

September 17, 2021

EEO Staff
Policy Division
Media Bureau
Federal Communications Commission
45 L Street, N.E.
Washington, D.C. 20554

Re:

Station KSSD(FM)

Fallbrook, California

FIN: 35139

RESPONSE TO EEO AUDIT NOTICE

Dear Sir:

Entravision Holdings, LLC ("Entravision"), the licensee of Station KSSD(FM), Fallbrook, California, is hereby responding to the Commission's EEO Audit Notice, dated August 6, 2021, in connection with the operation of Station KSSD. In response thereto, Entravision wishes to report the attached, requested information concerning KSSD, to the Commission.

Entravision, through an officer of the licensee's parent, hereby declares under penalty of perjury that the foregoing statements are true and correct, to the best of its information, knowledge and belief.

Should there be any questions in regard hereto, please communicate with Entravision's communications counsel: Barry A. Friedman, Thompson Hine LLP, Suite 700, 1919 M Street, N.W., Washington, D.C. 20036. His email address is barry.friedman@thompsonhine.com.

Respectfully submitted,

Executive Vice President, Global Human Resources and Risk Management

Entravision Communications Corporation

EMPLOYMENT UNIT'S TWO MOST RECENT EEO PUBLIC FILE REPORTS

In connection with its responses to this Item 2(b), the Employment Unit wishes to advise the FCC of the following:

- 1. The Employment Unit maintains a website for Station KSSD. The URL for that website is: http://www.joseradio.com/
- 2. Copies of the Employment Unit's two most recent EEO public file reports are attached hereto.

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE, KSSE-FM-1 EEO PUBLIC FILE REPORT

August 1, 2019 - August 1, 2020

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Digital Account Manager	2-6, 8-9	4	
Senior Manager, Client Services	1-7	4	

Page: 2/4

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE, KSSE-FM-1 EEO PUBLIC FILE REPORT

August 1, 2019 - August 1, 2020

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
İ	California Broadcasters Ass. 915 L Street Suit #1150 Sacaramento, California 95814 Phone: 336-553-0620 Url: http://www.yourcba.com JOB BOARD Manual Posting	N	0.
2	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone: 916-444-2237 Url: http://www.yourcba.com Joe Berry Manual Posting	N	0
3	Entertainment Careers. Net 2118 Wilshire Blvd #401 Santa Monica, California 90403 Url: http://www.entertainmentcareers.net/ Brad Hall Manual Posting	N	O
4.	Entravision Communications 5700 Wilshire Blvd suit #250 Los Angeles, California 90036 Phone: 323-900-6100 Url: http://www.entravision.com Jose Gonzalez Manual Posting	N	9
5.	indeed.com 177 Broad Street #6 Floor Connecticut, Connecticut Url: www.indeed.com Career Service Manual Posting	N	1,
6	Rio Hondo College 3600 Workman Mill Rd Whittier, California Career Services Manual Posting	N	0
7	So California Broadcasters Association 5670 Wilshire Blvd, Suite Los Angeles, California 90036 Thom Callahan Manual Posting	N	0

Page: 3/4

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE, KSSE-FM-1 EEO PUBLIC FILE REPORT

August 1, 2019 - August 1, 2020

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
8	United Latino Job Bank HireLatinos.org 1133 19th Street NW; Suite 1000 Washington, District of Columbia 20036 n/a n/a Manual Posting	N	0
9	www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0

Page: 4/4

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE, KSSE-FM-1 EEO PUBLIC FILE REPORT

August 1, 2019 - August 1, 2020

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	11/18/2019	Provision of training to management	Nov 18, 2019: EVC/EEO Management conference call RE: Prevention of Discrimination wide dissemination of Job Posting. EEO report requirement and market responsibilities. Learning new updates required by FCC.	2	VP Integrated Operations
2	3/4/2020	Co Sponsoring Job Fair	March 4, 2020: Promotions Mgr Mayra Mariscal and promotions team Co Sponsor the 20th Annual Diversity Employment Day Career Fair, providing airtime to make communities aware of the opportunities being offered & to make the community aware of our attendance with both LA Stations, the career fair was produced by CityCareerFair.com and hosted by the DiversityRecruitersNetwork.org	2	Promotion Mgr Promotion asst
3			January-March 2020: EVC posted internship opportunities to several schools to assist our Marketing Department and recruited qualifying intern: Grecia Arriaga from California State University of Fullerton.	2.	EVP Marketing & Sales Development

Page: 1/5

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE EEO PUBLIC FILE REPORT

August 1, 2020 - August 1, 2021

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Shared Services Specialist	2-4, 6, 8, 10-11	4	
Sales Assistant	2, 4, 9, 11	4	
Integrated Marketing Solutions Consultant	1-2, 4, 9, 11	4	
Digital Account Manager	2, 4-5, 7-9, 11	4	
Content Editor	2-4, 7, 11	4	
National Sales Coordinator	2-4, 9, 11	4	
Digital Account Manager	1-4, 6-9, 11	4	

Page: 2/5

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE EEO PUBLIC FILE REPORT

August 1, 2020 - August 1, 2021

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone: 310-457-6616 Url: www.allaccess.com Ria Denver Manual Posting	N	Ö
2	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone: 916-444-2237 Url: http://www.yourcba.com Joe Berry Manual Posting	N	0
3	Entertainment Careers. Net 2118 Wilshire Blvd #401 Santa Monica, California 90403 Url: http://www.entertainmentcareers.net/ Brad Hall Manual Posting	Ŋ	0
4	Entravision Communications 5700 Wilshire Blvd suit #250 Los Angeles, California 90036 Phone: 323-900-6100 Url: http://www.entravision.com Jose Gonzalez Manual Posting	N	28
5	indeed.com 177 Broad Street #6 Floor Connecticut, Connecticut Url: www.indeed.com Career Service Manual Posting	N	0
6.	LatinoLA! 4260 Via Arbolada #307 Los Angeles, California 90042 JOB BOARD Manual Posting	N	0

Page: 3/5

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE EEO PUBLIC FILE REPORT

August 1, 2020 - August 1, 2021

II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

***************************************		Notification? (Yes/No)	Referred by RS Over Reporting Period
7	Santa Monica College 1900 Pico Blvd, Santa Monica, California 90405 Phone: 310-434.400 Url: http://www.smc.edu CAREER SERVICES Manual Posting	N	Ó
8	So California Broadcasters Association 5670 Wilshire Blvd, Suite Los Angeles, California 90036 Thom Callahan Manual Posting	N	0
9	United Latino Job Bank HireLatinos.org 1133 19th Street NW; Suite 1000 Washington, District of Columbia 20036 n/a n/a Manual Posting	N	1
10	University of Southern California 2718 South Hoover Street Los Angeles, California 90007 Url: https://careers.usc.edu/ Lori Shreve Blake Manual Posting	N	0
11	www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0

Page: 4/5

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE EEO PUBLIC FILE REPORT

August 1, 2020 - August 1, 2021

III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title	Points
1	11/20/2020	Participation in Job Fairs	Business/Accounting Department attended the virtual 20th Annual Diversity Employment Day Career Fair, providing airtime to make communities aware of the opportunities being offered & to make the community aware of our attendance with both LA Stations, the career fair was produced by CityCareerFair.com and hosted by the DiversityRecruitersNetwork.org	2	Business Mgr Business Asst	0.25
2	3/4/2021	Provision of training to management	March 4, 2021: CBA EEO Webinar call RE: Prevention of Discrimination wide dissemination of Job Posting. EEO report requirement and market responsibilities. Learning new updates required by FCC.	2	Business Mgr Assistant	1.00
3	3/5/2021	Participation in Job Fairs	Business/Accounting Department attended the virtual 20th Annual Diversity Employment Day Career Fair, providing airtime to make communities aware of the opportunities being offered & to make the community aware of our attendance with both LA Stations, the career fair was produced by CityCareerFair.com and hosted by the DiversityRecruitersNetwork.org	2. ·	Business Mgr Business Asst	0.25
4	3/8/2021		March 2021: EVC Posted internship opportunities to several colleges outlets to assist our Programming Department & recruited qualifying intern: Kimberly Garcia from Cal State Northridge who intern with the Shoboy Show.	2	National Operations Director	1.00
5	5/5/2021	Provision of training to management	MAY 05, 2021: EVC/EEO Management conference call RE: FCC-EEO Rules & requirements of market responsibility regarding job posting & covering the three-pronged rules for broadcasters equal employment opportunity compliance, along with other new updates required by FCC.	2	Business Mgr Business Asst	1.00
6		Provision of training to management	Provision of training to management level personnel as to methods of ensuring equal employment opportunity and preventing discrimination.		BOM Collection Specialist Network Controller	1.00

Page: 5/5

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE EEO PUBLIC FILE REPORT

August 1, 2020 - August 1, 2021

III. RECRUITMENT INITIATIVES

	Date Recruitment Initiative (Menu Selection) 6/23/2021 Participation in Job Fairs		pate Recruitment Initiative Brief Description Of Activity Station		Participant Title	Points	
7.			Business/Accounting Department attended the virtual 21th WEHO Annual Diversity Employment Day Career Fair, providing airtime to make communities aware of the opportunities being offered & to make the community aware of our attendance with both LA Stations, the career fair was produced by CityCareerFair.com and hosted by the DiversityRecruitersNetwork.org	2	Business Mgr Business Asst	0.25	
8	6/23/2021	Provision of training to management	The WEHO Diversity Employment Day provided a webinar from representatives from the US EEOC & State Of California's DOR which shared beneficial information with a Question & Answer period. Both agencies presented updates on best practices for reopening the workplace post COVID. This also included "Post Pandemic Preparedness in the Workplace and Americans with Disabilities Act"	2:	Business Mgr Business Asst	1.00	

TOTAL POINTS OVER REPORTING PERIOD: |5.75

EMPLOYMENT UNIT'S HIRING ACTIONS

In connection with its responses to this Item 2(b)(ii), the Employment Unit wishes to advise the FCC of the following:

The date of each full-time hire referred to in the two most recent EEO public file reports are as follows:

August 1, 2019 - July 31, 2020				
Position	Date of Hire			
Digital Account Manager	2/18/2020			
Senior Manager, Client Services	7/7/2020			

August 1, 2020 - July 31, 2021				
Position	Date of Hire			
Shared Services Specialist	8/4/2020			
Sales Assistant	8/24/2020			
Integrated Marketing Solutions Consultant	8/28/2020			
Digital Account Manager	1/17/2021			
National Sales Coordinator	4/19/2021			
Content Editor	6/9/2021			
Digital Account Manager	5/15/2021			

Information concerning the communications sent to recruitment sources dealing with these hires are attached hereto.

Job Notification Details Report

From: Los Angeles, CA

Date: 9/8/2021

Page: 14/27

Job Notification details between 8/1/2020 to 7/31/2021

Interested in working in the digital sales arm of a large media and digital company? Entravision offers our clients digital agency services across SEM, Paid Social, Video/OTT, Email and Display.

This full-time position will assist in the pre and post-sale efforts for a rapidly growing portion of our company focused on local digital campaigns. This is a great opportunity for someone interested in digital marketing, sales, advertising agencies or media.

Responsibilities:

- ? Entering insertion orders into our order management system, Wide Orbit, and submitting JIRA tickets for campaign fulfillment
- ? Develop digital campaign recaps with actionable insights
- ? Develop accurate digital proposals
- ? Assist in monitoring of active digital campaigns to ensure delivery and troubleshoot any issues like under pacing or underperformance
- ? Assist in graphic design for digital ads
- ? Submit custom estimate requests to appropriate digital team members
- ? Assist in prospect research
- ? Work with clients, account managers and Ad Ops to fulfill and execute sold digital campaigns
- ? Other duties as assigned to support Digital Sales Managers

Additional Information:

Contact:

Please see Link where to apply:

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER ***IMPORTANT***

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Full-Time Jobs Filled Report

From: Los Angeles,CA

Date: 9/6/2021

Page: 1/1

Full Time Jobs Filled from 8/1/2019 to 7/31/2020

B1S Job ID	:	Date Filled	Recruitment Source	Prong 2	Contact Details
78815	Digital Account Manager Natalic Rios	02/18/2020	Entravision Communications	No	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
82782	Senior Manager, Client Services Maria Solorzano	07/07/2020	Entravision Communications	No	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100

From: Los Angeles, CA Date: 9/8/2021

Page: 4/6

Job Notification details between 8/1/2019 to 7/31/2020

Digital Account Manager (Broadcast1Source tracking number 78815)

No. of Agencies were used: 7

Notification sent to agencies below was identical for Fax and e-mail notifications. A copy of this is shown below:

All recruiting agencies listed in the report below

Sent On: 11/20/2019

Subject:

Job Notification from Broadcast Source

From:

contact@broadcast1source.com

E-Mail:

jadoremos@entravision.com

Title:

Digital Account Manager

Experience:

Position Type/Expected Hours of Work

This is a full time position, Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of Client Success

No phone call please.

Please apply online: www.entravision.com

Requirements:

From: Los Angeles, CA

Date: 9/8/2021

Page: 5/6

Job Notification details between 8/1/2019 to 7/31/2020

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Description:

ummary

An individual that has project management skills and good understanding of the digital advertising landscape. Responsible for preparing client presentations and keeping client abreast with performance updates and strategy recommendations. Works with internal sales and operations teams to ensure a cohesive experience for our clients.

Essential Functions

- 1. Provides dedicated Account Management service for Key Accounts.
- 2. Daily monitoring of campaign execution.
- 3. Resolves issues in a timely manner
- 4. Works cross-functionally within Sales and other organizations to drive revenue and increase customer satisfaction.
- 5. Develops client insights, reporting, and analysis to present media plan result.

Competencies

- 1. Strong verbal and written communication skills.
- 2. Ability to effectively prioritize and manage tasks within a fast-paced environment.
- 3. Ability to take initiative and negotiate through difficult situations.

Additional Information:

From: Los Angeles, CA

Date: 9/8/2021

Page: 6/6

Job Notification details between 8/1/2019 to 7/31/2020

Contact:

Please apply at: https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=1030

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Notification Date	Agency Name	Prong2	Name	Notification By Fax	Notification By Email
11/20/2019	Entertainment Careers, Net	No	Brad Hall	1	By User/Other System
11/20/2019	Rio Hondo College	No	Career Services	1	By User/Other System
11/20/2019	indeed.com	No	Career Service	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	By User/Other System
11/20/2019	Entravision Communications	No	Jose Gonzalez	1:44:	By User/Other System
11/20/2019	United Latino Job Bank HireLatinos.org	No	n/a n/a	1	By User/Other System
11/20/2019	www.mediagignow.com	No	MediaGigNow.com	1	customerservice@med iagignow.com
11/20/2019	California Broadcasters Assoc.	No	Joe Berry		By User/Other System

ost a Job My Post	dngs Si	upport	nagyaning adaption of the second second second section (general, je v	y garaga ya magka masa	ent canaditions a	
osting Guidelines	Post A	A Job: Confirma	ation				
[‡] AQ	Your	posting has been updated.					
remium Listings						and American A	alian di Maria di Languagia. Na taona di Maria di
Site Advertising	Import	ant Notes		Upgr	ade Your Postir	ıg	
ATS Integration	Pigggs n	ote the following:		Increa	se the visibility of you	ır job posting.	Click "Upgrade" next t
ina, hayan para, aranamasi aran aran aran aran ya garan da arana inga aranda da arang g	1. 4.1 1. 3. 1. 1. 1. 1. 1. 1.	take 24 hours for the job to appe	par live on the site to the		ting to add one of the		
	genera	al public.		fi -	stured Posting - Po	sting will show	at the top of your
		have duplicate postings (see its ed before we will process any n			gory mpany Logo - Bran	d your posting	with your logo
		ill or Remove one of the other p		• We	b Link - Direct appli	cants to your o	company's jobsite
	Here		*	• FR	out Lage - udingin		our site's front page
and the second s	Here			7000	out caba - culturin		our site s iron page
	Here Date	Job Title	Company		Locatlon	Status	Modify.
		Job Title Digital Account Manager	Company Entravision Communications				egg 1 - colo albertar l'arc - dittarb 2
	Date	Lada var ana amin'ny faritana amin'ny amin'ny avona dia Lada var	Entrevision		Location	Status	Modify
	Date	Lada var ana amin'ny faritana amin'ny amin'ny avona dia Lada var	Entrevision		Location	Status	Modify
	Date	Lada var ana amin'ny faritana amin'ny amin'ny avona dia Lada var	Entrevision		Location	Status	Modify

Twitter

Facebook

YouTube

Report A Problem

Job Seeker FAQ

Employer FAQ

Contact Us

Post A Job

Employer FAQ

Who Uses Us

Premium Posting

RSS Feeds

Terms Of Use

Privacy Policy

Support Site

Contact Us

		Das	hboard	Find resumes	Analytics	Holp Center	Entra	vision Comm	nunications		
Oven	/lew	Jobs	Cand	ldates	Messages	Career Page	Find (Candidates	1 1	Post a	1
8	Job		Location	Created	Candidates	Additional Talent	Views	Cost	Sudget	Status	
a	Digital Account Manage Edit job Job in multipocations	Poet Itiple	Los Angeles, CA	1 min ago	0 candidates	7,759 matching resumes (2,279 recently updated)	Ō	Free	Sponsor Job for more candidates	Open	.

Have Jobs on your website? Contact us

Advertise your jobs in your social networks

Share your jobs now on social networks or by email to reach more candidates.

https://www.indeedjobs.com/entravision-communications-



Job Posting:

Jose Gonzalez <josegonzalez@entravision.com> To: Cynthia Patino <cpatino@riohondo.edu>

Tue, Nov 19, 2019 at 5:59 PM

Hello Cynthia

we have an opening in our Digital Department, please see details attached, if you can post for us in your area of employment, that would be great, thank you



Jose Gonzalez AP/ Collections / Notary Public

5700 Wilshire Blvd #250 Los Angeles, Ca 90036

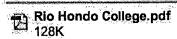
Office: 323-900-6100

josegonzalez@entravision.com



Entravision (NYSE:EVC) is a leading media company that reaches and engages U.S. Latinos across acculturation levels and media channels, as well as consumers in Mexico. The company's comprehensive portfolio incorporates integrated media and marketing solutions comprised of acclaimed television, radio, digital properties (Pulpo), events, and data analytics services. Established in 1996, Entravision has corporate headquarters in Santa Monica, CA. www.entravision.com

This message contains information from Entravision Communications Corporation that may be confidential or privileged. If you are not the intended recipient, be aware that any disclosure, copying, distribution or use of the contents of this information is prohibited. If you have received this transmission in error, please notify me immediately by telephone or electronic mail. Thank you.





Digital Account Manager

Location/Market: Los Angeles

JOB DESCRIPTION

Summary

An individual that has project management skills and good understanding of the digital advertising landscape. Responsible for preparing client presentations and keeping client abreast with performance updates and strategy recommendations. Works with internal sales and operations teams to ensure a cohesive experience for our clients.

Essential Functions

- 1. Provides dedicated Account Management service for Key Accounts.
- 2. Daily monitoring of campaign execution.
- 3. Resolves issues in a timely manner
- 4. Works cross-functionally within Sales and other organizations to drive revenue and increase customer satisfaction.
- 5. Develops client insights, reporting, and analysis to present media plan result.

Competencies

- 1. Strong verbal and written communication skills.
- 2. Ability to effectively prioritize and manage tasks within a fast-paced environment.
- 3. Ability to take initiative and negotiate through difficult situations.

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of Client Success

No phone call please.

Please apply online: www.entravision.com

Required Education and Experience

- Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

L2T Media, LLC



化二烷烷基二甲酰胺 经额本有限 电电流电池	The process of the same sides.			
English (US)		Create a	Profile	Log in

SEARCH

Q

Home

About us

Media Properties

Site map

Refer Job:

Back

Add to Saved Jobs

Apply Now

U.S. Latinos Fress Room micestor

U.S. Latinos Press Room Investor Info Employment Contact

Entravision Communications Corporation

Digital Account Manager

Location/Market: Los Angeles

JOB DESCRIPTION

Summary

An individual that has project management skills and good understanding of the digital advertising landscap Responsible for preparing client presentations and keeping client abreast with performance updates and strategy recommendations. Works with internal sales and operations teams to ensure a cohesive experience 1 our clients.

Essential Functions

- 1. Provides dedicated Account Management service for Key Accounts.
- 2. Daily monitoring of campaign execution.
- 3. Resolves issues in a timely manner
- 4. Works cross-functionally within Sales and other organizations to drive revenue and increase customer satisfaction.
- 5. Develops client insights, reporting, and analysis to present media plan result,

Competencies

- 1. Strong verbal and written communication skills.
- 2. Ability to effectively prioritize and manage tasks within a fast-paced environment.
- 3. Ability to take initiative and negotiate through difficult situations.

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of Client Success

No phone call please.

Please apply online: www.entravision.com

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, dution responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Site map . Terms of use . Mobile Terms of Use . Privacy Policy Terms of Sales . \$2016 Entravision Communications Corporation . All rights reserved

You have successfully posted your job. View your job stats in "My Account" section (http://hirelatinos.org/my-listings/job/)

Back

Digital Account Manager

Entravision Communications

Los Angeles

Nov 20, 2019

Full time

Media

JOB DESCRIPTION

An individual that has project management skills and good understanding of the digital advertising landscape. Responsible for preparing client presentations and keeping client abreast with performance updates and strategy recommendations. Works with internal sales and operations teams to ensure a cohesive experience for our clients.

Essential Functions

- Provides dedicated Account Management service for Key Accounts.
- Daily monitoring of campaign execution.
- 3. Resolves issues in a timely manner
- 4. Works cross-functionally within Sales and other organizations to drive revenue and increase customer satisfaction.
- Develops client insights, reporting, and analysis to present media plan result.

Competencies

- 1. Strong verbal and written communication skills.
- 2. Ability to effectively prioritize and manage tasks within a fast-paced environment.
- 3. Ability to take initiative and negotiate through difficult situations.

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of Client Success

No phone call please.

Please apply online: www.entravision.com

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

About Entravision Communications

Company Profile (http://hirelatinos.org/company/861/entravisioncommunications/)

Apply Now ()

Share this job:

Date: 9/8/2021

Page: 5/7

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE Fax and E-mail verification summary report for Digital Account Manager

Position: Digital Account Manager Hire Date: February 18, 2020

This report, generated by Broadcast1Source, verifies that KDLD, KDLE, KLYY, KSSC, KSSD, KSSE used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1Source

From:

contact@broadcast1source.com

Details:

ummary

An individual that has project management skills and good understanding of the digital advertising landscape. Responsible for preparing client presentations and keeping client abreast with performance updates and strategy recommendations. Works with internal sales and operations teams to ensure a cohesive experience for our clients.

Essential Functions

- 1. Provides dedicated Account Management service for Key Accounts.
- 2. Daily monitoring of campaign execution.
- 3. Resolves issues in a timely manner
- 4. Works cross-functionally within Sales and other organizations to drive revenue and increase customer satisfaction.
- 5. Develops client insights, reporting, and analysis to present media plan result.

Competencies

- 1. Strong verbal and written communication skills.
- 2. Ability to effectively prioritize and manage tasks within a fast-paced environment.
- 3. Ability to take initiative and negotiate through difficult situations.

Requirements:

Date: 9/8/2021

Page: 6/7

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE

Fax and E-mail verification summary report for Digital Account Manager

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Experience:

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary,

Supervisory Responsibility

Reports directly to VP of Client Success

No phone call please.

Please apply online: www.entravision.com

Additional Information:

Contact:

Please apply at: https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=1030

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Date: 9/8/2021

Page: 7/7

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE Fax and E-mail verification summary report for Digital Account Manager

RS Number	Recruiting Source	Date and Time	
8	www.mediagignow.com		
	E-mail: customerservice@mediagignow.com	Sent: 11/20/2019 6:16:33 PM	



Job Title: Digital Account Manager

Job Category: Digital Media Open Date: 11/20/2019 Closing Date: 1/1/2020 Job Type: Full Time

State: California

Url: http://www.superestrella.com

Job Details:

ummary

An individual that has project management skills and good understanding of the digital advertising landscape. Responsible for preparing client presentations and keeping client abreast with performance updates and strategy recommendations. Works with internal sales and operations teams to ensure a cohesive experience for our clients.

Essential Functions

- 1. Provides dedicated Account Management service for Key Accounts.
- 2. Daily monitoring of campaign execution.
- 3. Resolves issues in a timely manner
- 4. Works cross-functionally within Sales and other organizations to drive revenue and increase customer satisfaction.
- 5. Develops client insights, reporting, and analysis to present media plan result.

Competencies

- 1. Strong verbal and written communication skills.
- 2. Ability to effectively prioritize and manage tasks within a fast-paced environment.
- 3. Ability to take initiative and negotiate through difficult situations.

Experience:

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of Client Success

No phone call please.

Please apply online: www.entravision.com

Requirements:

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Contact Details: Please

apply

https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravis

ion&id=1030

Job Notification Details Report

From: Los Angeles, CA

Date: 9/8/2021

Page: 1/6

Job Notification details between 8/1/2019 to 7/31/2020

Senior Manager, Client Services (Broadcast1Source tracking number 82782)

No. of Agencies were used: 6

Notification sent to agencies below was identical for Fax and e-mail notifications. A copy of this is shown below:

To

All recruiting agencies listed in the report below

Sent On:

05/21/2020

Subject:

Job Notification from Broadcastl Source

From:

contact@broadcast1source.com

E-Mail:

jadoremos@entravision.com

Title:

Senior Manager, Client Services

Experience:

Essential Functions

- · Manage a team of account managers and sales planners
- Take an active role in key client meetings (e.g. campaign kick-off calls, campaign recap meetings, quarterly business reviews) and act as a trusted Entravision Digital subject matter expert in high-profile client pitches and meetings.
- Coach and develop a highly effective client services team that delivers quality service maximizing clients' marketing outcomes leading to improved retention and upsell rates.
- · Contribute to process and other operational improvements that elevate our offerings and improve our sales planning and account management operations
- · Partner with digital sales managers, account executives and your team to deliver strategy, insights, and measurement aligned with clients' business goals
- · Work with team to develop dashboards to track campaign KPIs including, pacing, eCPC, eCPM, CPL and CPA
- · Team with internal functional partners including creative services and ad ops to ensure all client assets and campaigns are completed on time and correctly
- Own high-level, strategic client deliverables including campaign recap decks and leverage strong knowledge of the overall digital media landscape to transform data into insights

Requirements:

JOD NOUMCATION DETAILS KEPORT

From: Los Angeles, CA

pate: 9/8/2021

Page: 2/6

Job Notification details between 8/1/2019 to 7/31/2020

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education & Experience

- Bachelors or equivalent with an emphasis in marketing, business or quantitative major preferred
- · 5+ years account management experience
- · 3+ years of digital media experience
- · 24 years prior experience managing and growing teams with varied experience levels
- Experience planning and/or buying digital media, for some of the following. Paid Search, Facebook Ads, YouTube Ads and/or Programmatic Media
- · Excellent verbal and written communication skills
- · Demonstrated critical thinking ability
- · Comfortable in an unstructured environment
- · Takes initiative to establish new processes when its necessary
- · Solution-oriented. Bias for Action.

Description:

Entravision Digital is looking for a Senior Manager, Client Services to lead the client services and sales planning team in support of Entravision's Digital Agency Services business. This role is a player-coach role that may manage a small list of accounts in addition to developing his/her team to ensure Entravision's clients receive excellent service and manage clients' digital campaigns to maximize clients' marketing KPIs.

Additional Information:

Other Duties Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice. Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees. Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Contact:

Apply: https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2210

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

JOD NOTHICATION DETAILS REPORT

From: Los

Los Angeles, CA

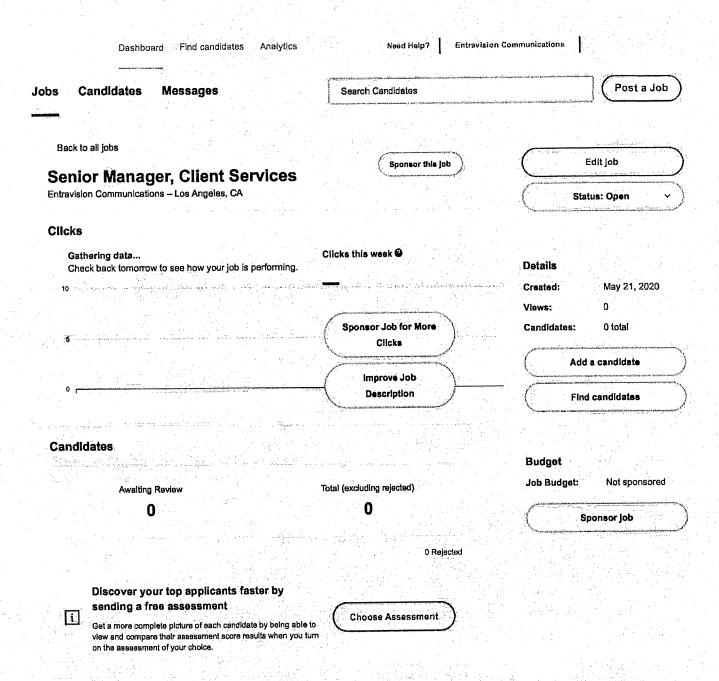
pare: 9/8/2021

Page: 3/6

Job Notification details between 8/1/2019 to 7/31/2020

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Notification Date	Agency Name	Prong2	Name	Notification By Fax	Notification By Email
5/21/2020	indeed.com	No	Career Service	1	By User/Other System
5/21/2020	Rio Hondo College	No	Career Services	1	By User/Other System
5/21/2020	Entertainment Careers.	No	Brad Hall		By User/Other System
5/21/2020	Entravision Communications	No	Jose Gonzalez	1	By User/Other System
5/21/2020	So California Broadcasters Association	No	Thom Callahan	1	By User/Other System
5/21/2020	California Broadcasters Assoc.	No	Joe Berry	1	By User/Other System



Job Description

Entravision Digital is looking for a Senior Manager, Client Services to lead the client services and sales planning team in support of Entravision's Digital Agency Services business. This role is a player-coach role that may manage a small list of accounts in addition to developing his/her team to ensure Entravision's clients receive excellent service and manage clients' digital campaigns to maximize clients' marketing KPIs.

Essential Functions

- · Manage a team of account managers and sales planners
- Take an active role in key client meetings (e.g. campaign kick-off calls, campaign recap meetings, quarterly business reviews) and act as a trusted Entravision Digital subject matter expert in high-profile client pitches and meetings.
- Coach and develop a highly effective client services learn that delivers quality service maximizing clients' marketing outcomes leading to improved retention and upsell rates.

- · Contribute to process and other operational improvements that elevate our offerings and improve our sales planning and account management operations
- · Partner with digital sales managers, account executives and your team to deliver strategy, insights, and measurement aligned with clients' business goals
- · Work with team to develop dashboards to track campaign KPIs including, pacing, eCPC, eCPM, CPL and CPA
- Team with internal functional partners including creative services and ad ops to ensure all client assets and compaigns are completed on time and correctly
- Own high-level, strategic client deliverables including campaign recap decks and leverage strong knowledge of the overall digital media landscape to transform data into insights

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education & Experience

- · Bachelors or equivalent with an emphasis in marketing, business or quantitative major preferred
- · 5+ years account management experience
- · 3+ years of digital media experience
- · 2+ years prior experience managing and growing teams with varied experience levels
- · Experience planning and/or buying digital media, for some of the following: Paid Search, Facebook Ads, YouTube Ads and/or Programmatic Media
- · Excellent verbal and written communication skills
- · Demonstrated critical thinking ability
- · Comfortable in an unstructured environment
- · Takes initiative to establish new processes when its necessary
- Solution-oriented, Blas for Action.

Other Dutles

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Job Type: Full-time

Salary: \$64,520.00 to \$132,100.00 /year

Application Questions

You have requested that indeed ask candidates the following questions:

 When are you available for an interview or phone screen? Please list 2-3 dates and times or ranges of times.



Senior Manager, Client Services

Jose Gonzalez <josegonzalez@entravision.com>
To: Cynthia Patino <cpatino@riohondo.edu>

Thu, May 21, 2020 at 11:43 AM

Hello Cynthia,

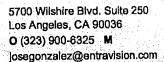
I hope this email finds you well, when you get a min, can you please post this to your outreach job boards, thank you.

Direct Link:

https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2210



Jose Gonzalez AP/AR TV & RD Collections







(in) entravision.com

Entravision (NYSE:EVC) is a leading media company that reaches and engages U.S. Latinos across acculturation levels and media channels, as well as consumers in Mexico. The company's comprehensive portfolio incorporates integrated media and marketing solutions comprised of socialmed television, radio, digital properties, events, and data analytics services. Established in 1996, Entravision has corporate headquarters in Santa Monica, CA. www.entravision.com

This message contains information from Entravision Communications Corporation that may be confidential or privileged. If you are not the intended recipient, be swere that any disclosure, copying, distribution or use of the contents of this information is prohibited. If you have received this transmission in error, please notify me immediately by telephone or electronic mail. Thank you.



Senior Manager, Client Services.pdf 48K JOS SEEKERS

EMPLOYERS

Post a Job

My Postings

Support

COVID-19 Related Resources A note from us, financial assistance, job searching in a down economy, Hollywood Support Staff COVID-19 Relief Fund ...

Your posting has been submitted and an email confirmation has been sent.

Posting Guidelines

Post A Job: Confirmation

FAQ

Premium Listings

Site Advertising

ATS Integration

Important Notes

Please note the following:

- It will take 24 hours for the job to appear live on the atte to the general public.
- If you have duplicate postings (see list below), they <u>must</u> be removed before we will process any new postings.
- To Edit or Remove one of the other postings listed below, Click Hers.

Upgrade Your Posting

Increase the visibility of your job posting. Click "Upgrade" next to the listing to add one of the following benefits:

- Featured Posting Posting will show at the top of your category
- Company Logo Brand your posting with your logo
- . Web Link Direct applicants to your company's jobsite
- . Front Page Highlight your listing on our alte's front page

	anderson a transfer and security and a security of the property of the contract of the contrac	Language of the second lands of selection and the second second second second second	2		
Date	Job Title	Company	Location	Status	Modify
Caure and estimate Aures	en e	and the second s	haaaasaaaayeesii koo keesii oo kaalii o	. cycle a Wysiothany	
May 21	Senior Manager, Client Services	Entravision Communications	Los Angeles, CA	Offline	(Edit)(Upgrade)
- 1	Committee of the commit	Control of the contro	g Zana, in an an annon magairt a la na marainn an ann an ann an an	James and acceptance of the	maken krisiin ja valitaan ja valitaan kaan aan aan aan aan aan aan aan aan

Support
Report A Problem
Job Seeker FAQ
Employer FAQ

Contact Us

Employer
Post A Job
Employer FAQ
Premium Posting
Who Uses Us

Advertising
Site Advertising

Follow us
Twitter
Facebook
YouTubs

Site

RSS Feeds Terms Of Use Privacy Policy Support Site Contact Us The security of your personal information is of paramount importance to us. We hire outside companies to test our security on a daily basis.

© 1999-2020 EntertainmentCareers Net • 2118 Wilehire Blvd #401, Santa Monica, CA 90403



MAKEAN IMPACTO ENTRY TUTO FUTTURE

	Senior Manager, Client Service	rices					
		Create a Profile Log Ir					
Apply Now	Location/Market: Los Angeles	s, CA					
	JOB DESCRIPTION						
요즘 보는 사람들에 다른다는 그는 것이 하는 생활되지만 생활되면 있다. 그 하는데 동안 등에 대한 기를 받는데 하는데 그렇고 있다. 그렇게 그렇게 요즘 모든데 되었다.	세계를 많은 건강을 기계하는 것을 받는데 있습니다. 일일 등록 보통하는데, 전하다면 많은 남은 다 하다.						
Refer Job:	Summary						
CONTROL BEAUTY SEASON ON THE COLUMN C							
Add to Saved Jobs							

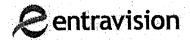


Entravision's Digital Agency Services Dusiness.

This role is a player-coach role that may manage a small list of accounts in addition to developing his/her team to ensure Entravision's clients receive excellent service and manage clients' digital campaigns to maximize clients' marketing KPIs.

Essential Functions

- Manage a team of account managers and sales planners
- Take an active role in key client meetings (e.g. campaign kick-off calls, campaign recap meetings, quarterly business reviews) and act as a trusted Entravision Digital subject matter expert in high-profile client pitches and meetings.
- Coach and develop a highly effective client services team that delivers quality service maximizing clients' marketing outcomes leading to improved retention and upsell rates.
- Contribute to process and other operational improvements that elevate our offerings and improve our sales planning and account management operations
- Partner with digital sales managers, account executives and your team to deliver strategy, insights, and measurement aligned with clients' business goals
- Work with team to develop dashboards to track campaign KPIs including, pacing, eCPC, eCPM, CPL and CPA



time and correctly

 Own high-level, strategic client deliverables including campaign recap decks and leverage strong knowledge of the overall digital media landscape to transform data into insights

Position Type/Expected Hours of Work

This is a full time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education & Experience

- Bachelors or equivalent with an emphasis in marketing, business or quantitative major preferred
- 5+ years account management experience
- 3+ years of digital media experience
- 2+ years prior experience managing and growing teams with varied experience levels
- Experience planning and/or buying digital media, for some of the following: Paid Search, Facebook Ads, YouTube Ads and/or Programmatic Media
- Excellent verbal and written communication skills
- Demonstrated critical thinking ability
- Comfortable in an unstructured environment
- Takes initiative to establish new processes when its necessary
- Solution-oriented. Bias for Action.



Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

in

About Us

In The News

Product Portfolio Careers

Investor

Contact

- Terms of Use
- **Mobile Terms of Use**
- Privacy Policy



HOME (HTTPS://SCBA.COM/)

MARKET RESEARCH Y

Building

Brands, Market Share, and

Results

CAREER OPPORTUNITIES

(HTTPS://SCBA.COM/CAREER-OPPORTUNITIES/)

POLITICAL & EEO (HTTPS://SCBA.COM/POLITICAL-EEO/)

RELEASES (HTTPS://SCBA.COM/PRESS-RELEASES/)

MEMBER STATIONS (HTTPS://SCBA.COM/MEMBER-STATIONS/)



Senior-Manager, Client Services://scba.com/about-us/)

California

By The Southern Salfornia Broadcasters Association (https://scba.com/author/pwsadmin/) | May 21, 2020

New Me (https: Qsenywhere

Posted 5 days ago

ba.com)

1

Entravision Communication

Station/Call

KLYY FM

Contact:

Jessica Martinez

Contact Email:

jessicamartinez@entravision.com

(mailto:jessicamartinez@entravision.com)

Contact Phone Number:

(323) 900-6100

Experience needed:

Required Education & Experience

- Bachelors or equivalent with an emphasis in marketing, business or quantitative major preferred
- 5+ years account management experience
- · 3+ years of digital media experience
- · 2+ years prior experience managing and growing teams with varied experience levels
- Experience planning and/or buying digital media, for some of the following: Paid Search, Facebook Ads, YouTube Ads and/or Programmatic Media
- Excellent verbal and written communication skills
- Demonstrated critical thinking ability
- Comfortable in an unstructured environment
- Takes initiative to establish new processes when its necessary
- · Solution-oriented. Bias for Action.

Description:

Turavi Dissis Ing Tra Senior Manager, Client Services to lead the client vices is ales plants in support of Entravision's Digital Agency Services sines. This top is a player coach role that may manage a small list of accounts in ion to developing his/her team to ensure Entravision's clients receive excellent service that May manage a small list of accounts in ion to developing his/her team to ensure Entravision's clients receive excellent service that May manage is the maximization of the maximization

MARKET RESEARCH Y

Essential Revilaing

MEMBER STATIONS (HTTPS://SCBA.COM/MEMBER-STATIONS/)

Brands,
Manage a team of account managers and sales place Affect OPPORTUNITIES
Market

(HTTPS://SCBA.COM/CAREER-OPPORTUNITIES/)

Take Shartive for in key client meetings (e.g. campaign kick-off calls, campaign recap receiptings, quarterly business reviews) and act as BOUITIEALERED (HITTPS://SCBA.COM/POLITICAL-EEO/) subject matter expert in high-profile client pitches and meetings.

PRESS RELEASES (HTTPS://SCBA.COM/PRESS-RELEASES/)



- Coach and the major a highly effective client services team that delivers quality service maximization and upsell services team that delivers quality service maximization and upsell services.

 Advertiser
- Contributes o process and other operational improvements that elevate our offering and account management operations
- Partne **baigoti** ital sales managers, account executives and your team to deliver strategy, insights, and measurement aligned with clients' business goals.
- Work with team to develop dashboards to track campaign KPIs including, pacing, eCPC, eCPM, CPL and CPA
- Team with internal functional partners including creative services and ad ops to ensure all client assets and campaigns are completed on time and correctly
- Own high-level, strategic client deliverables including campaign recap decks and leverage strong knowledge of the overall digital media landscape to transform data into insights

Position Type/Expected Hours of Work

- · This is a full time position. Actual hours and schedule may vary.
- · Supervisory Responsibility
- · Reports directly to EVP of US Digital

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.
We encourage women and minorities to apply.

Apply for job

Print



13351 Riverside Dr, #669, Sherman Oaks, CA 91423

HOME (HTTPS://SCBA.COM/) MARKET RESEARCH Y (https:**gerking**m) MEMBER STATIONS (HTTPS://SCBA.COM/MEMBER-STATIONS/) Brands. Market

CAREER OPPORTUNITIES (HTTPS://SCBA.COM/CAREER-STATES)

Share, and (https://scba.com/career-states)

MARKET RESEARCH LOS ANGELES (HTTPS://SCBA.COM/LOS-ANGELES) AUTOMOTIVE POLITICAL HE FERS LETTERS (CHERRA FROM PER LETT) CAL-EEO/) S. AAANITRHTTPS://SCBA.COMSAN.DIEGO/) INDUSTRY PUBLICATIONS (HTTPS://SCBA.COM/INDUSTRY.PUBLICATIONS/)
WHITE PAPER REPORTS (
Southern
ABOUT US SCBA SPOTLIGHT ON (HTTPS://SCBA.COM/SCBA.SPOTLIGHT-ON) California Advertises digital information series intersuscer comuscer digital-information series/ (http (ANSUL) ATIVE ACCOUNT MANAGEMENT SERIES (HTTPS://SCBA.COM/CONSULTATIVE ACCOUNT MANAGEMENT-SERIES/) ba.com) QUARTERLY GUIDANCE REPORT (HTTPS://SCBA.COM/QUARTERLY-GUIDANCE-REPORT/) mandes clades children compresses elationes "epote dodobinhime (hilliche des comresels cobradimentes) SUBMIT A JOB POSTING (HTTPS://SCBA.COM/SUBMIT-A-JOB-POSTING/) POLITICAL & EEO (HTTPS://SCBA.COM/POLITICAL-EEO/) PRESS RELEASES (HTTPS://SCBA.COM/PRESS-RELEASES/) | ABOUT US (HTTPS://SCBA.COM/ABOUT-US/) | CONTACT (HTTPS://SCBA.COM/CONTACT/)

© 2019 The Southern California Broadcasters Association

DESIGN SERVICES

(https://www.godaddy.com/websites/web-design)



You are signed in as Job Poster

California Broadcasters Association | 5/21/2020

Job Details

Job Title: Senior Manager, Client Services

Job Category: Digital Media

Open Date: 5/21/2020

Closing Date: 6/21/2020

Job Type: Full Time

Url: http://www.yourcba.com

Job Details: Entravision Digital is looking for a Senior

Manager, Client Services to lead the client services and sales planning team in support of Entravision's Digital Agency Services business. This role is a player-coach role that may manage a small list of accounts in addition to developing his/her team to ensure Entravision's clients receive excellent service and manage clients' digital campaigns to

maximize clients' marketing KPIs.

Experience: Essential Functions · Manage a team of

account managers and sales planners · Take an active role in key client meetings (e.g. campaign kick-off calls, campaign recap meetings, quarterly business reviews) and act as a trusted Entravision Digital subject matter expert in high-profile client pitches and meetings. · Coach and develop a highly effective client services team that delivers quality service maximizing clients' marketing outcomes leading to improved retention and upsell rates. · Contribute to process and other operational improvements that elevate our offerings and improve our sales planning and account management operations ·

Partner with digital sales managers, account

executives and your team to deliver strategy, insights, and measurement aligned with clients' business goals · Work with team to develop dashboards to track campaign KPIs including, pacing, eCPC, eCPM, CPL and CPA · Team with internal functional partners including creative services and ad ops to ensure all client assets and campaigns are completed on time and correctly. Own highlevel, strategic client deliverables including campaign recap decks and leverage strong knowledge of the overall digital media landscape to transform data into insights

Requirements: Position Type/Expected Hours of Work This is a full time position. Actual hours and schedule may vary. Supervisory Responsibility Reports directly to EVP of US Digital Required Education & Experience · Bachelors or equivalent with an emphasis in marketing, business or quantitative major preferred 5+ years account management experience · 3+ years of digital media experience · 2+ years prior experience managing and growing teams with varied experience levels · Experience planning and/or buying digital media, for some of the following: Paid Search, Facebook Ads, YouTube Ads and/or Programmatic Media · Excellent verbal and written communication skills · Demonstrated critical thinking ability · Comfortable in an unstructured environment. · Takes initiative to establish new processes when its necessary. Solution-oriented. Bias for Action.

Additional Information:

Other Duties Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice. Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees. Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Contact Details:

Please email Resume: jessicamartinez@entravision.com

Print Job View All Jobs Close Add New Job

Note: This employment opportunity will be posted only on the California Broadcasters Association job bank website.

Your job has been posted to the California Broadcasters
Association on-line job bank. The FCC has determined that posting
on a broadcaster association job bank website alone is not
sufficient to satisfy the requirement of achieving "broad outreach"
for each full-time employment opportunity but must be
accompanied by direct outreach efforts. For a full discussion of the
broad outreach requirements, SEE: Review of the Commission's,
Broadcast and Cable Equal Employment Opportunity Rules and
Policies, MM Docket No. 98-204.

Here is the link: http://hraunfoss.fcc.gov/edocs_public/attachmatch/FCC-02-303A1.pdf

Full-Time Jobs Filled Report

From: Los Angeles,CA

Date: 9/6/2021

Page: 1/1

Full Time Jobs Filled from 8/1/2020 to 7/31/2021

B1S Job ID	Job Title	Date Filled	Recruitment Source	Prong 2	Contact Details
82850	Shared Services Specialist Barrega Felipa	08/04/2020	Entravision Communications	No	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
84373	Sales Assistant Maria Valadez	08/24/2020	Entravision Communications	Ņo.	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
84374	Integrated Marketing Solutions Consultant Arturo Casas	08/28/2020	Entravision Communications	Nö	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
87104	Digital Account Manager Guadalupe Maximo	01/17/2021	Entrayision Communications	Ño	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
89472	National Sales Coordinator Mayra Mariscal	04/19/2021	Entravision Communications	No	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
89473	Content Editor Angel Castellanos	06/09/2021	Entravision Communications	No	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100
90329	Digital Account Manager Madelina Garcia	05/15/2021	Entravision Communications	No	5700 Wilshire Blvd 5700 Wilshire Blvd Los Angeles California 90036 Phone: 323-900-6100

From: Los Angeles,CA

Date: 9/8/2021

Page: 1/27

Job Notification details between 8/1/2020 to 7/31/2021

Digital Account Manager (Broadcast1Source tracking number 90329)

No. of Agencies were used: 9

Notification sent to agencies below was identical for Fax and e-mail notifications. A copy of this is shown below:

To

All recruiting agencies listed in the report below

Sent On: 05/12/2021

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

E-Mail: jadoremos@entravision.com

Title: Digital Account Manager

Experience:

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation build is a Plus!!

Requirements:

Required Education and Experience

- Minimum of 3 years of relevant experience in related field.
- Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- Strong understanding of Internet terms and technologies.
- English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Description:

Digital Account Manager

Digital Account Manager

From: Los Angeles,CA

Date: 9/8/2021

Page: 2/27

Job Notification details between 8/1/2020 to 7/31/2021

Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with internal and external partners to flawlessly execute campaigns for Advertisers/Agencies in Local US Markets and drive revenue for Entravision. The right individual will be effective in communication, organization, and analytical thinking, while thrive in an ever-evolving, fast-paced environment. Your team will include thoughtful, problem-solving individuals who are passionate about working with their clients.

Duties And Responsibilities

- Project manage multiple campaigns from pre-launch through campaign wrap with focus on client KPIs and retention
- Work with ad ops, creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
- Be the frontline on all booked revenue to monitor campaign delivery and pacing; escalate issues when applicable
- Think strategically about our clients' business goals and how we can optimize performance to align
 with customer needs throughout their campaign and beyond; provide performance based strategies for
 upsell opportunities
- Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad-hoc requests
- Cultivate positive business relationships with clients and sales, design, operations, and technical teams
- Collaborate with billing team to resolve monthly invoicing queries

From: Los Angeles,CA Page: 3/27

Job Notification details between 8/1/2020 to 7/31/2021

Date: 9/8/2021

Requirements And General Skills

- 3+ years in digital advertising specifically in campaign execution and delivery, client communication, and project management
- Understanding basic digital terminology and application (ie CPM, Bidding, Margins, CPC, etc)
- Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio,
 video, OTT/CTV, and SEM advertising products
- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks and campaigns in a timely manner
- · Excellent client service skills with an emphasis on verbal and written communication; results driven with strong analytical skills
- · Experience creating visually appealing and analytical presentations utilizing campaign performance and industry data in order to reinforce delivery of client KPIs and maintain client retention
- Enjoy working in a collaborative team environment, sharing knowledge across the department
- Must be fluent in English (written and verbal) with a professional tone and experience speaking with various audiences
- · Spanish fluency a plus

From:

Los Angeles,CA

Date: 9/8/2021

Page: 4/27

Job Notification details between 8/1/2020 to 7/31/2021

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Additional Information:

Contact:

Please see Link where to apply: https://entravision.csod.com/ats/careersite/jobdetails.aspx? site=1&c=entravision&id=2461

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jennifer Adoremos at jadoremos@entravision.com

e a a desalada i confirmation de falli dell'homo destaci	Kirks	ekarati ali	rimmoramo, anti-1914 de l'Alle de la Laconda de Colonia de la colonia della colonia de la colonia de	Manifest Court Cou	5 7 2 7 3 2 3 2 3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Natification	Agameri Marma	Prong2	Name	Notification By Fax	Notification By
HAOMICATION	Agency Name	r rong.	TAMIC	into difficultion by Ama	
In.			· ·	1	Email
Date	·	Į.			3381244
			at a second of the contract of		

From: Los Angeles,CA

Date: 9/8/2021

Page: 5/27

Job Notification details between 8/1/2020 to 7/31/2021

Notification Date	Agency Name	Prong2	Name	Notification By Fax	Notification By Email
5/12/2021	United Latino Job Bank HireLatinos.org	No	n/a n/a	1	By User/Other System
5/12/2021	All Access	No	Ria Denver	1	By User/Other System
5/12/2021	LatinoLA!	No	JOB BOARD		By User/Other System
5/12/2021	Entertainment Careers. Net	No	Brad Hall	1	By User/Other System
5/12/2021	So California Broadcasters Association	No	Thom Callahan		By User/Other System
5/12/2021	Entravision Communications	No	Jose Gonzalez		By User/Other System
5/12/2021	Santa Monica College	No	CAREER SERVICES	1	By User/Other System
5/12/2021	www.mediagignow.com	No	MediaGigNow.com	1	customerservice@med iagignow.com
5/12/2021	California Broadcasters Assoc.	No	Joe Berry	1	By User/Other System

You have successfully posted your job.

View your job stats in "My Account" section (http://hirelatinos.org/my-listings/job/)

Back

Digital Account Manager

Entravision Communications

Los Angeles

May 12, 2021

Full time

Other

JOB DESCRIPTION

The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with internal and external partners to flawlessly execute campaigns for Advertisers/Agencies in Local US Markets and drive revenue for Entravision. The right individual will be effective in communication, organization, and analytical thinking, while thrive in an ever-evolving, fast-paced environment. Your team will include thoughtful, problem-solving individuals who are passionate about working with their clients.

Duties And Responsibilities

- Project manage multiple campaigns from pre-launch through campaign wrap with focus on client.

 KPIs and retention
- Work with ad ops, creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
- Be the frontline on all booked revenue to monitor campaign delivery and pacing; escalate issues when applicable

- Think strategically about our clients business goals and how we can optimize performance to align with customer needs throughout their campaign and beyond; provide performance based strategies for upsell opportunities
- Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad-hoc requests
- Cultivate positive business relationships with clients and sales, design, operations, and technical teams
- Collaborate with billing team to resolve monthly invoicing queries

Requirements And General Skills

- 3+ years in digital advertising specifically in campaign execution and delivery, client communication, and project management
- · Understanding basic digital terminology and application (ie CPM, Bidding, Margins, CPC, etc)
- · Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio, video, OTT/CTV, and SEM advertising products
- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- · Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- · Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks and campaigns in a timely manner
- · Excellent client service skills with an emphasis on verbal and written communication; results driven with strong analytical skills
- Experience creating visually appealing and analytical presentations utilizing campaign performance and industry data in order to reinforce delivery of client KPIs and maintain client retention
- · Enjoy working in a collaborative team environment, sharing knowledge across the department
- · Must be fluent in English (written and verbal) with a professional tone and experience speaking with various audiences
- \cdot Spanish fluency a plus

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation build is a Plus!!

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

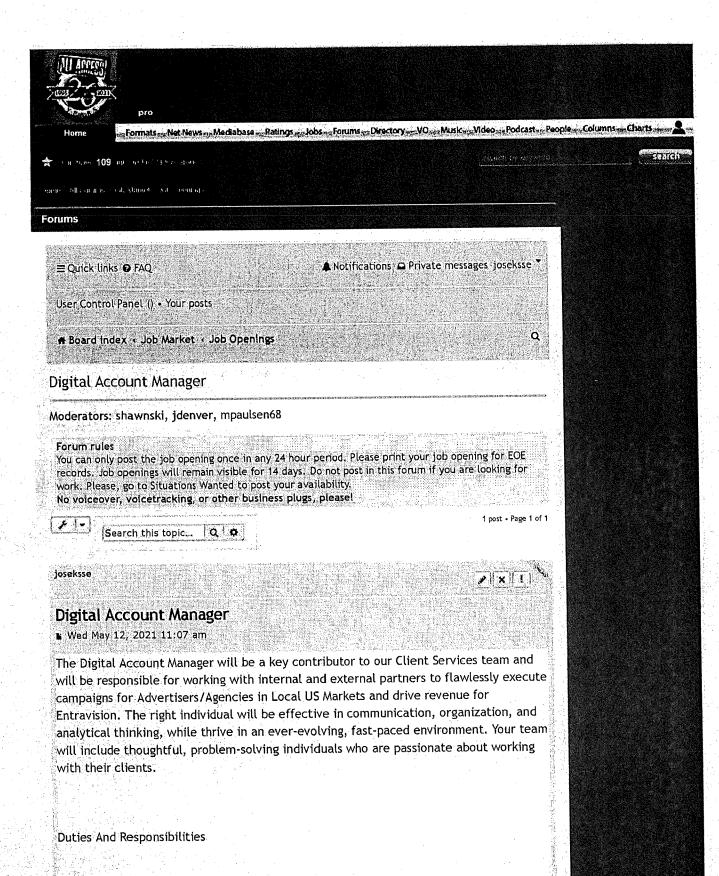
Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Company Profile (http://hirelatinos.org/company/861/entravision-communications/)

Apply Now (http://hirelatinos)org/system/classifieds/applic

Share this job:



· Project manage multiple campaigns from pre-launch through campaign wrap with

focus on client KPIs and retention

- Think strategically about our clients' business goals and how we can optimize performance to align with customer needs throughout their campaign and beyond; provide performance based strategies for upsell opportunities
- Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad-hoc requests
- · Cultivate positive business relationships with clients and sales, design, operations, and technical teams
- Collaborate with billing team to resolve monthly invoicing queries

Requirements And General Skills

- · 3+ years in digital advertising specifically in campaign execution and delivery, client communication, and project management
- Understanding basic digital terminology and application (ie CPM, Bidding, Margins, CPC, etc)
- Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio, video, OTT/CTV, and SEM advertising products
- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks and campaigns in a timely manner
- · Excellent client service skills with an emphasis on verbal and written communication; results driven with strong analytical skills
- Experience creating visually appealing and analytical presentations utilizing campaign performance and industry data in order to reinforce delivery of client KPIs and maintain client retention

· Spanish fluency a plus

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation build is a Plus!!

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

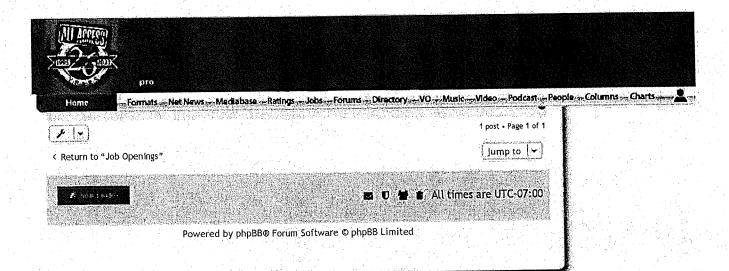
Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by



te Map					Contact Us
adio Formats	Jobs	Forums	Charts & Data	Local Directories	How can we help you?
lignative	of hormons	he sau	varilaimy	нем жи Эпестор	
menes hedar	nination Amies	≥сино/Магкечт,	י עיוניי אוניי	Las appeles Operators	
omitty	Struction obt	onemer/nota	Altorat, 200, 50a10	San we theree	
ance	В станации с И астив,	are o Vons	Safe Thereof	smalle flier too	
ουλιούν		r namestinis jeer	Suleethiist	зав станстье Эпести	
reysz latic (roct)	Mobile Content	Юман эсти	3g manusorg	занина Эпостом	
uki -	Pooni Ape		Mochanics	Sana, 900 (012)	
n (07)	Amittine ADD	Social	SongDish	sionston Onectory	
n. 2071:	Whoev Poore on	A) SECT-1 STORM		Sans amorne three fore	All Access Music Grou
i Truc	inx: Mort	v in Some		Sono Coda Oneccone	Do. Mc
піми Од		Az anstyntte			Valler, 1960
					Agricological Company
let News	Columns	Ratings	People	All Access Music	
keenime anno	родина прина	Hirton	industry offectors	My Account	
	9: пошеот	= i valiat	ayene Prave	Suit Are Actobile	
8SS	TREE CHEV		Русавий допитуч.		

Home About Us Our Staff Contact Us Privacy Policy Terms of Service

Cappings in the assaulted steen Consideration of the object of



SUBSECT STORIES A LIVENTS

525	EWE.	MAH	1739	GU	3

-	: :	Transport to the state of the s	Sea
201 3000	:		 1

Digital Account

Manager

Home 🥳 Calendario A&E

Careers Comunidad Exprésatel

Forum Gusto y sabor Hollywood People Salud Tecnologia

El Editor's Blog Submit stories and events Advertise in LatinoLA Join our mailing list Publish your story on ¡LatinoLA!

Use this form to publish your stories and announcements on ¡LatinoLA! Use our event submission form to list events on our Calendar. We publish stories and announcements for free and subject to our community guidelines;

Please contact us immediately if you find any difficulties,

Story added successfully

Muchas gracias!

We received your story.

It will look like the form on the right after we edit and publish it following our community guidelines,

Do you see changes you want to make now? Click here to edit your story.

To request future changes or ask that we withhold the publishing of your story, contact us and reference Story 15550

To submit another story, click here.

Careers

Digital Account Manager

he Digital Account Manager will be a key contributor to our Client Services team

Published on LatinoLA, May 12, 2021

Digital Account Manager

Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with internal and external partners to flawlessly execute campaigns for Advertisers/Agencies in Local US Markets and drive revenue for Entravision. The right individual will be effective in communication, organization, and analytical thinking, while thrive In an ever-evolving, fast-paced environment. Your team will include thoughtful, problemsolving individuals who are passionate about working with their clients.

Duties And Responsibilities

- Project manage multiple campaigns from pre-launch through campaign wrap with focus on client KPIs and retention
- · Work with ad ops, creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
- Be the frontline on all booked revenue to monitor campaign delivery and pacing, escalate issues when applicable
- Think strategically about our clients' business goals and how we can optimize performance to align with customer needs throughout their campaign and beyond; provide performance based strategies for upsell opportunities
- Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad-hoc requests
- « Cultivate positive business relationships with clients and sales, design, operations, and technical teams
- Collaborate with billing team to resolve monthly involcing queries

Requirements And General Skills

- 3+ years in digital advertising specifically in campaign execution and delivery, client communication, and project management
- Understanding basic digital terminology and application (ie CPM, Bldding, Margins, CPC, etc)
- Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio, video, OTT/CTV, and SEM advertising products
- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- * Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks and campaigns in a timely manner
- Excellent client service skills with an emphasis on verbal and written communication; results driven with strong analytical skills
- Experience creating visually appealing and analytical presentations utilizing campaign performance and industry data in order to reinforce delivery of client KPIs and maintain client retention
- Enjoy working in a collaborative team environment, sharing knowledge across the department
- Must be fluent in English (written and verbal) with a professional tone and experience speaking with various audiences
- · Spanish fluency a plus

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation build is a PlusII

Position Type/Expected Hours of Work

This is a Full Time position, Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- Strong knowledge of: Display advertising paid search, content marketing, and Google
 Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4, Strong understanding of Internet terms and technologies.
- 5, English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of

Publish your story Contact us	List your event About us	Advertise in LatinoLA Privacy policy	Join our mailing list	RSS Feeds © 1999-2014, LatinoCities, Inc
and the second s	134444			The state of the s
•	V			
and the second s			A more representation of the state of the st	
			Email the author	i variation
			Entravision Communications is an Equal Opp We encourage women and minorities to appl	
			Verify to confirm work eligibility for all new hir	
			Entravision Communications Corporation part	ticipates in the E-Verify system operated by the e Social Security Administration and will use E-
			activities, duties or responsibilities that are re- responsibilities and activities may change at a	quired of the employee for this job. Duties, any time with or without notice,

JOB SEEKERS

EMPLOYERS

Post a Job

My Postings

Support

Please help us help you botter. Please take this 50 second survey to let us know how we can better assist you with your job search and career development.

Posting Guidelines

Post A Job: Confirmation

FAQ

Your posting has been submitted and an email confirmation has been sent.

Premium Listings

Site Advertising ATS integration

Important Notes

Please note the following:

- . It will take 24 hours for the job to appear live on the site to the general public.
- . If you have duplicate postings (see list below), they must be removed before we will process any new postings,
- To Edit or Remove one of the other postings listed below, <u>Click</u>

Upgrade Your Posting

Increase the visibility of your job posting. Click "Upgrade" next to the listing to add one of the following benefits:

- Featured Posting Posting will show at the top of your category
- Company Logo Brand your posting with your logo
- Web Link Direct applicants to your company's jobsite
- Front Page Highlight your listing on our site's front page

٠.٥ ا	Date	P	Job Title	an ign	Company	e e	Location		Status	Modify	Ĭ
	May 12		Digital Account Manager	!. !	Entravision Communications		Los Angeles, CA	į	Offline	Edit Upgrads	A

Support Report A Problem Job Seeker FAQ Employer FAQ

Contact Us

Employer Post A Job Employer FAQ

Premium Posting

Who Uses Us

Advertising

Site Advertising

Follow us Twitter Facebook YouTube

TikTok

Site RSS Feeds

Terms Of Use Privacy Policy Support Site Contact Us

The security of your personal information is of paramount importance to us. We hire outside companies to test our security on a daily basis,

© 1999-2021 EntertainmentCareers, Net. = 2118 Wilshire Blvd #401, Santa Monica, CA 90403 EntertainmentCareers, Net® is a trademark of EntertainmentCareers, Net, Inc.; and may not be used without permission



(https://scba.com)

Building Brands, Market Share, and Results for

HOME (HTTPS://SCBA.COM/)

MARKET RESEARCH Y

MEMBER STATIONS (HTTPS://SCBA.COM/MEMBER-STATIONS/)

CAREER OPPORTUNITIES (HTTPS://SCBA.COM/CAREER-OPPORTUNITIES/)

POLITICAL & EEO (HTTPS://SCBA.COM/POLITICAL-EEO/)

PRESS RELEASES (HTTPS://SCBA.COM/PRESS-RELEASES/)

(https://scba.co

m)

nit a Job Post<mark>i</mark>ng" **Radio Station**

Job Posting Submission Form

* = Required Field

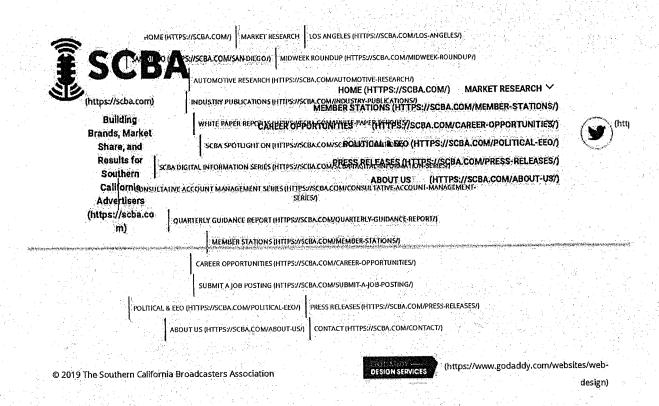
Thanks for contacting us! We will get in touch with you shortly.



J(tel:8057010031)

(805) 701-0031 (tel:8057010031) 13351 Riverside Dr. #669, Sherman Oaks, CA 91423







Building Brands, Market Share, and Results for Southern California Advertisers (https://scba.com)

Digital Account Manager

By The Southern California Broadcasters Association (https://scba.com/author/pwsadmin/)

MEMBER STATIONS (HTTPS://SCBA.COM/MEMBER-STATIONS/)

(HTTPS://SCBA.COM/CAREER-OPPORTUNITIES/) CAREER OPPORTUNITIES

This listing has expired.

POLITICAL & EEO (HTTPS://SCBA.COM/POLITICAL-EEO/)

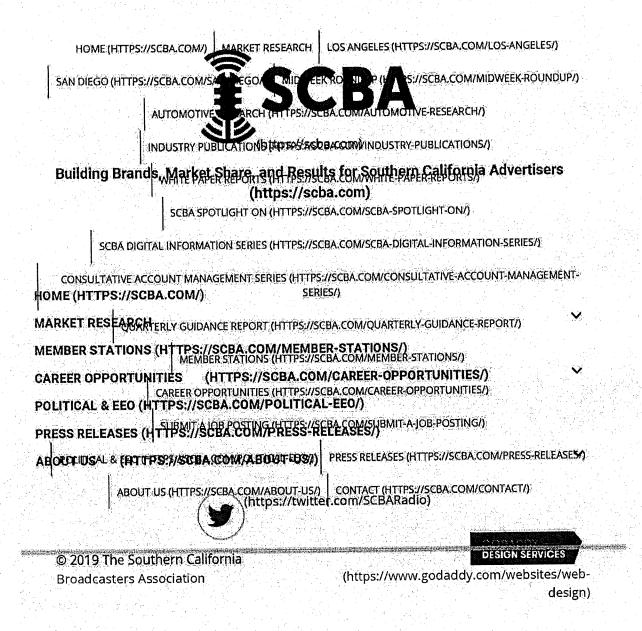
PRESS RELEASES (HTTPS://SCBA.COM/PRESS-RELEASES/)

(HTTPS://SCBA.COM/ABOUT-US/) **ABOUT US**



(tel:8057010031)

(805) 701-0031 (tel:8057010031) 13351 Riverside Dr, #669, Sherman Oaks, CA 91423







Building Brands, Market Share, and Results for Southern California Advertisers

Digital Account Manager

By The Southern California Broadcasters Association | May 13, 2021

This listing has expired.

Digital Account Manager

Converto occos

Paragraph · B 7 经运出主土土产公司的数

Station/Call KSSE-FM
Contact: Rachief Gallop

Contact finally Please apply using LIRL helow

Contact Phone Number: (323) 900-5100

Experience needesti

Description/Job Summary.

The Digisal Account Manager will be a say contributor to our Cherst Services flasm, and will be responsible for working with Internal and external partners to flawlessly exticute comparing for Adherbisatu/Agencies in total US Markets and drive revenue for Entizyation. The oight Individual will be effective in continuous and analytical thinking, while thrive in an everywhine, seen passed environment your team will include thoughtful, problemsolving individuals who are passionals about working with their clients.

Duties And Researchibilities

- Project manage multiple campaigns from pre-launch through campaign wrap with focus on client KPIs and retembort
- Work with an opic creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
- Be the honders on as booked revenue to monitor campaigh delivery and process escalate cause when applicable.
- Think shategically about our claims' business goah and how we can
 optimize performance to sign with customer needs throughout their
 campaign and beyond; provide performance based strategies for upsell-
- Provide nacessary zampaign deliverables including but not limited to reporting, screenanous performance insights, and ad-hit, requests
- Cultivate possible business relationships with disens and sales design appearables and technical teams
- . Collaborate with billing team to tesofice morthly involving questes

Requirements And General Skills

- 3+ years in digital advertising specifically in campaign execution and dislivery, client communication, and project management
- Understanding basic digital terminology and application (ig CPM, Sidding, Macuin, CPC, etc)
- Knowledge of post-sale process and creation of digital streets experience with display, mobile, studio, idea, OTT/CTV, and SEM adventising products
- Experience managing laud-gen compalgers (Google Ads & Escabods) a HUGE PLUSI
- Understanding and experience with creative speci, right ad copy and custom adjoint of content creation.
- May in working within insecusion order management systems and third-party systems to monitor companies of delivery and performance.
- . Extremely proactive and highly organized, with the ability to manage and
- prioritiza mustiple and varied tests and campaigns in a timely manner

 * Excellent cleant service violits with an emphasis on verbal and withen
- communication; results deriven with absorpt analytical stalls

 Experience (1836) in June by appealing and analytical presentations utiliting
 company performance and industry data in order to reinforce delivery of
 client KPIs and maintain client retention:
- Egypy working in a collaborative team environment sharing kindwedge across the department



MAREAN INDACE OF INTERIES FUTTURE

Apply Now

Refer Job:
Add to Saved Jobs

Back

Digital Account Manager

Digital Account Manager

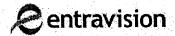
Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with internal and external partners to flawlessly execute campaigns for Advertisers/Agencies in Local US Markets and drive revenue

Create a Profile | Log In



win include thoughtful, problem-solving individuals who are passionate about working with their clients.

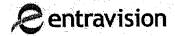
Duties And Responsibilities

- Project manage multiple campaigns from prelaunch through campaign wrap with focus on client KPIs and retention
- Work with ad ops, creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
- Be the frontline on all booked revenue to monitor campaign delivery and pacing; escalate issues when applicable
- Think strategically about our clients' business goals and how we can optimize performance to align with customer needs throughout their campaign and beyond; provide performance based strategies for upsell opportunities
- Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad-hoc requests
- Cultivate positive business relationships with clients and sales, design, operations, and technical teams
- Collaborate with billing team to resolve monthly involcing queries

Requirements And General Skills



- Understanding basic digital terminology and application (ie CPM, Bidding, Margins, CPC, etc)
- Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio, video, OTT/CTV, and SEM advertising products
- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks and campaigns in a timely manner
- Excellent client service skills with an emphasis on verbal and written communication; results driven with strong analytical skills
- Experience creating visually appealing and analytical presentations utilizing campaign performance and industry data in order to reinforce delivery of client KPIs and maintain client retention
- Enjoy working in a collaborative team environment, sharing knowledge across the department
- Must be fluent in English (written and verbal) with a professional tone and experience speaking with various audiences
- · Spanish fluency a plus



presentation build is a Plus!!

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.



Administration and will use E-verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

f in

About Us In The News

Product Portfolio Careers

Investor Contact

- Terms of Use
- Mobile Terms of Use
- Privacy Policy
- Terms of Sales
- ©2020 Entravision Communications Corporation. All rights reserved

Job Information	
Job ID	6435284
Job Title	Digital Account Manager
Job Description	The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with internal and external partners to flawlessly execute campaigns for Advertisers/Agencies in Local US Markets and drive revenue for Entravision. The right individual will be effective in communication, organization, and analytical thinking, while thrive in an ever-evolving, fast-paced environment. Your team will include thoughtful, problem-solving individuals who are passionate about working with their clients.
	Duties And Responsibilities
	Project manage multiple campaigns from pre-launch through campaign wrap with focus on client KPIs and retention
	 Work with ad ops, creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
	Be the frontline on all booked revenue to monitor campaign delivery and pacing; escalate issues when applicable
	 Think strategically about our clients' business goals and how we can optimize performance to align with customer needs throughout their campaign and beyond; provide performance based strategies for upsell opportunities
	 Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad hoc requests
	 Cultivate positive business relationships with clients and sales, design, operations, and technical teams
	· Collaborate with billing team to resolve monthly involcing queries
	Requirements And General Skills
	 3+ years in digital advertising specifically in campaign execution and delivery, client communication, and project management
	 Understanding basic digital terminology and application (ie CPM, Bidding, Margins, CPC, etc)

Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio, video, OTT/CTV, and SEM advertising products

- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks and campaigns in a timely manner
- Excellent client service skills with an emphasis on verbal and written communication; results driven with strong analytical skills
- Experience creating visually appealing and analytical presentations utilizing campaign performance and industry data in order to reinforce delivery of client KPIs and maintain client retention
- · Enjoy working in a collaborative team environment, sharing knowledge across the department
- Must be fluent in English (written and verbal) with a professional tone and experience speaking with various audiences
- Spanish fluency a plus

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation build is a Plus!!

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.

6. Previous experience working from distance with clients will be a plus. Other Duties Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice. Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees. Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply. Full Time Type of Job California Job Location 06/11/2021 **Expiration Date** Job Requirements Associates, Bachelors, Diploma **Degrees Wanted Majors Wanted** Any Major Any Job Target Job Targets Wanted Special Skills Wanted Other Job Requirements **Company Information Entravision Communications Corporation Company Name Employer Web Site** http://entravision.com Entravision Communications Corporation is a leading media company that reaches and engages U.S. Latinos across acculturation levels and media channels, as well as consumers in Mexico. The company's comprehensive portfolio incorporates integrated media and marketing solutions comprised of acclaimed television, radio, digital properties, events, and data analytics services. Entravision has 56 primary television stations and is the largest affiliate group of both the Univision and UniMás television networks. Entravison also owns and operates 49 primarily Spanish-language radio stations featuring nationally recognized talent, as well as the Entravision Audio Network and **Company Description** Entravision Solutions, a coast-to-coast national spot and network sales and marketing organization representing Entravision's owned and operated, as well as its affiliate partner, radio stations. According to comScore Media Metrix®, Entravision's digital operating group, Pulpo, is the #1-ranked online advertising platform in Hispanic reach, and Pulpo's comprehensive media offering, data, and consumer insights lead the industry. Entravision shares of Class A Common Stock are traded on The New York Stock Exchange under the symbol: EVC. **Equal Opportunity Employer** Yes

Contact Information

Contact

Name: Rachel Gallop Address: 5700 Wilshire Blvd Suite 250 Los Angeles, CA 90036

Phone; 323-900-6100

Email: rachel.gallop@entravision.com

Apply Online

iii aa siiraa kaasa a iiraan sa siiraaha 1900 oo iii iiraa ah saadhaan 1900 iiraa oo iiraa oo iiraa oo iiraa o



≡ Menu

Digital Account Manager

Posted 3 months ago

DESCRIPTION

Digital Account Manager

Digital Account Manager

Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with internal and external partners to flawlessly execute campaigns for Advertisers/Agencies in Local US Markets and drive revenue for Entravision. The right individual will be effective in communication, organization, and analytical thinking, while thrive in an ever-evolving, fast-paced environment. Your team will include thoughtful, problem-solving individuals who are passionate about working with their clients.

Duties And Responsibilities

- Project manage multiple campaigns from pre-launch through campaign wrap with focus on client KPIs and retention
- · Work with ad ops, creative services, and client as needed to troubleshoot any ad creative issues that impact tracking, implementation, or reporting
- · Be the frontline on all booked revenue to monitor campaign delivery and pacing; escalate issues when applicable
- Think strategically about our clients' business goals and how we can optimize performance to align with customer needs throughout their campaign and beyond; provide performance based strategies for upsell opportunities
- · Provide necessary campaign deliverables including but not limited to: reporting, screenshots, performance insights, and ad-hoc requests
- Cultivate positive business relationships with clients and sales, design, operations, and technical teams
- Collaborate with billing team to resolve monthly invoicing queries

Requirements And General Skills

- · 3+ years in digital advertising specifically in campaign execution and delivery, client communication, and project management
- · Understanding basic digital terminology and application (ie CPM, Bidding, Margins, CPC, etc)
- Knowledge of post-sale process and creation of digital assets; experience with display, mobile, audio, video,
 OTT/CTV, and SEM advertising products
- Experience managing lead-gen campaigns (Google Ads & Facebook) a HUGE PLUS!
- Understanding and experience with creative specs, tags, ad copy and custom ad/content creation
- · Skill in working within internal order management systems and third-party systems to monitor campaign delivery and performance
- Extremely proactive and highly organized, with the ability to manage and prioritize multiple and varied tasks

and campaigns in a timely manner

· Excellent client service skills with an emphasis on verbal and written communication; results driven with

strong analytical skills

Experience creating visually appealing and analytical presentations utilizing campaign performance and

industry data in order to reinforce delivery of client KPIs and maintain client retention

· Enjoy working in a collaborative team environment, sharing knowledge across the department

· Must be fluent in English (written and verbal) with a professional tone and experience speaking with various

audiences

· Spanish fluency a plus

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to EVP of US Digital

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of

the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social

Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

JOB EXPERIENCE

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation

REQUIREMENTS

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.
- 6. Previous experience working from distance with clients will be a plus.

ADDITIONAL INFO

HOW TO APPLY

Please see Link where to apply: https://entravision.csod.com/ats/careersite/jobdetails.aspx? site=1&c=entravision&id=2461

https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2461



Return To Job Listings



Job Title: Digital Account Manager

Job Category: MARKETING
Open Date: 5/12/2021
Closing Date: 6/12/2021
Job Type: Full Time

City: LOS ANGELES

Zipcode: 90036 State: California

Url: http://https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=en

travision&id=2461

Job Details:

Digital Account Manager

Digital Account Manager

Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

The Digital Account Manager will be a key contributor to our Client Services team and will be responsible for working with Internal and external partners to flawlessly execute campalgns for Advertisers/Agencies in Local US Markets and drive revenue for Entravision. The right individual will be effective in communication, organization, and analytical thinking, while thrive in an everevolving, fast-paced environment. Your team will include thoughtful, problem-solving individuals who are passionate about working with their clients.

Duties And Responsibilities

Spanish fluency a plus

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary

Supervisory Responsibility

Reports directly to EVP of US Digital

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work

Experience:

Experience in Pre-sales campaign planning and RFP/RFI response including media spreadsheet and presentation build is a Plus!!

Requirements:

Required Education and Experience

- 1. Minimum of 3 years of relevant experience in related field.
- 2. Strong knowledge of: Display advertising paid search, content marketing, and Google Analytics.
- 3. Previous experience as Account Executive or Sales Planning positions will be considered.
- 4. Strong understanding of Internet terms and technologies.
- 5. English verbal and written as well as Spanish proficiency is mandatory.

Previous experience working from distance with clients will 6.

be a plus.

Contact Details: Please see Link where to apply: https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2461

From: Los Angeles,CA

Date: 9/8/2021

Page: 6/27

Job Notification details between 8/1/2020 to 7/31/2021

Content Editor (Broadcast1Source tracking number 89473)

No. of Agencies were used: 5

Notification sent to agencies below was identical for Fax and e-mail notifications. A copy of this is shown below:

To

All recruiting agencies listed in the report below

Sent On: 04/12/2021

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

E-Mail: jadoremos@entravision.com

Title: Content Editor

Experience:

Required Education and Experience

- Job Requirements/Qualifications:
- Knowledge of Adobe Premiere and Final Cut software preferred
- Minimum 2-3 years of experience in the field
- Knowledge and ability to deliver coverage across multiple platforms
- Must be fluent in Spanish and English (speak, read & write)
- Must be willing to submit a background investigation
- Must have a valid driver's license
- Must have unrestricted work authorization to work in the United States
- Punctuality and Dependability are essential
- Must be able to work all shifts, including weekends and Holidays and be willing to change schedules with little or no notice if needed.

Requirements:

From: Los Angeles, CA Page: 7/27

Job Notification details between 8/1/2020 to 7/31/2021

Date: 9/8/2021

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Description:

Entravision Network seeks a news photographer/editor. Qualified applicants should have at least one-year shooting experience in a news environment. Candidates should possess strong video compositional skills and the ability to tell a visually compelling story.

The applicant also needs to run camera, work closely with digital team,

Essential Functions

- Teamwork player. Work with a wide range of people all across the U.S.
- Create and edit video content to be syndicated to Entravision's several platforms.
- Shooting and editing of vo's, vo-sot and packages for Broadcast Air and On-line postings
- Operate studio cameras during live news shows and special shows.

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of News & Video

Additional Information:

Contact:

https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2435

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

From: Los Angeles,CA

Date: 9/8/2021

Page: 8/27

Job Notification details between 8/1/2020 to 7/31/2021

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Notification Date	Agency Name	Prong2	Name	Notification By Fax	Notification By Email
4/12/2021	Entertainment Careers. Net	No	Brad Hall	1-	By User/Other System
4/12/2021	www.mediagignow.com	No	MediaGigNow.com	1	customerservice@med iagignow.com
4/12/2021	Entravision Communications	No	Jose Gonzalez	I and a second	By User/Other System
4/12/2021	Santa Monica College	No	CAREER SERVICES	1	By User/Other System
4/12/2021	California Broadcasters Assoc.	No	Joe Berry	1	By User/Other System



Your Content Editor job submission.

EntertainmentCareers.Net Support <bouncesubmit-343909@entertainmentcareers.net>

Mon, Apr 12, 2021 at 5:31 PM

Reply-To: lajobs@entravision.com To: lajobs@entravision.com

******CONFIRMATION******

Thank you for posting your jobs with EntertainmentCareers.net.

New Upgrade your posting to get better visibility:

- Keep your posting in the top of the search results.
- Have your posting or company featured on the front page of the site.
- Add your logo.
- Include a link to your website.

Click here upgrade, edit, or remove your posting https://www.entertainmentcareers.net/d/B3C06D27937BB9F2?utm_source=ecn_jobpostconfirm&utm_medium=email

We respectfully ask you to do the following:

#1 When the position is filled, please remove it (Instructions below) from the site ASAP.

#2 When you do hire someone as a result of posting on EntertainmentCareers.Net, please, please, please, let us know. This is the only way we measure our performance and it absolutely makes our day to hear the SUCCESS stories.

#3 Please provide us with any feedback that you may have, we always welcome suggestions for improving the site. If you would like to see a feature added to the site, let us know. We have, so far, never turned down a request to add a feature.

#4 We strive to get things right; Please let us know ASAP if there are any problems.

Please note that it will take 1 business day until you will be able to see the posting on the website. If you need a posting rushed, please let us know

****Your Listing****

Use this link to edit or delete your posting https://www.entertainmentcareers.net/d/B3C06D27937BB9F2?utm_source=en_lobpostconfirm&utm_medium=email

Full or Part Time: Full Time

Job or Internship: Job

Company: Entravision Communications

City: Los Angeles

State: CA

Country: US

Job Title: Content Editor

Job Description: Entravision Network seeks a news photographer/editor. Qualified applicants should have at least one-year shooting experience in a news environment. Candidates should possess strong video compositional skills and the ability to tell a visually compelling story.

The applicant also needs to run camera, work closely with digital team,

Essential Functions

- Teamwork player. Work with a wide range of people all across the U.S.
- Create and edit video content to be syndicated to Entravision's several platforms.
- Shooting and editing of vo's, vo-sot and packages for Broadcast Air and On-line postings
- Operate studio cameras during live news shows and special shows.

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of News & Video

Required Education and Experience

- Job Requirements/Qualifications:
- Knowledge of Adobe Premiere and Final Cut software preferred
- Minimum 2-3 years of experience in the field
- Knowledge and ability to deliver coverage across multiple platforms
- Must be fluent in Spanish and English (speak, read & write)
- Must be willing to submit a background investigation
- Must have a valid driver's license
- Must have unrestricted work authorization to work in the United States
- · Punctuality and Dependability are essential
- Must be able to work all shifts, including weekends and Holldays and be willing to change schedules with little or no notice if needed.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Contact us: Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

Your anonymous EntertainmentCareers.Net email address will be shown in the posting and will forward to lajobs@entravision.com

To make any changes or to delete the listing, go to the employer's section of the site https://www.entertainmentcareers.net/employer/?utm_source=ecn_jobpostconfirm&utm_medium=email and click on 'My Postings'.

Thank you,

Brad Hall Founder/CEO EntertainmentCareers.Net 310-442-0200 x101 Phone 128.177.138.254

ref:ecnb1

Date: 9/8/2021

Page: 6/32

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE Fax and E-mail verification summary report for Content Editor

Position: Content Editor Hire Date: June 9, 2021

This report, generated by Broadcast1Source, verifies that KDLD, KDLE, KLYY, KSSC, KSSD, KSSE used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject: Job Notification from Broadcast1 Source

From: contact@broadcast1source.com

Details:

Entravision Network seeks a news photographer/editor, Qualified applicants should have at least one-year shooting experience in a news environment. Candidates should possess strong video compositional skills and the ability to tell a visually compelling story.

The applicant also needs to run camera, work closely with digital team,

Essential Functions

- Teamwork player. Work with a wide range of people all across the U.S.
- Create and edit video content to be syndicated to Entravision's several platforms.
- Shooting and editing of vo's, vo-sot and packages for Broadcast Air and On-line postings
- Operate studio cameras during live news shows and special shows.

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of News & Video

Requirements:

Date: 9/8/2021

Page: 7/32

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE

Fax and E-mail verification summary report for Content Editor

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Experience:

Required Education and Experience

- Job Requirements/Qualifications:
- Knowledge of Adobe Premiere and Final Cut software preferred
- Minimum 2-3 years of experience in the field
- Knowledge and ability to deliver coverage across multiple platforms
- Must be fluent in Spanish and English (speak, read & write)
- Must be willing to submit a background investigation
- Must have a valid driver's license
- Must have unrestricted work authorization to work in the United States
- Punctuality and Dependability are essential
- Must be able to work all shifts, including weekends and Holidays and be willing to change schedules with little or no notice if needed.

Additional Information:

Contact:

https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2435

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Date: 9/8/2021

Page: 9/32

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE

Fax and E-mail verification summary report for Content Editor

RS Number	Recruiting Source	Date and Time
11	www.mediagignow.com	₽
	E-mail: customerservice@mediagignow.com	Sent: 4/12/2021 8:43:27 PM



MAKEAN IMPAGI ONEMACO ANTHRUTO FUTTURE

Apply Now

Refer Job: 🙀 🛅

Back

Content Editor

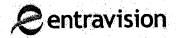
Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

Entravision Network seeks a news photographer/editor. Qualified applicants should have at least one-year shooting experience in a news environment. Candidates should possess strong video compositional skills and the ability to tell a visually compelling story.

Create a Profile | Log In



- Teamwork player. Work with a wide range of people all across the U.S.
- Create and edit video content to be syndicated to Entravision's several platforms.
- Shooting and editing of vo's, vo-sot and packages for Broadcast Air and On-line postings
- Operate studio cameras during live news shows and special shows.

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of News & Video

Required Education and Experience

- Job Requirements/Qualifications:
- Knowledge of Adobe Premiere and Final Cut software preferred
- Minimum 2-3 years of experience in the field
- Knowledge and ability to deliver coverage across multiple platforms
- Must be fluent in Spanish and English (speak, read & write)
- Must be willing to submit a background investigation
- Must have a valid driver's license
- Must have unrestricted work authorization to work in the United States



weekengs and Holidays and be willing to change schedules with little or no notice if needed.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

ក់ in

About Us

In The News

Product Portfolio Careers

Investor

Contact

- Terms of Use
- Mobile Terms of Use
- Privacy Policy
- Terms of Sales
- ©2020 Entravision Communications Corporation. All rights reserved

Santa Monica College

Career Services Center: (310) 434-4337 | Email



Home

Entravision Communications Corporation

Help

Log Out

Job Postings

Job #6403282 has been posted successfully.

Listed below are the jobs that you have posted to Santa Monica College.

On Hold: not yet reviewed; displayed on a pink background
Pending: reviewed and approved; scheduled to become Active on a future date
Under Review: additional information is needed for approval
Active: reviewed and approved; visible to job seekers
Expired: Expiration Date has been reached; no longer visible to job seekers; displayed in red text
Not Approved: reviewed but not approved for display to job seekers

Click the Job ID to view a posting as job seekers will see it.

Click on the 🔪 icon to Edit a job posting.

Click on the lcon to Expire an active job posting.

Click on the loon to Repost a job posting.

Click on the icon to view Submissions to a posting.

Post a New Job

playing	records 1-20 of 45	Medi The second se
	On Hold	
ontent E	ditor	
b ID	Job Type	Deadline
		05/12/2021
403282	Full-Time	
	Expired	www.ca.camara
igital A	count Manager	
ob ID	Job Type	Deadline
323180	da an mai garaga masa saganas sa mana br>I Full Time	02/05/2021
Cranhic I	Design Intern	and the second s
ob ID	Job Type	Deadilne
	요 : 사람이 얼마나 되는 사람이 되었는데 그 그리고 있습니다. 그리고 했다	03/04/2020
134018	Unpald Internship	
Manager	of Enterprise Networking	
lob ID	Job Type	Deadline
5134023	Full Time	03/04/2020
Digital S	ales Manager	
Job ID	Job Type	Deadline
	Full ⊓me	04/20/2019
5850318	The state of the s	
Reception		
lob ID	Job Type	Dendline
5790310	Full Time	02/28/2019
Integral	ed Marketing Coordinator	
Job ID	20b Type	Desdine
5773708		02/14/2019
	[발생 옷] 문 생활일 하는 경우 이탈 그 아랫 학생 이를 받는 것 같아요?	
Campai	jn Manager	
Job ID	Job Typs	Deadline

/UZ3 49	Full time	11/30/2018
ntegrate	d Marketing Director	
ob ID	Job Type	Deadline
5362317	Full Time	02/18/2018
Executive	a Assistant TV & Radio	
lob ID	3ob Type	Deadline
5362335	Full Time	02/18/2018
Shared S	ervices Specialist	
Job ID	Job Type	Deadline
52 44 929	Full Time	11/11/2017
Receptio	nist	
Job ID	Job Type	Desdline
<u>5244922</u>	Full Time	10/31/2017
Integrat	ed Marketing Coordinator	A control of the cont
Job ID	Job Type	Deadline
4834075	Full Time	12/26/2016
and the state of	de autor das et potentión an autorización des constituis la vica autorización actividad constituidad constituid ldéo Editor	Anna and the second of the State of the second of the seco
Job ID	Job Type	Deadline
4715948	Full Time	11/11/2016
Radio Br	oadcast Studio Engineer	nina - Educa Aradaina ka maradaina da ka
Job ID	Job Type	Deadline
	Full Time	10/30/2016
	ted Marketing Solutions Consultant	saki, sakanianiahii - sainb sakaini sakimiini damii.
Job ID	Job Type	Deadline
4715799	Full Time	10/22/2016
e e i summini care.	ons Van Driver	er en
Job ID	[일종] : : : : : : : : : : : : : : : : : : :	Deadline
4665111		10/16/2016
	rcial Producer	aggar aggar a anaga ang ang ang ang ang ang ang ang
Job ID	Job Type	Dendline
4644584	지수들의 하는 어린데 됐다. 본리는 작업 전체들을 하나요	09/30/2016
with the	I Entertainment Digital Content Director	deplacement of a second state of the second
Job ID	Job Type	Deadline
4682547	시계() [[취임 - 개월 1일 - 기원 - 기원 기	09/26/2016
	ast Studio Technical Operations Manager	taga magana da sa
Job ID	물론 화물을 보는 사람들이 되는 것이 모양을 살아왔다.	Desdiine
4699379	연락중청중하실 사람들이 네 그 그릇을 하는 것만	09/21/2016
40733/3	The street of th	and the second

Page: 1 2 3

My Employer Account Home Page



Job Title: Content Editor

Job Category: Design

Open Date: 4/12/2021 Closing Date: 5/12/2021 Job Type: Full Time

State: California

Url: http://www.superestrella.com

Job Details:

Entravision Network seeks a news photographer/editor. Qualified applicants

should have at least one-year shooting experience in a news environment. Candidates should possess strong video compositional skills and the ability to

tell a visually compelling story.

The applicant also needs to run camera, work closely with digital team,

Essential Functions

Teamwork player. Work with a wide range of people all across the U.S.

Create and edit video content to be syndicated to Entravision's several platforms.

Shooting and editing of vo's, vo-sot and packages for Broadcast Air and Online postings

Operate studio cameras during live news shows and special shows.

Position Type/Expected Hours of Work

This is a Full Time position. Actual hours and schedule may vary.

Supervisory Responsibility

Reports directly to VP of News & Video

Experience:

Required Education and Experience

Job Requirements/Qualifications:

Knowledge of Adobe Premiere and Final Cut software preferred

Minimum 2-3 years of experience in the field

Knowledge and ability to deliver coverage across multiple platforms

Must be fluent in Spanish and English (speak, read & write)

Must be willing to submit a background investigation

Must have a valid driver's license

Must have unrestricted work authorization to work in the United States

Punctuality and Dependability are essential

Must be able to work all shifts, including weekends and Holidays and be willing to change schedules with little or no notice if needed.

Requirements:

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Contact Details: https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravis ion&id=2435

From: Los Angeles,CA

Date: 9/8/2021

Page: 9/27

Job Notification details between 8/1/2020 to 7/31/2021

National Sales Coordinator (Broadcast1Source tracking number 89472)

No. of Agencies were used: 5

Notification sent to agencies below was identical for Fax and e-mail notifications. A copy of this is shown below:

To

All recruiting agencies listed in the report below

Sent On: 04/12/2021

Subject: Job Notification from Broadcast1Source

From: contact@broadcast1source.com

E-Mail: jadoremos@entravision.com

Title: National Sales Coordinator

Experience:

Competencies

- 1. Technical Capability.
- 2. Strategic Thinking.
- 3. Excellent Verbal & Written Communication Skills.
- 4. Organizational Skills.
- 5. Attention to Detail.
- 6. Ability to Maintain Strict Confidentiality.
- Multitasking and Prioritizing in a Dynamic Work Environment.
- 8. Leadership.
- 9. Teamwork.

Supervisory Responsibility

Reports directly to VP Local & National Media

Position Type/Expected Hours of Work

Job Notification Details Report

From: Los Angeles,CA

Date: 9/8/2021

Page: 10/27

Job Notification details between 8/1/2020 to 7/31/2021

This is a Full Time position, Monday through Friday. Actual hours and schedule may vary.

Required Education and Experience

- 1. Minimum of 2 years broadcast sales experience with understanding of promotions, consumer research and ratings.
- 2. A complete and full knowledge of Microsoft Word, PowerPoint, and Excel.
- 3. Full knowledge of Wide Orbit Media Sales & Traffic system.
- 4. Working knowledge of qualitative and quantitative data including Nielsen TV & Audio and Scarborough.
- 5. Strong telephone skills.

Preferred Education and Experience

- Experience putting together a client presentation or event recap.
- 2. Spanish speaking proficiency is preferred.

Requirements:

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Description:

Job Notification Details Report

From: Los Angeles,CA

Date: 9/8/2021
Page: 11/27

Job Notification details between 8/1/2020 to 7/31/2021

Responsible for handling both national radio as well as some local radio business. Performs daily responsibilities including entering contracts, sending pre-emption notices, preparing make-good offers based on ratings and preparing post analysis. The position reports directly to the National Sales Manager and the General Sales Manager.

Essential Functions

- 1. Enters contracts.
- 2. Sends pre-emption notices.
- Prepares make-good offers based on rating and prepares post analysis.

Additional Information:

Contact:

https://entravision.csod.com/ats/careersite/jobdetails.aspx?site=1&c=entravision&id=2433

Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER

IMPORTANT

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Jose Gonzalez at josegonzalez@entravision.com

Notification Date	Agency Name	Prong2	Name	Notification By Fax	Notification By Email
4/12/2021	Entertainment Careers. Net	No	Brad Hall	1	By User/Other System
4/12/2021	United Latino Job Bank HireLatinos.org	No	n/a n/a	1	By User/Other System
4/12/2021	Entravision Communications	No	Jose Gonzalez	1	By User/Other System
4/12/2021	www.mediagignow.com	No	MediaGigNow.com	1	customerservice@med iagignow.com
4/12/2021	California Broadcasters Assoc.	No	Јое Веггу	1	By User/Other System

EMPLOYERS JOM 香蕉菜K菜菜葡 Post a Job My Postings Support Please help us help you better. Please take this 50 second survey to let us know how we can better assist you with your job search and career development. **Post A Job: Confirmation** Posting Guidelines FAQ Your posting has been submitted and an email confirmation has been sent. Premium Listings Site Advertising **Upgrade Your Posting** Important Notes ATS Integration Increase the visibility of your job posting. Click "Upgrade" next to Please note the following: the listing to add one of the following benefits: . It will take 24 hours for the job to appear live on the site to the . Featured Posting - Posting will show at the top of your general public. category . If you have duplicate postings (see list below), they must be Company Logo - Brand your posting with your logo removed before we will process any new postings. Web Link - Direct applicants to your company's jobsite To Edit or Remove one of the other postings listed below, <u>Click</u>. Front Page - Highlight your listing on our site's front page Here mag (1990) at the mag (1991) at the second of the second o Modify Location Status Date Job Title Company Entravision Communications Offline (Edit) (Upgrada) Los Angeles, CA National Sales Coordinator Apr 13

> The security of your personal information is of paramount importance to us. We hire autable companies to test our security on a daily basis.

an an angganangan nagagan kan anggan pangan an an anggan an an an an an an		manifest a service of a conservation of the service of	A CONTRACTOR OF THE PARTY OF TH	
Support	Employer	Advertising	Follow us	Site
Report A Problem	Post A Job	Site Advertising	Twitter:	RSS Feeds
Job Seeker FAQ	Employer FAQ		Facebook	Terms Of Use
Employer FAQ	Premium Posting		YouTuba	Privacy Policy

TlkTok

Support Site

Contact Us

© 1999-2021 EntertainmentCareers.Net • 2118 Wilshire Blvd #401, Senta Monica, CA 90403 EntertainmentCareers.Net© is a trademark of EntertainmentCareers.Net, Inc. and may not be used without permission

Who Uses Us

Contact Us

You have successfully posted your job. View your job stats in "My Account" section (http://hirelatinos.org/my-listings/job/)

Back

National Sales Coordinator

Entravision Communications

Apr 12, 2021

Full time

Administrative

Administrative Assistant

Advertising Sales

JOB DESCRIPTION

Entravision Communications Corporation

National Sales Coordinator

Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

Responsible for handling both national radio as well as some local radio business. Performs daily responsibilities including entering contracts, sending pre-emption notices, preparing make-good offers based on ratings and preparing post analysis. The position reports directly to the National Sales Manager and the General Sales Manager.

Essential Functions

- 1. Enters contracts.
- 2. Sends pre-emption notices.
- Prepares make-good offers based on rating and prepares post analysis.

Competencies

- 1. Technical Capability.
- 2. Strategic Thinking.
- 3. Excellent Verbal & Written Communication Skills.
- 4. Organizational Skills.
- 5. Attention to Detail.
- 6. Ability to Maintain Strict Confidentiality.
- 7. Multitasking and Prioritizing in a Dynamic Work Environment.
- 8. Leadership.
- 9. Teamwork.

Supervisory Responsibility

Reports directly to VP Local & National Media

Position Type/Expected Hours of Work

This is a Full Time position, Monday through Friday. Actual hours and schedule may vary.

Required Education and Experience

- 1. Minimum of 2 years broadcast sales experience with understanding of promotions, consumer research and ratings.
- 2. A complete and full knowledge of Microsoft Word, PowerPoint, and Excel.
- 3. Full knowledge of Wide Orbit Media Sales & Traffic system.
- 4. Working knowledge of qualitative and quantitative data including Nielsen TV & Audio and Scarborough.
- Strong telephone skills.

Preferred Education and Experience

- 1. Experience putting together a client presentation or event recap.
- 2. Spanish speaking proficiency is preferred.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer. We encourage women and minorities to apply.

About Entravision Communications

Company Profile (http://hirelatinos.org/company/861/entravisioncommunications/)

Apply Now ()

Share this job:



Apply Now

Refer Job:

fin i

Add to Saved Jobs

Entravision Communications Corporation Create a Profile | Log In

National Sales Coordinator

Location/Market: Los Angeles, CA

JOB DESCRIPTION

Summary

Responsible for handling both national radio as well as some local radio business. Performs daily responsibilities including entering contracts, sending pre-emption notices, preparing make-good offers



Essential Functions

- I. Enters contracts.
- 2. Sends pre-emption notices.
- 3. Prepares make-good offers based on rating and prepares post analysis.

Competencies

- 1. Technical Capability.
- 2. Strategic Thinking.
- 3. Excellent Verbal & Written Communication Skills.
- 4. Organizational Skills.
- 5. Attention to Detail.
- 6. Ability to Maintain Strict Confidentiality.
- 7. Multitasking and Prioritizing in a Dynamic Work Environment.
- 8. Leadership.
- 9. Teamwork.

Supervisory Responsibility

Reports directly to VP Local & National Media

Position Type/Expected Hours of Work

This is a Full Time position, Monday through Friday. Actual hours and schedule may vary.

Required Education and Experience

- Minimum of 2 years broadcast sales experience with understanding of promotions, consumer research and ratings.
- 2. A complete and full knowledge of Microsoft Word, PowerPoint, and Excel.
- 3. Full knowledge of Wide Orbit Media Sales & Traffic system.



Preferred Education and Experience

- 1. Experience putting together a client presentation or event recap.
- 2. Spanish speaking proficiency is preferred.

Other Duties

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

f in

About Us In The News

Product Portfolio Careers

Investor Contact



- · rilvacy runcy
- Terms of Sales
- ©2020 Entravision Communications Corporation. All rights reserved

Date: 9/8/2021

Page: 10/32

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE

Fax and E-mail verification summary report for National Sales Coordinator

Position: National Sales Coordinator Hire Date: April 19, 2021

This report, generated by Broadcastl Source, verifies that KDLD, KDLE, KLYY, KSSC, KSSD, KSSE used Broadcastl Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

All recruiting agencies listed in the report below

Subject:

Job Notification from Broadcast1Source

From:

contact@broadcast1source.com

Details:

Responsible for handling both national radio as well as some local radio business. Performs daily responsibilities including entering contracts, sending pre-emption notices, preparing make-good offers based on ratings and preparing post analysis. The position reports directly to the National Sales Manager and the General Sales Manager.

Essential Functions

- 1. Enters contracts,
- 2. Sends pre-emption notices.
- 3. Prepares make-good offers based on rating and prepares post analysis.

Requirements:

Please note this job description is not designed to cover or contain a comprehensive listing of activities, duties or responsibilities that are required of the employee for this job. Duties, responsibilities and activities may change at any time with or without notice.

Entravision Communications Corporation participates in the E-Verify system operated by the US Department of Homeland Security and the Social Security Administration and will use E-Verify to confirm work eligibility for all new hire employees.

Entravision Communications is an Equal Opportunity Employer.

We encourage women and minorities to apply.

Experience:

Date: 9/8/2021

Page: 11/32

KDLD, KDLE, KLYY, KSSC, KSSD, KSSE

Fax and E-mail verification summary report for National Sales Coordinator

Competencles

	그 보고 하는 의 이 없는 는 그 경우를 잃고 있다면요?		
1.	Technical Capability.		
2.	Strategic Thinking		
3.	Excellent Verbal & Written Communication Skills.		
	Company of Children and Childre		
4.	Organizational Skills.		
5.	Attention to Detail.		
.			
6.	Ability to Maintain Strict Confidentiality.		
	- 1500년 전 1500년 br>1500년 1500년 150		
7.	Multitasking and Prioritizing in a Dynamic Work Environment.		
8.	Leadership.		
	사용이 보는 노력들은 명도 함께 생활하는 하는 것이		
9.	Teamwork		
Outral de	Paragraphility	and and the space of National distriction of the	
Supervis	sory Responsibility		
Reports	directly to VP Local & National Media	'생활하다일으로 하는 보고 보다 보다. 기계 전환 보았다면 하는 것이 되었다.	
Position	Type/Expected Hours of Work		1919 - 1919 - 1919 Julius Ballings (1919 - 1919)
This is a	a Full Time position, Monday through Friday. Actual hours and schedule	may vary.	
Require	ed Education and Experience		
	Minimum of 2 years broadcast sales experience with understanding of	promotions consumer re	search and ratings
1.	Minimum of 2 years proadcast sales experience with didensianding of		
2.	A complete and full knowledge of Microsoft Word, PowerPoint, and E	(cel.	
	A complete and to the transfer of the second		
3.	Full knowledge of Wide Orbit Media Sales & Traffic system.		
4.	Working knowledge of qualitative and quantitative data including Niels	sen TV & Audio and Scart	oorough.
	그 그는 이번에 되는 일이 되는 경기적인 이번 이번 그렇게 된 이번 생활을 받을 때 되었다. 그리고 있다.	원 그리 얼마나는 마리를 하는 바다를 했다.	

Preferred Education and Experience

Strong telephone skills.