



April 7, 2022

Idaho Commission on Hispanic Affairs
304 W Jefferson St. #235
Boise, ID 83720

Ladies and Gentlemen:

Townsquare Media has a position open for **Account Executive**

At Townsquare we are a team of driven individuals who push ourselves and those around us to grow personally and professionally. You can expect a dynamic and competitive work environment that fosters success, training, development and unlimited earning potential.

Are you driven by customer success and finding the perfect solution for your clients? Do you want to grow your career with the industry leader in digital space, make money and have fun while doing it? Then we want to talk to you!

We're looking to build out a team of driven individuals to bring our best-in-class marketing solutions to local business in the Twin Falls Market. This team is at the forefront of establishing and maintaining client relationships by leveraging our cross-platform advertising solutions to develop successful marketing campaigns for our clients.

What the role will look like?

- Determine strategy for identifying, connecting and closing new opportunities in your local market
- Prospect and identify potential clients using our proprietary data and analytics
- Build and maintain close working relationships with internal teams to identify upsell and cross sell opportunities
- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the CITY
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle
- Bachelor's Degree preferred but not required

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

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apps including legendary brands such as WYRK.com, WJON.com, and NJ101.5.com, along with a network of national music brands including XXLmag.com, TasteofCountry.com, UltimateClassicRock.com, and Loudwire.com.

TOWNSQUARE MEDIA BROADCASTING, LLC MAINTAINS A DRUG-FREE WORKPLACE AND IS AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER. APPLICANTS MUST BE ELIGIBLE TO WORK IN THE U.S.

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Persons interested in submitting an application for the position identified above please see our website at:

<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 7, 2022

Boise State University Career Center
1173 University Drive
Boise, ID 83701

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- Bachelor's Degree preferred but not required

Benefits:

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- Tech package for laptop and cell phone
- Monthly car allowance
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- 3 weeks of PTO + 9 paid holidays
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415 Park Avenue
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Idaho State University Career Center
921 S 8th Stop 8108
Pocatello, ID 83209

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- Bachelor's Degree preferred but not required

Benefits:

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- Tech package for laptop and cell phone
- Monthly car allowance
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Sincerely,

Townsquare Media
415 Park Avenue
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April 7, 2022

Easter Seals-Goodwill
510 Arthur St Ste B
Caldwell, ID 83605

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- Monthly car allowance
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April 7, 2022

LDS JOBS.ORG
726 Cheney Drive
Twin Falls, ID 83301

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University of Idaho - Career Services
322 E. Front Street, Suite 190
Boise, ID 83702

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April 7, 2022

Colorado Media School
404 S Upham Street
Lakewood, CO 80226

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CONTRACT



KEZJ-FM
 415 Park Avenue
 Twin Falls, ID 83301
 WOpayments3@townsquaremedia.com
 (208) 733-7512

<u>Contract / Revision</u> 3669471 /		<u>Alt Order #</u>
<u>Advertiser</u> Twin Falls Local Direct		<u>Original Date / Revision</u> 10/13/22 / 10/13/22
<u>Contract Dates</u> 10/17/22 - 12/31/22	<u>Estimate #</u> 4Q22 Recruit	
<u>Product</u> TSM AE Recruitment TF		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> KEZJ-FM	<u>Account Executive</u> Michael Sutton	<u>Sales Office</u> Local Twin Falls
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agy Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Twin Falls Local Direct
 415 Park Avenue
 Twin Falls, ID 83301

KEZJ-FM - 3669471A

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Imp Rate (000)	Type	Spots	Amount	
N 1	KEZJ	10/17/22	12/31/22	Sign-on/Sign-off	12a-12a		:30			NM	660	\$0.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Imp</u>			
Week:		10/17/22	10/23/22	MTWTFSS				60	\$0.00	0			
Week:		10/24/22	10/30/22	MTWTFSS				60	\$0.00	0			
Week:		10/31/22	11/06/22	MTWTFSS				60	\$0.00	0			
Week:		11/07/22	11/13/22	MTWTFSS				60	\$0.00	0			
Week:		11/14/22	11/20/22	MTWTFSS				60	\$0.00	0			
Week:		11/21/22	11/27/22	MTWTFSS				60	\$0.00	0			
Week:		11/28/22	12/04/22	MTWTFSS				60	\$0.00	0			
Week:		12/05/22	12/11/22	MTWTFSS				60	\$0.00	0			
Week:		12/12/22	12/18/22	MTWTFSS				60	\$0.00	0			
Week:		12/19/22	12/25/22	MTWTFSS				60	\$0.00	0			
Week:		12/26/22	01/01/23	MTWTFSS-				60	\$0.00	0			
Totals											0	660	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/22 - 10/31/22	129	\$0.00	\$0.00
11/01/22 - 11/30/22	257	\$0.00	\$0.00
12/01/22 - 12/31/22	274	\$0.00	\$0.00
Totals	660	\$0.00	\$0.00

KLIX-AM - 3669471B

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Imp Rate (000)	Type	Spots	Amount
N 1	KLIXA	10/17/22	12/31/22	Sign-on/Sign-off	12a-12a		:30			NM	660	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Imp</u>		
Week:		10/17/22	10/23/22	MTWTFSS				60	\$0.00	0		
Week:		10/24/22	10/30/22	MTWTFSS				60	\$0.00	0		
Week:		10/31/22	11/06/22	MTWTFSS				60	\$0.00	0		
Week:		11/07/22	11/13/22	MTWTFSS				60	\$0.00	0		
Week:		11/14/22	11/20/22	MTWTFSS				60	\$0.00	0		
Week:		11/21/22	11/27/22	MTWTFSS				60	\$0.00	0		
Week:		11/28/22	12/04/22	MTWTFSS				60	\$0.00	0		

(* Line Transactions: N = New, E = Edited, D = Deleted)

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 415 Park Avenue
 Twin Falls, ID 83301
 WOpayments3@townsquaremedia.com
 (208) 733-7512

<u>Contract / Revision</u>	<u>Alt Order #</u>
3669471 /	

<u>Advertiser</u>	<u>Original Date / Revision</u>
Twin Falls Local Direct	10/13/22 / 10/13/22

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/17/22 - 12/31/22	TSM AE Recruitment TF	4Q22 Recruit

KLIX-AM - 3669471B

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Imp Rate (000)	Type	Spots	Amount	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Imp</u>			
Week:		12/05/22	12/11/22	MTWTFSS				60	\$0.00	0			
Week:		12/12/22	12/18/22	MTWTFSS				60	\$0.00	0			
Week:		12/19/22	12/25/22	MTWTFSS				60	\$0.00	0			
Week:		12/26/22	01/01/23	MTWTFSS-				60	\$0.00	0			
Totals											0	660	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/22 - 10/31/22	129	\$0.00	\$0.00
11/01/22 - 11/30/22	257	\$0.00	\$0.00
12/01/22 - 12/31/22	274	\$0.00	\$0.00
Totals	660	\$0.00	\$0.00

KLIX-FM - 3669471C

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Imp Rate (000)	Type	Spots	Amount	
N 1	KLIX	10/17/22	12/31/22	Sign-on/Sign-off	12a-12a		:30			NM	660	\$0.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Imp</u>			
Week:		10/17/22	10/23/22	MTWTFSS				60	\$0.00	0			
Week:		10/24/22	10/30/22	MTWTFSS				60	\$0.00	0			
Week:		10/31/22	11/06/22	MTWTFSS				60	\$0.00	0			
Week:		11/07/22	11/13/22	MTWTFSS				60	\$0.00	0			
Week:		11/14/22	11/20/22	MTWTFSS				60	\$0.00	0			
Week:		11/21/22	11/27/22	MTWTFSS				60	\$0.00	0			
Week:		11/28/22	12/04/22	MTWTFSS				60	\$0.00	0			
Week:		12/05/22	12/11/22	MTWTFSS				60	\$0.00	0			
Week:		12/12/22	12/18/22	MTWTFSS				60	\$0.00	0			
Week:		12/19/22	12/25/22	MTWTFSS				60	\$0.00	0			
Week:		12/26/22	01/01/23	MTWTFSS-				60	\$0.00	0			
Totals											0	660	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/22 - 10/31/22	129	\$0.00	\$0.00
11/01/22 - 11/30/22	257	\$0.00	\$0.00
12/01/22 - 12/31/22	274	\$0.00	\$0.00
Totals	660	\$0.00	\$0.00

KSNQ-FM - 3669471D

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Imp Rate (000)	Type	Spots	Amount
N 1	KSNQ	10/17/22	12/31/22	Sign-on/Sign-off	12a-12a		:30			NM	660	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Imp</u>		
Week:		10/17/22	10/23/22	MTWTFSS				60	\$0.00	0		
Week:		10/24/22	10/30/22	MTWTFSS				60	\$0.00	0		
Week:		10/31/22	11/06/22	MTWTFSS				60	\$0.00	0		
Week:		11/07/22	11/13/22	MTWTFSS				60	\$0.00	0		
Week:		11/14/22	11/20/22	MTWTFSS				60	\$0.00	0		
Week:		11/21/22	11/27/22	MTWTFSS				60	\$0.00	0		
Week:		11/28/22	12/04/22	MTWTFSS				60	\$0.00	0		

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 Twin Falls, ID 83301
 Wopayments3@townsquaremedia.com
 (208) 733-7512

Contract / Revision 3669471 /	Alt Order #
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Advertiser Twin Falls Local Direct	Original Date / Revision 10/13/22 / 10/13/22
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Contract Dates 10/17/22 - 12/31/22	Product TSM AE Recruitment TF	Estimate # 4Q22 Recruit
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KSNQ-FM - 3669471D

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Imp Rate (000)	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Imp</u>		
Week:		12/05/22	12/11/22	MTWTFSS				60	\$0.00	0		
Week:		12/12/22	12/18/22	MTWTFSS				60	\$0.00	0		
Week:		12/19/22	12/25/22	MTWTFSS				60	\$0.00	0		
Week:		12/26/22	01/01/23	MTWTFSS-				60	\$0.00	0		
Totals										0	660	\$0.00

Time Period	# of Spots	Gross Amount	Net Amount
10/01/22 -10/31/22	129	\$0.00	\$0.00
11/01/22 -11/30/22	257	\$0.00	\$0.00
12/01/22 -12/31/22	274	\$0.00	\$0.00
Totals	660	\$0.00	\$0.00

KEZJ-FM - 3669471E

*Line	Start Date	End Date	Description	Imp./Plays Booked	Rate	Rate Type	Amount
N 1	10/17/22	10/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 2	11/01/22	11/30/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 3	12/01/22	12/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
Totals				180			\$0.00

KLIX-AM - 3669471E

*Line	Start Date	End Date	Description	Imp./Plays Booked	Rate	Rate Type	Amount
N 7	10/17/22	10/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 8	11/01/22	11/30/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 9	12/01/22	12/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
Totals				180			\$0.00

KLIX-FM - 3669471E

*Line	Start Date	End Date	Description	Imp./Plays Booked	Rate	Rate Type	Amount
N 10	10/17/22	10/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 11	11/01/22	11/30/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 12	12/01/22	12/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
Totals				180			\$0.00

KSNQ-FM - 3669471E

*Line	Start Date	End Date	Description	Imp./Plays Booked	Rate	Rate Type	Amount
N 4	10/17/22	10/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 5	11/01/22	11/30/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
N 6	12/01/22	12/31/22	:30 Audio Spot (CPP)	60	\$0.00	CPP	\$0.00
Totals				180			\$0.00

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<u>Contract / Revision</u> 3669471 /	<u>Alt Order #</u>
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<u>Advertiser</u> Twin Falls Local Direct	<u>Original Date / Revision</u> 10/13/22 / 10/13/22
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<u>Contract Dates</u> 10/17/22 - 12/31/22	<u>Product</u> TSM AE Recruitment TF	<u>Estimate #</u> 4Q22 Recruit
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Time Period	Gross Amount	Net Amount
10/01/22 - 10/31/22	\$0.00	\$0.00
10/01/22 - 10/31/22	\$0.00	\$0.00
10/01/22 - 10/31/22	\$0.00	\$0.00
10/01/22 - 10/31/22	\$0.00	\$0.00
11/01/22 - 11/30/22	\$0.00	\$0.00
11/01/22 - 11/30/22	\$0.00	\$0.00
11/01/22 - 11/30/22	\$0.00	\$0.00
11/01/22 - 11/30/22	\$0.00	\$0.00
11/01/22 - 11/30/22	\$0.00	\$0.00
12/01/22 - 12/31/22	\$0.00	\$0.00
12/01/22 - 12/31/22	\$0.00	\$0.00
12/01/22 - 12/31/22	\$0.00	\$0.00
12/01/22 - 12/31/22	\$0.00	\$0.00
Totals	\$0.00	\$0.00
Contract Totals		0.72 2,944 \$0.00

Signature: _____ Date: _____

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Greenhouse report for 2022-2023 Account Executive vacancy filed 5/17/2023

Last Name	First Name	Applied For	Source	Application Date
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/04/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	01/09/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	01/16/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/17/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	02/03/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	02/17/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/07/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/07/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/12/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/12/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/13/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/16/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/16/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/20/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/20/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/22/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/28/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/28/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/29/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	03/29/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	03/30/2023
		Account Executive - Twin Falls	Applied through your website's jobs page	04/04/2023
		Account Executive - Twin Falls	Applied through your website's jobs page	04/07/2023
		Account Executive - Twin Falls	Applied through your website's jobs page	04/09/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	04/11/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	04/12/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	04/13/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	04/14/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	04/16/2023
		Account Executive - Twin Falls	Applied through your website's jobs page	04/21/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	04/26/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	04/27/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	04/27/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	05/05/2023
		Account Executive - Twin Falls	Applied through your website's jobs page	05/08/2023
		Account Executive - Twin Falls	Responded to an ad on Indeed	05/08/2023
		Account Executive - Twin Falls	Linkedin (Ad Posting)	05/15/2023

Townsquare Media job postings - digital Managing Editor and Account Executive

@townsquaremedia.com>

Thu 4/6/2023 9:49 AM

To: @labor.idaho.gov>

📎 2 attachments (152 KB)

letter Recruiting Account Executive 040523.doc; letter Recruiting Regional Digital Managing Editor 040423.doc;

Hi

Please post the attached two positions for Townsquare Media.

Thank you.

Sincerely,

Order Approval Team Member
Townsquare Media, Twin Falls, Idaho

KEZJ-FM: KLIX-FM: KLIX-AM: KSNQ-FM

Office: 208.737. Mobile: 208.293 Fax: 208.733.



"Townsquare Media does not discriminate on the basis of race, sex or ethnicity in the placement, scheduling and completion of purchase of advertising. Any order for advertising that includes any such restriction will not be accepted."



April 6, 2023

Idaho Department of Employment
420 Falls Avenue
Twin Falls, ID 83301

Ladies and Gentlemen:

Townsquare Media has a position open for **Account Executive**

At Townsquare we are a team of driven individuals who push ourselves and those around us to grow personally and professionally. You can expect a dynamic and competitive work environment that fosters success, training, development and unlimited earning potential. Are you driven by customer success and finding the perfect solution for your clients? Do you want to grow your career with the industry leader in digital space, make money and have fun while doing it? Then we want to talk to you! We're looking to build out a team of driven individuals to bring our best-in-class marketing solutions to local business in the Twin Falls Market. This team is at the forefront of establishing and maintaining client relationships by leveraging our cross-platform advertising solutions to develop successful marketing campaigns for our clients.

What the role will look like?

- Determine strategy for identifying, connecting and closing new opportunities in your local market
- Prospect and identify potential clients using our proprietary data and analytics
- Build and maintain close working relationships with internal teams to identify upsell and cross sell opportunities
- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the Twin Falls market
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

About Us

Townsquare is a community-focused digital media, digital marketing solutions, and radio company focused outside the Top 50 markets in the U.S. Our assets include Townsquare Interactive, a digital marketing services subscription business providing websites, search engine optimization, social platforms, and online reputation management for approximately 21,900 SMBs; Townsquare IGNITE, a proprietary digital programmatic advertising technology with an in-house demand and data management platform; and Townsquare Media, our portfolio of 357 local terrestrial radio stations in 76 cities with corresponding local news and entertainment websites and

apps including legendary brands such as WYRK.com, WJON.com, and NJ101.5.com, along with a network of national music brands including XXLmag.com, TasteofCountry.com, UltimateClassicRock.com, and Loudwire.com.

TOWNSQUARE MEDIA BROADCASTING, LLC MAINTAINS A DRUG-FREE WORKPLACE AND IS AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER. APPLICANTS MUST BE ELIGIBLE TO WORK IN THE U.S.

Townsquare Media provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability, or genetics. In addition to federal law requirements, Townsquare Media complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training. Townsquare Media expressly prohibits any form of workplace harassment based on race, color, religion, gender, sexual orientation, gender identity or expression, national origin, age, genetic information, disability, or veteran status. Improper interference with the ability of Townsquare Media's employees to perform their job duties may result in discipline up to and including discharge.

Persons interested in submitting an application for the position identified above please see our website at:
<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

Center for New Directions
PO Box 1238
Twin Falls, ID 83303

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- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
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- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

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Persons interested in submitting an application for the position identified above please see our website at:
<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

College of Southern Idaho Career Placement
PO Box 1238
Twin Falls, ID 83303-1238

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- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the Twin Falls market
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
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Townsquare Media positions - Regional Digital Managing Editor and Account Executive

@townsquaremedia.com>

Thu 4/6/2023 9:55 AM

To: Twin Falls Employment Resource Center <

@churchofjesuschrist.org>

📎 2 attachments (1 MB)

letter Recruiting Account Executive 040523.pdf; letter Recruiting Regional Digital Managing Editor 040423.pdf;

Good Morning,

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Thank you.

Sincerely,

Order Approval Team Member
Townsquare Media, Twin Falls, Idaho

KEZJ-FM: KLIX-FM: KLIX-AM: KSNQ-FM

Office: 208.737.

Mobile: 208.293.

Fax: 208.733



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<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

College of Southern Idaho International & Multicultural Students Club
PO Box 1238
Twin Falls, ID 83303-1238

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Benefits:

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- Tech package for laptop and cell phone
- Monthly car allowance
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Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

College of Southern Idaho Latinos Unidos
PO Box 1238
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Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

Idaho Migrant Council
1139 Falls Avenue East Ste B.
Twin Falls, ID 83301

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Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512

Townsquare Media job postings - Regional Digital Managing Editor and Account Executive

@townsquaremedia.com>

Thu 4/6/2023 9:55 AM

To: @idahobroadcasters.org @idahobroadcasters.org>

📎 2 attachments (1 MB)

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KEZJ-FM: KLIX-FM: KLIX-AM: KSNQ-FM

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April 6, 2023

Idaho State Broadcasters Association
1017 N. 15th Street
Boise, ID 83702

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Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

Idaho Commission on Hispanic Affairs
304 W Jefferson St. #235
Boise, ID 83720

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Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
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April 6, 2023

Boise State University Career Center
1173 University Drive
Boise, ID 83701

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Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

Idaho State University Career Center
921 S 8th Stop 8108
Pocatello, ID 83209

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- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

About Us

Townsquare is a community-focused digital media, digital marketing solutions, and radio company focused outside the Top 50 markets in the U.S. Our assets include Townsquare Interactive, a digital marketing services subscription business providing websites, search engine optimization, social platforms, and online reputation management for approximately 21,900 SMBs; Townsquare IGNITE, a proprietary digital programmatic advertising technology with an in-house demand and data management platform; and Townsquare Media, our portfolio of 357 local terrestrial radio stations in 76 cities with corresponding local news and entertainment websites and

apps including legendary brands such as WYRK.com, WJON.com, and NJ101.5.com, along with a network of national music brands including XXLmag.com, TasteofCountry.com, UltimateClassicRock.com, and Loudwire.com.

TOWNSQUARE MEDIA BROADCASTING, LLC MAINTAINS A DRUG-FREE WORKPLACE AND IS AN EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER. APPLICANTS MUST BE ELIGIBLE TO WORK IN THE U.S.

Townsquare Media provides equal employment opportunities (EEO) to all employees and applicants for employment without regard to race, color, religion, sex, national origin, age, disability, or genetics. In addition to federal law requirements, Townsquare Media complies with applicable state and local laws governing nondiscrimination in employment in every location in which the company has facilities. This policy applies to all terms and conditions of employment, including recruiting, hiring, placement, promotion, termination, layoff, recall, transfer, leaves of absence, compensation, and training. Townsquare Media expressly prohibits any form of workplace harassment based on race, color, religion, gender, sexual orientation, gender identity or expression, national origin, age, genetic information, disability, or veteran status. Improper interference with the ability of Townsquare Media's employees to perform their job duties may result in discipline up to and including discharge.

Persons interested in submitting an application for the position identified above please see our website at:
<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 6, 2023

Easter Seals-Goodwill
510 Arthur St Ste B
Caldwell, ID 83605

Ladies and Gentlemen:

Townsquare Media has a position open for Account Executive

At Townsquare we are a team of driven individuals who push ourselves and those around us to grow personally and professionally. You can expect a dynamic and competitive work environment that fosters success, training, development and unlimited earning potential. Are you driven by customer success and finding the perfect solution for your clients? Do you want to grow your career with the industry leader in digital space, make money and have fun while doing it? Then we want to talk to you! We're looking to build out a team of driven individuals to bring our best-in-class marketing solutions to local business in the Twin Falls Market. This team is at the forefront of establishing and maintaining client relationships by leveraging our cross-platform advertising solutions to develop successful marketing campaigns for our clients.

What the role will look like?

- Determine strategy for identifying, connecting and closing new opportunities in your local market
- Prospect and identify potential clients using our proprietary data and analytics
- Build and maintain close working relationships with internal teams to identify upsell and cross sell opportunities
- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the Twin Falls market
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle

Benefits:

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- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
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