

CONTRACT

WSOC-TV
WSOC Television, Inc.
PO Box 809229
Chicago, IL 60680-9229
(855) 333-2676

And:

A/L Media
222 W. Ontario Street
Suite 600
Chicago, IL 60654

Contract / Revision 464794 /		Alt Order # 09287261
Product EARLS 4 JUSTICE CMTE		
Contract Dates 10/17/18 - 10/21/18		Estimate # 732
Advertiser Pol/Anita Earls/D/SSC/NC-A		Original Date / Revision 10/16/18 / 10/16/18
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WSOC-TV	Account Executive Chicago CoxReps	Sales Office CoxReps Chicago
Special Handling		
Demographic Adults 35+		
Agency Ref P00019617	Advertiser Ref P00066865-A	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
N 1	WSOC	10/17/18	10/19/18	530a EWN Daybreak	530a-6a		:30			P-04		NM	3	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$450.00					
N 2	WSOC	10/17/18	10/19/18	6a EWN Daybreak	6:30 AM-7:00 AM		:30			P-04		NM	2	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				2	\$1,000.00					
N 3	WSOC	10/20/18	10/20/18	EWN 6a Sat	6a-7a		:30			P-06		NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2-				2	\$200.00					
N 4	WSOC	10/20/18	10/20/18	EWN 7a Sat	7a-8a		:30			P-05		NM	2	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2-				2	\$450.00					
N 5	WSOC	10/20/18	10/20/18	GMA Sa	8-9a		:30			P-03		NM	2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2-				2	\$900.00					
N 6	WSOC	10/21/18	10/21/18	EWN 6a Sun	6a-7a		:30			P-06		NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2				2	\$100.00					
N 7	WSOC	10/21/18	10/21/18	Su 7a-8a News	7a-8a		:30			P-05		NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2				2	\$300.00					
N 8	WSOC	10/21/18	10/21/18	GMA Su	8-9a		:30			P-03		NM	2	\$1,800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2				2	\$900.00					
N 9	WSOC	10/17/18	10/19/18	M-F 9a-10a	9a-10a		:30			P-03		NM	3	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$450.00					
N 10	WSOC	10/17/18	10/19/18	M-F 10a-11a	10a-11a		:30			P-04		NM	3	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!



WSOC-TV
WSOC Television, Inc.
PO Box 809229
Chicago, IL 60680-9229
(855) 333-2676

<u>Contract / Revision</u> 464794 /		<u>Alt Order #</u> 09287261
<u>Contract Dates</u> 10/17/18 - 10/21/18	<u>Product</u> EARLS 4 JUSTICE CMT	<u>Estimate #</u> 732
<u>Advertiser</u> Pol/Anita Earls/D/SSC/NC		<u>Original Date / Revision</u> 10/16/18 / 10/16/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	PCode	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$375.00					
N 11	WSOC	10/17/18	10/19/18	EWN 12 Noon M-F	12p-1230p		:30			P-04		NM	3	\$1,350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$450.00					
N 12	WSOC	10/17/18	10/19/18	M-F 1230-1p	1230p-1p		:30			P-04		NM	3	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$375.00					
N 13	WSOC	10/17/18	10/19/18	GMA Day	1p-2p		:30			P-04		NM	3	\$1,125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$375.00					
N 14	WSOC	10/17/18	10/19/18	M-F 4p-5p	4p-5p		:30			P-05		NM	6	\$2,700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				6	\$450.00					
N 15	WSOC	10/21/18	10/21/18	EWN 6P SA-SU	6p-630p		:30			P-04		NM	1	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----1				1	\$525.00					
N 16	WSOC	10/17/18	10/19/18	M-F 7P-730P	7P-730P		:30			P-03		NM	3	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$1,000.00					
N 17	WSOC	10/17/18	10/19/18	M-F 730-8P	730-8P		:30			P-03		NM	3	\$3,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				3	\$1,000.00					
N 19	WSOC	10/17/18	10/17/18	Wed Hour 3	10p-11p		:30			P-06		NM	1	\$1,025.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--1----				1	\$1,025.00					
N 20	WSOC	10/17/18	10/21/18	M-Su 11p-1135p	LOC 11p-1135p		:30			P-04		NM	4	\$3,600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTFSS				4	\$900.00					
N 21	WSOC	10/17/18	10/19/18	ABC News Nightline	1235a-108a		:30			P-04		NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WTF--				2	\$150.00					
N 22	WSOC	10/17/18	10/18/18	M-F 107a-138a	107a-138a		:30			P-04		NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	--WT---				2	\$75.00					
N 23	WSOC	10/20/18	10/20/18	Sa 1235a-4a	12:07 XM-1:07 XM		:30			P-05		NM	2	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2-				2	\$150.00					
N 24	WSOC	10/21/18	10/21/18	Su	1207a-107a		:30			P-06		NM	2	\$170.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					
Week:		10/15/18	10/21/18	-----2				2	\$85.00					
Totals									0.00				58	\$29,895.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!



WSOC-TV
WSOC Television, Inc.
PO Box 809229
Chicago, IL 60680-9229
(855) 333-2676

<u>Contract / Revision</u>	<u>Alt Order #</u>
464794 /	09287261

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/17/18 - 10/21/18	EARLS 4 JUSTICE CMT	732

<u>Advertiser</u>	<u>Original Date / Revision</u>
Pol/Anita Earls/D/SSC/NC	10/16/18 / 10/16/18

<u>Time Period</u>	<u># of Spots</u>	<u>Gross Amount</u>	<u>Agency Comm.</u>	<u>Net Amount</u>
10/01/18 - 10/21/18	58	\$29,895.00	(\$4,484.25)	\$25,410.75
Totals	58	\$29,895.00	(\$4,484.25)	\$25,410.75

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

CMG does not accept advertising contracts that impermissibly discriminate on the basis of race or ethnicity. This non-discrimination provision is a condition of each advertising contract with CMG whether verbal or written.

Two week advance cancellation notice is required unless otherwise specified in writing.

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay CMG within terms specified and until payment in full is received by CMG. Payment by advertiser to agency or to service or payment by agency to service shall not constitute payment to CMG. Cox Media Group will not be bound by conditions, printed or otherwise on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

Thank you for your business!

REP HEADLINE# 9287261
*** ORIGINAL REV#0 ***

464794

REP: TEL# 312-228-7007
CREDIT ADVISORY: AGENCY
ORDER WORKSHEET

FAX# 312-222-5519
CREDIT RISK !!!
HARRIS REPORT FROM REP

OCT15/18 16.18
*** WSDC-TV ***

ADV # ADV. NAME POLI/A EARLS/D/SSC/NC

AGY # AGY. NAME A/L MEDIA

222 W. ONTARIO, SUITE 600

CHICAGO, IL 60610

REP. # OFF. # 80 SALESMAN #

BUYER NAME MARGE PISTULKA

SALES PRSN CH- ANDREW HAUCK

ORDER # CONTRACT # 9287261

CLASS: NATL. LOCAL REGIONAL

PRDCT EARLS 4 JUSTICE CMTE EST#732 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT17/18 OCT21/18 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE OCT15/18 16.18

REP: NEW POLITICAL ORDER...30MIN SEP
TT=\$32,775
PLS CNF
THX
DORIS

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

FL
10/16

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	---------	-----------	------	-----------

AGENCY ADVERTISER CODE =
AGENCY PRODUCT CODE =
AGENCY EST# = 732

1			530A-600A	30		\$450.00	10/17	10/19	3		W-F	3
PROGRAM : NEWS												
CON COM1: NEWS												
2			630A-700A	30		\$1,000.00	10/17	10/19	2		W-F	2
PROGRAM : NEWS												
CON COM1: NEWS												

REP HEADLINE# 9287261
*** ORIGINAL REV#0 ***

REP: TEL# 312-228-7007 FAX# 312-222-5519
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

OCT15/18 16.18
*** WSDC-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
3			600A-700A PROGRAM : NEWS CON COM1 : NEWS	30		\$300.00	10/20	10/20	2	5	SAT	200 4 2
4			700A-800A PROGRAM : NEWS CON COM1 : NEWS	30		\$450.00	10/20	10/20	2	5	SAT	2
5			800A-900A PROGRAM : SATURDAY GMA CON COM1 : SATURDAY GMA	30		\$900.00	10/20	10/20	2	5	SAT	2
6			600A-700A PROGRAM : NEWS CON COM1 : NEWS	30		\$300.00	10/21	10/21	2	5	SUN	100 6 2
7			700A-800A PROGRAM : NEWS CON COM1 : NEWS	30		\$450.00	10/21	10/21	2	3	SUN	300 5 2
8			800A-900A PROGRAM : SUNDAY GMA CON COM1 : SUNDAY GMA	30		\$900.00	10/21	10/21	2	3	SUN	2
9			900A-1000A PROGRAM : LIVE WITH KELLY & RYAN CON COM1 : LIVE WITH KELLY & RYAN	30		\$450.00	10/17	10/19	3	3	W-F	3
10			1000A-1100A PROGRAM : WENDY WILLIAMS CON COM1 : WENDY WILLIAMS	30		\$375.00	10/17	10/19	3	4	W-F	3
11			1200N-1230P PROGRAM : NEWS CON COM1 : NEWS	30		\$450.00	10/17	10/19	3	4	W-F	3

REP HEADLINE# 9287261
*** ORIGINAL REV#0 ***

REP: TEL# 312-228-7007 FAX# 312-222-5519
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

OCT15/18 16.18
*** WSDC-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
12			1230P-100P PROGRAM : RIGHT THIS MIN CON COM1: RIGHT THIS MIN	30		\$375.00	10/17	10/19	3	4	W-F	3
13			100P-200P PROGRAM : GMA DAY CON COM1: GMA DAY	30		\$375.00	10/17	10/19	3	4	W-F	3
14			400P-500P PROGRAM : DR PHIL CON COM1: DR PHIL	30		\$300.00	10/17	10/19	6	4	W-F	6
15			600P-630P PROGRAM : NEWS CON COM1: NEWS	30		\$800.00	10/21	10/21	1	2	SUN	1
16			700P-730P PROGRAM : INSIDE EDITION CON COM1: INSIDE EDITION	30		\$1,000.00	10/17	10/19	3	3	W-F	3
17			730P-800P PROGRAM : ET CON COM1: ET	30		\$1,000.00	10/17	10/19	3	3	W-F	3
18			700P-800P PROGRAM : NEWS/INSIDE ED CON COM1: NEWS/INSIDE ED	30		\$450.00	10/20	10/20	2	N/A	SAT	2
19			1000P-1100P PROGRAM : MILL LIL THINGS CON COM1: MILL LIL THINGS	30		\$2,250.00	10/17	10/17	1	5	WED	1
20			1100P-1137P PROGRAM : NEWS CON COM1: NEWS	30		\$900.00	10/17	10/21	4	4	W-SU	4

REP HEADLINE# 9287261
 *** ORIGINAL REV#0 ***

REP: TEL# 312-228-7007 FAX# 312-222-5519
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP

OCT15/18 16.18
 *** WSDC-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
21			1237A-108A	30		\$225.00	10/17	10/19	2		W-F	2
PROGRAM : NIGHTLINE												
CON COM1 : NIGHTLINE												
22			108A-138A	30		\$100.00	10/17	10/18	4		W-TH	4
PROGRAM : ET												
CON COM1 : ET												
23			1207A-107A	30		\$150.00	10/20	10/20	2		SAT	2
PROGRAM : MADAM SEC												
CON COM1 : MADAM SEC												
24			1207A-107A	30		\$125.00	10/21	10/21	2		SUN	2
PROGRAM : NCIS N.O												
CON COM1 : NCIS N.O												
OCT/18			32775.00									
CONTRACT TOTAL												32775.00
TOTAL SPOTS												62

MARKET TOTALS \$106,666 WSOC 30% WBTW 30% WCNC 20% WCCB 0% WJZY 11% WMYT 0% WAXN 9%
 CABL 0%

EST
 SVC- NSI BOOKS- NOV/ES EST/ES
 DEMOS- RA35+*

FAX# 312-222-5519
CREDIT RISK !!
HARRIS REPORT FROM REP OCT15/18 17.00
CHANGES *** WSDC-TV ***

BUYER NAME MARGE PISTULKA

SALES PRSN CH- ANDREW HAUCK

	CLASS: NATL.	LOCAL	REGIONAL
--	--------------	-------	----------

--	--

1000

DATE OCT15/18 17.00

***** THIS IS A CASH IN ADVANCE SCHEDULE *****

[illegible]

AGENCY ADVERTISER CODE = AGENCY EST# = 732
AGENCY PRODUCT CODE =

14	S	400P-500P	30	\$300.00	10/17	10/19	6	W-F
----	---	-----------	----	----------	-------	-------	---	-----

PROGRAM : DR PHIL
CON COM1 : DR PHIL

17	S	730P-800P	30	\$1,000.00	10/17	10/19	3	W-F
----	---	-----------	----	------------	-------	-------	---	-----

```
PROGRAM : ET
CON COM1 : ET
```


REP HEADLINE# 9287261
 *** UNAPPROVED REV #1 ***

REP: TEL# 312-228-7007 FAX# 312-222-5519
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP OCT15/18 17.00
 CHANGES *** WSDC-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
-------	-----	----	-------------	------	-----	------	------------	----------	---------	-----------	------	-----------

OCT/18			32775.00									32775.00
CONTRACT TOTAL												62
TOTAL SPOTS												

MARKET TOTALS \$106,666 WSOC 30% WBTV 30% WCNC 20% WCCB 0% WJZY 11% WMYT 0% WAXN 9%
 CABL 0%

EST

SVC- NSI BOOKS- NOV/ES EST/ES
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE