

125 West 55th St  
New York, NY 10019

# KATZ TELEVISION GROUP

Contract # 25907263	Changes as of: 3/14/2018 at 9:44 AM	Version: Current State Version 1
CPE: 575/10729102	Flight: 3/23/18 - 3/29/18	Station: WJHL
Agency: AMER MEDIA & ALEXANDRIA, VA ADVOCACY GROUP	Advertiser: Black - Gov	Market: Johnson City-Kingsport-Bristol
815 SLATERS LANE	Product: Diane Black for Governor	Office: WASHINGTON
ALEXANDRIA, VA 22314	Agency Order #: 7131308	Primary Demo: Adults 35+
	Buyer: MediaAssistant, AMAG	Con Type: POLITICAL/VOTE
	Salesperson: ERIN SCHUMACHER	Assistant: ERIN SCHUMACHER
		212-424-8620
		Separation:

Comments: Separation: 30

#	Day/Time	DP	Program	Rate	A35P Rating	Len	3/23 - 3/29							Total Spots	Total \$	CPP*	GRP*
							3/23	3/24	3/25	3/26	3/27	3/28	3/29				
1	F,M-Th 14:30a-5a		WJHL-CH11-430A	\$5.00	0.7	30	1	0	0	1	1	1	1	5	\$25.00	\$7.69	3.3
2	F,M-Th 2:5a-5:30a		WJHL-CH11-5AM	\$45.00	1.2	30	1	0	0	0	0	0	1	2	\$90.00	\$37.82	2.4
3	F,M-Th 3:7a-9a		CBS THIS MRNG-2<	\$100.00	3.8	30	0	0	0	1	1	1	0	3	\$300.00	\$26.32	11.4
4	Sa 4:6a-7a		WJHL-CH11-6AM	\$5.00	1.4	30	0	1	0	0	0	0	0	1	\$5.00	\$3.62	1.4
5	7a-8a		WJHL-CH11-7AM	\$20.00	2.4	30	0	1	0	0	0	0	0	1	\$20.00	\$8.37	2.4
6	Su 9a-10:30a		SUNDAY MRN-CBS	\$120.00	4.4	30	0	0	1	0	0	0	0	1	\$120.00	\$27.09	4.4
7	F,M-Th 7:12n-12:30p		WJHL-CH11-12PM	\$130.00	6.8	30	1	0	0	1	1	1	1	5	\$650.00	\$19.20	33.8
8	F,M-Th 6p-6:30p		WJHL-CH11-6PM	\$300.00	8.4	30	0	0	0	1	1	1	1	4	\$1,200.00	\$35.71	33.6
9	F,M-Th 6:30p-7p		CBS EVE NWS<	\$300.00	8.3	30	1	0	0	1	0	0	1	3	\$900.00	\$36.19	24.9
10	F,M-Th 7p-7:30p		WJHL-CH11-7PM	\$120.00	3.4	30	0	0	0	1	0	0	0	1	\$120.00	\$34.88	3.4
11	Tu 8p-9p		NCIS-CBS	\$850.00	10.8	30	0	0	0	0	1	0	0	1	\$850.00	\$78.70	10.8
12	Tu 9p-10p		BULL-CBS	\$500.00	7.5	30	0	0	0	0	1	0	0	1	\$500.00	\$66.84	7.5
13	W 10p-11p		Criminal Minds	\$500.00	4.0	30	0	0	0	0	0	1	0	1	\$500.00	\$125.63	4.0
14	Th 10p-11p		SWAT	\$500.00	4.2	30	0	0	0	0	0	0	1	1	\$500.00	\$119.05	4.2
15	F 10p-11p		BLUE BLOOD-CBS	\$500.00	6.7	30	1	0	0	0	0	0	0	1	\$500.00	\$74.29	6.7
16	F,M-Th 11p-11:30p		WJHL-CH11-11PM<	\$240.00	6.0	30	1	0	0	1	1	1	1	4	\$960.00	\$40.34	23.8
17	Sa 11p-11:30p		WJHL-CH11-11PM	\$180.00	4.2	30	0	1	0	0	0	0	0	1	\$180.00	\$42.65	4.2
18	Su 11p-11:30p		WJHL-CH11-11PM	\$180.00	4.7	30	0	0	1	0	0	0	0	1	\$180.00	\$38.30	4.7
19	F,M-Th 11:30p-12:30a		LT-COLBERT-CBS<	\$40.00	2.4	30	0	0	0	0	0	1	1	2	\$80.00	\$16.81	4.8
MGD 20	12m-12:35a		WJHL 11p Late run news	\$240.00	0.0	30	1	0	0	0	0	0	0	1	\$240.00	\$0.00	0.0
TOTALS:														40	\$7,920.00	\$41.32	191.7



**KATZ** TELEVISION  
GROUP

125 West 55th St.  
New York, NY 10019

Contract #: 25907263      Changes as of: 3/14/2018 at 9:44 AM      Version: Current State Version 1

CPE: 575/1072/9102      Flight: 3/23/18 - 3/29/18      Station: WJHL      Total \$: \$7,920.00

Agency: AMER MEDIA & ADVOCACY GROUP      Advertiser: Black - Gov      Market: Johnson City-Kingsport-Bristol      Total Spots: 40

815 SLATERS LANE      Product: Diane Black for Governor      Office: WASHINGTON      Total CPP: \$41.32

ALEXANDRIA, VA      Agency Order #: 7131308      Primary Demo: Adults 35+      Total GRP: 191.7

22314      Buyer: MediaAssistant, AMAG      Con Type: POLITICAL/VOTE      Separation:

    Salesperson: ERIN SCHUMACHER      Assistant: ERIN SCHUMACHER      212-424-6620

Special Instructions		
Order Level Comments		
Date/Time	Added by	Comment
03/14/18 9:25 AM	Linda DeSpain	Basketball airing until 12 midnight. Our 11p news will air 12m-12:35a
03/08/18 10:12 AM	System	Notice Received.
03/07/18 6:39 PM	ERIN SCHUMACHER	Separation: 30

Competitive Information	
Market Budget: \$15,462	
WJHL Share: 52%	
Comment:	
WCYB: 47%	
WEMT: 1%	

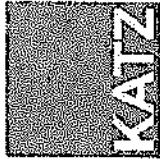
Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	40	\$7,920.00	191.7
Total	100%	40	\$7,920.00	\$41.32

Monthly Summary		
Month	Spots	Dollars
2018-Mar	11	\$1,725.00
2018-Apr	29	\$6,195.00
Total	40	\$7,920.00

Transaction History					
Trans	Created/Received	Created by	Status	Spot+	Spot-
Makegood 1	3/14/18 9:25 AM	Linda DeSpain	Accepted	1	1
Queued for Electronic Contracting	3/8/18 8:18 AM				
New	3/7/18 6:39 PM	ERIN SCHUMACHER	Confirmed	40	
				\$7,920.00	\$0
				\$7,920.00	\$0

Changes: Total GRPs from 197.6 to 191.7, Total CPP from \$40.08 to \$41.32, Total GIMPs from 0 to 192, Total CPM from \$0.00 to \$41,323.18. 2 buylines added or modified.

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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KATZ  
TELEVISION  
GROUP

125 West 55th St  
New York, NY 10019

Contract # 25907263  
CPE: 5751072/9102  
Agency: AMER MEDIA & ADVOCACY GROUP  
815 SLATERS LANE  
ALEXANDRIA, VA 22314

Changes as of: 3/14/2018 at 9:25 AM  
Flight: 3/23/18 - 3/29/18  
Advertiser: Black - Gov  
Product: Diane Black for Governor  
Agency Order #: 7131308

Version: Highlighting Makegood 1  
Station: WJHL  
Market: Johnson City-Kingsport-Bristol  
Office: WASHINGTON  
Primary Demo: Adults 35+

Status: Sent To Rep  
Total \$: \$7,920.00  
Total Spots: 40  
Total CPP: \$41.32  
Total GRP: 191.7

Buyer: MediaAssistant, AMAG  
Salesperson: ERIN SCHUMACHER  
212-424-6620

Comments: Separation: 30

Con Type: POLITICAL/VOTE  
Assistant: ERIN SCHUMACHER  
212-424-6620

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	3/23 - 3/29								Total Spots	Total \$	CPP*	GRP*
							3/23	3/24	3/25	3/26	3/27	3/28	3/29					
MSD 16	F,M,Th 11p-11:30p		WJHL-CH11-11PM<	\$240.00	6.0	30	1	0	0	1	1	1		4	\$960.00	\$40.34	23.8	
MGD 20	F 12m-12:35a		WJHL 11p Late run news	\$240.00	0.0	30	1	0	0	0	0	0		1	\$240.00	\$0.00	0.0	
TOTALS:							6	3	2	7	7	7	8	40	\$7,920.00	\$41.32	191.7	

# CONTRACT



**WJHL**  
338 E. Main Street  
Johnson City, TN 37601  
(423) 926-2151

<u>Contract / Revision</u> 25907263 /		<u>Alt Order #</u> 25907263
<u>Product</u> Diane Black for Gove		
<u>Contract Dates</u> 03/23/18 - 03/29/18		<u>Estimate #</u> 9102
<u>Advertiser</u> POL/Diane Black/Governor/Rep/TN		<u>Original Date / Revision</u> 03/14/18 / 03/14/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 9914860	<u>Advertiser Code</u> 575	<u>Product 1/2</u> 1072
<u>Agency Ref</u> IN16043/SP10305		<u>Advertiser Ref</u>

And:

American Media & Advocacy Group  
815 Slaters Lane  
Alexandria, VA 22314

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJHL	03/23/18	03/23/18	Local News @ 430a	430a-5a		:30				NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/19/18	03/25/18	----F--	1			\$5.00					
2	WJHL	03/26/18	03/26/18	Local News @ 430a	430a-5a		:30				NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	M-----	1			\$5.00					
3	WJHL	03/27/18	03/27/18	Local News @ 430a	430a-5a		:30				NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	-T-----	1			\$5.00					
4	WJHL	03/28/18	03/28/18	Local News @ 430a	430a-5a		:30				NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	--W----	1			\$5.00					
5	WJHL	03/29/18	03/29/18	Local News @ 430a	430a-5a		:30				NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	---T---	1			\$5.00					
6	WJHL	03/23/18	03/23/18	Local News @ 5a	5a-530a		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/19/18	03/25/18	----F--	1			\$45.00					
7	WJHL	03/29/18	03/29/18	Local News @ 5a	5a-530a		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	---T---	1			\$45.00					
8	WJHL	03/26/18	03/26/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	M-----	1			\$100.00					
9	WJHL	03/27/18	03/27/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	-T-----	1			\$100.00					
10	WJHL	03/28/18	03/28/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		03/26/18	04/01/18	--W----	1			\$100.00					
11	WJHL	03/24/18	03/24/18	Local News Sat 6a	6a-7a		:30				NM	1	\$5.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
338 E. Main Street  
Johnson City, TN 37601  
(423) 926-2151

Contract / Revision	Alt Order #
25907263 /	25907263

Contract Dates	Product	Estimate #
03/23/18 - 03/29/18	Diane Black for Gove	9102

Advertiser	Original Date / Revision
POL/Diane Black/Governor	03/14/18 / 03/14/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	-----S-				1	\$5.00				
12	WJHL	03/24/18	03/24/18	Local News Sat 7a	7a-8a		:30				NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	-----S-				1	\$20.00				
13	WJHL	03/25/18	03/25/18	CBS This Morning Sun	857a-1030a		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	-----S				1	\$120.00				
14	WJHL	03/23/18	03/23/18	Local News @ 12p	12p-1230p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	----F--				1	\$130.00				
15	WJHL	03/26/18	03/26/18	Local News @ 12p	12p-1230p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	M-----				1	\$130.00				
16	WJHL	03/27/18	03/27/18	Local News @ 12p	12p-1230p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	-T-----				1	\$130.00				
17	WJHL	03/28/18	03/28/18	Local News @ 12p	12p-1230p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	--W----				1	\$130.00				
18	WJHL	03/29/18	03/29/18	Local News @ 12p	12p-1230p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	---T---				1	\$130.00				
19	WJHL	03/26/18	03/26/18	Local News @ 6p	6p-630p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	M-----				1	\$300.00				
20	WJHL	03/27/18	03/27/18	Local News @ 6p	6p-630p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	-T-----				1	\$300.00				
21	WJHL	03/28/18	03/28/18	Local News @ 6p	6p-630p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	--W----				1	\$300.00				
22	WJHL	03/29/18	03/29/18	Local News @ 6p	6p-630p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	---T---				1	\$300.00				
23	WJHL	03/23/18	03/23/18	CBS Evening News	630p-7p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	----F--				1	\$300.00				
24	WJHL	03/26/18	03/26/18	CBS Evening News	630p-7p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	M-----				1	\$300.00				
25	WJHL	03/29/18	03/29/18	CBS Evening News	630p-7p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	---T---				1	\$300.00				
26	WJHL	03/26/18	03/26/18	M-F 7p Local news	7p-730p		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	M-----				1	\$120.00				
27	WJHL	03/27/18	03/27/18	NCIS	8p-9p		:30				NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u> 25907263 /		<u>Alt Order #</u> 25907263
<u>Contract Dates</u> 03/23/18 - 03/29/18	<u>Product</u> Diane Black for Gove	<u>Estimate #</u> 9102
<u>Advertiser</u> POL/Diane Black/Governor		<u>Original Date / Revision</u> 03/14/18 / 03/14/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	-T-----				1	\$850.00				
28	WJHL	03/27/18	03/27/18	Bull	9p-10p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	-T-----				1	\$500.00				
29	WJHL	03/28/18	03/28/18	Criminal Minds	10p-11p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	--W----				1	\$500.00				
30	WJHL	03/29/18	03/29/18	SWAT	10p-11p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	---T---				1	\$500.00				
31	WJHL	03/23/18	03/23/18	Blue Bloods	10p-11p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	----F--				1	\$500.00				
N 32	WJHL	03/23/18	03/23/18	Local News @ 11p	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	----F--				1	\$240.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Type</u>		
		1	WJHL	03/19/18-03/25/18	Local News @ 11p	11p-1135p	-----F----	:30	\$240.00		NM		
		See MG 32.2											
		2	WJHL	03/19/18-03/25/18	M-Su Late News Late Run	Various	MTuWThFSaSu	:30	\$240.00		NM		
		Ⓜ MG for 32.1 03/23											
33	WJHL	03/26/18	03/26/18	Local News @ 11p	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	M-----				1	\$240.00				
34	WJHL	03/27/18	03/27/18	Local News @ 11p	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	-T-----				1	\$240.00				
35	WJHL	03/28/18	03/28/18	Local News @ 11p	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	--W----				1	\$240.00				
36	WJHL	03/29/18	03/29/18	Local News @ 11p	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	---T---				1	\$240.00				
37	WJHL	03/24/18	03/24/18	11p News Sat	11p-1130p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	-----S-				1	\$180.00				
38	WJHL	03/25/18	03/25/18	11p News Sun	11p-1135p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/19/18	03/25/18	-----S				1	\$180.00				
39	WJHL	03/28/18	03/28/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	--W----				1	\$40.00				
40	WJHL	03/29/18	03/29/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		03/26/18	04/01/18	---T---				1	\$40.00				
<b>Totals</b>								<b>0.00</b>				<b>40</b>	<b>\$7,920.00</b>

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
**338 E. Main Street**  
**Johnson City, TN 37601**  
**(423) 926-2151**

<u>Contract / Revision</u>		<u>Alt Order #</u>
25907263 /		25907263
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
03/23/18 - 03/29/18	Diane Black for Gove	9102
<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Diane Black/Governor		03/14/18 / 03/14/18

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
02/26/18 - 03/25/18	11	\$1,725.00	(\$258.75)	\$1,466.25
03/26/18 - 03/29/18	29	\$6,195.00	(\$929.25)	\$5,265.75
<b>Totals</b>	<b>40</b>	<b>\$7,920.00</b>	<b>(\$1,188.00)</b>	<b>\$6,732.00</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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