

125 West 55th St  
New York, NY 10019

# KATZ TELEVISION GROUP

Contract # 25892660 Changes as of: 7/23/2018 at 3:29 PM Version: Current State Version 11

CPE: 575/1072/8981  
Agency: AMER MEDIA & ADVOCACY GROUP  
815 SLATERS LANE  
ALEXANDRIA, VA 22314

Flight: 7/19/18 - 7/25/18  
Advertiser: Black - Gov

Product: Diane Black for Governor  
Agency Order #: 7045703

Station: WJHL  
Market: Johnson City-Kingsport-Bristol

Office: WASHINGTON  
Service: Nielsen

Total Spots: 204  
Total CPP: \$66.29  
Total GRP: 635.0

Buyer: MediaAssistant, AMAG  
Salesperson: ERIN SCHUMACHER  
212-424-6620

Primary Demo: Adults 35+  
Assistant: ERIN SCHUMACHER  
212-424-6620

Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/19 - 7/25							Total Spots	Total \$	CPP*	GRP*
							7/19	7/20	7/21	7/22	7/23	7/24	7/25				
1	Th-F M-W 5a-5:30a		WJHL-CH11-5AM	\$75.00	1.1	30	1	1	0	0	1	1	1	5	\$375.00	\$68.18	5.5
2	Th-F M-W 5:30a-6a		WJHL-CH11-5AM	\$100.00	1.5	30	1	1	0	0	1	1	1	5	\$500.00	\$66.67	7.5
3	Th-F M-W 6a-7a		WJHL-CH11-6AM	\$150.00	3.2	30	2	2	0	0	2	2	2	10	\$1,500.00	\$46.88	32.0
4	Th-F M-W 7a-9a		CBS THS MRNG-2<	\$100.00	3.3	30	3	3	0	0	3	3	3	15	\$1,500.00	\$30.30	49.5
5	Sa 6a-7a		WJHL-CH11-6AM/WJHL-CH11-7AM	\$50.00	1.9	30	0	0	1	0	0	0	0	1	\$50.00	\$26.32	1.9
6	Sa 8a-10a		CBS THS MRN-SA	\$100.00	1.5	30	0	0	2	0	0	0	0	2	\$200.00	\$66.67	3.0
7	Th Su-W 4:30a-5a		WJHL-CH11-430A<	\$25.00	0.4	30	1	1	0	0	1	1	1	5	\$125.00	\$62.50	2.0
8	Su 6a-7a		WJHL-CH11-6AM/WJHL-CH11-7AM	\$55.00	2.0	30	0	0	0	1	0	0	0	1	\$55.00	\$27.50	2.0
9	Su 9a-10:30a		SUNDAY MRN-CBS	\$175.00	3.9	30	0	0	0	2	0	0	0	2	\$350.00	\$44.87	7.8
10	10:30a-11a		FACE NATN-CBS	\$130.00	1.9	30	0	0	0	2	0	0	0	2	\$260.00	\$68.42	3.8
11	Th-F M-W 9a-10a		DR. OZ	\$50.00	2.4	30	0	0	0	0	0	0	0	0	\$0.00	\$20.83	0.0
12	Th-F M-W 10a-11a		DAYTM TRI-CTS	\$40.00	2.6	30	1	1	0	0	1	1	1	5	\$200.00	\$15.38	13.0
13	Th-F M-W 11a-12n		PRICE-RT 2-CBS<	\$150.00	4.4	30	1	1	0	0	1	1	1	5	\$750.00	\$34.09	22.0
14	Th-F M-W 12n-12:30p		WJHL-CH11-12PM	\$150.00	4.6	30	1	1	0	0	1	1	1	5	\$750.00	\$32.61	23.0
MSD 15	Th-F M-W 12:30p-1:30p		YOUNG&RESTLESS<	\$125.00	5.3	30	1	2	1	0	0	1	1	5	\$625.00	\$23.58	26.5
16	Th-F M-W 1:30p-2p		BOLD&BEAUTIFUL	\$125.00	3.8	30	1	1	0	0	1	1	1	5	\$625.00	\$32.89	19.0
17	Th-F M-W 2p-3p		TALK-CBS	\$75.00	1.9	30	1	1	0	0	1	1	1	5	\$375.00	\$39.47	9.5
18	Th-F M-W 3p-4p		LETS-DEAL1-CBS/LETS-DEAL2-CBS	\$90.00	1.9	30	1	1	0	0	1	1	1	5	\$450.00	\$47.37	9.5
19	Th-F M-W 4p-5p		DR. PHIL	\$125.00	2.0	30	1	1	0	0	1	1	1	5	\$625.00	\$62.50	10.0



# KATZ TELEVISION GROUP

125 West 55th St.  
New York, NY 10019

**Contract #** 25892660    **Changes as of:** 7/23/2018 at 3:29 PM    **Version:** Current: State Version 11  
**CPE:** 575/1072/8981    **Flight:** 7/19/18 - 7/25/18    **Station:** WJHL  
**Agency:** AMER MEDIA & ADVOCACY GROUP    **Advertiser:** Black - Gov    **Market:** Johnson City-Kingsport-Bristol  
**Product:** Diane Black for Governor    **Office:** WASHINGTON    **Total Spots:** 204  
**Agency Order #:** 7045703    **Service:** Nielsen    **Total CPP:** \$66.29  
**Buyer:** MediaAssistant, AMAG    **Primary Demo:** Adults 35+    **Total GRP:** 635.0  
**Salesperson:** ERIN SCHUMACHER    **Assistant:** ERIN SCHUMACHER    **212-424-6620**  
**Separation:**

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/19 - 7/25							Total Spots	Total \$	CPP*	GRP*
							7/19	7/20	7/21	7/22	7/23	7/24	7/25				
20	Th-F, M-W 5p-5:30p		WJHL-CH11-6PM	\$180.00	5.0	30	1	1	0	0	1	1	1	5	\$900.00	\$36.00	25.0
21	Th-F, M-W 5:30p-6p		WJHL-CH11-630P	\$200.00	5.1	30	1	1	0	0	1	1	5	\$1,000.00	\$39.22	25.5	
22	Th-F, M-W 6p-6:30p		WJHL-CH11-6PM	\$350.00	7.6	30	1	1	0	0	1	1	5	\$1,750.00	\$46.05	38.0	
23	Th-F, M-W 6:30p-7p		CBS EVE NWS<	\$350.00	7.5	30	1	1	0	0	1	1	5	\$1,750.00	\$46.67	37.5	
24	Sa 6p-6:30p		NEWS	\$110.00	2.7	30	0	0	1	0	0	0	1	\$110.00	\$40.74	2.7	
25	Sa 6:30p-7p		CBS WKND NWS	\$150.00	2.6	30	0	0	1	0	0	0	1	\$150.00	\$57.69	2.6	
26	Su 6p-6:30p		NEWS	\$150.00	3.2	30	0	0	0	1	0	0	1	\$150.00	\$46.88	3.2	
27	Su 6:30p-7p		CBS WKND NWS	\$150.00	2.4	30	0	0	0	1	0	0	1	\$150.00	\$62.50	2.4	
28	Th-F, M-W 7p-7:30p		WJHL-CH11-7PM	\$160.00	3.0	30	1	1	0	0	1	1	5	\$800.00	\$53.33	15.0	
29	Th-F, M-W 7:30p-8p		CELEB NAME GM	\$180.00	3.4	30	1	1	0	0	1	1	5	\$900.00	\$52.94	17.0	
30	M 8p-8:30p		morn	\$460.00	2.3	30	0	0	0	0	1	0	1	\$460.00	\$200.00	2.3	
31	M 9p-10p		salvation	\$300.00	2.2	30	0	0	0	0	1	0	1	\$300.00	\$136.36	2.2	
32	M 10p-11p		elementary	\$300.00	2.6	30	0	0	0	0	2	0	2	\$600.00	\$115.38	5.2	
33	Tu 8p-9p		NCIS-CBS	\$700.00	5.5	30	0	0	0	0	0	2	2	\$1,400.00	\$127.27	11.0	
34	Tu 9p-10p		BULL-CBS	\$460.00	4.5	30	0	0	0	0	0	2	2	\$920.00	\$102.22	9.0	
35	Tu 10p-11p		NCIS:NO-CBS	\$420.00	3.0	30	0	0	0	0	0	2	2	\$840.00	\$140.00	6.0	
36	W 8p-9p		TKO:TOTAL KNOCK OUT	\$300.00	4.6	30	0	0	0	0	0	0	0	\$0.00	\$65.22	0.0	
37	W 9p-10p		BIG BROTHER	\$650.00	3.9	30	0	0	0	0	0	0	0	\$0.00	\$166.67	0.0	
38	W 10p-11p		CODE BLACK	\$380.00	2.5	30	0	0	0	0	0	0	0	\$0.00	\$152.00	0.0	
39	Th 8p-9p		BIG BANG/SHELDON	\$1,120.00	3.9	30	2	0	0	0	0	0	2	\$2,240.00	\$287.18	7.8	



# KATZ TELEVISION GROUP

125 West 55th St  
New York, NY 10019

**Contract #** 25892660    **Changes as of:** 7/23/2018 at 3:29 PM    **Version:** Current State Version 11  
**CPE:** 575/1072/8981    **Flight:** 7/19/18 - 7/25/18    **Station:** WJHL  
**Agency:** AMER MEDIA & ADVOCACY GROUP    **Advertiser:** Black - Gov    **Market:** Johnson City-Kingsport-Bristol  
**Product:** Diane Black for Governor    **Office:** WASHINGTON    **Total Spots:** 204  
**Agency Order #:** 7045703    **Service:** Nielsen    **Total CPP:** \$66.29  
**Buyer:** MediaAssistant, AMAG    **Primary Demo:** Adults 35+    **Total GRP:** 635.0  
**Salesperson:** ERIN SCHUMACHER    **Assistant:** ERIN SCHUMACHER    **212-424-6620**  
**Separation:**

#	Day/Time	DP	Program	A35P Rating	Len	7/19 - 7/25							Total Spots	Total \$	CPP*	GRP*	
						7/19	7/20	7/21	7/22	7/23	7/24	7/25					
40	Th 9p-10p		BIG BROTHER	2.9	30	2	0	0	0	0	0	0	0	2	\$1,680.00	\$289.66	5.8
41	Th 10p-11p		SWAT	2.0	30	2	0	0	0	0	0	0	0	2	\$760.00	\$190.00	4.0
42	F 8p-9p		whistleblower	3.0	30	0	0	0	0	0	0	0	0	0	\$0.00	\$100.00	0.0
43	F 9p-10p		HAWAII 5-0-CBS	4.8	30	0	2	0	0	0	0	0	0	2	\$980.00	\$102.08	9.6
44	F 10p-11p		BLUE BLOOD-CBS	4.8	30	0	2	0	0	0	0	0	0	2	\$980.00	\$102.08	9.6
45	Sa 8p-9p		CRIMETIME SAT	1.9	30	0	0	2	0	0	0	0	0	2	\$300.00	\$78.95	3.8
46	Sa 9p-10p		CRIMETIME SAT	2.0	30	0	0	2	0	0	0	0	0	2	\$300.00	\$75.00	4.0
47	Sa 10p-11p		48 HOURS-CBS	2.2	30	0	0	2	0	0	0	0	0	2	\$500.00	\$113.64	4.4
48	Su 7p-9p		60 MINUTES-CBS	4.0	30	0	0	0	1	0	0	0	0	1	\$550.00	\$137.50	4.0
49	Su 8p-9p		BIG BROWISDOM CROWD	3.8	30	0	0	0	2	0	0	0	0	2	\$1,500.00	\$197.37	7.6
50	Su 9p-10p		NCIS: LA	3.0	30	0	0	0	2	0	0	0	0	2	\$600.00	\$100.00	6.0
51	Su 10p-11p		MADAM SECRETARY	2.8	30	0	0	0	2	0	0	0	0	2	\$440.00	\$78.57	5.6
52	Th-F, M-W 11p-11:35p		WJHL-CH11-11PM<	5.1	30	2	2	0	0	2	2	2	2	10	\$3,600.00	\$70.59	51.0
53	Sa 11p-11:35p		NEWS	3.0	30	0	0	2	0	0	0	0	0	2	\$450.00	\$75.00	6.0
54	Su 11p-11:35p		NEWS	3.2	30	0	0	0	2	0	0	0	0	2	\$480.00	\$75.00	6.4
55	Th-F, M-W 11:35p-12:35a		LT-COLBERT-CBS<	2.1	30	1	1	0	0	1	1	1	1	5	\$350.00	\$33.33	10.5
56	Th-F, M-W 12:35a-1:35a		LT-CORDEN-CBS<	0.5	30	1	1	0	0	1	1	1	1	5	\$150.00	\$60.00	2.5
57	Sa 11:35p-12:05a		WHACKED-SPTS-1	1.0	30	0	0	1	0	0	0	0	0	1	\$45.00	\$45.00	1.0
58	Su 11:35p-12:35a		BLUE BLOODS<	1.4	30	0	0	0	1	0	0	0	0	1	\$55.00	\$39.29	1.4
59	F 9p-9p		UNDERCOVER BOSS	3.0	30	0	2	0	0	0	0	0	0	2	\$600.00	\$100.00	6.0



# KATZ TELEVISION GROUP

125 West 55th St.  
New York, NY 10019

Contract # 25892660 Changes as of: 7/23/2018 at 3:29 PM Version: Current State Version 11

CPE: 575/1072/8981  
Agency: AMER MEDIA & ADVOCACY GROUP

Flight: 7/19/18 - 7/25/18  
Advertiser: Black - Gov

Station: WJHL  
Market: Johnson City-Kingsport-Bristol

Con Type: POLITICAL/VOTE  
Total \$: \$42,095.00

815 SLATERS LANE  
ALEXANDRIA, VA  
22314

Product: Diane Black for Governor  
Agency Order #: 7045703

Office: WASHINGTON  
Service: Nielsen

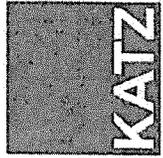
Total Spots: 204  
Total CPP: \$66.29

Total GRP: 635.0

Buyer: MediaAssistant, AMAG  
Salesperson: ERIN SCHUMACHER  
Assistant: ERIN SCHUMACHER  
212-424-6620

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/19 - 7/25							Total Spots	Total \$	CPP*	GRP*	
							7/19	7/20	7/21	7/22	7/23	7/24	7/25					
60	M 8:30p-9p		man with a plan	\$300.00	0.0	30	0	0	0	0	0	0	0	0	0	\$0.00	0.0	
61	Sa 7a-8a		WJHL-CH11-6AM/WJHL-CH11-7AM	\$50.00	1.9	30	0	0	1	0	0	0	0	0	1	\$50.00	\$26.32	1.9
62	Su 7a-8a		WJHL-CH11-6AM/WJHL-CH11-7AM	\$55.00	2.0	30	0	0	0	1	0	0	0	0	1	\$55.00	\$27.50	2.0
63	Sa 1p-9p		CBS Sports Spectacular	\$75.00	0.0	30	0	0	4	0	0	0	0	0	0	\$300.00	\$0.00	0.0
64	M 8:30p-9p		Life In Pieces	\$300.00	0.0	30	0	0	0	0	1	0	0	0	1	\$300.00	\$0.00	0.0
65	W 9p-10p		TKO-TOTAL KNOCK OUT	\$300.00	4.6	30	0	0	0	0	0	0	0	2	2	\$600.00	\$65.22	9.2
66	W 8p-9p		BIG BROTHER	\$650.00	3.9	30	0	0	0	0	0	0	0	2	2	\$1,300.00	\$166.67	7.8
67	W 10p-11p		SEAL TEAM	\$380.00	2.5	30	0	0	0	0	0	0	0	2	2	\$760.00	\$152.00	5.0
68	M-W 4p-5p		DR PHIL	\$125.00	0.0	30	0	0	0	0	1	1	1	1	3	\$375.00	\$0.00	0.0
69	M 5a-5:30a		WJHL MORNING NEWS	\$75.00	0.0	30	0	0	0	0	1	0	0	0	1	\$75.00	\$0.00	0.0
70	Tu 5:30a-6a		WJHL MORNING NEWS	\$100.00	0.0	30	0	0	0	0	0	1	0	0	1	\$100.00	\$0.00	0.0
MGD 71	W 5a-5:30a		Morning News	\$75.00	0.0	30	0	0	0	0	0	0	0	1	1	\$75.00	\$0.00	0.0
MGD 72	W 4a-4:30a		Morning News	\$25.00	0.0	30	0	0	0	0	0	0	0	2	2	\$50.00	\$0.00	0.0
<b>TOTALS:</b>							<b>32</b>	<b>32</b>	<b>19</b>	<b>18</b>	<b>33</b>	<b>34</b>	<b>36</b>	<b>204</b>	<b>\$42,095.00</b>	<b>\$66.29</b>	<b>635.0</b>	



# KATZ TELEVISION GROUP

125 West 55th St  
New York, NY 10019

Contract # 25892660 Changes as of: 7/23/2018 at 3:29 PM Version: Current State Version 11

CPE: 575/1072/8981 Flight: 7/19/18 - 7/25/18 Station: WJHL

Agency: AMER MEDIA & ADVOCACY GROUP

Advertiser: Black - Gov

Con Type: POLITICAL/VOTE  
Total \$: \$42,095.00

815 SLATERS LANE  
ALEXANDRIA, VA 22314

Product: Diane Black for Governor  
Agency Order #: 7045703

Office: WASHINGTON  
Service: Nielsen  
Total Spots: 204  
Total CPP: \$66.29

Buyer: MediaAssistant, AMAG  
Salesperson: ERIN SCHUMACHER  
Assistant: ERIN SCHUMACHER  
212-424-6620

Total GRP: 635.0

Separation:

Special Instructions

Date/Time	Added by	Comment
07/23/18 12:25 PM	Linda DeSpain	Spot missed due to technical difficulties
07/18/18 3:40 PM	Linda DeSpain	CBS HAS FLIPPED BIG BROTHER AND TKO TOTAL KNOCK OUT. I AM SENDING PROGRAM CHANGES THRU TO LEAVE SPOTS IN PROGRAM ORDERED WITH NEW TIME PERIOD AND SHOW RATES
03/05/18 11:41 AM	ERIN SCHUMACHER	Separation: 30
02/14/18 12:17 PM	System	Notice Received.
02/13/18 6:25 PM	ERIN SCHUMACHER	Separation: 30

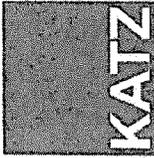
Competitive Information	
Market Budget:	\$67,411
WJHL Share:	62%
Comment:	WCYB: 38%

Daypart Summary			
Day/Time	% Distrib	Spots	Dollars
Total	100%	204	\$42,095.00
	100%	204	\$42,095.00

Monthly Summary		
Month	Spots	Dollars
2018-Jul	204	\$42,095.00
Total	204	\$42,095.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Makegood 8	7/23/18 12:32 PM	Linda DeSpain	Accepted	3	1	\$0
Makegood 7	7/18/18 4:29 PM	Linda DeSpain	Confirmed	5	1	\$0
Makegood 6	7/18/18 3:41 PM	Linda DeSpain	Confirmed	2	2	\$0
Makegood 5	7/18/18 3:40 PM	Linda DeSpain	Confirmed	2	2	\$0
Makegood 4	7/18/18 3:38 PM	Linda DeSpain	Confirmed	2	2	\$0
Makegood 3	7/18/18 3:33 PM	Linda DeSpain	Confirmed	1	1	\$0
Makegood 2	7/18/18 11:55 AM	Linda DeSpain	Confirmed	4		\$300.00
Revision	7/11/18 4:46 PM	ERIN SCHUMACHER	Confirmed	1		\$0
Revision	7/11/18 4:28 PM	ERIN SCHUMACHER	Confirmed			\$-5,295.00
Makegood 1	4/30/18 11:26 AM	Linda DeSpain	Confirmed	2	2	\$0

Changes: Total Spots from 202 to 204, Total GRPs from 640.3 to 635.0, Total CPP from \$65.74 to \$66.29, Total GIMPs from 640 to 635, Total CPM from \$65,742.62 to \$66,291.34, 3 buylines added or modified.  
 Changes: Total Spots from 198 to 202, Total GRPs from 644.3 to 640.3, Total CPP from \$65.33 to \$65.74, Total GIMPs from 644 to 640, Total CPM from \$65,334.47 to \$65,742.62, 4 buylines added or modified.  
 Changes: 2 buylines added or modified.  
 Changes: 2 buylines added or modified.  
 Changes: 2 buylines added or modified.  
 Changes: Total \$ from \$41,795.00 to \$42,095.00, Total Spots from 194 to 198, Total CPP from \$64.87 to \$66.29, Total GIMPs from 641 to 644, Total CPM from \$73,428.97 to \$65,334.47, 1 buyline added or modified.  
 Changes: Total CPP from \$65.41 to \$64.87, Total Spots from 193 to 194, Total GRPs from 639.0 to 644.3, 3 buylines added or modified.  
 Changes: Calculated Dollars from \$47,090.00 to \$41,795.00, Total CPP from \$73.43 to \$65.41, Competitive Market Budget from \$75,952 to \$67,411, Total GRPs from 641.3 to 639.0, Origuser Entered Dollars from \$0.00 to \$47,090.00, User Entered \$ from \$47,090.00 to \$41,795.00, Total \$ from \$47,090.00 to \$41,795.00, 60 buylines added or modified.  
 Changes: Total GIMPs from 0 to 641, Total CPM from \$0.00 to \$73,428.97, 2 buylines added or modified.



**KATZ TELEVISION**  
GROUP

125 West 55th St  
New York, NY 10019

**Contract #**: 25892660      **Changes as of**: 7/23/2018 at 3:29 PM      **Version**: Current State Version 11  
**CPE**: 575/1072/8981      **Flight**: 7/19/18 - 7/25/18      **Station**: WJHL  
**Agency**: AMER MEDIA & ADVOCACY GROUP      **Advertiser**: Black - Gov      **Market**: Johnson City-Kingsport-Bristol  
**Product**: Diane Black for Governor      **Office**: WASHINGTON      **Total Spots**: 204  
**Agency Order #**: 7045703      **Service**: Nielsen      **Total CPP**: \$66.29  
**Buyer**: MediaAssistant, AMAG      **Primary Demo**: Adults 35+      **Total GRP**: 635.0  
**Salesperson**: ERIN SCHUMACHER      **Assistant**: ERIN SCHUMACHER      **212-424-6620**  
**Separation**:

Transaction History						
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg
Revision	3/5/18 11:41 AM	ERIN SCHUMACHER	Confirmed			\$0
Queued for Electronic Contracting	2/14/18 8:28 AM					\$0
New	2/13/18 6:18 PM	ERIN SCHUMACHER	Confirmed	193		\$47,090.00

**Contract #**: 25892660      **Changes as of**: 7/23/2018 at 3:29 PM      **Version**: Current State Version 11  
**CPE**: 575/1072/8981      **Flight**: 7/19/18 - 7/25/18      **Station**: WJHL  
**Agency**: AMER MEDIA & ADVOCACY GROUP      **Advertiser**: Black - Gov      **Market**: Johnson City-Kingsport-Bristol  
**Product**: Diane Black for Governor      **Office**: WASHINGTON      **Total Spots**: 204  
**Agency Order #**: 7045703      **Service**: Nielsen      **Total CPP**: \$66.29  
**Buyer**: MediaAssistant, AMAG      **Primary Demo**: Adults 35+      **Total GRP**: 635.0  
**Salesperson**: ERIN SCHUMACHER      **Assistant**: ERIN SCHUMACHER      **212-424-6620**  
**Separation**:

**Changes**: Total GRPs from 640.2 to 641.3. Total CPP from \$73.56 to \$73.43. Competitive Market Budget from \$40,484 to \$75,952. Origuser Entered Dollars to \$0.00. User Entered \$ from \$0.00 to \$47,090.00. 30 buylines added or modified.

**Non-Discrimination Policy**  
 PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

# CONTRACT



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /		<u>Alt Order #</u> 25892660
<u>Product</u> Diane Black for Gove		
<u>Contract Dates</u> 07/19/18 - 07/25/18		<u>Estimate #</u> 8981
<u>Advertiser</u> POL/Diane Black/Governor/Rep/TN		<u>Original Date / Revision</u> 07/23/18 / 07/23/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agcy Code</u> 9914860	<u>Advertiser Code</u> 575	<u>Product 1/2</u> 1072
<u>Agency Ref</u> IN16043/SP10305		<u>Advertiser Ref</u>

And:

**American Media & Advocacy Group**  
 815 Slaters Lane  
 Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	07/19/18	07/19/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	---T---	1			\$75.00					
2	WJHL	07/20/18	07/20/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	----F--	1			\$75.00					
3	WJHL	07/23/18	07/23/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	M-----	1			\$75.00					
4	WJHL	07/24/18	07/24/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	-T-----	1			\$75.00					
5	WJHL	07/25/18	07/25/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	--W----	1			\$75.00					
6	WJHL	07/19/18	07/19/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	---T---	1			\$100.00					
7	WJHL	07/20/18	07/20/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	----F--	1			\$100.00					
8	WJHL	07/23/18	07/23/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	M-----	1			\$100.00					
9	WJHL	07/24/18	07/24/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	-T-----	1			\$100.00					
10	WJHL	07/25/18	07/25/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	--W----	1			\$100.00					
11	WJHL	07/19/18	07/19/18	Local News @ 6a	6a-7a		:30				NM	2	\$300.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /	<u>Alt Order #</u> 25892660
--	--------------------------------

<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
--	--	---------------------------

<u>Advertiser</u> POL/Diane Black/Govern	<u>Original Date / Revision</u> 07/23/18 / 07/23/18
---	--

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				2	\$150.00				
12	WJHL	07/20/18	07/20/18	Local News @ 6a	6a-7a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				2	\$150.00				
13	WJHL	07/23/18	07/23/18	Local News @ 6a	6a-7a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				2	\$150.00				
14	WJHL	07/24/18	07/24/18	Local News @ 6a	6a-7a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				2	\$150.00				
15	WJHL	07/25/18	07/25/18	Local News @ 6a	6a-7a		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				2	\$150.00				
16	WJHL	07/19/18	07/19/18	CBS This Morning	7a-9a		:30				NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				3	\$100.00				
17	WJHL	07/20/18	07/20/18	CBS This Morning	7a-9a		:30				NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				3	\$100.00				
18	WJHL	07/23/18	07/23/18	CBS This Morning	7a-9a		:30				NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				3	\$100.00				
19	WJHL	07/24/18	07/24/18	CBS This Morning	7a-9a		:30				NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				3	\$100.00				
20	WJHL	07/25/18	07/25/18	CBS This Morning	7a-9a		:30				NM	3	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				3	\$100.00				
21	WJHL	07/21/18	07/21/18	Local News Sat 6a	6a-7a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				1	\$50.00				
22	WJHL	07/21/18	07/21/18	CBS This Morning Sat	8a-10a		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				2	\$100.00				
23	WJHL	07/19/18	07/19/18	Local News @ 430a	430a-5a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$25.00				
24	WJHL	07/20/18	07/20/18	Local News @ 430a	430a-5a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$25.00				
25	WJHL	07/23/18	07/23/18	Local News @ 430a	430a-5a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$25.00				
26	WJHL	07/24/18	07/24/18	Local News @ 430a	430a-5a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$25.00				
27	WJHL	07/25/18	07/25/18	Local News @ 430a	430a-5a		:30				NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$25.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /	<u>Alt Order #</u> 25892660
--	--------------------------------

<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
--	--	---------------------------

<u>Advertiser</u> POL/Diane Black/Governor	<u>Original Date / Revision</u> 07/23/18 / 07/23/18
---	--

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$25.00				
28	WJHL	07/22/18	07/22/18	Local News Sun 6a	6a-7a		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				1	\$55.00				
29	WJHL	07/22/18	07/22/18	CBS This Morning Sun	857a-1030a		:30				NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				2	\$175.00				
30	WJHL	07/22/18	07/22/18	Face the Nation	1030a-1130		:30				NM	2	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				2	\$130.00				
31	WJHL	07/19/18	07/19/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$40.00				
32	WJHL	07/20/18	07/20/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$40.00				
33	WJHL	07/23/18	07/23/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$40.00				
34	WJHL	07/24/18	07/24/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$40.00				
35	WJHL	07/25/18	07/25/18	Daytime Tri-Cities	10a-11a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$40.00				
36	WJHL	07/19/18	07/19/18	Price is Right	11a-12p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$150.00				
37	WJHL	07/20/18	07/20/18	Price is Right	11a-12p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$150.00				
38	WJHL	07/23/18	07/23/18	Price is Right	11a-12p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$150.00				
39	WJHL	07/24/18	07/24/18	Price is Right	11a-12p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$150.00				
40	WJHL	07/25/18	07/25/18	Price is Right	11a-12p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$150.00				
41	WJHL	07/19/18	07/19/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$150.00				
42	WJHL	07/20/18	07/20/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$150.00				
43	WJHL	07/23/18	07/23/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$150.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /	<u>Alt Order #</u> 25892660
--	--------------------------------

<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
--	--	---------------------------

<u>Advertiser</u> POL/Diane Black/Governor	<u>Original Date / Revision</u> 07/23/18 / 07/23/18
---	--

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$150.00				
44	WJHL	07/24/18	07/24/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$150.00				
45	WJHL	07/25/18	07/25/18	Local News @ 12p	12p-1230p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$150.00				
46	WJHL	07/19/18	07/19/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$125.00				
N 47	WJHL	07/20/18	07/20/18	Y&R	1230p-130p		:30				NM	4	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				2	\$125.00				
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
	1	WJHL	07/16/18-07/22/18	Y&R	1230p-130p	-----F----	:30		<del>\$125.00</del>		NM		
	See MG 47.3,47.4,47.5												
	3	WJHL	07/25/18-07/25/18	Local News @ 5a	5a-530a	---W-----	:30		\$75.00		NM		
	Ⓜ MG for 47.1 07/20												
	4	WJHL	07/25/18-07/25/18	Local News @ 430a	430a-5a	---W-----	:30		\$25.00		NM		
	Ⓜ MG for 47.1 07/20												
	5	WJHL	07/25/18-07/25/18	Local News @ 430a	430a-5a	---W-----	:30		\$25.00		NM		
	Ⓜ MG for 47.1 07/20												
48	WJHL	07/23/18	07/23/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$125.00				
49	WJHL	07/24/18	07/24/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$125.00				
50	WJHL	07/25/18	07/25/18	Y&R	1230p-130p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$125.00				
51	WJHL	07/19/18	07/19/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$125.00				
52	WJHL	07/20/18	07/20/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$125.00				
53	WJHL	07/23/18	07/23/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$125.00				
54	WJHL	07/24/18	07/24/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$125.00				
55	WJHL	07/25/18	07/25/18	Bold & Beautiful	130p-2p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$125.00				
56	WJHL	07/19/18	07/19/18	The Talk	2p-3p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$75.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /	<u>Alt Order #</u> 25892660
--	--------------------------------

<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
--	--	---------------------------

<u>Advertiser</u> POL/Diane Black/Govern	<u>Original Date / Revision</u> 07/23/18 / 07/23/18
---	--

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$75.00				
57	WJHL	07/20/18	07/20/18	The Talk	2p-3p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$75.00				
58	WJHL	07/23/18	07/23/18	The Talk	2p-3p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$75.00				
59	WJHL	07/24/18	07/24/18	The Talk	2p-3p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$75.00				
60	WJHL	07/25/18	07/25/18	The Talk	2p-3p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$75.00				
61	WJHL	07/19/18	07/19/18	Let's Make A Deal	3p-4p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$90.00				
62	WJHL	07/20/18	07/20/18	Let's Make A Deal	3p-4p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$90.00				
63	WJHL	07/23/18	07/23/18	Let's Make A Deal	3p-4p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$90.00				
64	WJHL	07/24/18	07/24/18	Let's Make A Deal	3p-4p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$90.00				
65	WJHL	07/25/18	07/25/18	Let's Make A Deal	3p-4p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$90.00				
66	WJHL	07/19/18	07/19/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$125.00				
67	WJHL	07/20/18	07/20/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$125.00				
68	WJHL	07/23/18	07/23/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$125.00				
69	WJHL	07/24/18	07/24/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$125.00				
70	WJHL	07/25/18	07/25/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$125.00				
71	WJHL	07/19/18	07/19/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$180.00				
72	WJHL	07/20/18	07/20/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/20/18	07/20/18										

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
25892660 /	25892660

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
07/19/18 - 07/25/18	Diane Black for Gove	8981

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Diane Black/Govern	07/23/18 / 07/23/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$180.00				
73	WJHL	07/23/18	07/23/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$180.00				
74	WJHL	07/24/18	07/24/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$180.00				
75	WJHL	07/25/18	07/25/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$180.00				
76	WJHL	07/19/18	07/19/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$200.00				
77	WJHL	07/20/18	07/20/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$200.00				
78	WJHL	07/23/18	07/23/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$200.00				
79	WJHL	07/24/18	07/24/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$200.00				
80	WJHL	07/25/18	07/25/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$200.00				
81	WJHL	07/19/18	07/19/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$350.00				
82	WJHL	07/20/18	07/20/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$350.00				
83	WJHL	07/23/18	07/23/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$350.00				
84	WJHL	07/24/18	07/24/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$350.00				
85	WJHL	07/25/18	07/25/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$350.00				
86	WJHL	07/19/18	07/19/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$350.00				
87	WJHL	07/20/18	07/20/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$350.00				
88	WJHL	07/23/18	07/23/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
25892660 /	25892660

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
07/19/18 - 07/25/18	Diane Black for Gove	8981

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Diane Black/Govern	07/23/18 / 07/23/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$350.00				
89	WJHL	07/24/18	07/24/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$350.00				
90	WJHL	07/25/18	07/25/18	CBS Evening News	630p-7p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$350.00				
91	WJHL	07/21/18	07/21/18	6p Local News	6p-630p		:30				NM	1	\$110.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				1	\$110.00				
92	WJHL	07/21/18	07/21/18	CBS Evening News WKND	630p-7p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				1	\$150.00				
93	WJHL	07/22/18	07/22/18	Sun 6p Local News	6p-630p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				1	\$150.00				
94	WJHL	07/22/18	07/22/18	CBS Evening News WKND	630p-7p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				1	\$150.00				
95	WJHL	07/19/18	07/19/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$160.00				
96	WJHL	07/20/18	07/20/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$160.00				
97	WJHL	07/23/18	07/23/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$160.00				
98	WJHL	07/24/18	07/24/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$160.00				
99	WJHL	07/25/18	07/25/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$160.00				
100	WJHL	07/19/18	07/19/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$180.00				
101	WJHL	07/20/18	07/20/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$180.00				
102	WJHL	07/23/18	07/23/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$180.00				
103	WJHL	07/24/18	07/24/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$180.00				
104	WJHL	07/25/18	07/25/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$180.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /	<u>Alt Order #</u> 25892660
--	--------------------------------

<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
--	--	---------------------------

<u>Advertiser</u> POL/Diane Black/Govern	<u>Original Date / Revision</u> 07/23/18 / 07/23/18
---	--

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$180.00				
105	WJHL	07/23/18	07/23/18	MOM	8p-830p		:30				NM	1	\$460.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$460.00				
106	WJHL	07/23/18	07/23/18	SALVATION	9p-10p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$300.00				
107	WJHL	07/23/18	07/23/18	ELEMENTARY	10p-11p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				2	\$300.00				
108	WJHL	07/24/18	07/24/18	NCIS	8p-9p		:30				NM	2	\$1,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				2	\$700.00				
109	WJHL	07/24/18	07/24/18	BULL	9p-10p		:30				NM	2	\$920.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				2	\$460.00				
110	WJHL	07/24/18	07/24/18	NCIS NOLA	10p-11p		:30				NM	2	\$840.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				2	\$420.00				
111	WJHL	07/25/18	07/25/18	TKO TOTAL KNOCK OUT	9p-10p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				2	\$300.00				
112	WJHL	07/25/18	07/25/18	BIG BROTHER	8p-9p		:30				NM	2	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				2	\$650.00				
113	WJHL	07/25/18	07/25/18	SEAL TEAM	10p-11p		:30				NM	2	\$760.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				2	\$380.00				
114	WJHL	07/19/18	07/19/18	BIG BANG/YOUNG SHELDC	8p-9p		:30				NM	2	\$2,240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				2	\$1,120.00				
115	WJHL	07/19/18	07/19/18	BIG BROTHER	9p-10p		:30				NM	2	\$1,680.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				2	\$840.00				
116	WJHL	07/19/18	07/19/18	SWAT	10p-11p		:30				NM	2	\$760.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				2	\$380.00				
117	WJHL	07/20/18	07/20/18	WHISTLEBLOWER	8p-9p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				2	\$300.00				
118	WJHL	07/20/18	07/20/18	HAWAII 5 0	9p-10p		:30				NM	2	\$980.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				2	\$490.00				
119	WJHL	07/20/18	07/20/18	BLUE BLOODS	10p-11p		:30				NM	2	\$980.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				2	\$490.00				
120	WJHL	07/21/18	07/21/18	CRIMETIME SATURDAY	8p-9p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /		<u>Alt Order #</u> 25892660
<u>Contract Dates</u> 07/19/18 - 07/25/18		<u>Product</u> Diane Black for Gove
<u>Advertiser</u> POL/Diane Black/Govern		<u>Estimate #</u> 8981
		<u>Original Date / Revision</u> 07/23/18 / 07/23/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S-	2			\$150.00					
121	WJHL	07/21/18	07/21/18	CRIMETIME SATURDAY	9p-10p		:30				NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S-	2			\$150.00					
122	WJHL	07/21/18	07/21/18	48 HOURS	10p-11p		:30				NM	2	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S-	2			\$250.00					
123	WJHL	07/22/18	07/22/18	60 MINUTES	7p-8p		:30				NM	6	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S	2			\$550.00					
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Type</u>		
1	WJHL	07/16/18-07/22/18		60 MINUTES	7p-8p	-----S-	:30		<del>\$550.00</del>		NM		
See MG 123.3, 123.4, 123.5, 123.6, 123.7													
3	WJHL	07/23/18-07/25/18		Dr Phil	4p-5p	MTuW-----	:30		\$125.00		NM		
Ⓜ MG for 123.1 07/22													
4	WJHL	07/23/18-07/25/18		Dr Phil	4p-5p	MTuW-----	:30		\$125.00		NM		
Ⓜ MG for 123.1 07/22													
5	WJHL	07/23/18-07/25/18		Dr Phil	4p-5p	MTuW-----	:30		\$125.00		NM		
Ⓜ MG for 123.1 07/22													
6	WJHL	07/23/18-07/23/18		Local News @ 5a	5a-530a	M-----	:30		\$75.00		NM		
Ⓜ MG for 123.1 07/22													
7	WJHL	07/24/18-07/24/18		Local News @ 530a	530a-6a	-Tu-----	:30		\$100.00		NM		
Ⓜ MG for 123.1 07/22													
124	WJHL	07/22/18	07/22/18	BIG BROTHER	8p-9p		:30				NM	2	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S	2			\$750.00					
125	WJHL	07/22/18	07/22/18	NCIS LA	9p-10p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S	2			\$300.00					
126	WJHL	07/22/18	07/22/18	NCIS LA	10p-11p		:30				NM	2	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	-----S	2			\$220.00					
127	WJHL	07/19/18	07/19/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	---T---	2			\$360.00					
128	WJHL	07/20/18	07/20/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/16/18	07/22/18	----F--	2			\$360.00					
129	WJHL	07/23/18	07/23/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	M-----	2			\$360.00					
130	WJHL	07/24/18	07/24/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	-T-----	2			\$360.00					
131	WJHL	07/25/18	07/25/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		07/23/18	07/29/18	--W----	2			\$360.00					
132	WJHL	07/21/18	07/21/18	11p News Sat	11p-1130p		:30				NM	2	\$450.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /		<u>Alt Order #</u> 25892660
<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
<u>Advertiser</u> POL/Diane Black/Govern		<u>Original Date / Revision</u> 07/23/18 / 07/23/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				2	\$225.00				
133	WJHL	07/22/18	07/22/18	11p News Sun	11p-1135p		:30				NM	2	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				2	\$240.00				
134	WJHL	07/19/18	07/19/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$70.00				
135	WJHL	07/20/18	07/20/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$70.00				
136	WJHL	07/23/18	07/23/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$70.00				
137	WJHL	07/24/18	07/24/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$70.00				
138	WJHL	07/25/18	07/25/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$70.00				
139	WJHL	07/19/18	07/19/18	Late Late Show	1235a-135a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	---T---				1	\$30.00				
140	WJHL	07/20/18	07/20/18	Late Late Show	1235a-135a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	----F--				1	\$30.00				
141	WJHL	07/23/18	07/23/18	Late Late Show	1235a-135a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$30.00				
142	WJHL	07/24/18	07/24/18	Late Late Show	1235a-135a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	-T-----				1	\$30.00				
143	WJHL	07/25/18	07/25/18	Late Late Show	1235a-135a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	--W----				1	\$30.00				
144	WJHL	07/21/18	07/21/18	Sa 1130p-12a	1130p-12a		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				1	\$45.00				
145	WJHL	07/22/18	07/22/18	Su 1135p-1235a	1135p-1235a		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				1	\$55.00				
146	WJHL	07/23/18	07/23/18	LIFE IN PIECES	830p-9p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/23/18	07/29/18	M-----				1	\$300.00				
147	WJHL	07/21/18	07/21/18	Local News Sat 7a	7a-8a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				1	\$50.00				
148	WJHL	07/22/18	07/22/18	Local News Sun 7a	7a-8a		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 25892660 /	<u>Alt Order #</u> 25892660
--	--------------------------------

<u>Contract Dates</u> 07/19/18 - 07/25/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 8981
--	--	---------------------------

<u>Advertiser</u> POL/Diane Black/Govern	<u>Original Date / Revision</u> 07/23/18 / 07/23/18
---	--

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S				1	\$55.00				
149	WJHL	07/21/18	07/21/18	CBS Sports Spectacular	Various		:30				NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		07/16/18	07/22/18	-----S-				4	\$75.00				
<b>Totals</b>								0.00				204	\$42,095.00

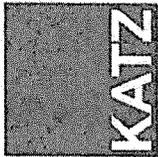
Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
06/25/18 - 07/25/18	204	\$42,095.00	(\$6,314.25)	\$35,780.75
<b>Totals</b>	204	\$42,095.00	(\$6,314.25)	\$35,780.75

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



125 West 55th St.  
New York, NY 10019

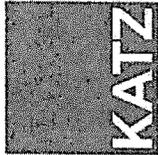
**KATZ TELEVISION GROUP**

**Contract #** 25892660      **Changes as of:** 7/23/2018 at 3:48 PM      **Version:** Highlighting Makegood 9      **Status:** Sent To Rep  
**CPE:** 575/1072/8981      **Flight:** 7/19/18 - 7/25/18      **Station:** WJHL      **Con Type:** POLITICAL/VOTE  
**Agency:** AMER MEDIA & ADVOCACY GROUP      **Advertiser:** Black - Gov      **Market:** Johnson City-Kingsport-Bristol      **Total \$:** \$42,095.00  
**Product:** Diane Black for Governor      **Office:** WASHINGTON      **Total Spots:** 204  
**Agency Order #:** 7045703      **Service:** Nielsen      **Total CPP:** \$66.29  
**Buyer:** MediaAssistant, AMAG      **Primary Demo:** Adults 35+      **Total GRP:** 635.0  
**Salesperson:** ERIN SCHUMACHER      **Assistant:** ERIN SCHUMACHER  
 212-424-6620      212-424-6620

**Separation:**

**Comments:** Separation: 30

#	Day/Time	DP	Program	A35P Rating	Rate	Len	7/19 - 7/25							Total Spots	Total \$	CPP*	GRP*
							7/19	7/20	7/21	7/22	7/23	7/24	7/25				
MSD 72	W 4a-4:30a		Morning News	0.0	\$25.00	30	0	0	0	0	0	2	0	\$0.00	\$0.00	0.0	
MGD 73	W 4:30a-5a		Morning News	0.0	\$25.00	30	0	0	0	0	0	2	2	\$50.00	\$0.00	0.0	
<b>TOTALS:</b>							<b>32</b>	<b>32</b>	<b>18</b>	<b>18</b>	<b>33</b>	<b>34</b>	<b>36</b>	<b>204</b>	<b>\$42,095.00</b>	<b>\$66.29</b>	<b>635.0</b>



125 West 55th St  
New York, NY 10019

**KATZ TELEVISION GROUP**

Contract # 25892660      Changes as of: 7/23/2018 at 12:32 PM      Version: Highlighting Makegood 8      Status: Sent To Rep  
 CPE: 5751072/8981      Flight: 7/19/18 - 7/25/18      Station: WJHL      Con Type: POLITICAL/VOTE  
 Agency: AMER MEDIA & ADVOCACY GROUP      Advertiser: Black - Gov      Market: Johns City-Kngsprt-Bristl      Total \$: \$42,095.00  
 Product: Diane Black for Governor      Office: WASHINGTON      Total Spots: 204  
 Agency Order #: 7045703      Service: Nielsen      Total CPP: \$66.29  
 Buyer: MediaAssistant, AMAG      Primary Demo: Adults 35+      Total GRP: 635.0  
 Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER      212-424-6620

Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	7/19 - 7/25							Total Spots	Total \$	CPP*	GRP*	
							7/19	7/20	7/21	7/22	7/23	7/24	7/25					
MSD 15	Th-F M-W 12:30p-1:30p		YOUNG&RESTLESS<	\$125.00	5.3	30	1	2	1	0	0	1	1	1	5	\$625.00	\$23.58	26.5
MGD 71	W 5a-5:30a		Morning News	\$75.00	0.0	30	0	0	0	0	0	0	1	1	1	\$75.00	\$0.00	0.0
MGD 72	W 4a-4:30a		Morning News	\$25.00	0.0	30	0	0	0	0	0	0	2	2	\$50.00	\$0.00	0.0	
<b>TOTALS:</b>							<b>32</b>	<b>32</b>	<b>19</b>	<b>18</b>	<b>33</b>	<b>34</b>	<b>36</b>	<b>204</b>	<b>\$42,095.00</b>	<b>\$66.29</b>	<b>635.0</b>	