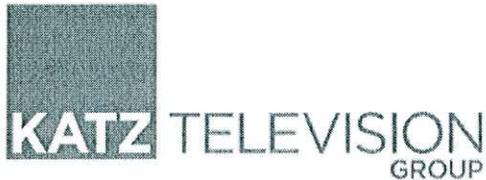


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125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25263307	<b>Changes as of:</b> 8/5/2016 at 5:32 PM	<b>Version:</b> Current State Version 1
<b>CPE:</b> 121/128/5169	<b>Flight:</b> 8/9/16 - 8/15/16	<b>Station:</b> WKBN
<b>Agency:</b> WATERFRONT STRATEGIE	<b>Advertiser:</b> AFSCME	<b>Market:</b> Youngstown-Warren
3050 K ST NW #100	<b>Product:</b> TV	<b>Office:</b> WASHINGTON
Washington, DC 20007	<b>Agency Order #:</b> 5269491	<b>Primary Demo:</b>
	<b>Buyer:</b> Furman, Mike	<b>Con Type:</b> POLITICAL/VOTE
	<b>Salesperson:</b> RACHELLE RAY - Washington DC 202-872-5880	<b>Assistant:</b> RACHELLE RAY - Washington DC 202-872-5880
		<b>Total \$:</b> \$58,660.00
		<b>Total Spots:</b> 93
		<b>Total CPP:</b> \$0.00
		<b>Total GRP:</b>
		<b>Separation:</b>

#	Day/Time	DP	Program	Rate	Len	8/9 - 8/9		Total Spots	Total \$	CPP	GRP
						8/9					
1	Tu-F,M 5a-6a		First News At 5AM	2 \$350.00	30	5		5	\$1,750.00	\$0.00	0.0
2	Tu-F,M 6a-7a		First News At 6AM	1 \$500.00	30	5		5	\$2,500.00	\$0.00	0.0
3	Tu-F,M 7a-9a		CBS This Morning	1 \$330.00	30	15		15	\$4,950.00	\$0.00	0.0
4	Tu-F,M 9a-10a		The Doctors	2 \$150.00	30	2		2	\$300.00	\$0.00	0.0
5	Tu-F,M 10a-11a		Let's Make A Deal	1 \$340.00	30	2		2	\$680.00	\$0.00	0.0
6	Tu-F,M 11a-12n		Price Is Right	1 \$600.00	30	5		5	\$3,000.00	\$0.00	0.0
7	Tu-F,M 12n-12:30p		1st News At Noon	1 \$995.00	30	4		4	\$3,980.00	\$0.00	0.0
8	Tu-F,M 12:30p-1:30p		Young & the Restless	2 \$520.00	30	4		4	\$2,080.00	\$0.00	0.0
9	Tu-F,M 2p-3p		The Talk	2 \$195.00	30	5		5	\$975.00	\$0.00	0.0
10	Su 9a-10:30a		CBS Sunday Morning	1 \$700.00	30	1		1	\$700.00	\$0.00	0.0
11	Tu-F,M 3p-4p		FABLife	2 \$105.00	30	1		1	\$105.00	\$0.00	0.0
12	Tu-F,M 4p-5p		Dr. Oz	2 \$135.00	30	5		5	\$675.00	\$0.00	0.0
13	Tu-F,M 5p-5:30p		1st News At 5PM	1 \$900.00	30	5		5	\$4,500.00	\$0.00	0.0
14	Tu-F,M 5:30p-6p		1st News At 530PM	1 \$900.00	30	5		5	\$4,500.00	\$0.00	0.0
15	Tu-F,M 6p-6:30p		1st News At 6PM	1 \$1,200.00	30	5		5	\$6,000.00	\$0.00	0.0
16	Sa 6p-6:30p		1st News At 6PM	2 \$500.00	30	1		1	\$500.00	\$0.00	0.0
17	Su 6p-6:30p		1st News At 6PM	2 \$500.00	30	1		1	\$500.00	\$0.00	0.0
18	Tu-F,M 7p-7:30p		Wheel Of Fortune	1 \$1,200.00	30	5		5	\$6,000.00	\$0.00	0.0
19	Tu-F,M 7:30p-8p		Jeopardy	1 \$1,200.00	30	5		5	\$6,000.00	\$0.00	0.0
20	Sa 7p-7:30p		Wheel Of Fortune	2 \$500.00	30	1		1	\$500.00	\$0.00	0.0
21	W 8p-9p		BIG BROTHER	2 \$1,450.00	30	1		1	\$1,450.00	\$0.00	0.0



125 West 55th St  
New York, NY 10019

Contract # 25263307 Changes as of: 8/5/2016 at 5:32 PM Version: Current State Version 1

CPE: 121/128/5169	Flight: 8/9/16 - 8/15/16	Station: WKBN	Total \$: \$58,660.00
Agency: WATERFRONT STRATEGIE	Advertiser: AFSCME	Market: Youngstown-Warren	Total Spots: 93
3050 K ST NW #100	Product: TV	Office: WASHINGTON	Total CPP: \$0.00
Washington, DC 20007	Agency Order #: 5269491	Primary Demo:	Total GRP:
	Buyer: Furman, Mike	Con Type: POLITICAL/VOTE	Separation:
	Salesperson: RACHELLE RAY - Washington DC	Assistant: RACHELLE RAY - Washington DC	
	202-872-5880	202-872-5880	

#	Day/Time	DP	Program	Rate	Len	8/9 - 8/9		Total Spots	Total \$	CPP	GRP
						8/9					
22	Th 9p-10p		BIG BROTHER	\$1,450.00	30	1		1	\$1,450.00	\$0.00	0.0
23	Su 8p-9p		BIG BROTHER	\$1,450.00	30	1		1	\$1,450.00	\$0.00	0.0
24	Tu-F,M 11p-11:35p		1st News At 11PM	\$900.00	30	3		3	\$2,700.00	\$0.00	0.0
25	Su 11p-11:35p		1st News At 11PM	\$900.00	30	1		1	\$900.00	\$0.00	0.0
26	Tu-F,M 11:35p-12:35a		Late Show	\$350.00	30	1		1	\$350.00	\$0.00	0.0
27	Tu-F,M 12:35a-1:35a		Late Late Show	\$55.00	30	1		1	\$55.00	\$0.00	0.0
28	Sa 11:35p-12:35a		The Good Wife	\$55.00	30	1		1	\$55.00	\$0.00	0.0
29	Su 11:35p-12:35a		Scandal	\$55.00	30	1		1	\$55.00	\$0.00	0.0
TOTALS:								93	\$58,660.00	\$0.00	0.0



125 West 55th St  
New York, NY 10019

<b>Contract #</b> 25263307	<b>Changes as of:</b> 8/5/2016 at 5:32 PM	<b>Version:</b> Current State Version 1	
<b>CPE:</b> 121/128/5169	<b>Flight:</b> 8/9/16 - 8/15/16	<b>Station:</b> WKBN	<b>Total \$:</b> \$58,660.00
<b>Agency:</b> WATERFRONT STRATEGIE 3050 K ST NW #100 Washington, DC 20007	<b>Advertiser:</b> AFSCME	<b>Market:</b> Youngstown-Warren	<b>Total Spots:</b> 93
<b>Product:</b> TV	<b>Agency Order #:</b> 5269491	<b>Office:</b> WASHINGTON	<b>Total CPP:</b> \$0.00
<b>Buyer:</b> Furman, Mike	<b>Salesperson:</b> RACHELLE RAY - Washington DC 202-872-5880	<b>Primary Demo:</b>	<b>Total GRP:</b>
		<b>Con Type:</b> POLITICAL/VOTE	<b>Separation:</b>
		<b>Assistant:</b> RACHELLE RAY - Washington DC 202-872-5880	

**Special Instructions**

Competitive Information	
<b>Market Budget:</b>	\$139,667
<b>WKBN Share:</b>	42%
<b>Comment:</b>	
<b>EYTV:</b>	1%
<b>WBCB:</b>	1%
<b>WFMJ:</b>	36%
<b>WYFX:</b>	7%
<b>WYTV:</b>	13%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	93	\$58,660.00	N/A	0.0
<b>Total</b>	<b>100%</b>	<b>93</b>	<b>\$58,660.00</b>	<b>N/A</b>	<b>0.0</b>

Monthly Summary		
Month	Spots	Dollars
2016-Aug	93	\$58,660.00
<b>Total</b>	<b>93</b>	<b>\$58,660.00</b>

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Queued for Electronic Contracting	8/8/16 8:57 AM					\$0	\$0	
New	8/5/16 5:31 PM	LAILA DAFTARI	New	93		\$58,660.00	\$58,660.00	

**Non-Discrimination Policy** PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.