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November 7, 2022

**VIA E-MAIL & POSTING TO  
FCC ONLINE PUBLIC INSPECTION FILE**

Elizabeth E. Goldin  
Assistant Chief, Investigations & Hearings Division  
Enforcement Bureau  
Federal Communications Commission

Re: Response to Broadcast EEO Audit Letter  
WWDC(FM) (FAC. ID# 8682)

Dear Ms. Goldin:

On behalf of iHM Licenses, LLC, licensee of WWDC(FM), Washington, District of Columbia (Fac. ID# 8682), as well as the commonly owned stations in the Washington, District of Columbia station employment unit ("SEU"), the undersigned submits the SEU's response to your letter of August 19, 2022 concerning compliance with the Commission's Equal Employment Opportunity rules, 47 C.F.R. § 73.2080.<sup>1</sup> Per your request, this submission consists of a sworn statement by Aaron Hyland, Regional President with copies of documentation responsive to your inquiry.

Should any questions arise concerning this submission, kindly contact the undersigned.

Respectfully Submitted,

A handwritten signature in blue ink that reads "Meredith G. Singer".

Meredith G. Singer

cc: Lynn Kalagian (FCC) (*via email*)

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<sup>1</sup> The SEU received an extension of time in which to respond.

## DECLARATION OF AARON HYLAND, REGIONAL PRESIDENT

I, Aaron Hyland, hereby declare as follows:

1. I am a Regional President for iHM Licenses, LLC, the licensee of WWDC(FM), Washington, DC (Fac. ID No. 8682), which is part of a station employment unit based in Washington, DC and which includes WASH(FM), Washington, DC (Fac. ID No. 70933); WBIG-FM, Washington, DC (Fac. ID No. 54459); WIHT(FM), Washington, DC (Fac. ID No. 25080); and WMZQ-FM, Washington, DC (Fac. ID No. 73305) (the “SEU” or “Unit”). The stations in this SEU are commonly owned through subsidiaries ultimately owned and controlled by iHeartMedia, Inc. (collectively, “iHeartMedia”). This Statement and relevant attachments are being submitted in response to the August 19, 2022 letter of Elizabeth E. Goldin, Assistant Chief, Investigations & Hearings Division of the Commission’s Enforcement Bureau, concerning a random audit of EEO compliance (the “EEO Audit Letter”).
2. This SEU employs five or more full-time employees as the term is defined in the broadcast EEO rule of the Federal Communication Commission (“FCC” or the “Commission”), 47 C.F.R. § 73.2080(e)(1).
3. In response to Question 2(b)(i) of the EEO Audit Letter, the SEU’s two most recent EEO Public File Reports, as described in 47 C.F.R. § 73.2080(c)(6), are appended at Attachment A.
4. In response to Question 2(b)(ii) of the EEO Audit Letter, the web addresses of the stations in this SEU are as follows: <https://dc101.iheart.com> (WWDC(FM)), <https://washfm.iheart.com> (WASH(FM)), <https://wbig.iheart.com> (WBIG-FM), <https://hot995.iheart.com> (WIHT(FM)), <https://wmzq.iheart.com> (WMZQ-FM). A copy of the current EEO Public File Report is included on or linked to each of these websites.
5. In response to Question 2(b)(iii), the date of each full-time hire listed in the SEU’s above-referenced EEO Public File Reports, in accordance with 47 C.F.R. § 73.2080(c)(5)(vi), is included in the internal business records appended at Attachment B. Further, the licensee acknowledges that it is required to retain records to document its outreach to the recruitment sources used to fill its full-time positions pursuant to 47 C.F.R. § 73.2080(c)(5)(iii), including the recruitment reflected in the above EEO Public File Reports. However, pursuant to the EEO Audit Letter, only one such job notice per position is included at Attachment B.
6. In response to Question 2(b)(iv) of the EEO Audit Letter, the internal business records appended at Attachment B also provide data concerning (a) the total number of interviewees for each vacancy and (b) the referral source for each interviewee for each full-time vacancy filled during the period covered by the above EEO Public File Reports.
7. In response to Question 2(b)(v) of the EEO Audit Letter, documentation concerning the Unit’s performance of four points worth of recruitment initiative activity during the period covered by the above EEO Public File Reports and as described in § 73.2080(c)(2) is appended at Attachment C with participating personnel noted therein. This SEU employs a total of seventy-one (71) full-time employees and at least one of our stations is located in a market with a population of more than 250,000. Accordingly, the SEU is required to perform at least four

points worth of recruitment initiative activity during each two-year period measured from the date the stations in the SEU are required to file license renewal applications.

8. In response to Question 2(b)(vi) of the EEO Audit Letter, the licensee affirms that it is not aware of any complaints alleging unlawful discrimination in the employment practices of the stations in this SEU based on race, color, religion, national origin or sex filed before a body with jurisdiction under federal, state, territorial or local law during the current license term.

9. In response to Question 2(b)(vii) of the EEO Audit Letter, the licensee affirms that iHM Licenses, LLC deployed an EEO compliance plan, with the assistance of outside communications counsel, known as the Broadcast Diversity Recruitment Plan (the "Recruitment Plan" or "Plan") in conjunction with the effective date of the current EEO regulations. The Plan contains directives as to how iHeartMedia SEUs are to engage in broad recruitment for job vacancies and undertake recruitment initiatives, details the required recordkeeping requirements and provides a quarterly self-assessment program.

At the corporate level, iHeartMedia assists SEUs in understanding and following the Recruitment Plan, employing a team of corporate HR specialists that respond to SEU requests for FCC EEO compliance assistance and/or that call upon outside counsel for additional guidance when warranted. Furthermore, iHeartMedia has a team of internal public inspection file auditors that surveys FCC EEO performance of iHeartMedia SEUs as part of their routine review of overall public file compliance. Finally, in connection with the deployment of HR software throughout the company, iHeartMedia HR's department has conducted training sessions for its SEUs on its hiring policies and procedures, including compliance with the FCC's EEO broad outreach rules, and continues to provide access to training on FCC EEO matters to SEUs via its online HR portal.

At the local level, this SEU has two dedicated EEO coordinators who work together to ensure the SEU remains in compliance with the FCC's EEO rules. The two EEO coordinators share responsibility for recruitment and recordkeeping. The first coordinator, a Vice President of Sales, is the SEU's primary recruiter and hiring manager. The second coordinator, a Finance Specialist, handles the scheduling of recruitment initiative events such as participating in job fairs, hosting station tours with college students who are studying broadcasting (which include Q&A sessions with SEU staff), and participating in speaking engagements at various schools and community groups as part of our recruitment initiatives. This SEU's compliance efforts include identifying our efforts to afford equal employment opportunities to employees and applicants through statements disseminated in job applications and posted in conspicuous areas within the workplace. This SEU's employment practices are my ultimate responsibility, working in conjunction with in-house counsel at iHeartMedia corporate headquarters and, when applicable, outside employment and labor counsel.

10. In response to Question 2(b)(viii) of the EEO Audit Letter, the SEU understands that it must periodically analyze the effectiveness of its EEO recruitment program by reviewing the productivity of sources on its recruitment list and the outcome of its recruitment initiatives. The company's Recruitment Plan, through the quarterly self-assessment mechanism, provides SEUs with an opportunity to consult the corporate headquarters about these issues. To boost the effectiveness of outreach efforts on an ongoing basis, the SEU also includes language on its

station websites encouraging qualified community organizations to contact the SEU to request its job notices. Further, this SEU reviews its recruitment sources on an annual basis to ensure that contact information is accurate. We also stress the importance of broad outreach to all of our hiring managers, including via department head meetings in the office, training courses, and the creation of a Diversity, Equity, and Inclusion committee. The importance of broad outreach is also discussed when SEU employees prepare to attend job fairs.

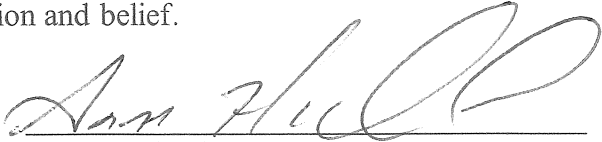
11. In response to Question 2(b)(ix) of the EEO Audit Letter, this SEU strives to comply with all federal, state and/or local laws regarding pay, benefits, seniority practices, promotions, and selection techniques and tests to ensure that they provide equal opportunity and do not have a discriminatory effect. In addition, this SEU endeavors to fulfill the terms of current union agreement(s) with the following entity: the Screen Actors Guild – American Federation of Television and Radio Artists (SAG-AFTRA).

Dated: November 7, 2022

[SIGNATURE PAGE FOLLOWS]

**SIGNATURE PAGE TO  
DECLARATION OF AARON HYLAND, REGIONAL PRESIDENT**

As of the date set forth above, I hereby declare under penalty of perjury that the foregoing is true and correct to the best of my knowledge, information and belief.



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Aaron Hyland

**TAB A**

**EEO PUBLIC FILE REPORTS**

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**  
**EEO PUBLIC FILE REPORT**  
**June 1, 2020 - May 31, 2021**

**I. VACANCY LIST**

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Associate Account Executive	1-10, 12-13, 15, 17-20, 22-28, 30-31, 33	6
Outside Account Executive	1, 3-5, 7-9, 12-28, 30-33	16
Outside Account Executive	1, 3-5, 7-9, 12-28, 30-33	32
Outside Account Executive	1, 3-5, 7-9, 12-28, 30-33	14
Digital Sales Specialist	1-5, 7, 9-10, 12-13, 15, 17-20, 22-29, 31, 33	29
Outside Account Executive	1-15, 17-29, 31, 33	29
Associate Account Executive	1-5, 7-9, 12-15, 17-29, 31, 33	29
Associate Account Executive	1-5, 7-9, 12-15, 17-29, 31, 33	29
Associate Account Executive	1-5, 7-9, 12-15, 17-29, 31, 33	14
Associate Account Executive	1-5, 8-10, 12-13, 15, 17-20, 22-29, 31, 33	29

# WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC

## EEO PUBLIC FILE REPORT

June 1, 2020 - May 31, 2021

### II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
6	Employee Referral	N	3



**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**

**EEO PUBLIC FILE REPORT**

**June 1, 2020 - May 31, 2021**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
7	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
8	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
10	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
11	iHeartMedia Talent Acquisition	N	1
12	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**

**EEO PUBLIC FILE REPORT**

**June 1, 2020 - May 31, 2021**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	2
14	Indeed.com - Not Directly Contacted by SEU	N	6
15	Inside Radio , Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
16	Internal Transfer/Promotion	N	1
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC****EEO PUBLIC FILE REPORT****June 1, 2020 - May 31, 2021****II. MASTER RECRUITMENT SOURCE LIST ("MRSLS")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
21	LinkedIn - Not directly contacted by SEU	N	6
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : Maryland@ocawwomen.org Fax : 1-301-907-3899 Christina Wong Poy	N	0
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : searac@searac.org Fax : 1-202-667-6449 Fam Sawchao	N	0
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : careercenter@towson.edu Fax : 1-410-704-4359 Corey Dunning	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**

**EEO PUBLIC FILE REPORT**

**June 1, 2020 - May 31, 2021**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
29	Unknown (source not adequately identified upon inquiry by SEU)	N	10
30	Wider Opportunities for Women 1001 Connecticut Ave NW S-930 Washington DC, Washington 20036 Phone : 202-464-1596 Url : <a href="http://www.wowonline.org">http://www.wowonline.org</a> Email : <a href="mailto:vstaples@wowonline.org">vstaples@wowonline.org</a> Fax : 1-202-464-1660 Vivian Staples	N	0
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
32	Word of Mouth Referral	N	1

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**

**EEO PUBLIC FILE REPORT**

**June 1, 2020 - May 31, 2021**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
33	www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>30</b>

# WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC

## EEO PUBLIC FILE REPORT

June 1, 2020 - May 31, 2021

### III. RECRUITMENT INITIATIVES

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
1	8/4/2020	Participation in events sponsored by organizations representing the community	On August 4, 2020, our SEU's on-air personalities participated in a panel discussion hosted by Seacrest Studios that focused on careers in the broadcasting industry. As part of the event, our SEU's participants provided interviewing advice for individuals pursuing careers in broadcasting.	4	DJ DJ DJ DJ
2	10/25/2020	Participation in events or programs sponsored by educational institutions	On October 25, 2020, our SEU's Station Manager spoke with approximately 100 college students as a guest lecturer at a Business Management class at the University of Maryland College Park. Our Station Manager spoke with students about careers in sales, specifically sales careers in media and radio.	1	Station Manager
3	10/29/2020	Participation in events sponsored by organizations representing the community	On November 29, 2020, our SEU's on-air personalities participated in a panel discussion hosted by Seacrest Studios that focused on careers in the broadcasting industry. As part of the event, our SEU's participants provided interviewing advice for individuals pursuing careers in broadcasting.	7	On-Air Talent (7)
4	12/1/2020	Establishment of a mentoring program	Our SEU established a mentoring program for junior Account Executives in order to advance their sales careers. Our senior Account Executives guide the mentees (Associate Account Executives), providing professional development and skills, including help with sales calls and procedural matters, as well as help with sales events and career guidance. Four employees were selected to participate in this year-long mentoring program.	4	Senior Account Executive AAE AAE AAE
5	12/17/2020	Provision of training to management	In December 2020, our SEU's Digital Manager took the Harassment Prevention training course provided by iHeartMedia Learning Center. The course focuses on preventing sexual harassment and emphasizes the importance of facilitating a safe and inclusive work environment that provides equal opportunities to all.	1	Digital manager

# WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC

## EEO PUBLIC FILE REPORT

June 1, 2020 - May 31, 2021

### III. RECRUITMENT INITIATIVES

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
6	2/23/2021	Participation in events or programs sponsored by educational institutions	The members of HOT 99.5 took 25 members of the University of Kentucky Ad Club on a virtual tour of the iHeartMedia DC offices! Students were guided through an exclusive tour of the HOT 99.5 studio, the iHeartMedia conference rooms, sales floor, and lobby and got a small glimpse of what life is like in the world of radio!	5	Marketing Director Promotions Director On Air On Air
7	4/13/2021	Provision of training to management	In April 2021, one of our SEU managers took the Valuing Diversity training course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization.	1	VP of sales

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**  
**EEO PUBLIC FILE REPORT**  
**June 1, 2021 - May 31, 2022**

**I. VACANCY LIST**

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Account Executive	1-2, 5-6, 8-9, 11-13, 16-21, 23-27, 31-37, 39-41	9
Outside Account Executive	1-2, 5-6, 8-9, 11-13, 16-21, 23-27, 31-37, 39-41	9
iHeart DC - Cluster Assistant Program Director	2, 5-6, 8-9, 12-13, 16, 21-26, 31-37, 39-41	9
WBIG On-Air Talent	1-2, 5-6, 8, 10, 12-13, 16, 18-19, 21, 23, 25-26, 31-37, 39-41	10
DC101 Elliot in the Morning Associate Producer	1, 4-7, 9, 11, 13, 15-16, 18-21, 23, 25-26, 30-31, 34-38, 40-41	9
CPG Shopper Marketing Account Manager	1, 4-7, 11-13, 15, 17-19, 21, 23, 25-27, 30-31, 34-38, 40-41	17
Program Director - News/Talk WWDC HD2/W284CQ 104.7FM	1, 3-8, 12-15, 18-19, 21, 23, 25-27, 30-32, 34-38, 40-41	27
Associate Account Executive	1, 3-9, 11-16, 18-19, 21-23, 25-27, 30-32, 34-41	9
Associate Account Executive	1, 3-9, 11-16, 18-19, 21-23, 25-27, 30-32, 34-41	27
Outside Account Executive	1, 4-9, 11-13, 15-16, 18-19, 21, 23-26, 28-32, 34-41	9



# WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC

## EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

### II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Bowie State University 14000 Jericho Park Road Bowie, Maryland 20715 Phone : 301-860-4000 Url : <a href="http://www.bowiestate.edu">http://www.bowiestate.edu</a> Dale Oneil Manual Posting	N	0
4	Columbia School of Broadcasting 3947 University Drive Fairfax, Virginia 22030 Phone : 301-377-2099 Url : <a href="http://www.columbiaschoolbroadcas.com">http://www.columbiaschoolbroadcas.com</a> Email : <a href="mailto:cujcareers@columbia.edu">cujcareers@columbia.edu</a> William Butler	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**

**EEO PUBLIC FILE REPORT**

**June 1, 2021 - May 31, 2022**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
7	Coppin State University 2500 W. North Avenue Baltimore, Maryland 21216 Phone : 410-951-3000 Url : <a href="http://www.coppin.edu">http://www.coppin.edu</a> Email : <a href="mailto:CareerServices@coppin.edu">CareerServices@coppin.edu</a> Fax : 1-410-951-3920 Linda Beowie	N	0
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
9	Employee Referral	N	9
10	Facebook post - Not directly contacted by SEU	N	1
11	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC****EEO PUBLIC FILE REPORT****June 1, 2021 - May 31, 2022****II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
14	Georgetown University 37th and O Street NW Washington DC, Washington 20057 Phone : 202-687-3578 Url : <a href="http://www.georgetown.edu">http://www.georgetown.edu</a> Allynn Powell Manual Posting	N	0
15	Greater Washington Workforce Development Collaborative 1201 15th Street NW Suite 420 Washington , District of Columbia 20005 Email : <a href="mailto:dleary@thecommunityfoundation.org">dleary@thecommunityfoundation.org</a> Greater Washington Workforce Development	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
17	iHeartMedia Talent Acquisition	N	3
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC****EEO PUBLIC FILE REPORT****June 1, 2021 - May 31, 2022****II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	1
20	Indeed.com - Not directly contacted by SEU	N	2
21	Inside Radio , Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
22	Internal Posting	N	3
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
24	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC**

**EEO PUBLIC FILE REPORT**

**June 1, 2021 - May 31, 2022**

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
27	LinkedIn - Not directly contacted by SEU	N	8
28	LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : <a href="https://www.linkedin.com/company/linkedin/Career Services">https://www.linkedin.com/company/linkedin/Career Services</a> Manual Posting	N	0
29	LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California N/a N/a Manual Posting	N	0
30	Montgomery College RA 108 51 Mannakee Rockville, Maryland 20850 Phone : 240-567-5062 Url : <a href="http://cms.montgomerycollege.edu">http://cms.montgomerycollege.edu</a> Email : <a href="mailto:beth.reilly@montgomerycollege.edu">beth.reilly@montgomerycollege.edu</a> Career Services	N	0
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC****EEO PUBLIC FILE REPORT**

June 1, 2021 - May 31, 2022

**II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
33	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : <a href="mailto:searac@searac.org">searac@searac.org</a> Fax : 1-202-667-6449 Fam Sawchao	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0

**WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC****EEO PUBLIC FILE REPORT****June 1, 2021 - May 31, 2022****II. MASTER RECRUITMENT SOURCE LIST ("MRSL")**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS Over Reporting Period</b>
38	University of Maryland Career Center 3100 Hornbake Library College Park, Maryland 20742 Phone : 301.405.2780 Url : <a href="http://www.Careers.umd.edu">www.Careers.umd.edu</a> Email : <a href="mailto:eely@umd.edu">eely@umd.edu</a> Adrienne Bradford	N	0
39	Unknown (source not adequately identified upon inquiry by SEU)	N	12
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>39</b>

# WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC

## EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

### III. RECRUITMENT INITIATIVES

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
1	7/21/2021	Participation in events sponsored by organizations representing the community	On July 21, 2021, our SEU's on-air personalities participated in a panel discussion hosted by Seacrest Studios that focused on careers in the broadcasting industry. As part of the event, our SEU's participants provided interviewing advice for individuals pursuing careers in broadcasting.	4	On air talent On Air talent On Air talent On Air talent
2	7/29/2021	Participation in events sponsored by organizations representing the community	On July 29, 2021, our SEU's VP of Sales participated in the Next-Gen HBCU Interns event, a virtual event sponsored by the U.S. Chamber of Commerce with approximately 300 students from a number of HBCUs. Our SEU's VP of Sales, who previously attended an HBCU, discussed careers at iHeartMedia as well as her professional journey.	1	VP of sales
3	2/22/2022	Participation in events or programs sponsored by educational institutions	A representative of our SEU spoke virtually to 15 students in the Radio Practicum class of Cabrini University in Radnor PA on February 22, 2022. Our representative spoke to the Cabrini students about their communication program & student leadership opportunities, about her internships and how she was able to apply what she learned through all of those experiences to transition from an intern at iHeart to part time to full time employment at iHeartMedia. She also detailed her day-to-day responsibilities and her involvement with tentpole events and her role as the visual identity for the stations. She then participated in a question and answered session with the class.	1	Online Content Coordinator



# WASH, WBIG(FM), WIHT, WMZQ-FM, WWDC

## EEO PUBLIC FILE REPORT

June 1, 2021 - May 31, 2022

### III. RECRUITMENT INITIATIVES

	<b>Date</b>	<b>Type of Recruitment Initiative (Menu Selection)</b>	<b>Brief Description Of Activity</b>	<b>No. of Stations Participants</b>	<b>Participant Title</b>
4	3/2/2022	Participation in Job Fairs	On March 2, 2022, our SEU's Director of Business Development participated in the Washington DC Sports & ENT Career Fair held at the University of Maryland College Park. Our SEU's Director of Business Development answered questions and accepted resumes from prospective applicants that were interested in careers in the broadcasting industry.	1	Director of business development
5	3/4/2022	Participation in events sponsored by organizations representing the community	On March 4, 2022, our Chief Integrated Marketing Director spoke to 35 members of the Northern Virginia Technology Council about the need that companies such as iHeartMedia have for analytics experts and how students in science, technology, engineering, and math can pursue marketing and sales careers in the radio/broadcasting industry.	1	Chief Integrated Marketing Director
6	3/30/2022	Participation in events sponsored by organizations representing the community	On March 30, 2022, our SEU participated in a virtual program titled "Guest Speakers Series" for approximately 30 interns of a company in the entertainment industry. Our SEU's On-Air Talent discussed with the participants her role at iHeartMedia, her daily tasks as an on-air personality, and radio careers in general.	1	On air talent
7	5/5/2022	Provision of training to management	In May 2022, our SEU's Vice President took the Valuing Diversity Training Course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization.	1	Vice President

**TAB B**

**VACANCY DOCUMENTATION**

# WASH, WBIG(FM), WITH<sup>1</sup>, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/12/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
6	Employee Referral	N	1

<sup>1</sup>On this Vacancy Data Form, as well as those that follow and the Fax/E-mail Verification Summary Reports included herein, the call sign of WIHT incorrectly appears as WITH. The correct call sign is WIHT.

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/12/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
8	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
10	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/12/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
15	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/12/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : <a href="mailto:Wayne.Miller3@va.gov">Wayne.Miller3@va.gov</a> Wayne Miller	N	0
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : <a href="mailto:searac@searac.org">searac@searac.org</a> Fax : 1-202-667-6449 Fam Sawchao	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/12/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
30	Wider Opportunities for Women 1001 Connecticut Ave NW S-930 Washington DC, Washington 20036 Phone : 202-464-1596 Url : <a href="http://www.wowonline.org">http://www.wowonline.org</a> Email : <a href="mailto:vstaples@wowonline.org">vstaples@wowonline.org</a> Fax : 1-202-464-1660 Vivian Staples	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/12/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
33	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>1</b>



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Associate Account Executive**

**Position: Associate Account Executive**

**Hire Date: October 12, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Associate Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req21800](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req21800)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 8/28/2020 10:01 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 9/8/2020 9:14:02 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 8/28/2020 5:29:18 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 8/28/2020 5:29:18 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 8/28/2020 5:29:18 PM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 8/28/2020 10:01 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 8/28/2020 10:01 PM
10	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 8/28/2020 10:01 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 8/28/2020 5:29:25 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 8/28/2020 5:29:19 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 8/28/2020 5:29:20 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 8/28/2020 5:29:20 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 8/28/2020 5:29:25 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawomen.org	Sent: 8/28/2020 5:29:21 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 8/28/2020 5:29:21 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 8/28/2020 5:29:22 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>25</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/28/2020 5:29:22 PM
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/28/2020 5:29:22 PM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 8/28/2020 5:29:23 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/28/2020 5:29:23 PM
<b>30</b>	<b>Wider Opportunities for Women</b> E-mail: vstaples@wowonline.org	Sent: 8/28/2020 5:29:24 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/28/2020 5:29:24 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/28/2020 5:29:17 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 10/26/2020

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 10/7/2020

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/26/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 10/26/2020**

**Recruitment source referring hiree: Internal Transfer/Promotion**

**Date of hire: 10/7/2020**

**Recruitment source referring hiree: Word of Mouth Referral**

**Date of hire: 10/26/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
8	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
12	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 10/26/2020**

**Recruitment source referring hiree: Internal Transfer/Promotion**

**Date of hire: 10/7/2020**

**Recruitment source referring hiree: Word of Mouth Referral**

**Date of hire: 10/26/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
14	Indeed.com - Not Directly Contacted by SEU	N	2
15	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
16	Internal Transfer/Promotion	N	1
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 10/26/2020

Recruitment source referring hiree: Internal Transfer/Promotion

Date of hire: 10/7/2020

Recruitment source referring hiree: Word of Mouth Referral

Date of hire: 10/26/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0
21	LinkedIn - Not directly contacted by SEU	N	3
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : <a href="mailto:Wayne.Miller3@va.gov">Wayne.Miller3@va.gov</a> Wayne Miller	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 10/26/2020**

**Recruitment source referring hiree: Internal Transfer/Promotion**

**Date of hire: 10/7/2020**

**Recruitment source referring hiree: Word of Mouth Referral**

**Date of hire: 10/26/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : <a href="mailto:searac@searac.org">searac@searac.org</a> Fax : 1-202-667-6449 Fam Sawchao	N	0
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 10/26/2020**

**Recruitment source referring hiree: Internal Transfer/Promotion**

**Date of hire: 10/7/2020**

**Recruitment source referring hiree: Word of Mouth Referral**

**Date of hire: 10/26/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
30	Wider Opportunities for Women 1001 Connecticut Ave NW S-930 Washington DC, Washington 20036 Phone : 202-464-1596 Url : <a href="http://www.wowonline.org">http://www.wowonline.org</a> Email : <a href="mailto:vstaples@wowonline.org">vstaples@wowonline.org</a> Fax : 1-202-464-1660 Vivian Staples	N	0
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
32	Word of Mouth Referral	N	1
33	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>7</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: October 7, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets.

Responsibilities

- Identifies and solicits new business through prospecting and cold calling; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing client base.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers creative and effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.

## **WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

### **Fax and E-mail verification summary report for Outside Account Executive**

- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.

#### Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

Work Experience

- 1-2 years' sales experience
- Experience in Media/Advertising Sales with proven success is preferable
- SalesForce experience is a plus

Education

- 4-year college degree, preferably in a related field

Certifications

- None required

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req21852](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req21852)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 9/8/2020 9:11:27 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 8/28/2020 5:14:50 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 8/28/2020 5:14:51 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 8/28/2020 5:14:51 PM
8	<b>George Mason University</b> E-mail: jbarrice@gmu.edu	Sent: 8/28/2020 5:15:00 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 8/28/2020 10:01 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 8/28/2020 5:14:59 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 8/28/2020 5:14:53 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 8/28/2020 5:14:53 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 8/28/2020 5:14:54 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 8/28/2020 5:14:59 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 8/28/2020 5:14:54 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 8/28/2020 5:14:55 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 8/28/2020 5:14:55 PM
25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/28/2020 5:14:56 PM
26	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/28/2020 5:14:56 PM



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 8/28/2020 5:14:57 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/28/2020 5:14:57 PM
<b>30</b>	<b>Wider Opportunities for Women</b> E-mail: vstaples@wowonline.org	Sent: 8/28/2020 5:14:58 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/28/2020 5:14:58 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/28/2020 5:14:49 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: October 26, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

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**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets.

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- Services and grows relationships in existing client base.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers creative and effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.

## **WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

### **Fax and E-mail verification summary report for Outside Account Executive**

- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.

#### Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

Work Experience

- 1-2 years' sales experience
- Experience in Media/Advertising Sales with proven success is preferable
- SalesForce experience is a plus

Education

- 4-year college degree, preferably in a related field

Certifications

- None required

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req21852](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req21852)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

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**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 9/8/2020 9:11:27 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 8/28/2020 5:14:50 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 8/28/2020 5:14:51 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 8/28/2020 5:14:51 PM
8	<b>George Mason University</b> E-mail: jbarrice@gmu.edu	Sent: 8/28/2020 5:15:00 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 8/28/2020 10:01 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 8/28/2020 5:14:59 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 8/28/2020 5:14:53 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 8/28/2020 5:14:53 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 8/28/2020 5:14:54 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 8/28/2020 5:14:59 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 8/28/2020 5:14:54 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 8/28/2020 5:14:55 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 8/28/2020 5:14:55 PM
25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/28/2020 5:14:56 PM
26	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/28/2020 5:14:56 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 8/28/2020 5:14:57 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/28/2020 5:14:57 PM
<b>30</b>	<b>Wider Opportunities for Women</b> E-mail: vstaples@wowonline.org	Sent: 8/28/2020 5:14:58 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/28/2020 5:14:58 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/28/2020 5:14:49 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: October 26, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Identifies and develops new business opportunities; keeps and grows existing client relationships; offers solutions that help clients achieve their business goals; closes business; meets set sales targets.

Responsibilities

- Identifies and solicits new business through prospecting and cold calling; builds and maintains a full pipeline of sales prospects.
- Services and grows relationships in existing client base.
- Identifies client/agency needs and develops persuasive proposals to meet needs and opportunities.
- Delivers creative and effective sales presentations.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.



## **WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

### **Fax and E-mail verification summary report for Outside Account Executive**

- Monitors competition to continually find new account leads.
- Negotiates rates based on iHeartMedia's budgets.
- Works collaboratively with internal partners to drive revenue.
- Ensures prompt payments.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Generates revenue and meets/exceeds established sales targets.

#### Qualifications

- Proficient in Microsoft Office suite and social networking platforms
- Adept at prospecting and using effective consultative selling principles and practices
- Strong client service relationship-building skills
- Ability to plan and organize, set priorities and multi task in a fast-paced environment
- Negotiation and closing proficiency
- Persuasive communication skills: verbal, written and presentation
- Independent; self-motivated; competitive; assertive
- Strong problem-solving and analytical skills
- Understanding of market dynamics including demographics
- Stress tolerance especially with tight deadlines and financial pressures
- Flexibility and creativity
- Professional appearance
- Strong interpersonal skills

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

Work Experience

- 1-2 years' sales experience
- Experience in Media/Advertising Sales with proven success is preferable
- SalesForce experience is a plus

Education

- 4-year college degree, preferably in a related field

Certifications

- None required

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req21852](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req21852)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

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**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Outside Account Executive**

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18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 8/28/2020 5:14:53 PM
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25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/28/2020 5:14:56 PM
26	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/28/2020 5:14:56 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
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28	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/28/2020 5:14:57 PM
30	<b>Wider Opportunities for Women</b> E-mail: vstaples@wowonline.org	Sent: 8/28/2020 5:14:58 PM
31	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/28/2020 5:14:58 PM
33	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/28/2020 5:14:49 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Digital Sales Specialist

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 11/2/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Digital Sales Specialist

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 11/2/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
10	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
12	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Digital Sales Specialist

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 11/2/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
15	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Digital Sales Specialist

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 11/2/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : Maryland@ocawwomen.org Fax : 1-301-907-3899 Christina Wong Poy	N	0
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : searac@searac.org Fax : 1-202-667-6449 Fam Sawchao	N	0
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : careercenter@towson.edu Fax : 1-410-704-4359 Corey Dunning	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Digital Sales Specialist

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 11/2/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
29	Unknown (source not adequately identified upon inquiry by SEU)	N	1
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
33	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Vacancy Data Form****Digital Sales Specialist****Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)****Date of hire: 11/2/2020**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS</b>
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>1</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Digital Sales Specialist**

**Position: Digital Sales Specialist**

**Hire Date: November 2, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

iHeartMedia has an immediate opening for a Digital Sales Specialist to develop and sell its comprehensive digital products to new and existing clients.

**Job Responsibilities:**

- Identify and generate digital sales opportunities, while working creatively with other sales reps within the firm.
- Consistently driving game-changing results, this individual knows how to identify, develop, and present customized solutions to clients using digital concepts.
- Able to multi-task with a high degree of time management and organizational skills.
- Capable of looking ahead and managing client needs with precision planning and anticipation.

**Qualifications:**

- Ability to sell comprehensive marketing solutions leveraging multiple products including podcasting, streaming, display, mobile, e-mail, video, social and programmatic.
- Proficiency in managing sophisticated advertising programs and delivery methodologies.
- Must be self-motivated, self-disciplined, have a positive attitude and be an effective communicator.
- Track record of meeting and exceeding sales quotas.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Digital Sales Specialist**

- Able to thrive in a fast-paced, deadline-oriented environment.
- Position requires basic knowledge of Microsoft Office and excellent organizational/time management skills.
- Requires valid driver's license, vehicle insurance, and dependable transportation.

**Work Experience:**

- Minimum of 2 years of Digital Advertising experience

**Education:**

- College degree preferred

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

**Position Type**

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
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[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Digital-Sales-Specialist\\_Req22096](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Digital-Sales-Specialist_Req22096)

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**\*\*\*IMPORTANT\*\*\***

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2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/10/2020 4:01 AM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/9/2020 11:55:53 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/9/2020 11:55:46 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/9/2020 11:55:46 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/9/2020 11:55:47 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/10/2020 4:01 AM
10	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 10/10/2020 4:01 AM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/9/2020 11:55:53 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/9/2020 11:55:48 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/9/2020 11:55:48 PM
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<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/9/2020 11:55:51 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/9/2020 11:55:51 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/9/2020 11:55:52 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/9/2020 11:55:45 PM



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive<sup>1</sup>

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0

<sup>1</sup>Because multiple Outside Account Executive vacancies were filled in both the SEU's instant reporting period and the following reporting period from one candidate pool, several interviewees applicable to the following reporting period are also included here.

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
6	Employee Referral	N	2
7	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
8	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
10	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
11	iHeartMedia Talent Acquisition	N	1
12	<a href="http://iHeartMedia.dejobs.org">iHeartMedia.dejobs.org</a> 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
13	<a href="http://iHeartMediaCareers.com">iHeartMediaCareers.com</a> 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	1

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 10/18/2021**

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 2/7/2022**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 3/16/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
14	Indeed.com - Not directly contacted by SEU	N	1
15	Inside Radio Texas Phone : 800-640-8852 Email : genemckay@insideradio.com Gene McKay	N	0
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Employee Referral**

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**Date of hire: 2/7/2022**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 3/16/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
21	LinkedIn - Not directly contacted by SEU	N	2
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : Maryland@ocawwomen.org Fax : 1-301-907-3899 Christina Wong Poy	N	0
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : searac@searac.org Fax : 1-202-667-6449 Fam Sawchao	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 10/18/2021**

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 2/7/2022**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 3/16/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
29	Unknown (source not adequately identified upon inquiry by SEU)	N	5

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
33	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>12</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: March 16, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.



## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Outside Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Outside Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req22280](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req22280)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/15/2020 6:01 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/15/2020 1:16:59 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/15/2020 1:16:52 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/15/2020 1:16:53 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/15/2020 1:16:53 PM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 10/15/2020 6:01 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/15/2020 6:01 PM
10	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 10/15/2020 6:01 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/15/2020 1:17:00 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/15/2020 1:16:54 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/15/2020 1:16:55 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 10/15/2020 1:16:55 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 10/15/2020 1:17:00 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 10/15/2020 1:16:56 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 10/15/2020 1:16:56 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 10/15/2020 1:16:57 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>25</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 10/15/2020 1:16:57 PM
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 10/15/2020 1:16:57 PM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/15/2020 1:16:58 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/15/2020 1:16:58 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/15/2020 1:16:59 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/15/2020 1:16:52 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU

Date of hire: 12/16/2020

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 12/1/2020

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 12/1/2020

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 12/16/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
7	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
8	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 12/16/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	1
14	Indeed.com - Not Directly Contacted by SEU	N	3
15	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

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**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0
21	LinkedIn - Not directly contacted by SEU	N	1
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 12/16/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : <a href="mailto:searac@searac.org">searac@searac.org</a> Fax : 1-202-667-6449 Fam Sawchao	N	0
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Indeed.com - Not Directly Contacted by SEU**

**Date of hire: 12/16/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 12/1/2020**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
29	Unknown (source not adequately identified upon inquiry by SEU)	N	2
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
33	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>7</b>

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

**Position: Associate Account Executive**

**Hire Date: December 1, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

#### **Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

#### **Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Associate Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req22410](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req22410)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/28/2020 2:08 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/28/2020 9:13:56 AM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/28/2020 9:13:49 AM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/28/2020 9:13:49 AM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/28/2020 9:13:50 AM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 10/28/2020 2:08 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/28/2020 2:08 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/28/2020 9:13:56 AM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/28/2020 9:13:51 AM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/28/2020 9:13:51 AM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 10/28/2020 9:13:51 AM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 10/28/2020 9:13:56 AM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 10/28/2020 9:13:52 AM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 10/28/2020 9:13:53 AM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 10/28/2020 9:13:53 AM
25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 10/28/2020 9:13:53 AM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 10/28/2020 9:13:54 AM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/28/2020 9:13:54 AM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/28/2020 9:13:54 AM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/28/2020 9:13:55 AM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/28/2020 9:13:48 AM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Associate Account Executive**

**Position: Associate Account Executive**

**Hire Date: December 1, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.



## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Associate Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req22410](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req22410)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/28/2020 2:08 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/28/2020 9:13:56 AM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/28/2020 9:13:49 AM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/28/2020 9:13:49 AM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/28/2020 9:13:50 AM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 10/28/2020 2:08 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/28/2020 2:08 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/28/2020 9:13:56 AM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/28/2020 9:13:51 AM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/28/2020 9:13:51 AM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 10/28/2020 9:13:51 AM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 10/28/2020 9:13:56 AM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 10/28/2020 9:13:52 AM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 10/28/2020 9:13:53 AM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 10/28/2020 9:13:53 AM
25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 10/28/2020 9:13:53 AM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 10/28/2020 9:13:54 AM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/28/2020 9:13:54 AM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/28/2020 9:13:54 AM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/28/2020 9:13:55 AM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/28/2020 9:13:48 AM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Associate Account Executive**

**Position: Associate Account Executive**

**Hire Date: December 16, 2020**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Associate Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req22410](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req22410)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/28/2020 2:08 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/28/2020 9:13:56 AM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/28/2020 9:13:49 AM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/28/2020 9:13:49 AM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/28/2020 9:13:50 AM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 10/28/2020 2:08 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/28/2020 2:08 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/28/2020 9:13:56 AM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/28/2020 9:13:51 AM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/28/2020 9:13:51 AM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 10/28/2020 9:13:51 AM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 10/28/2020 9:13:56 AM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 10/28/2020 9:13:52 AM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 10/28/2020 9:13:53 AM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 10/28/2020 9:13:53 AM
25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 10/28/2020 9:13:53 AM



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 10/28/2020 9:13:54 AM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/28/2020 9:13:54 AM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/28/2020 9:13:54 AM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/28/2020 9:13:55 AM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/28/2020 9:13:48 AM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 1/11/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
3	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
4	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
5	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 1/11/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
9	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
10	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
12	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 1/11/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
15	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
17	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
18	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
19	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 1/11/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
22	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : Maryland@ocawwomen.org Fax : 1-301-907-3899 Christina Wong Poy	N	0
23	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
24	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : searac@searac.org Fax : 1-202-667-6449 Fam Sawchao	N	0
25	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : careercenter@towson.edu Fax : 1-410-704-4359 Corey Dunning	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 1/11/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
27	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
28	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
29	Unknown (source not adequately identified upon inquiry by SEU)	N	2
31	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
33	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Vacancy Data Form****Associate Account Executive****Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)****Date of hire: 1/11/2021**

<b>RS Number</b>	<b>RS Information</b>	<b>Source Entitled to Vacancy Notification? (Yes/No)</b>	<b>No. of Interviewees Referred by RS</b>
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>2</b>

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

**Position: Associate Account Executive**

**Hire Date: January 11, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**[Current employees and contingent workers click here to apply and search by the Job Posting Title.](#)**

iHeartMedia Stations

#### **Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

#### **Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.



## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance.

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Associate Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req22566](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req22566)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 11/17/2020 8:01 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 11/17/2020 2:14:49 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 11/17/2020 2:14:42 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 11/17/2020 2:14:42 PM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 11/17/2020 8:03 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 11/17/2020 8:01 PM
10	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 11/17/2020 8:02 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 11/17/2020 2:14:50 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 11/17/2020 2:14:44 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 11/17/2020 2:14:44 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 11/17/2020 2:14:45 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 11/17/2020 2:14:50 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 11/17/2020 2:14:46 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 11/17/2020 2:14:46 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 11/17/2020 2:14:46 PM
25	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 11/17/2020 2:14:47 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 11/17/2020 2:14:47 PM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 11/17/2020 2:14:48 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 11/17/2020 2:14:48 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 11/17/2020 2:14:49 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 11/17/2020 2:14:41 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 10/18/2021**

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 2/7/2022**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 3/16/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
9	Employee Referral	N	2
11	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
17	iHeartMedia Talent Acquisition	N	1
18	<a href="http://iHeartMedia.dejobs.org">iHeartMedia.dejobs.org</a> 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
19	<a href="http://iHeartMediaCareers.com">iHeartMediaCareers.com</a> 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	1

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 10/18/2021**

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 2/7/2022**

**Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)**

**Date of hire: 3/16/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
20	Indeed.com - Not directly contacted by SEU	N	1
21	Inside Radio Texas Phone : 800-640-8852 Email : genemckay@insideradio.com Gene McKay	N	0
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
24	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
27	LinkedIn - Not directly contacted by SEU	N	2
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : Maryland@ocawwomen.org Fax : 1-301-907-3899 Christina Wong Poy	N	0
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
33	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : searac@searac.org Fax : 1-202-667-6449 Fam Sawchao	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
39	Unknown (source not adequately identified upon inquiry by SEU)	N	5

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/18/2021

Recruitment source referring hiree: Employee Referral

Date of hire: 2/7/2022

Recruitment source referring hiree: Unknown (source not adequately identified upon inquiry by SEU)

Date of hire: 3/16/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>12</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report<sup>1</sup> for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: October 18, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**[Current employees and contingent workers click here to apply and search by the Job Posting Title.](#)**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

<sup>1</sup>As a result of a technical glitch with our reporting software, the RS numbers listed on this Fax/E-Mail Verification Summary Report, as well as all of those that follow, do not align with the numbers listed on the Public File Report and Vacancy Data Form.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Outside Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req22280](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req22280)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/15/2020 6:01 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/15/2020 1:16:59 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/15/2020 1:16:52 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/15/2020 1:16:53 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/15/2020 1:16:53 PM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 10/15/2020 6:01 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/15/2020 6:01 PM
10	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 10/15/2020 6:01 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/15/2020 1:17:00 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/15/2020 1:16:54 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/15/2020 1:16:55 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 10/15/2020 1:16:55 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 10/15/2020 1:17:00 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 10/15/2020 1:16:56 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 10/15/2020 1:16:56 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 10/15/2020 1:16:57 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>25</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 10/15/2020 1:16:57 PM
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 10/15/2020 1:16:57 PM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/15/2020 1:16:58 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/15/2020 1:16:58 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/15/2020 1:16:59 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/15/2020 1:16:52 PM



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: February 7, 2022**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Outside Account Executive

- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

#### Qualifications

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Outside Account Executive**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req22280](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req22280)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 10/15/2020 6:01 PM
3	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 10/15/2020 1:16:59 PM
4	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 10/15/2020 1:16:52 PM
5	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 10/15/2020 1:16:53 PM
7	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> E-mail: jobpostings@40plusdc.org	Sent: 10/15/2020 1:16:53 PM
8	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 10/15/2020 6:01 PM
9	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 10/15/2020 6:01 PM
10	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 10/15/2020 6:01 PM
15	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 10/15/2020 1:17:00 PM
17	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 10/15/2020 1:16:54 PM
18	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 10/15/2020 1:16:55 PM
19	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 10/15/2020 1:16:55 PM
20	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 10/15/2020 1:17:00 PM
22	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 10/15/2020 1:16:56 PM
23	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 10/15/2020 1:16:56 PM
24	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 10/15/2020 1:16:57 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>25</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 10/15/2020 1:16:57 PM
<b>26</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 10/15/2020 1:16:57 PM
<b>27</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 10/15/2020 1:16:58 PM
<b>28</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 10/15/2020 1:16:58 PM
<b>31</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 10/15/2020 1:16:59 PM
<b>33</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 10/15/2020 1:16:52 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### iHeart DC - Cluster Assistant Program Director

Recruitment source referring hiree: Employee Referral

Date of hire: 11/1/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
9	Employee Referral	N	1

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### iHeart DC - Cluster Assistant Program Director

Recruitment source referring hiree: Employee Referral

Date of hire: 11/1/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
21	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
22	Internal Posting	N	2

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### iHeart DC - Cluster Assistant Program Director

Recruitment source referring hiree: Employee Referral

Date of hire: 11/1/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
24	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### iHeart DC - Cluster Assistant Program Director

Recruitment source referring hiree: Employee Referral

Date of hire: 11/1/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : <a href="mailto:Wayne.Miller3@va.gov">Wayne.Miller3@va.gov</a> Wayne Miller	N	0
33	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : <a href="mailto:searac@searac.org">searac@searac.org</a> Fax : 1-202-667-6449 Fam Sawchao	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### iHeart DC - Cluster Assistant Program Director

Recruitment source referring hiree: Employee Referral

Date of hire: 11/1/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
39	Unknown (source not adequately identified upon inquiry by SEU)	N	1
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>4</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for iHeart DC - Cluster Assistant Program Director**

**Position: iHeart DC - Cluster Assistant Program Director**

**Hire Date: November 1, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

Shadows and supports Program Director in all aspects of radio station's on air experience including: talent, content, tone, programming, production, sound & theme, and online presence.

**Responsibilities**

- Assists the Director by coordinating with Programming and Sales to plan and execute marketing, promotions, events, and image campaigns.
- Monitors programming activities in conformance with FCC rules and regulations, iHeartMedia policy and applicable federal, state and local laws.
- Informs Program Director of any anomalies or deficiencies that may warrant correction or resolution.
- Coordinates reviews and approvals for commercial and paid programming content.
- Establishes and maintains professional relationships with producers, artists' managers, composers and other industry contacts.
- Assists in preparation and management of department's budget by overseeing expenditures and maintaining invoice records and related documentation.
- Adequately prepares for an air shift with use of creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting of on-air material.
- Ensure logged commercials, promotions and any other programming essential to the stations operation are

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for iHeart DC - Cluster Assistant Program Director

aired

- Adheres to all company policies and procedures regarding indecency and obscenity.
- Works an approved and previously agreed upon air shift.
- Keeps up-to-date with relevant material appropriate for the station.
- Searches out and shares all possible web content with Program Director and Online Content Director of the given station.
- Participates in regular listening/air check sessions for critique with the Program Director.
- Participates in required station Programming, Promotions, and Sales staff meetings and events.
- Makes regular approved appearances at paid, and non-paid, station events.
- Is an ambassador for radio station when out in public; maintains a positive and approachable attitude when around listeners and clients.
- May work flexible hours and weekends and be on call for possible disasters, breaking news, or acts of nature.
- May monitor record label calls, schedule music, and check social media to ensure music remains consistent with station's brand, and may collaborate with production to provide musical direction and options that meet editorial scope.

#### Qualifications

#### Competencies/Skills

- Proficient in Microsoft Office suite and social media platforms
- Knowledge of Diary data analysis, RCS products including GSelector and NexGen, Vox Pro, and Pro Tools
- Extensive knowledge of FCC broadcast rules and regulations; knowledge of federal, state and local contesting rules and regulations
- Knowledge and appreciation of diverse music genres
- Demonstrated ability to be engaging on the air and to work across various formats; is upbeat, informative and entertaining, and can relate to station's audience
- High degree of planning and organizing skills; can multi task and meet specific deadlines in a fast-paced environment
- Flexible, creative, and innovative in using technology to deepen listener relationships
- Ability to work independently and collaboratively with others
- Superior oral and written communication skills; excellent grammar; can adjust communications style based on audience needs

#### Work Experience

- Minimum 3 years' radio experience in programming
- GSelector and NexGen experience a plus

#### Education

- 4-year college degree in Telecommunications, Marketing or a related field preferred

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for iHeart DC - Cluster Assistant Program Director**

Certifications

- Valid driver's license

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/iHeart-DC---Cluster-Assistant-Program-Director\\_Req24046](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/iHeart-DC---Cluster-Assistant-Program-Director_Req24046)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

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**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for iHeart DC - Cluster Assistant Program Director**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 4/29/2021 5:42 PM
5	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 4/29/2021 12:39:56 PM
6	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 4/29/2021 12:39:51 PM
8	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 4/29/2021 12:39:51 PM
12	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 4/29/2021 5:03 PM
13	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 4/29/2021 5:01 PM
16	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 4/29/2021 5:43 PM
22	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 4/29/2021 12:39:57 PM
24	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 4/29/2021 12:39:52 PM
25	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 4/29/2021 12:39:53 PM
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 4/29/2021 12:39:53 PM
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 4/29/2021 12:39:57 PM
32	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 4/29/2021 12:39:54 PM
33	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 4/29/2021 12:39:54 PM
34	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 4/29/2021 12:39:54 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for iHeart DC - Cluster Assistant Program Director**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>35</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 4/29/2021 12:39:54 PM
<b>36</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 4/29/2021 12:39:55 PM
<b>37</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 4/29/2021 12:39:55 PM
<b>38</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 4/29/2021 12:39:55 PM
<b>41</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 4/29/2021 12:39:56 PM
<b>42</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 4/29/2021 12:39:50 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### WBIG On-Air Talent

**Recruitment source referring hiree: Facebook post - Not directly contacted by SEU**

**Date of hire: 9/20/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
2	Baltimore Vet Center 1777 Reisterstown Road Suite 199 Baltimore, Maryland 21208 Phone : 410-764-9400 Url : <a href="http://www.2.va.gov">http://www.2.va.gov</a> Fax : 1-410-764-7780 Paula Wolff	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
10	Facebook post - Not directly contacted by SEU	N	1



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### WBIG On-Air Talent

**Recruitment source referring hiree: Facebook post - Not directly contacted by SEU**

**Date of hire: 9/20/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### WBIG On-Air Talent

Recruitment source referring hiree: Facebook post - Not directly contacted by SEU

Date of hire: 9/20/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
21	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### WBIG On-Air Talent

**Recruitment source referring hiree: Facebook post - Not directly contacted by SEU**

**Date of hire: 9/20/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : <a href="mailto:Wayne.Miller3@va.gov">Wayne.Miller3@va.gov</a> Wayne Miller	N	0
33	Southeast Asian Resource Action Center 1628 16th Street NW 3rd Floor Washington DC, Washington 20009 Phone : 202-667-4690 Url : <a href="http://www.searac.org">http://www.searac.org</a> Email : <a href="mailto:searac@searac.org">searac@searac.org</a> Fax : 1-202-667-6449 Fam Sawchao	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### WBIG On-Air Talent

**Recruitment source referring hiree: Facebook post - Not directly contacted by SEU**

**Date of hire: 9/20/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
39	Unknown (source not adequately identified upon inquiry by SEU)	N	2
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>3</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for WBIG On-Air Talent**

**Position: WBIG On-Air Talent**

**Hire Date: September 20, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

iHeartMedia Stations

**Job Summary:**

On-Air Talent for BIG 100 (Classic Rock)

Responsibilities

- Performs news, talk, music, comedic or other format shows or program for broadcast entertainment.
- Establishes relationship with listeners by providing entertainment and/or information of interest consistent with format, genre, and targeted demographic audience.
- Interviews guests, moderates debates, converses with callers, and hosts live events.
- Adheres to all guidelines, policies and procedures of the station, iHeartMedia, the FCC and all other federal, state and local laws, including policies and procedures regarding indecency and obscenity.
- Prepares for an air shift using creativity, imagination and exercise of independent professional judgment in writing, producing, interviewing, taping or broadcasting on-air material.
- Ensures logged commercials, promotions and any other programming essential to the stations operation are aired.
- Maintains a website personality page.
- Participates in required station Programming, Promotions, and Sales staff meetings and events.
- Makes regular approved appearances at station events; serves as ambassador for the radio station(s) when out in public.
- Executes only the interviews and events on air that are approved by Program Director; follows designated

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for WBIG On-Air Talent

show format.

- Assists with voice over and production of paid and non-paid spots required to run on the station.
- Serves as primary creative voice and directs support staff of show.
- Researches and gains knowledge of subject matter that facilitates speaking extemporaneously and providing immediate non-scripted analysis/commentary.
- Finalizes content using digital audio editing software.
- Prepares written content, visual images, audio material and video footage for websites, blogs, or other social media platforms.
- Checks studio equipment for proper functioning and notifies Engineering of technical malfunctions affecting quality of the broadcast.
- Handles emergency inserts (e.g. news updates and breaking stories, emergencies, alert system tests, etc.); is on call for possible disasters, breaking news, or acts of nature.

#### Qualifications

- Proficient in Microsoft Office suite and social networking
- Proficient in media production and broadcast systems; familiar with NexGen, Vox Pro, and Pro Tools
- Strong knowledge of all FCC rules and regulations
- Socially informed and perceptive; up-to-date and in tune daily with the local and national trends and/or specialized knowledge of topics/events related to on-air discussions
- Demonstrated upbeat personality, informative, entertaining and engaging on the air; able to relate to station audience
- Pleasant, charismatic and well-controlled voice; excellent pronunciation
- Excellent verbal and written communication and editing skills; proficient in grammar; ability to make others feel comfortable and open up on air
- Demonstrated creativity and imagination
- Able to maintain composure when faced with difficult situations and personalities
- Can work well in a team environment; collaborative
- Able to adapt to changes in schedules and maintain composure in a fast-paced environment with short deadlines
- May require other language proficiency, e.g., Spanish

#### Work Experience

- 3+ years of on-air radio experience required
- Audio demo of on-air interviews, commentary, announcements, etc.

#### Education

- 4-year college degree, preferably in Communications or Broadcast Journalism

#### Certifications

- None required

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for WBIG On-Air Talent**

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

**Additional Locations**

Position Type

Regular

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/WBIG-On-Air-Talent\\_Req24678](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/WBIG-On-Air-Talent_Req24678)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

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**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for WBIG On-Air Talent**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
1	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 6/21/2021 4:24:38 PM
2	<b>Baltimore Vet Center</b> Fax: 1-410-764-7780	Sent: 6/21/2021 9:01 PM
5	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 6/21/2021 4:24:31 PM
6	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 6/21/2021 4:24:21 PM
8	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 6/21/2021 4:24:21 PM
12	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 6/21/2021 9:02 PM
13	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 6/21/2021 9:01 PM
16	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 6/21/2021 9:01 PM
22	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 6/21/2021 4:24:32 PM
24	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 6/21/2021 4:24:24 PM
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 6/21/2021 4:24:25 PM
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 6/21/2021 4:24:32 PM
32	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 6/21/2021 4:24:26 PM
33	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 6/21/2021 4:24:27 PM
34	<b>Southeast Asian Resource Action Center</b> E-mail: searac@searac.org	Sent: 6/21/2021 4:24:27 PM
35	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 6/21/2021 4:24:28 PM



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for WBIG On-Air Talent**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>36</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 6/21/2021 4:24:28 PM
<b>37</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 6/21/2021 4:24:29 PM
<b>38</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 6/21/2021 4:24:29 PM
<b>41</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 6/21/2021 4:24:31 PM
<b>42</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 6/21/2021 4:24:19 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### DC101 Elliot in the Morning Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
4	Columbia School of Broadcasting 3947 University Drive Fairfax, Virginia 22030 Phone : 301-377-2099 Url : <a href="http://www.columbiaschoolbroadcas.com">http://www.columbiaschoolbroadcas.com</a> Email : <a href="mailto:cujcareers@columbia.edu">cujcareers@columbia.edu</a> William Butler	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
7	Coppin State University 2500 W. North Avenue Baltimore, Maryland 21216 Phone : 410-951-3000 Url : <a href="http://www.coppin.edu">http://www.coppin.edu</a> Email : <a href="mailto:CareerServices@coppin.edu">CareerServices@coppin.edu</a> Fax : 1-410-951-3920 Linda Beowie	N	0
9	Employee Referral	N	1

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### DC101 Elliot in the Morning Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
15	Greater Washington Workforce Development Collaborative 1201 15th Street NW Suite 420 Washington , District of Columbia 20005 Email : <a href="mailto:dleary@thecommunityfoundation.org">dleary@thecommunityfoundation.org</a> Greater Washington Workforce Development	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### DC101 Elliot in the Morning Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
20	Indeed.com - Not directly contacted by SEU	N	1
21	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### DC101 Elliot in the Morning Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
30	Montgomery College RA 108 51 Mannakee Rockville, Maryland 20850 Phone : 240-567-5062 Url : <a href="http://cms.montgomerycollege.edu">http://cms.montgomerycollege.edu</a> Email : <a href="mailto:beth.reilly@montgomerycollege.edu">beth.reilly@montgomerycollege.edu</a> Career Services	N	0
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### DC101 Elliot in the Morning Associate Producer

Recruitment source referring hiree: Employee Referral

Date of hire: 8/18/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
38	University of Maryland Career Center 3100 Hornbake Library College Park, Maryland 20742 Phone : 301.405.2780 Url : <a href="http://www.Careers.umd.edu">www.Careers.umd.edu</a> Email : <a href="mailto:eely@umd.edu">eely@umd.edu</a> Adrienne Bradford	N	0
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>2</b>

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for DC101 Elliot in the Morning Associate Producer

**Position: DC101 Elliot in the Morning Associate Producer**

**Hire Date: August 18, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

iHeartMedia Stations

#### **Job Summary:**

Supports production of program segments for DC101 Elliot in the Morning show.

#### **Responsibilities:**

- Produces creative, content, production and cost/benefit decisions for larger programs.
- Produces full scope of discrete portions of programs including sports or news.
- Produces special projects and floor produces.
- Researches information and obtains materials necessary for production.
- Writes line copy and scripts special introductions.
- Participates in editing of final product.

#### **Additional Responsibilities:**

- Answer the phones and determine which callers get on the air to enhance a topic or conversation on a very listener heavy show. Callers will help steer conversations as well.
- Maintain the EITM presence on both the DC/101 site and affiliate sites during and after the show.
- Work with promotions on contesting and fulfillment.
- Attend and be part of EITM promotions.
- Help record and produce liners, commercials, and show elements.
- Oversee the production, scheduling, and distribution of "best of".
- Be available for endorsement opportunities.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for DC101 Elliot in the Morning Associate Producer

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

#### Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan with matching contributions (matching currently suspended)
- Employee Assistance Program (EAP) for benefit eligible employees and all household members at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for DC101 Elliot in the Morning Associate  
Producer**

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/DC101-Elliot-in-the-Morning-Associate-Producer\\_Req25142](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/DC101-Elliot-in-the-Morning-Associate-Producer_Req25142)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at [bonniegonzales@iheartmedia.com](mailto:bonniegonzales@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for DC101 Elliot in the Morning Associate Producer**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
1	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 7/23/2021 3:46:52 PM
4	<b>Columbia School of Broadcasting Prong 2 Ended Date: 6/29/2014</b> E-mail: cujcareers@columbia.edu	Sent: 7/23/2021 3:46:38 PM
5	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 7/23/2021 3:46:47 PM
6	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 7/23/2021 3:46:38 PM
7	<b>Coppin State University</b> Fax: 1-410-951-3920 E-mail: CareerServices@coppin.edu	Sent: 7/23/2021 8:55 PM Sent: 7/23/2021 3:46:39 PM
11	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> Fax: 1-202-387-7669	Sent: 7/23/2021 8:54 PM
13	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 7/23/2021 8:54 PM
15	<b>Greater Washington Workforce Development Collaborative</b> E-mail: dleary@thecommunityfoundation.org	Sent: 7/23/2021 3:46:48 PM
16	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 7/23/2021 8:55 PM
22	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 7/23/2021 3:46:48 PM
24	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 7/23/2021 3:46:42 PM
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 7/23/2021 3:46:43 PM
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 7/23/2021 3:46:48 PM
31	<b>Montgomery College</b> E-mail: beth.reilly@montgomerycollege.edu	Sent: 7/23/2021 3:46:43 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for DC101 Elliot in the Morning Associate Producer**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>32</b>	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 7/23/2021 3:46:43 PM
<b>35</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 7/23/2021 3:46:45 PM
<b>36</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 7/23/2021 3:46:45 PM
<b>37</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 7/23/2021 3:46:45 PM
<b>38</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 7/23/2021 3:46:46 PM
<b>39</b>	<b>University of Maryland Career Center</b> E-mail: eely@umd.edu	Sent: 7/23/2021 3:46:46 PM
<b>41</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 7/23/2021 3:46:47 PM
<b>42</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 7/23/2021 3:46:37 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### CPG Shopper Marketing Account Manager

Recruitment source referring hiree: iHeartMedia Talent Acquisition

Date of hire: 3/1/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
4	Columbia School of Broadcasting 3947 University Drive Fairfax, Virginia 22030 Phone : 301-377-2099 Url : <a href="http://www.columbiaschoolbroadcas.com">http://www.columbiaschoolbroadcas.com</a> Email : <a href="mailto:cujcareers@columbia.edu">cujcareers@columbia.edu</a> William Butler	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
7	Coppin State University 2500 W. North Avenue Baltimore, Maryland 21216 Phone : 410-951-3000 Url : <a href="http://www.coppin.edu">http://www.coppin.edu</a> Email : <a href="mailto:CareerServices@coppin.edu">CareerServices@coppin.edu</a> Fax : 1-410-951-3920 Linda Beowie	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### CPG Shopper Marketing Account Manager

Recruitment source referring hiree: iHeartMedia Talent Acquisition

Date of hire: 3/1/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
11	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
15	Greater Washington Workforce Development Collaborative 1201 15th Street NW Suite 420 Washington , District of Columbia 20005 Email : <a href="mailto:dleary@thecommunityfoundation.org">dleary@thecommunityfoundation.org</a> Greater Washington Workforce Development	N	0
17	iHeartMedia Talent Acquisition	N	2

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### CPG Shopper Marketing Account Manager

Recruitment source referring hire: iHeartMedia Talent Acquisition

Date of hire: 3/1/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
21	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### CPG Shopper Marketing Account Manager

Recruitment source referring hiree: iHeartMedia Talent Acquisition

Date of hire: 3/1/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : rcf2@lehigh.edu Fax : 1-610-758-4454 Jack Lule	N	0
27	LinkedIn - Not directly contacted by SEU	N	1
30	Montgomery College RA 108 51 Mannakee Rockville, Maryland 20850 Phone : 240-567-5062 Url : <a href="http://cms.montgomerycollege.edu">http://cms.montgomerycollege.edu</a> Email : beth.reilly@montgomerycollege.edu Career Services	N	0
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : Maryland@ocawwomen.org Fax : 1-301-907-3899 Christina Wong Poy	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : careercenter@towson.edu Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : UnitedBlackFund@ubfinc.org Career Services	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### CPG Shopper Marketing Account Manager

Recruitment source referring hiree: iHeartMedia Talent Acquisition

Date of hire: 3/1/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
38	University of Maryland Career Center 3100 Hornbake Library College Park, Maryland 20742 Phone : 301.405.2780 Url : <a href="http://www.Careers.umd.edu">www.Careers.umd.edu</a> Email : <a href="mailto:eely@umd.edu">eely@umd.edu</a> Adrienne Bradford	N	0
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>3</b>



## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for CPG Shopper Marketing Account Manager

**Position: CPG Shopper Marketing Account Manager**

**Hire Date: March 1, 2022**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

iHeartMedia Stations

#### **Job Summary:**

The audio revolution is here!

Podcasting is the fastest-growing medium ever. Radio has bigger reach than TV. Digital audio has been growing for over a decade. Wireless headphones mean consumers ears are now connected and reachable 24/7. Podcasters and radio hosts are the new influencers with massive and engaged super fan armies. New digital audio data, insights and analytics tools are making it easier than ever to plan buy and grow with audio. Experiential events are having a major comeback and only one company has the #1 position in everything Audio. iHeartMedia.

Do you have a passion for working with brands in the CPG and Shopper Marketing vertical? Would you like to join the biggest and fastest-growing audio company and help reshape the evolution of marketing as purchase decisions are being made in new ways? If you are incredibly passionate about building innovative solutions, rewriting the old marketing playbook and driving impact with audio then this job is for you.

We are seeking a Rockstar sales lead who loves to sell, loves to build and loves to win. The ideal candidate will have deep experience in the CPG and Shopper Marketing category, understands the landscape, the language and the nuance of advertising in this space. This Sales role requires a creative thinker with the ability to look across iHeartMedia's platforms to recommend the most powerful solutions for CPG and Shopper Marketing advertisers. You thrive on innovation and building what's next and are driven by a relentless pursuit of results for your clients, your team and yourself. You will get to collaborate with experts in marketing, podcasting, research, data and analytics as well as programming, events, music and artist relations as you build new approaches to driving sales growth. This is not a get-proposal/send-proposal role! Your core KPI is growing and retaining CPG Shopper Marketing revenue and continuing to grow your new business portfolio.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for CPG Shopper Marketing Account Manager

#### Responsibilities Include:

- Develop and own CPG and Shopper Marketing client relationships
- Manage a new business pipeline and be accountable for all steps of the sales process: Prospecting, Securing First Time Meetings, Maintaining an Accurate + Robust Pending Pipeline, Closing New Business partners
- Team up with iHeartMedia divisional Sales Executives to develop client solutions and sell cross-platform integrated campaigns across Podcasts, Radio, Streaming, Events and Social
- Maintain close, collaborative relationships with iHeart teams assigned to your campaigns, maintaining communication and oversight throughout execution and optimization
- Collaborate with Marketing, Research, Planning and other internal sales divisions in the development of proposals and bespoke programs
- Formulate and maintain Client Account Strategy Plans aimed at growing revenue on your specific accounts as well as utilizing Salesforce for tracking, reporting and forecasting
- Be the voice of iHeartMedia category expertise at key industry events and client engagements

#### Qualifications:

- 3-5+ years in CPG and Shopper Marketing Sales (Media, Shopper, Grocery Industry)
- Strong senior level marketer relationships across key brands a plus
- Experience in building thoughtful, creative, high-impact integrated campaigns that follow the traditional and evolving category
- Experience working with remote Sales leadership
- Entrepreneurial self-starter who has demonstrated success in building and managing a book of business and can comfortably navigate a large company with a start-up mentality
- Strong analytical skills with experience leveraging data and insights to communicate the benefits of marketing opportunities to brands
- Creative problem solver who is highly adaptable and innovative
- Collaborative leader who can demonstrate their ability to influence others with respect and build trust within a matrixed organization

#### Personal Characteristics:

- Live and breathe the category with a true passion for developing innovative solutions
- Highly motivated to achieve results and contribute to a team's growth and collective mission
- Ability to be scrappy and in the weeds while maintaining a strategic perspective and leading others
- Operates with honesty and sound judgment
- Relates well to all levels of an organization and comfortable operating with senior executives inside and outside the company
- High level of agility and can embrace ambiguity and constant change

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for CPG Shopper Marketing Account Manager

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

#### Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan with matching contributions (matching currently suspended)
- Employee Assistance Program (EAP) for benefit eligible employees and all household members at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for CPG Shopper Marketing Account  
Manager**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/CPG-Shopper-Marketing-Account-Manager\\_Req24773](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/CPG-Shopper-Marketing-Account-Manager_Req24773)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at [bonniegonzales@iheartmedia.com](mailto:bonniegonzales@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for CPG Shopper Marketing Account Manager**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
1	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 7/23/2021 3:46:08 PM
4	<b>Columbia School of Broadcasting Prong 2 Ended Date: 6/29/2014</b> E-mail: cujcareers@columbia.edu	Sent: 7/23/2021 3:45:54 PM
5	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 7/23/2021 3:46:03 PM
6	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 7/23/2021 3:45:55 PM
7	<b>Coppin State University</b> Fax: 1-410-951-3920 E-mail: CareerServices@coppin.edu	Sent: 7/23/2021 8:55 PM Sent: 7/23/2021 3:45:55 PM
11	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> Fax: 1-202-387-7669	Sent: 7/23/2021 8:55 PM
12	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 7/23/2021 8:56 PM
13	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 7/23/2021 8:55 PM
15	<b>Greater Washington Workforce Development Collaborative</b> E-mail: dleary@thecommunityfoundation.org	Sent: 7/23/2021 3:46:04 PM
22	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 7/23/2021 3:46:03 PM
24	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 7/23/2021 3:45:58 PM
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 7/23/2021 3:45:58 PM
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 7/23/2021 3:46:04 PM
31	<b>Montgomery College</b> E-mail: beth.reilly@montgomerycollege.edu	Sent: 7/23/2021 3:45:59 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for CPG Shopper Marketing Account  
Manager**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>32</b>	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 7/23/2021 3:45:59 PM
<b>35</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 7/23/2021 3:46:00 PM
<b>36</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 7/23/2021 3:46:01 PM
<b>37</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 7/23/2021 3:46:01 PM
<b>38</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 7/23/2021 3:46:02 PM
<b>39</b>	<b>University of Maryland Career Center</b> E-mail: eely@umd.edu	Sent: 7/23/2021 3:46:02 PM
<b>41</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 7/23/2021 3:46:03 PM
<b>42</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 7/23/2021 3:45:53 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 9/13/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
3	Bowie State University 14000 Jericho Park Road Bowie, Maryland 20715 Phone : 301-860-4000 Url : <a href="http://www.bowiestate.edu">http://www.bowiestate.edu</a> Dale Oneil Manual Posting	N	0
4	Columbia School of Broadcasting 3947 University Drive Fairfax, Virginia 22030 Phone : 301-377-2099 Url : <a href="http://www.columbiaschoolbroadcas.com">http://www.columbiaschoolbroadcas.com</a> Email : <a href="mailto:cujcareers@columbia.edu">cujcareers@columbia.edu</a> William Butler	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

Recruitment source referring hire: LinkedIn - Not directly contacted by SEU

Date of hire: 9/13/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Coppin State University 2500 W. North Avenue Baltimore, Maryland 21216 Phone : 410-951-3000 Url : <a href="http://www.coppin.edu">http://www.coppin.edu</a> Email : <a href="mailto:CareerServices@coppin.edu">CareerServices@coppin.edu</a> Fax : 1-410-951-3920 Linda Beowie	N	0
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 9/13/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
14	Georgetown University 37th and O Street NW Washington DC, Washington 20057 Phone : 202-687-3578 Url : <a href="http://www.georgetown.edu">http://www.georgetown.edu</a> Allynn Powell Manual Posting	N	0
15	Greater Washington Workforce Development Collaborative 1201 15th Street NW Suite 420 Washington , District of Columbia 20005 Email : <a href="mailto:dleary@thecommunityfoundation.org">dleary@thecommunityfoundation.org</a> Greater Washington Workforce Development	N	0
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
21	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

Recruitment source referring hire: LinkedIn - Not directly contacted by SEU

Date of hire: 9/13/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0
27	LinkedIn - Not directly contacted by SEU	N	1
30	Montgomery College RA 108 51 Mannakee Rockville, Maryland 20850 Phone : 240-567-5062 Url : <a href="http://cms.montgomerycollege.edu">http://cms.montgomerycollege.edu</a> Email : <a href="mailto:beth.reilly@montgomerycollege.edu">beth.reilly@montgomerycollege.edu</a> Career Services	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

Recruitment source referring hire: LinkedIn - Not directly contacted by SEU

Date of hire: 9/13/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : <a href="mailto:Wayne.Miller3@va.gov">Wayne.Miller3@va.gov</a> Wayne Miller	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

**Program Director - News/Talk WWDC HD2/W284CQ 104.7FM**

**Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU**

**Date of hire: 9/13/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
38	University of Maryland Career Center 3100 Hornbake Library College Park, Maryland 20742 Phone : 301.405.2780 Url : <a href="http://www.Careers.umd.edu">www.Careers.umd.edu</a> Email : <a href="mailto:eely@umd.edu">eely@umd.edu</a> Adrienne Bradford	N	0
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>1</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Program Director - News/Talk WWDC**  
**HD2/W284CQ 104.7FM**

**Position: Program Director - News/Talk WWDC HD2/W284CQ 104.7FM**

**Hire Date: September 13, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

iHeartMedia Stations

**Job Summary:**

Leads and manages all aspects of radio station's on air experience including: talent, content, tone, programming, production, sound & theme, and online presence.

**Responsibilities:**

- Directs and monitors programming activities in conformance with FCC rules and regulations, company policy, and applicable Federal, state, and local laws.
- Partners with Market President and Sales in support of local and corporate business objectives to increase market share, listeners, ratings, and revenue while aligning programming fit with client, station, and audience.
- Coordinates with Programming and Sales to plan and execute marketing, promotions, events, and image campaigns.
- Determines and maintains creative vision for station(s) to enhance station image and visibility within the community.
- Reviews and approves all commercial and paid programming content. Fields record label calls, schedules music, and checks social media to ensure music remains consistent with station's brand.
- Collaborates with Production to enlist musical direction and seek options that meet editorial scope.
- Establishes and maintains professional relationships with producers, artists' managers, composers and other industry contacts.
- Identifies recruits, manages, and coaches On-Air Talent, Producers, News Reporters, etc. Schedules on-air shifts, remotes, and appearances.

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

#### Qualifications

- Extensive knowledge of FCC broadcast rules and regulations; knowledge of federal, state and local contesting rules and regulations
- Demonstrated ability to use tools to gather and analyze ratings data, make business decisions based on analysis; sound judgment and quality decision-making skills
- Extensive knowledge of Diary data analysis; working knowledge of RCS products including GSelector and NexGen including experience in dealing with syndicated and satellite shows/network programming.
- Ability to be on air interviewing news tastemakers and breaking local news.
- Excellent team leadership and delegation skills, including motivation of staff; can set goals & expectations, provide honest feedback and manage performance
- Strong interpersonal skills
- High degree of planning and organizing skills; can multi-task and meet specific deadlines
- Flexible, creative, and innovative in using technology to deepen listener relationships
- Ability to think both tactically and strategically
- Ability to work independently and collaboratively with others
- Superior oral and written communication skills; excellent grammar; can adjust communications style based on audience needs
- Entrepreneurial and assertive in meeting goals
- Ability to influence others, inspire innovation and ensure a client focus

#### Work Experience

- Prior experience directing and managing a team
- Experience with local formats preferred
- Prior experience as an on air broadcaster, either in news, sports, or as a DJ preferred
- Prior experience as a Program Director or Assistant Program Director preferred

#### Education

- 4-year college degree preferred

#### Certifications

- None required

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Program Director - News/Talk WWDC HD2/W284CQ 104.7FM

Position Type

Regular

#### Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including floating holiday that enable our employees to celebrate the holiday of their choosing
- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan with matching contributions (matching currently suspended)
- Employee Assistance Program (EAP) for benefit eligible employees and all household members at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

**Requirements:**

**Experience:**

**Additional Information:**

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Program Director - News/Talk WWDC  
HD2/W284CQ 104.7FM**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Program-Director---News-Talk-WWDC-HD2-W284CQ-1047FM\\_Req25213](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Program-Director---News-Talk-WWDC-HD2-W284CQ-1047FM_Req25213)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at [bonniegonzales@iheartmedia.com](mailto:bonniegonzales@iheartmedia.com)



**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Program Director - News/Talk WWDC  
HD2/W284CQ 104.7FM**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
1	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 8/2/2021 1:57:31 PM
4	<b>Columbia School of Broadcasting Prong 2 Ended Date: 6/29/2014</b> E-mail: cujcareers@columbia.edu	Sent: 8/2/2021 1:57:17 PM
5	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 8/2/2021 1:57:27 PM
6	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 8/2/2021 1:57:18 PM
7	<b>Coppin State University</b> Fax: 1-410-951-3920 E-mail: CareerServices@coppin.edu	Sent: 8/2/2021 6:02 PM Sent: 8/2/2021 1:57:19 PM
8	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 8/2/2021 1:57:19 PM
12	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 8/2/2021 6:02 PM
13	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 8/2/2021 6:01 PM
15	<b>Greater Washington Workforce Development Collaborative</b> E-mail: dleary@thecommunityfoundation.org	Sent: 8/2/2021 1:57:28 PM
22	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 8/2/2021 1:57:27 PM
24	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 8/2/2021 1:57:21 PM
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 8/2/2021 1:57:22 PM
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 8/2/2021 1:57:27 PM
31	<b>Montgomery College</b> E-mail: beth.reilly@montgomerycollege.edu	Sent: 8/2/2021 1:57:22 PM
32	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 8/2/2021 1:57:23 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Program Director - News/Talk WWDC  
HD2/W284CQ 104.7FM**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>33</b>	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 8/2/2021 1:57:23 PM
<b>35</b>	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/2/2021 1:57:24 PM
<b>36</b>	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/2/2021 1:57:24 PM
<b>37</b>	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 8/2/2021 1:57:25 PM
<b>38</b>	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/2/2021 1:57:25 PM
<b>39</b>	<b>University of Maryland Career Center</b> E-mail: eely@umd.edu	Sent: 8/2/2021 1:57:25 PM
<b>41</b>	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/2/2021 1:57:26 PM
<b>42</b>	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/2/2021 1:57:16 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/7/2021

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 10/4/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
3	Bowie State University 14000 Jericho Park Road Bowie, Maryland 20715 Phone : 301-860-4000 Url : <a href="http://www.bowiestate.edu">http://www.bowiestate.edu</a> Dale Oneil Manual Posting	N	0
4	Columbia School of Broadcasting 3947 University Drive Fairfax, Virginia 22030 Phone : 301-377-2099 Url : <a href="http://www.columbiaschoolbroadcas.com">http://www.columbiaschoolbroadcas.com</a> Email : <a href="mailto:cujcareers@columbia.edu">cujcareers@columbia.edu</a> William Butler	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/7/2021

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 10/4/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
7	Coppin State University 2500 W. North Avenue Baltimore, Maryland 21216 Phone : 410-951-3000 Url : <a href="http://www.coppin.edu">http://www.coppin.edu</a> Email : <a href="mailto:CareerServices@coppin.edu">CareerServices@coppin.edu</a> Fax : 1-410-951-3920 Linda Beowie	N	0
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
9	Employee Referral	N	2
11	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

**Recruitment source referring hiree: Employee Referral**

**Date of hire: 10/7/2021**

**Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU**

**Date of hire: 10/4/2021**

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0
14	Georgetown University 37th and O Street NW Washington DC, Washington 20057 Phone : 202-687-3578 Url : <a href="http://www.georgetown.edu">http://www.georgetown.edu</a> Allynn Powell Manual Posting	N	0
15	Greater Washington Workforce Development Collaborative 1201 15th Street NW Suite 420 Washington , District of Columbia 20005 Email : <a href="mailto:dleary@thecommunityfoundation.org">dleary@thecommunityfoundation.org</a> Greater Washington Workforce Development	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : <a href="mailto:sclavijo@hcva.org">sclavijo@hcva.org</a> Fax : 1-703-671-2325 Stella Clavijo	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/7/2021

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 10/4/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
21	Inside Radio Texas Phone : 800-640-8852 Email : <a href="mailto:genemckay@insideradio.com">genemckay@insideradio.com</a> Gene McKay	N	0
22	Internal Posting	N	1
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/7/2021

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 10/4/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0
27	LinkedIn - Not directly contacted by SEU	N	4
30	Montgomery College RA 108 51 Mannakee Rockville, Maryland 20850 Phone : 240-567-5062 Url : <a href="http://cms.montgomerycollege.edu">http://cms.montgomerycollege.edu</a> Email : <a href="mailto:beth.reilly@montgomerycollege.edu">beth.reilly@montgomerycollege.edu</a> Career Services	N	0
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/7/2021

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 10/4/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : Wayne.Miller3@va.gov Wayne Miller	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Associate Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 10/7/2021

Recruitment source referring hiree: LinkedIn - Not directly contacted by SEU

Date of hire: 10/4/2021

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
38	University of Maryland Career Center 3100 Hornbake Library College Park, Maryland 20742 Phone : 301.405.2780 Url : <a href="http://www.Careers.umd.edu">www.Careers.umd.edu</a> Email : <a href="mailto:eely@umd.edu">eely@umd.edu</a> Adrienne Bradford	N	0
39	Unknown (source not adequately identified upon inquiry by SEU)	N	2
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0
41	<a href="http://www.mediagignow.com">www.mediagignow.com</a> 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : <a href="http://www.mediagignow.com">http://www.mediagignow.com</a> Email : <a href="mailto:customerservice@mediagignow.com">customerservice@mediagignow.com</a> MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>9</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Associate Account Executive**

**Position: Associate Account Executive**

**Hire Date: October 7, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team.

**Why work here?**

- Positive and productive work environment
- We breed success
- Independence to create your best work flow
- It's fun being a creative problem solver
- Build lifelong relationships with clients
- Proprietary systems, processes and support to help you succeed
- Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

## **WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

### **Fax and E-mail verification summary report for Associate Account Executive**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

#### **Qualifications**

- Flexibility and creativity
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### **Work Experience**

- Some sales experience is preferred, but not required

#### **Education**

- High school diploma or equivalent; college degree preferred

#### **Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### **Position Type**

Regular

#### **Benefits:**

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including floating holiday that enable our employees to celebrate the holiday of their choosing

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan with matching contributions (matching currently suspended)
- Employee Assistance Program (EAP) for benefit eligible employees and all household members at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req25475](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req25475)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

**\*\*\*IMPORTANT\*\*\***

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>1</b>	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 8/18/2021 8:24:58 PM
<b>4</b>	<b>Columbia School of Broadcasting Prong 2 Ended Date: 6/29/2014</b> E-mail: cujcareers@columbia.edu	Sent: 8/18/2021 8:24:42 PM
<b>5</b>	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 8/18/2021 8:24:55 PM
<b>6</b>	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 8/18/2021 8:24:43 PM
<b>7</b>	<b>Coppin State University</b> Fax: 1-410-951-3920 E-mail: CareerServices@coppin.edu	Sent: 8/19/2021 1:01 AM Sent: 8/18/2021 8:24:43 PM
<b>8</b>	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 8/18/2021 8:24:44 PM
<b>11</b>	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> Fax: 1-202-387-7669	Sent: 8/19/2021 1:01 AM
<b>12</b>	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 8/19/2021 1:02 AM
<b>13</b>	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 8/19/2021 1:01 AM
<b>15</b>	<b>Greater Washington Workforce Development Collaborative</b> E-mail: dleary@thecommunityfoundation.org	Sent: 8/18/2021 8:24:57 PM
<b>16</b>	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 8/19/2021 1:01 AM
<b>22</b>	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 8/18/2021 8:24:55 PM
<b>24</b>	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 8/18/2021 8:24:47 PM
<b>26</b>	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 8/18/2021 8:24:48 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 8/18/2021 8:24:56 PM
31	<b>Montgomery College</b> E-mail: beth.reilly@montgomerycollege.edu	Sent: 8/18/2021 8:24:49 PM
32	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 8/18/2021 8:24:50 PM
33	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 8/18/2021 8:24:50 PM
35	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/18/2021 8:24:51 PM
36	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/18/2021 8:24:51 PM
37	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 8/18/2021 8:24:52 PM
38	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/18/2021 8:24:52 PM
39	<b>University of Maryland Career Center</b> E-mail: eely@umd.edu	Sent: 8/18/2021 8:24:53 PM
41	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/18/2021 8:24:54 PM
42	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/18/2021 8:24:39 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Associate Account Executive**

**Position: Associate Account Executive**

**Hire Date: October 4, 2021**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team.

**Why work here?**

- Positive and productive work environment
- We breed success
- Independence to create your best work flow
- It's fun being a creative problem solver
- Build lifelong relationships with clients
- Proprietary systems, processes and support to help you succeed
- Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

#### Qualifications

- Flexibility and creativity
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

#### Work Experience

- Some sales experience is preferred, but not required

#### Education

- High school diploma or equivalent; college degree preferred

#### Location

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

#### Position Type

Regular

#### Benefits:

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including floating holiday that enable our employees to celebrate the holiday of their choosing



## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan with matching contributions (matching currently suspended)
- Employee Assistance Program (EAP) for benefit eligible employees and all household members at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

**Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.**

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Associate-Account-Executive\\_Req25475](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Associate-Account-Executive_Req25475)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Erick Espinosa at [erickespinosa@iheartmedia.com](mailto:erickespinosa@iheartmedia.com)

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Associate Account Executive

RS Number	Recruiting Source	Date and Time
1	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 8/18/2021 8:24:58 PM
4	<b>Columbia School of Broadcasting Prong 2 Ended Date: 6/29/2014</b> E-mail: cujcareers@columbia.edu	Sent: 8/18/2021 8:24:42 PM
5	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 8/18/2021 8:24:55 PM
6	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 8/18/2021 8:24:43 PM
7	<b>Coppin State University</b> Fax: 1-410-951-3920 E-mail: CareerServices@coppin.edu	Sent: 8/19/2021 1:01 AM Sent: 8/18/2021 8:24:43 PM
8	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 8/18/2021 8:24:44 PM
11	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> Fax: 1-202-387-7669	Sent: 8/19/2021 1:01 AM
12	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 8/19/2021 1:02 AM
13	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 8/19/2021 1:01 AM
15	<b>Greater Washington Workforce Development Collaborative</b> E-mail: dleary@thecommunityfoundation.org	Sent: 8/18/2021 8:24:57 PM
16	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 8/19/2021 1:01 AM
22	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 8/18/2021 8:24:55 PM
24	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 8/18/2021 8:24:47 PM
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 8/18/2021 8:24:48 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Associate Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 8/18/2021 8:24:56 PM
31	<b>Montgomery College</b> E-mail: beth.reilly@montgomerycollege.edu	Sent: 8/18/2021 8:24:49 PM
32	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 8/18/2021 8:24:50 PM
33	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 8/18/2021 8:24:50 PM
35	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 8/18/2021 8:24:51 PM
36	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 8/18/2021 8:24:51 PM
37	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 8/18/2021 8:24:52 PM
38	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 8/18/2021 8:24:52 PM
39	<b>University of Maryland Career Center</b> E-mail: eely@umd.edu	Sent: 8/18/2021 8:24:53 PM
41	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 8/18/2021 8:24:54 PM
42	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 8/18/2021 8:24:39 PM

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
1	All Access 24955 Pacific Coast Highway, C303 Malibu, California 90265 Email : jdenver@allaccess.com n/a n/a	N	0
4	Columbia School of Broadcasting 3947 University Drive Fairfax, Virginia 22030 Phone : 301-377-2099 Url : <a href="http://www.columbiaschoolbroadcas.com">http://www.columbiaschoolbroadcas.com</a> Email : <a href="mailto:cujcareers@columbia.edu">cujcareers@columbia.edu</a> William Butler	N	0
5	Community of Hope 1717 Massachusetts Avenue NW Suite 805 Washington, District of Columbia 20036 Phone : 202-407-7750 Url : <a href="http://www.communityofhopedc.org/">http://www.communityofhopedc.org/</a> Email : <a href="mailto:hr@cohdc.org">hr@cohdc.org</a> Brittany Simpson	Y	0
6	Connecticut School of Broadcasting 611 Route 46 West, Suite 102 Hasbrouck, New Jersey 7642 Phone : 201-288-7900 Url : <a href="http://www.gocsb.com">http://www.gocsb.com</a> Email : <a href="mailto:Efierstein@gocsb.com">Efierstein@gocsb.com</a> Fax : 1-201-288-7901 Micahel Ryan	Y	0
7	Coppin State University 2500 W. North Avenue Baltimore, Maryland 21216 Phone : 410-951-3000 Url : <a href="http://www.coppin.edu">http://www.coppin.edu</a> Email : <a href="mailto:CareerServices@coppin.edu">CareerServices@coppin.edu</a> Fax : 1-410-951-3920 Linda Beowie	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
8	Elkton Vet Center 103 Chesapeake Blvd Suite A Elkton, Maryland 21921 Phone : 410-392-4485 Url : <a href="http://www.va.gov">http://www.va.gov</a> Email : <a href="mailto:mary.herrick2@va.gov">mary.herrick2@va.gov</a> Fax : 1-410-392-6381 Wendy Brown	N	0
9	Employee Referral	N	3
11	Forty Plus of Greater Washington 1718 P Street NW Washington DC, Washington 20036 Phone : 202-387-1582 Url : <a href="http://www.40plus-dc.org">http://www.40plus-dc.org</a> Email : <a href="mailto:jobpostings@40plusdc.org">jobpostings@40plusdc.org</a> Fax : 1-202-387-7669 Career Services	N	0
12	George Mason University 4400 university Drive – M/S 3 B6 Fairfax, Virginia Phone : 703-993-4021 Url : <a href="http://www.gmu.edu/">http://www.gmu.edu/</a> Email : <a href="mailto:jbarrice@gmu.edu">jbarrice@gmu.edu</a> Fax : 1-703-993-2361 James Barricelli	N	0
13	George Washington University Div. of HR/Foggy Bottom Campus 2033 K Street NW Suite 220 Washington DC, Washington 20052 Phone : 202-994-6495 Url : <a href="http://www.gwu.edu">http://www.gwu.edu</a> Email : <a href="mailto:ChrisRoy@Gw.edu">ChrisRoy@Gw.edu</a> Fax : 1-202-994-9680 Christine Roy	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
15	Greater Washington Workforce Development Collaborative 1201 15th Street NW Suite 420 Washington , District of Columbia 20005 Email : dleary@thecommunityfoundation.org Greater Washington Workforce Development	N	0
16	Hispanic Committee of Virginia 5827 Columbia Pike Suite 200 Falls Church, Virginia 22041 Phone : 703.671.5666 Url : <a href="http://www.hcva.org">http://www.hcva.org</a> Email : sclavijo@hcva.org Fax : 1-703-671-2325 Stella Clavijo	N	0
18	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmedia.dejobs.org">http://www.iheartmedia.dejobs.org</a> Talent Acquisition Coordinator Manual Posting	N	0
19	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : <a href="http://www.iheartmediacareers.com">http://www.iheartmediacareers.com</a> Talent Acquisition Coordinator Manual Posting	N	0
21	Inside Radio Texas Phone : 800-640-8852 Email : genemckay@insideradio.com Gene McKay	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
23	Japanese American Citizens League 1850 M Street NW Suite 1100 Washington DC, Washington 20036 Phone : 202-223-1240 Url : <a href="http://www.jacl.org">http://www.jacl.org</a> Email : <a href="mailto:policy@jacl.org">policy@jacl.org</a> Fax : 1-202-296-8082 Career Services	N	0
24	Jewish War Vets of the USA 1 Ivory Crest Court Baltimore, Maryland 21209 Phone : 410-653-5577 Url : <a href="http://www.jwv.org">http://www.jwv.org</a> Email : <a href="mailto:Burtnick@erols.com">Burtnick@erols.com</a> Fax : 1-410-653-2334 Erwin Burtnick	N	0
25	Korean Community Service Center 7700 Little River Turnpike #406 Annandale, Virginia 22003 Phone : 703-354-6345 Url : <a href="http://www.kcsgw.org">http://www.kcsgw.org</a> Email : <a href="mailto:lienhickey@gmail.com">lienhickey@gmail.com</a> Fax : 1-703-354-6391 Lien Hickey	N	0
26	Lehigh University, Center for Journalism Coppee Hall 33 Coppee Dr. Bethlehem, Pennsylvania 18015 Phone : 610-758-6198 Email : <a href="mailto:rcf2@lehigh.edu">rcf2@lehigh.edu</a> Fax : 1-610-758-4454 Jack Lule	N	0
28	LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California N/a N/a Manual Posting	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
29	LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : <a href="https://www.linkedin.com/company/linkedin/Career Services">https://www.linkedin.com/company/linkedin/Career Services</a> Manual Posting	N	0
30	Montgomery College RA 108 51 Mannakee Rockville, Maryland 20850 Phone : 240-567-5062 Url : <a href="http://cms.montgomerycollege.edu">http://cms.montgomerycollege.edu</a> Email : <a href="mailto:beth.reilly@montgomerycollege.edu">beth.reilly@montgomerycollege.edu</a> Career Services	N	0
31	Organization of Chinese American Women 4641 Montgomery Avenue Suite 208 Bethesda, Maryland 20814 Phone : 301-907-3898 Url : <a href="http://www.ocawwomen.org">http://www.ocawwomen.org</a> Email : <a href="mailto:Maryland@ocawwomen.org">Maryland@ocawwomen.org</a> Fax : 1-301-907-3899 Christina Wong Poy	N	0
32	Silver Spring Vet Center 10411 Motor City Dr. 5th Floor Bethesda, Maryland 20817 Phone : 240-395-1428 Email : <a href="mailto:Wayne.Miller3@va.gov">Wayne.Miller3@va.gov</a> Wayne Miller	N	0
34	Towson University Career Center 7800 York Road Suite 206 Towson, Maryland 21252 Phone : 410-704-2233 Url : <a href="http://www.towson.edu/careercenter">http://www.towson.edu/careercenter</a> Email : <a href="mailto:careercenter@towson.edu">careercenter@towson.edu</a> Fax : 1-410-704-4359 Corey Dunning	N	0



# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
35	United Black Fund 2500 Martin Luther King Jr. Avenue SE Washington DC, Washington 20020 Url : <a href="http://www.ubfinc.org">http://www.ubfinc.org</a> Email : <a href="mailto:UnitedBlackFund@ubfinc.org">UnitedBlackFund@ubfinc.org</a> Career Services	Y	0
36	United Planning Organization 301 Rhoda Island Avenue NW Washington DC, Washington 20001 Phone : 202-238-4600 Url : <a href="http://www.upo.org">http://www.upo.org</a> Email : <a href="mailto:info@upo.org">info@upo.org</a> Regina Parker	N	0
37	University of District of Columbia 4200 Connecticut Ave NW Washington DC, Washington 20008 Phone : 202-274-5800 Url : <a href="http://www.udc.edu">http://www.udc.edu</a> Email : <a href="mailto:doneviere.battle@udc.edu">doneviere.battle@udc.edu</a> Lydia Williams	N	0
38	University of Maryland Career Center 3100 Hornbake Library College Park, Maryland 20742 Phone : 301.405.2780 Url : <a href="http://www.Careers.umd.edu">www.Careers.umd.edu</a> Email : <a href="mailto:eely@umd.edu">eely@umd.edu</a> Adrienne Bradford	N	0
39	Unknown (source not adequately identified upon inquiry by SEU)	N	3
40	Women Empowered Against Violence 1422 K Street NW Washington DC, Washington 20005 Phone : 202-452-9550 Url : <a href="http://www.weaveincorp.com">http://www.weaveincorp.com</a> Email : <a href="mailto:weavedcinfo@gmail.com">weavedcinfo@gmail.com</a> Fax : 1-202-452-8255 Liz Harens	N	0

# WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

## Vacancy Data Form

### Outside Account Executive

Recruitment source referring hiree: Employee Referral

Date of hire: 5/17/2022

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS
41	www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
<b>TOTAL INTERVIEWS OVER REPORTING PERIOD:</b>			<b>6</b>

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Position: Outside Account Executive**

**Hire Date: May 17, 2022**

This report, generated by Broadcast1Source, verifies that WASH, WBIG(FM), WITH, WMZQ-FM, WWDC used Broadcast1Source to provide the following notice to the identified recruiting sources at the dates and times listed below.

To

**All recruiting agencies listed in the report below**

**Subject:** Job Notification from Broadcast1Source

**From:** contact@broadcast1source.com

**Details:**

iHeartMedia Stations

**Job Summary:**

Do you want to be a part of a sales team that identifies and develops new business opportunities; offers solutions that help clients achieve their business goals; works with senior sellers to close business; assists your team in building client relationships; and works collectively to meet your team's goals? Then, act now to join our growing, iHeartMedia team. We are solution providers utilizing radio, digital, mobile, station events and promotions for local, regional and national clients. Join this energized, fun, sometimes crazy, but super supportive, highly successful team. Why work here? • Positive and productive work environment • We breed success • Independence to create your best work flow • It's fun being a creative problem solver • Build lifelong relationships with clients • Proprietary systems, processes and support to help you succeed • Room for growth and promotion within our team This is a full time position with benefits and an exciting career path. Take control of your future through a salaried plus commission compensation plan as an Associate Account Executive.

**Responsibilities**

- Collaborates, assists and works with assigned Account Executive to generate new sales, maintain existing relationships and grow iHeartMedia brand and reputation.
- Creates effective marketing campaigns in cooperation with iHeartMedia resources.
- Steers clients based on market, platform and station information.
- Maintains client communication and ensures client satisfaction.
- Monitors competition to continually find new account leads.
- Follows all station procedures for preparing orders, resolving billing issues, submitting regular reports regarding sales, pipeline lists, forecasts and competitive analysis.
- Candidate must drive their own vehicle with a valid driver's license and state-mandated auto insurance

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

**Qualifications**

- Flexibility and creativity
- Professional appearance
- Persuasive communication skills: verbal, written and presentation
- Ability to plan and organize, set priorities and multi task in a fast-paced environment

**Work Experience**

- Some sales experience is preferred, but not required

**Education**

- High school diploma or equivalent; college degree preferred

**Certifications**

- None required

**Location**

Rockville, MD: 1801 Rockville Pike, 5th Floor, 20852

**Position Type**

Regular

**Benefits:**

iHeartMedia's benefits offering is flexible and offers a variety of choices to meet the diverse needs of our changing workforce, including the following:

- Employer sponsored medical, dental and vision with a variety of coverage options
- Company provided and supplemental life insurance
- Paid vacation and sick time
- Paid company holidays, including a floating holiday that enable our employees to celebrate the holiday of their choosing

## WASH, WBIG(FM), WITH, WMZQ-FM, WWDC

### Fax and E-mail verification summary report for Outside Account Executive

- A Spirit day to encourage and allow our employees to more easily volunteer in their community
- A 401K plan
- Employee Assistance Program (EAP) at no cost – services include telephonic counseling sessions, consultation on legal and financial matters, emotional well-being, family and caregiving
- ?A range of additional voluntary programs, such as spending accounts, student loan refinancing, accident insurance and more!

The Company is an equal opportunity employer and will not tolerate discrimination in employment on the basis of race, color, age, sex, sexual orientation, gender identity or expression, religion, disability, ethnicity, national origin, marital status, protected veteran status, genetic information, or any other legally protected classification or status.

Some positions in certain divisions of the iHeartMedia family of companies are subject to mandatory vaccination requirements as a condition of employment. Candidates who have been offered employment for these positions at iHeartMedia, subject to applicable law, will be required to demonstrate they have been fully vaccinated for COVID-19 or qualify for a medical or religious accommodation from the vaccination requirement by their start date (which may be extended for such purposes). If the aforementioned requirements are not met, candidates who have accepted offers for such positions will have their offers rescinded and/or employment terminated in accordance with applicable law.

Our organization participates in E-Verify. Click [here](#) to learn about E-Verify.

Pursuant to the San Francisco Fair Chance Ordinance, we will consider for employment qualified applicants with arrest and conviction records.

Click [Here](#) to learn about the San Francisco Fair Chance Ordinance .

Current employees and contingent workers click [here](#) to apply and search by the Job Posting Title.

**Requirements:**

**Experience:**

**Additional Information:**

**Contact:**

[https://iheartmedia.wd5.myworkdayjobs.com/External\\_iHM/job/Rockville-MD/Outside-Account-Executive\\_Req27359](https://iheartmedia.wd5.myworkdayjobs.com/External_iHM/job/Rockville-MD/Outside-Account-Executive_Req27359)

**Job posted by an EQUAL EMPLOYMENT OPPORTUNITY EMPLOYER**

\*\*\*IMPORTANT\*\*\*

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**

**Fax and E-mail verification summary report for Outside Account Executive**

This fax or email has been sent using the services provided by Broadcast1Source. If you want to change your contact details, please email Bonnie Gonzales at [bonniegonzales@iheartmedia.com](mailto:bonniegonzales@iheartmedia.com)

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
<b>1</b>	<b>All Access</b> E-mail: jdenver@allaccess.com	Sent: 2/4/2022 6:33:19 PM
<b>4</b>	<b>Columbia School of Broadcasting Prong 2 Ended Date: 6/29/2014</b> E-mail: kujcareers@columbia.edu	Sent: 2/4/2022 6:33:11 PM
<b>5</b>	<b>Community of Hope</b> E-mail: hr@cohdc.org	Sent: 2/4/2022 6:33:17 PM
<b>6</b>	<b>Connecticut School of Broadcasting</b> E-mail: Efierstein@gocsb.com	Sent: 2/4/2022 6:33:12 PM
<b>7</b>	<b>Coppin State University</b> Fax: 1-410-951-3920 E-mail: CareerServices@coppin.edu	Sent: 2/9/2022 9:31 AM Sent: 2/4/2022 6:33:12 PM
<b>8</b>	<b>Elkton Vet Center</b> E-mail: mary.herrick2@va.gov	Sent: 2/4/2022 6:33:12 PM
<b>11</b>	<b>Forty Plus of Greater Washington Prong 2 Ended Date: 4/30/2018</b> Fax: 1-202-387-7669	Sent: 2/9/2022 9:31 AM
<b>12</b>	<b>George Mason University</b> Fax: 1-703-993-2361	Sent: 2/9/2022 9:32 AM
<b>13</b>	<b>George Washington University Div. of HR/Foggy Bottom Campus</b> Fax: 1-202-994-9680	Sent: 2/9/2022 9:32 AM
<b>15</b>	<b>Greater Washington Workforce Development Collaborative</b> E-mail: dleary@thecommunityfoundation.org	Sent: 2/4/2022 6:33:18 PM
<b>16</b>	<b>Hispanic Committee of Virginia</b> Fax: 1-703-671-2325	Sent: 2/9/2022 9:32 AM
<b>22</b>	<b>Inside Radio</b> E-mail: genemckay@insideradio.com	Sent: 2/4/2022 6:33:17 PM
<b>24</b>	<b>Japanese American Citizens League</b> E-mail: policy@jacl.org	Sent: 2/4/2022 6:33:14 PM
<b>25</b>	<b>Jewish War Vets of the USA</b> E-mail: Burtnick@erols.com	Sent: 2/4/2022 6:33:14 PM

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC**  
**Fax and E-mail verification summary report for Outside Account Executive**

<b>RS Number</b>	<b>Recruiting Source</b>	<b>Date and Time</b>
26	<b>Korean Community Service Center</b> E-mail: lienhickey@gmail.com	Sent: 2/4/2022 6:33:14 PM
27	<b>Lehigh University, Center for Journalism</b> E-mail: rcf2@lehigh.edu	Sent: 2/4/2022 6:33:18 PM
31	<b>Montgomery College</b> E-mail: beth.reilly@montgomerycollege.edu	Sent: 2/4/2022 6:33:14 PM
32	<b>Organization of Chinese American Women</b> E-mail: Maryland@ocawwomen.org	Sent: 2/4/2022 6:33:15 PM
33	<b>Silver Spring Vet Center</b> E-mail: Wayne.Miller3@va.gov	Sent: 2/4/2022 6:33:15 PM
35	<b>Towson University Career Center</b> E-mail: careercenter@towson.edu	Sent: 2/4/2022 6:33:15 PM
36	<b>United Black Fund</b> E-mail: UnitedBlackFund@ubfinc.org	Sent: 2/4/2022 6:33:16 PM
37	<b>United Planning Organization</b> E-mail: info@upo.org	Sent: 2/4/2022 6:33:16 PM
38	<b>University of District of Columbia</b> E-mail: doneviere.battle@udc.edu	Sent: 2/4/2022 6:33:16 PM
39	<b>University of Maryland Career Center</b> E-mail: eely@umd.edu	Sent: 2/4/2022 6:33:16 PM
41	<b>Women Empowered Against Violence</b> E-mail: weavedcinfo@gmail.com	Sent: 2/4/2022 6:33:17 PM
42	<b>www.mediagignow.com</b> E-mail: customerservice@mediagignow.com	Sent: 2/4/2022 6:33:11 PM



**TAB C**  
**RECRUITMENT INITIATIVE**  
**DOCUMENTATION**

**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****RECRUITMENT INITIATIVES FORM****6/1/20 through 5/31/21**

	<b>Type of Recruitment Initiative (ex. Job Fair, Internship Program)</b>	<b>Date</b>	<b>Brief Description of Activity &amp; Scope of Broadcaster's Participation</b> <i>(where applicable, include job title(s) of station staff involved in the activity)</i>
1.	Participation in events or programs sponsored by educational institutions	8-4-20	On August 4, 2020, our SEU's on-air personalities participated in a panel discussion hosted by Seacrest Studios that focused on careers in the broadcasting industry. As part of the event, our SEU's participants provided interviewing advice for individuals pursuing careers in broadcasting.
2.	Participation in events or programs sponsored by educational institutions	10-25-20	On October 25, 2020, our SEU's Station Manager spoke with approximately 100 college students as a guest lecturer at a Business Management class at the University of Maryland College Park. Our Station Manager spoke with students about careers in sales, specifically sales careers in media and radio.
3.	Participation in events sponsored by organizations representing the community	10-29-20	On October 29, 2020, our SEU's on-air personalities participated in a panel discussion hosted by Seacrest Studios that focused on careers in the broadcasting industry. As part of the event, our SEU's participants provided interviewing advice for individuals pursuing careers in broadcasting.
4.	Establishment of a mentoring program	12-1-20	Our SEU established a mentoring program for junior Account Executives in order to advance their sales careers. Our senior Account Executives guide the mentees (Associate Account Executives), providing professional development and skills, including help with sales calls and procedural matters, as well as help with sales events and career guidance. Four employees were selected to participate in this year-long mentoring program.
5.	Provision of training to management	12-17-20	In December 2020, our SEU's Digital Manager took the Harassment Prevention training course provided by iHeartMedia Learning Center. The course focuses on preventing sexual harassment and emphasizes the importance of facilitating a safe and inclusive work environment that provides equal opportunities to all.
6.	Participation in events or programs sponsored by educational institutions	2-23-21	The members of HOT 99.5 took 25 members of the University of Kentucky Ad Club on a virtual tour of the iHeartMedia DC offices! Students were guided through an exclusive tour of the HOT 99.5 studio, the iHeartMedia conference rooms, sales floor, and lobby and got a small glimpse of what life is like in the world of radio!
7.	Provision of training to management	4-13-21	In April 2021, one of our SEU managers took the Valuing Diversity training course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization.



*This certificate is awarded to*

**Matt Henry**

*for the successful completion of the course*

**2020 Harassment Prevention: A Commonsense Approach for Managers**

*By Kantola*

**Date:** 12/17/2020



*This certificate is awarded to*

**Yvonne Cheng**

*for the successful completion of the course*

**Valuing Diversity: Employee Edition**

*By Syntrio*

**Date:** 4/13/2021

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**WASH, WBIG(FM), WITH, WMZQ-FM, WWDC****RECRUITMENT INITIATIVES FORM****6/1/21 through 5/31/22**

	<b>Type of Recruitment Initiative (ex. Job Fair, Internship Program)</b>	<b>Date</b>	<b>Brief Description of Activity &amp; Scope of Broadcaster's Participation</b> <i>(where applicable, include job title(s) of station staff involved in the activity)</i>
1.	Participation in events sponsored by organizations representing the community	7-21-21	On July 21, 2021, our SEU's on-air personalities participated in a panel discussion hosted by Seacrest Studios that focused on careers in the broadcasting industry. As part of the event, our SEU's participants provided interviewing advice for individuals pursuing careers in broadcasting.
2.	Participation in events sponsored by organizations representing the community	7-29-21	On July 29, 2021, our SEU's VP of Sales participated in the Next-Gen HBCU Interns event, a virtual event sponsored by the U.S. Chamber of Commerce with approximately 300 students from a number of HBCUs. Our SEU's VP of Sales, who previously attended an HBCU, discussed careers at iHeartMedia as well as her professional journey.
3.	Participation in events or programs sponsored by educational institutions	2-22-22	A representative of our SEU spoke virtually to 15 students in the Radio Practicum class of Cabrini University in Radnor PA on February 22, 2022. Our representative spoke to the Cabrini students about their communication program & student leadership opportunities, about her internships and how she was able to apply what she learned through all of those experiences to transition from an intern at iHeart to part time to full time employment at iHeartMedia. She also detailed her day-to-day responsibilities and her involvement with tentpole events and her role as the visual identity for the stations. She then participated in a question and answered session with the class.
4.	Participation in Job Fairs	3-2-22	On March 2, 2022, our SEU's Director of Business Development participated in the Washington DC Sports & ENT Career Fair held at the University of Maryland College Park. Our SEU's Director of Business Development answered questions and accepted resumes from prospective applicants that were interested in careers in the broadcasting industry.
5.	Participation in events sponsored by organizations representing the community	3-4-22	On March 4, 2022, our Chief Integrated Marketing Director spoke to 35 members of the Northern Virginia Technology Council about the need that companies such as iHeartMedia have for analytics experts and how students in science, technology, engineering, and math can pursue marketing and sales careers in the radio/broadcasting industry.
6.	Participation in events sponsored by organizations representing the community	3-30-22	On March 30, 2022, our SEU participated in a virtual program titled "Guest Speakers Series" for approximately 30 interns of a company in the entertainment industry. Our SEU's On-Air Talent discussed with the participants her role at iHeartMedia, her daily tasks as an on-air personality, and radio careers in general.
7.	Provision of training to management	5-5-22	In May 2022, our SEU's Vice President took the Valuing Diversity training course provided by iHeartMedia Learning Center. The online course emphasized the many ways in which a diverse workforce and a culture of inclusion are a source of strength for an organization.

**From:** Trimer, Colleen <ColleenDonahue@iheartmedia.com>  
**Sent:** Wednesday, July 21, 2021 9:49 AM  
**To:** internjohn <internjohn@iheartmedia.com>; Sklar, Emily <EmilySklar@iheartmedia.com>; Amar, Chilli <chilliamar@washfm.com>; KNAPP, TOBY <TK@iheartmedia.com>  
**Cc:** Kruz <Kruz@iheartmedia.com>; Kempton, Jill <JillKempton@iheartmedia.com>; Mayer, Cristina <CristinaMayer@iheartmedia.com>  
**Subject:** RE: Children's National Hospital - Internship Panel TOMORROW  
**Importance:** High

Hi all,

Today's reminder for this. See you at 12pm - I'll be on for the beginning to make sure everyone is squared away!

**Colleen Donahue**

Promotions Director – HOT 99.5 / 97.1 WASH-FM / 98.7 WMZQ  
[iHeartMedia – Washington DC](#)

1801 Rockville Pike | 6<sup>th</sup> Floor | Rockville MD 20852

o: 

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Radio | Podcasts | Digital | Social | Influencers | Data | Events

**From:** Donahue, Colleen  
**Sent:** Tuesday, July 20, 2021 4:35 PM  
**To:** internjohn <[internjohn@iheartmedia.com](mailto:internjohn@iheartmedia.com)>; Sklar, Emily <[EmilySklar@iheartmedia.com](mailto:EmilySklar@iheartmedia.com)>; Amar, Chilli <[chilliamar@washfm.com](mailto:chilliamar@washfm.com)>; KNAPP, TOBY <[TK@iheartmedia.com](mailto:TK@iheartmedia.com)>  
**Cc:** Kruz <[Kruz@iheartmedia.com](mailto:Kruz@iheartmedia.com)>; Kempton, Jill <[JillKempton@iheartmedia.com](mailto:JillKempton@iheartmedia.com)>; Mayer, Cristina <[CristinaMayer@iheartmedia.com](mailto:CristinaMayer@iheartmedia.com)>  
**Subject:** Children's National Hospital - Internship Panel TOMORROW  
**Importance:** High

Hi guys,

Friendly reminder for tomorrow's internship panel from 12pm – 1:30pm. Below is the zoom link (also in invite) and a brief rundown. Please let me know if you have any questions!

Topic: Seacrest Studios Summer 2021 Internship Networking Panel  
Time: Jul 21, 2021 12:00 PM Eastern Time (US and Canada)

Join Zoom Meeting

<https://childrensnational.zoom.us/j/96777526596>

Meeting ID: 967 7752 6596

Seacrest Studios Internship Networking Panel with Industry Professionals

**Wednesday, July 21<sup>st</sup> from 12 p.m. – 1:30 p.m. EST.**

- 11:50 a.m. - 12 p.m.: Seacrest Supervisors Nichole & Becca Open Zoom Meeting Room to allow everyone to come in
- 12 p.m. – 12:10 p.m.: Seacrest Supervisors Nichole & Becca begin Intern Panel By Introducing Panelists and Allowing Interns To Introduce Themselves
- 12:10 p.m. Seacrest Supervisors open individual breakout rooms where interns can chat with the industry professionals one-on-one  
We plan to separate everyone into 3 individual breakout rooms (ex. Radio, TV, and Hospital/Social Media/RSF Relations)  
Each breakout room will last approx. 20 minutes  
The breakout rooms with the Industry representatives will stay the same and the Seacrest Supervisors will switch out different interns after the end of each break out room session
- 12:10 p.m. – 12:30 p.m. First breakout rooms with industry professionals & Small Group of Interns begins
- 12:30 p.m. 12:50 p.m. Seacrest Supervisors open 2<sup>nd</sup> group of breakout rooms
- 12:50 p.m. – 1:10 p.m. Seacrest Supervisors open 3<sup>rd</sup> group of breakout rooms
- 1:10 p.m. – 1:30 p.m. Everyone enters the main Zoom room (Warner Reps & all interns)  
Seacrest Supervisors will ask if anymore interns have any last questions for all the industry professionals  
Seacrest Supervisors will ask each professional to give last piece of advice for interns  
Seacrest Supervisors and interns thank the Industry professionals for their time and networking
- 1:30 p.m. Seacrest Studios/Intern Panel concludes

**Colleen Donahue**

Promotions Director – HOT 99.5 / 97.1 WASH-FM / 98.7 WMZQ

iHeartMedia – Washington DC

1801 Rockville Pike | 6<sup>th</sup> Floor | Rockville MD 20852

o: 

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**From:** [REDACTED], R [REDACTED] <[REDACTED]>  
**Sent:** Wednesday, July 28, 2021 3:01 PM  
**To:** Varner-Norman, Laura <[LauraVarner-Norman@iHeartMedia.com](mailto:LauraVarner-Norman@iHeartMedia.com)>  
**Cc:** Quier, Bob <[BobQuier@iheartmedia.com](mailto:BobQuier@iheartmedia.com)>; [REDACTED]  
**Subject:** [EXTERNAL] Re: Laura Varner-Norman HBCU Interns - Thursday Meeting

Hi Laura-

Nice to meet you as well and thanks for making time to talk to our Next Gen HBCU interns tomorrow at 1:00 pm EST. [REDACTED], Vice President, Integrated Marketing Solutions at Comcast will also be presenting.

I think Bob forwarded to you my previous email with info about the virtual gathering. The students come from a number of HBCUs and have been working at the U.S. Chamber this summer. This informal session is an opportunity for the scholars to learn about IHeart Media as well as your professional journey. They will be thrilled to know that you also attended an HBCU. Here's the agenda:

- Opening: [REDACTED], Next Gen Coordinator
- Introduction of Speakers: [REDACTED], Senior Vice President
- Speaker: 10 minutes each
- Questions and Answers from Interns

Sent from my iPhone

On Jul 28, 2021, at 10:30 AM, Varner-Norman, Laura <[LauraVarner-Norman@iheartmedia.com](mailto:LauraVarner-Norman@iheartmedia.com)> wrote:

**CAUTION:** This email originated from outside of the organization. Do not click links or open attachments unless you recognize the sender and know the content is safe.

Hi [REDACTED],

Nice to e-meet you and I'm looking forward to speaking with you as well as the Next -Gen Interns!

It's amazing and generous of you to give your time to assist these young people on their career journey's plus give them an overview of opportunities available to them.

Let me know how you see the conversation going for tomorrow; do you want to ask questions or I talk about my career path and media ultimately landing at iHeartMedia? I have done speaking engagements with young adults from high schools through college and I like to engage them in some dialogue afterwards so they feel comfortable asking questions. Either way I will follow your lead.



Thank you and Bob for the invite; I'll see you both tomorrow!

Laura

Laura Varner-Norman  
Vice President of Sales

**iHeartMedia DC**

1801 Rockville Pike

Rockville, MD 20852

[lauravarner-norman@iheartmedia.com](mailto:lauravarner-norman@iheartmedia.com)

M: [REDACTED]

O: [REDACTED]

F: [REDACTED]

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**"It is not enough that we do our best; sometimes we must do what is required."** - **Winston Churchill**

**From:** Quier, Bob <[BobQuier@iheartmedia.com](mailto:BobQuier@iheartmedia.com)>

**Sent:** Wednesday, July 28, 2021 9:38

**To:** [REDACTED], R [REDACTED] <[REDACTED]>

**Cc:** [REDACTED]; Varner-Norman, Laura <[LauraVarner-Norman@iHeartMedia.com](mailto:LauraVarner-Norman@iHeartMedia.com)>

**Subject:** Laura Varner-Norman HBCU Interns - Thursday Meeting

Hi R [REDACTED] -

Thanks again for including iHeart in tomorrow's event.

To help with your introductions tomorrow, I'm passing along a brief bio for Laura Varner-Norman.

You- and your interns- will be energized by her knowledge of, and enthusiasm for, iHeartMedia and the media industry.

Please reach out if you need anything else for tomorrow.

Best- Bob

**Bob Quier**

**iHeartMedia- Washington, DC**

c [REDACTED]

[BobQuier@iHeartMedia.com](mailto:BobQuier@iHeartMedia.com)

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2/22/22 Guest Speaking Engagement

**From:** J [REDACTED] <[REDACTED]>  
**Date:** Monday, April 18, 2022 at 3:23 PM  
**To:** Hight, Lauren <[LaurenHight@iheartmedia.com](mailto:LaurenHight@iheartmedia.com)>  
**Subject:** [EXTERNAL] Thank you!

Hi Lauren!

I wanted to send you a note saying THANK YOU for speaking with Cabrini University's radio station, Cavalier Radio 89.1WYBF-FM on Tuesday, February 22! I know the classes you spoke in (COM 391: Radio Practicum and COM 392: Advanced Radio Practicum) really learned a lot and enjoyed hearing from you. I hope a lot of them connected with you either on LinkedIn or Instagram.

Again, thank you so much for speaking with my radio courses!!

Thanks,

J [REDACTED] ('09, MS'17)  
Associate Director for Student Media & Media Center  
Cabrini University



[www.cabrini.edu](http://www.cabrini.edu)

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### 3/4/22 Guest Speaking Engagement

**From:** T [REDACTED] <[REDACTED]>  
**Date:** Tuesday, April 26, 2022 at 1:50 PM  
**To:** Chiet, Cliff <[CliffChiet@iheartmedia.com](mailto:CliffChiet@iheartmedia.com)>  
**Subject:** [EXTERNAL] Thank you!

Cliff,

Thank you so much for your time and presentation on how a career analytics can open the door for sales and marketing opportunities in radio/broadcasting on March 4, 2022. The world of analytics is changing the landscape and how companies do business. It was very interesting to hear how it can also be applied in different careers in radio/broadcasting. Our attendees really enjoyed it and took away great information.

Thank you again! You are truly a rock star and I appreciate you.

Best,

T [REDACTED]

T [REDACTED], CMP, CSEP  
Senior Director, Programs & Events  
Northern Virginia Technology Council

[REDACTED]

[NVTC.org](http://NVTC.org)





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**Date:** 5/5/2022