

## ORDER



**Orders**  
**Order / Rev:** 671940  
**Alt Order #:** WOC10754963  
**Product Desc:** Political  
**Estimate:** 5629  
**Flight Dates:** 10/09/17 - 10/15/17  
**Original Date / Rev:** 10/10/17 / 10/10/17  
**Order Type:** NORMAL

## WDBJ

**Primary AE:** Charles Brian Boush  
**Sales Office:** ROAN  
**Sales Region:** National

**Agency Name:** Buying Time  
**Buying Contact:**  
**Billing Contact:**  
 650 Massachusetts Ave NW Ste 210  
 Washington, DC 20001

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser Name:** Hurst for VA  
**Demographic:** A35+  
**Product Codes:** Issue - State - House  
**Priority:** P-03  
**Revenue Codes:** AGY, POL, POL-CAND

**New Business Thru:**  
**Order Separation:** 00:15:00  
**Advertiser External ID:** 145815  
**Agency External ID:** 1058  
**Unit Code:** General

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/25/17	10/15/17	82	\$19,715.00	\$16,757.75

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
October 2017	82	\$19,715.00	\$16,757.75	0.00
<b>Totals</b>	<b>82</b>	<b>\$19,715.00</b>	<b>\$16,757.75</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Charles Brian Boush			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
1	WDBJ	10/09/17	10/13/17	News 7 Early Mornin' @ 5a News 7 Early Mornin' @ 5a	CM	5:00 AM-6:00 AM (5:00 AM-6:00 AM)	111-1--	:30	4	\$30.00	P-06	0.00	NM	4	\$120.00
(Program: WDBJ7 EARLY MORNIN')															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	111-1--	4		\$30.00		0.00						
2	WDBJ	10/09/17	10/12/17	News 7 Mornin' @ 6a News 7 Mornin' @ 6a	CM	6:00 AM-7:00 AM (6:00 AM-7:00 AM)	-111---	:30	3	\$205.00	P-03	0.00	NM	3	\$615.00
(Program: WDBJ7 MORNIN')															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-111---	3		\$205.00		0.00						
3	WDBJ	10/09/17	10/13/17	CBS This Morning CBS This Morning	CM	7:00 AM-9:00 AM (7:00 AM-9:00 AM)	11-11--	:30	4	\$165.00	P-03	0.00	NM	4	\$660.00
(Program: CBS THIS MORNING)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	11-11--	4		\$165.00		0.00						
4	WDBJ	10/09/17	10/12/17	M-F 9a-10a M-F 9a-10a	CM	9:00 AM-10:00 AM (9:00 AM-10:00 AM)	1111---	:30	4	\$55.00	P-06	0.00	NM	4	\$220.00
(Program: LIVE! WITH KELLY)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	1111---	4		\$55.00		0.00						
5	WDBJ	10/09/17	10/13/17	Let's Make A Deal Let's Make A Deal	CM	10:00 AM-11:00 AM (10:00 AM-11:00 AM)	A1-1-1--	:30	3	\$130.00	P-02	0.00	NM	3	\$390.00
(Program: LET'S MAKE A DEAL)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	1-1-1--	3		\$130.00		0.00						

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Advertiser: Hurst for VA  
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 Estimate: 5629  
 WDBJ

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
6	WDBJ	10/09/17	10/13/17	Price Is Right Price Is Right (Program: THE PRICE IS RIGHT)	CM	11:00 AM-12:00 PM (11:00 AM-12:00 PM)	-1-11--	:30	3	\$185.00	P-03	0.00	NM	3	\$555.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	-1-11--					3	\$185.00		0.00			
7	WDBJ	10/09/17	10/13/17	News 7 @ Noon News 7 @ Noon (Program: WDBJ7 AT NOON)	CM	12:00 PM-12:30 PM (12:00 PM-12:30 PM)	111-1--	:30	4	\$175.00	P-03	0.00	NM	4	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	111-1--					4	\$175.00		0.00			
8	WDBJ	10/09/17	10/13/17	Soap Rotator Soap Rotator (Program: THE YOUNG AND THE RESTLESS)	CM	12:30 PM-2:00 PM (12:30 PM-2:00 PM)	11-11--	:30	4	\$165.00	P-03	0.00	NM	4	\$660.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	11-11--					4	\$165.00		0.00			
N 9	WDBJ	10/09/17	10/12/17	M-F 4p-5p M-F 4p-5p (Program: WDBJ7 AT 4:00P)	CM	4:00 PM-5:00 PM (4:00 PM-5:00 PM)	1111---	:30	4	\$65.00	P-07	0.00	NM	9	\$1,520.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	1111---					4	\$65.00		0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
1	WDBJ	10/09/17-10/15/17 M-F 4p-5p		See MG 9.5,9.6,9.7,9.8,9.9,9.10,9.11 [Wrong Inventory Code]		4:00 PM-5:00 PM	4:00 PM-5:00 PMTWTh-----	:30		(\$65.00)		0.00	NM		
2	WDBJ	10/09/17-10/15/17 M-F 4p-5p		See MG 9.5,9.6,9.7,9.8,9.9,9.10,9.11 [Wrong Inventory Code]		4:00 PM-5:00 PM	4:00 PM-5:00 PMTWTh-----	:30		(\$65.00)		0.00	NM		
3	WDBJ	10/09/17-10/15/17 News 7 @ 4p M-F				4:00 PM-5:00 PM	4:00 PM-5:00 P--w-----	:30		\$65.00		0.00	NM		
4	WDBJ	10/09/17-10/15/17 News 7 @ 4p M-F				4:00 PM-5:00 PM	4:00 PM-5:00 P---Th-----	:30		\$65.00		0.00	NM		
5	WDBJ	10/09/17-10/15/17 Thursday Night Football				825p-1115p	---Th-----	:30		\$500.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
6	WDBJ	10/13/17-10/13/17 Friday Prime Hr 3				10p-11p	-----F----	:30		\$535.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
7	WDBJ	10/09/17-10/15/17 Sunday Prime Hr 4				10p-11p	-----Su	:30		\$310.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
8	WDBJ	10/09/17-10/15/17 Late Late Show				1238a-138a	--wThF----	:30		\$5.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
9	WDBJ	10/09/17-10/15/17 Late Late Show				1238a-138a	--wThF----	:30		\$5.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
10	WDBJ	10/09/17-10/15/17 Late Late Show				1238a-138a	--wThF----	:30		\$5.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
11	WDBJ	10/11/17-10/13/17 News 7 Early Mornin' @ 5a		5a-6a			--wThF----	:30		\$30.00		0.00	NM		
Ⓜ MG for 9.2,14.4,14.2,9.1															
10	WDBJ	10/09/17	10/13/17	News 7 @ 5p M-F News 7 @ 5p M-F (Program: WDBJ7 AT 5:00)	CM	5:00 PM-5:30 PM (5:00 PM-5:30 PM)	111-1--	:30	4	\$325.00	P-03	0.00	NM	4	\$1,300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	111-1--					4	\$325.00		0.00			
11	WDBJ	10/09/17	10/13/17	M-F 530p-6p M-F 530p-6p (Program: ANDY GRIFFITH)	CM	5:30 PM-6:00 PM (5:30 PM-6:00 PM)	11111--	:30	5	\$195.00	P-06	0.00	NM	5	\$975.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	11111--					5	\$195.00		0.00			
12	WDBJ	10/09/17	10/13/17	News 7 @ 6p M-F News 7 @ 6p M-F (Program: WDBJ7 AT 6:00)	CM	6:00 PM-6:30 PM (6:00 PM-6:30 PM)	11111--	:30	5	\$410.00	P-06	0.00	NM	5	\$2,050.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/09/17	10/15/17	11111--					5	\$410.00		0.00			
13	WDBJ	10/09/17	10/13/17	Wheel of Fortune M-F Wheel of Fortune M-F	CM	7:00 PM-7:30 PM (7:00 PM-7:30 PM)	11111--	:30	5	\$475.00	P-03	0.00	NM	5	\$2,375.00

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WDBJ

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
(Program: WHEEL OF FORTUNE)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	11111--		5			\$475.00	0.00					
N 14	WDBJ	10/09/17	10/13/17	Jeopardy M-F Jeopardy M-F	CM	7:30 PM-8:00 PM (7:30 PM-8:00 PM)	11111--	:30	5	\$420.00	P-03	0.00	NM	3	\$1,260.00
(Program: JEOPARDY)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	11111--		5			\$420.00	0.00					
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>			<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>			
2	WDBJ	10/09/17-10/15/17	Jeopardy M-F See MG 9.5,9.6,9.7,9.8,9.9,9.10,9.11 [Advertiser/Order Separation]			7:30 PM-8:00 PM	MTWThF----	:30		(\$420.00)	0.00	NM			
4	WDBJ	10/09/17-10/15/17	Jeopardy M-F See MG 9.5,9.6,9.7,9.8,9.9,9.10,9.11 [Program Change]			7:30 PM-8:00 PM	MTWThF----	:30		(\$420.00)	0.00	NM			
15	WDBJ	10/09/17	10/09/17	Monday Prime Hr 3 Monday Prime Hr 3	CM	10:00 PM-11:00 PM (10:00 PM-11:00 PM)	PI1-----	:30	1	\$485.00	P-03	0.00	NM	1	\$485.00
(Program: Scorpion)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	1-----		1			\$485.00	0.00					
16	WDBJ	10/09/17	10/13/17	News 7 @ 11p M-F News 7 @ 11p M-F	CM	11:00 PM-11:35 PM (11:00 PM-11:35 PM)	PI11111--	:30	5	\$250.00	P-03	0.00	NM	5	\$1,250.00
(Program: WDBJ7 AT 11:00)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	11111--		5			\$250.00	0.00					
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>			<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Rtg</u>	<u>Type</u>			
4	WDBJ	10/09/17-10/15/17	News 7 Late Run			1130p-1230a	---Th-----	:30		\$250.00	0.00	NM			
17	WDBJ	10/09/17	10/13/17	Late Show Late Show	CM	11:35 PM-12:35 AM (11:35 PM-12:35 AM)	XI11111--	:30	5	\$110.00	P-03	0.00	NM	5	\$550.00
(Program: LATE SHOW W/ STEPHEN COLBERT)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	11111--		5			\$110.00	0.00					
18	WDBJ	10/09/17	10/10/17	Tuesday Prime Hr 1 Tuesday Prime Hr 1	CM	7:57 PM-9:00 PM (7:57 PM-9:00 PM)	-1-----	:30	1	\$975.00	P-03	0.00	NM	1	\$975.00
(Program: NCIS)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	-1-----		1			\$975.00	0.00					
19	WDBJ	10/09/17	10/10/17	Tuesday Prime Hr 3 Tuesday Prime Hr 3	CM	10:00 PM-11:00 PM (10:00 PM-11:00 PM)	PI-1-----	:30	1	\$550.00	P-03	0.00	NM	1	\$550.00
(Program: NCIS: NEW ORLEANS)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	-1-----		1			\$550.00	0.00					
20	WDBJ	10/09/17	10/14/17	News 7 Sat Morning News 7 Sat Morning	CM	6:00 AM-8:00 AM (6:00 AM-8:00 AM)	-----1-	:30	1	\$80.00	P-06	0.00	NM	1	\$80.00
(Program: WDBJ7 SATURDAY MORNING)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	-----1-		1			\$80.00	0.00					
21	WDBJ	10/09/17	10/14/17	CBS This Morning Satur CBS This Morning Saturday	CM	8:00 AM-10:00 AM (8:00 AM-10:00 AM)	-----1-	:30	1	\$150.00	P-03	0.00	NM	1	\$150.00
(Program: CBS SATURDAY EARLY)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	-----1-		1			\$150.00	0.00					
22	WDBJ	10/09/17	10/14/17	News 7 @ 11p Sat News 7 @ 11p Sat	CM	11:00 PM-11:35 PM (11:00 PM-11:35 PM)	PI-----1-	:30	1	\$250.00	P-03	0.00	NM	1	\$250.00
(Program: WDBJ Late News)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					
Week:		10/09/17	10/15/17	-----1-		1			\$250.00	0.00					
23	WDBJ	10/09/17	10/15/17	News 7 Sun Morning News 7 Sun Morning	CM	6:00 AM-9:00 AM (6:00 AM-9:00 AM)	-----1	:30	1	\$95.00	P-06	0.00	NM	1	\$95.00
(Program: WDBJ7 SUNDAY MORNING)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>	<u>Rating</u>					

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23	WDBJ	10/09/17	10/15/17	News 7 Sun Morning News 7 Sun Morning	CM	6:00 AM-9:00 AM (6:00 AM-9:00 AM)	-----1	:30	1	\$95.00	P-06	0.00	NM	1	\$95.00
(Program: WDBJ7 SUNDAY MORNING)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-----1	1		\$95.00		0.00						
24	WDBJ	10/09/17	10/15/17	CBS Sunday Morning CBS Sunday Morning	CM	9:00 AM-10:30 AM (9:00 AM-10:30 AM)	-----1	:30	1	\$325.00	P-02	0.00	NM	1	\$325.00
(Program: CBS SUNDAY MORNING)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-----1	1		\$325.00		0.00						
25	WDBJ	10/09/17	10/15/17	Face The Nation Face The Nation	CM	10:30 AM-11:30 AM (10:30 AM-11:30 AM)	-----1	:30	1	\$75.00	P-07	0.00	NM	1	\$75.00
(Program: FACE THE NATION- 1 HOUR PRGM)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-----1	1		\$75.00		0.00						
26	WDBJ	10/09/17	10/15/17	Early News Rotator M-Su Early News Rotator M-Su	CM	6:00 PM-7:00 PM (6:00 PM-7:00 PM)	-----1	:30	1	\$45.00	P-07	0.00	NM	1	\$45.00
(Program: WDBJ7 AT 6:00/CBS EVENING NEWS)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-----1	1		\$45.00		0.00						
27	WDBJ	10/09/17	10/15/17	Sunday Prime Hr 1 Sunday Prime Hr 1	CM	7:00 PM-8:00 PM (7:00 PM-8:00 PM)	-----1	:30	1	\$1,235.00	P-01	0.00	NM	1	\$1,235.00
(Program: 60 MINUTES)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-----1	1		\$1,235.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
1	WDBJ	10/09/17-10/15/17		Sunday Prime Hr 1	7:00 PM-8:00 PM		-----Su	:30		\$1,235.00		0.00	NM		
28	WDBJ	10/09/17	10/15/17	News 7 @ 11p Sun News 7 @ 11p Sun	CM	11:00 PM-11:35 PM (11:00 PM-11:35 PM)	-----1	:30	1	\$250.00	P-03	0.00	NM	1	\$250.00
(Program: WDBJ7 AT 11:00)															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week: 10/09/17		10/09/17	10/15/17	-----1	1		\$250.00		0.00						
Totals														82	\$19,715.00