WCOA(AM), WJTQ(FM), WMEZ(FM), WRRX(FM), and WXBM(FM) EEO PUBLIC FILE REPORT

October 1, 2018 - September 30, 2019

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Sales Representative	1-5, 7-9, 13-15	14
Sales Representative	1-5, 7-9, 13-15	9
Sales Representative	1-5, 7-9, 13-15	14
Program Director	1, 2, 4, 5, 7-9, 14, 16	5
Sales Representative	1-5, 7-9, 13-15	5
Assistant Business Manager	1, 2, 4-11, 14	9
Sales & Marketing Assistant	1, 2, 4-11, 14, 15	14
Operations Manager	1, 2, 4, 5, 7-9, 14, 16	7
Sales Representative	1-5, 7-9, 13-15	9
Engineer	1, 2, 4, 5, 7-11, 13, 14, 17, 18	5
Sales Representative	1-5, 7-9, 11, 13-15	7
Sales Representative	1-5, 7-9, 11, 13-15	3
Assistant Business Manager	1, 2, 4-11, 14	14

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II. MASTER ÉECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period
1	Pensacola State College		
	100 College Blvd		
	Pensacola, FL 32504		
	pscworksonline.psc.edu	N	0
2	University of West Florida		
	11000 University Parkway		
	Pensacola, FL 32514		
	uwf.edu/career	N	0
3	On-Air Announcements	N	2
4	CareerSource ESCAROSA		
	3670 North "L" Street		
	Pensacola, FL 32505		
	www.employflorida.com	N	0
5	Word of Mouth Referral/Talent Network	N	3
6	Kelly Services		
	5401 Corporate Woods Dr., Suite 200		
	Pensacola, FL 32504		
	www.kellycareernetwork.com	N	1
7	www.cumulus.com/work-here	N	3
8 Walk-In/Self-Referral		N	1
9	LinkedIn	N	6
10	George Stone Technical College		
	2400 Longleaf Dr		
	Pensacola, FL 32526		
	gstc-escd-fl.schoolloop.com	N	0
11	Job Fair/Open House 02/18/2019	N	12
1.2	Health & Wellness Expo "Feel Good About Wha	t You Do" N	1 0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
13	Sales Sense Contact: Lucy Rice	W. W. C.	
	lucy@itmakessalessense.com		
	(posts to over 100 job boards via ZipRecruiter)	N	3
14	14 Indeed		5
15	Florida State University		
	The Sales Institute		
	821 Academic Way		
	Tallahassee, FL 32306		
	ppallention@cob.fsu.edu	N	0
16	Inside Radio		0
17 The Society of Broadcast Engineers			
	sbe.org/jl_submit	N	0
18 Florida Association of Broadcasters			
	201 South Monroe St, Suite 201		
	Tallahassee, FL 32301		
	fab.org/career-opportunities/post-a-job-opening	g N	0

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III. RECRUITMENT INITIATIVES

	Type of Recruitment Initiative (Menu Selection)	Brief Description of Activity
1	Host Job Fair/Open House	Our SEU hosted an Open House on President's Day, Monday, February 18, 2019, in order to reach candidates who otherwise would not be available during the week for on-site interviews. This event was promoted on-air and via streaming announcements. The Market Manager, Business Manager, Operations Manager and a number of Sales Representatives were available from 10 A.M until 3 P.M to interview for immediate openings of Sales & Marketing Assistant, Assistant Business Manager, Account Executives, and Part-time Brand Ambassadors. A total of 12 candidates visited the office during the Open House/Job Fair.
2	Host Event in the Community Designed to Inform and Educate the Public Concerning Employment Opportunities in Broadcasting	Our SEU hosted the six hour Health & Wellness Expo, on Saturday, September 21, 2019 entitled, "Feel Good About What you Do." Our SEU hosts this free event annually which brings Health & Wellness vendors together with hundreds of individuals from Escambia and Santa Rosa counties. Our SEU also uses this platform to explain to attendees how they can "feel good about what they do" by choosing a fulfilling career in the broadcasting industry. The SEU's booth had a list of local job profiles as well as career opportunities company-wide. Interested individuals are invited to find more information by logging onto www.cumulus.com/work-here . They were also encouraged to visit our offices during regular business hours.