

Elizabeth E. Goldin 202.719.3199 egoldin@wileyrein.com

May 16, 2019

VIA POSTING TO FCC ONLINE PUBLIC INSPECTION FILE

Lewis C. Pulley Assistant Chief, Investigations & Hearings Division Enforcement Bureau Federal Communications Commission

Re: Response to Broadcast EEO Audit Letter KYSR(FM), Los Angeles, CA, Fac. ID No. 36019

Dear Mr. Pulley:

On behalf of AMFM Broadcasting Licenses LLC, licensee of KYSR(FM), Los Angeles, CA and the commonly owned stations in the Los Angeles, CA station employment unit ("SEU"), the undersigned submits the SEU's response to your letter of February 14, 2019 concerning compliance with the Commission's Equal Employment Opportunity rules, 47 C.F.R. § 73.2080.¹ Per your request, this submission consists of a sworn statement by Kevin LeGrett, Division President, with copies of documentation responsive to your inquiry.

Should any questions arise concerning this submission, kindly contact the undersigned.

Respectfully submitted,

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¹ The SEU was granted extensions of time to file its response through May 16, 2019.

DECLARATION of KEVIN LeGRETT, DIVISION PRESIDENT

I, Kevin LeGrett, hereby declare as follows:

1. I am a Division President for AMFM Broadcasting Licenses LLC, the licensee of Station KYSR(FM), Los Angeles, California (FIN 36019), which is part of a station employment unit based in Los Angeles, California and which includes KEIB(AM), Los Angeles, California (FIN 19219), KFI(AM), Los Angeles, California (FIN 34425), KLAC(AM), Los Angeles, California (FIN 59958), KOST(FM), Los Angeles, California (FIN 34424), KBIG(FM), Los Angeles, California (FIN 6360), KRRL(FM), Los Angeles, California (FIN 35022), KIIS-FM, Los Angeles, California (FIN 19218), KVVS(FM), Rosamond, California (FIN 49950), and KSRY, Tehachapi, California (FIN 66228) (the "SEU" or "Unit"). The stations in this SEU are commonly owned through subsidiaries ultimately owned and controlled by iHeartMedia, Inc. (collectively, "iHeartMedia"). This Statement and relevant attachments are being submitted in response to the February 14, 2019 letter of Lewis C. Pulley, Assistant Chief of the Policy Division of the Commission's Media Bureau, concerning a random audit of the SEU's EEO compliance (the "EEO Audit Letter").

2. This SEU employs five or more full-time employees as the term is defined in the broadcast EEO rule of the Federal Communication Commission ("FCC" or the "Commission"), 47 C.F.R. § 73.2080(e)(1).

3. In response to Question 3(a) of the EEO Audit Letter, copies of the SEU's two most recent EEO Public File Reports, as described in 47 C.F.R. § 73.2080(c)(6), are appended at Attachment A.

The web addresses of the stations in this SEU are as follows: www.alt987fm.com (KYSR(FM)), www.1043myfm.com (KBIG(FM)), patriotla.iheart.com (KEIB(AM)), www.kfiam640.com (KFI(AM)), www.kiisfm.com (KIIS-FM), www.am570lasports.com (KLAC(AM)), www.kost1035.com (KOST(FM)), and www.real923la.com (KRRL(FM)). A copy of the current EEO Public File Report is included on or linked to each of these websites.

The date of each full-time hire listed in the SEU's two most recent EEO Public File Reports, as required by 47 C.F.R. § 73.2080(c)(5)(vi), is included in the internal business records appended at Attachment B.

4. In response to Question 3(b) of the EEO Audit Letter, the licensee acknowledges that it is required to retain records to document its outreach to the recruitment sources used to fill its fulltime positions, including the recruitment reflected in the above EEO Public File Reports. However, pursuant to the EEO Audit Letter, only one such job notice per position is included at Attachment B in addition to all announcements sent to those sources that have notified the SEU that they want to be alerted to job openings at the Unit, as described in § 73.2080(c)(1)(ii).

5. In response to Question 3(c) of the EEO Audit Letter, the internal business records appended at Attachment B also provide data concerning (a) the total number of interviewees for each vacancy and (b) the referral source for each interviewee for each full-time vacancy filled during the period covered by the above EEO Public File Reports.

6. In response to Question 3(d) of the EEO Audit Letter, documentation concerning the Unit's performance of four points worth of recruitment initiative activity as described in § 73.2080(c)(2) during this time period is appended at Attachment C with participating personnel noted therein. This SEU employs a total of 231 full-time employees and is located in a market with a population of more than 250,000. Accordingly, the SEU is required to perform at least four points worth of recruitment initiative activity during each two-year period measured from the date the stations in the SEU are required to file license renewal applications.

7. In response to Question 3(e) of the EEO Audit Letter, a complaint alleging discrimination based on race, color, and national origin was dual filed against KYSR(FM) by Joshua Escandon on April 23, 2018 at the EEOC and the California Department of Fair Employment & Housing. *See* EEOC 846-2017-25186. The EEOC issued Dismissal and Notice of Rights on February 6, 2019, stating the Commission was unable to conclude there was a violation of the statutes.

8. In response to Question 3(f) of the EEO Audit Letter, the licensee affirms that iHeartMedia deployed an EEO compliance plan, with the assistance of outside communications counsel, known as the Broadcast Diversity Recruitment Plan (the "Recruitment Plan" or "Plan") in conjunction with the effective date of the current EEO regulations. The Plan contains directives as to how iHeartMedia SEUs are to engage in broad recruitment for job vacancies and undertake recruitment initiatives, details the required recordkeeping requirements and provides a quarterly self-assessment program.

At the corporate level, iHeartMedia assists SEUs in understanding and following the Recruitment Plan, employing a team of corporate HR specialists that respond to SEU requests for FCC EEO compliance assistance and/or that call upon outside counsel for additional guidance when warranted. Furthermore, iHeartMedia has a team of internal public inspection file auditors that surveys FCC EEO performance of iHeartMedia SEUs as part of their routine review of overall public file compliance. Finally, in connection with the deployment of HR software throughout the company, iHeartMedia HR's department has conducted training sessions for its SEUs on its hiring policies and procedures, including compliance with the FCC's EEO broad outreach rules, and continues to provide access to training on FCC EEO matters to SEUs via its online HR portal.

At the local level, this SEU's strives to ensure compliance with the FCC's EEO rules, including maintaining a comprehensive source list in an effort to provide a broad cross-section of the community with information for each job opening. Under my supervision, Kiyo Knight, our Office Manager, handles day-to-day recruitment and recordkeeping duties. This SEU's compliance efforts include identifying iHeartMedia's efforts to afford equal employment opportunities to employees through statements disseminated in job applications and posted in conspicuous areas within the workplace.

9. In response to Question 3(g) of the EEO Audit Letter, the licensee affirms that the SEU understands that it must periodically analyze the effectiveness of its EEO recruitment program by reviewing the productivity of sources on its recruitment list and the outcome of its recruitment initiatives. The company's Recruitment Plan, through the quarterly self-assessment mechanism, provides SEUs with a regular opportunity to consult the corporate headquarters about these

issues. To boost the effectiveness of outreach efforts on an ongoing basis, the SEU includes language on its station websites encouraging qualified community organizations to contact the SEU to request its job notices. Further, this SEU strives to reach local community organizations and educational institutions to promote careers in broadcasting, including through its robust internship program. Our SEU's internship program is one of the most coveted internships in nation and in 2018 was nationally ranked as one of the Top 10 Best Media & Telecom Internships and one of the Top 20 Best Internships for Career Development. Our Internship Manager developed the program and created a culture for college students to observe, learn, participate and grow. In addition to our Internship Program, our SEU actively promotes employment and internship opportunities at our stations through numerous visits to college campuses for career fairs and speaking engagements to address students about careers in the broadcast and media industry.

10. In response to Question 3(h) of the EEO Audit Letter, this SEU strives to comply with all federal, state and/or local laws regarding pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that the unit provides equal opportunity and does not discriminate against employees or applicants. In addition, this SEU endeavors to fulfill the terms of current union agreements with the following entities: SAG AFTRA. This SEU's employment practices are my ultimate responsibility, working in conjunction with in-house counsel at iHeartMedia corporate headquarters and, when applicable, outside employment and labor counsel.

Dated: May 16, 2019

[SIGNATURE PAGE FOLLOWS]

SIGNATURE PAGE TO DECLARATION OF KEVIN LeGRETT, DIVISION PRESIDENT

As of the date set forth above, I hereby declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information and belief.

Kevin LeGrett

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TAB A

EEO PUBLIC FILE REPORTS

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Midday On-Air Talent	1-12, 16-19, 21-22, 24, 27, 29-32, 34, 36	22	
Account Executive	2-11, 16-19, 24, 26-27, 29-32, 34, 36	26	
Account Executive	2-12, 15-19, 24-25, 27-28, 30-32, 34, 36	12	
Account Executive	2-12, 15-19, 24-25, 27-28, 30-32, 34, 36	25	
KFI News Anchor/Reporter	1-11, 16-19, 24, 27, 30-32, 34, 36	1	
Digital Program Director	1-12, 16-19, 21-22, 24, 26-27, 30-32, 34, 36	22	
Automotive Sales Coordinator	2-13, 16-20, 23-24, 27, 30-32, 34, 36	20	
Associate Digital Content Producer-News	1-11, 16-20, 22, 24, 27, 30-32, 34, 36	22	
Imaging Director	1-11, 16-19, 22, 24, 27, 30-32, 34, 36	22	
Client Solutions Manager	2-12, 16-20, 24-25, 27, 30-32, 34, 36	20	
Executive Sales Assistant	2-11, 16-19, 24, 26-27, 30-32, 34, 36	19	
Account Executive- FM	2-11, 16-19, 24, 27, 30-34, 36	33	
TRAFFIC COORDINATOR	2-12, 16-19, 22, 24, 27, 30, 32, 34, 36	22	
TRAFFIC COORDINATOR 2-11, 16-20, 24, 26-27, 34		26	
Data Entry Coordinator	2-11, 13, 16-24, 27, 30-32, 34, 36	19	
Data Entry Coordinator	2-11, 13, 16-24, 27, 30-32, 34, 36	22	
Audio Copywriter	2-13, 16-20, 23-24, 27, 30-32, 34, 36	12	
Sales Project Manager	2-11, 13, 16-19, 21-25, 27, 30-32, 34, 36	22	
Finance Manager	2-12, 16-19, 24, 27-28, 30-32, 34, 36	12	
Receptionist	2-11, 16-19, 22, 24, 27, 30-32, 34, 36	22	
National Sales Assistant	2-11, 16-19, 21, 24, 27, 30-32, 34-36	35	
Digital Content Producer—Sports	2-12, 15-20, 24-25, 27, 30-32, 34, 36	19	
Manager, Video Production	I-11, 15-19, 21-22, 24, 27, 30-32, 34, 36	22	
Account Executive- FM	2-10, 12, 15-17, 19, 24, 27-28, 30, 32, 34, 36	12	
Account Executive	2-10, 12, 15-17, 19, 24, 27, 30, 32, 34, 36	12	
Integrated Project Manager	2-10, 12, 15-19, 22, 24, 27, 30, 32, 34, 36	22	
Sales Operations	2-10, 15-19, 24, 27, 30, 32, 34, 36	19	

This Report was modified in May 2019 to address reporting issues.

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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Sales Operations Coordinator	2-10, 12, 15-19, 24, 27, 30, 32, 34, 36	12	
Receptionist	1-10, 15-17, 19, 24, 27, 30, 32, 34, 36	1	
On-Air Talent	14	14	
VP of Partnerships	14	14	
Production Assistant	2-10, 12, 15-19, 24, 27, 30, 32, 34, 36	12	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 1 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting		N	3
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
3	Art Institute of California - Los Angeles 2900 3 1st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	Y	0
4	Art Institute of California - Los Angeles 2900 3 Ist Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
Roberta VannBurbank Employment Student Training (BEST)Burbank City Hall 275 East Olive AveBurbank, California 91502Phone : 818-238-5021Url : www.burbankca.govEmail : burbankworkforceconnection@burbankca.govFax : 1-818-238-5199Lidia Termanyan		Y	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period	
Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 6 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz		N	0	
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0	
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0	
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0	
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period
Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas Prong 2 Ended Date: 10/18/2016		N	0
12	Employee Referral California N/A N/A	N	16
13	EntertainmentCareers.net 2118 Wilshire Blvd., Ste 401 Santa Monica, California 90403 Phone : 310-442-0200 Url : www.entertainmentcareers.net Brad Hall Manual Posting	N	0
14	Exigent Circumstances	N	2
15	Fullerton College 321 E. Chapman Avenue Fullerton, California 92832 Phone : 714-992-7121 Url : http://www.fullcoll.edu/ Email : jmerchant@fullcoll.edu Jennifer Merchant	Y	0
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : israelm@homeboy-industries.org Israel Mesino	Y	0

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KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR EEO PUBLIC FILE REPORT August 1, 2016 - July 31, 2017

RS RS Information		Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period	
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0	
Manual Posting iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 19 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting		N	9	
20	Indeed.com - Not Directly Contacted by SEU	N	12	
21	Internal Posting	N	7	
22	Internal Transfer / Promotion California N/A N/A	N	10	
23	JobSpider.com 3000 Stanton Circle Carmichael, California 95608 Phone : 916-488-7065 Url : www.jobspider.com Chris McGarry	N	0	
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	Y	0	
25	Linked In 2029 Stierlin Court Mountain View, California 94043 Phone : 650-687-3600 Url : http://www.linkedin.com N/A N/A Manual Posting	N	5	

RS Number RS Information 26 Non-Employee Referral California N/A N/A		Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period	
		N	5	
N/A N/A Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio 27 Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy		Y	0	
28	Pepperdine Univ - School of Bus Mgmt 16830 Ventura Blvd. Pepperdine, California 91436 Phone : 818-501-1623 Url : www.pepperdine.edu Email : karen.weiss@pepperdine.edu Prong 2 Start Date: 9/1/2016 (Finance and Mgmt Jobs Only)	Y	0	
29	Pinnacle College 1000 South Fremont Ave Building A11, Suite 11010 Alhambra, California 91803 Phone : (626) 284-0050 x24 Url : www.pinnaclecollege.edu Email : edgar.hernandez@pinnaclecollege.edu Fax : 1-626-284-4329 Edgar Hernandez	N	0	
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0	
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	1	

RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
Self Referral / Walk-In California N/A N/A	Ν	1
University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
Unknown (source not adequately identified upon inquiry by SEU)	N	1
USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	1
	SELA Worksource Center3965 S Vermont AveLos Angeles, California 90037Phone : 323.730.7900 x227Url : www.letc.comEmail : aguerrero@letc.comArthur GuerreroSelf Referral / Walk-InCaliforniaN/A N/AUniversity of California, Riverside900 University AvenueRiverside, California 92521Phone : 951-827-2736Linda LaTendresseManual PostingUnknown (source not adequately identified upon inquiryby SEU)USC Career Planning & Placement Ctr3601 Trousdale Pkwy Student Union Bldg 110Los Angeles, California 90089-4897Phone : 213-740-9538Url : www.careers.usc.eduElizabeth Jordan	RS Informationto Vacancy Notification? (Yes/No)SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur GuerreroYSelf Referral / Walk-In California N/A N/ANUniversity of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual PostingNUnknown (source not adequately identified upon inquiry by SEU)NUSC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth JordanY

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	9/6/2016		Interns from across the country participate in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 9/6/16 - 12/21/16 we hosted 12 interns from: Bradley University, Cal State University Fullerton, Cal State University L.A., Chapman University, CSUN, Glendale Community College, Ithaca College, Mt. San Jacinto College, UCLA, University of La Verne and USC.	6	Internship Manager / Marketing Operations Mgr, APD Producer, KOST Morning Show Producer, KFI
2	10/12/2016	Participation in events or programs sponsored by educational institutions	Participated in USC Annenberg Journalism Networking Night at USC, Los Angeles.	2	Special Projects/Staffing Manager Internship Manager/Marketing
3	1/23/2017		Interns from across the country participate in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 1/23/17 - 5/26/17 we hosted 19 interns from: Azusa Pacific University, Cal Poly Pomona, Cal State Fullerton, College of the Canyons, Cal State University Northridge, Glendale Community College, Ithaca College, Mt. San Antonio College and University of Texas at Austin.	8	Internship Manager / Marketing Digital Program Director On Air Personality, KIIS-FM Exec Producer, Valentine Show
4	3/2/2017	Participation in Job Fairs	Participated in Cal State University Northridge's Nazarian College of Business 2017 Industry Night, an Internship Job Fair attended by 600 CSUN business students.	6	Internship Manager/Marketing Special Projects/Staffing Manager Digital Promotions Coordinator Promotion Event Staff
5	3/16/2017	Participation in Job Fairs	Participated in Cal State University Los Angeles's College of Business & Economics Business Career Fair. Met with CSULA students to discuss employment opportunities with iHeartMedia LA.	2	Internship Manager/Marketing Office Manager

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KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR EEO PUBLIC FILE REPORT August 1, 2016 - July 31, 2017

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
6	3/23/2017	Participation in Job Fairs	Participated in the 34th Annual Annenberg Center Connection Internship & Job Fair at USC, in Los Angeles, CA.	2	Internship Manager/Marketing Special Projects/Staffing Manager
7	4/6/2017	Participation in Job Fairs	Participated in the Internship/Job Fair sponsored by the Hameetman Career Center at Occidental College in Los Angeles, CA.	1	Internship Manager / Marketing
8	4/11/2017	Participation in events or programs sponsored by educational institutions	Participated in the Vantage Point Forum at Mount St. Mary's University in Los Angeles.	2	Internship Manager / Marketing Intern
9	5/19/2017	Participation in events or programs sponsored by educational institutions	The President of iHeartMedia SouthWest visited Rancho Pico Junior High School in Stevenson Ranch, CA on May 19, 2017 and gave a presentation on careers in the broadcast industry to a group of 50 middle school students.	1	Regional President iHM Southwest
10	5/30/2017		Interns from across the globe participate in internship programs covering Marketing, Promotions, Programming and Digital. During the period from May 30, 2017 - July 31, 2017 we hosted 11 interns from Boston University, Cal Poly Pomona, Cal Sate Fullerton, Cal State University Northridge, Sam Houston State University, UCLA, University of Maryland, University of New Mexico, University of Nevada, Reno and USC.		Digital Program Director Internship Manager / Marketing Operations Mgr, APD On Air Personality, KIIS-FM

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Board Operator	2, 4-11, 14-16, 18-19, 21-22, 24, 27, 29, 31-32, 34	22	
KFI News Anchor/Reporter	1-2, 4-11, 13-16, 18-19, 23-24, 26-27, 29-32, 34	26	
On Air Talent	2, 4-11, 14-15, 18-19, 24, 26-29, 31-32, 34	26	
Sales Operations	2, 4-12, 14-22, 24-25, 27-32, 34	22	
Sales - Marketing Assistant	2, 4-12, 14-19, 24, 27-29, 31-32, 34	12	
Brand Manager	1-2, 4-11, 14-19, 21-22, 24, 26-32, 34	22	
Brand Manager	1-2, 4-11, 14-19, 21-22, 24, 26-32, 34	22	
Digital Content Producer	2, 4-11, 14-19, 21-22, 24, 27-29, 31-32, 34	22	
VP of Sales	1-2, 4-12, 14-19, 24, 27-32, 34	12	
Graphic Designer	2, 6-11, 14-20, 24, 27-32, 34	20	
Account Executive	2, 6-11, 14-19, 24-25, 27-29, 31-32, 34	25	
Digital Project Coordinator	2, 6-12, 14-19, 24, 27-32, 34	12	
National Sales Assistant	1-2, 6-12, 14-19, 22, 24, 26-32, 34	22	
Sales Operations	2, 6-12, 14-19, 24, 27-29, 31-32, 34	12	
Associate Digital Content Producer	2-3, 6-11, 14-22, 24-25, 27-29, 31-35	22	
KFI News General Assignment Reporter	1-3, 6-12, 14-19, 24-25, 27-35	33	
Account Coordinator	2-3, 6-12, 14-19, 24, 27-29, 31-32, 34- 35	12	
Manager, Facility & Office Services in Los Angeles	2-3, 6-11, 14-20, 24, 27-29, 31-32, 34- 35	20	
Account Executive	2-3, 6-12, 14-19, 24, 27-29, 31-32, 34- 35	12	
AM Account Executive	2-3, 6-12, 14-19, 24, 27-29, 31-32, 34- 35	12	
AM Account Executive	2-3, 6-12, 14-19, 24, 27-29, 31-32, 34- 35	12	
Operations Manager	1-3, 6-11, 14-19, 21-22, 24-25, 27-29, 31-32, 34-35	22	
Account Executive	2-3, 6-12, 14-19, 24, 27-29, 31-32, 34- 35	12	
Account Executive	2-3, 6-12, 14-19, 24, 27-29, 31-32, 34- 35	12	
Sales Project Manager	2-3, 6-12, 14-20, 27-29, 31-32, 34-35	12	
Brand Coordinator	1-3, 6-12, 14-20, 26-32, 34-35	26	

¹ This Report was modified in May 2019 to address reporting issues.

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR EEO PUBLIC FILE REPORT

August 1, 2017 - July 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Brand Coordinator	2-3, 6-11, 14-19, 27-29, 31-32, 34-35	19	
Executive Assistant	2-3, 6-12, 14-19, 27-29, 31-32, 34-35	12	
iHeart Account Executive	2-3, 6-12, 14-19, 27-32, 34-35	12	
Imaging Production Director	1, 3, 6-11, 14-19, 22, 27-29, 31-32, 34- 35	22	
Account Executive	3, 6-12, 14-19, 27-29, 31-32, 34-35	12	

RS Number	RS Information Source Entitled to Vacancy Notification? (Yes/No)		No. of Interviewee Referred by RS Over Reporting Period	
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N	2	
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0	
3	Prong 2 Ended Date: 9/28/2017 Art Institute of California - Hollywood 5250 Lankershim Blvd. North Hollywood, California 91601 Phone : 818-299-5219 Url : www.aii.edu Email : nicsmith@aii.edu Prong 2 Start Date: 11/7/2017	Y	0	
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0	
5	Prong 2 Ended Date: 9/28/2017 Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
6 Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan		Y	0
7	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0
8	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
9	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
10	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period
Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 11 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd		Y	0
12	Employee Referral	N	22
13	EntertainmentCareers.net 2118 Wilshire Blvd #401 Santa Monica, California 90403 Phone : (310) 442-0200 Url : www.entertainmentcareers.net Brad Hall	N	0
14	Fullerton College 321 E. Chapman Avenue Fullerton, California 92832 Phone : 714-992-7121 Url : http://www.fullcoll.edu/ Email : jmerchant@fullcoll.edu Jennifer Merchant	Y	0
15	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
16	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Prong 2 Start Date: 07/31/2017	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x342 Url : www.homeboyindustries.org Email : mburton@homeboyindustries.org Prong 2 Start Date: 12/18/2017	Y	0

RS Number	RS Information Source Entities Notification (Yes/No)		No. of Interviewees Referred by RS Over Reporting Period	
iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 18 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting		N		
iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 19 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting		N	4	
20	Indeed.com - Not Directly Contacted by SEU	N	8	
21	Internal Posting	N	13	
22	Internal Transfer/Promotion	N	9	
23	JobSpider.com 3000 Stanton Circle Carmichael, California 95608 Phone : 916-488-7065 Url : www.jobspider.com Chris McGarry	N	0	
JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid Prong 2 Ended Date: 2/28/2018		N	0	
25	LinkedIn (via active sourcing and/or self-referral)	N	5	
26	Non-Employee Referral	N	5	

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS Over Reporting Period
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0
28	Pepperdine Univ - School of Bus Mgmt 16830 Ventura Blvd. Pepperdine, California 91436 Phone : 818-501-1623 Url : www.pepperdine.edu Email : karen.weiss@pepperdine.edu Prong 2 Start Date: 9/1/2016 (Finance and Mgmnt Jobs Only)	Y	0
29	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
30	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
31	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
32	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
33	Unknown (source not adequately identified upon inquiry by SEU)	N	2
34	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0
35	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	Ν	0

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	9/5/2017		Interns from across the country participated in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 9/5/17 - 12/22/17, we hosted 11 interns from: Azusa Pacific University, Bradley University, Cal State Fullerton, Cal State L.A., Cal State Northridge, Citrus College, Emerson College and USC.	7	Internship Manager / Marketing Operations Mgr / APD Exec Producer - Valentine Show Digital Program Director
2	10/26/2017	Participation in events or programs sponsored by educational institutions	Gave a business presentation to Chapman University students on the benefits of internship training programs, highlighting the iHeartMedia L.A. Unpaid Internship Program.	1	Internship Manager
3	11/2/2017	Participation in events or programs sponsored by educational institutions	Participated on a panel of Industry executives at UCLA and offered tips on job searches, applications and interviews for positions within the media and entertainment industry.	1	Internship Manager
4	11/16/2017	Participation in events or programs sponsored by educational institutions	Hosted a group of 8 college students from High Point University at the iHeartMedia L.A. office.	2	APD & MD, KBIG/KOST Internship Program
5	12/4/2017	Participation in events or programs sponsored by educational institutions	Sat with a group of industry professionals at Bradley University's Annual Wrap-up meeting, giving feedback on the Bradley University students that we have hosted as part of our internship program, and giving recommendations and guidance as necessary.	1	Internship Manager
6	1/22/2018	Establishment of an intern program designed to assist members of the community	Interns from across the country participated in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 1/22/18 – 5/18/18, we hosted 13 interns from: Bradley University, Cal State Fullerton, Cal State L.A., Cal State Long Beach, Cal State Northridge, Citrus College, Loyola Marymount University, Pepperdine and USC.	10	Internship Mgr / Marketing Operations Mgr / APD Digital Program Director Video Production Manager

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
7	2/22/2018	Participation in Job Fairs	Participated in Cal State University, Northridge's Industry Night, an annual career fair/networking event where students and organizations engage in conversations about professional opportunities. The event offers students an excellent opportunity to interact with industry professionals.	I	Internship Manager
8	2/28/2018	Participation in events or programs sponsored by educational institutions	Gave an hour-long presentation of iHeartMedia L.A.'s Unpaid Internship Program to Cal State University L.A. students.	1	Internship Manager
9	3/9/2018	Participation in events or programs sponsored by educational institutions	Participated in the Cal State University, Northridge American Marketing Association Mash-Up. The AMA Mash- Up is a unique networking event where students are given the opportunity to have one-on-one conversations with professionals from various industries, while networking and establishing future relationships.	l	Internship Manager/Marketing
10	3/12/2018	Participation in events or programs sponsored by educational institutions	Participated on a panel of industry executives at Mount St. Mary, offering advice to students interested in pursuing careers in entertainment.	1	Internship Manager
11	3/20/2018	Participation in events or programs sponsored by educational institutions	Hosted 14 Cal State University Northridge students from the CSUN Latino Business Association on a tour of the iHeartMedia L.A. offices. At conclusion of tour, spoke with students about the iHMLA Internship program.	1	Internship Manager
12	3/21/2018	Participation in Job Fairs	Participated in USC's Career Connection Internship & Job Fair event for USC Annenberg students and alumni. This event gave students direct access to company recruiters to learn more about available internships and/or jobs within their companies.	l	Internship Manager
13	4/3/2018	Participation in events or programs sponsored by educational institutions	Participated in an hour-long Information Session at Occidental College. Discussed careers in broadcasting, employment opportunities available at iHeartMedia L.A. and iHMLA's Internship Program.	1	Internship Manager

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR EEO PUBLIC FILE REPORT

August 1, 2017 - July 31, 2018

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
14	4/11/2018	Participation in events or programs sponsored by educational institutions	Participated in an hour-long Information Session at Biola University. Discussed careers in broadcasting, employment opportunities available at iHeartMedia L.A. and iHMLA's Internship Program.	1	Internship Manager
15	5/2/2018	Establishment of training programs for station personnel	Facilitated a 2-hour public speaking workshop for 60 sales staff members presented by Roger Love. Sellers, managers and support staff learned vocal training and public speaking techniques.	60	SVP of Sales - iHMLA VP of Sales - KIIS/KYSR/KRRL VP of Local/National Sales - iHMLA VP of Sales - KOST/KBIG
16	6/7/2018		Interns from across the country participated in internship programs covering Marketing, Promotions, Programming and Digital. During the period from 6/7/18 – 8/17/18, we hosted 11 interns from: Cal State Long Beach, Cal State Northridge, Cal State San Bernardino, California Lutheran University, Fordham University, High Point University, Los Angeles City College, San Diego State University, San Francisco State University, UC Riverside and USC.	11	Internship Mgr / Marketing Exec Producer, Petros & Money - KLAC Video Production Manager Executive Producer, Valentine Show
17	7/27/2018	Participation in events or programs sponsored by educational institutions	The Senior VP of Sales for iHeartMedia LA, visited Campbell Hall in Studio City, California to speak to 8th and 9th grade students in the Campbell Scholars program about his career in broadcasting and employment opportunities in the broadcast industry today.		SVP of Sales - iHeart Media L.A.

TAB B

VACANCY DOCUMENTATION¹

¹ Because the Vacancy Data Forms included here are automatically generated by compliance software, the entitled status (Y/N) of the SEU's recruitment sources utilized for each vacancy is current as of the time the form was generated (May 1, 2019) rather than when the vacancy was originally advertised.

2017 Midday On-Air Talent #2103

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

Midday On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N		
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0	
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0	
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0	
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0	

Vacancy Data Form

Midday On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N		
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0	
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0	
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0	
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0	

Vacancy Data Form

Midday On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas		N	0	
12	Employee Referral California N/A N/A	N	1	
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0	
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0	
 iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting 		N	0	

Vacancy Data Form

Midday On-Air Talent

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0	
21	Internal Posting	N	1	
22	Internal Transfer / Promotion California N/A N/A	N	1	
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0	
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0	
29	Pinnacle College 1000 South Fremont Ave Building A11, Suite 11010 Alhambra, California 91803 Phone : (626) 284-0050 x24 Url : www.pinnaclecollege.edu Email : edgar.hernandez@pinnaclecollege.edu Fax : 1-626-284-4329 Edgar Hernandez	N	0	

Vacancy Data Form

Midday On-Air Talent

RS Number	RS Information t	rce Entitled o Vacancy otification? (Yes/No)	No. of Interviewee Referred by RS
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Midday On-Air Talent

Position: Midday On-Air Talent

Hire Date: August 15, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Radio talk show host

America's Most Listened to Alternative station, iHeartRadio's ALT 98.7 Los Angeles, has a once-in-a-lifetime midday on-air opportunity. Are you a passionate storyteller who's authentic, entertaining and a consummate team player? Do you love pop culture as much as the evolving sound in Alternative music? Does social media consume your life? It should. If this is you send a sample of it all – your resume, mp3 demo and samples of social engagement - to this email address: <u>midday@alt987fm.com</u>

Responsibilities

• Performs news, talk, music, comedic or other format shows or program for broadcast entertainment.

• Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.

• Interviews guests, moderates debates, converses with callers, and hosts live events.

• Adheres to all guidelines, policies and procedures of the station, iHeatMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity.

• Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting on-air material.

Date: 4/16/2019
Page: 2/5

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Midday On-Air Talent

• Ensures logged commercials, promotions and any other programming essential to the stations operation are aired.

• Maintains a website personality page.

• Participates in required station Programming, Promotions, and Sales staff meetings and events.

• Makes regular approved appearances at paid and non-paid station events; serves as ambassador for the radio station(s) when out in public.

• Executes only the interviews and events on air that are approved by Program Director; follows designated show format.

• Assists with voice over and production of paid and non-paid spots required to run on the station.

• Serves as primary creative voice and directs support staff of show.

• Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary.

• Finalizes content using digital audio editing software.

• Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms.

• Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting quality of the broadcast.

• Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

Qualifications

• Proficient in Microsoft Office suite and social networking

• Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools

• Strong knowledge of all FCC rules and regulations

• Socially informed and perceptive; up-to-date and in tune daily with the local and national trends and/or specialized knowledge of topics/events related to on-air discussions

• Demonstrated upbeat personality, informative, entertaining and engaging on the air; able to relate to station audience

• Pleasant, charismatic and well-controlled voice; excellent pronunciation

• Excellent verbal and written communication and editing skills; proficient in grammar; ability to make others

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Midday On-Air Talent

feel comfortable and open up on air

- Demonstrated creativity and imagination
- Able to maintain composure when faced with difficult situations and personalities
- Can work well in a team environment; collaborative
- Able to adapt to changes in schedules and maintain composure in a fast-paced environment with short deadlines
- May require other language proficiency, e.g., Spanish

Work Experience

- 3+ years of on-air radio experience required
- Audio demo of on-air interviews, commentary, announcements, etc.

Education

• 4-year college degree, preferably in Communications or Broadcast Journalism

Certifications

• None required

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Midday On-Air Talent

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External iHM/job/Burbank-CA-Olive/Midday-On-Air-Talent Req2103

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Midday On-Air Talent

RS Number	Recruiting Source	Date and Time	
2	Art Institute of California - Hollywood		
	E-mail: rrandle@aii.edu	Sent: 3/15/2016 11:16:04 PM	
3	Art Institute of California - Los Angeles		
	E-mail: agboyd@aii.edu	Sent: 3/15/2016 11:16:04 PM	
4	Art Institute of California - Los Angeles		
	E-mail: rvann@aii.edu	Sent: 3/22/2016 7:43:50 PM	
5	Burbank Employment Student Training (BEST)		
	E-mail: burbankworkforceconnection@burbankca.gov	Sent: 3/15/2016 11:16:02 PM	
6	Cal State University, Los Angeles		
	E-mail: careers@cslanet.calstatela.edu	Sent: 3/15/2016 11:16:05 PM	
8	California State University - Northridge		
	E-mail: career.center@csun.edu	Sent: 3/15/2016 11:16:02 PM	
10	Colorado Media School		
	E-mail: tcuff@beonair.com	Sent: 3/15/2016 11:16:01 PM	
11	Covenant House California - L.A.		
	E-mail: ereid@covca.org	Sent: 3/15/2016 11:16:03 PM	
16	Glendale Community College		
	E-mail: andrav@glendale.edu	Sent: 3/15/2016 11:16:01 PM	
17	Homeboy Industries		
	E-mail: israelm@homeboy-industries.org	Sent: 3/15/2016 11:16:02 PM	
24	JVS Marina Del Rey Worksource Center		
	E-mail: phoward@jvsla.org	Sent: 3/15/2016 11:16:05 PM	
27	Ohio Center for Broadcasting-Cleveland		
	E-mail: jhardy@beonair.com	Sent: 3/15/2016 11:16:01 PM	
29	Pinnacle College		
	E-mail: edgar.hernandez@pinnaclecollege.edu	Sent: 3/15/2016 11:16:02 PM	
30	SAE Institute, Los Angeles		
	E-mail: j.ramirez@sae.edu	Sent: 3/15/2016 11:16:06 PM	
32	SELA Worksource Center		
	E-mail: aguerrero@letc.com	Sent: 3/15/2016 11:16:03 PM	

Return to your list of jobs

Job Summary

Job #: Req2103

Midday On-Air Talent iHeartMedia, Inc. Burbank, CA - 91505 Posted 3/15/2016 - <u>www.iheartmedia.com</u> Positions available: 1

Projected Occupation:

Job Description

Job Summary:Radio talk show host Americaâeuro™s Most Listened to Alternative station, iHeartRadioâeuro™s ALT 98.7 Los Angeles, has a once-in-a-lifetime midday on-air opportunity. Are you a passionate storyteller whoâeuro™s authentic, entertaining and a consummate team player? Do you love pop culture as much as the evolving sound in Alternative music? Does social media consume your life? It should. If this is you send a sample of it all âeuro" yourresume, mp3 demo and samples of social engagement - to this email address: midday@alt987fm.comResponsibilities Performs news, talk, music, comedic or other format shows or program for broadcast entertainment. Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience. Interviews guests, moderates debates, converses with callers, and hosts live events. Adheres to all guidelines, policies and procedures of the station, iHeatMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity. Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting onair material. Ensures logged commercials, promotions and any other programming essential to the stations operation are aired. Maintains a website personality page. Participates in required station Programming, Promotions, and Sales staff meetings and events. Makes regular approved appearances at paid and non-paid station events; serves as ambassador for the radio station(s) when out in public. Executes only the interviews and events on air that are approved by Program Director; follows designated show format. Assists with voice over and production of paid and non-paid spots required to run on the station. Serves as primary creative voice and directs support staff of show. Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary. Finalizes content using digital audio editing software. Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms. Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting quality of the broadcast. Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

Additional Information

Qualifications Proficient in Microsoft Office suite and social networking Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools Strong knowledge of all FCC rules and regulations Socially informed and perceptive; up-to-date and in

2017 Midday On-Air Talent #2103

UCR - SCOTLink

Career Outcomes

2017 Midday On-Air Talent #2103

Home Account

FRSIDE Career

Jobs

NACEZINK CAREER SERVICES MANAGEMENT SYSTEM IN SOFWARE BY SYMPHICITY

on-campus interviews (OCI)

Surveys

Events

LIGOD

MIDDAY ON-AIR TALENT

Calendar

Profile

Clear Channel Radio

				irlease visit
Posted: Mar 15, 20	016			website and
ID	63090	DIVISION	N/A	link:
POSITION TYPE	Full Time	COMPENSATION	DOE	https. /ihe
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DESCRIPTION

DESCRIPTION

America's Most Listened to Alternative station, iHeartRadio's ALT 98.7 Los Angeles, has a once-in-a-lifetime midday on-air opportunity. Are you a passionate storyteller who's authentic, entertaining and a consummate team player? Do you love pop culture as much as the evolving sound in Alternative music? Does social media consume your life? It should. If this is you send a sample of it all - your resume, mp3 demo and samples of social engagement - to this email address: midday@alt987fm.com

Responsibilities

- Performs news, talk, music, comedic or other format shows or program for broadcast entertainment.

• Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.

· Interviews guests, moderates debates, converses with callers, and hosts live events.

• Adheres to all guidelines, policies and procedures of the station, iHeatMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity.

• Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting on-air material.

Ensures logged commercials, promotions and any other programming essential to the stations operation are aired.

· Maintains a website personality page.

· Participates in required station Programming, Promotions, and Sales staff meetings and events.

• Makes regular approved appearances at paid and non-paid station events; serves as ambassador for the radio station(s) when out in public.

• Executes only the interviews and events on air that are approved by Program Director; follows designated show format.

- Assists with voice over and production of paid and non-paid spots required to run on the station.

Serves as primary creative voice and directs support staff of show.

• Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary.

Finalizes content using digital audio editing software.

Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms.

Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting
quality of the broadcast.

• Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

JOB FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

- · Proficient in Microsoft Office suite and social networking
- · Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools
- · Strong knowledge of all FCC rules and regulations

HOW TO APPLY

Kiyo Knight @ Clear Channel Radio

Please visit the iHeartMediaCareers.com website and apply through the following link:

https://iheartmedia.wd5.myworkdayjobs.co m/en-US/External_(HM/job/Burbank-CA-Olive/Midday-On-Air-Talent_Req2103

The Company is an equal opportunity employer and will not tolerate

discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On: March 15, 2016

Applications Accepted Until: June 15, 2016

If no application instructions appear, make sure that you have a resume in the system. Once you do, you should be able to select it from a list of all your existing resumes for direct transfer to the employer via SCOTiobs. connectSC | University of Southern California

2017 Midday On-Air Talent #2103

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LOUDI

Career Center University of Southern	California
USC Student Affairs	

connectSC

Profile Jobs On-campus recruiting (OCR) Home Account Calendar

Events

[Login to another system] Kiyo Knight @ Clear Channel Radio - L.A.

Your password is weak. Please update your password now. Learn more about password strength.

MIDDAY ON-AIR TALENT

Clear Channel Radio - L.A.

Posted' Mar 15 2016 ID DESIRED CLASS LEVEL(S) Graduate Student

108702

DIVISION Human Resources

DESCRIPTION

America's Most Listened to Alternative station, iHeartRadio's ALT 98.7 Los Angeles, has a once-in-a-lifetime midday on-air opportunity. Are you a passionate storyteller who's authentic, entertaining and a consummate team player? Do you love pop culture as much as the evolving sound in Alternative music? Does social media consume your life? It should. If this is you send a sample of it all - your resume, mp3 demo and samples of social engagement - to this email address: midday@alt987fm.com

Burbank, CA (Olive)

ApplyApply with Linkedin Current employees click here to apply and search by the Job Posting Title. iHeartMedia Stations

Job Summary: Radio talk show host

America's Most Listened to Alternative station, iHeartRadio's ALT 98.7 Los Angeles, has a once-in-a-lifetime midday on-air opportunity. Are you a passionate storyteller who's authentic, entertaining and a consummate team player? Do you love pop culture as much as the evolving sound in Alternative music? Does social media consume your life? It should. If this is you send a sample of it all - your resume, mp3 demo and samples of social engagement - to this email address: midday@alt987fm.com

Responsibilities

· Performs news, talk, music, comedic or other format shows or program for broadcast entertainment.

· Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.

· Interviews guests, moderates debates, converses with callers, and hosts live events.

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· Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing

HOW TO APPLY

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https://liheartmedia.wd5.myworkdayjobs.co m/en-US External_iHM/job/Burbank-CA-Olive/Midday-On-Air-Talent_Reg2103

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation. gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On: March 15, 2016

Applications Accepted Until: April 14, 2016

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS	
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0	
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0	
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0	
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N		
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0	
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0	
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y		
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0	
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0	
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N		
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258		0	
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0	
26	Non-Employee Referral California N/A N/A	N I		
Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio 27 Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy		Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
29	Pinnacle College 1000 South Fremont Ave Building A11, Suite 11010 Alhambra, California 91803 Phone : (626) 284-0050 x24 Url : www.pinnaclecollege.edu Email : edgar.hernandez@pinnaclecollege.edu Fax : 1-626-284-4329 Edgar Hernandez	N		
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0	
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	Ν	0	
SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 32 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero		Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	ource Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0	
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0	

Position: Account Executive Hire Date: September 6, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets.

Responsibilities

• Identifies and solicits new business through prospecting and cold calling; builds and maintains a full pipeline of sales prospects.

- Services and grows relationships in existing client base.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers creative and effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.

• Ensures prompt payments.

• Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.

- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 1-2 years' sales experience
- Experience in Media/Advertising Sales with proven success is preferable

Education

• 4-year college degree, preferably in a related field

Certifications

• None required

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/Account-Executive_Req2338

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

RS Number	Recruiting Source	Date and Time	
2	Art Institute of California - Hollywood		
	E-mail: rrandle@aii.edu	Sent: 4/1/2016 4:46:59 PM	
3	Art Institute of California - Los Angeles		
	E-mail: agboyd@aii.edu	Sent: 4/1/2016 4:46:58 PM	
4	Art Institute of California - Los Angeles		
	E-mail: rvann@aii.edu	Sent: 4/1/2016 4:47:01 PM	
5	Burbank Employment Student Training (BEST)		
	E-mail: burbankworkforceconnection@burbankca.gov	Sent: 4/1/2016 4:46:56 PM	
6	Cal State University, Los Angeles		
	E-mail: careers@cslanet.calstatela.edu	Sent: 4/1/2016 4:47:00 PM	
8	California State University - Northridge		
	E-mail: career.center@csun.edu	Sent: 4/1/2016 4:46:56 PM	
10	Colorado Media School		
	E-mail: tcuff@beonair.com	Sent: 4/1/2016 4:46:55 PM	
11	Covenant House California - L.A.		
	E-mail: ereid@covca.org	Sent: 4/1/2016 4:46:57 PM	
16	Glendale Community College		
	E-mail: andrav@glendale.edu	Sent: 4/1/2016 4:46:55 PM	
17	Homeboy Industries		
	E-mail: israelm@homeboy-industries.org	Sent: 4/1/2016 4:46:56 PM	
24	JVS Marina Del Rey Worksource Center		
	E-mail: phoward@jvsla.org	Sent: 4/1/2016 4:46:59 PM	
27	Ohio Center for Broadcasting-Cleveland		
	E-mail: jhardy@beonair.com	Sent: 4/1/2016 4:46:55 PM	
29	Pinnacle College		
	E-mail: edgar.hernandez@pinnaclecollege.edu	Sent: 4/1/2016 4:46:56 PM	
30	SAE Institute, Los Angeles		
	E-mail: j.ramirez@sae.edu	Sent: 4/1/2016 4:47:00 PM	
32	SELA Worksource Center		
	E-mail: aguerrero@letc.com	Sent: 4/1/2016 4:46:58 PM	

CalJOBS - Job Details

2107 Account Executive #2338

Return to your list of jobs

Job Summary

Job #: Reg2338

Account Executive iHeartMedia, Inc Burbank, CA - 91505 Posted 4/1/2016 - <u>www.iheartmedia.com</u> Positions available: 1

Projected Occupation: Advertising Sales Agents

Job Requirements

BD

Job Description

Job Summary:Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets. Responsibilities Identifies and solicits new business through prospecting and cold calling; builds and maintains a full pipeline of sales prospects. Services and grows relationships in existing client base. Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities. Delivers creative and effective sales presentations. Steers clients based on market, platform and station information. Maintains client communication and ensures client satisfaction. Monitors competition to continually find new account leads. Negotiates rates based on iHeartMediaâeuro™s budgets. Works collaboratively with internal partners to drive revenue. Ensures prompt payments. Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis. Creates effective marketing campaigns in cooperation with iHeartMedia resources. Generates revenue and meets/exceeds established sales targets.

Additional Information

Qualifications Proficient in Microsoft Office suite and social networking platforms Adept at prospecting and using effective consultative selling principles and practices Strong client service relationship-building skills Ability to plan and organize, set priorities and multi task in a fast-paced environment Negotiation and closing proficiency Persuasive communication skills: verbal, written and presentation Independent; self-motivated; competitive; assertive Strong problem-solving and analytical skills Understanding of market dynamics including demographics Stress tolerance especially with tight deadlines and financial pressures Flexibility and creativity Professional appearance Strong interpersonal skills Work Experience 1-2 years sales experience Experience in Media/Advertising Sales with proven success is preferable Education 4-year college degree, preferably in a related field Certifications None required Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status. Current employees click here to apply and



NACEZIINK CAREER SERVICES MANAGEMENT SYSTEM

a software by symplicity

on-campus interviews (OCI)

Career Outcomes Surveys

Events

HOW TO APPLY

Kiyo Knight @ Clear Channel Radio

LOU ON

ACCOUNT EXECUTIVE

Clear Channel Ra

				Please visit the iHeartMedia Careers website
Posted: Apr 01, 201	6			to apply for this job:
ID	63556	DIVISION	N/A	https://iheartmedia.wd5.myworkdayjobs.co
POSITION TYPE	Full Time	COMPENSATION	DOE 📑	m/en-US/External_iHM/job/Burbank-CA-
103HION THE	i di tine	COMPENSATION	UUL III	Olive/Account-Executive_Req2338

DESCRIPTION

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets.

Responsibilities

Identifies and solicits new business through prospecting and cold calling; builds and maintains a full pipeline of sales prospects.

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- · Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- · Generates revenue and meets/exceeds established sales targets.

JOB FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

- · Proficient in Microsoft Office suite and social networking platforms
- · Adept at prospecting and using effective consultative selling principles and practices
- · Strong client service relationship-building skills
- · Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- · Persuasive communication skills: verbal, written and presentation
- · Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- · Understanding of market dynamics including demographics
- · Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

- 1-2 years' sales experience
- Experience in Media/Advertising Sales with proven success is preferable

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IMPORTANT DATES

classification or status.

Posted On: April 01, 2016

Applications Accepted Until: July 01, 2016

If no application instructions appear, make sure that you have a resume in the system, Once you do, you should be able to select it from a list of all your existing resumes for direct transfer to the employer via SCOTjobs.

4/1/2016

connectSC | University of Southern California

May 01, 2016

Career Center University of Southern California USC Student Affairs connectSC Calendar Profile On campus recruiting (OCR) Account Jobs. Events Long Out Kiyo Knight @ Clear Channel Radio - L.A. [Login to another system] ¥ Your password is weak. Please update your password now. Learn more about password strength. ACCOUNT EXECUTIVE HOW TO APPLY Clear Channel Radio - L.A. Please visit the iHeartMedia Careers website Posted: Apr 01, 2016 to apply for this job: 110582 DIVISION Human Resources https://iheartmedia.wd5.myworkdayjobs.co 1D m/en-US/External_IHM/job/Burbank-CA-DESIRED CLASS LEVEL(S) Alumni Olive/Account-Executive_Reg2338 DESCRIPTION iHeartMedia is an equal opportunity lob Summary: employer and will not tolerate Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions discrimination in employment on the basis that help clients achieve their business goals; closes business; meets set sales targets. of race, color, age, sex, sexual orientation. gender identity or expression, religion, Responsibilities disability, ethnicity, national origin, marital · Identifies and solicits new business through prospecting and cold calling; builds and maintains a full pipeline of status, protected veteran status, genetic sales prospects. information, or any other legally protected classification or status. · Services and grows relationships in existing client base. · Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities. · Delivers creative and effective sales presentations. IMPORTANT DATES · Steers clients based on market, platform and station information. Posted On: · Maintains client communication and ensures client satisfaction. April 01, 2016 · Monitors competition to continually find new account leads. Applications Accepted Until:

- · Negotiates rates based on iHeartMedia's budgets.
- · Works collaboratively with internal partners to drive revenue.
- · Ensures prompt payments.
- · Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding
- sales, pipeline lists, forecasts and competitive analysis.
- · Creates effective marketing campaigns in cooperation with IHeartMedia resources.
- · Generates revenue and meets/exceeds established sales targets.

LOCATION Nation Wide No City Burbank State/Province California

Country **United States**

POSITION TYPE **Full Time Experienced**

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

https://usc-csm.symplicity.com/employers/index.php?ss=preview&mode=form&id=c8cd0da93ded2a0dd4c899dd650c9b55&_ksl=1&s=jobs

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0	
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0	
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0	
Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan		Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N		
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0	
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0	
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS 0	
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y		
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N		
12	Employee Referral California N/A N/A	N	1	
15	Fullerton College 321 E. Chapman Avenue Fullerton, California 92832 Phone : 714-992-7121 Url : http://www.fullcoll.edu/ Email : jmerchant@fullcoll.edu Jennifer Merchant	Y	0	
Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete		Y	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N		
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0	
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0	
JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid		N	0	

Vacancy Data Form

Account Executive

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
25	Linked In 2029 Stierlin Court Mountain View, California 94043 Phone : 650-687-3600 Url : http://www.linkedin.com N/A N/A Manual Posting	N	2	
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0	
28	Pepperdine Univ - School of Bus Mgmt 16830 Ventura Blvd. Pepperdine, California 91436 Phone : 818-501-1623 Url : www.pepperdine.edu Email : karen.weiss@pepperdine.edu Jennette Brown	Y	0	
SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez		Y	0	

Vacancy Data Form

Account Executive

RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee: Referred by RS	
SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0	
SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0	
University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0	
USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0	
	SCBA (So Cal Broadcasters Assn)1849 Sawtelle Blvd. Ste 543Los Angeles, California 90025Phone : 323-930-5599Url : www.scba.comLiz FancherManual PostingSELA Worksource Center3965 S Vermont AveLos Angeles, California 90037Phone : 323.730.7900 x227Url : www.letc.comEmail : aguerrero@letc.comArthur GuerreroUniversity of California, Riverside900 University AvenueRiverside, California 92521Phone : 951-827-2736Linda LaTendresseManual PostingUSC Career Planning & Placement Ctr3601 Trousdale Pkwy Student Union Bldg 110Los Angeles, California 90089-4897Phone : 213-740-9538Url : www.careers.usc.edu	RS Informationto Vacancy Notification? (Yes/No)SCBA (So Cal Broadcasters Assn)1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025Phone : 323-930-5599Url : www.scba.comLiz FancherManual PostingSELA Worksource Center3965 S Vermont Ave Los Angeles, California 90037Phone : 323.730.7900 x227Y Url : www.letc.comEmail : aguerrero@letc.com Arthur GuerreroUniversity of California, Riverside 900 University Avenue Riverside, California 92521Phone : 951-827-2736 Linda LaTendresse Manual PostingUSC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538YUrl : www.careers.usc.edu Elizabeth Jordan	

2017 Account Executive #2815

Date: 4/16/2019 **Page:** 1/10

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Account Executive

Position: Account Executive

Hire Date: September 19, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

- Subject: Job Notification from Broadcast1Source
- From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing base of clients.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.

• Works collaboratively with internal partners to drive revenue.

• Ensures prompt payments.

• Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.

• Creates effective marketing campaigns in cooperation with iHeartMedia resources.

• Generates revenue and meets/exceeds established sales targets.

• Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

Work Experience

• 2+ years in media/advertising sales is preferred, but not required

Date: 4/16/2019

• SalesForce experience is a plus

Education

• High school diploma, college degree preferred

Certifications

• None required

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/Account-Executive_Req2815

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

RS Number	Recruiting Source	Date and Time	
2	Art Institute of California - Hollywood		
	E-mail: rrandle@aii.edu	Sent: 9/23/2016 5:45:00 PM	
2	Art Institute of California - Hollywood		
	E-mail: rrandle@aii.edu	Sent: 5/12/2016 7:23:39 PM	
3	Art Institute of California - Los Angeles		
	E-mail: agboyd@aii.edu	Sent: 5/12/2016 7:23:38 PM	
3	Art Institute of California - Los Angeles		
	E-mail: agboyd@aii.edu	Sent: 9/23/2016 5:44:59 PM	
4	Art Institute of California - Los Angeles		
	E-mail: rvann@aii.edu	Sent: 9/23/2016 5:45:02 PM	
4	Art Institute of California - Los Angeles		
	E-mail: rvann@aii.edu	Sent: 5/12/2016 7:23:40 PM	
5	Burbank Employment Student Training (BEST)		
	E-mail: burbankworkforceconnection@burbankca.gov	Sent: 9/23/2016 5:44:57 PM	
5	Burbank Employment Student Training (BEST)		
	E-mail: burbankworkforceconnection@burbankca.gov	Sent: 5/12/2016 7:23:37 PM	
6	Cal State University, Los Angeles		
	E-mail: careers@cslanet.calstatela.edu	Sent: 5/12/2016 7:23:39 PM	
8	California State University - Northridge		
	E-mail: career.center@csun.edu	Sent: 5/12/2016 7:23:37 PM	
8	California State University - Northridge		
	E-mail: career.center@csun.edu	Sent: 9/23/2016 5:44:56 PM	
10	Colorado Media School		
	E-mail: tcuff@beonair.com	Sent: 9/23/2016 5:44:55 PM	
10	Colorado Media School		
	E-mail: tcuff@beonair.com	Sent: 5/12/2016 7:23:35 PM	
11	Covenant House California - L.A.		
	E-mail: ereid@covca.org	Sent: 5/12/2016 7:23:38 PM	
15	Fullerton College		
	E-mail: jmerchant@fullcoll.edu	Sent: 9/23/2016 5:45:02 PM	

Date: 4/16/2019
Page: 5/10

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Account Executive

RS Number	Recruiting Source	Date and Time	
16	Glendale Community College		
	E-mail: andrav@glendale.edu	Sent: 9/23/2016 5:44:55 PM	
16	Glendale Community College		
	E-mail: andrav@glendale.edu	Sent: 5/12/2016 7:23:35 PM	
17	Homeboy Industries		
	E-mail: israelm@homeboy-industries.org	Sent: 9/23/2016 5:44:57 PM	
17	Homeboy Industries		
	E-mail: israelm@homeboy-industries.org	Sent: 5/12/2016 7:23:37 PM	
24	JVS Marina Del Rey Worksource Center		
	E-mail: phoward@jvsla.org	Sent: 5/12/2016 7:23:39 PM	
24	JVS Marina Del Rey Worksource Center		
	E-mail: phoward@jvsla.org	Sent: 9/23/2016 5:45:01 PM	
27	Ohio Center for Broadcasting-Cleveland		
	E-mail: jhardy@beonair.com	Sent: 5/12/2016 7:23:36 PM	
27	Ohio Center for Broadcasting-Cleveland		
	E-mail: jhardy@beonair.com	Sent: 9/23/2016 5:44:55 PM	
28	Pepperdine Univ - School of Bus Mgmt		
	E-mail: jennette.reece@pepperdine.edu	Sent: 9/23/2016 5:45:03 PM	
30	SAE Institute, Los Angeles		
	E-mail: e.hernandez@sae.edu	Sent: 5/24/2016 3:52:10 PM	
30	SAE Institute, Los Angeles		
	E-mail: e.hernandez@sae.edu	Sent: 9/23/2016 5:45:01 PM	
32	SELA Worksource Center		
	E-mail: aguerrero@letc.com	Sent: 9/23/2016 5:44:59 PM	
32	SELA Worksource Center		
	E-mail: aguerrero@letc.com	Sent: 5/12/2016 7:23:38 PM	

Return to your list of jobs

Print Job Order

Job Summary

Job #: Reg2815

Account Executive

iHeartMedia, Inc Burbank, CA - 91505 Posted 5/12/2016 - <u>www.iheartmedia.com</u> Positions available: 1

Projected Occupation: Advertising Sales Agents

Job Requirements



Job Description

Job Summary:Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target. Responsibilities Identifies and solicits new business; builds and maintains a full pipeline of sales prospects. Services and grows relationships in existing base of clients. Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities. Delivers effective sales presentations. Steers clients based on market, platform and station information. Maintains client communication and ensures client satisfaction. Monitors competition to continually find new account leads. Negotiates rates based on iHeartMediaâeuro™s budgets. Works collaboratively with internal partners to drive revenue. Ensures prompt payments. Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis. Creates effective marketing campaigns in cooperation with iHeartMedia resources. Generates revenue and meets/exceeds established sales targets. Candidate must drive their own vehicle with a valid driverâeuro™s license and state-mandated auto insurance

Additional Information

Qualifications Proficient in Microsoft Office suite and social networking platforms Adept at prospecting and using effective consultative selling principles and practices Strong client service relationship-building skills Ability to plan and organize, set priorities and multi task in a fast-paced environment Negotiation and closing proficiency Persuasive communication skills: verbal, written and presentation Independent; self-motivated; competitive; assertive Strong problem-solving and analytical skills Understanding of market dynamics including demographics Stress tolerance especially with tight deadlines and financial pressures Flexibility and creativity Professional appearance Strong interpersonal skills Work Experience 2+ years in media/advertising sales is preferred, but not required Education High school diploma, college degree preferred Certifications None required Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual

Log Out

2017	
Account	Executive
#2815	



NACEZINK CAREER SERVICES MANAGEMENT SYSTEM

on-campus interviews (OCI) Career Outcomes

Surveys Events

HOW TO APPLY

Kiyo Knight @ Clear Channel Radio

Account Executive

Clear Channel Radio

				Please visit the iHeartMedia Careers website
Posted: May 16, 201	6			to apply for this job:
ID	64609	DIVISION	N/A	https://iheartmedia.wdS.myworkdayjobs.co
POSITION TYPE	Full Time	COMPENSATION	DOE	m/en-US/External_iHM/job/Burbank-CA-
		COMI ENDITION	501	Olive/Account-Executive_Reg2815

DESCRIPTION

Job Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- · Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- · Services and grows relationships in existing base of clients.
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- · Delivers effective sales presentations.
- · Steers clients based on market, platform and station information.
- · Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- · Works collaboratively with internal partners to drive revenue.
- · Ensures prompt payments.

· Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding

- sales, pipeline lists, forecasts and competitive analysis.
- \cdot Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.
- · Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

JOB FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

- · Proficient in Microsoft Office suite and social networking platforms
- · Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- · Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- · Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- · Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong Interpersonal skills

Work Experience

· 2+ years in media/advertising sales is preferred, but not required

Education • High school diploma, college degree preferred

LOCATION Nation Wide July 15, 2016 If no application instructions appear, make sure that you have a resume in the system. Once you do, you should be able to select it from a list of all your existing resumes for direct transfer to the employer via

iHeartMedia is an equal opportunity

discrimination in employment on the basis

of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital

status, protected veteran status, genetic

information, or any other legally protected

employer and will not tolerate

classification or status.

Applications Accepted Until:

IMPORTANT DATES

Posted On:

SCOTJobs.

May 16, 2016

connectSC | University of Southern California

https://usc-csm.symplicity.com/employers/index.php?ss=preview&mode=form&id=a47fc2cb546a6... 5/16/2016

	Account Executive #2815
Career CenterUniversity of Southern California USC Student Affairs	
connectSC	
Home Account Calendar Profile Jobs On-campus recruiting (OCR) Events	
Kiyo Knight @ Clear Channel Radio – L.A. [Login to another system]	Log Out
Your password is weak. Please update your password now. Learn more about password strength.	
Tour password is weak. Frease update your password now. Leafin filore about password strength.	

Account Executive

Clear Channel Radio - L.A.

Posted: May 16, 2016				to apply for thi
ID	114748	DIVISION	Human Resources	https://lheartn
DESIRED CLASS LEVEL(S)	Alumni	JOB FUNCTION	Sales	m/en-US/Exte
		-		Olive/Account-

DESCRIPTION

lob Summary:

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales target.

Responsibilities

- · Identifies and solicits new business; builds and maintains a full pipeline of sales prospects.
- · Services and grows relationships in existing base of clients.
- · Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- · Delivers effective sales presentations.
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- · Maintains client communication and ensures client satisfaction.
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- · Negotiates rates based on iHeartMedia's budgets.
- · Works collaboratively with internal partners to drive revenue.
- · Ensures prompt payments.

· Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding

sales, pipeline lists, forecasts and competitive analysis.

- \cdot Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- · Generates revenue and meets/exceeds established sales targets.
- · Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

LOCATION **Nation Wide**

No

City

Burbank

State/Province California

Country **United States**

POSITION TYPE

Full Time Experienced

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION

No, does not need visa sponsorship

QUALIFICATIONS

- · Proficient in Microsoft Office suite and social networking platforms
- · Adept at prospecting and using effective consultative selling principles and practices
- · Strong client service relationship-building skills

HOW TO APPLY

Please visit the iHeartMedia Careers website his job: tmedia.wd5.myworkdayjobs.co ernal_iHM/iob/Burbank-CAt-Executive_Req2815

iHeartMedia is an equal opportunity

employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation. gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On:

May 16, 2016

Applications Accepted Until: June 11, 2016

Page 1 of 2 2017

VACANCY DATA FORM

Job Title: Account Executive	Date Filled: 12/14/2016	
Recruitment Source ("RS")	Total Number	
Referring Hiree: RS # 25 LinkedIn	of Interviewees: See note below	

Note: Please see the Vacancy Data Form for the Account Executive position filled on September 19, 2016 for recruitment source information and related documentation. The recruitment efforts used to fill that position, as well as the same interviewees, also apply to this position.

2017 KFI News Anchor Reporter #3020

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

KFI News Anchor/Reporter

Recruitment source referring hiree: All Access Date of hire: 8/1/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N	1
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0

Vacancy Data Form

KFI News Anchor/Reporter

Recruitment source referring hiree: All Access Date of hire: 8/1/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	Ν	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

KFI News Anchor/Reporter

Recruitment source referring hiree: All Access Date of hire: 8/1/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0

Vacancy Data Form

KFI News Anchor/Reporter

Recruitment source referring hiree: All Access Date of hire: 8/1/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0

Vacancy Data Form

KFI News Anchor/Reporter

Recruitment source referring hiree: All Access Date of hire: 8/1/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for KFI News Anchor/Reporter

Position: KFI News Anchor/Reporter

Hire Date: August 1, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

News anchor/reporter. Anchors the news and may occasionally be called upon to report in the field and other duties as assigned.

Responsibilities:

- Gathers and verifies factual information through interviews, observation and research.
- Monitors sources for breaking news, e.g., wires and social media.
- Plans, writes, edits, and voices news broadcasts.
- Finalizes content using digital audio editing software.
- Maintains crucial deadlines in order to provide news stories in a timely fashion.
- Repackages content from producers and field reporters for newscasts.
- Identifies technical equipment and resource requirements for recording interviews and other audio material.
- May produce features and interviews as assigned.
- May specialize in a particular field of news broadcasting (e.g. political, traffic, finance or military).
- May prepare written content, visual images, audio material and video footage for websites, blogs or other

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for KFI News Anchor/Reporter

social-media platforms.

Qualifications:

• Proficient in Microsoft Office suite and social networking platforms

• Knowledgeable and up-to-date with local and national trends and/or specialized knowledge of subjects/events related to on-air topics

- Pleasant, charismatic and well-controlled voice; excellent pronunciation
- Well-rounded communication skills for conducting interviews
- Ability to work both independently and collaboratively in a team environment
- Excellent writing and editing skills; proficient in grammar
- Strong attention to detail
- Proficient in media production and broadcast systems
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- May require other language proficiency, e.g., Spanish

Work Experience:

• 3+ years' experience in on-air journalism in smaller market or college station

Education:

• 4-year college degree, preferably in Broadcast Journalism or Communications

Certifications:

• None required

This position requires news anchoring experience. You must be able to write Mervin Block style. Please send an MP3 anchor demo --no links-- to <u>chrislittle@iheartmedia.com</u>

Location: Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Date: 4/16/2019 **Page:** 3/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for KFI News Anchor/Reporter

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/KFI-News-Anchor-Reporter_Req3020-1

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

Date: 4/16/2019 **Page:** 4/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for KFI News Anchor/Reporter

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 6/1/2016 11:17:31 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 6/1/2016 11:17:30 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 6/1/2016 11:17:32 PM
5	Burbank Employment Student Training (BEST) E-mail:	Sent: 6/1/2016 11:17:28 PM
	burbankworkforceconnection@burbankca.gov	Sent. 0/1/2010 11.17.201 M
6	Cal State University, Los Angeles	
	E-mail: careers@cslanet.calstatela.edu	Sent: 6/1/2016 11:17:31 PM
8	California State University - Northridge	
	E-mail: career.center@csun.edu	Sent: 6/1/2016 11:17:28 PM
10	Colorado Media School	
	E-mail: tcuff@beonair.com	Sent: 6/1/2016 11:17:27 PM
11	Covenant House California - L.A.	
	E-mail: ereid@covca.org	Sent: 6/1/2016 11:17:29 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 6/1/2016 11:17:26 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 6/1/2016 11:17:28 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 6/1/2016 11:17:31 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 6/1/2016 11:17:27 PM
30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 6/1/2016 11:17:32 PM
32	SELA Worksource Center	
	E-mail: aguerrero@letc.com	Sent: 6/1/2016 11:17:30 PM

CalJOBS - Job Details

Print Job Order

2017 KFI News Anchor Reporter #3020

Return to your list of jobs

Job Summary

Job #: Req3020

KFI News Anchor/Reporter

iHeartMedia, Inc Burbank, CA - 91505 Posted 5/31/2016 - <u>www,iheartmedia.com</u> Positions available: 1

Projected Occupation:

Job Requirements

BD

Job Description

Job Summary:News anchor/reporter. Anchors the news and may occasionally be called upon to report in the field and other duties as assigned. Responsibilities: Gathers and verifies factual information through interviews, observation and research. Monitors sources for breaking news, e.g., wires and social media. Plans, writes, edits, and voices news broadcasts. Finalizes content using digital audio editing software. Maintains crucial deadlines in order to provide news stories in a timely fashion. Repackages content from producers and field reporters for newscasts. Identifies technical equipment and resource requirements for recording interviews and other audio material. May produce features and interviews as assigned. May specialize in a particular field of news broadcasting (e.g. political, traffic, finance or military). May prepare written content, visual images, audio material and video footage for websites, blogs or other social-media platforms.

Additional Information

Qualifications: Proficient in Microsoft Office suite and social networking platforms Knowledgeable and up-to-date with local and national trends and/or specialized knowledge of subjects/events related to on-air topics Pleasant, charismatic and well-controlled voice; excellent pronunciation Well-rounded communication skills for conducting interviews Ability to work both independently and collaboratively in a team environment Excellent writing and editing skills; proficient in grammar Strong attention to detail Proficient in media production and broadcast systems Ability to plan and organize, set priorities and multi task in a fast-paced environment May require other language proficiency, e.g., Spanish Work Experience: 3+ years experience in on-air journalism in smaller market or college station Education: 4-year college degree, preferably in Broadcast Journalism or Communications Certifications: None required This position requires news anchoring experience. You must be able to write Mervin Block style. Please send an MP3 anchor demo -no links- to chrislittle@iheartmedia.com Location: Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, nat

Share this Job

You are currently in preview mode. The links in the section are not functional.

UCR - SCOTLink

Career Outcomes

2017 KFI News Anchor Reporter #3020



NACE**Z**link SERVICES MANAGEMENT SYSTEM CAREER a coltware by symplicity

> SULVEYS Events

> > link:

Kiyo Knight @ Clear Channel Radio

https://iheartmedia.wdS.myworkdayjobs.co

m/en-US/External_iHM/job/Burbank-CA-

discrimination in employment on the basis

of race, color, age, sex, sexual orientation,

disability, ethnicity, national origin, marital

information, or any other legally protected

If no application instructions appear, make

sure that you have a resume in the system.

Once you do, you should be able to select it

from a list of all your existing resumes for

direct transfer to the employer via

status, protected veteran status, genetic

gender identity or expression, religion,

iHeartMedia is an equal opportunity

employer and will not tolerate

classification or status

Applications Accepted Until: August 05, 2016

IMPORTANT DATES

Posted On: June 02, 2016

SCOTjobs.

Olive/KFI-News-Anchor-Reporter_Reg3020-1

KFI News Anchor/Reporter

Clear Channel Rad	io			HOW TO APPLY
				Please send anchor/reporter demo - no
Posted: Jun 02, 2010	6			links - to chrislittle@iheartmedia.com
ID	65000	DIVISION	N/A	
POSITION TYPE	Full Time	COMPENSATION	DOE	You will also be required to complete an
			a a a com	online application through the following

DESCRIPTION

lob Summary:

News anchor/reporter. Anchors the news and may occasionally be called upon to report in the field and other duties as assigned.

Responsibilities:

- · Gathers and verifies factual information through interviews, observation and research.
- · Monitors sources for breaking news, e.g., wires and social media.
- · Plans, writes, edits, and voices news broadcasts.
- · Finalizes content using digital audio editing software.
- · Maintains crucial deadlines in order to provide news stories in a timely fashion.
- · Repackages content from producers and field reporters for newscasts.
- · Identifies technical equipment and resource requirements for recording interviews and other audio material.
- · May produce features and interviews as assigned.
- · May specialize in a particular field of news broadcasting (e.g. political, traffic, finance or military).
- May prepare written content, visual images, audio material and video footage for websites, blogs or other socialmedia platforms

JOB FUNCTION

Entertainment/Media/Perf Arts

OUALIFICATIONS

· Proficient in Microsoft Office suite and social networking platforms

 Knowledgeable and up-to-date with local and national trends and/or specialized knowledge of subjects/events related to on-air topics

- · Pleasant, charismatic and well-controlled voice; excellent pronunciation
- · Well-rounded communication skills for conducting interviews
- · Ability to work both independently and collaboratively in a team environment
- · Excellent writing and editing skills; proficient in grammar
- · Strong attention to detail
- · Proficient in media production and broadcast systems
- · Ability to plan and organize, set priorities and multi task in a fast-paced environment
- · May require other language proficiency, e.g., Spanish

Work Experience:

· 3+ years' experience in on-air journalism in smaller market or college station

Education:

· 4-year college degree, preferably in Broadcast Journalism or Communications

LOCATION Nationwide No City Burbank State/Province California Country United States

NACElink Network is a collaboration between NACE, Symplicity, DirectEmployers and your college/university.

6/2/2016

2017 KFI News Anchor Reporter #3020

HOW TO APPLY

employer and will not tolerate

classification or status.

Applications Accepted Until:

IMPORTANT DATES

Posted On: June 02, 2016

July 02, 2016

discrimination in employment on the basis

of race, color, age, sex, sexual orientation,

disability, ethnicity, national origin, marital

information, or any other legally protected

gender identity or expression, religion,

status, protected veteran status, genetic

Career Center University of Southern California USC Student Affairs

connectSC

Home	Account	Catendar	Profile	Jobs.	Op-campus	recruiting (OCR)	Events		
		Kiyo	Knight @ C	lear Chan	inel Radio – L.A.	(Login to anothe	er system}	v	Log Dul

Your password is weak. Please update your password now. Learn more about password strength.

KFI News Anchor/Reporter

Clear Channel Radio - L.A.

				Please send anchor/reporter demo - no
Posted: Jun 02, 2016				links - to chrislittle@iheartmedia.com
ID	116062	DIVISION	Human Resources	
DESIRED CLASS LEVEL(S)	Alumni			You will also be required to complete an
				online application through the following
DESCRIPTION				link:
Job Summary:				https://iheartmedia.wd5.myworkdayjobs.co
	ore the nows and may or	casionally be called upon	to report in the field and other duties	m/en-US/External_iHM/job/Burbank-CA-
	tors the news and may oc	casionally be called upon	to report in the held and other outles	Olive/KFI-News-Anchor-
as assigned.				Reporter_Req3020-1
Responsibilities:				iHeartMedia is an equal opportunity

· Gathers and verifies factual information through interviews, observation and research.

· Monitors sources for breaking news, e.g., wires and social media.

· Plans, writes, edlts, and voices news broadcasts.

· Finalizes content using digital audio editing software.

· Maintains crucial deadlines in order to provide news stories in a timely fashion.

· Repackages content from producers and field reporters for newscasts.

· Identifies technical equipment and resource requirements for recording interviews and other audio material.

· May produce features and interviews as assigned.

- May specialize in a particular field of news broadcasting (e.g. political, traffic, finance or military).

 May prepare written content, visual images, audio material and video footage for websites, blogs or other socialmedia platforms.

LOCATION Nationwide No

City

Burbank

State/Province

California

Country United States

POSITION TYPE Full Time Experienced

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

JOB FUNCTION Broadcast and Digital Media, Journalism

QUALIFICATIONS

· Proficient in Microsoft Office suite and social networking platforms

· Knowledgeable and up-to-date with local and national trends and/or specialized knowledge of subjects/events

related to on-air topics

· Pleasant, charismatic and well-controlled voice; excellent pronunciation

· Well-rounded communication skills for conducting interviews

- · Ability to work both independently and collaboratively in a team environment
- Excellent writing and editing skills; proficient in grammar

· Strong attention to detail

· Proficient in media production and broadcast systems

2017 Digital Program Director #3281

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

Digital Program Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N	0
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0

Vacancy Data Form

Digital Program Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Digital Program Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
12	Employee Referral California N/A N/A	N	1
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0

Vacancy Data Form

Digital Program Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
21	Internal Posting	N	1
22	Internal Transfer / Promotion California N/A N/A	N 1	
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
26	Non-Employee Referral California N/A N/A	N	1
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0

Vacancy Data Form

Digital Program Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0

2017 Digital Program Director #3281

Date: 4/16/2019 **Page:** 1/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Digital Program Director

Position: Digital Program Director

Hire Date: August 22, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Job Description

The Digital PD is ultimately responsible for meeting digital audience goals and implementing content strategy as set by the company, while overseeing the digital operations, content, and social media strategy of all select iHeartMedia radio stations.

Responsibilities

- The Digital PD is ultimately responsible for meeting digital audience goals and javascript:void('Maximize')implementing content strategy as set by the company, while overseeing the digital operations, content, and social media strategy of all select iHeartMedia radio stations.
- Tasks associated with this role include...
- Act as the market's evangelist-in-chief for extending stations' brands and engagement on digital platforms.
- Analysis of metrics and diagnostics to shape local strategy and tactics. Working with Programming, Marketing and Promotions to create and program brand-appropriate content to drive digital audience and user engagement. Working with on air talent and related staff to expand their show digitally and socially.
- Finding innovative ways to use our digital properties to grow terrestrial ratings.
- Managing and coaching a team of Digital Content Producers (including On Air Talent).
- Working with Program Directors to strategize the most effective use of on-air inventory to grow digital audience.
- Working with iHeartMedia Digital Operations to ensure that local sites are in line with national digital priorities. This includes finding new ways to evolve the symbiotic relationship of using national assets to

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Digital Program Director

grow local audience and vice/versa.

- Working closely with Integrated Sales to find on-brand ways to monetize our digital audiences.
- Owning digital marketing: marketing our stations through our own sites, ultimately overseeing social media programs and, where available, working with marketing directors/PDs to place online advertising buys.
- Developing and execution of social media strategy.
- Along with PDs and Marketing Directors, develop and maintain a long-term editorial and promotional calendar for each stations site.
- Identifying content partnerships that could be beneficial to the brands and working through the right channels to pursue appropriate avenues.

Qualifications

- A minimum of seven years professional experience working in some form of content creation
- Experience working in radio programming and/or marketing a plus
- Strong management and people skills
- Must be an idea factory, always coming up with new ways to keep content fresh
- Strong knowledge of pop culture and current events
- Must be highly organized
- The ability to work quickly and shift gears on a dime to capitalize on traffic opportunities
- Must a self-starter who excels at working independently
- Experience working with social media, if not professionally than to a high degree in your personal life
- Adobe SiteCatalyst experience a plus
- Healthy addiction to the Internet a must

Education

BA in Communications, Journalism or similar field

Certifications

None Required

Location

Burbank, CA: 3000 W Alameda Avenue, Studio 3, 91523

Position Type

Regular

Date: 4/16/2019

Page: 3/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Digital Program Director

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

 $https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Alameda/Digital-Program-Director_Req3281$

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Digital Program Director

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 6/20/2016 12:37:22 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 6/20/2016 12:37:21 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 6/20/2016 12:37:23 PM
5	Burbank Employment Student Training (BEST)	
	E-mail: burbankworkforceconnection@burbankca.gov	Sent: 6/20/2016 12:37:20 PM
6	Cal State University, Los Angeles	
	E-mail: careers@cslanet.calstatela.edu	Sent: 6/20/2016 12:37:23 PM
8	California State University - Northridge	
	E-mail: career.center@csun.edu	Sent: 6/20/2016 12:37:19 PM
10	Colorado Media School	
	E-mail: tcuff@beonair.com	Sent: 6/20/2016 12:37:17 PM
11	Covenant House California - L.A.	
	E-mail: ereid@covca.org	Sent: 6/20/2016 12:37:20 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 6/20/2016 12:37:17 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 6/20/2016 12:37:19 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 6/20/2016 12:37:23 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 6/20/2016 12:37:18 PM
30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 6/20/2016 12:37:23 PM
32	SELA Worksource Center	
	E-mail: aguerrero@letc.com	Sent: 6/20/2016 12:37:21 PM

Return to your list of jobs

CalJOBS - Job Details

Print Job Order

2017 Digital Program Director #3281

Job	Summary
-----	---------

Job #: Reg3281

Digital Program Director

iHeartMedia, Inc Burbank, CA - 91505 Posted 6/20/2016 - <u>www.iheartmedia.com</u> Positions available: 1

Projected Occupation: Management Occupations

Job Requirements

BD

Job Description

Job Summary: Job DescriptionThe Digital PD is ultimately responsible for meeting digital audience goals and implementing content strategy as set by the company, while overseeing the digital operations, content, and social media strategy of all select iHeartMedia radio stations. Responsibilities The Digital PD is ultimately responsible for meeting digital audience goals and javascript:void('Maximize')implementing content strategy as set by the company, while overseeing the digital operations, content, and social media strategy of all select iHeartMedia radio stations.Tasks associated with this role includeâeuro¦Act as the marketâeuro™s evangelist-in-chief for extending stationsâeuro™ brands and engagement on digital platforms. Analysis of metrics and diagnostics to shape local strategy and tactics. Working with Programming, Marketing and Promotions to create and program brand-appropriate content to drive digital audience and user engagement. Working with on air talent and related staff to expand their show digitally and socially. Finding innovative ways to use our digital properties to grow terrestrial ratings. Managing and coaching a team of Digital Content Producers (including On Air Talent). Working with Program Directors to strategize the most effective use of on-air inventory to grow digital audience. Working with iHeartMedia Digital Operations to ensure that local sites are in line with national digital priorities. This includes finding new ways to evolve the symbiotic relationship of using national assets to grow local audience and vice/versa.Working closely with Integrated Sales to find on-brand ways to monetize our digital audiences.Owning digital marketing: marketing our stations through our own sites, ultimately overseeing social media programs and, where available, working with marketing directors/PDs to place online advertising buys. Developing and execution of social media strategy. Along with PDs and Marketing Directors, develop and maintain a long-term editorial and promotional calendar for each stations site. Identifying content partnerships that could be beneficial to the brands and working through the right channels to pursue appropriate avenues.

Additional Information

Qualifications * A minimum of seven years professional experience working in some form of content creation * Experience working in radio programming and/or marketing a plus * Strong management and people skills * Must be an idea factory, always coming up with new ways to keep content fresh * Strong knowledge of pop culture and current events * Must be highly organized * The ability to work quickly and shift gears on a dime to capitalize on traffic opportunities * Must a self-starter who excels at working independently * Experience working with social media, if not professionally than to a high degree in your personal life * Adobe SiteCatalyst experience a plus * Healthy addiction to the Internet a must Education BA in Communications, Journalism or similar field Certifications None Required Location Burbank, CA: 3000 W Alameda Avenue, Studio 3, 91523 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race,

2017 Digital Program Director #3281

Page 1 of 2



CAREER SERVICES MANAGEMENT SYSTEM

a software by symplicity

Account Calendar Pi

Profile Jobs on-

on-campus interviews (OCI) Career Outcomes

Events

Surveys

Kiyo Knight @ Clear Channel Radio

Log Out

DIGITAL PROGRAM DIRECTOR

Clear Channel Radio

Home

Posted: Jun 20, 201	16			
ID	65346	DIVISION	N/A	
POSITION TYPE	Full Time	NUMBER OF OPENINGS	1	
COMPENSATION	DOE 📰			

DESCRIPTION

The Digital PD is ultimately responsible for meeting digital audience goals and implementing content strategy as set by the company, while overseeing the digital operations, content, and social media strategy of all select iHeartMedia radio stations.

Responsibilities

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·Tasks associated with this role include ...

•Act as the market's evangelist-in-chief for extending stations' brands and engagement on digital platforms. •Analysis of metrics and diagnostics to shape local strategy and tactics. Working with Programming, Marketing and Promotions to create and program brand-appropriate content to drive digital audience and user engagement. Working with on air talent and related staff to expand their show digitally and socially.

· Finding innovative ways to use our digital properties to grow terrestrial ratings.

·Managing and coaching a team of Digital Content Producers (including On Air Talent).

•Working with Program Directors to strategize the most effective use of on-air inventory to grow digital audience. •Working with iHeartMedia Digital Operations to ensure that local sites are in line with national digital priorities. This includes finding new ways to evolve the symbiotic relationship of using national assets to grow local audience and vice/versa.

·Working closely with Integrated Sales to find on-brand ways to monetize our digital audiences.

• Owning digital marketing: marketing our stations through our own sites, ultimately overseeing social media programs and, where available, working with marketing directors/PDs to place online advertising buys.

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•Along with PDs and Marketing Directors, develop and maintain a long-term editorial and promotional calendar for each stations site.

•Identifying content partnerships that could be beneficial to the brands and working through the right channels to pursue appropriate avenues.

JOB FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

- ·A minimum of seven years professional experience working in some form of content creation
- · Experience working in radio programming and/or marketing a plus
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- · Strong knowledge of pop culture and current events
- · Must be highly organized
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- · Must a self-starter who excels at working independently
- · Experience working with social media, if not professionally than to a high degree in your personal life
- Adobe SiteCatalyst experience a plus
- · Healthy addiction to the Internet a must

Education

BA in Communications, Journalism or similar field

HOW TO APPLY Please visit the iHeartMedia Careers website to apply for this job: https://iheartmedia.wd5.mvworkdaviobs.co

m/en-US/External_IHM/job/Burbank-CA-Olive/Digital-Program-Director_Req3281-2

IHeartMedia is an equal opportunity

employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On: June 20, 2016

.

Applications Accepted Until: September 20, 2016

If no application instructions appear, make sure that you have a resume in the system. Once you do, you should be able to select it from a list of all your existing resumes for direct transfer to the employer via SCOTiobs.

https://ucr-csm.symplicity.com/employers/index.php?ss=preview&mode=form&id=6212a0624685... 6/23/2016

connectSC | University of Southern California

2017 Digital Program Director #3281

Career CenterUniversity of Southem California USC Student Affairs ConnectSC Home Account Calendar Profile Jobs On-campus recruiting (OCR) Events Kiyo Knight @ Clear Channel Radio - L.A. [Login to another system]

Your password is weak. Please update your password now. Learn more about password strength.

DIGITAL PROGRAM DIRECTOR

Clear Channel Radio - L.A.

Posted: Jun 20, 2016				
ID	117494	DIVISION	Human Resources	
DESIRED CLASS LEVEL(S)	Junior			

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· Finding innovative ways to use our digital properties to grow terrestrial ratings.

· Managing and coaching a team of Digital Content Producers (including On Air Talent).

Working with Program Directors to strategize the most effective use of on-air inventory to grow digital audience.
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 This includes finding new ways to evolve the symbiotic relationship of using national assets to grow local audience
 and vice/versa.

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· Developing and execution of social media strategy.

•Along with PDs and Marketing Directors, develop and maintain a long-term editorial and promotional calendar for each stations site.

·ldentifying content partnerships that could be beneficial to the brands and working through the right channels to pursue appropriate avenues.

LOCATION Nationwide No City

Burbank

State/Province California

Country United States

POSITION TYPE Full Time Experienced

DESIRED MAJOR(S) All Majors

HOW TO APPLY

Please visit the iHeartMedia Careers website to apply for this job: https://iheartmedia.wd5.myworkdayjobs.co m/en-US/External_iHM/job/Burbank-CA-Alameda/Digital-Program-Director_Req3281

IHeartMedia is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On: June 20, 2016

Applications Accepted Until: July 20, 2016

Vacancy Data Form

Automotive Sales Coordinator

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0

Vacancy Data Form

Automotive Sales Coordinator

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Automotive Sales Coordinator

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
12	Employee Referral California N/A N/A	N	2
13	EntertainmentCareers.net 2118 Wilshire Blvd., Ste 401 Santa Monica, California 90403 Phone : 310-442-0200 Url : www.entertainmentcareers.net Brad Hall Manual Posting	N	0
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0

Vacancy Data Form

Automotive Sales Coordinator

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS	
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0	
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0	
20	Indeed.com - Not Directly Contacted by SEU	N	2	
23	JobSpider.com 3000 Stanton Circle Carmichael, California 95608 Phone : 916-488-7065 Url : www.jobspider.com Chris McGarry	N	0	
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0	
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0	

Vacancy Data Form

Automotive Sales Coordinator

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0

2017 Automotive Sales Coord #3364

Date: 4/16/2019 **Page:** 1/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Automotive Sales Coordinator

Position: Automotive Sales Coordinator

Hire Date: August 1, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Full Time Job

Position Overview

The Coordinator, Automotive Sales will act as the sales backbone of iHeartMedia's local automotive business initiative. This position will provide support to the Director of Automotive and will take on additional workflow from station Account Executives. This position is Burbank-based and reports to the Director of Sales Operations.

Responsibilities

• Compiles and analyzes local automotive sales trend data using company automotive subscription resources

• Inputs complied data into automotive sales templates and presents key findings to the Director of Automotive and Account Executives

- Prioritizes and tracks automotive proposal requests, deadlines, and pending revenue
- Identifies and keeps record of the specific data provided to clients that is instrumental in helping deals close
- Provides qualitative and quantitative reports on internal automotive business to the Director of Automotive
- Compiles research data to determine appropriate station fit for prospective automotive clients

• Takes on additional sales related tasks from station Account Executives such as order entry, processing revisions to campaign schedules, production requests, airchecks and screenshots of on air and online content, creation of proposals and recaps

Qualifications

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Automotive Sales Coordinator

• 1-2 years of relevant work experience (media, entertainment, or advertising industries preferred)

• Strong ability to work both independently and on a team with others

• Manages time; focuses on urgent and important tasks; avoids procrastination; follows up; shows strong attention to detail; meets deadlines

• Assumes responsibility & accountability for assignments and tasks

• Actively listens; clearly and effectively conveys information; uses professional telephone skills

- Thrives in a fast paced environment
- Strong interpersonal and communication skills
- Excellent organization, planning, multi-tasking and time management skills

Education

HS Diploma

Certifications

None Required

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Automotive Sales Coordinator

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/Automotive-Sales-Coordinator Req3364

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Automotive Sales Coordinator

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 6/24/2016 8:52:02 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 6/24/2016 8:52:01 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 6/24/2016 8:52:03 PM
5	Burbank Employment Student Training (BEST) E-mail:	Sent: 6/24/2016 8:52:00 PM
	burbankworkforceconnection@burbankca.gov	
6	Cal State University, Los Angeles	
	E-mail: careers@cslanet.calstatela.edu	Sent: 6/24/2016 8:52:03 PM
8	California State University - Northridge	
	E-mail: career.center@csun.edu	Sent: 6/24/2016 8:52:00 PM
10	Colorado Media School	
	E-mail: tcuff@beonair.com	Sent: 6/24/2016 8:51:58 PM
11	Covenant House California - L.A.	
	E-mail: ereid@covca.org	Sent: 6/24/2016 8:52:01 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 6/24/2016 8:51:58 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 6/24/2016 8:52:00 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 6/24/2016 8:52:02 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 6/24/2016 8:51:59 PM
30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 6/24/2016 8:52:03 PM
32	SELA Worksource Center	
	E-mail: aguerrero@letc.com	Sent: 6/24/2016 8:52:01 PM

Return to your list of jobs

CalJOBS - Job Details

Print Job Order

2017 Automotive Sales Coord #3364

Job Summary

Job #: Req3364

Automotive Sales Coordinator

iHeartMedia, Inc Burbank, CA - 91505 Posted 6/24/2016 - <u>www,iheartmedia.com</u> Positions available: 1

Projected Occupation: Retail Salespersons

Job Requirements

HS

Job Description

Job Summary:Full Time JobPosition OverviewThe Coordinator, Automotive Sales will act as the sales backbone of iHeartMediaâeuro™s local automotive business initiative. This position will provide support to the Director of Automotive and will take on additional workflow from station Account Executives. This position is Burbank-based and reports to the Director of Sales Operations. Responsibilities Compiles and analyzes local automotive sales trend data using company automotive subscription resources Inputs complied data into automotive sales templates and presents key findings to the Director of Automotive and Account Executives Prioritizes and tracks automotive proposal requests, deadlines, and pending revenue Identifies and keeps record of the specific data provided to clients that is instrumental in helping deals close Provides qualitative and quantitative reports on internal automotive business to the Director of Automotive Compiles research data to determine appropriate station fit for prospective automotive clients Takes on additional sales related tasks from station Account Executives such as order entry, processing revisions to campaign schedules, production requests, airchecks and screenshots of on air and online content, creation of proposals and recaps

Additional Information

Qualifications 1-2 years of relevant work experience (media, entertainment, or advertising industries preferred) Strong ability to work both independently and on a team with others Manages time; focuses on urgent and important tasks; avoids procrastination; follows up; shows strong attention to detail; meets deadlines Assumes responsibility & accountability for assignments and tasks Actively listens; clearly and effectively conveys information; uses professional telephone skills Thrives in a fast paced environment Strong interpersonal and communication skills Excellent organization, planning, multi-tasking and time management skills Education HS Diploma Certifications None Required Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status. Current employees click here to apply and search by the Job Posting Title.

Share this Job

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UCR - SCOTLink

2017 Automotive Sales Coord #3364

ERSINE Career Center Account Calendar Profile Jobs

NACEZINK CAREER SERVICES MANAGEMENT SYSTEM a software by symplicity

on-campus interviews (OCI) Career Outcomes Surveys Events

Kivo Knight @ Clear Channel Radio

iHeartMedia is an equal opportunity

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of race, color, age, sex, sexual orientation. gender identity or expression, religion,

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If no application instructions appear, make

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Once you do, you should be able to select it from a list of all your existing resumes for direct transfer to the employer via

status, protected veteran status, genetic

employer and will not tolerate

classification or status.

Applications Accepted Until:

IMPORTANT DATES

September 23, 2016

Posted On:

SCOTjobs.

June 24, 2016

HOW TO APPLY

Automotive Sales Coordinator

Clear Channel Radio

				Please visit the iHeartMedia Careers website
Posted: Jun 24, 2016				to apply for this job:
ID	65457	DIVISION	N/A	https://iheartmedia.wd5.myworkdayjobs.co
JOB FUNCTION	Retail/Sales	POSITION TYPE	Full Time	m/en-US/External_iHM/job/Burbank-CA-
COMPENSATION	DOE			Olive/Automotive-Sales-
COMPENSATION	DOE			Coordinator_Reg3364

DESCRIPTION

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Full Time Job

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OUALIFICATIONS

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· Assumes responsibility & accountability for assignments and tasks

- · Actively listens; clearly and effectively conveys information; uses professional telephone skills
- · Thrives in a fast paced environment
- · Strong interpersonal and communication skills
- · Excellent organization, planning, multi-tasking and time management skills

Education HS Diploma

LOCATION

Nationwide

No

City

Burbank State /Province

California

Country

United States

NACEZIInk AREER SERVICES MANAGER

NACElink Network is a collaboration between NACE, Symplicity, DirectEmployers and your college/university.

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6/24/2016

connectSC | University of Southern California

Career Center University of Southern California USC Student Affairs

connectSC

connec								
Home	Account	Calendar	Profile	Johs	On-campus recruiting (OER)	Events		
		Kiyo	Knight @ C	lear Chan	nel Radio – L.A. [Login to anothe	er system)	٧	Lon Out

Your password is weak. Please update your password now. Learn more about password strength.

Automotive Sales Coordinator

Clear Channel Radio - L.A.

				Please visit the iHear
Posted: Jun 24, 2016				to apply for this job:
ID	117907	DIVISION	Human Resources	https://iheartmedia.
DESIRED CLASS LEVEL(S)	Alumni	JOB FUNCTION	Sales	m/en-US/External_il
				Olive/Automotive-Sa

DESCRIPTION

Job Summary:

Full Time Job

Position Overview

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- Takes on additional sales related tasks from station Account Executives such as order entry, processing revisions to campaign schedules, production requests, airchecks and screenshots of on air and online content, creation of proposals and recaps

LOCATION Nationwide No City Burbank State/Province California Country United States

POSITION TYPE Full Time Experienced

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

QUALIFICATIONS

- + 1-2 years of relevant work experience (media, entertainment, or advertising industries preferred)
- · Strong ability to work both independently and on a team with others
- · Manages time; focuses on urgent and important tasks; avoids procrastination; follows up; shows strong attention

to detail; meets deadlines

- · Assumes responsibility & accountability for assignments and tasks
- · Actively listens; clearly and effectively conveys information; uses professional telephone skills
- · Thrives in a fast paced environment
- \cdot Strong interpersonal and communication skills
- · Excellent organization, planning, multi-tasking and time management skills

HOW TO APPLY
Please visit the iHeartMedia Careers website
to apply for this job:
https://iheartmedia.wd5.myworkdayjobs.co
m/en-US/External_iHM/job/Burbank-CA-
Olive/Automotive-Sales-
Coordinator_Reg3364
iHeartMedia is an equal opportunity
employer and will not tolerate
discrimination in employment on the basis
of race, color, age, sex, sexual orientation,
gender identity or expression, religion,
disability, ethnicity, national origin, marital
status, protected veteran status, genetic
information, or any other legally protected
classification or status.

IMPORTANT DATES	
Posted On:	

June 24, 2016

Applications Accepted Until: July 24, 2016

Vacancy Data Form

Associate Digital Content Producer—News

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
_1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N	0
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0

Vacancy Data Form

Associate Digital Content Producer-News

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Associate Digital Content Producer—News

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0

Vacancy Data Form

Associate Digital Content Producer—News

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Indeed.com - Not Directly Contacted by SEU	N	2
22	Internal Transfer / Promotion California N/A N/A	N	I
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0

Vacancy Data Form

Associate Digital Content Producer-News

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0

2017 Assoc Digital Content Prdcr #3417

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Associate Digital Content Producer—News

Position: Associate Digital Content Producer—News Hire Date: September 19, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

The Associate Digital Content Producer works under the direction of the Digital Content Producer and is responsible for helping create editorial, interactive and multimedia content for iHeartMedia Los Angeles websites and related digital platforms. This position will focus on iHeartMedia's local news stations which include KFI (kfiam640.com) and KEIB (Patriot.LA) but will be a part of the overall digital content team and have the opportunity to contribute to the music and sports stations as well. The Associate Content Producer will help manage the regular flow of timely, new content on station websites, engage our audience on social media outlets, and otherwise assist in growing the online presence of the KFI and KEIB websites. The position is based in Burbank, CA.

Responsibilities:

- Produces digital content that supports and enhances station initiatives, such as breaking news articles, assembling relevant photo galleries and local news features
- Manage the various official social media accounts for each station. This includes posting on behalf of the station as well as monitoring the social space in general and identifying new opportunities
- Brings an array of original ideas and concepts in order to help create new content that promotes listener participation, builds online audience and supports digital business goals
- Assist with video shoots, including station sponsored events, on-location interviews and other behind-thescenes digital content as opportunities arise

Job Requirements:

- 1+ years producing content for the web within a leading media company or agency environment, or equivalent freelance / internship work
- Experience working and multitasking in a high pressure news environment a strong plus
- Strong editorial skills and sharp news judgement is a must.
- Demonstrates knowledge of digital and social media trends
- Must be a creative self starter and have a strong ability to take direction, prioritize and perform
- Must have strong attention to detail and ability to work within established deadlines
- Strong written and verbal communication skills
- Experience using content management tools for web production
- Strong knowledge of Microsoft Word, Excel, PowerPoint, etc.
- Comfortable working closely with on-air talent and crew
- Knowledge of video and photo editing software such as iMovie, Final Cut, Photoshop a plus
- Comfortable working in the office or in the field as needed
- Available to work flexible hours, which may include nights and weekends as the news cycle fluctuates

Education Requirements:

- Bachelor's degree required in journalism, broadcasting, digital media, communications, or other
- related area of study

Benefits:

• Medical, Dental, Vision, Life, 401k, EAP, Paid Vacation and Sick Leave

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/Associate-Digital-Content-Producer -News_Req3417

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 7/6/2016 6:25:32 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 7/6/2016 6:25:31 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 7/6/2016 6:25:34 PM
5	Burbank Employment Student Training (BEST)	
	Fax: 1-818-238-5199	Sent: 7/6/2016 6:30:33 PM
	E-mail: burbankworkforceconnection@burbankca.gov	Sent: 7/6/2016 6:25:28 PM
6	Cal State University, Los Angeles	
	E-mail: careers@cslanet.calstatela.edu	Sent: 7/6/2016 6:25:33 PM
8	California State University - Northridge	
	E-mail: career.center@csun.edu	Sent: 7/6/2016 6:25:27 PM
10	Colorado Media School	
	Fax: 1-303-975-0386	Sent: 7/6/2016 6:28:28 PM
	E-mail: tcuff@beonair.com	Sent: 7/6/2016 6:25:25 PM
11	Covenant House California - L.A.	
	Fax: 1-323-463-3325	Sent: 7/6/2016 6:30:44 PM
	E-mail: ereid@covca.org	Sent: 7/6/2016 6:25:29 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 7/6/2016 6:25:25 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 7/6/2016 6:25:27 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 7/6/2016 6:25:32 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 7/6/2016 6:25:26 PM
30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 7/6/2016 6:25:33 PM

RS Number	Recruiting Source	Date and Time	
32	SELA Worksource Center		
	E-mail: aguerrero@letc.com	Sent: 7/6/2016 6:25:30 PM	

2017 Assoc Digital Content Prdcr #3417

CalJOBS will be going through system enhancements starting Friday, July 8, 2016 at 9:00 p.m. through Saturday, July 9, 2016 at 9:00 a.m.

During this time, CalJOBS will be unavailable to all users, including the CalJOBS Mobile App. We apologize for any inconvenience you may experience during this maintenance period.

Return to your list of jobs

Print Job Order

Job Summary

Job #: Req3417

Associate Digital Content Producer—News

iHeartMedia, Inc Burbank, CA - 91505 Posted 7/6/2016 - <u>www.iheartmedia.com</u> Positions available: 1

Projected Occupation:

Job Requirements

BD

Job Description

Job Summary: The Associate Digital Content Producer works under the direction of the Digital Content Producer and is responsible for helping create editorial, interactive and multimedia content for iHeartMedia Los Angeles websites and related digital platforms. This position will focus on iHeartMediaâeuro™s local news stations which include KFI (kfiam640.com) and KEIB (Patriot.LA) but will be a part of the overall digital content team and have the opportunity to contribute to the music and sports stations as well. The Associate Content Producer will help manage the regular flow of timely, new content on station websites, engage our audience on social media outlets, and otherwise assist in growing the online presence of the KFI and KEIB websites. The position is based in Burbank, CA. Responsibilities: Produces digital content that supports and enhances station initiatives, such as breaking news articles, assembling relevant photo galleries and local news featuresManage the various official social media accounts for each station. This includes posting on behalf of the station as well as monitoring the social space in general and identifying new opportunitiesBrings an array of original ideas and concepts in order to help create new content that promotes listener participation, builds online audience and supports digital business goalsAssist with video shoots, including station sponsored events, on-location interviews and other behind-thescenes digital content as opportunities ariseJob Requirements:1+ years producing content for the web within a leading media company or agency environment, or equivalent freelance / internship workExperience working and multitasking in a high pressure news environment a strong plusStrong editorial skills and sharp news judgement is a must. Demonstrates knowledge of digital and social media trendsMust be a creative self starter and have a strong ability to take direction, prioritize and performMust have strong attention to detail and ability to work within established deadlinesStrong written and verbal communication skillsExperience using content management tools for web productionStrong knowledge of Microsoft Word, Excel, PowerPoint, etc.Comfortable working closely with on-air talent and crewKnowledge of video and photo editing software such as iMovie, Final Cut, Photoshop a plusComfortable working in the office or in the field as neededAvailable to work flexible hours, which may

2017 Assoc Digital Content Prdcr #3417

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on-campus interviews (OCI) Career Outcomes Surveys

Events

Kiyo Knight @ Clear Channel Radio

Associate Digital Content Producer - News

Clear Channel Radio

				Please visit the
Posted: Jul 07, 2016				to apply for this
ID	65688	DIVISION	N/A	https://iheartm
POSITION TYPE	Full Time	COMPENSATION	DOE 🔳	m/en-US/Exter
	. wit chine	COM ENDITION	000	Olive/Associate

DESCRIPTION

Job Summary:

The Associate Digital Content Producer works under the direction of the Digital Content Producer and is responsible for helping create editorial, interactive and multimedia content for iHeartMedia Los Angeles websites and related digital platforms. This position will focus on iHeartMedia's local news stations which include KFI (kfiam640.com) and KEIB (Patriot.LA) but will be a part of the overall digital content team and have the opportunity to contribute to the music and sports stations as well. The Associate Content Producer will help manage the regular flow of timely, new content on station websites, engage our audience on social media outlets, and otherwise assist in growing the online presence of the KFI and KEIB websites. The position is based in Burbank, CA.

Responsibilities:

·Produces digital content that supports and enhances station initiatives, such as breaking news articles, assembling relevant photo galleries and local news features

· Manage the various official social media accounts for each station. This includes posting on behalf of the station as well as monitoring the social space in general and identifying new opportunities

• Brings an array of original ideas and concepts in order to help create new content that promotes listener participation, builds online audience and supports digital business goals

-Assist with video shoots, including station sponsored events, on-location interviews and other behind-the-scenes digital content as opportunities arise

JOB FUNCTION

Entertainment/Media/Perf Arts

OUALIFICATIONS

Job Requirements:

·1+ years producing content for the web within a leading media company or agency environment, or equivalent freelance / internship work

• Experience working and multitasking in a high pressure news environment a strong plus

·Strong editorial skills and sharp news judgement is a must.

· Demonstrates knowledge of digital and social media trends

- Must be a creative self starter and have a strong ability to take direction, prioritize and perform
- · Must have strong attention to detail and ability to work within established deadlines
- · Strong written and verbal communication skills

· Experience using content management tools for web production

· Strong knowledge of Microsoft Word, Excel, PowerPoint, etc.

· Comfortable working closely with on-air talent and crew

-Knowledge of video and photo editing software such as iMovie, Final Cut, Photoshop a plus

· Comfortable working in the office or in the field as needed

·Available to work flexible hours, which may include nights and weekends as the news cycle fluctuates

Education Requirements:

·Bachelor's degree required in journalism, broadcasting, digital media, communications, or other ·related area of study

LOCATION Nationwide No City

e iHeartMedia Careers website his job:

HOW TO APPLY

media.wd5.myworkdayjobs.co ernal_iHM/iob/Burbank-CAte-Digital-Content-Producer-News_Rea3417

iHeartMedia is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic Information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On: July 07, 2016

Applications Accepted Until: October 07, 2016

If no application instructions appear, make sure that you have a resume in the system. Once you do, you should be able to select it from a list of all your existing resumes for direct transfer to the employer via SCOTjobs.

https://ucr-csm.symplicity.com/employers/index.php?ss=preview&mode=form&id=ee8e181c524b... 07/07/2016

connectSC | University of Southern California

2017 Assoc Digital Content Prdcr #3417

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Your password is weak. Please update your password now. Learn more about password strength.

Associate Digital Content Producer - News

		HOW TO APPLI
		Please visit the iHeartMedia Careers website
		to apply for this Job:
DIVISION	Human Resources	https://lheartmedla.wd5.myworkdayjobs.co
		m/en-US/External_IHM/Job/Burbank-CA-
		Olive/Associate-Digital-Content-Producer-
		News_Req3417
	DIVISION	DIVISION Human Resources

Job Summary:

The Associate Digital Content Producer works under the direction of the Digital Content Producer and is responsible for helping create editorial, interactive and multimedia content for iHeartMedia Los Angeles websites and related digital platforms. This position will focus on iHeartMedia's local news stations which include KFI (kflam640.com) and KEIB (Patriot.LA) but will be a part of the overall digital content team and have the opportunity to contribute to the music and sports stations as well. The Associate Content Producer will help manage the regular flow of timely, new content on station websites, engage our audience on social media outlets, and otherwise assist in growing the online presence of the KFI and KEIB websites. The position is based in Burbank, CA.

Responsibilities:

· Produces digital content that supports and enhances station initiatives, such as breaking news articles, assembling relevant photo galleries and local news features

· Manage the various official social media accounts for each station. This includes posting on behalf of the station as well as monitoring the social space in general and identifying new opportunities

· Brings an array of original ideas and concepts in order to help create new content that promotes listener

participation, builds online audience and supports digital business goals

· Assist with video shoots, including station sponsored events, on-location interviews and other behind-the-scenes digital content as opportunities arise

LOCATION Nationwide No City Burbank State/Province California

Country **United States**

POSITION TYPE **Full Time Experienced**

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

JOB FUNCTION **Digital Communication**

QUALIFICATIONS

Job Requirements:

· 1 + years producing content for the web within a leading media company or agency environment, or equivalent

iHeartMedia is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES Posted On: July 07, 2016

HOW TO APPLY

Applications Accepted Until: August 06, 2016

2017 Imaging Director #3443

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

Imaging Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com N/A N/A Manual Posting	N	0
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0

Vacancy Data Form

Imaging Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Imaging Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS	
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0	
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0	
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0	
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0	
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0	

Vacancy Data Form

Imaging Director

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
22	Internal Transfer / Promotion California N/A N/A	N	1
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0

Vacancy Data Form

Imaging Director

RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan	Y	0
	SELA Worksource Center3965 S Vermont AveLos Angeles, California 90037Phone : 323.730.7900 x227Url : www.letc.comEmail : aguerrero@letc.comArthur GuerreroUniversity of California, Riverside900 University AvenueRiverside, California 92521Phone : 951-827-2736Linda LaTendresseManual PostingUSC Career Planning & Placement Ctr3601 Trousdale Pkwy Student Union Bldg 110Los Angeles, California 90089-4897Phone : 213-740-9538Url : www.careers.usc.edu	RS InformationNotification? (Yes/No)SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227YUrl : www.letc.com Email : aguerrero@letc.com Arthur GuerreroYUniversity of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual PostingYUSC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth JordanY

2017 Imaging Director #3443

Date: 4/16/2019 **Page:** 1/3

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Imaging Director

Position: Imaging Director

Hire Date: October 8, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

То

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Directing operations relating to imaging and creative production work for KFI and KEIB.

Responsibilities:

- Directing operations relating to imaging and creative production work for KFI and KEIB.
- Designing and executing in-house image production, including but not limited to: writing, producing, dubbing, voicing, and archiving of station imaging elements per the direction of the station Program Director.
- Keeping abreast of the latest production technology, techniques, and styles.
- Operating mixing console, microphones, Pro Tools and/or Adobe Audition programs, and all other studio recording and production equipment, software, etc.
- All other reasonably associated duties related to Employee's position.
- All duties and program materials performed or furnished by Employee shall be in accordance with the policies and directions of Company.

Qualifications

Minimum 3 years Imaging Production experience required.

Education

College Degree preferred.

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Imaging Director

Certifications

N/A

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/Imaging-Director_Req3443

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

Date: 4/16/2019 Page: 3/3

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Imaging Director

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 7/8/2016 3:00:53 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 7/8/2016 3:00:52 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 7/8/2016 3:00:55 PM
5	Burbank Employment Student Training (BEST) E-mail:	Sent: 7/8/2016 3:00:49 PM
6	burbankworkforceconnection@burbankca.gov	
0	Cal State University, Los Angeles	Sent: 7/8/2016 3:00:54 PM
8	E-mail: careers@cslanet.calstatela.edu	Sent: //8/2010 3:00:34 PM
8	California State University - Northridge	D. 4 7/8/2017 2:00 49 DM
10	E-mail: career.center@csun.edu Colorado Media School	Sent: 7/8/2016 3:00:48 PM
10	E-mail: tcuff@beonair.com	Sent: 7/8/2016 3:00:45 PM
11	Covenant House California - L.A.	
	E-mail: ereid@covca.org	Sent: 7/8/2016 3:00:50 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 7/8/2016 3:00:45 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 7/8/2016 3:00:48 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 7/8/2016 3:00:54 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 7/8/2016 3:00:46 PM
30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 7/8/2016 3:00:55 PM
32	SELA Worksource Center	
	E-mail: aguerrero@letc.com	Sent: 7/8/2016 3:00:51 PM

Print Job Order

Return to your list of jobs Job Summary

Job #: Req3443

Imaging Director iHeartMedia, Inc Burbank, CA - 91505 Posted 7/8/2016 - www.iheartmedia.com Positions available: 1

Projected Occupation: Management Occupations

Job Requirements



Job Description

Job Summary:Directing operations relating to imaging and creative production work for KFI and KEIB. Responsibilities:Directing operations relating to imaging and creative production work for KFI and KEIB.Designing and executing in-house image production, including but not limited to: writing, producing, dubbing, voicing, and archiving of station imaging elements per the direction of the station Program Director.Keeping abreast of the latest production technology, techniques, and styles.Operating mixing console, microphones, Pro Tools and/or Adobe Audition programs, and all other studio recording and production equipment, software, etc. All other reasonably associated duties related to Employee's position.All duties and program materials performed or furnished by Employee shall be in accordance with the policies and directions of Company.

Additional Information

Qualifications Minimum 3 years Imaging Production experience required. Education College Degree preferred. Certifications N/A Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status. Current employees click here to apply and search by the Job Posting Title.

Share this Job

You are currently in preview mode. The links in the section are not functional.

Hide Additional Job Informat	llon	
Job Information		
Job Order Number:	Req3443	
Job Title:	Imaging Director	
Type of Job:	Regular	
Job Position(s):	1	
Date Job Order Created:	7/8/2016 5:21:02 PM	
Source:	Corporate	
Site:	iHeartMedia, Inc.	
Work At Home	Not Specified	
Employer Information		
Employer Name:	iHeartMedia, Inc	
Common Business Name:	iHeartMedla, Inc	
Other Local Job Listings:	View other job listings for iHeartMedia, Inc located in a 10 mile radius of 91501	
All Job Listings:	View all job listings available for iHeartMedia, Inc	

2017 Imaging Director #3443

Page 1 of 1

2017 Imaging Director #3443



NACEZlink CAREER SERVICES MANAGEMENT SYSTEM a software by symplicity

Career Outcomes

Surveys Events

HOW TO APPLY

Kivo Knight @ Clear Channel Radio

iHeartMedia is an equal opportunity

discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender Identity or expression, religion,

disability, ethnicity, national origin, marital

information, or any other legally protected

If no application instructions appear, make

sure that you have a resume in the system. Once you do, you should be able to select it

from a list of all your existing resumes for

direct transfer to the employer via

status, protected veteran status, genetic

employer and will not tolerate

classification or status.

IMPORTANT DATES

Applications Accepted Until: October 07, 2016

Posted On:

SCOTjobs.

July 08, 2016

Log Out

Imaging Director

Clear Channel Radio

				Please visit the iHeartMedia Careers website
Posted: Jul 08, 2016				to apply for this job:
ID	65704	DIVISION	N/A	https://iheartmedia.wd5.myworkdayjobs.co
POSITION TYPE	Full Time	COMPENSATION	DOE 📅	m/en-US/External_iHM/Job/Burbank-CA-
rostiton tre	run mae	COMPENSATION	BOL III	Olive/Imaging-Director_Reg3443

DESCRIPTION

Job Summary:

Directing operations relating to imaging and creative production work for KFI and KEIB.

Responsibilities:

· Directing operations relating to imaging and creative production work for KFI and KEIB.

-Designing and executing in-house image production, including but not limited to: writing, producing, dubbing,

voicing, and archiving of station imaging elements per the direction of the station Program Director.

·Keeping abreast of the latest production technology, techniques, and styles.

- Operating mixing console, microphones, Pro Tools and/or Adobe Audition programs, and all other studio recording and production equipment, software, etc.

·All other reasonably associated duties related to Employee's position.

- All duties and program materials performed or furnished by Employee shall be in accordance with the policies and directions of Company.

IO8 FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

Minimum 3 years Imaging Production experience required.

Education College Degree preferred.

LOCATION

Nationwide

No

City Burbank

State/Province California

Country **United States**

NACEZlink CAREER SERVICES MANACER NACElink Network is a collaboration between NACE, Symplicity, DirectEmployers and your college/university.

Privacy Policy | Terms of Use

https://ucr-csm.symplicity.com/employers/index.php?ss=preview&mode=form&id=b350ae5dc98a... 07/08/2016

	enterUniversit ent Affairs	ty of Southern	California					
connec	ctSC							
Home	Account	Calendar	Profile	Jobs	On-campus recruiting (OC	R) Events		
		Klyo	o Knight @ C	Clear Char	nnel Radio - L.A. [Login to and	other system]	 \checkmark	Log Out

Your password is weak. Please update your password now. Learn more about password strength.

Imaging Director

C	lear	Channel	Radio -	L.A.

Posted: Jul 08, 2016 ID DESIRED CLASS LEVEL(S)	1 1 8 8 3 4 Alumni	DIVISION	Human Resources	Please visit the iHeartMedia Careers website to apply for this Job: https://iheartmedia.wd5.myworkdayjobs.co m/en-US/External_IHM/Job/Burbank-CA- Olive/Imaging-Director_Req3443
DESCRIPTION Job Summary:				iHeartMedia is an equal opportunity employer and will not tolerate

Directing operations relating to imaging and creative production work for KFI and KEIB.

Responsibilities:

· Directing operations relating to imaging and creative production work for KFI and KEIB.

• Designing and executing in-house image production, including but not limited to: writing, producing, dubbing, voicing, and archiving of station imaging elements per the direction of the station Program Director.

• Keeping abreast of the latest production technology, techniques, and styles.

• Operating mixing console, microphones, Pro Tools and/or Adobe Audition programs, and all other studio recording and production equipment, software, etc.

· All other reasonably associated duties related to Employee's position.

•All duties and program materials performed or furnished by Employee shall be in accordance with the policies and directions of Company.

LOCATION

Nationwide

No

Burbank

State/Province

California

Country United States

POSITION TYPE Full Time Experienced

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

JOB FUNCTION Broadcast and Digital Media

QUALIFICATIONS Qualifications Minimum 3 years Imaging Production experience required.

Education College Degree preferred.

and KEIB. I HeartMedia is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On: July 08, 2016

HOW TO APPLY

Applications Accepted Until: August 07, 2016 2017 Client Solutions Manager #3476

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

Client Solutions Manager

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0

Vacancy Data Form

Client Solutions Manager

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Client Solutions Manager

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
12	Employee Referral California N/A N/A	. N	1
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0

Vacancy Data Form

Client Solutions Manager

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
20	Indeed.com - Not Directly Contacted by SEU	N	2
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
25	Linked In 2029 Stierlin Court Mountain View, California 94043 Phone : 650-687-3600 Url : http://www.linkedin.com N/A N/A Manual Posting	N	1
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0

Vacancy Data Form

Client Solutions Manager

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
34	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
36	USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	Y	0

2017 Client Solutions Manager #3476

Date: 4/16/2019 **Page:** 1/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Client Solutions Manager

Position: Client Solutions Manager

Hire Date: October 17, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Manage the local Client Solutions Team and delegate projects to two or more Client Solutions Coordinators by providing ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns.

Responsibilities

- Manage the local Client Solutions Team including project workflow, enforcement of guidelines, and supervision of all assigned Client Solutions Team projects
- Delegates projects to two or more Client Solutions Coordinators and provides guidance to team members to keep projects on schedule
- Provide program ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns
- Help develop and write integrated marketing proposals (radio, events, digital, mobile, social) for clients in partnership with Sales Account Executives
- Work with various internal groups to obtain input and approval on client concepts- programming, marketing, promotions, contesting, events and activations teams
- Develop and manage relationships with internal departments and external clients
- Learn about and stay up to date on all iHeartMedia events, activations and offerings
- Use a variety of sales management tools and software (Salesforce.com) to track and provide timely updates on accounts and deals

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Client Solutions Manager

Qualifications

- At least 3-5 years of relevant work experience in either Media, Marketing, Advertising, Sales or a related field
- Preferred experience including radio planning or sales marketing, account strategy or media agency experience
- Experience managing a small team or delegating workload to a team and tracking teams progress
- Strong understanding of both the digital and social media landscape
- Understanding of brand story telling through the lens of strategic partnerships and media
- Proficient in PowerPoint and Adobe Photoshop design
- Knowledge of marketing strategies, concepts and practices
- Experience with developing and managing successful, large-scale marketing strategies, programs or campaigns
- Understanding of research metrics and ability to apply them to strengthen client proposals
- Outstanding project management and performance measurement skills
- Strong interpersonal and communication skills
- Excellent organization, planning, multi-tasking and time management skills
- Ability to work independently and with a team in a fast-paced work environment
- Strong Microsoft Office skills
- 3-5 years work experience in agency, media, marketing, advertising, or sales position

Education: 4 year college degree

Certifications

None Required

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Client Solutions Manager

Requirements:

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Burbank-CA-Olive/Client-Solutions-Manager_Req3476

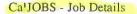
Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

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KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Client Solutions Manager

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 7/12/2016 4:08:21 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 7/12/2016 4:08:20 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 7/12/2016 4:08:22 PM
5	Burbank Employment Student Training (BEST) E-mail:	Sent: 7/12/2016 4:08:19 PM
	burbankworkforceconnection@burbankca.gov	
6	Cal State University, Los Angeles	
	E-mail: careers@cslanet.calstatela.edu	Sent: 7/12/2016 4:08:21 PM
8	California State University - Northridge	
	E-mail: career.center@csun.edu	Sent: 7/12/2016 4:08:18 PM
10	Colorado Media School	
	E-mail: tcuff@beonair.com	Sent: 7/12/2016 4:08:17 PM
11	Covenant House California - L.A.	
	E-mail: ereid@covca.org	Sent: 7/12/2016 4:08:19 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 7/12/2016 4:08:17 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 7/12/2016 4:08:18 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 7/12/2016 4:08:21 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 7/12/2016 4:08:17 PM
30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 7/12/2016 4:08:21 PM
32	SELA Worksource Center	
	E-mail: aguerrero@letc.com	Sent: 7/12/2016 4:08:20 PM



Print Job Order

Return to your list of jobs

Job Summary Job #: Reg3476

Client Solutions Manager

iHeartMedia, Inc Burbank, CA - 91505 Posted 7/12/2016 - www.iheartmedia.com Positions available: 1

Projected Occupation: Management Occupations

Job Description

Job Summary: Manage the local Client Solutions Team and delegate projects to two or more Client Solutions Coordinators by providing ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns. ResponsibilitiesManage the local Client Solutions Team including project workflow, enforcement of guidelines, and supervision of all assigned Client Solutions Team projectsDelegates projects to two or more Client Solutions Coordinators and provides guidance to team members to keep projects on scheduleProvide program ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaignsHelp develop and write integrated marketing proposals (radio, events, digital, mobile, social) for clients in partnership with Sales Account ExecutivesWork with various internal groups to obtain input and approval on client concepts- programming, marketing, promotions, contesting, events and activations teamsDevelop and manage relationships with internal departments and external clientsLearn about and stay up to date on all iHeartMedia events, activations and offeringsUse a variety of sales management tools and software (Salesforce.com) to track and provide timely updates on accounts and deals

Additional Information

Qualifications * At least 3-5 years of relevant work experience in either Media, Marketing, Advertising, Sales or a related field * Preferred experience including radio planning or sales marketing, account strategy or media agency experience * Experience managing a small team or delegating workload to a team and tracking teams progress * Strong understanding of both the digital and social media landscape * Understanding of brand story telling through the lens of strategic partnerships and media * Proficient in PowerPoint and Adobe Photoshop design * Knowledge of marketing strategies, concepts and practices * Experience with developing and managing successful, large-scale marketing strategies, programs or campaigns * Understanding of research metrics and ability to apply them to strengthen client proposals * Outstanding project management and performance measurement skills * Strong interpersonal and communication skills * Excellent organization, planning, multi-tasking and time management skills * Ability to work independently and with a team in a fast-paced work environment * Strong Microsoft Office skills * 3-5 years work experience in agency, media, marketing, advertising, or sales position Education: 4 year college degree Certifications None Required Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex

Share this Job

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Hide Additional Job Informa Job Information		
Job Order Number:	Req3476	
Job Title:	Client Solutions Manager	
Type of Job:	Regular	
Job Position(s):	1	
Date Job Order Created:	7/12/2016 4:11:36 PM	
Source:	Corporate	
Site:	iHeartMedia, Inc.	
Work At Home	Not Specified	

2017 **Client Solutions Manager** #3476

Page 1 of 2 2017 Client Solutions Manager #3476

Log Out



NACEZINK CARLER SERVICES MANAGEMENT SYSTEM

on-campus interviews (OCI)

CI) Career Outcomes

Surveys Events

HOW TO APPLY

iHeartMedia is an equal opportunity

discrimination in employment on the basis

of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital

status, protected veteran status, genetic

Information, or any other legally protected

If no application instructions appear, make sure that you have a resume in the system.

Once you do, you should be able to select it

from a list of all your existing resumes for

direct transfer to the employer via

employer and will not tolerate

classification or status.

Applications Accepted Until:

IMPORTANT DATES

Posted On:

SCOTJobs.

July 12, 2016

October 07, 2016

Kiyo Knight @ Clear Channel Radio

CLIENT SOLUTIONS MANAGER

Clear	Channel	Radio
-------	---------	-------

				Please visit the iHeartMedia Careers website
Posted: Jul 12, 2016				to apply for this job:
ID	65786	DIVISION	N/A	https://iheartmedia.wd5.myworkdayjobs.co
POSITION TYPE	Full Time	COMPENSATION	DOE 📷	m/en-U5/External_iHM/job/Burbank-CA-
POSITION THE	rult inne	COMPENSATION	DOE	Olive/Client-Solutions-Manager_Reg3476

DESCRIPTION

Manage the local Client Solutions Team and delegate projects to two or more Client Solutions Coordinators by providing ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns.

Responsibilities

• Manage the local Client Solutions Team including project workflow, enforcement of guidelines, and supervision of all assigned Client Solutions Team projects

-Delegates projects to two or more Client Solutions Coordinators and provides guidance to team members to keep projects on schedule

• Provide program ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns

•Help develop and write integrated marketing proposals (radio, events, digital, mobile, social) for clients in partnership with Sales Account Executives

•Work with various internal groups to obtain input and approval on client concepts- programming, marketing, promotions, contesting, events and activations teams

·Develop and manage relationships with internal departments and external clients

· Learn about and stay up to date on all iHeartMedia events, activations and offerings

• Use a variety of sales management tools and software (Salesforce.com) to track and provide timely updates on accounts and deals

JOB FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

•At least 3-5 years of relevant work experience in either Media, Marketing, Advertising, Sales or a related field

· Preferred experience including radio planning or sales marketing, account strategy or media agency experience

- Experience managing a small team or delegating workload to a team and tracking teams progress
- ·Strong understanding of both the digital and social media landscape
- · Understanding of brand story telling through the lens of strategic partnerships and media
- · Proficient in PowerPoint and Adobe Photoshop design

·Knowledge of marketing strategies, concepts and practices

- Experience with developing and managing successful, large-scale marketing strategies, programs or campaigns
- · Understanding of research metrics and ability to apply them to strengthen client proposals
- · Outstanding project management and performance measurement skills
- · Strong interpersonal and communication skills
- · Excellent organization, planning, multi-tasking and time management skills
- · Ability to work independently and with a team in a fast-paced work environment
- · Strong Microsoft Office skills
- ·3-5 years work experience in agency, media, marketing, advertising, or sales position

Education: 4 year college degree

LOCATION Nationwide No

City

connectSC | University of Southern California

2017 Client Solutions Manager #3476

Career CenterUniversity of Southern California **USC Student Affairs** connectSC Calendar Profile On-campus recruiting (OCR) Home Account tobs Events Log Out Kiyo Knight @ Clear Channel Radio - L.A. [Login to another system] \checkmark

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CLIENT SOLUTIONS MGR Clear Channel Radio

Great Griannet Mauro - L.A.				
				Please visit the iHeartMedia Careers web
Posted: Jul 12, 2016				to apply for this job:
ID	119115	DIVISION	Human Resources	https://lheartmedia.wd5.myworkdayjob
DESIRED CLASS LEVEL(S)	Alumni	JOB FUNCTION	Sales	m/en-US/External_iHM/job/Burbank-C
				Olive/Client-Solutions-Manager_Req34

DESCRIPTION

Manage the local Client Solutions Team and delegate projects to two or more Client Solutions Coordinators by providing ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns.

Responsibilities

· Manage the local Client Solutions Team including project workflow, enforcement of guidelines, and supervision of all assigned Client Solutions Team projects

· Delegates projects to two or more Client Solutions Coordinators and provides guidance to team members to keep projects on schedule

· Provide program ideation support to assigned sales team members and high-priority clients to help formulate innovative marketing strategies and promotional campaigns

· Help develop and write integrated marketing proposals (radio, events, digital, mobile, social) for clients in partnership with Sales Account Executives

. Work with various internal groups to obtain input and approval on client concepts- programming, marketing, promotions, contesting, events and activations teams

· Develop and manage relationships with internal departments and external clients

· Learn about and stay up to date on all iHeartMedia events, activations and offerings

· Use a variety of sales management tools and software (Salesforce.com) to track and provide timely updates on accounts and deals

LOCATION

Nationwide No

City Burbank

State/Province

California Country

United States POSITION TYPE

Full Time Experienced

DESIRED MAJOR(S)

All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

QUALIFICATIONS

At least 3-5 years of relevant work experience in either Media, Marketing, Advertising, Sales or a related field

· Preferred experience including radio planning or sales marketing, account strategy or media agency experience

· Experience managing a small team or delegating workload to a team and tracking teams progress

· Strong understanding of both the digital and social media landscape

HOW TO APPLY

ebsite obs.co CA-476

iHeartMedia is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

IMPORTANT DATES

Posted On:

July 12, 2016

Applications Accepted Until: August 11, 2016

2017 Executive Sales Assistant #3558

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

Executive Sales Assistant

Recruitment source referring hiree: iHeartMediaCareers.com Date of hire: 9/6/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	N	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0

Page: 1/5

Vacancy Data Form

Executive Sales Assistant

Recruitment source referring hiree: iHeartMediaCareers.com Date of hire: 9/6/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewee Referred by RS
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Executive Sales Assistant

Recruitment source referring hiree: iHeartMediaCareers.com Date of hire: 9/6/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	2

Vacancy Data Form

Executive Sales Assistant

Recruitment source referring hiree: iHeartMediaCareers.com Date of hire: 9/6/2016

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
26	Non-Employee Referral California N/A N/A	N	l
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0

Vacancy Data Form

Executive Sales Assistant

Recruitment source referring hiree: iHeartMediaCareers.com Date of hire: 9/6/2016

RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0
University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual Posting	Y	0
USC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan	Y	0
	SELA Worksource Center3965 S Vermont AveLos Angeles, California 90037Phone : 323.730.7900 x227Url : www.letc.comEmail : aguerrero@letc.comArthur GuerreroUniversity of California, Riverside900 University AvenueRiverside, California 92521Phone : 951-827-2736Linda LaTendresseManual PostingUSC Career Planning & Placement Ctr3601 Trousdale Pkwy Student Union Bldg 110Los Angeles, California 90089-4897Phone : 213-740-9538Url : www.careers.usc.edu	RS Informationto Vacancy Notification? (Yes/No)SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227YUrl : www.letc.com Email : aguerrero@letc.com Arthur GuerreroYUniversity of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Linda LaTendresse Manual PostingYUSC Career Planning & Placement Ctr 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth JordanY

2017 Executive Sales Assistant #3558

Date: 4/16/2019 **Page:** 1/4

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Executive Sales Assistant

Position: Executive Sales Assistant Hire Date: September 6, 2016

This report, generated by Broadcast1Source, verifies that KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

Details:

iHeartMedia Stations

Job Summary:

Provides general administrative and project or process support.

Responsibilities

• Maintains inventory of office supplies, sorts and distributes mail, makes travel arrangements, prepares itineraries, schedules meetings, etc.

- Actively manages managers' daily schedules and calendars.
- Processes expense reports.
- Prepares reports as needed, e.g., for sales, research and data analysis projects.
- Interacts with company personnel at all organizational levels.
- Sets up and breaks down meeting spaces, arranges for WebEx as needed.
- Coordinates activities between departments and/or outside entities.
- May require handling confidential matters.

Qualifications

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Executive Sales Assistant

Competencies/Skills

- Proficient in Microsoft Office suite and social networking platforms
- Strong time management skills; adept at setting priorities and managing deadlines
- Ability to plan and organize, manage projects and multi task in a fast-paced environment
- High degree of attention to detail, optimal work standards, and process improvement ability
- Stress tolerance especially with tight deadlines
- Effective collaborator with multiple levels within an organization, in person or over the phone
- Strong interpersonal skills
- Excellent oral and written communication skills; excellent grammar

Work Experience

• 2-3+ years' experience in a fast-paced environment

Education

· Four-year Bachelor's degree preferred

Certifications

• None required

Location

Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Requirements:

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Executive Sales Assistant

Experience:

Additional Information:

Contact:

https://iheartmedia.wd5.myworkdayjobs.com/External iHM/job/Burbank-CA-Olive/Executive-Sales-Assistant_Req3558

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Kiyo Knight at kiyoknight@iheartmedia.com

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR Fax and E-mail verification summary report for Executive Sales Assistant

RS Number	Recruiting Source	Date and Time
2	Art Institute of California - Hollywood	
	E-mail: rrandle@aii.edu	Sent: 7/21/2016 1:47:36 PM
3	Art Institute of California - Los Angeles	
	E-mail: agboyd@aii.edu	Sent: 7/21/2016 1:47:35 PM
4	Art Institute of California - Los Angeles	
	E-mail: rvann@aii.edu	Sent: 7/21/2016 1:47:38 PM
5	Burbank Employment Student Training (BEST) E-mail: burbankworkforceconnection@burbankca.gov	Sent: 7/21/2016 1:47:33 PM
6	Cal State University, Los Angeles	
	E-mail: careers@cslanet.calstatela.edu	Sent: 7/21/2016 1:47:37 PM
8	California State University - Northridge	
	E-mail: career.center@csun.edu	Sent: 7/21/2016 1:47:32 PM
10	Colorado Media School	
	E-mail: tcuff@beonair.com	Sent: 7/21/2016 1:47:30 PM
11	Covenant House California - L.A.	
	E-mail: ereid@covca.org	Sent: 7/21/2016 1:47:34 PM
16	Glendale Community College	
	E-mail: andrav@glendale.edu	Sent: 7/21/2016 1:47:29 PM
17	Homeboy Industries	
	E-mail: israelm@homeboy-industries.org	Sent: 7/21/2016 1:47:32 PM
24	JVS Marina Del Rey Worksource Center	
	E-mail: phoward@jvsla.org	Sent: 7/21/2016 1:47:37 PM
27	Ohio Center for Broadcasting-Cleveland	
	E-mail: jhardy@beonair.com	Sent: 7/21/2016 1:47:30 PM
- 30	SAE Institute, Los Angeles	
	E-mail: e.hernandez@sae.edu	Sent: 7/21/2016 1:47:38 PM
32	SELA Worksource Center	
	E-mail: aguerrero@letc.com	Sent: 7/21/2016 1:47:35 PM

CalJOBS - Job Details

2017 Executive Sales Assistant #3558

Return to your list of jobs

Print Job Order

Job Summary

Job #: Req3558

Executive Sales Assistant

iHeartMedia, Inc Burbank, CA - 91505 Posted 7/21/2016 - <u>www.iheartmedia.com</u> Positions available: 1

Projected Occupation: Executive Secretaries and Executive Administrative Assistants

Job Requirements

BD

Job Description

Job Summary:Provides general administrative and project or process support. Responsibilities Maintains inventory of office supplies, sorts and distributes mail, makes travel arrangements, prepares itineraries, schedules meetings, etc. Actively manages managersâeuro™ daily schedules and calendars. Processes expense reports. Prepares reports as needed, e.g., for sales, research and data analysis projects. Interacts with company personnel at all organizational levels. Sets up and breaks down meeting spaces, arranges for WebEx as needed. Coordinates activities between departments and/or outside entities. May require handling confidential matters.

Additional Information

Qualifications Competencies/Skills Proficient in Microsoft Office suite and social networking platforms Strong time management skills; adept at setting priorities and managing deadlines Ability to plan and organize, manage projects and multi task in a fast-paced environment High degree of attention to detail, optimal work standards, and process improvement ability Stress tolerance especially with tight deadlines Effective collaborator with multiple levels within an organization, in person or over the phone Strong interpersonal skills Excellent oral and written communication skills; excellent grammar Work Experience 2-3+ years experience in a fast-paced environment Education Four-year Bachelor's degree preferred Certifications None required Location Burbank, CA: 3400 West Olive Avenue, Suite 550, 91505 Position Type Regular The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status. Current employees click here to apply and search by the Job Posting Title.

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Share this Job				
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myspace	Share	S Tweet	🖂 Email	

UCR - SCOTLink

Career Outcomes

2017 Executive Sales Assistant #3558

UCRIVERSITY OF CALIFORNIA Career Center Home Account Calendar Profile Jobs or

CAREER SERVICES MANAGEMENT SYSTEM at software by symplicity

on-campus interviews (OCI)

NACE link

Examination	5.	
Surveys	E 1	rents

Kiyo Knight @ Clear Channel Radio

iHeartMedia is an equal opportunity

discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion,

disability, ethnicity, national origin, marital

status, protected veteran status, genetic

information, or any other legally protected

If no application instructions appear, make sure that you have a resume in the system.

Once you do, you should be able to select it

from a list of all your existing resumes for

direct transfer to the employer via

employer and will not tolerate

classification or status.

Applications Accepted Until: October 25, 2016

IMPORTANT DATES

Posted On:

SCOTjobs.

July 25, 2016

Log Dul

Executive Sales Assistant

Clear Channel Rad	io			HOW TO APPLY
				Please visit the iHeartMedia Careers website
Posted: Jul 25, 2016				to apply for this job:
ID	66036	DIVISION	N/A	https://iheartmedia.wd5.myworkdayjobs.co
POSITION TYPE	Full Time	COMPENSATION	DOE	m/en-US/External_IHM/job/Burbank-CA-
1051110111112	i di tinic	Contensition	DOL M	Olive/Executive-Sales-Assistant_Req3558

DESCRIPTION

Job Summary:

Provides general administrative and project or process support.

Responsibilities

Maintains inventory of office supplies, sorts and distributes mail, makes travel arrangements, prepares itineraries, schedules meetings, etc.

- · Actively manages managers' daily schedules and calendars.
- · Processes expense reports.
- · Prepares reports as needed, e.g., for sales, research and data analysis projects.
- · Interacts with company personnel at all organizational levels.
- · Sets up and breaks down meeting spaces, arranges for WebEx as needed.
- · Coordinates activities between departments and/or outside entities.
- · May require handling confidential matters.

JOB FUNCTION

Entertainment/Media/Perf Arts

QUALIFICATIONS

Competencies/Skills

- Proficient in Microsoft Office suite and social networking platforms
- Strong time management skills; adept at setting priorities and managing deadlines
- Ability to plan and organize, manage projects and multi task in a fast-paced environment
- · High degree of attention to detail, optimal work standards, and process improvement ability
- · Stress tolerance especially with tight deadlines
- Effective collaborator with multiple levels within an organization, in person or over the phone
- Strong interpersonal skills
- · Excellent oral and written communication skills; excellent grammar
- Work Experience
- · 2-3+ years' experience in a fast-paced environment

Education

· Four-year Bachelor's degree preferred

LOCATION Nationwide No City Burbank State/Province

California

Country

United States

NACEZINK CAREER SEEVICES MANAGER NACElink Network is a collaboration between NACE, Symplicity, DirectEmployers and your college/university.

Privacy Policy | Terms of Use

7/25/2016

connectSC | University of Southern California

2017 Executive Sales Assistant #3558

of race, color, age, sex, sexual orientation,

disability, ethnicity, national origin, marital

information, or any other legally protected

gender identity or expression, religion,

status, protected veteran status, genetic

classification or status.

Applications Accepted Until: August 24, 2016

IMPORTANT DATES

Posted On:

July 25, 2016

Career Center University of Sou ISC Student Affairs	them California		
onnectSC			
Home Account Caten	dar Profile Jobs O	n-campus recruiting (OCR)	
	Kiyo Knight @ Clear Channel I	Radio - L.A. [Login to another system]	Log 0
our password is weak. Pleas	e update your password nov	w. Learn more about password strength.	
Executive Sales	s Assistant		
Clear Channel Radio - L.A.			HOW TO APPLY
Posted: Jul 25, 2016			Please visit the iHeartMedia Careers website to apply for this job:
D	120128	DIVISION Human Resources	https://iheartmedia.wd5.myworkdayjobs.co
DESIRED CLASS LEVEL(S)	Alumni		m/en-US/External_iHM/job/Burbank-CA- Olive/Executive-Sales-AssIstant_Reg3558
DESCRIPTION			iHeartMedia is an equal opportunity
lob Summary:			employer and will not tolerate
Provides general administra	tive and project or process	support.	discrimination in employment on the basis

Responsibilities

· Maintains inventory of office supplies, sorts and distributes mail, makes travel arrangements, prepares itineraries,

schedules meetings, etc.

· Actively manages managers' daily schedules and calendars.

· Processes expense reports.

- · Prepares reports as needed, e.g., for sales, research and data analysis projects.
- · Interacts with company personnel at all organizational levels.
- · Sets up and breaks down meeting spaces, arranges for WebEx as needed.
- · Coordinates activities between departments and/or outside entities.

· May require handling confidential matters.

LOCATION Nationwide No City Burbank State/Province California

Country United States

POSITION TYPE Full Time Experienced

DESIRED MAJOR(S) All Majors

WORK AUTHORIZATION No, does not need visa sponsorship

JOB FUNCTION Administrative/Support Services, Sales

QUALIFICATIONS

Competencies/Skills

- · Proficient in Microsoft Office suite and social networking platforms
- · Strong time management skills; adept at setting priorities and managing deadlines
- · Ability to plan and organize, manage projects and multi task in a fast-paced environment
- · High degree of attention to detail, optimal work standards, and process improvement ability
- · Stress tolerance especially with tight deadlines
- · Effective collaborator with multiple levels within an organization, in person or over the phone

· Strong interpersonal skills

· Excellent oral and written communication skills; excellent grammar

Work Experience

· 2-3+ years' experience in a fast-paced environment

2017 Account Executive – FM #3559

KBIG, KEIB, KFI, KIIS-FM, KLAC, KOST, KRRL, KSRY, KVVS, KYSR

Vacancy Data Form

Account Executive- FM

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Art Institute of California - Hollywood 5250 Lankershim Blvd North Hollywood, California 91601 Phone : 818.299.5235 Url : www.aii.edu Email : DeaThomas@aii.edu Deanna Thomas	N	0
3	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6175 Url : www.aii.edu Email : agboyd@aii.edu Fax : 1-310-314-6050 Alex Boyd	Ν	0
4	Art Institute of California - Los Angeles 2900 31st Street Santa Monica, California 90405 Phone : 310-314-6087 Url : www.aii.edu Email : rvann@aii.edu Roberta Vann	N	0
5	Burbank Employment Student Training (BEST) Burbank City Hall 275 East Olive Ave Burbank, California 91502 Phone : 818-238-5021 Url : www.burbankca.gov Email : burbankworkforceconnection@burbankca.gov Fax : 1-818-238-5199 Lidia Termanyan	Y	0
6	Cal State University, Los Angeles 5151 State University Drive Los Angeles, California 90032 Phone : 323-343-3280 Url : www.calstatela.edu/careers Email : careers@cslanet.calstatela.edu Christopher Lenz	N	0

Vacancy Data Form

Account Executive- FM

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0
8	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	Y	0
9	CalJobs Employment Development Dept 800 Capitol Mall, Suite 5000 Sacramento, California 95814 Phone : (916) 654-8210 Url : http://www.caljobs.ca.gov/ Patty N/A Manual Posting	Y	0
10	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0

Vacancy Data Form

Account Executive- FM

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Covenant House California - L.A. 1325 N. Western Avenue Hollywood, California 90027 Phone : 323-957-7455 x 305 Url : www.covenanthousecalifornia.org Email : LLuengas@covca.org Fax : 1-323-463-3325 Laura Luengas	N	0
16	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0
17	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x329 Url : www.homeboyindustries.org Email : adelvillar@homeboyindustries.org Angel Del Villar	N	0
18	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0

Vacancy Data Form

Account Executive- FM

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	JVS Marina Del Rey Worksource Center 13160 Mindinao Wy Suite 240 Marina Del Rey, California 90292 Phone : 310-309-6000 x 220 Url : www.jvsla.org Email : rmadrid@jvsla.org Fax : 1-310-309-6037 Reina Madrid	N	0
27	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0
30	SAE Institute, Los Angeles 6700 Santa Monica Blvd Los Angeles, California 90038 Phone : 323-466-6323 Url : http://usa.sae.edu/campuses/losangeles/ Email : e.hernandez@sae.edu Fax : 1-323-466-6321 Edgar Hernandez	Y	0
31	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0
32	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : aguerrero@letc.com Arthur Guerrero	Y	0