

125 West 55th St
New York, NY 10019

Contract # 25892661
CPE: 575/1072/8982
Agency: AMER MEDIA & ADVOCACY GROUP
815 SLATERS LANE
ALEXANDRIA, VA 22314

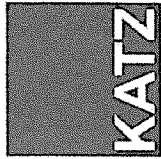
Changes as of: 7/24/2018 at 3:50 PM
Flight: 7/26/18 - 8/1/18
Advertiser: Black - Gov
Product: Diane Black for Governor
Agency Order #: 7045705

Version: Highlighting Revision 2
Station: WJHL
Market: Johnson City-Kingsport-Bristol
Office: WASHINGTON
Service: Nielsen
Primary Demo: Adults 35+
Assistant: ERIN SCHUMACHER
212-424-6620

Con Type: POLITICAL/VOTE
Total \$: \$24,655.00
Total Spots: 87
Total CPP: \$79.79
Total GRP: 309.0

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/26 - 8/1							Total Spots	Total \$	CPP*	GRP*
							7/26	7/27	7/28	7/29	7/30	7/31	8/1				
1	Th-F 5a-5:30a		WJHL-CH11-5AM	\$75.00	1.1	30	1	1	0	0	1	1	1	5	\$375.00	\$68.18	5.5
2	Th-F 5:30a-6a		WJHL-CH11-5AM	\$100.00	1.5	30	1	1	0	0	1	1	1	5	\$500.00	\$66.67	7.5
3	Th-F 6a-7a		WJHL-CH11-6AM	\$260.00	3.2	30	1	1	0	0	1	1	1	5	\$1,300.00	\$81.25	16.0
4	Th-F 7a-9a		CBS THS MRNG-2<	\$150.00	3.3	30	2	2	0	0	2	2	2	10	\$1,500.00	\$45.45	33.0
5	Sa 6a-8a		WJHL-CH11-6AM/WJHL-CH11-7AM	\$35.00	1.9	30	0	0	1	0	0	0	0	1	\$35.00	\$18.42	1.9
6	Sa 8a-10a		CBS THS MRN:SA	\$150.00	1.5	30	0	0	1	0	0	0	0	1	\$150.00	\$100.00	1.5
7	Su 6a-8a		WJHL-CH11-6AM/WJHL-CH11-7AM	\$35.00	2.0	30	0	0	0	1	0	0	0	1	\$35.00	\$17.50	2.0
8	Su 9a-10:30a		SUNDAY MRN-CBS	\$300.00	3.9	30	0	0	0	2	0	0	0	2	\$600.00	\$76.92	7.8
REV- 9	Th-F 12n-12:30p		WJHL-CH11-12PM	\$150.00	5.8	30	0	1	0	0	1	0	1	1	\$150.00	\$25.86	5.8
10	Su 10:30a-11a		FACE NATN-CBS	\$130.00	1.9	30	0	0	0	1	0	0	0	1	\$130.00	\$68.42	1.9
11	Th-F 4p-5p		DR. PHIL	\$125.00	2.1	30	1	1	0	0	1	1	1	5	\$625.00	\$59.52	10.5
12	Th-F 5:30p-6p		WJHL-CH11-530P	\$300.00	5.1	30	1	1	0	0	1	1	1	5	\$1,500.00	\$58.82	25.5
13	Th-F 6p-6:30p		WJHL-CH11-6PM	\$550.00	7.6	30	1	1	0	0	1	1	1	5	\$2,750.00	\$72.37	38.0
14	Th-F 6:30p-7p		CBS EVE NWS<	\$550.00	7.5	30	1	1	0	0	1	1	1	5	\$2,750.00	\$73.33	37.5
15	Sa 6p-6:30p		NEWS	\$110.00	2.7	30	0	0	1	0	0	0	0	1	\$110.00	\$40.74	2.7
16	Su 6p-6:30p		NEWS	\$150.00	3.2	30	0	0	0	1	0	0	0	1	\$150.00	\$46.88	3.2
17	Th-F 7:30p-8p		family feud	\$280.00	3.4	30	1	1	0	0	1	1	1	5	\$1,400.00	\$82.35	17.0
18	M 10p-11p		ELEMENTARY	\$300.00	2.6	30	0	0	0	0	1	0	0	1	\$300.00	\$115.38	2.6
19	Tu 8p-9p		NCIS-CBS	\$700.00	5.5	30	0	0	0	0	0	1	0	1	\$700.00	\$127.27	5.5

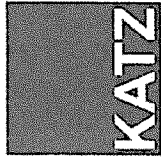


125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25892661		Changes as of: 7/24/2018 at 3:50 PM		Version: Highlighting Revision 2	
CPE: 575/1072/8982		Flight: 7/26/18 - 8/1/18		Station: WJHL	
Agency: AMER MEDIA & ADVOCACY GROUP		Advertiser: Black - Gov		Market: Johnsn City-Kngsprt-Bristl	
815 SLATERS LANE		Product: Diane Black for Governor		Office: WASHINGTON	
ALEXANDRIA, VA 22314		Agency Order #: 7045705		Service: Nielsen	
		Buyer: MediaAssistant, AMAG		Primary Demo: Adults 35+	
		Salesperson: ERIN SCHUMACHER		Assistant: ERIN SCHUMACHER	
		Separation:			
				Con Type: POLITICAL/VOTE	
				Total \$: \$24,655.00	
				Total Spots: 87	
				Total CPP: \$79.79	
				Total GRP: 309.0	

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/26 - 8/1							Total Spots	Total \$	CPP*	GRP*
							7/26	7/27	7/28	7/29	7/30	7/31	8/1				
20	Tu 9p-10p		BULL-CBS	\$460.00	4.5	30	0	0	0	0	0	1	0	1	\$460.00	\$102.22	4.5
21	W 8p-9p		BIG BROTHER/SURVIVOR	\$650.00	4.6	30	0	0	0	0	0	0	1	1	\$650.00	\$141.30	4.6
22	W 10p-11p		SEAL TEAM	\$380.00	3.9	30	0	0	0	0	0	0	1	1	\$380.00	\$97.44	3.9
23	F 8p-9p		WHISTLE BLOWER	\$300.00	3.0	30	0	1	0	0	0	0	0	1	\$300.00	\$100.00	3.0
24	F 9p-10p		HAWAII 5-0-CBS	\$750.00	4.8	30	0	1	0	0	0	0	0	1	\$750.00	\$156.25	4.8
25	F 10p-11p		BLUE BLOOD-CBS	\$750.00	4.8	30	0	1	0	0	0	0	0	1	\$750.00	\$156.25	4.8
26	Sa 10p-11p		48 HOURS-CBS	\$250.00	2.2	30	0	0	1	0	0	0	0	1	\$250.00	\$113.64	2.2
27	Su 7p-8p		60 MINUTES-CBS	\$550.00	4.0	30	0	0	0	1	0	0	0	1	\$550.00	\$137.50	4.0
28	Su 8p-9p		BIG BROWISDOM CROWD	\$750.00	3.8	30	0	0	0	1	0	0	0	1	\$750.00	\$197.37	3.8
29	Su 9p-10p		NCIS: LA	\$300.00	3.0	30	0	0	0	1	0	0	0	1	\$300.00	\$100.00	3.0
30	Su 10p-11p		NCIS: LA	\$220.00	2.8	30	0	0	0	1	0	0	0	1	\$220.00	\$78.57	2.8
31	Th-F,M-W 11p-11:35p		WJHL-CH11-11PM<	\$600.00	5.1	30	1	1	0	0	1	1	1	5	\$3,000.00	\$117.65	25.5
32	Sa 11p-11:35p		NEWS	\$225.00	3.0	30	0	0	1	0	0	0	0	1	\$225.00	\$75.00	3.0
33	Su 11p-11:35p		NEWS	\$360.00	3.2	30	0	0	0	1	0	0	0	1	\$360.00	\$112.50	3.2
34	Th-F,M-W 11:35p-12:35a		LT-COLBERT-CBS<	\$70.00	2.1	30	1	1	0	0	1	1	1	5	\$350.00	\$33.33	10.5
REV+ 35	M-F 12n-12:30p		noon news	\$220.00	0.0	30	0	0	0	0	0	0	0	1	\$220.00	\$0.00	0.0
REV+ 36	M-F 10a-11a		daytime Tri-Cities	\$40.00	0.0	30	0	0	0	0	0	0	0	2	\$80.00	\$0.00	0.0
TOTALS:							12	16	5	10	15	15	14	87	\$24,655.00	\$79.79	309.0



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New York, NY 10019

KATZ TELEVISION GROUP

Contract # 25892661 **Changes as of:** 7/24/2018 at 3:50 PM **Version:** Highlighting Revision 2

CPE: 575/1072/8982 **Flight:** 7/26/18 - 8/1/18 **Station:** WJHL **Con Type:** POLITICAL/VOTE

Agency: AMER MEDIA & ADVOCACY GROUP **Advertiser:** Black - Gov **Market:** Johnson City-Kingsport-Bristol **Total \$:** \$24,655.00

815 SLATERS LANE **Product:** Diane Black for Governor **Office:** WASHINGTON **Total Spots:** 87

ALEXANDRIA, VA 22314 **Agency Order #:** 7045705 **Service:** Nielsen **Total CPP:** \$79.79

Buyer: MediaAssistant, AMAG **Primary Demo:** Adults 35+ **Total GRP:** 309.0

Salesperson: ERIN SCHUMACHER **Assistant:** ERIN SCHUMACHER **212-424-6620**

Separation:

Special Instructions		
Order Level Comments		
Date/Time	Added by	Comment
07/19/18 10:51 AM	ERIN SCHUMACHER	Separation: 30
02/14/18 1:07 PM	System	Notice Received.
02/13/18 6:25 PM	ERIN SCHUMACHER	Separation: 30

Competitive Information	
Market Budget: \$39,766	
WJHL Share: 62%	
Comment:	
WCYB: 38%	

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	87	\$24,655.00	309.0
Total	100%	87	\$24,655.00	309.0

Monthly Summary		
Month	Spots	Dollars
2018-Jul	43	\$12,235.00
2018-Aug	44	\$12,420.00
Total	87	\$24,655.00

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	7/24/18 3:50 PM	ERIN SCHUMACHER	Revised	1		\$0	\$24,655.00	Changes: Total Spots from 86 to 87, Total GRPs from 320.6 to 309.0, Total CPP from \$76.90 to \$79.79. 3 buylines added or modified.
Revision	7/19/18 10:51 AM	ERIN SCHUMACHER	Confirmed			\$3,955.00	\$24,655.00	Changes: Calculated Dollars from \$20,700.00 to \$24,655.00, Total CPP from \$64.75 to \$76.90, Competitive Market Budget from \$40,484 to \$39,766, Origuser Entered Dollars to \$20,700.00, User Entered \$ from \$0.00 to \$24,655.00. Total GRPs from 319.7 to 320.6, Total \$ from \$20,700.00 to \$24,655.00. 34 buylines added or modified.
Queued for Electronic Contracting	2/14/18 8:28 AM					\$0	\$0	
New	2/13/18 6:18 PM	ERIN SCHUMACHER	Confirmed	86		\$20,700.00	\$20,700.00	

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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CONTRACT

WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25892661 /		<u>Alt Order #</u> 25892661
<u>Product</u> Diane Black for Gove		
<u>Contract Dates</u> 07/26/18 - 08/01/18		<u>Estimate #</u> 8982
<u>Advertiser</u> POL/Diane Black/Governor/Rep/TN		<u>Original Date / Revision</u> 07/24/18 / 07/24/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 100.00
<u>Agg Code</u> 9914860	<u>Advertiser Code</u> 575	<u>Product 1/2</u> 1072
<u>Agency Ref</u> IN16043/SP10305		<u>Advertiser Ref</u>

And:

American Media & Advocacy Group
815 Slaters Lane
Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	07/26/18	07/26/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$75.00	0.00			
2	WJHL	07/27/18	07/27/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$75.00	0.00			
3	WJHL	07/30/18	07/30/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$75.00	0.00			
4	WJHL	07/31/18	07/31/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$75.00	0.00			
5	WJHL	08/01/18	08/01/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$75.00	0.00			
6	WJHL	07/26/18	07/26/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$100.00	0.00			
7	WJHL	07/27/18	07/27/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$100.00	0.00			
8	WJHL	07/30/18	07/30/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$100.00	0.00			
9	WJHL	07/31/18	07/31/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$100.00	0.00			
10	WJHL	08/01/18	08/01/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$100.00	0.00			
11	WJHL	07/26/18	07/26/18	Local News @ 6a	6a-7a		:30				NM	1	\$260.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25892661 /		<u>Alt Order #</u> 25892661
<u>Contract Dates</u> 07/26/18 - 08/01/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8982
<u>Advertiser</u> POL/Diane Black/Govern		<u>Original Date / Revision</u> 07/24/18 / 07/24/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$260.00	0.00			
12	WJHL	07/27/18	07/27/18	Local News @ 6a	6a-7a		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$260.00	0.00			
13	WJHL	07/30/18	07/30/18	Local News @ 6a	6a-7a		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$260.00	0.00			
14	WJHL	07/31/18	07/31/18	Local News @ 6a	6a-7a		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$260.00	0.00			
15	WJHL	08/01/18	08/01/18	Local News @ 6a	6a-7a		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$260.00	0.00			
16	WJHL	07/26/18	07/26/18	CBS This Morning	7a-9a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				2	\$150.00	0.00			
17	WJHL	07/27/18	07/27/18	CBS This Morning	7a-9a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				2	\$150.00	0.00			
18	WJHL	07/30/18	07/30/18	CBS This Morning	7a-9a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				2	\$150.00	0.00			
19	WJHL	07/31/18	07/31/18	CBS This Morning	7a-9a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				2	\$150.00	0.00			
20	WJHL	08/01/18	08/01/18	CBS This Morning	7a-9a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				2	\$150.00	0.00			
21	WJHL	07/28/18	07/28/18	Local News Sat 6a-8a	6a-8a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S-				1	\$35.00	0.00			
22	WJHL	07/28/18	07/28/18	CBS This Morning Sat	8a-10a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S-				1	\$150.00	0.00			
23	WJHL	07/29/18	07/29/18	Local News Sun 6a-8a	6a-8a		:30				NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$35.00	0.00			
24	WJHL	07/29/18	07/29/18	CBS This Morning Sun	857a-1030a		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				2	\$300.00	0.00			
25	WJHL	07/27/18	07/27/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$150.00	0.00			
N 26	WJHL	07/30/18	07/30/18	Local News @ 12p	12p-1230p		:30				NM	1	\$220.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$220.00	0.00			
D 27	WJHL	08/01/18	08/01/18	Local News @ 12p	12p-1230p		:30				NM	0	\$0.00

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
25892661 /	25892661

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
07/26/18 - 08/01/18	Diane Black for Gove	8982

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Diane Black/Governor	07/24/18 / 07/24/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
28	WJHL	07/29/18	07/29/18	Face the Nation	1030a-1130		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$130.00	0.00			
29	WJHL	07/26/18	07/26/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$125.00	0.00			
30	WJHL	07/27/18	07/27/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$125.00	0.00			
31	WJHL	07/30/18	07/30/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$125.00	0.00			
32	WJHL	07/31/18	07/31/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$125.00	0.00			
33	WJHL	08/01/18	08/01/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$125.00	0.00			
34	WJHL	07/26/18	07/26/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$300.00	0.00			
35	WJHL	07/27/18	07/27/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$300.00	0.00			
36	WJHL	07/30/18	07/30/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$300.00	0.00			
37	WJHL	07/31/18	07/31/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$300.00	0.00			
38	WJHL	08/01/18	08/01/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$300.00	0.00			
39	WJHL	07/26/18	07/26/18	Local News @ 6p	6p-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$550.00	0.00			
40	WJHL	07/27/18	07/27/18	Local News @ 6p	6p-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$550.00	0.00			
41	WJHL	07/30/18	07/30/18	Local News @ 6p	6p-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$550.00	0.00			
42	WJHL	07/31/18	07/31/18	Local News @ 6p	6p-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$550.00	0.00			
43	WJHL	08/01/18	08/01/18	Local News @ 6p	6p-630p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$550.00	0.00			
44	WJHL	07/26/18	07/26/18	CBS Evening News	630p-7p		:30				NM	1	\$550.00

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<u>Contract / Revision</u>	<u>Alt Order #</u>
25892661 /	25892661

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
07/26/18 - 08/01/18	Diane Black for Gove	8982

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Diane Black/Govern	07/24/18 / 07/24/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$550.00	0.00			
45	WJHL	07/27/18	07/27/18	CBS Evening News	630p-7p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$550.00	0.00			
46	WJHL	07/30/18	07/30/18	CBS Evening News	630p-7p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$550.00	0.00			
47	WJHL	07/31/18	07/31/18	CBS Evening News	630p-7p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$550.00	0.00			
48	WJHL	08/01/18	08/01/18	CBS Evening News	630p-7p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$550.00	0.00			
49	WJHL	07/28/18	07/28/18	6p Local News	6p-630p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S-				1	\$110.00	0.00			
50	WJHL	07/29/18	07/29/18	Sun 6p Local News	6p-630p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$150.00	0.00			
51	WJHL	07/26/18	07/26/18	M-F 730p-8p	730p-8p		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$280.00	0.00			
52	WJHL	07/27/18	07/27/18	M-F 730p-8p	730p-8p		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$280.00	0.00			
53	WJHL	07/30/18	07/30/18	M-F 730p-8p	730p-8p		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$280.00	0.00			
54	WJHL	07/31/18	07/31/18	M-F 730p-8p	730p-8p		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$280.00	0.00			
55	WJHL	08/01/18	08/01/18	M-F 730p-8p	730p-8p		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$280.00	0.00			
56	WJHL	07/30/18	07/30/18	ELEMENTARY	10p-11p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$300.00	0.00			
57	WJHL	07/31/18	07/31/18	NCIS	8p-9p		:30				NM	1	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$700.00	0.00			
58	WJHL	07/31/18	07/31/18	BULL	9p-10p		:30				NM	1	\$460.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$460.00	0.00			
59	WJHL	08/01/18	08/01/18	BIG BROTHER	8p-9p		:30				NM	1	\$650.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$650.00	0.00			
60	WJHL	08/01/18	08/01/18	SEAL TEAM	9p-10p		:30				NM	1	\$380.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

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<u>Contract / Revision</u> 25892661 /		<u>Alt Order #</u> 25892661
<u>Contract Dates</u> 07/26/18 - 08/01/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8982
<u>Advertiser</u> POL/Diane Black/Govern		<u>Original Date / Revision</u> 07/24/18 / 07/24/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$380.00	0.00			
61	WJHL	07/27/18	07/27/18	WHISTLEBLOWER	8p-9p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$300.00	0.00			
62	WJHL	07/27/18	07/27/18	HAWAII FIVE O	9p-10p		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$750.00	0.00			
63	WJHL	07/27/18	07/27/18	BLUE BLOODS	10p-11p		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$750.00	0.00			
64	WJHL	07/28/18	07/28/18	48 HOURS	10p-11p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S-				1	\$250.00	0.00			
65	WJHL	07/29/18	07/29/18	60 MINUTES	7p-8p		:30				NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$550.00	0.00			
66	WJHL	07/29/18	07/29/18	BIG BROTHER	8p-9p		:30				NM	1	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$750.00	100.00			
67	WJHL	07/29/18	07/29/18	NCIS LA	9p-10p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$300.00	0.00			
68	WJHL	07/29/18	07/29/18	BIG BROTHER	10p-11p		:30				NM	1	\$220.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$220.00	0.00			
69	WJHL	07/26/18	07/26/18	Local News @ 11p	11p-1135p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$600.00	0.00			
70	WJHL	07/27/18	07/27/18	Local News @ 11p	11p-1135p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$600.00	0.00			
71	WJHL	07/30/18	07/30/18	Local News @ 11p	11p-1135p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$600.00	0.00			
72	WJHL	07/31/18	07/31/18	Local News @ 11p	11p-1135p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$600.00	0.00			
73	WJHL	08/01/18	08/01/18	Local News @ 11p	11p-1135p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$600.00	0.00			
74	WJHL	07/28/18	07/28/18	11p News Sat	11p-1130p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S-				1	\$225.00	0.00			
75	WJHL	07/29/18	07/29/18	11p News Sun	11p-1135p		:30				NM	1	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	-----S				1	\$360.00	0.00			
76	WJHL	07/26/18	07/26/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 25892661 /		<u>Alt Order #</u> 25892661
<u>Contract Dates</u> 07/26/18 - 08/01/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8982
<u>Advertiser</u> POL/Diane Black/Governor		<u>Original Date / Revision</u> 07/24/18 / 07/24/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	---T---				1	\$70.00	0.00			
77	WJHL	07/27/18	07/27/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/23/18	07/29/18	----F--				1	\$70.00	0.00			
78	WJHL	07/30/18	07/30/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	M-----				1	\$70.00	0.00			
79	WJHL	07/31/18	07/31/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	-T-----				1	\$70.00	0.00			
80	WJHL	08/01/18	08/01/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	--W----				1	\$70.00	0.00			
N 81	WJHL	07/30/18	07/31/18	Daytime Tri-Cities	10a-11a		:30				NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		07/30/18	08/05/18	11-----				2	\$40.00	0.00			
Totals								100.00				87	\$24,655.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 -07/29/18	43	\$12,235.00	(\$1,835.25)	\$10,399.75
07/30/18 -08/01/18	44	\$12,420.00	(\$1,863.00)	\$10,557.00
Totals	87	\$24,655.00	(\$3,698.25)	\$20,956.75

Signature: _____ Date: _____

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