

CONTRACT



WNLO
 2077 Elmwood Ave.
 Buffalo, NY 14207
 (716) 874-4410

| | | |
|--|---|--|
| <u>Contract / Revision</u> 954582 / | | <u>Alt Order #</u> 25330115 |
| <u>Product</u> Candidate | | |
| <u>Contract Dates</u> 10/17/16 - 10/23/16 | | <u>Estimate #</u> 143 |
| <u>Advertiser</u> POL/Chris Jacobs | | <u>Original Date / Revision</u> 10/14/16 / 10/14/16 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Property</u> WNLO | <u>Account Executive</u> Katz Washington | <u>Sales Office</u> Katz/Washingto |
| <u>Special Handling</u> | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>Agency Code</u> 9913021 | <u>Advertiser Code</u> 25 | <u>Product 1/2</u> 34 |
| <u>Agency Ref</u> IN12303/TO1358/SP11 | | <u>Advertiser Ref</u> |

And:

Brabender Cox
 108 South Street
 3rd Floor
 Market Station
 Leesburg, VA 20175
 USA

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|------|-------------------|-----------------|--------------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| N 1 | WNLO | 10/17/16 | 10/17/16 | M-F 7p-730p | M-F 7p-730p | | :30 | | | | NM | 1 | \$25.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | 1----- | | | | 1 | \$25.00 | | | | |
| N 2 | WNLO | 10/18/16 | 10/18/16 | M-F 7p-730p | M-F 7p-730p | | :30 | | | | NM | 1 | \$25.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | -1----- | | | | 1 | \$25.00 | | | | |
| N 3 | WNLO | 10/19/16 | 10/19/16 | M-F 7p-730p | M-F 7p-730p | | :30 | | | | NM | 1 | \$25.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | --1---- | | | | 1 | \$25.00 | | | | |
| N 4 | WNLO | 10/20/16 | 10/20/16 | M-F 7p-730p | M-F 7p-730p | | :30 | | | | NM | 1 | \$25.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | ---1--- | | | | 1 | \$25.00 | | | | |
| N 5 | WNLO | 10/21/16 | 10/21/16 | M-F 7p-730p | M-F 7p-730p | | :30 | | | | NM | 1 | \$25.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | ----1-- | | | | 1 | \$25.00 | | | | |
| N 6 | WNLO | 10/18/16 | 10/18/16 | M-F News 4 at 10 O'clock | 10p-11p | | :30 | | | | NM | 1 | \$225.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | -1----- | | | | 1 | \$225.00 | | | | |
| N 7 | WNLO | 10/19/16 | 10/19/16 | M-F News 4 at 10 O'clock | 10p-11p | | :30 | | | | NM | 1 | \$225.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | --1---- | | | | 1 | \$225.00 | | | | |
| N 8 | WNLO | 10/20/16 | 10/20/16 | M-F News 4 at 10 O'clock | 10p-11p | | :30 | | | | NM | 1 | \$225.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | ---1--- | | | | 1 | \$225.00 | | | | |
| N 9 | WNLO | 10/21/16 | 10/21/16 | M-F News 4 at 10 O'clock | 10p-11p | | :30 | | | | NM | 1 | \$225.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | ----1-- | | | | 1 | \$225.00 | | | | |
| N 10 | WNLO | 10/23/16 | 10/23/16 | LN | LN | | :30 | | | | NM | 1 | \$175.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | -----1 | | | | 1 | \$175.00 | | | | |
| N 11 | WNLO | 10/22/16 | 10/22/16 | Sa 1030p-1130p | Sa 1030p-1130p | | :30 | | | | NM | 1 | \$15.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | -----1 | | | | 1 | \$15.00 | | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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|---------------|------|-------------------|-----------------|-----------------|----------------|------|--------|-------------------|-------------|-----|------|-------|------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | -----1- | | | | 1 | \$15.00 | | | | |
| N 12 | WNLO | 10/22/16 | 10/22/16 | Sa 1130p-1230a | Sa 1130p-1230a | | :30 | | | | NM | 1 | \$15.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/17/16 | 10/23/16 | -----1- | | | | 1 | \$15.00 | | | | |
| Totals | | | | | | | | 0.00 | | | | 12 | \$1,230.00 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 09/26/16 - 10/23/16 | 12 | \$1,230.00 | (\$184.50) | \$1,045.50 |
| Totals | 12 | \$1,230.00 | (\$184.50) | \$1,045.50 |

Signature: _____ **Date:** _____

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