

# Broadcast Contract

KATZ MEDIA GROUP  
AFSCME  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

Start Date 10/12/16	Contract# 57909	Mod# 1
End Date 11/08/16	Date Entered 10/11/16	Date Last Modified 10/12/16
Advertiser AFSCME	Station Market KKLZ-FM	
Product NV	SalesRep/Office PHILADELPHIA	

Standard Billing Cycle Estimate# 5624

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS	RATE
			LINE	REMARK							/WK	
1	WE 10/12/16 FR 10/14/16	06:00A-10:00A	60	--	--	5	3	3	--	--	11	\$650.00
2	WE 10/12/16 FR 10/14/16	10:00A-03:00P	60	--	--	5	4	3	--	--	12	\$650.00
3	WE 10/12/16 FR 10/14/16	03:00P-07:00P	60	--	--	5	4	3	--	--	12	\$650.00
4	SA 10/15/16 SA 11/05/16	06:00A-07:00P	60	--	--	--	--	--	X	--	3	\$250.00
5	SU 10/16/16 SU 10/16/16	06:00A-07:00P	60	--	--	--	--	--	--	X	2	\$90.00
6	MO 10/17/16 FR 11/04/16	06:00A-10:00A	60	3	4	3	3	3	--	--	16	\$650.00
7	MO 10/17/16 FR 11/04/16	10:00A-03:00P	60	3	4	3	3	3	--	--	16	\$650.00
8	MO 10/17/16 FR 11/04/16	03:00P-07:00P	60	3	4	3	3	3	--	--	16	\$650.00
9	SU 10/23/16 SU 11/06/16	06:00A-07:00P	60	--	--	--	--	--	--	X	3	\$90.00
10	MO 11/07/16 TU 11/08/16	06:00A-10:00A	60	X	X	--	--	--	--	--	4	\$650.00
11	MO 11/07/16 TU 11/08/16	10:00A-03:00P	60	X	X	--	--	--	--	--	2	\$650.00
12	MO 11/07/16 TU 11/08/16	03:00P-07:00P	60	X	X	--	--	--	--	--	2	\$650.00

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	210	125,540.00	\$18,831.00	\$ 106,709.00	\$ 125,540.00

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL BEASLEY STATION'S ADVERTISING AGREEMENTS, BEASLEY REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 1

# Broadcast Contract

KATZ MEDIA GROUP  
AFSCME  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

Start Date 10/12/16	Contract# 57909	Mod# 1
End Date 11/08/16	Date Entered 10/11/16	Date Last Modified 10/12/16
Advertiser AFSCME	Station Market KKLZ-FM	
Product NV	SalesRep/Office PHILADELPHIA	

Standard Billing Cycle Estimate# 5624

## Billing Projections: By Month

	Oct 16	Nov 16
CA	93,970.00	31,570.00
ST	88,120.00	37,420.00

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL BEASLEY STATION'S ADVERTISING AGREEMENTS, BEASLEY REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

\_\_\_\_\_  
Name Title  
See reverse for accepted terms and conditions, if any

\_\_\_\_\_  
Name Title  
Page 2

# Sales Order

Station: **KKLZ-FM** Agency: **KATZ MEDIA GROUP**  
 Contract Name: **AFSCME 5624 KKLZ 30163882-01** Address: **125 W. 55TH 3RD FLOOR**  
 Contract#: **57909** City: **NEW YORK** State: **NY** Zip: **10019**  
 Start Date: **10/12/16** End Date: **11/08/16** Buyer: \_\_\_\_\_  
 Revenue Type: **POLITICAL NATIONAL** Type: **Cash** Tax Schedule: **(None)**  
 Advertiser: **AFSCME** Agency Commission %: **15**  
 Address: \_\_\_\_\_ Billing Cycle: **Standard**  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Salesperson: **5046PCHRI** Comm %: **0**  
 Product Name: **NV** Makegood Policy: **NO MAKEGOODS ALLOWED**  
 Estimate #: **5624**  
 Competitive Code: **09 POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$		
1	10/12/16	10/14/16		6:00 AM	10:00 AM	60			5	3	3			11	D	650.00	11	7,150.00	2	
	PRO MASTO																			
2	10/12/16	10/14/16		10:00 AM	3:00 PM	60			5	4	3			12	D	650.00	12	7,800.00	2	
	PRO MASTO																			
3	10/12/16	10/14/16		3:00 PM	7:00 PM	60			5	4	3			12	D	650.00	12	7,800.00	2	
	PRO MASTO																			
4	10/15/16	11/05/16		6:00 AM	7:00 PM	60						X		3	W	250.00	12	3,000.00	4	
	PRO MASTO																			
5	10/16/16	10/16/16		6:00 AM	7:00 PM	60							X	2	W	90.00	2	180.00	4	
	PRO MASTO																			
6	10/17/16	11/04/16		6:00 AM	10:00 AM	60	3	4	3	3	3			16	D	650.00	48	31,200.00	2	
	PRO MASTO																			
7	10/17/16	11/04/16		10:00 AM	3:00 PM	60	3	4	3	3	3			16	D	650.00	48	31,200.00	2	
	PRO MASTO																			
8	10/17/16	11/04/16		3:00 PM	7:00 PM	60	3	4	3	3	3			16	D	650.00	48	31,200.00	2	
	PRO MASTO																			
9	10/23/16	11/06/16		6:00 AM	7:00 PM	60							X	3	W	90.00	9	810.00	4	
	PRO MASTO																			
10	11/07/16	11/08/16		6:00 AM	10:00 AM	60	X	X						4	W	650.00	4	2,600.00	2	
	PRO MASTO																			
11	11/07/16	11/08/16		10:00 AM	3:00 PM	60	X	X						2	W	650.00	2	1,300.00	2	
	PRO MASTO																			
12	11/07/16	11/08/16		3:00 PM	7:00 PM	60	X	X						2	W	650.00	2	1,300.00	2	
	PRO MASTO																			

## Billing Projections: By Month

	Oct 16	Nov 16
CA	93,970.00	31,570.00
ST	88,120.00	37,420.00

☒ Print Spot Prices

Notes to Traffic: **MOVED SPOTS AROUND AND**  
**CHANGED END DATE TO 11/8 PER REPLINK NO**  
**CHANGE TO TOTALS - MD 101216**

**NEW ORDER - MD 101116**

TOTAL SPOTS	210
GROSS TOTAL \$	125,540.00
ADJUSTED SPOTS	210
ADJUSTED TOTAL \$	125,540.00

APPROVE	DECLINE
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☐☐

General Manager

☐☐

Sales Manager

☐☐

Interactive Sales Manager

☐☐

Business Manager

**REVISED**

Oct 12, 16  
 CONT# 30163882 Mod# 1 Ver# 5 (Last = Orig CF )  
 REP CHRISTAL RADIO  
 TO KKLZ-FM (Las Vegas, NV)  
 FM LATONYA CHENAULT  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019

DDS CONT# 0  
 C/P/E: AFS / CME / 5624

SALESPERSON FAX#

PH #

BYR Helen Hanratty  
 ADV AFSCME PEOPLE  
 PDT NV  
 FLT Oct 10, 16 - Nov 07, 16

**\* REP ORDER COMMENT \***

\*\* 10/12/2016 11:57:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

\*\* 10/12/2016 11:57:00 AM: THIS IS AN ORDER REVISION. PLEASE DO NOT DOUBLE BOOK. ORDER HAS BEEN REVISED TO FIX WRAP AROUND DAYPARTS AND END DATE. OVERALL DOLLARS REMAIN THE SAME. SPOT LOADS BY DAYPART HAVE CHANGED. MAKE GOOD WITHIN FLIGHT FLEXIBILITY IS APPROVED FOR ALL SPOT S THAT DO NOT AIR THIS WEEK 10/11 IN FLIGHT AS ORDERED.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
<b><u>FLIGHT 1</u></b>									
CHG	1.1	.TWTF..	6A - 10A	60	10/11/2016 - 10/14/2016	1W	11	\$650.00	11
CHG	1.2	.TWTF..	10A - 3P	60	10/11/2016 - 10/14/2016	1W	12	\$650.00	12
CHG	1.3	.TWTF..	3P - 7P	60	10/11/2016 - 10/14/2016	1W	12	\$650.00	12
	1.4	.....S.	6A - 7P	60	10/15/2016 - 10/15/2016	1W	3	\$250.00	3
	1.5	.....S	6A - 7P	60	10/16/2016 - 10/16/2016	1W	2	\$90.00	2
<b>** WEEKLY FLIGHT TOTALS **</b>							40	\$23,680.00	
<b><u>FLIGHT 2</u></b>									
CHG	2.1	.TWTF..	6A - 10A	60	10/18/2016 - 11/4/2016	3W	13	\$650.00	39
CHG	2.2	.TWTF..	10A - 3P	60	10/18/2016 - 11/4/2016	3W	13	\$650.00	39
CHG	2.3	.TWTF..	3P - 7P	60	10/18/2016 - 11/4/2016	3W	13	\$650.00	39
	2.4	.....S.	6A - 7P	60	10/22/2016 - 11/5/2016	3W	3	\$250.00	9
	2.5	.....S	6A - 7P	60	10/23/2016 - 11/6/2016	3W	3	\$90.00	9
ADD	2.6	M.....	6A - 10A	60	10/17/2016 - 10/31/2016	3W	3	\$650.00	9
ADD	2.7	M.....	10A - 3P	60	10/17/2016 - 10/31/2016	3W	3	\$650.00	9
ADD	2.8	M.....	3P - 7P	60	10/17/2016 - 10/31/2016	3W	3	\$650.00	9
<b>** WEEKLY FLIGHT TOTALS **</b>							54	\$96,660.00	
<b><u>FLIGHT 3</u></b>									
CHG	3.1	.TWTF..	6A - 10A	60	11/8/2016 - 11/11/2016	1W	0	\$650.00	0
CHG	3.2	.TWTF..	10A - 3P	60	11/8/2016 - 11/11/2016	1W	0	\$650.00	0

Oct 12, 16  
 CONT# 30163882 Mod# 1 Ver# 5 (Last = Orig CF )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: AFS / CME / 5624

CHG	3.3	.TWTF..	3P - 7P	60	11/8/2016 - 11/11/2016	1W	0	\$650.00	0
ADD	3.4	MT.....	6A - 10A	60	11/7/2016 - 11/8/2016	1W	4	\$650.00	4
ADD	3.5	MT.....	10A - 3P	60	11/7/2016 - 11/8/2016	1W	2	\$650.00	2
ADD	3.6	MT.....	3P - 7P	60	11/7/2016 - 11/8/2016	1W	2	\$650.00	2
** WEEKLY FLIGHT TOTALS **							8	\$5,200.00	

	Oct 16	Nov 16					
SPOTS	148	62					
CASH	88120.00	37420.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	88120.00	37420.00					

						TOTAL
SPOTS						210
CASH						125,540.00
TRADE						0.00
NSL						0.00
TOTAL						125,540.00

**\*\* Competitive Comments \*\***

AFSCME PEOPLE - LAS VEGAS RADIO - 10-11-11-7

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

# Broadcast Contract

KATZ MEDIA GROUP  
AFSCME  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

Start Date 10/12/16	Contract# 57909	Mod# 0
End Date 11/11/16	Date Entered 10/11/16	Date Last Modified 10/11/16
Advertiser AFSCME	Station Market KKLZ-FM	
Product NV	SalesRep/Office PHILADELPHIA	

Standard Billing Cycle Estimate# 5624

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	WE 10/12/16 FR 10/14/16	06:00A-10:00A	60	--	--	5	5	4	--	--	14	\$650.00
2	WE 10/12/16 FR 10/14/16	10:00A-03:00P	60	--	--	5	5	5	--	--	15	\$650.00
3	WE 10/12/16 FR 10/14/16	03:00P-07:00P	60	--	--	5	5	5	--	--	15	\$650.00
4	SA 10/15/16 SA 11/05/16	06:00A-07:00P	60	--	--	--	--	--	X	--	3	\$250.00
5	SU 10/16/16 SU 10/16/16	06:00A-07:00P	60	--	--	--	--	--	--	X	2	\$90.00
6	MO 10/17/16 FR 11/04/16	06:00A-10:00A	60	3	3	3	3	3	--	--	15	\$650.00
7	MO 10/17/16 FR 11/04/16	10:00A-03:00P	60	3	3	3	3	3	--	--	15	\$650.00
8	MO 10/17/16 FR 11/04/16	03:00P-07:00P	60	3	3	3	3	3	--	--	15	\$650.00
9	SU 10/23/16 SU 11/06/16	06:00A-07:00P	60	--	--	--	--	--	--	X	3	\$90.00
10	MO 11/07/16 FR 11/11/16	06:00A-10:00A	60	X	X	X	X	X	--	--	4	\$650.00
11	MO 11/07/16 FR 11/11/16	10:00A-03:00P	60	X	X	X	X	X	--	--	2	\$650.00
12	MO 11/07/16 FR 11/11/16	03:00P-07:00P	60	X	X	X	X	X	--	--	2	\$650.00

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	210	125,540.00	\$18,831.00	\$ 106,709.00	\$ 125,540.00

## Billing Projections: By Month

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL BEASLEY STATION'S ADVERTISING AGREEMENTS, BEASLEY REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name \_\_\_\_\_ Title \_\_\_\_\_  
See reverse for accepted terms and conditions, if any

Name \_\_\_\_\_ Title \_\_\_\_\_  
Page 1

# Broadcast Contract

KATZ MEDIA GROUP  
AFSCME  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

Start Date 10/12/16	Contract# 57909	Mod# 0
End Date 11/11/16	Date Entered 10/11/16	Date Last Modified 10/11/16
Advertiser AFSCME	Station Market KKLZ-FM	
Product NV	SalesRep/Office PHILADELPHIA	

Standard Billing Cycle Estimate# 5624

	Oct 16	Nov 16
CA	95,920.00	29,620.00
ST	90,070.00	35,470.00

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL BEASLEY STATION'S ADVERTISING AGREEMENTS, BEASLEY REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 2



# Sales Order

Station: **KKLZ-FM** Contract#: **0** Agency: **KATZ MEDIA GROUP**  
 Contract Name: **AFSCME 5624 KKLZ 30163882** Address: **125 W. 55TH 3RD FLOOR**  
 Proposal#: **EAECE96-B94D-4209-BB4F-374044CCADA** City: **NEW YORK** State: **NY** Zip: **10019**  
**6** Buyer: \_\_\_\_\_  
 Start Date: **10/12/16** End Date: **11/11/16** Tax Schedule: **(None)**  
 Revenue Type: **POLITICAL NATIONAL** Type: **Cash** Agency Commission %: **15**  
 Advertiser: **AFSCME** Billing Cycle: **Standard**  
 Address: \_\_\_\_\_ Salesperson: **5046PCHRI** Comm %: **0**  
 City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_ Makegood Policy: **NO MAKEGOODS ALLOWED**  
 Product Name: **NV**  
 Estimate #: **5624**  
 Competitive Code: **09 POLITICAL**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	10/12/16	10/14/16		6:00 AM	10:00 AM	60			5	5	4			14	D	650.00	14	9,100.00		
2	10/12/16	10/14/16		10:00 AM	3:00 PM	60			5	5	5			15	D	650.00	15	9,750.00		
3	10/12/16	10/14/16		3:00 PM	7:00 PM	60			5	5	5			15	D	650.00	15	9,750.00		
4	10/15/16	11/05/16		6:00 AM	7:00 PM	60						X		3	W	250.00	12	3,000.00		
5	10/16/16	10/16/16		6:00 AM	7:00 PM	60							X	2	W	90.00	2	180.00		
6	10/17/16	11/04/16		6:00 AM	10:00 AM	60	3	3	3	3	3			15	D	650.00	45	29,250.00		
7	10/17/16	11/04/16		10:00 AM	3:00 PM	60	3	3	3	3	3			15	D	650.00	45	29,250.00		
8	10/17/16	11/04/16		3:00 PM	7:00 PM	60	3	3	3	3	3			15	D	650.00	45	29,250.00		
9	10/23/16	11/06/16		6:00 AM	7:00 PM	60							X	3	W	90.00	9	810.00		
10	11/07/16	11/11/16		6:00 AM	10:00 AM	60	X	X	X	X	X			4	W	650.00	4	2,600.00		
11	11/07/16	11/11/16		10:00 AM	3:00 PM	60	X	X	X	X	X			2	W	650.00	2	1,300.00		
12	11/07/16	11/11/16		3:00 PM	7:00 PM	60	X	X	X	X	X			2	W	650.00	2	1,300.00		

## Billing Projections: By Month

	Oct 16	Nov 16
CA	95,920.00	29,620.00
ST	90,070.00	35,470.00

☒ Print Spot Prices
Notes to Traffic: **NEW ORDER - MD 101116**

TOTAL SPOTS **210**  
 GROSS TOTAL \$ **125,540.00**  
 ADJUSTED SPOTS **210**  
 ADJUSTED TOTAL \$ **125,540.00**

APPROVE    DECLINE

☐☐

General Manager

☐☐

Sales Manager

☐☐

Interactive Sales Manager

☐☐

Business Manager

Oct 11, 16  
 CONT# 30163882 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO  
 TO KKLZ-FM (Las Vegas, NV)  
 FM LATONYA CHENAULT  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019

DDS CONT# 0  
 C/P/E: / / 5624

SALESPERSON FAX#

PH #

BYR Helen Hanratty  
 ADV AFSCME  
 PDT NV  
 FLT Oct 10, 16 - Nov 07, 16

\* REP ORDER COMMENT \*

\*\* 10/11/2016 11:28:00 AM: FOR ALL GMMB/WATERFRONT/GREAT AMERICAN MEDIA ORDERS: KATZ MEDIA COLLECTS, CASH-IN-ADVANCE AND AS AN OFFICIAL AGENT ON BEHALF OF OUR REPRESENTED STATIONS, ALL MONIES FOR POLITICAL AND ISSUE BUYS PLACED OUT OF GREER. ONCE YOUR INVOICES ARE RECONCILED WITH OUR ORDERS BY OUR NY BILLING OFFICE, PAYMENT IS SENT TO YOU ONLY FOR WHAT RAN. WE ARE THE ONES RESPONSIBLE FOR REFUNDING UNUSED FUNDS BACK TO THE AGENCY. PAYMENT IS USUALLY DISBURSED WITHIN 45 DAYS OF RECONCILIATION. PLEASE CONFIRM WITH PLEASE NOTE WITH ALL POLITICAL/ISSUE ORDERS THERE IS A 24 HOUR CANCELLATION NOTICE. KEVIN.POLLOCK@KATZRADIOGROUP.COM 215.557.4255

\*\* 10/11/2016 11:28:00 AM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		<b>FLIGHT 1</b>							
	1.1	MTWTF..	6A - 10A	60	10/10/2016 - 10/14/2016	1W	14	\$650.00	14
	1.2	MTWTF..	10A - 3P	60	10/10/2016 - 10/14/2016	1W	15	\$650.00	15
	1.3	MTWTF..	3P - 7P	60	10/10/2016 - 10/14/2016	1W	15	\$650.00	15
	1.4	.....S.	6A - 7P	60	10/15/2016 - 10/15/2016	1W	3	\$250.00	3
	1.5	.....S	6A - 7P	60	10/16/2016 - 10/16/2016	1W	2	\$90.00	2
		<b>** WEEKLY FLIGHT TOTALS **</b>						49	\$29,530.00
		<b>FLIGHT 2</b>							
	2.1	MTWTF..	6A - 10A	60	10/17/2016 - 11/4/2016	3W	15	\$650.00	45
	2.2	MTWTF..	10A - 3P	60	10/17/2016 - 11/4/2016	3W	15	\$650.00	45
	2.3	MTWTF..	3P - 7P	60	10/17/2016 - 11/4/2016	3W	15	\$650.00	45
	2.4	.....S.	6A - 7P	60	10/22/2016 - 11/5/2016	3W	3	\$250.00	9
	2.5	.....S	6A - 7P	60	10/23/2016 - 11/6/2016	3W	3	\$90.00	9
		<b>** WEEKLY FLIGHT TOTALS **</b>						51	\$90,810.00
		<b>FLIGHT 3</b>							
	3.1	MTWTF..	6A - 10A	60	11/7/2016 - 11/11/2016	1W	4	\$650.00	4
	3.2	MTWTF..	10A - 3P	60	11/7/2016 - 11/11/2016	1W	2	\$650.00	2
	3.3	MTWTF..	3P - 7P	60	11/7/2016 - 11/11/2016	1W	2	\$650.00	2

Oct 11, 16  
 CONT# 30163882 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: / / 5624

				<b>** WEEKLY FLIGHT TOTALS **</b>	8	\$5,200.00	
--	--	--	--	-----------------------------------	---	------------	--

	Oct 16	Nov 16					
SPOTS	151	59					
CASH	90070.00	35470.00					
TRADE	0.00	0.00					
NSL	0.00	0.00					
TOTAL	90070.00	35470.00					

							<b>TOTAL</b>
SPOTS							210
CASH							125,540.00
TRADE							0.00
NSL							0.00
TOTAL							125,540.00

**\*\* Competitive Comments \*\***

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b>	<b>Date:</b>
------------------------------	--------------

I, Mike Fulman - authorized rep. of Boyle  
do hereby request station time concerning the following issue:

AFSCME People
---------------

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

This broadcast time will be used by: AFSCME People

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

☒ Yes

☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Catherine Cortez Masto

Joe Heck

US Senate, NV

11/8/16

I represent that the payment for the above described broadcast time has been furnished by (name and address):

American People

1625 L Street NW Washington, DC 20036

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

President - Lee Saunders

Sec / Treasurer - Laura Reyes

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.**

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

4/27/16                      *Mr R*                      202-338-8700  
Date                                      Signature                                      Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

☐ Accepted

☐ Accepted in Part

☐ Rejected

\_\_\_\_\_  
Signature                                      Printed Name                                      Title

## AGREED UPON SCHEDULE

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		As ordered			

**Attach proposed schedule with charges (if available):**

## AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any

**Note:** Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

## PRODUCTION ORDER

☐ COPY DUE BY: \_\_\_\_\_ ☐ SPEC DUE BY: \_\_\_\_\_ ☐ EXTRA COPIES DUE BY: \_\_\_\_\_ ☐ COPY APPD DUE BY: \_\_\_\_\_ ☐ START DUE BY: \_\_\_\_\_  
☒ KKLZ ☐ KDWN ☒ KCYE AE: NATIONAL  
☐ KOAS ☐ KVGs ☐ STREAMING

ADVERTISER: AFSCME CO-OP: ☐ YES ☒ NO  
DATE: 10/11/16 PRODUCE FROM: ☐ EXTEND ☐ DUB  
KKLZ ORDER#: new ☐ MIJO ☐ COPY ☒ EMAIL  
KDWN ORDER #: \_\_\_\_\_ ☐ WEB LINK: \_\_\_\_\_  
KCYE ORDER #: new ☐ 1ST SPIN ☐ FILMCORE ☐ EXT REACH  
KOAS ORDER #: \_\_\_\_\_ ☐ SPOT TRAFFIC ☐ SPOT GENI ☐ DGS  
KVGs ORDER #: \_\_\_\_\_ ☐ IN HOUSE LOCATION: \_\_\_\_\_

☐ CLIENT APPROVAL NEEDED DATE/TIME NEEDED: \_\_\_\_\_  
☐ EMAIL SPOT TO: \_\_\_\_\_

#	SPOT CODES/TITLES	ROT	LEN	START	END	CART #
1	AFSCME-R16-01 BOGUS	100	60	10/12	11/11	
2						
3						
4						
5						
6						
7						
8						
9						
10						

NOTES: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

ALL FINISHED SPOTS ARE ARCHIVED FOR 6 MONTHS

FOR TRAFFIC/PRODUCTION USE ONLY:

RCVD IN TRAFFIC BY: \_\_\_\_\_ DATE: 10/11/16

RCVD IN PROD BY: \_\_\_\_\_ DATE: \_\_\_\_\_ COMPLETE: ☐ \_\_\_\_\_

PRINT

SAVE

RESET

EMAIL



## WATERFRONT STRATEGIES

URGENT! URGENT! URGENT! URGENT! URGENT! URGENT!

**PLEASE DELIVER IMMEDIATELY**

TO: TRAFFIC MANAGER  
FROM: Waterfront Strategies  
3050 K ST NW Suite 100  
Washington, DC 20007  
RE: AFSCME People  
DATE: 10/11/16

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**Markets:**

Las Vegas - GM Radio - Estimate #5624

Reno - GM Radio - Estimate #5623

Unmeasured markets/Stations

**SPOT IS BEING SENT VIA EMAIL ON 10/11**

**BEGINNING 10/12 UNTIL FURTHER NOTICE PLEASE RUN THE FOLLOWING TRAFFIC:**

**AFSCME-R16-01 "Bogus" Radio :60 @ 100%**

If you have any questions regarding this traffic, please do not hesitate to contact  
Jesse Demastrie in our office at [jesse.demastrie@GMMB.com](mailto:jesse.demastrie@GMMB.com).

Please email receipt to [traffic@gmmmb.com](mailto:traffic@gmmmb.com)

Sign: \_\_\_\_\_ Date: \_\_\_\_\_

Station: \_\_\_\_\_

THANK YOU.

## PRODUCTION ORDER

☐ COPY  
DUE BY: \_\_\_\_\_

☐ SPEC  
DUE BY: \_\_\_\_\_

☐ EXTRA COPIES  
DUE BY: \_\_\_\_\_

☐ COPY APPD  
DUE BY: \_\_\_\_\_

☐ START  
DUE BY: \_\_\_\_\_

☒ KKLZ  
☐ KOAS

☐ KDWN  
☐ KVGs

☒ KCYE  
☐ STREAMING

AE: NATIONAL

ADVERTISER: AFSCME

DATE: 10/24/16

KKLZ ORDER#: 57909

KDWN ORDER #:

KCYE ORDER #: 57910

KOAS ORDER #:

KVGs ORDER #:

CO-OP: ☐ YES ☒ NO

PRODUCE FROM: ☐ EXTEND ☐ DUB

☐ MIJO ☐ COPY ☒ EMAIL

☐ WEB LINK: \_\_\_\_\_

☐ 1ST SPIN ☐ FILMCORE ☐ EXT REACH

☐ SPOT TRAFFIC ☐ SPOT GENI ☐ DGS

☐ IN HOUSE LOCATION: \_\_\_\_\_

☐ CLIENT APPROVAL NEEDED

DATE/TIME NEEDED: \_\_\_\_\_

☐ EMAIL SPOT TO: \_\_\_\_\_

#	SPOT CODES/TITLES	ROT	LEN	START	END	CART #
1	AFSCME-R16-02	100	60	10/25	11/8	
2	FUELED					
3						
4						
5						
6						
7						
8						
9						
10						

NOTES: \_\_\_\_\_

ALL FINISHED SPOTS ARE ARCHIVED FOR 6 MONTHS

FOR TRAFFIC/PRODUCTION USE ONLY:

RCVD IN TRAFFIC BY: \_\_\_\_\_ DATE: 10/24/16

RCVD IN PROD BY: \_\_\_\_\_ DATE: \_\_\_\_\_ COMPLETE: ☐ \_\_\_\_\_

PRINT

SAVE

RESET

EMAIL

## WATERFRONT STRATEGIES

URGENT! URGENT! URGENT! URGENT! URGENT! URGENT!

**PLEASE DELIVER IMMEDIATELY**

TO: TRAFFIC MANAGER  
FROM: Waterfront Strategies  
3050 K ST NW Suite 100  
Washington, DC 20007  
RE: AFSCME People  
DATE: 10/24/16

---

---

### Markets:

Las Vegas - GM Radio - Estimate #5624

Reno - GM Radio - Estimate #5623

Unmeasured markets/Stations

**SPOT IS BEING SENT VIA EMAIL ON 10/25**

**BEGINNING 10/25 UNTIL FURTHER NOTICE PLEASE RUN THE FOLLOWING TRAFFIC:**

**AFSCME-R16-02 "Fueled" Radio :60 @ 100%**

If you have any questions regarding this traffic, please do not hesitate to contact  
Jesse Demastrie in our office at [jesse.demastrie@GMMB.com](mailto:jesse.demastrie@GMMB.com).

Please email receipt to [traffic@gmmb.com](mailto:traffic@gmmb.com)

Sign: \_\_\_\_\_ Date: \_\_\_\_\_

Station: \_\_\_\_\_

THANK YOU.

# INVOICE



**Invoice #:** IN-1161060379  
**Invoice Date:** 10/30/2016  
**Contract #:** 57909  
**Page:** 1  
**Net Amount Due:** \$74,902.00

**Agency:** KATZ MEDIA GROUP  
 125 W. 55TH 3RD FLOOR  
 NEW YORK, NY 10019

**Station(s):** KKLZ-FM

**Advertiser:** AFSCME  
**Product:** NV  
**Estimate #:** 5624  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** PHILADELPHIA CHRISTAL  
**Terms:** DUE UPON RECEIPT

Day	Date	Time	Ln	Length	Product	ISCI	Rate
WED	10/12/16	06:18a	1	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	06:45a	1	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	07:15a	1	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	08:15a	1	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	09:22a	1	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	11:27a	2	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	11:46a	2	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	12:44p	2	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	01:46p	2	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	02:27p	2	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	03:49p	3	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	04:47p	3	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	06:00p	3	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	06:19p	3	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/12/16	06:49p	3	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	07:16a	1	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	08:15a	1	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	09:47a	1	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	11:34a	2	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	11:52a	2	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	01:49p	2	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	02:26p	2	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	04:47p	3	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	05:59p	3	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	06:17p	3	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/13/16	06:44p	3	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	06:46a	1	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	07:17a	1	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	08:19a	1	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	11:31a	2	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	01:48p	2	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	02:28p	2	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	04:49p	3	60		AFSCME-R16-01 BOGUS	\$650.00

# INVOICE



**Invoice #:** IN-1161060379  
**Invoice Date:** 10/30/2016  
**Contract #:** 57909  
**Page:** 2  
**Net Amount Due:** \$74,902.00

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	10/14/16	05:55p	3	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/14/16	06:19p	3	60		AFSCME-R16-01 BOGUS	\$650.00
SAT	10/15/16	06:21a	4	60		AFSCME-R16-01 BOGUS	\$250.00
SAT	10/15/16	07:41a	4	60		AFSCME-R16-01 BOGUS	\$250.00
SAT	10/15/16	06:50p	4	60		AFSCME-R16-01 BOGUS	\$250.00
SUN	10/16/16	06:29a	5	60		AFSCME-R16-01 BOGUS	\$90.00
SUN	10/16/16	06:17p	5	60		AFSCME-R16-01 BOGUS	\$90.00
MON	10/17/16	06:47a	6	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	07:49a	6	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	09:21a	6	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	11:31a	7	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	12:50p	7	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	02:26p	7	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	04:47p	8	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	05:40p	8	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/17/16	06:50p	8	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	06:46a	6	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	07:17a	6	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	08:45a	6	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	09:22a	6	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	11:29a	7	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	12:45p	7	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	01:46p	7	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	02:26p	7	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	03:50p	8	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	04:48p	8	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	05:42p	8	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/18/16	06:48p	8	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	07:49a	6	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	08:49a	6	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	09:45a	6	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	12:47p	7	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	01:48p	7	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	02:28p	7	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	03:49p	8	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	04:47p	8	60		AFSCME-R16-01 BOGUS	\$650.00
WED	10/19/16	05:40p	8	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	06:48a	6	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	08:46a	6	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	09:23a	6	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	11:54a	7	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	01:49p	7	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	02:26p	7	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	03:46p	8	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	05:42p	8	60		AFSCME-R16-01 BOGUS	\$650.00
THU	10/20/16	06:48p	8	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	06:50a	6	60		AFSCME-R16-01 BOGUS	\$650.00

# INVOICE



**Invoice #:** IN-1161060379  
**Invoice Date:** 10/30/2016  
**Contract #:** 57909  
**Page:** 3  
**Net Amount Due:** \$74,902.00

Day	Date	Time	Ln	Length	Product	ISCI	Rate
FRI	10/21/16	07:46a	6	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	08:46a	6	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	11:48a	7	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	01:46p	7	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	02:27p	7	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	03:49p	8	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	04:46p	8	60		AFSCME-R16-01 BOGUS	\$650.00
FRI	10/21/16	06:49p	8	60		AFSCME-R16-01 BOGUS	\$650.00
SAT	10/22/16	07:01a	4	60		AFSCME-R16-01 BOGUS	\$250.00
SAT	10/22/16	07:44a	4	60		AFSCME-R16-01 BOGUS	\$250.00
SAT	10/22/16	05:19p	4	60		AFSCME-R16-01 BOGUS	\$250.00
SUN	10/23/16	12:18p	9	60		AFSCME-R16-01 BOGUS	\$90.00
SUN	10/23/16	03:46p	9	60		AFSCME-R16-01 BOGUS	\$90.00
SUN	10/23/16	04:44p	9	60		AFSCME-R16-01 BOGUS	\$90.00
MON	10/24/16	06:47a	6	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	07:47a	6	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	08:48a	6	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	11:27a	7	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	12:44p	7	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	01:49p	7	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	03:50p	8	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	04:51p	8	60		AFSCME-R16-01 BOGUS	\$650.00
MON	10/24/16	06:46p	8	60		AFSCME-R16-01 BOGUS	\$650.00
TUE	10/25/16	06:47a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	07:46a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	08:15a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	08:49a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	11:34a	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	12:20p	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	12:47p	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	01:47p	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	03:50p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	04:45p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	05:39p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	10/25/16	06:13p	8	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	06:47a	6	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	08:46a	6	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	09:46a	6	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	12:46p	7	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	01:43p	7	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	02:26p	7	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	03:51p	8	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	04:46p	8	60		AFSCME-R16-02 FUELED	\$650.00
WED	10/26/16	05:41p	8	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	06:48a	6	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	07:45a	6	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	09:46a	6	60		AFSCME-R16-02 FUELED	\$650.00

# INVOICE



Invoice #: IN-1161060379  
Invoice Date: 10/30/2016  
Contract #: 57909  
Page: 4  
Net Amount Due: \$74,902.00

Day	Date	Time	Ln	Length	Product	ISCI	Rate
THU	10/27/16	11:25a	7	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	01:48p	7	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	02:28p	7	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	03:48p	8	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	05:42p	8	60		AFSCME-R16-02 FUELED	\$650.00
THU	10/27/16	06:48p	8	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	07:15a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	08:50a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	09:48a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	11:28a	7	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	12:45p	7	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	02:29p	7	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	04:47p	8	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	05:38p	8	60		AFSCME-R16-02 FUELED	\$650.00
FRI	10/28/16	06:42p	8	60		AFSCME-R16-02 FUELED	\$650.00
SAT	10/29/16	11:49a	4	60		AFSCME-R16-02 FUELED	\$250.00
SAT	10/29/16	04:17p	4	60		AFSCME-R16-02 FUELED	\$250.00
SAT	10/29/16	06:16p	4	60		AFSCME-R16-02 FUELED	\$250.00
SUN	10/30/16	08:22a	9	60		AFSCME-R16-02 FUELED	\$90.00
SUN	10/30/16	01:49p	9	60		AFSCME-R16-02 FUELED	\$90.00
SUN	10/30/16	05:48p	9	60		AFSCME-R16-02 FUELED	\$90.00

Remit To:  
KKLZ-FM  
Beasley Media Group, Inc.  
2920 S Durango Dr  
Las Vegas, NV 89117

## Invoice Totals

Total Spots: 148  
Gross Amount: \$88,120.00  
Agency Commission: (\$13,218.00)  
Net Amount Due: \$74,902.00

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL KKLZ-FM ADVERTISING AGREEMENTS, KKLZ-FM REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Copy of Electronic Invoice

# INVOICE



**Invoice #:** IN-1161160668  
**Invoice Date:** 11/13/2016  
**Contract #:** 57909  
**Page:** 1  
**Net Amount Due:** \$31,807.00

**Agency:** KATZ MEDIA GROUP  
 125 W. 55TH 3RD FLOOR  
 NEW YORK, NY 10019

**Station(s):** KKLZ-FM

**Advertiser:** AFSCME  
**Product:** NV  
**Estimate #:** 5624  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** PHILADELPHIA CRISTAL  
**Terms:** DUE UPON RECEIPT

Day	Date	Time	Ln	Length	Product	ISCI	Rate
MON	10/31/16	06:48a	6	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	08:48a	6	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	09:47a	6	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	11:33a	7	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	12:48p	7	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	01:21p	7	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	03:46p	8	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	04:49p	8	60		AFSCME-R16-02 FUELED	\$650.00
MON	10/31/16	05:38p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	06:16a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	07:15a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	08:15a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	09:45a	6	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	11:32a	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	12:46p	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	01:49p	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	02:16p	7	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	03:50p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	04:48p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	05:37p	8	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/01/16	06:15p	8	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	06:18a	6	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	07:18a	6	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	08:49a	6	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	12:17p	7	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	01:18p	7	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	02:14p	7	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	03:47p	8	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	04:12p	8	60		AFSCME-R16-02 FUELED	\$650.00
WED	11/02/16	06:46p	8	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	06:14a	6	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	07:46a	6	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	12:20p	7	60		AFSCME-R16-02 FUELED	\$650.00



# INVOICE



**Invoice #:** IN-1161160668  
**Invoice Date:** 11/13/2016  
**Contract #:** 57909  
**Page:** 2  
**Net Amount Due:** \$31,807.00

Day	Date	Time	Ln	Length	Product	ISCI	Rate
THU	11/03/16	01:45p	7	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	02:11p	7	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	03:44p	8	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	05:59p	8	60		AFSCME-R16-02 FUELED	\$650.00
THU	11/03/16	06:48p	8	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	06:45a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	07:19a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	08:13a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	09:45a	6	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	11:26a	7	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	12:20p	7	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	02:16p	7	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	04:50p	8	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	05:42p	8	60		AFSCME-R16-02 FUELED	\$650.00
FRI	11/04/16	06:20p	8	60		AFSCME-R16-02 FUELED	\$650.00
SAT	11/05/16	08:36a	4	60		AFSCME-R16-02 FUELED	\$250.00
SAT	11/05/16	10:16a	4	60		AFSCME-R16-02 FUELED	\$250.00
SAT	11/05/16	01:49p	4	60		AFSCME-R16-02 FUELED	\$250.00
SUN	11/06/16	11:21a	9	60		AFSCME-R16-02 FUELED	\$90.00
SUN	11/06/16	02:19p	9	60		AFSCME-R16-02 FUELED	\$90.00
SUN	11/06/16	06:20p	9	60		AFSCME-R16-02 FUELED	\$90.00
MON	11/07/16	08:16a	10	60		AFSCME-R16-02 FUELED	\$650.00
MON	11/07/16	09:20a	10	60		AFSCME-R16-02 FUELED	\$650.00
MON	11/07/16	01:49p	11	60		AFSCME-R16-02 FUELED	\$650.00
MON	11/07/16	06:48p	12	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/08/16	07:47a	10	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/08/16	09:22a	10	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/08/16	02:30p	11	60		AFSCME-R16-02 FUELED	\$650.00
TUE	11/08/16	05:40p	12	60		AFSCME-R16-02 FUELED	\$650.00

**Remit To:**  
 KKLZ-FM  
 Beasley Media Group, Inc.  
 2920 S Durango Dr  
 Las Vegas, NV 89117

## Invoice Totals

**Total Spots:** 62  
**Gross Amount:** \$37,420.00  
**Agency Commission:** (\$5,613.00)  
**Net Amount Due:** \$31,807.00

# INVOICE



Invoice #: **IN-1161160668**  
Invoice Date: 11/13/2016  
Contract #: 57909  
Page: 3  
Net Amount Due: \$31,807.00

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL KKLZ-FM ADVERTISING AGREEMENTS, KKLZ-FM REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Copy of Electronic Invoice