



August 3, 2021

Idaho Commission on Hispanic Affairs
304 W Jefferson St. #235
Boise, ID 83720

Ladies and Gentlemen:

Townsquare Media has a position open for **On-Air Talent 95.7 KEZJ**

Townsquare Media Twin Falls, Idaho includes well-known brands like KEZJ, KLIX-AM, KLIX-FM, and KSNQ.

Townsquare Media Twin Falls is looking for a feisty, energetic, fun likable personality who's not afraid to be vulnerable on-air. The successful candidate must live the rock lifestyle, be hungry to win, and ready to put in the work to build relationships with listeners, staff and be able to help create a topical and entertaining show in a competitive market.

Responsibilities

- Host Mornings on the KEZJ Country Station
- Engage daily with your audience via the station mobile app and the station's accounts on social media, including Facebook, Twitter and Instagram
- Write and publish at least two original articles for each weekday air shift onto the station website
- Incorporate content from the station's digital platforms into your on-air show
- Conducts on-air interviews, attend and assist in all market cluster live events
- Monitors and identifies important news issues within the community and manage public file
- Produce commercials on a daily basis
- Conducts Live Remotes and appearances and assist in special promotions and programming activities

Qualifications

- Team-Oriented
- Knowledge of all FCC rules and regulations
- Computer literacy in applicable programs and excellent verbal communication skills
- WordPress experience is a plus
- Experience with Adobe Audition
- Ability to interact with management and staff at all levels and to multi-task and handle pressures and deadlines
- Public speaking skill and ability to interact with listeners and clients in a public setting
- Problem-solving ability and skill in prioritizing
- Skill in operation of control board, remote broadcasting, and other related production equipment
- High School Diploma
- Must possess valid state driver's license
- May require lifting or moving up to 25 lbs
- Able to sit for extended periods of time

Persons interested in submitting an application for the position identified above please see our website at:
<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Business Manager, Townsquare Media, 415 Park Avenue, Twin Falls, ID 83301, 208-737-6003

About us:

Townsquare is a media, entertainment and digital marketing solutions company principally focused on small and mid-sized markets across the U.S. Our assets include 318 radio stations and more than 325 local websites in 67 U.S. markets, a digital marketing solutions company serving thousands of small to medium sized businesses, approximately 550 live events with nearly 18 million attendees each year in the U.S. and Canada, and one of the largest digital advertising networks focused on music and entertainment reaching more than 60 million unique visitors each month. Our brands include iconic local media assets such as KEZJFM, KLIXAM, KLIXFM, KSNQFM; acclaimed music festivals such as Mountain Jam, WE Fest and the Taste of Country Music Festival; unique touring lifestyle and entertainment events such as the America on Tap craft beer festival series, the Insane Inflatable 5K obstacle race series and North American Midway Entertainment, North America's largest mobile amusement company; and leading tastemaker music and entertainment owned and affiliated websites such as XXLmag.com, TasteofCountry.com, Loudwire.com, JustJared.com and BrooklynVegan.com.

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Boise State University Career Center
1173 University Drive
Boise, ID 83701

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Idaho State University Career Center
921 S 8th Stop 8108
Pocatello, ID 83209

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Easter Seals-Goodwill
510 Arthur St Ste B
Caldwell, ID 83605

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LDS JOBS.ORG
726 Cheney Drive
Twin Falls, ID 83301

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University of Idaho - Career Services
322 E. Front Street, Suite 190
Boise, ID 83702

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Colorado Media School
404 S Upham Street
Lakewood, CO 80226

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Account Executive

At Townsquare we are a team of driven individuals who push ourselves and those around us to grow personally and professionally. You can expect a dynamic and competitive work environment that fosters success, training, development and unlimited earning potential.

Are you driven by customer success and finding the perfect solution for your clients? Do you want to grow your career with the industry leader in digital space, make money and have fun while doing it? Then we want to talk to you!

We're looking to build out a team of driven individuals to bring our best-in-class marketing solutions to local business in the Twin Falls Market. This team is at the forefront of establishing and maintaining client relationships by leveraging our cross-platform advertising solutions to develop successful marketing campaigns for our clients.

What the role will look like?

- Determine strategy for identifying, connecting and closing new opportunities in your local market
- Prospect and identify potential clients using our proprietary data and analytics
- Build and maintain close working relationships with internal teams to identify upsell and cross sell opportunities
- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the Twin Falls market
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program

- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

About Us

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#LI-EB1

Twin Falls, ID
Closed

Add ▾

< Back

Job setup

Overview

Job Info

Job Kickoff

Job Posts

Forms

Scorecard

Interview Plan

Stage Transitions

Hiring Team

Notifications

Approvals

Activity Feed

Edit your job post

Post details

Job name *

Account Executive

Post to *

Townsquare Media

Location *

Twin Falls, ID

This location will be visible to candidates on the job post.

Pay transparency rules * ?

Select one or more rules to pull in the appropriate pay range fields. [Learn more](#)

Select...

This selection will not be visible to candidates on the job post.

Application language

English

Post description

Custom description ?



Inclusive job descriptions motivate candidates from all backgrounds to apply, broadening your talent pool and making it more diverse. Consider:

- Listing only the qualifications that are necessary for the role
- Avoiding stereotypically masculine language
- Communicating a growth mindset by using language that emphasizes learning and growth over innate abilities
- Including benefits that appeal to a wide range of demographic groups













Recently Viewed

Basic application information





















Personal information	Hide	Optional	Required
First name			<input checked="" type="radio"/>
Last name			<input checked="" type="radio"/>
Email			<input checked="" type="radio"/>
Phone number		<input checked="" type="radio"/>	<input type="radio"/>
Resume		<input checked="" type="radio"/>	<input type="radio"/>
Cover letter	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>
Location	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>

Education	Hide	Optional	Required
School name	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Degree	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Discipline	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Start year	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
Start month	<input checked="" type="radio"/>		
End year	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>
End month	<input checked="" type="radio"/>		

Custom application questions

- LinkedIn Profile  
- Website  
- Is there any reason why you could not perform any of the job duties listed in the job description for which you are applying with or without a reasonable accommodation? (Required)  
- If yes, please, explain:  
- Have you ever been disciplined or fired from a job? (Required)  
- If yes, please, explain:  

Recently Viewed 

- If so, please, provide dates and position:  
- Are you subject to any type of agreement with a current or former employer or entity that would restrict your ability to work for our Company (e.g., non-compete, confidentiality, non-disclosure)? (Required)  
- If yes, please, explain:  
- Provide a copy of such agreement:  
- Do you have a valid driver's license and state minimum required auto insurance? (Required)  
- Are you related to any current employee of Townsquare Media? (Required)  
- If so, please, explain relationship:  
- Are you legally authorized to work in the U.S.? (Required)  
- Do you now need or will you need sponsorship in the future? (Required)  
- How did you hear about this job? (Required)  

[Add custom question](#) [Copy from another job](#)

Settings

Send confirmation email to candidates

Default Candidate Auto Reply

[Customize](#) your auto-reply templates.

Application confirmation page

Default

Customize

Include EEOC questions

If activated, applicants will be asked optional questions about gender, race, veteran, and disability status to comply with certain EEOC reporting requirements applicable to US government contractors.

PLEASE NOTE: These questions are designed to collect demographic data about applicants in the format that is specifically required for federal contractors with affirmative action obligations to report it to the government. As such, the language cannot be altered.

Include 'Apply with SEEK' button

This will only appear for external job boards with a saved SEEK Client ID.

Publish to free job boards

It can take up to 48 hours for new posts or updates to appear on these boards. [Learn more.](#)

Indeed

Recently Viewed 



Location

Twin Falls, Idaho, United States

Remote *i*

[← Back](#)

[Preview](#)

[Save](#)

Account Executive - Twin Falls

Location

For You

Search

Your Activity

Create job alert



Easy Apply only

Salary range

Company rating

Date posted

Canopy Roots

Director of Clinical Operations

Minneapolis, MN

\$140K (Employer est.)

Easy Apply



7d



Townsquare Media 3.1

Account Executive

Twin Falls, ID



Easy Apply

Account Executive - Twin Falls, ID

At Townsquare we are a team of driven individuals who push ourselves and those around us to grow personally and professionally. You can expect a dynamic and competitive work environment that fosters success, training, development and unlimited earning potential. Are you driven by customer success and finding the perfect solution for your clients? Do you want to grow your career with the industry leader in digital space, make money and have fun while doing it? Then we want to talk to you!

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- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local



Townsquare Media 3.1

Account Executive

Twin Falls, ID

Easy Apply



30d+



US Bureau of Land Management 3.7

Wildland Firefighter

Phoenix, AZ

\$16.25 - \$18.24 Per Hour (Employer est.)



21d



US Veterans Health Administration 3.7

Primary Care Outpatient Clinic Rover - Physician (MD/DO)

Maplewood, MN



Greenhouse report for 2022-2023 Account Executive vacancy filled 1/3/2023

Last Name	First Name	Applied For	Source	Application Date
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/01/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/17/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	01/18/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/19/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/20/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/20/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	02/03/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	04/06/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	04/13/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	04/19/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	05/04/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	06/22/2022
		Account Executive - Twin Falls	Applied through your website's jobs page	06/24/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	07/05/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	07/13/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	07/28/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	08/02/2022
		Account Executive - Twin Falls	Applied through your website's jobs page	08/04/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	08/04/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	08/19/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	09/19/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	09/19/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	09/29/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	10/05/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	10/16/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	10/25/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	11/01/2022
		Account Executive - Twin Falls	Applied through your website's jobs page	11/08/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/01/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/01/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/04/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/07/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/07/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/07/2022
		Account Executive - Twin Falls	Linkedin (Ad Posting)	12/09/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/11/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/12/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/13/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	12/20/2022
		Account Executive - Twin Falls	Responded to an ad on Indeed	01/02/2023

Screenshot of 2022-2023 Account Executive vacancy (filled 1/3/2023) posting on Townsquare Careers page.



JOB OPENINGS

XXXXXXXXXXXXXXXXXXXX

Account Executive

at Townsquare Media ([View all jobs](#))

Twin Falls, ID

Account Executive

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- Prospect and identify potential clients using our proprietary data and analytics
- Build and maintain close working relationships with internal teams to identify upsell and cross sell opportunities
- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our

clients.

- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the CITY
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle
- Bachelor's Degree preferred but not required

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

About Us

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Apply for this Job

* Required

Please sign in to apply
with LinkedIn

Sign in with LinkedIn

First Name *

Last Name *

Email *

Phone

Resume/CV

Cover Letter

LinkedIn Profile

Website

Is there any reason why you could not perform any of the job duties listed in the job description for which you are applying with or without a reasonable accommodation? *

-- ▼

If yes, please, explain:

Have you ever been disciplined or fired from a job? *

-- ▼

If yes, please, explain:

Have you ever been employed by our company or predecessor? *

-- ▼

If so, please, provide dates and position:

Are you subject to any type of agreement with a current or former employer or entity that would restrict your ability to work for our Company (e.g., non-compete, confidentiality, non-disclosure)? *

-- ▼

If yes, please, explain:

Provide a copy of such agreement:

Attach File

Do you have a valid driver's license and state minimum required auto insurance? *

-- ▼

Are you related to any current employee of Townsquare Media? *

-- ▼

[Privacy - Terms](#)

If so, please, explain relationship:



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1 Manhattanville Road, Suite 202, Purchase, NY 10577

Copies of 2022-2023 Account Executive vacancy (filled 1/3/2023) notices to non-Greenhouse recruitment sources, including sources requesting notice of all vacancies.

Job posting for Account Executive

Lynda Jones <Lynda.Jones@townsquaremedia.com>

Thu 4/7/2022 9:36 AM

To: Glinda Fennell <Glinda.Fennell@labor.idaho.gov>

📎 1 attachments (67 KB)

letter Recruiting Account Executive.doc;

Hi Glinda,

Please see the attached open position for Townsquare Media.
I appreciate you posting this for us.

Thank you.

Sincerely,
Lynda Jones
Order Approval Team Member
Townsquare Media, Twin Falls, Idaho
KEZJ-FM: KLIX-FM: KLIX-AM: KSNQ-FM

Office: 208.737.6003 Mobile: 208.293.4807 Fax: 208.733.7525



"Townsquare Media does not discriminate on the basis of race, sex or ethnicity in the placement, scheduling and completion of purchase of advertising. Any order for advertising that includes any such restriction will not be accepted."



April 7, 2022

Idaho Department of Employment
420 Falls Avenue
Twin Falls, ID 83301

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Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
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- 1+ year of sales or marketing experience is preferred, but not required
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- Valid Driver's license, auto insurance, and vehicle
- Bachelor's Degree preferred but not required

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
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- Unlimited growth opportunities!

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<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 7, 2022

Center for New Directions
PO Box 1238
Twin Falls, ID 83303

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Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 7, 2022

College of Southern Idaho Career Placement
PO Box 1238
Twin Falls, ID 83303-1238

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<http://www.townsquaremedia.com/careers/openings/>

Sincerely,

Townsquare Media
415 Park Avenue
Twin Falls, ID 83301
208-733-7512



April 7, 2022

College of Southern Idaho International & Multicultural Students Club
PO Box 1238
Twin Falls, ID 83303-1238

Ladies and Gentlemen:

Townsquare Media has a position open for **Account Executive**

At Townsquare we are a team of driven individuals who push ourselves and those around us to grow personally and professionally. You can expect a dynamic and competitive work environment that fosters success, training, development and unlimited earning potential.

Are you driven by customer success and finding the perfect solution for your clients? Do you want to grow your career with the industry leader in digital space, make money and have fun while doing it? Then we want to talk to you!

We're looking to build out a team of driven individuals to bring our best-in-class marketing solutions to local business in the Twin Falls Market. This team is at the forefront of establishing and maintaining client relationships by leveraging our cross-platform advertising solutions to develop successful marketing campaigns for our clients.

What the role will look like?

- Determine strategy for identifying, connecting and closing new opportunities in your local market
- Prospect and identify potential clients using our proprietary data and analytics
- Build and maintain close working relationships with internal teams to identify upsell and cross sell opportunities
- Using your influencing and relationship-building skills, you provide world class client service, research and market analysis to create a successful campaign for our clients.
- Responsible for bringing our premier marketing and advertising solutions to local and regional businesses in the CITY
- Diversifying our clients' solutions through cross-selling a variety of marketing solutions including broadcast, digital (website design, SEO, SEM, Programmatic, Paid Search/Social, etc.), live event sponsorship and much more

Qualifications:

- Proven track record of meeting and exceeding aggressive sales goal
- Strong marketing acumen
- Effective verbal and written communications essential.
- Experience selling or working with digital and or multimedia advertising solutions
- 1+ year of sales or marketing experience is preferred, but not required
- Goal-oriented, strong work ethic and a desire to learn and grow a career in Sales
- Valid Driver's license, auto insurance, and vehicle
- Bachelor's Degree preferred but not required

Benefits:

- Competitive compensation package with uncapped earning potential
- Tech package for laptop and cell phone
- Monthly car allowance
- 4-week long sales training program
- 3 weeks of PTO + 9 paid holidays
- Medical, Dental, Vision and Pet Insurance
- 401(K) Retirement Plan
- Casual, high-energy work environment
- Unlimited growth opportunities!

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April 7, 2022

College of Southern Idaho Latinos Unidos
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- Bachelor's Degree preferred but not required

Benefits:

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Twin Falls, ID 83301
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April 7, 2022

Idaho Migrant Council
1139 Falls Avenue East Ste B.
Twin Falls, ID 83301

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April 7, 2022

Idaho State Broadcasters Association
1017 N. 15th Street
Boise, ID 83702

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