

CONTRACT



WJBF
1336 Augusta West Parkway
Augusta, GA 30909
(706) 722-6664

And:

Jamestown Associates
Attention: Katz Washington
116 Craig Road
Manalapan, NJ 07726

<u>Contract / Revision</u> 1743906 /		<u>Alt Order #</u> 26230731
<u>Product</u> TV		
<u>Contract Dates</u> 10/22/18 - 11/11/18		<u>Estimate #</u> 318
<u>Advertiser</u> POL/Brad Raffensperger/Secretary of State/G		<u>Original Date / Revision</u> 10/28/18 / 10/28/18
<u>Billing Cycle</u> WEEKLY	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJBF	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u> 34	<u>Product 1/2</u> 34
<u>Agency Ref</u> IN11165/SP1819/AU5E		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
1	WJBF	10/29/18	10/29/18	M-F WJBF 530a News	530-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$100.00				
2	WJBF	10/30/18	10/30/18	M-F WJBF 530a News	530-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$100.00				
3	WJBF	10/31/18	10/31/18	M-F WJBF 530a News	530-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$100.00				
4	WJBF	11/02/18	11/02/18	M-F WJBF 530a News	530-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$100.00				
5	WJBF	11/05/18	11/05/18	M-F WJBF 530a News	530-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$100.00				
6	WJBF	10/26/18	10/26/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$250.00				
7	WJBF	10/29/18	10/29/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$250.00				
8	WJBF	10/30/18	10/30/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$250.00				
9	WJBF	10/31/18	10/31/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$250.00				
10	WJBF	11/01/18	11/01/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$250.00				
11	WJBF	11/02/18	11/02/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00

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Contract / Revision	Alt Order #
1743906 /	26230731

Contract Dates	Product	Estimate #
10/22/18 - 11/11/18	TV	318

Advertiser	Original Date / Revision
POL/Brad Raffensperger/	10/28/18 / 10/28/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$250.00				
12	WJBF	11/05/18	11/05/18	M-F WJBF 6a News	558-6:57:56a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$250.00				
13	WJBF	10/26/18	10/26/18	GMA	657-9a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$250.00				
14	WJBF	10/30/18	10/30/18	GMA	657-9a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$250.00				
15	WJBF	10/31/18	10/31/18	GMA	657-9a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$250.00				
16	WJBF	11/01/18	11/01/18	GMA	657-9a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$250.00				
17	WJBF	11/02/18	11/02/18	GMA	657-9a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$250.00				
18	WJBF	11/05/18	11/05/18	GMA	657-9a		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$250.00				
19	WJBF	10/27/18	10/27/18	Sa GM Augusta @7	657-8a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--S--				1	\$100.00				
20	WJBF	11/03/18	11/03/18	Sa GM Augusta @7	657-8a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				1	\$100.00				
21	WJBF	10/27/18	10/27/18	GMA Sa	757a-9a		:30				NM	1	\$165.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$165.00				
22	WJBF	11/03/18	11/03/18	GMA Sa	757a-9a		:30				NM	1	\$165.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				1	\$165.00				
23	WJBF	10/28/18	10/28/18	GMA Su	757a-9a		:30				NM	1	\$165.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$165.00				
24	WJBF	11/04/18	11/04/18	GMA Su	757a-9a		:30				NM	1	\$165.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				1	\$165.00				
27	WJBF	10/29/18	10/29/18	M-F News at 5p	5-530p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$250.00				
28	WJBF	10/31/18	10/31/18	M-F News at 5p	5-530p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$250.00				
29	WJBF	11/05/18	11/05/18	M-F News at 5p	5-530p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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<u>Advertiser</u> POL/Brad Raffensperger/		<u>Original Date / Revision</u> 10/28/18 / 10/28/18

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$200.00				
46	WJBF	11/05/18	11/05/18	WJBF 7p News	WJBF 7p News		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$200.00				
47	WJBF	10/26/18	10/26/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$300.00				
48	WJBF	10/29/18	10/29/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	M-----				1	\$300.00				
49	WJBF	10/30/18	10/30/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$300.00				
50	WJBF	10/31/18	10/31/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	--W----				1	\$300.00				
51	WJBF	11/01/18	11/01/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	---T---				1	\$300.00				
52	WJBF	11/02/18	11/02/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	----F--				1	\$300.00				
53	WJBF	11/05/18	11/05/18	M-F News @11p	11p-1135p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/05/18	11/11/18	M-----				1	\$300.00				
54	WJBF	10/27/18	10/27/18	LN Runs Late	1130p-1205a		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$130.00				
55	WJBF	11/03/18	11/03/18	Sa News @11p	11p-1135p		:30				NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S-				1	\$130.00				
56	WJBF	10/28/18	10/28/18	Su News @11p	11p-1135p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$250.00				
57	WJBF	11/04/18	11/04/18	Su News @11p	11p-1135p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-----S				1	\$250.00				
N 58	WJBF	10/30/18	10/30/18	WJBF 7p News	WJBF 7p News		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/29/18	11/04/18	-T-----				1	\$200.00				
Totals								0.00				56	\$13,520.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/22/18 - 10/28/18	11	\$2,460.00	(\$369.00)	\$2,091.00
10/29/18 - 11/04/18	37	\$9,060.00	(\$1,359.00)	\$7,701.00
11/05/18 - 11/11/18	8	\$2,000.00	(\$300.00)	\$1,700.00
Totals	56	\$13,520.00	(\$2,028.00)	\$11,492.00

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1743906 /		26230731
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/22/18 - 11/11/18	TV	318
<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Brad Raffensperger/		10/28/18 / 10/28/18

Signature: _____ **Date:** _____

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