

**ORDER****WDBJ7**

**Orders**  
**Order / Rev:** 31229  
**Alt Order #:** 07197708  
**Product Desc:** WARNER FOR SENATE  
**Estimate:** 2819  
**Flight Dates:** 10/07/14 - 10/13/14  
**Original Date / Rev:** 06/04/14 / 06/04/14  
**Order Type:** GENERAL

**WDBJ Television Inc.**

**Primary AE:** WILL HILDEBRANDT  
**Sales Office:** Poli  
**Sales Region:** Pol

**Agency**  
**Name:** GREER MARGOLIS MITCHELL  
**Buying Contact:**  
**Billing Contact:**  
 GREER MARGOLIS MITCHELL  
 WASHINGTON, DC 20007

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 15%

**Advertiser**  
**Name:** Poli/M Warner/D/Sen/VA  
**Demographic:** A35+  
**Product Codes:** PL3  
**Priority:** IP  
**Revenue Codes:** AGY, POL HRP, POL CAND

**New Business Thru:**  
**Order Separation:** 00:04:00  
**Advertiser External ID:**  
**Agency External ID:**

**Bill Plan**

Start Date	End Date	# Spots	Gross Amount	Net Amount
09/29/14	10/13/14	42	\$9,660.00	\$8,211.00

**Totals**

Month	# Spots	Gross Amount	Net Amount	Rating
October 2014	42	\$9,660.00	\$8,211.00	0.00
<b>Totals</b>	<b>42</b>	<b>\$9,660.00</b>	<b>\$8,211.00</b>	<b>0.00</b>

**Account Executives**

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
WILL HILDEBRANDT			Start Of Order - End Of Order	100%

**Order Share**

	Share	Total
WDBJ Television Inc.	42%	\$9,660.00
Market	100%	\$23,000.00

**Competitive Share**

	Share	Total
CABLE	1%	\$230.00
CW	0%	\$0.00
MyNet	0%	\$0.00
MYTV	1%	\$230.00
VANC	0%	\$0.00
WBRA	0%	\$0.00
WDRL	0%	\$0.00
WFXR	29%	\$6,670.00
WPXR	0%	\$0.00
WSET	11%	\$2,530.00
WSLS	16%	\$3,680.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	WDBJ7	10/07/14	10/10/14	M-F 10-11A /MILLIONAIRE	CM	M-F 10-11A	-TWTF--	:30	1	\$35.00	OC	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
		Week: 10/06/14	10/12/14	-TWTF--			1		\$35.00		0.00				
E 2	WDBJ7	10/07/14	10/10/14	M-F 11-1135P M-F NEWS 7 AT 11 WEEKDAY	CM	M-F 11-1135P	-TWTF--	:30	2	\$220.00	OC	0.00	NM	2	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				

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WDBJ Television Inc.

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 2	WDBJ7	10/07/14	10/10/14	M-F 11-1135P M-F NEWS 7 AT 11 WEEKDAY	CM	M-F 11-1135P	-TWTF--	:30	2	\$220.00	OC	0.00	NM	2	\$440.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$220.00		0.00			
E 3	WDBJ7	10/07/14	10/10/14	M-F 1135P-1235A LATE SHOW WITH DAVID LET	CM	M-F 1135P-1235A	-TWTF--	:30	2	\$50.00	OC	0.00	NM	2	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$50.00		0.00			
E 4	WDBJ7	10/07/14	10/10/14	M-F 11A-12N THE PRICE IS RIGHT	CM	M-F 11A-12P	-TWTF--	:30	1	\$115.00	OC	0.00	NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$115.00		0.00			
E 5	WDBJ7	10/07/14	10/10/14	M-F 1230-130P M-F 1230-130P	CM	M-F 1230-130P (12:30 PM-1:30 PM)	-TWTF--	:30	2	\$100.00	OC	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$100.00		0.00			
E 6	WDBJ7	10/07/14	10/10/14	M-F 1235-135A Late Late Show With Craig Ferg	CM	M-F 1235-135A (12:35 XM-1:35 XM)	-TWTF--	:30	1	\$15.00	OC	0.00	NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$15.00		0.00			
E 7	WDBJ7	10/07/14	10/10/14	M-F 12N-1230P NEWS 7 AT NOON	CM	M-F 12-1230P	-TWTF--	:30	1	\$115.00	OC	0.00	NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$115.00		0.00			
E 8	WDBJ7	10/07/14	10/10/14	M-F 2P-3P M-F 2-3P	CM	M-F 2-3P	-TWTF--	:30	1	\$35.00	OC	0.00	NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$35.00		0.00			
E 9	WDBJ7	10/07/14	10/10/14	M-F 3P-4P M-F 3P-4P	CM	M-F 3P-4P	-TWTF--	:30	1	\$45.00	OC	0.00	NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$45.00		0.00			
E 10	WDBJ7	10/07/14	10/10/14	M-F 4-5P ELLEN	CM	M-F 4-5P	-TWTF--	:30	1	\$85.00	OC	0.00	NM	1	\$85.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$85.00		0.00			
E 11	WDBJ7	10/07/14	10/10/14	M-F 5-530P NEWS 7 AT 5	CM	M-F 5-530P	-TWTF--	:30	1	\$230.00	OC	0.00	NM	1	\$230.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1				\$230.00		0.00			
E 12	WDBJ7	10/07/14	10/10/14	M-F 530-6P ANDY GRIFFITH	CM	M-F 530-6P	-TWTF--	:30	2	\$210.00	OC	0.00	NM	2	\$420.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$210.00		0.00			
E 13	WDBJ7	10/07/14	10/10/14	M-F 6-630P NEWS 7 AT 6	CM	M-F 6-630P	-TWTF--	:30	2	\$380.00	OC	0.00	NM	2	\$760.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$380.00		0.00			
E 14	WDBJ7	10/07/14	10/10/14	M-F 6-7A MORNIN'	CM	M-F 6-7A	-TWTF--	:30	2	\$170.00	OC	0.00	NM	2	\$340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$170.00		0.00			
E 15	WDBJ7	10/07/14	10/10/14	M-F 7-730P WHEEL OF FORTUNE	CM	M-F 7-730P	-TWTF--	:30	2	\$400.00	OC	0.00	NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$400.00		0.00			
E 16	WDBJ7	10/07/14	10/10/14	M-F 7-9A CBS EARLY SHOW	CM	M-F 7-9A	-TWTF--	:30	2	\$65.00	OC	0.00	NM	2	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2				\$65.00		0.00			

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E 16	WDBJ7	10/07/14	10/10/14	M-F 7-9A CBS EARLY SHOW	CM	M-F 7-9A	-TWTF--	:30	2	\$65.00	OC	0.00	NM	2	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2			\$65.00			0.00			
E 17	WDBJ7	10/07/14	10/10/14	M-F 730-8P JEOPARDY	CM	M-F 730P-8P	-TWTF--	:30	1	\$400.00	OC	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		1			\$400.00			0.00			
E 18	WDBJ7	10/07/14	10/10/14	M-F 9-10A LIVE WITH KELLY AND MICHA	CM	M-F 9-10A	-TWTF--	:30	2	\$40.00	OC	0.00	NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-TWTF--		2			\$40.00			0.00			
E 19	WDBJ7	10/10/14	10/10/14	FRI HOUR 3 FRI 10-11P	CM	FRI 10-11P	----1--	:30	1	\$400.00	OC	0.00	NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	----1--		1			\$400.00			0.00			
E 20	WDBJ7	10/10/14	10/10/14	FRIDAY FOOTBALL EXCM FRIDAY FOOTBALL EXTRA	CM	FFE 1115P-1145P	----1--	:30	1	\$285.00	OC	0.00	NM	1	\$285.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	----1--		1			\$285.00			0.00			
E 21	WDBJ7	10/10/14	10/10/14	FRI HOUR 1 FRI 8-9P	CM	FRI 8-9P (8:00 PM-9:00 PM)	----1--	:30	1	\$310.00	OC	0.00	NM	1	\$310.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	----1--		1			\$310.00			0.00			
E 22	WDBJ7	10/11/14	10/11/14	SA 11-1135P NEWS 7 AT 11 SATURDAY	CM	SA 11-1135P	-----1-	:30	1	\$155.00	OC	0.00	NM	1	\$155.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-----1-		1			\$155.00			0.00			
E 23	WDBJ7	10/11/14	10/11/14	SAT 8-9A NEWS 7 SAT MORNING	CM	8-9A SAT	-----1-	:30	1	\$100.00	OC	0.00	NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-----1-		1			\$100.00			0.00			
E 24	WDBJ7	10/12/14	10/12/14	SUN 1030-1130P SUN 1030-1130P	CM	SUN 1030-1130P (10:30 PM-11:30 PM)	-----1	:30	1	\$380.00	OC	0.00	NM	1	\$380.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-----1		1			\$380.00			0.00			
E 25	WDBJ7	10/12/14	10/12/14	SUN 1135P-1205A SUN 1135P-1205A	CM	SUN 1135P-1205A (11:30 PM-12:00 XM)	-----1	:30	1	\$115.00	OC	0.00	NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-----1		1			\$115.00			0.00			
E 26	WDBJ7	10/12/14	10/12/14	SUN 8-9A NEWS 7 SUNDAY MORNING	CM	8-9A	-----1	:30	1	\$145.00	OC	0.00	NM	1	\$145.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-----1		1			\$145.00			0.00			
E 27	WDBJ7	10/12/14	10/12/14	SUN 9-1030A CBS News Sunday Morning	CM	SU 9-1030A	-----1	:30	1	\$125.00	OC	0.00	NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-----1		1			\$125.00			0.00			
E 28	WDBJ7	10/09/14	10/09/14	THU HOUR 3 THUR 10-11P	CM	THUR 10-11P (10:00 PM-11:00 PM)	---1---	:30	1	\$295.00	OC	0.00	NM	1	\$295.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	---1---		1			\$295.00			0.00			
E 29	WDBJ7	10/09/14	10/09/14	NFL THURSDAY NIGHTCM NFL THURSDAY NIGHT	CM	NFL THURSDAY N (8:25 PM-11:00 PM)	---1---	:30	1	\$675.00	OC	0.00	NM	1	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	---1---		1			\$675.00			0.00			
E 30	WDBJ7	10/09/14	10/09/14	THU HOUR 2 THE CRAZY ONES/2.5 MEN	CM	THUR 9-10P	---1---	:30	1	\$415.00	OC	0.00	NM	1	\$415.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			

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E 30	WDBJ7	10/09/14	10/09/14	THU HOUR 2 THE CRAZY ONES/2.5 MEN	CM	THUR 9-10P	---1---	:30	1	\$415.00	OC	0.00	NM	1	\$415.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	---1---		1			\$415.00			0.00			
E 31	WDBJ7	10/07/14	10/07/14	TUE HOUR 3 TUE 10-11P	CM	TUE 10-11P (10:00 PM-11:00 PM)	-1-----	:30	1	\$710.00	OC	0.00	NM	1	\$710.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	-1-----		1			\$710.00			0.00			
E 32	WDBJ7	10/08/14	10/08/14	WED HOUR 2 WED 9-10P	CM	WED 9-10P	--1----	:30	1	\$1,140.00	OC	0.00	NM	1	\$1,140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/06/14	10/12/14	--1----		1			\$1,140.00			0.00			
E 33	WDBJ7	10/13/14	10/13/14	M-F 7-9A CBS EARLY SHOW	CM	M-F 7-9A	1-----	:30	1	\$65.00	OC	0.00	NM	1	\$65.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>			<u>Rating</u>			
		Week: 10/13/14	10/19/14	1-----		1			\$65.00			0.00			
Totals														42	\$9,660.00

REP HEADLINE# 7197708 REP: TEL# 703-516-9399 FAX# 703-516-9680  
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ ORDER WORKSHEET HARRIS REPORT FROM STATION JUN4/14 11.18  
\*\*\* WDBJ-TV \*\*\*

ADV # ADV. NAME POLI/M WARNER/D/SEN/VA REP. # OFF. # SALESMAN #  
AGY # AGY. NAME GREER, MARGOLIS, MITCHELL BUYER NAME MIKE FURMAN  
3050 K ST NW, SALES PRSN WA- WILL HILDEBRANDT (H)  
WASHINGTON, DC 20007

ORDER # CONTRACT # 7197708 CLASS: NATL. LOCAL REGIONAL

PRDCT WARNER FOR SENATE EST#2819 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES OCT7/14 OCT13/14 WK-1

CITY TAX STATE TAX CO-OP BILLING NEEDED DATE JUN4/14 11.18

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*  
ALL INVOICES ARE TO BE SENT TO:  
GREER MARGOLIS  
ACCOUNTING  
1010 WISCONSIN AVENUE NW  
SUITE 800  
WASHINGTON, DC 20007

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION  
CONTRACT TOTAL \$9,660.00  
TOTAL SPOTS 42

FAX# 703-516-9680  
JUN4/14 09.45  
HARRIS REPORT FROM REP  
\*\*\* WDBJ-TV \*\*\*

REP. # \_\_\_\_\_ OFF. # \_\_\_\_\_ SALESMAN # \_\_\_\_\_

BUYER NAME MIKE FURMAN

SALES PRSN WA- WILL HILDEBRANDT (H)

	CLASS: NATL.	LOCAL	REGIONAL
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FLIGHT DATES OCT7/14 OCT13/14 WK-1

CITY TAX	STATE TAX	CO-OP BILLING NEEDED	DATE JUN4/14	09.45
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CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\*

ALL INVOICES ARE TO BE SENT TO:

1010 WISCONSIN AVENUE NW  
SUITE 800  
WASHINGTON, DC 20007

## FRIENDS OF MARK WARNER

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
LINE#	:	:	:	:	:	:	DATE	DATE	:	:	:	SPTS:

AGENCY ADVERTISER CODE = 198      AGENCY EST# = 2813  
AGENCY PRODUCT CODE = 213

1	1000A-1100A	30	\$35.00	Wk	10/7	10/10	1	TU-F	1
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PROGRAM : MILLIONAIRE / MILLIONAIRE  
CON COM1: MILLIONAIRE / MILLIONAIRE

REP HEADLINE# 7197708  
 \*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-516-9399  
 ORDER WORKSHEET

FAX# 703-516-9680  
 HARRIS REPORT FROM REP

JUN4/14 09.45  
 \*\*\* WDBJ-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
2			1100P-1135P	30		\$220.00	10/7	10/10	2		TU-F	2
PROGRAM : WDBJ7 AT ELEVEN												
CON COM1 : WDBJ7 AT ELEVEN												
3			1135P-1235A	30		\$50.00	10/7	10/10	2		TU-F	2
PROGRAM : DAVID LETTERMAN												
CON COM1 : DAVID LETTERMAN												
4			1100A-1200N	30		\$115.00	10/7	10/10	1		TU-F	1
PROGRAM : THE PRICE IS RIGHT												
CON COM1 : THE PRICE IS RIGHT												
5			1230P-130P	30		\$100.00	10/7	10/10	2		TU-F	2
PROGRAM : YOUNG & RESTLESS												
CON COM1 : YOUNG & RESTLESS												
6			1235A-135A	30		\$15.00	10/7	10/10	1		TU-F	1
PROGRAM : CRAIG FERGUSON												
CON COM1 : CRAIG FERGUSON												
7			1200N-1230P	30		\$115.00	10/7	10/10	1		TU-F	1
PROGRAM : WDBJ7 AT NOON												
CON COM1 : WDBJ7 AT NOON												
8			200P-300P	30		\$35.00	10/7	10/10	1		TU-F	1
PROGRAM : THE TALK												
CON COM1 : THE TALK												
9			300P-400P	30		\$45.00	10/7	10/10	1		TU-F	1
PROGRAM : LET'S MAKE A DEAL												
CON COM1 : LET'S MAKE A DEAL												
10			400P-500P	30		\$85.00	10/7	10/10	1		TU-F	1
PROGRAM : ELLEN												
CON COM1 : ELLEN												

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REP HEADLINE# 7197708  
 \*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-516-9399  
 ORDER WORKSHEET

FAX# 703-516-9680  
 HARRIS REPORT FROM REP

JUN4/14 09.45  
 \*\*\* WDBJ-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
11			500P-530P PROGRAM : WDBJ7 AT FIVE CON COM1: WDBJ7 AT FIVE	30		\$230.00	10/7	10/10	1		TU-F	1
12			530P-600P PROGRAM : ANDY GRIFFITH CON COM1: ANDY GRIFFITH	30		\$210.00	10/7	10/10	2		TU-F	2
13			600P-630P PROGRAM : WDBJ7 AT SIX CON COM1: WDBJ7 AT SIX	30		\$380.00	10/7	10/10	2		TU-F	2
14			600A-700A PROGRAM : WDBJ7 MORNING CON COM1: WDBJ7 MORNING	30		\$170.00	10/7	10/10	2		TU-F	2
15			700P-730P PROGRAM : WHEEL OF FORTUNE CON COM1: WHEEL OF FORTUNE	30		\$400.00	10/7	10/10	2		TU-F	2
16			700A-900A PROGRAM : CBS THIS MORNING CON COM1: CBS THIS MORNING	30		\$65.00	10/7	10/10	2		TU-F	2
17			730P-800P PROGRAM : JEOPARDY CON COM1: JEOPARDY	30		\$400.00	10/7	10/10	1		TU-F	1
18			900A-1000A PROGRAM : LIVE! WITH KELLY & MICHAEL CON COM1: LIVE! WITH KELLY & MICHAEL	30		\$40.00	10/7	10/10	2		TU-F	2
19			1000P-1100P PROGRAM : BLUE BLOODS CON COM1: BLUE BLOODS	30		\$400.00	10/10	10/10	1		FRI	1



REP HEADLINE# 7197708  
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 ORDER WORKSHEET

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 HARRIS REPORT FROM REP

JUN4/14 09.45  
 \*\*\* WDBJ-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
20			1115P-1145P	30		\$285.00	10/10	10/10	1		FRI	1
PROGRAM : FRIDAY FOOTBALL EXTRA CON COM1: FRIDAY FOOTBALL EXTRA												
21			800P-900P	30		\$310.00	10/10	10/10	1		FRI	1
PROGRAM : UNDERCOVER BOSS CON COM1: UNDERCOVER BOSS												
22			1100P-1135P	30		\$155.00	10/11	10/11	1		SAT	1
PROGRAM : WDBJ7 AT ELEVEN CON COM1: WDBJ7 AT ELEVEN												
23			800A-900A	30		\$100.00	10/11	10/11	1		SAT	1
PROGRAM : WDBJ7 SATURDAY MORNING CON COM1: WDBJ7 SATURDAY MORNING												
24			1030P-1130P	30		\$380.00	10/12	10/12	1		SUN	1
PROGRAM : THE MENTALIST CON COM1: THE MENTALIST												
25			1130P-1200M	30		\$115.00	10/12	10/12	1		SUN	1
PROGRAM : WDBJ7 AT ELEVEN CON COM1: WDBJ7 AT ELEVEN												
26			800A-900A	30		\$145.00	10/12	10/12	1		SUN	1
PROGRAM : WDBJ7 SUNDAY MORNING CON COM1: WDBJ7 SUNDAY MORNING												
27			900A-1030A	30		\$125.00	10/12	10/12	1		SUN	1
PROGRAM : CBS SUNDAY MORNING CON COM1: CBS SUNDAY MORNING												
28			1000P-1100P	30		\$295.00	10/9	10/9	1		THU	1
PROGRAM : ELEMENTARY CON COM1: ELEMENTARY												

*← Pre-conf  
wrong info and  
program*

*← wrong  
rate*

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*lvh*

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*lvh*

REP HEADLINE# 7197708  
 \*\*\* ORIGINAL REV#0 \*\*\*

REP: TEL# 703-516-9399  
 ORDER WORKSHEET

FAX# 703-516-9680  
 HARRIS REPORT FROM REP

JUN4/14 09.45  
 \*\*\* WDBJ-TV \*\*\*

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
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29			825P-1130P	30		\$675.00	10/9	10/9	1		THU	1
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PROGRAM : CBS PRIME-COLTS @ TEXANS 10/9  
 CON COM1 : CBS PRIME-COLTS @ TEXANS 10/9

30			900P-1000P	30		\$415.00	10/9	10/9	1		THU	1
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PROGRAM : THE CRAZY ONES/ TWO & A HALF MEN  
 CON COM1 : THE CRAZY ONES/ TWO & A HALF MEN

31			1000P-1100P	30		\$710.00	10/7	10/7	1		TUE	1
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PROGRAM : PERSON OF INTEREST  
 CON COM1 : PERSON OF INTEREST

32			900P-1000P	30		\$1,140.00	10/8	10/8	1		WED	1
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PROGRAM : CRIMINAL MINDS  
 CON COM1 : CRIMINAL MINDS

33			700A-900A	30		\$65.00	10/13	10/13	1		MON	1
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PROGRAM : CBS THIS MORNING  
 CON COM1 : CBS THIS MORNING

OCT/14 \$9,660.00

CONTRACT TOTAL \$9,660.00  
 TOTAL SPOTS 42

MARKET TOTALS \$23,253 WDBJ 42% WSET 11% WSLS 16% WFXR 29% CABL 1% WPKR 0% WDRL 0%

SHARES ACCURATE

SVC- NSI BOOKS- OCT/PJ  
 DEMOS- RA35+\*