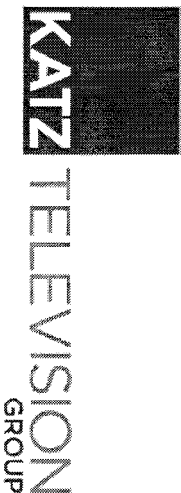


125 West 55th St
New York, NY 10019

947134

Contract # 25320732	Changes as of: 9/29/2016 at 9:05 AM	Version: Original Order
CPE: 271/305/3815	Flight: 10/11/16 - 10/17/16	Station: WSAV
Agency: MENTZER MEDIA	Advertiser: Isakson - Senate - GA	Market: Savannah
SERVIC	Product: PISAK	Office: WASHINGTON
210 W. Pennsylvania Avenue Suite 250 Towson, MD 21204	Agency Order #: 5431046 Buyer: Rambo, Ally Salesperson: ERIN SCHUMACHER 212-424-6620	Primary Demo: Adults 18+ Con Type: POLITICAL/VOTE Assistant: ERIN SCHUMACHER 212-424-6620
	Separation:	Total \$: \$1,200.00 Total Spots: 11 Total CPP: \$26.91 Total GRP: 44.6

#	Day/Time	DP	Program	Rate	A18P Rating	Len	10/11	10/12	10/13	10/14	10/15	10/16	10/17	Total Spots	Total \$	CPP	GRP
1	Tu-F, M 7a-9a		TODAY SHW	\$100.00	5.1	30	1	0	1	0	0	0	1	3	\$300.00	\$19.61	15.3
Target 113 Index: 108. Nielsen: 2.4																	
2	Tu-F, M 12:35a-1:35a		S. MEYERS-NBC<	\$15.00	2.5	30	0	1	0	1	0	0	0	2	\$30.00	\$6.00	5.0
Target 113 Index: 101. Nielsen: 0.2																	
3	Tu-F, M 6:30p-7p		NBC NITELY NWS	\$260.00	5.9	30	0	1	1	0	0	0	1	3	\$780.00	\$44.07	17.7
Target 113 Index: 96. Nielsen: 6.0																	
4	Tu-F, M 11a-12n		DR. OZ	\$30.00	2.2	30	0	1	1	1	0	0	0	3	\$90.00	\$13.64	6.6
Target 113 Index: 102. Nielsen: 0.6																	
TOTALS:														11	\$1,200.00	\$26.91	44.6



125 West 55th St
New York, NY 10019

Contract # 25320732	Changes as of: 9/29/2016 at 9:05 AM	Version: Original Order	Total \$: \$1,200.00
CPE: 271/305/3815	Flight: 10/11/16 - 10/17/16	Station: WSAV	Total Spots: 11
Agency: MENTZER MEDIA SERVICE	Advertiser: Isakson - Senate - GA	Market: Savannah	
210 W. Pennsylvania Avenue Suite 250 Towson, MD 21204	Product: PISAK	Office: WASHINGTON	Total CPP: \$26.91
	Agency Order #: 5431046	Primary Demo: Adults 18+	Total GRP: 44.6
	Buyer: Rambo, Ally	Con Type: POLITICAL/VOTE	
	Salesperson: ERIN SCHUMACHER	Assistant: ERIN SCHUMACHER	Separation:
	212-424-6620	212-424-6620	

Special Instructions	
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Competitive Information
Market Budget: \$14,125
WSAV Share: 24%
Comment:
WJCL: 13%
WTGS: 6%
WTOG: 57%

Daypart Summary					
Day/Time	% Distrib	Spots	Dollars	CPP	GRP
	100%	11	\$1,200.00	\$26.91	44.6
Total	100%	11	\$1,200.00	\$26.91	44.6

Monthly Summary		
Month	Spots	Dollars
2016-Oct	11	\$1,200.00
Total	11	\$1,200.00

Transaction History						
Trans	Created/Received	Created by	Status	Spot#	\$ Chg	Contract \$ Comment
Queued for Electronic Contracting	9/29/16 9:16 AM				\$0	\$0
New	9/29/16 9:05 AM	ERIN SCHUMACHER	New	11	\$1,200.00	\$1,200.00

Non-Discrimination Policy	PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSIONS REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.
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CONTRACT

WSAV
1430 East Victory Drive
Savannah, GA 31404
(912) 651-0300

Contract / Revision 947134 /		Alt Order # 25320732
Product PISAK		
Contract Dates 10/11/16 - 10/17/16		Estimate # 3815
Advertiser POL/Georgians for Isakson		Original Date / Revision 09/29/16 / 09/29/16
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WSAV	Account Executive Katz Washington	Sales Office Katz/Washingto
Special Handling		
Demographic Adults 18+		
		Total Ratings 44.60
Agg Code 9912736	Advertiser Code 271	Product 1/2 305
Agency Ref IN2570/SP271/TO132E		Advertiser Ref

And:

Mentzer Media Services
210 West Pennsylvania Avenue
Suite 250
Towson, MD 21204
USA

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WSAV	10/11/16	10/11/16	Today Show M-F	7-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	-T-----				1	\$100.00	5.10			
N 2	WSAV	10/13/16	10/13/16	Today Show M-F	7-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	---T---				1	\$100.00	5.10			
N 3	WSAV	10/17/16	10/17/16	Today Show M-F	7-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/17/16	10/23/16	M-----				1	\$100.00	5.10			
N 4	WSAV	10/12/16	10/12/16	Olympic Late Night	Olympic Late Night		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	--W----				1	\$15.00	2.50			
N 5	WSAV	10/14/16	10/14/16	Olympic Late Night	Olympic Late Night		:30				NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	----F--				1	\$15.00	2.50			
N 6	WSAV	10/12/16	10/12/16	NBC Nightly News	NBC Nightly News		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	--W----				1	\$260.00	5.90			
N 7	WSAV	10/13/16	10/13/16	NBC Nightly News	NBC Nightly News		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	---T---				1	\$260.00	5.90			
N 8	WSAV	10/17/16	10/17/16	NBC Nightly News	NBC Nightly News		:30				NM	1	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/17/16	10/23/16	M-----				1	\$260.00	5.90			
N 9	WSAV	10/12/16	10/12/16	M-F 11a-12p	11-12p		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	--W----				1	\$30.00	2.20			
N 10	WSAV	10/13/16	10/13/16	M-F 11a-12p	11-12p		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	---T---				1	\$30.00	2.20			
N 11	WSAV	10/14/16	10/14/16	M-F 11a-12p	11-12p		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

LIN Television Corporation does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on LIN Television Corporation stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WSAV
1430 East Victory Drive
Savannah, GA 31404
(912) 651-0300

Contract / Revision	Alt Order #
947134 /	25320732

Contract Dates	Product	Estimate #
10/11/16 - 10/17/16	PISAK	3815

Advertiser	Original Date / Revision
POL/Georgians for Isaks	09/29/16 / 09/29/16

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		10/10/16	10/16/16	----F--				1	\$30.00	2.20			
Totals								44.60				11	\$1,200.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
09/26/16 - 10/17/16	11	\$1,200.00	(\$180.00)	\$1,020.00
Totals	11	\$1,200.00	(\$180.00)	\$1,020.00

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

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AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location: <u>WSAV, Savannah, GA</u>	Date: <u>9/29/16</u>
---	--------------------------------

I, Katelyn Brawn,

being/on behalf of: Georgians for Isakson,

a legally qualified candidate of the Republican

political party for the office of: Senate

In the general

election to be held on: 11/8/16

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
	varies				

Attach proposed schedule with charges (if available): gross

I represent that the payment for the above described broadcast time has been furnished by:

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Jon Anderson

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

5/5/16

Date

[Signature]

Signature

To Be Signed By Station Representative

☒ Accepted

☐ Accepted In Part

☐ Rejected

[Signature]

Signature

Michelle West

Printed Name

NSM

Title

FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, MARTIN KILPATRICK

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

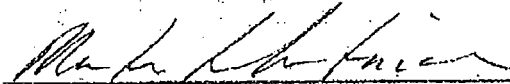
☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

MARTIN KILPATRICK, CAMPAIGN MANAGER

printed name

5/5/16

date



Political Client
Information Request Form

Candidate Name: Johnny Isakson

Official Campaign Name: Georgians for Isakson

Address: PO Box 250116

City, State & Zip Code: Atlanta, GA 30325

Campaign Phone: 770.818.1493

Campaign Fax: 770.818.1609

Campaign Contact Person: Trey Kilpatrick

Campaign Treasurer: Jon Anderson