strategies
Buying Contact:
Billing Contact: Rick Weiner
 3050 K Street NW
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: Duty and Honor
Demographic: A35+
Product Codes: Non-Ballot Issue
Revenue Code 1: DISC
Revenue Code 2: POL
Revenue Code 3: ISS
Priority: P-3

New Business End:
Advertiser External ID: 263148
Agency External ID: 123989
Unit Code: General
Order Separation: 00:10:00

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
04/29/24	05/26/24	6	\$11,300.00	\$9,605.00
05/27/24	05/30/24	19	\$39,100.00	\$33,235.00

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
May 2024	6	\$11,300.00	\$9,605.00	0.00
June 2024	19	\$39,100.00	\$33,235.00	0.00
Totals	25	\$50,400.00	\$42,840.00	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Margie MacDonald	EWSDC	NAT	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WEWS	05/24/24	05/30/24	M-F 6-7am GMC M-F 6-7am GMC (Program: GOOD MORNING CLEVELAND 6A) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of Good Morning Cleveland 6am on WEWS airing 65 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2023, 4/11/20	CM	6-7am	MTWTF--	:30	2	\$1,200.00	P-2	0.00	NM	2	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/24/24	05/30/24	MTWTF--					2	\$1,200.00		0.00			
N 2	WEWS	05/24/24	05/30/24	M-F 7-9am GMA M-F 7-9am GMA (Program: GOOD MORNING AMERICA) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of Good Morning America on WEWS airing 65 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2023, 4/11/2023, 4/	CM	7-9am	MTWTF--	:30	2	\$1,500.00	P-2	0.00	NM	2	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/24/24	05/30/24	MTWTF--					2	\$1,500.00		0.00			
N 3	WEWS	05/24/24	05/25/24	SA 8-9am News SA 8-9am News (Program: GOOD MORNING CLEVELAND SA 8A) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of Good Morning Cleveland Saturday on WEWS airing 12 times on 4/1/2023, 4/8/2023, 4/15/2023, 4/22/2023, 4/29/2023, 5/13/2023, 5/20/2023, 5/27/2023, 6/3/2023, 6/10/2023, 6/17/2023 a	CM	8-9am	-----S-	:30	1	\$1,000.00	P-2	0.00	NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 05/24/24	05/25/24	-----S-					1	\$1,000.00		0.00			

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Advertiser: Duty and Honor
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WEWS

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 4	WEWS	05/24/24	05/26/24	SU 7-8am GMA	CM	7-8am	-----S	:30	1	\$1,000.00	P-2	0.00	NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/20/24	05/26/24	-----S-	1	\$1,000.00	0.00								
		(Program: GOOD MORNING AMERICA SU 7A) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of Good Morning America Sunday on WEWS airing 11 times on 4/2/2023, 4/9/2023, 4/16/2023, 4/23/2023, 4/30/2023, 5/7/2023, 5/14/2023, 5/21/2023, 6/4/2023, 6/11/2023 and 6/18/2023													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/20/24	05/26/24	-----S	1	\$1,000.00	0.00								
N 5	WEWS	05/24/24	05/30/24	M-F 11am-12pm	CM	11am-12pm	MTWTF--	:30	2	\$1,200.00	P-2	0.00	NM	2	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$1,200.00	0.00								
		(Program: THE VIEW) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of The View on WEWS airing 65 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2023, 4/11/2023, 4/12/2023, 4/1													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$1,200.00	0.00								
N 6	WEWS	05/24/24	05/30/24	M-F 12-1230pm News	CM	12-1230pm	MTWTF--	:30	2	\$1,000.00	P-2	0.00	NM	2	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$1,000.00	0.00								
		(Program: NEWS 5 AT NOON) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of News 5 at Noon on WEWS airing 65 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2023, 4/11/2023, 4/12/202													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$1,000.00	0.00								
N 7	WEWS	05/24/24	05/30/24	M-F 6-630pm News	CM	6-630pm	MTWTF--	:30	2	\$2,500.00	P-3	0.00	NM	2	\$5,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$2,500.00	0.00								
		(Program: NEWS 5 AT 6P) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of News 5 at 6pm on WEWS airing 64 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2023, 4/11/2023, 4/12/2023													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$2,500.00	0.00								
N 8	WEWS	05/24/24	05/30/24	ABC World News M-F	CM	630-7pm	MTWTF--	:30	2	\$4,000.00	P-2	0.00	NM	2	\$8,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$4,000.00	0.00								
		(Program: ABC WORLD NEWS) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of ABC World News Tonight with David Muir on WEWS airing 64 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	2	\$4,000.00	0.00								
N 9	WEWS	05/24/24	05/25/24	SA 6-630pm News	CM	6-630pm	-----S-	:30	1	\$2,000.00	P-2	0.00	NM	1	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/20/24	05/26/24	-----S-	1	\$2,000.00	0.00								
		(Program: NEWS 5 AT 6P SAT) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of News 5 at 6pm on WEWS airing 11 times on 4/1/2023, 4/15/2023, 4/22/2023, 5/6/2023, 5/13/2023, 5/20/2023, 5/27/2023, 6/3/2023, 6/10/2023, 6/17/2023 and 6/24/2023													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/20/24	05/26/24	-----S-	1	\$2,000.00	0.00								
N 10	WEWS	05/24/24	05/30/24	M-SU 11-1135pm News	CM	11-1135pm	MTWTFSS	:30	2	\$2,000.00	P-2	0.00	NM	2	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTFSS	2	\$2,000.00	0.00								
		(Program: NEWS 5 AT 11P M-SU) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of WEWS airing News 5 at 11pm on 3/27/2023, News 5 at 11pm on 3/28/2023, News 5 at 11pm on 3/29/2023, News 5 at 11pm on 3/30/2023, News 5 at 11pm on 3/31/2023, News 5 at 11pm on 4/													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTFSS	2	\$2,000.00	0.00								
N 11	WEWS	05/24/24	05/30/24	Kimmel 1135pm	CM	1135pm-1237am	MTWTF--	:30	3	\$500.00	P-3	0.00	NM	3	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	3	\$500.00	0.00								
		(Program: JIMMY KIMMEL LIVE) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of Jimmy Kimmel Live! on WEWS airing 64 times on 3/27/2023, 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/3/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/10/2023, 4/11/2023, 4/12													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>								
Week:		05/24/24	05/30/24	MTWTF--	3	\$500.00	0.00								

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Advertiser: Duty and Honor
 Product Desc: General
 Estimate: 13262

WEWS

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		05/24/24	05/30/24	MTWTF--					3	\$500.00		0.00			
N 12	WEWS	05/24/24	05/30/24	Nightline 1237am Nightline 1237am	CM	1237-107am	MTWTF--	:30	2	\$400.00	P-2	0.00	NM	2	\$800.00
(Program: NIGHTLINE) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of ABC News Nightline on WEWS airing 63 times on 3/28/2023, 3/29/2023, 3/30/2023, 3/31/2023, 4/1/2023, 4/4/2023, 4/5/2023, 4/6/2023, 4/7/2023, 4/8/2023, 4/11/2023, 4/12/2023, 4/13/															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		05/24/24	05/30/24	MTWTF--					2	\$400.00		0.00			
N 13	WEWS	05/24/24	05/27/24	Monday Prime A Monday Prime A	CM	8-9pm	M-----	:30	1	\$8,000.00	P-2	0.00	NM	1	\$8,000.00
(Program: AMERICAN IDOL MON 2024) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of American Idol on WEWS airing 13 times on 3/21/2022, 3/28/2022, 4/4/2022, 4/11/2022, 4/18/2022, 4/25/2022, 5/2/2022, 4/3/2023, 4/10/2023, 4/17/2023, 4/24/2023, 5/1/2023 and 5/15/															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		05/24/24	05/30/24	M-----					1	\$8,000.00		0.00			
N 14	WEWS	05/24/24	05/30/24	Thursday Prime A Thursday Prime A	CM	8-9pm	---T---	:30	1	\$7,500.00	P-2	0.00	NM	1	\$7,500.00
(Program: 911) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of 9-1-1 on WJW airing 24 times on 9/26/2022, 10/3/2022, 10/10/2022, 10/17/2022, 10/24/2022, 10/31/2022, 11/7/2022, 11/14/2022, 11/21/2022, 11/28/2022, 12/19/2022, 12/26/2022, 3/6/															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		05/24/24	05/30/24	---T---					1	\$7,500.00		0.00			
N 15	WEWS	05/24/24	05/25/24	UFL Game 1 UFL Game 1	CM	Sa/Su 12-11pm	-----S-	:30	1	\$1,800.00	P-2	0.00	NM	1	\$1,800.00
(Program: UFL SA 12P) 2Q24 COMSCORE (sell) - CLEVELAND-AKRON (CANTON) - ESTIMATE IS BASED ON PAV of XFL on WEWS airing 8 times on 2/18/2023, 2/19/2023, 3/25/2023, 3/26/2023, 4/9/2023, 4/15/2023 and 4/22/2023															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		05/20/24	05/26/24	-----S-					1	\$1,800.00		0.00			
													Totals	25	\$50,400.00