

390891 AB Foundation/Katz Media Group WSJR-FM {View} (Processed: 1) (CIA-first unbypassed 2/20/20)

Icon	Date/Time	Description	Category	Amount	Count	Balance
	02/19/20 6:38:49 AM	Processed	<async process>	Doreen Di: \$1,050.00	42	0.00
	02/19/20 6:38:48 AM	Approved		Doreen Di: \$1,050.00	42	0.00
	02/19/20 6:38:45 AM	Approval Workflow	[Business Manager - Business Office Approval Needed Default]	Doreen Di: \$1,050.00	42	0.00
	02/19/20 6:37:06 AM	Approval Workflow	[Sales Manager - Ready Default] new	Chris Kenr \$1,050.00	42	0.00
	02/19/20 6:37:02 AM	Ready for approval	new	Chris Kenr \$1,050.00	42	0.00
	02/19/20 5:21:40 AM	Ready for approval	[ec import] new order	Doreen Di: \$1,050.00	42	0.00
	02/19/20 5:21:29 AM	New order created	Imported EC Order	Doreen Di: \$1,050.00	42	0.00

[Sorted by: Date]

ORDER

Orders
Order / Rev: 390891
Alt Order #: 33725073
Product Desc: AB PAC
Estimate: 1178
Flight Dates: 02/19/20 - 03/15/20
Original Date / Rev: 02/19/20 / 02/19/20
Order Type: GENERAL

WSJR-FM
Primary AE: Katz Chicago
Sales Office: K-7.5
Sales Region: N-Katz75

Agency Name: Katz Media Group
Buying Contact:
Billing Contact:
 125 West 55th Street
 New York, NY 10019

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: AB Foundation
Demographic: A35+
Product Codes: Issues/Propositions
Revenue Code 1: AGY-AVAIL
Revenue Code 2: POL-ISS
Revenue Code 3: GEN

New Business Thru:
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
01/27/20	02/23/20	12	\$300.00	\$255.00
02/24/20	03/07/20	30	\$750.00	\$637.50

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
February 2020	12	\$300.00	\$255.00	0.00
March 2020	30	\$750.00	\$637.50	0.00
Totals	42	\$1,050.00	\$892.50	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Katz Chicago	K-7.5	N-Katz75	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WSJR	02/19/20	02/25/20	M-F AM Drive M-F	CM	6:00 AM-10:00 AM	--WTF--	1:00	3	\$25.00	P-10	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/19/20	02/25/20	--WTF--		3				\$25.00		0.00			
N 2	WSJR	02/19/20	02/25/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	--WTF--	1:00	3	\$25.00	P-10	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/19/20	02/25/20	--WTF--		3				\$25.00		0.00			
N 3	WSJR	02/19/20	02/25/20	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	--WTF--	1:00	3	\$25.00	P-10	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/19/20	02/25/20	--WTF--		3				\$25.00		0.00			
N 4	WSJR	02/22/20	02/28/20	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----S-	1:00	3	\$25.00	P-10	0.00	NM	3	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 02/22/20	02/28/20	-----S-		3				\$25.00		0.00			
N 5	WSJR	02/24/20	03/08/20	M-F AM Drive	CM	6:00 AM-10:00 AM	M-TWTF--	1:00	3	\$25.00	P-10	0.00	NM	6	\$150.00

Order / Rev: 390891
 Alt Order #: 33725073
 Flight Dates: 02/19/20 - 03/15/20

Advertiser: AB Foundation
 Product Desc: AB PAC
 Estimate: 1178

WSJR-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
AM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 02/24/20	03/01/20	MTWTF--					3	\$25.00		0.00			
		Week: 03/02/20	03/08/20	MTWTF--					3	\$25.00		0.00			
N 6	WSJR	02/24/20	03/08/20	M-F Midday M-F	CM	10:00 AM-3:00 PM	MTWTF--	1:00	6	\$25.00	P-10	0.00	NM	12	\$300.00
MD -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 02/24/20	03/01/20	MTWTF--					6	\$25.00		0.00			
		Week: 03/02/20	03/08/20	MTWTF--					6	\$25.00		0.00			
N 7	WSJR	02/24/20	03/08/20	M-F PM Drive M-F	CM	3:00 PM-7:00 PM	MTWTF--	1:00	3	\$25.00	P-10	0.00	NM	6	\$150.00
PM -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 02/24/20	03/01/20	MTWTF--					3	\$25.00		0.00			
		Week: 03/02/20	03/08/20	MTWTF--					3	\$25.00		0.00			
N 8	WSJR	02/29/20	03/13/20	Sa-Su Prime Sa-Su	CM	6:00 AM-7:00 PM	-----S-	1:00	3	\$25.00	P-10	0.00	NM	6	\$150.00
WK -															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 02/29/20	03/06/20	-----S-					3	\$25.00		0.00			
		Week: 03/07/20	03/13/20	-----S-					3	\$25.00		0.00			
													Totals	42	\$1,050.00

Feb 19, 20
 CONT# 33725073 Mod# Ver# 1 (Last =)
 REP Katz Group Sales
 TO WSJR-FM (Wilkes Barre-Scranton, PA)
 FM LIZ RYCKMAN
 OFF CHICAGO
 AGY Katz Group Sales
 ADDR 125 West 55th Street 3rd Floor
 New York, NY 10019

DDS CONT# 0
 C/P/E: ABP / NA / 1178

SALESPERSON FAX#

PH #

BYR Helen Hanratty
 ADV AB FOUNDATION
 PDT AB PAC
 FLT Feb 19, 20 - Mar 15, 20

*** REP ORDER COMMENT ***

** 2/18/2020 4:45:00 PM: ** THIS IS A NEW ORDER ** PLEASE CONTACT VANESSA PEREZ AT 312-755-3989 OR
 EMAIL VANESSA.PEREZ@KATZMEDIA.COM TO CONFIRM ORDER CLEARANCE A.S.A.P. ** PLEASE
 CONFIRM ORDER WITHIN 24 HOURS!! ** THANK YOU, VANESSA
 ** 2/18/2020 4:45:00 PM: SPOTS MUST HAVE 30 MINUTES OF STANDARD SEPARATION.
 ** 2/18/2020 4:45:00 PM: THIS IS A KATZ GROUP SALES ORDER. ALL BILLING SHOULD BE SENT TO KATZ
 GROUP SALES/125 W 55TH ST./NY,NY 10019 KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		FLIGHT 1							
	1.1	..WTF..	6A - 10A	60	2/19/2020 - 2/21/2020	1W	3	\$25.00	3
	1.2	..WTF..	10A - 3P	60	2/19/2020 - 2/21/2020	1W	3	\$25.00	3
	1.3	..WTF..	3P - 7P	60	2/19/2020 - 2/21/2020	1W	3	\$25.00	3
	1.4S.	6A - 7P	60	2/22/2020 - 2/22/2020	1W	3	\$25.00	3
					** WEEKLY FLIGHT TOTALS **		12	\$300.00	
		FLIGHT 2							
	2.1	MTWTF..	6A - 10A	60	2/24/2020 - 3/6/2020	2W	3	\$25.00	6
	2.2	MTWTF..	10A - 3P	60	2/24/2020 - 3/6/2020	2W	6	\$25.00	12
	2.3	MTWTF..	3P - 7P	60	2/24/2020 - 3/6/2020	2W	3	\$25.00	6
	2.4S.	6A - 7P	60	2/29/2020 - 3/7/2020	2W	3	\$25.00	6
					** WEEKLY FLIGHT TOTALS **		15	\$750.00	

	Feb 20	Mar 20				
SPOTS	12	30				
CASH	300.00	750.00				
TRADE	0.00	0.00				
NSL	0.00	0.00				
TOTAL	300.00	750.00				

Feb 19, 20

CONT# 33725073 Mod# Ver# 1 (Last =)
REP Katz Group Sales

DDS CONT# 0
C/P/E: ABP / NA / 1178

						TOTAL
SPOTS						42
CASH						1,050.00
TRADE						0.00
NSL						0.00
TOTAL						1,050.00

**** Competitive Comments ****

SVC:

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location: WSJR-FM, Wilkes Barre PA	Date: 2/19/2020
--	---------------------------

I, Scott Kennedy (Amplify Media)
do hereby request station time concerning the following issue:

AB PAC

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

This broadcast time will be used by: AB PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

11/12/19

Date

Debra Kennedy
Signature

312-787-3322
Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

Accepted

Accepted in Part

Rejected

[Signature]
Signature

Chris Koway
Printed Name

VP
Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED					

Attach proposed schedule with charges (if available): SEE SCHEDULES

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

Yes

No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Donald Trump

I represent that the payment for the above described broadcast time has been furnished by (name and address):

AB PAC
455 Massachusetts Ave NW, Ste 650
Washington, DC 20001

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Bradley Beychok - President
David Brock - Chair
Rodell Mollineau - Treasurer

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)