

REP HEADLINE# 8419990 TRF# 1602442 REP: TEL# 703-528-9835 FAX# 703 528 7880
 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !! NOV4/16 17.30
 ORDER WORKSHEET HARRIS REPORT FROM REP ***CHANGES*** ** KYOU-TV ***

ADV # _____ ADV. NAME ISS/DSCC IE REP. # _____ OFF. # _____ SALESMAN # _____
 AGY # _____ AGY. NAME GREAT AMERICAN MEDIA BUYER NAME MACKENZIE MILLER

3050 K STREET NW - SUITE 100 SALES PRSN WA- BEN STECKER
 WASHINGTON, DC 20007

ORDER # _____ CONTRACT # 8419990 CLASS: NATL. LOCAL REGIONAL
 PRDCT DSCC IE 5695 EST#5695 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV1/16 NOV8/16 WK-2
 CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV4/16 17.30

REP: TO NSA
 FROM NATASHA
 M1-M2 OKAY
 TOTALS REMAIN THE SAME
 THANKS PLEASE CONFIRM 11/4/16

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
 CON CM *****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
20	S		1000A-1100A	30		\$75.00	11/7	11/7	0		MON	0
AGENCY ADVERTISER CODE = 49 AGENCY EST# = 5695 AGENCY PRODUCT CODE = 53												
30	A		1130A-1200N	30		\$75.00	11/7	11/7	1		MON	1
PROGRAM : CRIME WATCH DAILY CON COM1 : CRIME WATCH DAILY PROGRAM : WHO WANTS TO BE A MILLIONAIRE ORD COM1 : PROGRAM N/A MOVED TO MILLIONAIRE THIS IS A MAKE-GOOD FOR NOV7 ON LINE-20 FOR 1 SPOT/WK												

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 ORDER WORKSHEET HARRIS REPORT FROM REP *** KYOU-TV ***

REP: TEL# 703-528-9835 FAX# 703 528 7880
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
28	S		1000A-1100A	30		\$75.00	11/8	11/8	0		TUE	0
PROGRAM : CRIME WATCH DAILY												
CON COM1 : CRIME WATCH DAILY												
31	A		1130A-1200N	30		\$75.00	11/8	11/8	1		TUE	1

PROGRAM : WHO WANTS TO BE A MILLIONAIRE
 ORD COM1 : PROGRAM N/A MOVED TO MILLIONAIRE
 THIS IS A MAKE-GOOD FOR NOV8 ON LINE-28 FOR 1 SPOT/WK
 STATION MAKEGOOD OFFERS:

M1 OK'D BUY#20 MISSED: MON/1000A-1100A NOV7 (NOV4/16)
 OFFER: MON/1130A-1200N NOV7 PLS ADVISE.
 CMT: PROGRAM N/A MOVED TO MILLIONAIRE

M2 OK'D BUY#28 MISSED: TUE/1000A-1100A NOV8 (NOV4/16)
 OFFER: TUE/1130A-1200N NOV8 PLS ADVISE.
 CMT: PROGRAM N/A MOVED TO MILLIONAIRE

NOV/16 \$5,145.00 CONTRACT TOTAL \$5,145.00
 TOTAL SPOTS 54

MARKET TOTALS \$14,295 KYOU 22% KTVO 69% KWOT 0% NTVO 9%

SVC- NONE
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9835 FAX# 703 528 7880
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP NOV4/16 15.19
 CHANGES ** KYOU-TV ***

REP HEADLINE# 8419990 TRF# 1602442
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

ADV # _____ ADV. NAME ISS/DSCC IE _____ REP. # _____ OFF. # _____ SALESMAN # _____
 AGY # _____ AGY. NAME GREAT AMERICAN MEDIA BUYER NAME MACKENZIE MILLER
 3050 K STREET NW - SUITE 100 SALES PRSN WA- BEN STECKER
 WASHINGTON, DC 20007

ORDER # _____ CONTRACT # 8419990 CLASS: NATL. LOCAL REGIONAL
 PRDCT DSCC IE 5695 EST#5695 COMMENTS: (LINE, ORDER, INVOICE)
 FLIGHT DATES NOV1/16 NOV8/16 WK-2

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV4/16 15.19

REP: TO NSA
 FROM NATASHA
 REVISED ORDER
 REVISED TOTALS 54 SPOTS \$5145
 THANKS PLEASE CONFIRM 11/4/16

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS/WK	WEEK INVT	DAYS	TOTL SPTS
18	A		800A-900A	30		\$75.00	11/7	11/7	1		MON	1
AGENCY ADVERTISER CODE = 49 AGENCY EST# = 5695 AGENCY PRODUCT CODE = 53												
19	A		900A-1000A	30		\$75.00	11/7	11/7	1		MON	1
PROGRAM : JUDGE MATHIS CON COM1 : JUDGE MATHIS PROGRAM : THE DOCTORS CON COM1 : THE DOCTORS												

REP HEADLINE# 8419990 TRF# 1602442
 \$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9835 FAX# 703 528 7880
 CREDIT ADVISORY: AGENCY CREDIT RISK !!!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 CHANGES NOV4/16 15.19
 *** KYOU-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
20	A		1000A-1100A PROGRAM : CRIME WATCH DAILY CON COM1 : CRIME WATCH DAILY	30		\$75.00	11/7	11/7	1	N/A	MON	1
21	A		1100A-1130A PROGRAM : WHO WANTS TO BE A MILLIONAIRE CON COM1 : WHO WANTS TO BE A MILLIONAIRE	30		\$75.00	11/7	11/7	1	✓	MON	1
22	A		400P-430P PROGRAM : JUDGE JUDY CON COM1 : JUDGE JUDY	30		\$100.00	11/7	11/7	2	✓	MON	2
23	A		430P-500P PROGRAM : JUDGE JUDY CON COM1 : JUDGE JUDY	30		\$100.00	11/7	11/7	2	✓	MON	2
24	A		900P-930P PROGRAM : KYOU NEWS AT NINE CON COM1 : KYOU NEWS AT NINE	30		\$500.00	11/7	11/7	1	✓	MON	1
25	A		1200N-300P PROGRAM : NFL EARLY GAME CON COM1 : NFL EARLY GAME	30		\$500.00	11/6	11/6	1	✓	SUN	1
26	A		800A-900A PROGRAM : JUDGE MATHIS CON COM1 : JUDGE MATHIS	30		\$75.00	11/8	11/8	1	✓	TUE	1
27	A		900A-1000A PROGRAM : THE DOCTORS CON COM1 : THE DOCTORS	30		\$75.00	11/8	11/8	1	✓	TUE	1
28	A		1000A-1100A PROGRAM : CRIME WATCH DAILY CON COM1 : CRIME WATCH DAILY	30		\$75.00	11/8	11/8	1	N/A	TUE	1

Handwritten: M/G 11/8

REP HEADLINE# 8419990 TRF# 1602442 REP: TEL# 703-528-9835 FAX# 703 528 7880
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !! NOV4/16 15.19
 ORDER WORKSHEET HARRIS REPORT FROM REP *** KYOU-TV ***
 CHANGES

REP: TEL# 703-528-9835 FAX# 703 528 7880
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
29	A		1100A-1130A	30		\$75.00	11/8	11/8	1		TUE	1
PROGRAM : WHO WANTS TO BE A MILLIONAIRE CON COM1 : WHO WANTS TO BE A MILLIONAIRE												
NOV/16 \$5,145.00												54

MARKET TOTALS \$14,295 KYOU 22% KTVO 69% KWOT 0% NTVV 9%

SVC- NONE
 DEMOS- RA35+*
 MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

CONTRACT TOTAL \$5,145.00
 TOTAL SPOTS 54

Handwritten notes in pink:
 460
 150
 30
 150
 30

ORDER



Orders
Order / Rev: 1602442
Alt Order #: 08419990
Product Desc: DSCC IE 5695.
Estimate: 5695
Flight Dates: 11/01/16 - 11/08/16
Original Date / Rev: 10/19/16 / 11/04/16
Order Type: Political

KYOU
Primary AE: Ben Stecker
Sales Office: T-DC
Sales Region: National

Agency Name: Great American Media
Buying Contact:
Billing Contact:
 3050 K Street NW
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: ISS/DSCC IE
Demographic: A35+
Product Codes: PL20
Priority: P 2
Revenue Codes: Agency, Political, Pol-Issue

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
10/31/16	11/08/16	54	\$5,145.00	\$4,373.25

Totals

Month	# Spots	Gross Amount	Net Amount	Rating
November 2016	54	\$5,145.00	\$4,373.25	0.00
Totals	54	\$5,145.00	\$4,373.25	0.00

Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Ben Stecker			Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 1	KYOU	11/01/16	11/07/16	SYN DYM-F 1p-2p Law & Order CI	Comm	1-2p	MTWTF--	:30	2	\$40.00	P 2	0.00	NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		2				\$40.00		0.00			
E 2	KYOU	11/01/16	11/07/16	SYN LF M-F 1030-11p Modern Family	Comm	1030-11p	MTWTF--	:30	4	\$50.00	P 2	0.00	NM	4	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		4				\$50.00		0.00			
E 3	KYOU	11/01/16	11/07/16	SYN DY M-F 2p-3p Peoples Court	Comm	2-3p	MTWTF--	:30	4	\$40.00	P 2	0.00	NM	4	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		4				\$40.00		0.00			
E 4	KYOU	11/01/16	11/07/16	SYN EF M-F 3-4p Judge Mathis	Comm	3-4p	MTWTF--	:30	3	\$40.00	P 2	0.00	NM	3	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		3				\$40.00		0.00			
E 5	KYOU	11/01/16	11/07/16	SYN EF M-F 4-430p Judge Judy	Comm	4-430p	MTWTF--	:30	5	\$60.00	P 2	0.00	NM	5	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		5				\$60.00		0.00			
E 6	KYOU	11/01/16	11/07/16	SYN EF M-F 430-5p Judge Judy	Comm	430-5p	MTWTF--	:30	5	\$60.00	P 2	0.00	NM	5	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		5				\$60.00		0.00			

Order / Rev: 1602442
 Alt Order #: 08419990
 Flight Dates: 11/01/16 - 11/08/16

Advertiser: ISS/DSCC IE
 Product Desc: DSCC IE 5695.
 Estimate: 5695
KYOU

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 7	KYOU	11/01/16	11/07/16	SYN EF M-F 6-630P Big Bang Theory	Comm	6-630p	MTWTF--	:30	4	\$75.00	P 2	0.00	NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		4				\$75.00		0.00			
E 8	KYOU	11/01/16	11/07/16	SYN EF M-F 630-7p Big Bang Theory	Comm	630-7p	MTWTF--	:30	4	\$85.00	P 2	0.00	NM	4	\$340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		4				\$85.00		0.00			
E 9	KYOU	11/01/16	11/07/16	SYN DY M-F 9-10a The Doctors	Comm	9-10a	MTWTF--	:30	1	\$55.00	P 2	0.00	NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		1				\$55.00		0.00			
E 10	KYOU	11/01/16	11/07/16	SYN LF M-F 930-10p Last Man Standing	Comm	930-10p	MTWTF--	:30	1	\$55.00	P 2	0.00	NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/01/16	11/07/16	MTWTF--		1				\$55.00		0.00			
E 12	KYOU	11/05/16	11/05/16	SYN PA 6-630p SA/SU Big Bang Theory	Comm	6-630p	-----1-	:30	1	\$45.00	P 2	0.00	NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1-		1				\$45.00		0.00			
E 13	KYOU	11/05/16	11/05/16	SYN PA 630-7p SA/SU Big Bang Theory	Comm	630-7p (6:30 PM-7:00 PM)	-----1-	:30	1	\$45.00	P 2	0.00	NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1-		1				\$45.00		0.00			
E 14	KYOU	11/06/16	11/06/16	FOX News Sunday Fox News Sunday	Comm	Various	-----1	:30	1	\$55.00	P 2	0.00	NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----1		1				\$55.00		0.00			
E 15	KYOU	11/01/16	11/01/16	Tue Hour 1 Brooklyn Nine Nine	Comm	7p-8p (7:00 PM-7:30 PM)	-1-----	:30	1	\$350.00	P 2	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1-----		1				\$350.00		0.00			
E 16	KYOU	11/01/16	11/01/16	Tue Hour 1 New Girl	Comm	7p-8p (7:30 PM-8:00 PM)	-1-----	:30	1	\$350.00	P 2	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-1-----		1				\$350.00		0.00			
E 17	KYOU	11/02/16	11/02/16	Wed Hour 2 Empire	Comm	8p-9p	--1----	:30	1	\$350.00	P 2	0.00	NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	--1----		1				\$350.00		0.00			
N 19	KYOU	11/07/16	11/07/16	SYN AM M-F 8-9a Judge Mathis	Comm	8-9a	M-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		1				\$75.00		0.00			
N 20	KYOU	11/07/16	11/07/16	SYN DY M-F 9-10a The Doctors	Comm	9-10a	M-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		1				\$75.00		0.00			
N 21	KYOU	11/07/16	11/07/16	SYN DY M-F 11-1130A Who Wants to Be A Million	Comm	11-1130a	M-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		1				\$75.00		0.00			
N 22	KYOU	11/07/16	11/07/16	SYN EF M-F 4-430p Judge Judy	Comm	4-430p	M-----	:30	2	\$100.00	P 1	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		2				\$100.00		0.00			
N 23	KYOU	11/07/16	11/07/16	SYN EF M-F 430-5p Judge Judy	Comm	430-5p	M-----	:30	2	\$100.00	P 1	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		2				\$100.00		0.00			

Order / Rev: 1602442
 Alt Order #: 08419990
 Flight Dates: 11/01/16 - 11/08/16

Advertiser: ISS/DSCC IE
 Product Desc: DSCC IE 5695.
 Estimate: 5695

KYOU

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N23	KYOU	11/07/16	11/07/16	SYN EF M-F 430-5p Judge Judy	Comm	430-5p	M-----	:30	2	\$100.00	P 1	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		2				\$100.00		0.00			
N24	KYOU	11/07/16	11/07/16	LOC Late News M-F Late News	Comm	M-F 9p-930p	M-----	:30	1	\$500.00	P 1	0.00	NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		1				\$500.00		0.00			
N25	KYOU	11/06/16	11/06/16	NFL on Fox Game 1 NFL on Fox Game 1	Comm	Various	-----S	:30	1	\$500.00	P 1	0.00	NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 10/31/16	11/06/16	-----S		1				\$500.00		0.00			
N26	KYOU	11/08/16	11/08/16	SYN AM M-F 8-9a Judge Mathis	Comm	8-9a	-T-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	-T-----		1				\$75.00		0.00			
N27	KYOU	11/08/16	11/08/16	SYN DY M-F 11-1130A Who Wants to Be A Million	Comm	11-1130a	-T-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	-T-----		1				\$75.00		0.00			
N28	KYOU	11/08/16	11/08/16	SYN DY M-F 9-10a The Doctors	Comm	9-10a	-T-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	-T-----		1				\$75.00		0.00			
N29	KYOU	11/07/16	11/07/16	SYN DY M-F 1130A-12p Who Wants To Be A Million	Comm	1130a-12p	M-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		1				\$75.00		0.00			
N30	KYOU	11/08/16	11/08/16	SYN DY M-F 1130A-12p Who Wants To Be A Million	Comm	1130a-12p	-T-----	:30	1	\$75.00	P 1	0.00	NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	-T-----		1				\$75.00		0.00			
N31	KYOU	11/07/16	11/07/16	SYN DY M-F 2p-3p The Peoples Court	Comm	2-3p	M-----	:30	1	\$40.00	P 1	0.00	NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 11/07/16	11/13/16	M-----		1				\$40.00		0.00			

Totals 54 \$5,145.00

CONTRACT



KYOU
 820 West Second St.
 Ottumwa, IA 52501
 (641) 684-5415

<u>Contract / Revision</u> 1602442 /		<u>Alt Order #</u> 08419990
<u>Product</u> DSCC IE 5695.		
<u>Contract Dates</u> 11/01/16 - 11/08/16		<u>Estimate #</u> 5695
<u>Advertiser</u> ISS/DSCC IE		<u>Original Date / Revision</u> 10/19/16 / 11/04/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> KYOU	<u>Account Executive</u> Ben Stecker	<u>Sales Office</u> Telerep-Washin
<u>Special Handling</u> Cash In Advance		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> 8004	<u>Advertiser Code</u> 49	<u>Product 1/2</u> 53
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Great American Media
 3050 K Street NW
 Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KYOU	11/01/16	11/07/16	Law & Order CI	1-2p		:30				NM	2	\$80.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				2	\$40.00				
N 2	KYOU	11/01/16	11/07/16	Modern Family	1030-11p		:30				NM	4	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$50.00				
N 3	KYOU	11/01/16	11/07/16	Peoples Court	2-3p		:30				NM	4	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$40.00				
N 4	KYOU	11/01/16	11/07/16	Judge Mathis	3-4p		:30				NM	3	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				3	\$40.00				
N 5	KYOU	11/01/16	11/07/16	Judge Judy	4-430p		:30				NM	5	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$60.00				
N 6	KYOU	11/01/16	11/07/16	Judge Judy	430-5p		:30				NM	5	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				5	\$60.00				
N 7	KYOU	11/01/16	11/07/16	Big Bang Theory	6-630p		:30				NM	4	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$75.00				
N 8	KYOU	11/01/16	11/07/16	Big Bang Theory	630-7p		:30				NM	4	\$340.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				4	\$85.00				
N 9	KYOU	11/01/16	11/07/16	The Doctors	9-10a		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				1	\$55.00				
N 10	KYOU	11/01/16	11/07/16	Last Man Standing	930-10p		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/01/16	11/07/16	MTWTF--				1	\$55.00				

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KYOU
820 West Second St.
Ottumwa, IA 52501
(641) 684-5415

<u>Contract / Revision</u> 1602442 /	<u>Alt Order #</u> 08419990
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<u>Contract Dates</u> 11/01/16 - 11/08/16	<u>Product</u> DSCC IE 5695.	<u>Estimate #</u> 5695
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<u>Advertiser</u> ISS/DSCC IE	<u>Original Date / Revision</u> 10/19/16 / 11/04/16
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 12	KYOU	11/05/16	11/05/16	Big Bang Theory	6-630p		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----1-				1	\$45.00				
N 13	KYOU	11/05/16	11/05/16	Big Bang Theory	630-7p		:30				NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----1-				1	\$45.00				
N 14	KYOU	11/06/16	11/06/16	Fox News Sunday	Various		:30				NM	1	\$55.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----1				1	\$55.00				
N 15	KYOU	11/01/16	11/01/16	Brooklyn Nine Nine	7p-8p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$350.00				
N 16	KYOU	11/01/16	11/01/16	New Girl	7p-8p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-1-----				1	\$350.00				
N 17	KYOU	11/02/16	11/02/16	Empire	8p-9p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	--1----				1	\$350.00				
D 18	KYOU	11/05/16	11/05/16	Entertainment Tonight	11p-12x		:30				NM	0	\$0.00
N 19	KYOU	11/07/16	11/07/16	Judge Mathis	8-9a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$75.00				
N 20	KYOU	11/07/16	11/07/16	The Doctors	9-10a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$75.00				
N 21	KYOU	11/07/16	11/07/16	Who Wants to Be A Million	11-1130a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$75.00				
N 22	KYOU	11/07/16	11/07/16	Judge Judy	4-430p		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				2	\$100.00				
N 23	KYOU	11/07/16	11/07/16	Judge Judy	430-5p		:30				NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				2	\$100.00				
N 24	KYOU	11/07/16	11/07/16	Late News	M-F 9p-930p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$500.00				
N 25	KYOU	11/06/16	11/06/16	NFL on Fox Game 1	Various		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/31/16	11/06/16	-----S				1	\$500.00				
N 26	KYOU	11/08/16	11/08/16	Judge Mathis	8-9a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	-T-----				1	\$75.00				
N 27	KYOU	11/08/16	11/08/16	Who Wants to Be A Million	11-1130a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	-T-----				1	\$75.00				
N 28	KYOU	11/08/16	11/08/16	The Doctors	9-10a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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KYOU
820 West Second St.
Ottumwa, IA 52501
(641) 684-5415

<u>Contract / Revision</u> 1602442 /		<u>Alt Order #</u> 08419990
<u>Contract Dates</u> 11/01/16 - 11/08/16		<u>Product</u> DSCC IE 5695.
<u>Advertiser</u> ISS/DSCC IE		<u>Estimate #</u> 5695
		<u>Original Date / Revision</u> 10/19/16 / 11/04/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	-T-----				1	\$75.00				
N 29	KYOU	11/07/16	11/07/16	Who Wants To Be A Million	1130a-12p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$75.00				
N 30	KYOU	11/08/16	11/08/16	Who Wants To Be A Million	1130a-12p		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	-T-----				1	\$75.00				
N 31	KYOU	11/07/16	11/07/16	The Peoples Court	2-3p		:30				NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		11/07/16	11/13/16	M-----				1	\$40.00				
Totals								0.00				54	\$5,145.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/31/16 - 11/08/16	54	\$5,145.00	(\$771.75)	\$4,373.25
Totals	54	\$5,145.00	(\$771.75)	\$4,373.25

Signature: _____ **Date:** _____

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
------------------------------	--------------

I, Great American Media

do hereby request station time concerning the following issue:

DSCC-IE

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	As	Ordered			

This broadcast time will be used by: DSCC-IE

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"
 Yes No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

DSCC

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Mindy Myers
120 Maryland Ave NE
Washington, DC 20003

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
As Ordered					

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.