

FAX# 703 528 7880
CREDIT RISK !!!
HARRIS REPORT FROM REP NOV4/16 17.30
CHANGES *** KYOU-TV ***

| | |
|------------|-------------------------|
| BUYER NAME | <u>MACKENZIE MILLER</u> |
| SALES PRSN | <u>WA- BEN STECKER</u> |

| | | | | |
|---------------|--------------------|--------------|-------|----------|
| ORDER # _____ | CONTRACT # 8419990 | CLASS: NATL. | LOCAL | REGIONAL |
|---------------|--------------------|--------------|-------|----------|

| PRDCT | DSCC IE | 5695 | EST# | 5695 | COMMENTS: (LINE, ORDER, INVOICE) |
|-------|---------|------|------|------|----------------------------------|
|-------|---------|------|------|------|----------------------------------|

FLIGHT DATES NOV1/16 NOV8/16 WK-2

| | | | | | |
|----------|-----------|----------------------|------|---------|-------|
| CITY TAX | STATE TAX | CO-OP BILLING NEEDED | DATE | NOV4/16 | 17.30 |
|----------|-----------|----------------------|------|---------|-------|

STA :

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

| :LINE#: | REP | :CD: | TIME PERIOD | :LGTH: | SEC | RATE | : | START DATE | : | END DATE | SPTS /WK: | WEEK INVT | : | DAYS | TOTL SPTS: |
|---------|-----|------|-------------|--------|-----|------|---|------------|---|----------|-----------|-----------|---|------|------------|
| :LINE#: | : | : | : | : | : | : | : | DATE | : | DATE | /WK: | INVT | : | : | SPTS: |

| | |
|-----------------------------|--------------------|
| AGENCY ADVERTISER CODE = 49 | AGENCY EST# = 5695 |
| AGENCY PRODUCT CODE = 53 | |

| | | | | | | | | |
|----|---|-------------|----|---------|------|---|-----|---|
| 20 | S | 1000A-1100A | 30 | \$75.00 | 11/7 | 0 | MON | 0 |
|----|---|-------------|----|---------|------|---|-----|---|

PROGRAM : CRIME WATCH DAILY
CON COM1 : CRIME WATCH DAILY

| | | | | | | | | |
|----|---|-------------|----|---------|------|---|-----|---|
| 30 | A | 1130A-1200N | 30 | \$75.00 | 11/7 | 1 | MON | 1 |
|----|---|-------------|----|---------|------|---|-----|---|

PROGRAM : WHO WANTS TO BE A MILLIONAIRE
ORD COM1: PROGRAM N/A MOVED TO MILLIONAIRE
THIS IS A MAKE-GOOD FOR NOV7 ON LINE-20 FOR 1 SPOT/WK

REP: TEL# 703-528-9835 FAX# 703 528 7880
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP
 REP HEADLINE# 8419990 TRF# 1602442
 \$\$\$ MOD# 0: UNAPPROVED REV #2 \$\$\$
 NOV4/16 17.30
 *** KYOU-TV ***
 CHANGES

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|

| | | | | | | | | | | | | |
|--|---|--|-------------|----|--|---------|------|------|---|--|-----|---|
| 28 | S | | 1000A-1100A | 30 | | \$75.00 | 11/8 | 11/8 | 0 | | TUE | 0 |
| PROGRAM : CRIME WATCH DAILY CON COM1: CRIME WATCH DAILY | | | | | | | | | | | | |
| 31 | A | | 1130A-1200N | 30 | | \$75.00 | 11/8 | 11/8 | 1 | | TUE | 1 |

PROGRAM : WHO WANTS TO BE A MILLIONAIRE
 ORD COM1: PROGRAM N/A MOVED TO MILLIONAIRE
 THIS IS A MAKE-GOOD FOR NOV8 ON LINE-28 FOR 1 SPOT/WK
 STATION MAKEGOOD OFFERS:
 M1 OK'D BUY#20 MISSED: MON/1000A-1100A NOV7 30S \$75.00 (NOV4/16)
 OFFER: MON/1130A-1200N NOV7 30S \$75.00 PLS ADVISE.
 CMT: PROGRAM N/A MOVED TO MILLIONAIRE

M2 OK'D BUY#28 MISSED: TUE/1000A-1100A NOV8 30S \$75.00 (NOV4/16)
 OFFER: TUE/1130A-1200N NOV8 30S \$75.00 PLS ADVISE.
 CMT: PROGRAM N/A MOVED TO MILLIONAIRE

NOV/16 \$5,145.00
 CONTRACT TOTAL \$5,145.00
 TOTAL SPOTS 54

MARKET TOTALS \$14,295 KYOU 22% KTVO 69% KWOT 0% NTVO 9%

SVC- NONE
 DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP: TEL# 703-528-9835 FAX# 703 528 7880
 CREDIT ADVISORY: AGENCY CREDIT RISK !!
 ORDER WORKSHEET HARRIS REPORT FROM REP NOV4/16 15.19
 *** KYOU-TV ***
 REP HEADLINE# 8419990 TRF# 1602442
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

ADV # _____ ADV. NAME _____ ISS/DSCC IE _____ REP. # _____ OFF. # _____ SALESMAN # _____
 AGY # _____ AGY. NAME GREAT AMERICAN MEDIA BUYER NAME MACKENZIE MILLER

3050 K STREET NW - SUITE 100
 WASHINGTON, DC 20007
 SALES PRSN WA- BEN STECKER

ORDER # _____ CONTRACT # 8419990 CLASS: NATL. LOCAL REGIONAL
 PRDCT DSCC IE 5695 EST#5695 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV1/16 NOV8/16 WK-2
 CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV4/16 15.19

REP: TO NSA
 FROM NATASHA
 REVISED ORDER
 REVISED TOTALS 54 SPOTS \$5145
 THANKS PLEASE CONFIRM 11/4/16

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-----|----|-------------|------|-----|---------|------------|----------|----------|-----------|------|-----------|
| 18 | A | | 800A-900A | 30 | | \$75.00 | 11/7 | 11/7 | 1 | | MON | 1 |
| 19 | A | | 900A-1000A | 30 | | \$75.00 | 11/7 | 11/7 | 1 | | MON | 1 |

AGENCY ADVERTISER CODE = 49
 AGENCY PRODUCT CODE = 53
 AGENCY EST# = 5695

PROGRAM : JUDGE MATHIS
 CON COM1 : JUDGE MATHIS
 PROGRAM : THE DOCTORS
 CON COM1 : THE DOCTORS

REP HEADLINE# 8419990 TRF# 1602442
\$\$\$ MOD# 0 : UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9835 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP
*** KYOU-TV ***

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-----|----|--|------|-----|----------|------------|----------|----------|-----------|------|-----------|
| 20 | A | | 1000A-1100A PROGRAM : CRIME WATCH DAILY CON COM1 : CRIME WATCH DAILY | 30 | | \$75.00 | 11/7 | 11/7 | 1 | | MON | 1 |
| 21 | A | | 1100A-1130A PROGRAM : WHO WANTS TO BE A MILLIONAIRE CON COM1 : WHO WANTS TO BE A MILLIONAIRE | 30 | | \$75.00 | 11/7 | 11/7 | 1 | | MON | 1 |
| 22 | A | | 400P-430P PROGRAM : JUDGE JUDY CON COM1 : JUDGE JUDY | 30 | | \$100.00 | 11/7 | 11/7 | 2 | | MON | 2 |
| 23 | A | | 430P-500P PROGRAM : JUDGE JUDY CON COM1 : JUDGE JUDY | 30 | | \$100.00 | 11/7 | 11/7 | 2 | | MON | 2 |
| 24 | A | | 900P-930P PROGRAM : KYOU NEWS AT NINE CON COM1 : KYOU NEWS AT NINE | 30 | | \$500.00 | 11/7 | 11/7 | 1 | | MON | 1 |
| 25 | A | | 1200N-300P PROGRAM : NFL EARLY GAME CON COM1 : NFL EARLY GAME | 30 | | \$500.00 | 11/6 | 11/6 | 1 | | SUN | 1 |
| 26 | A | | 800A-900A PROGRAM : JUDGE MATHIS CON COM1 : JUDGE MATHIS | 30 | | \$75.00 | 11/8 | 11/8 | 1 | | TUE | 1 |
| 27 | A | | 900A-1000A PROGRAM : THE DOCTORS CON COM1 : THE DOCTORS | 30 | | \$75.00 | 11/8 | 11/8 | 1 | | TUE | 1 |
| 28 | A | | 1000A-1100A PROGRAM : CRIME WATCH DAILY CON COM1 : CRIME WATCH DAILY | 30 | | \$75.00 | 11/8 | 11/8 | 1 | | TUE | 1 |

11/8
11/8

11/11

REP HEADLINE# 8419990 TRF# 1602442 REP: TEL# 703-528-9835 FAX# 703 528 7880
 \$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$ ORDER WORKSHEET AGENCY CREDIT RISK !! NOV4/16 15.19
 *** KYOU-TV *** HARRIS REPORT FROM REP **CHANGES**

| LINE# | REP | CD | TIME PERIOD | LGTH | SEC | RATE | START DATE | END DATE | SPTS /WK | WEEK INVT | DAYS | TOTL SPTS |
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|
|-------|-----|----|-------------|------|-----|------|------------|----------|----------|-----------|------|-----------|

| | | | | | | | | | | | | |
|----|---|--|---|----|--|---------|------|------|---|--|-----|---|
| 29 | A | | 1100A-1130A | 30 | | \$75.00 | 11/8 | 11/8 | 1 | | TUE | 1 |
| | | | PROGRAM : WHO WANTS TO BE A MILLIONAIRE CON COM1 : WHO WANTS TO BE A MILLIONAIRE | | | | | | | | | |
| | | | NOV/16 \$5,145.00 | | | | | | | | | |

CONTRACT TOTAL \$5,145.00
 TOTAL SPOTS 54

MARKET TOTALS \$14,295 KYOU 22% KTVO 69% KWOT 0% NTVO 9%

SVC- NONE
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
 P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

Handwritten:
 460
 150
 30
 150
 30

ORDER



Orders
Order / Rev: 1602442
Alt Order #: 08419990
Product Desc: DSCC IE 5695.
Estimate: 5695
Flight Dates: 11/01/16 - 11/08/16
Original Date / Rev: 10/19/16 / 11/04/16
Order Type: Political

KYOU

Primary AE: Ben Stecker
Sales Office: T-DC
Sales Region: National

Agency Name: Great American Media
Buying Contact:
Billing Contact:
 3050 K Street NW
 Washington, DC 20007

Billing Type: Cash
Billing Calendar: Broadcast
Billing Cycle: EOM/EOC
Agency Commission: 15%

Advertiser Name: ISS/DSCC IE
Demographic: A35+
Product Codes: PL20
Priority: P 2
Revenue Codes: Agency, Political, Pol-Issue

New Business Thru:
Order Separation: 00:15:00
Advertiser External ID:
Agency External ID:
Unit Code: General

Bill Plan

| Start Date | End Date | # Spots | Gross Amount | Net Amount |
|------------|----------|---------|--------------|------------|
| 10/31/16 | 11/08/16 | 54 | \$5,145.00 | \$4,373.25 |

Totals

| Month | # Spots | Gross Amount | Net Amount | Rating |
|---------------|-----------|-------------------|-------------------|-------------|
| November 2016 | 54 | \$5,145.00 | \$4,373.25 | 0.00 |
| Totals | 54 | \$5,145.00 | \$4,373.25 | 0.00 |

Account Executives

| Account Executive | Sales Office | Sales Region | Start Date / End Date | Order % |
|-------------------|--------------|--------------|-------------------------------|---------|
| Ben Stecker | | | Start Of Order - End Of Order | 100% |

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len | Spots | Rate | Pri | Rtg | Type | Spots | Amount |
|-------|------|-------------------|-----------------|--------------------------------------|-------|----------------|-------------------|-----|-------------|---------|---------------|------|------|-------|----------|
| E 1 | KYOU | 11/01/16 | 11/07/16 | SYN DYM-F 1p-2p Law & Order CI | Comm | 1-2p | MTWTF-- | :30 | 2 | \$40.00 | P 2 | 0.00 | NM | 2 | \$80.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | <u>Spots/Week</u> | | <u>Rate</u> | | <u>Rating</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | 2 | | \$40.00 | | 0.00 | | | | |
| E 2 | KYOU | 11/01/16 | 11/07/16 | SYN LF M-F 1030-11p Modern Family | Comm | 1030-11p | MTWTF-- | :30 | 4 | \$50.00 | P 2 | 0.00 | NM | 4 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | <u>Spots/Week</u> | | <u>Rate</u> | | <u>Rating</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | 4 | | \$50.00 | | 0.00 | | | | |
| E 3 | KYOU | 11/01/16 | 11/07/16 | SYN DY M-F 2p-3p Peoples Court | Comm | 2-3p | MTWTF-- | :30 | 4 | \$40.00 | P 2 | 0.00 | NM | 4 | \$160.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | <u>Spots/Week</u> | | <u>Rate</u> | | <u>Rating</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | 4 | | \$40.00 | | 0.00 | | | | |
| E 4 | KYOU | 11/01/16 | 11/07/16 | SYN EF M-F 3-4p Judge Mathis | Comm | 3-4p | MTWTF-- | :30 | 3 | \$40.00 | P 2 | 0.00 | NM | 3 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | <u>Spots/Week</u> | | <u>Rate</u> | | <u>Rating</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | 3 | | \$40.00 | | 0.00 | | | | |
| E 5 | KYOU | 11/01/16 | 11/07/16 | SYN EF M-F 4-430p Judge Judy | Comm | 4-430p | MTWTF-- | :30 | 5 | \$60.00 | P 2 | 0.00 | NM | 5 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | <u>Spots/Week</u> | | <u>Rate</u> | | <u>Rating</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | 5 | | \$60.00 | | 0.00 | | | | |
| E 6 | KYOU | 11/01/16 | 11/07/16 | SYN EF M-F 430-5p Judge Judy | Comm | 430-5p | MTWTF-- | :30 | 5 | \$60.00 | P 2 | 0.00 | NM | 5 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | <u>Spots/Week</u> | | <u>Rate</u> | | <u>Rating</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | 5 | | \$60.00 | | 0.00 | | | | |

Order / Rev: 1602442
 Alt Order #: 08419990
 Flight Dates: 11/01/16 - 11/08/16

Advertiser: ISS/DSCC IE
 Product Desc: DSCC IE 5695.
 Estimate: 5695

KYOU

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len | Spots | Rate | Pri | Rtg | Type | Spots | Amount |
|------|------|-------------------|-----------------|--|-------|-----------------------------|---------|-----|-------------------|-------------|-----|---------------|------|-------|----------|
| E 7 | KYOU | 11/01/16 | 11/07/16 | SYN EF M-F 6-630P Big Bang Theory | Comm | 6-630p | MTWTF-- | :30 | 4 | \$75.00 | P 2 | 0.00 | NM | 4 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/01/16 | 11/07/16 | MTWTF-- | | | | | 4 | \$75.00 | | 0.00 | | | |
| E 8 | KYOU | 11/01/16 | 11/07/16 | SYN EF M-F 630-7p Big Bang Theory | Comm | 630-7p | MTWTF-- | :30 | 4 | \$85.00 | P 2 | 0.00 | NM | 4 | \$340.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/01/16 | 11/07/16 | MTWTF-- | | | | | 4 | \$85.00 | | 0.00 | | | |
| E 9 | KYOU | 11/01/16 | 11/07/16 | SYN DY M-F 9-10a The Doctors | Comm | 9-10a | MTWTF-- | :30 | 1 | \$55.00 | P 2 | 0.00 | NM | 1 | \$55.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/01/16 | 11/07/16 | MTWTF-- | | | | | 1 | \$55.00 | | 0.00 | | | |
| E 10 | KYOU | 11/01/16 | 11/07/16 | SYN LF M-F 930-10p Last Man Standing | Comm | 930-10p | MTWTF-- | :30 | 1 | \$55.00 | P 2 | 0.00 | NM | 1 | \$55.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/01/16 | 11/07/16 | MTWTF-- | | | | | 1 | \$55.00 | | 0.00 | | | |
| E 12 | KYOU | 11/05/16 | 11/05/16 | SYN PA 6-630p SA/SU Big Bang Theory | Comm | 6-630p | -----1- | :30 | 1 | \$45.00 | P 2 | 0.00 | NM | 1 | \$45.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | -----1- | | | | | 1 | \$45.00 | | 0.00 | | | |
| E 13 | KYOU | 11/05/16 | 11/05/16 | SYN PA 630-7p SA/SU Big Bang Theory | Comm | 630-7p (6:30 PM-7:00 PM) | -----1- | :30 | 1 | \$45.00 | P 2 | 0.00 | NM | 1 | \$45.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | -----1- | | | | | 1 | \$45.00 | | 0.00 | | | |
| E 14 | KYOU | 11/06/16 | 11/06/16 | FOX News Sunday Fox News Sunday | Comm | Various | -----1 | :30 | 1 | \$55.00 | P 2 | 0.00 | NM | 1 | \$55.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | -----1 | | | | | 1 | \$55.00 | | 0.00 | | | |
| E 15 | KYOU | 11/01/16 | 11/01/16 | Tue Hour 1 Brooklyn Nine Nine | Comm | 7p-8p (7:00 PM-7:30 PM) | -1----- | :30 | 1 | \$350.00 | P 2 | 0.00 | NM | 1 | \$350.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | -1----- | | | | | 1 | \$350.00 | | 0.00 | | | |
| E 16 | KYOU | 11/01/16 | 11/01/16 | Tue Hour 1 New Girl | Comm | 7p-8p (7:30 PM-8:00 PM) | -1----- | :30 | 1 | \$350.00 | P 2 | 0.00 | NM | 1 | \$350.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | -1----- | | | | | 1 | \$350.00 | | 0.00 | | | |
| E 17 | KYOU | 11/02/16 | 11/02/16 | Wed Hour 2 Empire | Comm | 8p-9p | --1---- | :30 | 1 | \$350.00 | P 2 | 0.00 | NM | 1 | \$350.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | --1---- | | | | | 1 | \$350.00 | | 0.00 | | | |
| N 19 | KYOU | 11/07/16 | 11/07/16 | SYN AM M-F 8-9a Judge Mathis | Comm | 8-9a | M----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | | | | 1 | \$75.00 | | 0.00 | | | |
| N 20 | KYOU | 11/07/16 | 11/07/16 | SYN DY M-F 9-10a The Doctors | Comm | 9-10a | M----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | | | | 1 | \$75.00 | | 0.00 | | | |
| N 21 | KYOU | 11/07/16 | 11/07/16 | SYN DY M-F 11-1130A Who Wants to Be A Million | Comm | 11-1130a | M----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | | | | 1 | \$75.00 | | 0.00 | | | |
| N 22 | KYOU | 11/07/16 | 11/07/16 | SYN EF M-F 4-430p Judge Judy | Comm | 4-430p | M----- | :30 | 2 | \$100.00 | P 1 | 0.00 | NM | 2 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | | | | 2 | \$100.00 | | 0.00 | | | |
| N 23 | KYOU | 11/07/16 | 11/07/16 | SYN EF M-F 430-5p Judge Judy | Comm | 430-5p | M----- | :30 | 2 | \$100.00 | P 1 | 0.00 | NM | 2 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | | <u>Spots/Week</u> | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | | | | 2 | \$100.00 | | 0.00 | | | |

Order / Rev: 1602442
 Alt Order #: 08419990
 Flight Dates: 11/01/16 - 11/08/16

Advertiser: ISS/DSCC IE
 Product Desc: DSCC IE 5695.
 Estimate: 5695

KYOU

| Ln | Ch | Start | End | Inventory Code | Break | Start/End Time | Days | Len | Spots | Rate | Pri | Rtg | Type | Spots | Amount |
|------|------|-------------------|-----------------|---|-------|-------------------|---------|-----|-------|-------------|-----|---------------|--------|-------|------------|
| N 23 | KYOU | 11/07/16 | 11/07/16 | SYN EF M-F 430-5p Judge Judy | Comm | 430-5p | M----- | :30 | 2 | \$100.00 | P 1 | 0.00 | NM | 2 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | 2 | | | | \$100.00 | | 0.00 | | | |
| N 24 | KYOU | 11/07/16 | 11/07/16 | LOC Late News M-F Late News | Comm | M-F 9p-930p | M----- | :30 | 1 | \$500.00 | P 1 | 0.00 | NM | 1 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | 1 | | | | \$500.00 | | 0.00 | | | |
| N 25 | KYOU | 11/06/16 | 11/06/16 | NFL on Fox Game 1 NFL on Fox Game 1 | Comm | Various | -----S | :30 | 1 | \$500.00 | P 1 | 0.00 | NM | 1 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 10/31/16 | 11/06/16 | -----S | | 1 | | | | \$500.00 | | 0.00 | | | |
| N 26 | KYOU | 11/08/16 | 11/08/16 | SYN AM M-F 8-9a Judge Mathis | Comm | 8-9a | -T----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | -T----- | | 1 | | | | \$75.00 | | 0.00 | | | |
| N 27 | KYOU | 11/08/16 | 11/08/16 | SYN DY M-F 11-1130A Who Wants to Be A Million | Comm | 11-1130a | -T----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | -T----- | | 1 | | | | \$75.00 | | 0.00 | | | |
| N 28 | KYOU | 11/08/16 | 11/08/16 | SYN DY M-F 9-10a The Doctors | Comm | 9-10a | -T----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | -T----- | | 1 | | | | \$75.00 | | 0.00 | | | |
| N 29 | KYOU | 11/07/16 | 11/07/16 | SYN DY M-F 1130A-12p Who Wants To Be A Million | Comm | 1130a-12p | M----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | 1 | | | | \$75.00 | | 0.00 | | | |
| N 30 | KYOU | 11/08/16 | 11/08/16 | SYN DY M-F 1130A-12p Who Wants To Be A Million | Comm | 1130a-12p | -T----- | :30 | 1 | \$75.00 | P 1 | 0.00 | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | -T----- | | 1 | | | | \$75.00 | | 0.00 | | | |
| N 31 | KYOU | 11/07/16 | 11/07/16 | SYN DY M-F 2p-3p The Peoples Court | Comm | 2-3p | M----- | :30 | 1 | \$40.00 | P 1 | 0.00 | NM | 1 | \$40.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | <u>Spots/Week</u> | | | | <u>Rate</u> | | <u>Rating</u> | | | |
| | | Week: 11/07/16 | 11/13/16 | M----- | | 1 | | | | \$40.00 | | 0.00 | | | |
| | | | | | | | | | | | | | Totals | 54 | \$5,145.00 |

CONTRACT



KYOU
820 West Second St.
Ottumwa, IA 52501
(641) 684-5415

And:

Great American Media
3050 K Street NW
Washington, DC 20007

| | | |
|--|---|--|
| <u>Contract / Revision</u> 1602442 / | | <u>Alt Order #</u> 08419990 |
| <u>Product</u> DSCC IE 5695. | | |
| <u>Contract Dates</u> 11/01/16 - 11/08/16 | <u>Estimate #</u> 5695 | |
| <u>Advertiser</u> ISS/DSCC IE | | <u>Original Date / Revision</u> 10/19/16 / 11/04/16 |
| <u>Billing Cycle</u> EOM/EOC | <u>Billing Calendar</u> Broadcast | <u>Cash/Trade</u> Cash |
| <u>Property</u> KYOU | <u>Account Executive</u> Ben Stecker | <u>Sales Office</u> Telerep-Washin |
| <u>Special Handling</u> Cash In Advance | | |
| <u>Demographic</u> Adults 35+ | | |
| <u>Agy Code</u> 8004 | <u>Advertiser Code</u> 49 | <u>Product 1/2</u> 53 |
| <u>Agency Ref</u> | | <u>Advertiser Ref</u> |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|------|-------------------|-----------------|-------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| N 1 | KYOU | 11/01/16 | 11/07/16 | Law & Order CI | 1-2p | | :30 | | | | NM | 2 | \$80.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 2 | \$40.00 | | | | |
| N 2 | KYOU | 11/01/16 | 11/07/16 | Modern Family | 1030-11p | | :30 | | | | NM | 4 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 4 | \$50.00 | | | | |
| N 3 | KYOU | 11/01/16 | 11/07/16 | Peoples Court | 2-3p | | :30 | | | | NM | 4 | \$160.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 4 | \$40.00 | | | | |
| N 4 | KYOU | 11/01/16 | 11/07/16 | Judge Mathis | 3-4p | | :30 | | | | NM | 3 | \$120.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 3 | \$40.00 | | | | |
| N 5 | KYOU | 11/01/16 | 11/07/16 | Judge Judy | 4-430p | | :30 | | | | NM | 5 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 5 | \$60.00 | | | | |
| N 6 | KYOU | 11/01/16 | 11/07/16 | Judge Judy | 430-5p | | :30 | | | | NM | 5 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 5 | \$60.00 | | | | |
| N 7 | KYOU | 11/01/16 | 11/07/16 | Big Bang Theory | 6-630p | | :30 | | | | NM | 4 | \$300.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 4 | \$75.00 | | | | |
| N 8 | KYOU | 11/01/16 | 11/07/16 | Big Bang Theory | 630-7p | | :30 | | | | NM | 4 | \$340.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 4 | \$85.00 | | | | |
| N 9 | KYOU | 11/01/16 | 11/07/16 | The Doctors | 9-10a | | :30 | | | | NM | 1 | \$55.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 1 | \$55.00 | | | | |
| N 10 | KYOU | 11/01/16 | 11/07/16 | Last Man Standing | 930-10p | | :30 | | | | NM | 1 | \$55.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/01/16 | 11/07/16 | MTWTF-- | | | | 1 | \$55.00 | | | | |

(* Line Transactions: N = New, E = Edited, D = Deleted)

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KYOU
820 West Second St.
Ottumwa, IA 52501
(641) 684-5415

| | | |
|--|---------------------------------|--|
| <u>Contract / Revision</u> 1602442 / | | <u>Alt Order #</u> 08419990 |
| <u>Contract Dates</u> 11/01/16 - 11/08/16 | <u>Product</u> DSCC IE 5695. | <u>Estimate #</u> 5695 |
| <u>Advertiser</u> ISS/DSCC IE | | <u>Original Date / Revision</u> 10/19/16 / 11/04/16 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|-------|------|-------------------|-----------------|---------------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|----------|
| N 12 | KYOU | 11/05/16 | 11/05/16 | Big Bang Theory | 6-630p | | :30 | | | | NM | 1 | \$45.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | -----1- | | | | 1 | \$45.00 | | | | |
| N 13 | KYOU | 11/05/16 | 11/05/16 | Big Bang Theory | 630-7p | | :30 | | | | NM | 1 | \$45.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | -----1- | | | | 1 | \$45.00 | | | | |
| N 14 | KYOU | 11/06/16 | 11/06/16 | Fox News Sunday | Various | | :30 | | | | NM | 1 | \$55.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | -----1 | | | | 1 | \$55.00 | | | | |
| N 15 | KYOU | 11/01/16 | 11/01/16 | Brooklyn Nine Nine | 7p-8p | | :30 | | | | NM | 1 | \$350.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | -1----- | | | | 1 | \$350.00 | | | | |
| N 16 | KYOU | 11/01/16 | 11/01/16 | New Girl | 7p-8p | | :30 | | | | NM | 1 | \$350.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | -1----- | | | | 1 | \$350.00 | | | | |
| N 17 | KYOU | 11/02/16 | 11/02/16 | Empire | 8p-9p | | :30 | | | | NM | 1 | \$350.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | --1---- | | | | 1 | \$350.00 | | | | |
| D 18 | KYOU | 11/05/16 | 11/05/16 | Entertainment Tonight | 11p-12x | | :30 | | | | NM | 0 | \$0.00 |
| N 19 | KYOU | 11/07/16 | 11/07/16 | Judge Mathis | 8-9a | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 1 | \$75.00 | | | | |
| N 20 | KYOU | 11/07/16 | 11/07/16 | The Doctors | 9-10a | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 1 | \$75.00 | | | | |
| N 21 | KYOU | 11/07/16 | 11/07/16 | Who Wants to Be A Million | 11-1130a | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 1 | \$75.00 | | | | |
| N 22 | KYOU | 11/07/16 | 11/07/16 | Judge Judy | 4-430p | | :30 | | | | NM | 2 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 2 | \$100.00 | | | | |
| N 23 | KYOU | 11/07/16 | 11/07/16 | Judge Judy | 430-5p | | :30 | | | | NM | 2 | \$200.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 2 | \$100.00 | | | | |
| N 24 | KYOU | 11/07/16 | 11/07/16 | Late News | M-F 9p-930p | | :30 | | | | NM | 1 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 1 | \$500.00 | | | | |
| N 25 | KYOU | 11/06/16 | 11/06/16 | NFL on Fox Game 1 | Various | | :30 | | | | NM | 1 | \$500.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 10/31/16 | 11/06/16 | -----S | | | | 1 | \$500.00 | | | | |
| N 26 | KYOU | 11/08/16 | 11/08/16 | Judge Mathis | 8-9a | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | -T----- | | | | 1 | \$75.00 | | | | |
| N 27 | KYOU | 11/08/16 | 11/08/16 | Who Wants to Be A Million | 11-1130a | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | -T----- | | | | 1 | \$75.00 | | | | |
| N 28 | KYOU | 11/08/16 | 11/08/16 | The Doctors | 9-10a | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |

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Ottumwa, IA 52501
(641) 684-5415

| | | |
|--|---------------------------------|--|
| <u>Contract / Revision</u> 1602442 / | | <u>Alt Order #</u> 08419990 |
| <u>Contract Dates</u> 11/01/16 - 11/08/16 | <u>Product</u> DSCC IE 5695. | <u>Estimate #</u> 5695 |
| <u>Advertiser</u> ISS/DSCC IE | | <u>Original Date / Revision</u> 10/19/16 / 11/04/16 |

| *Line | Ch | Start Date | End Date | Description | Start/End Time | Days | Length | Spots/Week | Rate | Rtn | Type | Spots | Amount |
|--------|------|-------------------|-----------------|---------------------------|----------------|------|--------|-------------------|-------------|-----|------|-------|------------|
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | -T----- | | | | 1 | \$75.00 | | | | |
| N 29 | KYOU | 11/07/16 | 11/07/16 | Who Wants To Be A Million | 1130a-12p | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 1 | \$75.00 | | | | |
| N 30 | KYOU | 11/08/16 | 11/08/16 | Who Wants To Be A Million | 1130a-12p | | :30 | | | | NM | 1 | \$75.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | -T----- | | | | 1 | \$75.00 | | | | |
| N 31 | KYOU | 11/07/16 | 11/07/16 | The Peoples Court | 2-3p | | :30 | | | | NM | 1 | \$40.00 |
| | | <u>Start Date</u> | <u>End Date</u> | <u>Weekdays</u> | | | | <u>Spots/Week</u> | <u>Rate</u> | | | | |
| Week: | | 11/07/16 | 11/13/16 | M----- | | | | 1 | \$40.00 | | | | |
| Totals | | | | | | | | 0.00 | | | | 54 | \$5,145.00 |

| Time Period | # of Spots | Gross Amount | Agency Comm. | Net Amount |
|---------------------|------------|--------------|--------------|------------|
| 10/31/16 - 11/08/16 | 54 | \$5,145.00 | (\$771.75) | \$4,373.25 |
| Totals | 54 | \$5,145.00 | (\$771.75) | \$4,373.25 |

Signature: _____ **Date:** _____

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

| | |
|------------------------------|--------------|
| Station and Location: | Date: |
|------------------------------|--------------|

I, Great American Media

do hereby request station time concerning the following issue:

| |
|---------|
| DSCC-IE |
|---------|

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|---------|-------|----------------|-----------------|
| | As | Ordered | | | |

This broadcast time will be used by: DSCC-IE

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☒ Yes

☐ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

I represent that the payment for the above described broadcast time has been furnished by (name and address):

DSCC

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

Mindy Myers
120 Maryland Ave NE
Washington, DC 20003

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT
DOES NOT "COMMUNICATE A POLITICAL MATTER OF NATIONAL
IMPORTANCE"**

I represent that the payment for the above described broadcast time has been furnished by (name and address):

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). **For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.**

TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)

4/22/2016 [Signature] 202-338-8700
Date Signature Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☒ Accepted ☐ Accepted in Part ☐ Rejected
[Signature] Michael Elrod GM
Signature Printed Name Title

AGREED UPON SCHEDULE

For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|------|-------|----------------|-----------------|
| As Ordered | | | | | |

Attach proposed schedule with charges (if available):

AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

Note: Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.