

# CONTRACT



**WPMT-TV**  
**2005 South Queen St**  
**York, PA 17403**  
**(717) 843-0043**

<u>Contract / Revision</u> 328606 /		<u>Alt Order #</u> 08254012
<u>Product</u> USCHA 5/30		
<u>Contract Dates</u> 05/31/16 - 06/05/16		<u>Estimate #</u> 530605
<u>Advertiser</u> US Chamber of Commerce		<u>Original Date / Revision</u> 05/23/16 / 05/23/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> WPMT-TV	<u>Account Executive</u> Cheryl Long	<u>Sales Office</u> NSO Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 50.90
<u>IDB#</u> 1977	<u>Advertiser Code</u> USCHA	<u>Product Code</u> ORDR
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Del Cielo Media**  
**10755 Scripps Poway Parkway**  
**Suite #550**  
**San Diego, CA 92131**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	43	06/03/16	06/03/16	F 10p-1030p	10:00 PM-10:30 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$650.00	2.50			
N 2	43	06/03/16	06/03/16	F 1030p-11p	10:30 PM-11:00 PM		:30				NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$475.00	1.60			
N 3	43	06/03/16	06/03/16	F 1130p-12a	11:30 PM-12:00 AM		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$50.00	0.40			
N 4	43	06/03/16	06/03/16	F 4p-430p	4:00 PM-4:30 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$100.00	0.60			
N 5	43	06/03/16	06/03/16	F 430p-5p	4:30 PM-5:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$100.00	0.60			
N 6	43	06/03/16	06/03/16	F 630a-7a	6:30 AM-7:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$125.00	0.60			
N 7	43	06/03/16	06/03/16	F 7a-730a	7:00 AM-7:30 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$125.00	0.70			
N 8	43	06/03/16	06/03/16	F 730a-8a	7:30 AM-8:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$125.00	0.60			
N 9	43	06/03/16	06/03/16	F 830a-9a	8:30 AM-9:00 AM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	----1--				1	\$100.00	0.50			
N 10	43	06/04/16	06/04/16	Sa 10p-11p	10:00 PM-11:00 PM		:30				NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-----2-				2	\$350.00	1.60			
N 11	43	06/04/16	06/04/16	Sa 7p-730p	7:00 PM-7:30 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-----1-				1	\$100.00	0.00			
N 12	43	06/05/16	06/05/16	Su 10p-11p	10:00 PM-11:00 PM		:30				NM	2	\$900.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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<u>Contract Dates</u> 05/31/16 - 06/05/16		<u>Product</u> USCHA 5/30
		<u>Estimate #</u> 530605
<u>Advertiser</u> US Chamber of Commerc		<u>Original Date / Revision</u> 05/23/16 / 05/23/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-----2				2	\$450.00	1.60			
N 13	43	06/05/16	06/05/16	Network Prime Specials	7:00 PM-11:00 PM		:30				NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-----1				1	\$1,500.00	0.00			
N 14	43	06/02/16	06/02/16	Th 10p-1030p	10:00 PM-10:30 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$650.00	2.50			
N 15	43	06/02/16	06/02/16	Th 1030p-11p	10:30 PM-11:00 PM		:30				NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$475.00	1.60			
N 16	43	06/02/16	06/02/16	Th 1130p-12a	11:30 PM-12:00 AM		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$50.00	0.40			
N 17	43	06/02/16	06/02/16	Th 4p-430p	4:00 PM-4:30 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$100.00	0.60			
N 18	43	06/02/16	06/02/16	Th 430p-5p	4:30 PM-5:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$100.00	0.60			
N 19	43	06/02/16	06/02/16	Th 630a-7a	6:30 AM-7:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$125.00	0.60			
N 20	43	06/02/16	06/02/16	Th 7a-730a	7:00 AM-7:30 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$125.00	0.70			
N 21	43	06/02/16	06/02/16	Th 730a-8a	7:30 AM-8:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$125.00	0.60			
N 22	43	06/02/16	06/02/16	Thursday Prime Hour 1	8:00 PM-9:00 PM		:30				NM	2	\$1,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---2---				2	\$850.00	4.30			
N 23	43	06/02/16	06/02/16	Tu 830a-9a	8:30 AM-9:00 AM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	---1---				1	\$100.00	0.50			
N 24	43	05/31/16	05/31/16	Tu 10p-1030p	10:00 PM-10:30 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$650.00	2.50			
N 25	43	05/31/16	05/31/16	Tu 1030p-11p	10:30 PM-11:00 PM		:30				NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$475.00	1.60			
N 26	43	05/31/16	05/31/16	Tu 1130p-12a	11:30 PM-12:00 AM		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$50.00	0.40			
N 27	43	05/31/16	05/31/16	Tu 4p-430p	4:00 PM-4:30 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$100.00	0.60			
N 28	43	05/31/16	05/31/16	Tu 430p-5p	4:30 PM-5:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$100.00	0.60			
N 29	43	05/31/16	05/31/16	Tu 630a-7a	6:30 AM-7:00 AM		:30				NM	1	\$125.00

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<u>Advertiser</u> US Chamber of Commere		<u>Estimate #</u> 530605
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$125.00	0.60			
N 30	43	05/31/16	05/31/16	Tu 7a-730a	7:00 AM-7:30 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$125.00	0.70			
N 31	43	05/31/16	05/31/16	Tu 730a-8a	7:30 AM-8:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$125.00	0.60			
N 32	43	05/31/16	05/31/16	Tu 830a-9a	8:30 AM-9:00 AM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	-1-----				1	\$100.00	0.50			
N 33	43	06/01/16	06/01/16	W 10p-1030p	10:00 PM-10:30 PM		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$650.00	2.50			
N 34	43	06/01/16	06/01/16	W 1030p-11p	10:30 PM-11:00 PM		:30				NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$475.00	1.60			
N 35	43	06/01/16	06/01/16	W 1130p-12a	11:30 PM-12:00 AM		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$50.00	0.40			
N 36	43	06/01/16	06/01/16	W 4p-430p	4:00 PM-4:30 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$100.00	0.60			
N 37	43	06/01/16	06/01/16	W 430p-5p	4:30 PM-5:00 PM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$100.00	0.60			
N 38	43	06/01/16	06/01/16	W 630a-7a	6:30 AM-7:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$125.00	0.60			
N 39	43	06/01/16	06/01/16	W 7a-730a	7:00 AM-7:30 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$125.00	0.70			
N 40	43	06/01/16	06/01/16	W 730a-8a	7:30 AM-8:00 AM		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$125.00	0.70			
N 41	43	06/01/16	06/01/16	Wednesday Prime Hour 1	8:00 PM-9:00 PM		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$800.00	3.40			
N 42	43	06/01/16	06/01/16	W 830a-9a	8:30 AM-9:00 AM		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		05/30/16	06/05/16	--1----				1	\$100.00	0.50			
<b>Totals</b>										50.90		45	\$13,100.00

Time Period	# of Spots	Gross Amount	Net Amount
05/30/16 -06/05/16	45	\$13,100.00	\$11,135.00
<b>Totals</b>	45	\$13,100.00	\$11,135.00

**Signature: \_\_\_\_\_ Date: \_\_\_\_\_**

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