

CONTRACT



WSB-AM
Cox Radio, Inc.
PO Box 83191
Chicago, IL 60691-0191
(855) 333-2676

<u>Contract / Revision</u> 468690 /		<u>Alt Order #</u>
<u>Product</u> GA gubernatorial Election		
<u>Contract Dates</u> 10/27/18 - 10/28/18		<u>Estimate #</u>
<u>Advertiser</u> ISS/Georgia Democratic Party-A		<u>Original Date / Revision</u> 10/26/18 / 10/26/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSB-AM	<u>Account Executive</u> CMG House Account	<u>Sales Office</u> Atlanta Radio Lo
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u> P00066121		<u>Advertiser Ref</u> P00048874-A

And:

Gateway Management Group, LLC
5903 De Giverville Ave
St Louis, MO 63112

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WSBAM	10/27/18	10/27/18	Sa-Su 6a-12a	6:00 AM-7:00 PM		1:00				NM	4	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				4	\$600.00				
N 2	WSBAM	10/28/18	10/28/18	Sa-Su 6a-12a	6:00 AM-7:00 PM		1:00				NM	5	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				5	\$500.00				
Totals								0.00				9	\$4,900.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/28/18	9	\$4,900.00	(\$735.00)	\$4,165.00
Totals	9	\$4,900.00	(\$735.00)	\$4,165.00

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!

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<u>Contract / Revision</u> 468700 /		<u>Alt Order #</u>
<u>Product</u> GA Gubernatorial Election		
<u>Contract Dates</u> 10/29/18 - 11/04/18		<u>Estimate #</u>
<u>Advertiser</u> ISS/Georgia Democratic Party-A		<u>Original Date / Revision</u> 10/26/18 / 10/26/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSB-AM	<u>Account Executive</u> CMG House Account	<u>Sales Office</u> Atlanta Radio Lo
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Ref</u> P00066121	<u>Advertiser Ref</u> P00048874-A	<u>Product 1/2</u>

And:

Gateway Management Group, LLC
5903 De Giverville Ave
St Louis, MO 63112

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WSBAM	10/29/18	11/04/18	Morning Drive	5:00 AM-9:00 AM		1:00				NM	4	\$6,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				4	\$1,650.00				
N 2	WSBAM	10/29/18	11/04/18	M-F 5p-7p	5p-7p		1:00				NM	2	\$2,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				2	\$1,400.00				
N 3	WSBAM	10/29/18	11/04/18	M-F 7p-10p	7:00 PM-9:00 PM		1:00				NM	4	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	MTWTF--				4	\$200.00				
N 4	WSBAM	11/03/18	11/03/18	Sa-Su 6a-12a	6:00 AM-7:00 PM		1:00				NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				2	\$600.00				
N 5	WSBAM	11/04/18	11/04/18	Sa-Su 6a-12a	6:00 AM-7:00 PM		1:00				NM	2	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				2	\$500.00				
Totals								0.00				14	\$12,400.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/04/18	14	\$12,400.00	(\$1,860.00)	\$10,540.00
Totals	14	\$12,400.00	(\$1,860.00)	\$10,540.00

Signature: _____ Date: _____

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<u>Contract / Revision</u> 468704 /		<u>Alt Order #</u>
<u>Product</u> GA Gubernatorial Election		
<u>Contract Dates</u> 11/05/18 - 11/06/18		<u>Estimate #</u>
<u>Advertiser</u> ISS/Georgia Demcratic Party-A		<u>Original Date / Revision</u> 10/26/18 / 10/26/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSB-AM	<u>Account Executive</u> CMG House Account	<u>Sales Office</u> Atlanta Radio Lo
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Ref</u> P00066121	<u>Advertiser Ref</u> P00048874-A	

And:

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 5903 De Giverville Ave
 St Louis, MO 63112

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount	
N 1	WSBAM	11/05/18	11/06/18	AM Remotes	5:00 AM-9:00 AM		1:00				NM	2	\$3,300.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		11/05/18	11/11/18	MT-----				2	\$1,650.00					
N 2	WSBAM	11/05/18	11/06/18	M-F 5p-7p	5p-7p		1:00				NM	2	\$2,800.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		11/05/18	11/11/18	MT-----				2	\$1,400.00					
N 3	WSBAM	11/05/18	11/05/18	M-F 7p-10p	7:00 PM-9:00 PM		1:00				NM	3	\$750.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		11/05/18	11/11/18	M-----				3	\$250.00					
Totals												0.00	7	\$6,850.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/29/18 - 11/06/18	7	\$6,850.00	(\$1,027.50)	\$5,822.50
Totals	7	\$6,850.00	(\$1,027.50)	\$5,822.50

Signature: _____ **Date:** _____

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