

# CONTRACT



**WRIC**  
 301 Arboretum Place  
 Richmond, VA 23236  
 (804) 330-8888

<u>Contract / Revision</u> 1261109 /		<u>Alt Order #</u> 25775522
<u>Product</u> Political		
<u>Contract Dates</u> 10/26/17 - 10/30/17		<u>Estimate #</u> 5668
<u>Advertiser</u> POL/Ralph Northam/Governor/Dem/VA		<u>Original Date / Revision</u> 10/26/17 / 10/26/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WRIC	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agcy Code</u> 9915780	<u>Advertiser Code</u> 903	<u>Product 1/2</u> 913
<u>Agency Ref</u> IN5252/SP2893/TO824		<u>Advertiser Ref</u>

And:

**Buying Time**  
 650 Massachusetts Avenue NW  
 Suite 210  
 Washington, DC 20001-3796  
 USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WRIC	10/26/17	10/26/17	Good Morning America	7-9a		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	---T---				1	\$500.00				
2	WRIC	10/30/17	10/30/17	Good Morning America	7-9a		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	11/05/17	M-----				1	\$500.00				
3	WRIC	10/27/17	10/27/17	TV8 News @9	9-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$200.00				
4	WRIC	10/30/17	10/30/17	TV8 News @9	9-10a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$200.00				
5	WRIC	10/28/17	10/28/17	M-Su 4a-4x	M-Su 4a-4x		:30				NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S-				1	\$175.00				
6	WRIC	10/29/17	10/29/17	TV8 News @ 11 Su	11-1135p		:30				NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$175.00				
7	WRIC	10/26/17	10/26/17	Jimmy Kimmel	1135-1237		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	---T---				1	\$150.00				
8	WRIC	10/30/17	10/30/17	Jimmy Kimmel	1135-1237		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$150.00				
9	WRIC	10/26/17	10/26/17	ABC News Nightline	1237-10630a		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	---T---				1	\$45.00				
10	WRIC	10/30/17	10/30/17	ABC News Nightline	1237-10630a		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$45.00				

(\* Line Transactions: N = New, E = Edited, D = Deleted)

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1261109 /	25775522

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/26/17 - 10/30/17	Political	5668

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Ralph Northam/Gov	10/26/17 / 10/26/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
11	WRIC	10/28/17	10/28/17	Good Morning Richmond 8a	8-9a		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S-				1	\$300.00				
12	WRIC	10/29/17	10/29/17	Good Morning America Su	7-8a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$200.00				
13	WRIC	10/29/17	10/29/17	Good Morning Richmond 8	8-9a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$150.00				
14	WRIC	10/29/17	10/29/17	ABC's This Week	ABC's This Week		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$300.00				
15	WRIC	10/27/17	10/27/17	Good Morning Richmond 430	430-5a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$50.00				
16	WRIC	10/30/17	10/30/17	Good Morning Richmond 430	430-5a		:30				NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$50.00				
17	WRIC	10/30/17	10/30/17	Good Morning Richmond 5	5-530a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$200.00				
18	WRIC	10/27/17	10/27/17	Good Morning Richmond 5	5-530a		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$200.00				
19	WRIC	10/26/17	10/26/17	Good Morning Richmond 530	530-6a		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	---T---				1	\$225.00				
20	WRIC	10/30/17	10/30/17	Good Morning Richmond 530	530-6a		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$225.00				
21	WRIC	10/27/17	10/27/17	The View	11a-12p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	----F--				1	\$300.00				
22	WRIC	10/30/17	10/30/17	The View	11a-12p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$300.00				
23	WRIC	10/30/17	10/30/17	TV8 News @ Noon	12-1230p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$200.00				
24	WRIC	10/30/17	10/30/17	M-F 1230-1p	1230-1p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$150.00				
25	WRIC	10/30/17	10/30/17	General Hospital	2-3p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$300.00				
26	WRIC	10/30/17	10/30/17	TV8 News @ 6p	6-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/30/17	11/05/17	M-----				1	\$500.00				

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<u>Advertiser</u> POL/Ralph Northam/Gov		<u>Original Date / Revision</u> 10/26/17 / 10/26/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
27	WRIC	10/30/17	10/30/17	ABC Nightly News	ABC Nightly News		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/17	11/05/17	M-----	1	\$800.00							
28	WRIC	10/30/17	10/30/17	M-F Wheel 7-730p	7-730p		:30				NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/17	11/05/17	M-----	1	\$900.00							
29	WRIC	10/30/17	10/30/17	TV8 News @ 11	11-1135p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/30/17	11/05/17	M-----	1	\$500.00							
30	WRIC	10/26/17	10/26/17	M-F 1230-1p	1230-1p		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	---T---	1	\$150.00							
31	WRIC	10/26/17	10/27/17	M-F 4-5p	4-5p		:30				NM	2	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	---TF--	2	\$300.00							
32	WRIC	10/26/17	10/26/17	TV8 News @ 6p	6-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	---T---	1	\$500.00							
33	WRIC	10/26/17	10/27/17	M-F Jeopardy 730-8p	730-8p		:30				NM	2	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	---TF--	2	\$1,000.00							
34	WRIC	10/26/17	10/26/17	Thu 8-9p	8-9p		:30				NM	1	\$1,250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	---T---	1	\$1,250.00							
35	WRIC	10/26/17	10/26/17	TV8 News @ 11	11-1135p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	---T---	1	\$500.00							
36	WRIC	10/27/17	10/27/17	TV8 News @ Noon	12-1230p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	----F--	1	\$200.00							
37	WRIC	10/27/17	10/27/17	General Hospital	2-3p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	----F--	1	\$300.00							
E 38	WRIC	10/27/17	10/27/17	ABC Nightly News	ABC Nightly News		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	----F--	1	\$800.00							
<u>Spot</u>		<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>				
1		WRIC	10/23/17-10/29/17	ABC Nightly News	ABC Nightly News	-----F----	:30	<del>\$800.00</del>	NM				
		See MG 38.2											
2		WRIC	10/27/17-10/27/17	Fri 10-11p	10-11p	-----F----	:30	\$800.00	NM				
		Ⓜ MG for 38.1 10/27											
39	WRIC	10/27/17	10/27/17	M-F Wheel 7-730p	7-730p		:30				NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	----F--	1	\$900.00							
40	WRIC	10/28/17	10/28/17	M-Su 4a-4x	M-Su 4a-4x		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>	<u>Rate</u>							
Week:		10/23/17	10/29/17	-----S-	1	\$75.00							

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<u>Contract / Revision</u> 1261109 /	<u>Alt Order #</u> 25775522
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<u>Contract Dates</u> 10/26/17 - 10/30/17	<u>Product</u> Political	<u>Estimate #</u> 5668
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<u>Advertiser</u> POL/Ralph Northam/Gov	<u>Original Date / Revision</u> 10/26/17 / 10/26/17
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
41	WRIC	10/28/17	10/28/17	Good Morning Richmond WK6-7a			:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S-				1	\$300.00				
42	WRIC	10/28/17	10/28/17	GMA Saturday	7-8a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S-				1	\$400.00				
43	WRIC	10/29/17	10/29/17	Su 9-10p	9-10p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$800.00				
44	WRIC	10/29/17	10/29/17	Su 1135p-1235x	Su 1135p-1235x		:30				NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$60.00				
45	WRIC	10/29/17	10/29/17	Good Morning Richmond WK6-7a			:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/23/17	10/29/17	-----S				1	\$300.00				
<b>Totals</b>								0.00				47	\$17,125.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/25/17 - 10/29/17	32	\$12,105.00	(\$1,815.75)	\$10,289.25
10/30/17 - 10/30/17	15	\$5,020.00	(\$753.00)	\$4,267.00
<b>Totals</b>	47	\$17,125.00	(\$2,568.75)	\$14,556.25

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

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125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25775522	<b>Changes as of:</b> 10/26/2017 at 1:58 PM	<b>Version:</b> Highlighting Ma
<b>CPE:</b> 903/913/5668	<b>Flight:</b> 10/26/17 - 10/30/17	<b>Station:</b> WRIC
<b>Agency:</b> BUYING TIME,LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> NORTHAM, RALPH <b>Product:</b> political	<b>Market:</b> Richmond <b>Office:</b> WASHINGTON
	<b>Agency Order #:</b> 6664139	<b>Primary Demo:</b>
	<b>Buyer:</b> Dome, Liz	<b>Con Type:</b> POLITICAL/VO
	<b>Salesperson:</b> JARED SALLES 202-955-5342	<b>Assistant:</b> JARED SALLES 202-955-5342

**Comments:** Separation: 30

#	Day/Time	DP	Program	Rate	Len	10/26 - 10/30				
						10/26	10/27	10/28	10/29	10/30
MSD 20	Th-F,M-W 6:30p-7p		ABC-WORLD NWS	\$800.00	30	0	1	0	0	1
MGD 31	F 10p-11p		20/20	\$800.00	30	0	1	0	0	0
<b>TOTALS:</b>						<b>10</b>	<b>10</b>	<b>5</b>	<b>7</b>	<b>15</b>

CON



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25775522	<b>Changes as of:</b> 10/26/2017 at 1:58 PM	<b>Version:</b> Highlighting Ma
<b>CPE:</b> 903/913/5668	<b>Flight:</b> 10/26/17 - 10/30/17	<b>Station:</b> WRIC
<b>Agency:</b> BUYING TIME,LLC 650 Massachusetts AVE NW Suite 210 Washington, DC 20001	<b>Advertiser:</b> NORTHAM, RALPH <b>Product:</b> political	<b>Market:</b> Richmond <b>Office:</b> WASHINGTON
	<b>Agency Order #:</b> 6664139	<b>Primary Demo:</b>
	<b>Buyer:</b> Dome, Liz	<b>Con Type:</b> POLITICAL/VO
	<b>Salesperson:</b> JARED SALLES 202-955-5342	<b>Assistant:</b> JARED SALLES 202-955-5342

**Comments:** Separation: 30

#	Day/Time	DP	Program	Rate	Len	10/26 - 10/30				
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<b>TOTALS:</b>						<b>10</b>	<b>10</b>	<b>5</b>	<b>7</b>	<b>15</b>