

CONTRACT

ver 7



KOBI
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

kobi5.com

And:

Lanphier Associates
 3559 National Drive
 Suite 102
 Medford, OR 97504

<u>Contract / Revision</u> 14806 / 3		<u>Alt Order #</u> 10268
<u>Product</u> Alan DeBoer for State Senate		
<u>Contract Dates</u> 09/20/16 - 11/08/16		<u>Estimate #</u> Alan DeBoer for State S
<u>Advertiser</u> Alan DeBoer for State Senate		<u>Original Date / Revision</u> 09/08/16 / 10/24/16
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KOBI	<u>Account Executive</u> Bob Wise	<u>Sales Office</u> Local-Medford
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
39	All	09/25/16	10/09/16	NFL Football			:30			NM	3	\$2,880.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/19/16	09/25/16	-----1				1	\$960.00			
	Week:	09/26/16	10/02/16	-----1				1	\$960.00			
	Week:	10/03/16	10/09/16	-----1				1	\$960.00			
1	KOBI	09/21/16	10/07/16	NBC5 News @ Sunrise	6:00 AM-6:58 AM		:30			NM	11	\$324.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/19/16	09/25/16	--WTF--				3	\$28.00			
	Week:	09/26/16	10/02/16	MTWTF--				4	\$30.00			
	Week:	10/03/16	10/09/16	MTWTF--				4	\$30.00			
2	KOBI	09/21/16	10/07/16	Today Show I	6:58 AM-9:00 AM		:30			NM	10	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/19/16	09/25/16	--WTF--				2	\$48.00			
	Week:	09/26/16	10/02/16	MTWTF--				4	\$48.00			
	Week:	10/03/16	10/09/16	MTWTF--				4	\$48.00			
3	KOBI	09/21/16	10/07/16	NBC5 News @ 5p	5:00 PM-5:30 PM		:30			NM	13	\$806.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/19/16	09/25/16	--WTF--				3	\$62.00			
	Week:	09/26/16	10/02/16	MTWTF--				5	\$62.00			
	Week:	10/03/16	10/09/16	MTWTF--				5	\$62.00			
4	KOBI	09/21/16	10/07/16	M-F NBC5 News @ 6p	6:00 PM-6:30 PM		:30			NM	11	\$682.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/19/16	09/25/16	--WTF--				3	\$62.00			
	Week:	09/26/16	10/02/16	MTWTF--				4	\$62.00			
	Week:	10/03/16	10/09/16	MTWTF--				4	\$62.00			
E 5	KOBI	09/21/16	11/04/16	Late 11p News M-F	11:00 PM-11:35 PM		:30			NM	7	\$275.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	09/19/16	09/25/16	--WTF--				1	\$30.00			
	Week:	09/26/16	10/02/16	MTWTF--				1	\$30.00			
	Week:	10/03/16	10/09/16	MTWTF--				1	\$30.00			
	Week:	10/10/16	10/16/16	MTWTF--				1	\$30.00			
	Week:	10/17/16	10/23/16	MTWTF--				1	\$30.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBI
125 South Fir Street
Medford, OR 97501
(541) 779-5555

Contract / Revision	Alt Order #
14806 / 3	10268

Contract Dates	Product	Estimate #
09/20/16 - 11/08/16	Alan DeBoer for State Se	Alan DeBoer for State Sei

Advertiser	Original Date / Revision
Alan DeBoer for State Sei	09/08/16 / 10/24/16

kobi5.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
5	KOBI	10/17/16-10/23/16		Late 11p News M-F	11:00 PM-11:35 PM	TuWThF----	:30		\$30.00	NM		
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		10/17/16	10/23/16	TuWThF----	1			\$30.00				
		See MG 5.9										
9	KOBI	10/17/16-10/23/16		Late 11p News M-F	11:00 PM-11:35 PM	TuWThF----	:15/15		\$30.00	BK		
		See MG 5.10										
10	KOBI	10/19/16-10/19/16		Late 11p News M-F	11:00 PM-11:35 PM	PI---W-----	:15/15		\$60.00	BK		
		MG for 5.9 10/19 from LUR										
Week:		10/24/16	10/30/16	MTWTF--				1	\$30.00			
6	KOBI	10/24/16-10/30/16		Late 11p News M-F	11:00 PM-11:35 PM	TuWThF----	:30		\$30.00	NM		
		See MG 5.11										
11	KOBI	10/27/16-10/27/16		Late 11p News M-F	11:00 PM-11:35 PM	PI---Th-----	:30		\$65.00	NM		
		MG for 5.6 10/27										
Week:		10/31/16	11/06/16	MTWTF--				1	\$30.00			
6	KOBI	09/24/16	10/01/16	NBC5 News @ 6p Sa	6:00 PM-6:30 PM		:30			NM	2	\$52.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/19/16	09/25/16	-----S-	1			\$26.00				
Week:		09/26/16	10/02/16	-----S-	1			\$26.00				
7	KOBI	09/26/16	10/09/16	Meet the Press	8:00 AM-9:00 AM		:30			NM	2	\$104.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/26/16	10/02/16	-----S	1			\$52.00				
Week:		10/03/16	10/09/16	-----S	1			\$52.00				
8	KOBI	09/26/16	11/06/16	NBC5 News Sun 830pm	8:30 PM-9:00 PM		:30			NM	6	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/26/16	10/02/16	-----S	1			\$60.00				
Week:		10/03/16	10/09/16	-----S	1			\$60.00				
Week:		10/10/16	10/16/16	-----S	1			\$60.00				
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>		
		4	KOBI	10/10/16-10/16/16	NBC5 News Sun 830pm	8:30 PM-9:00 PM	-----Su	:30	\$60.00	NM		
		See MG 8.8										
		8	KOBI	10/23/16-10/23/16	NBC5 News Sun 830pm	8:30 PM-9:00 PM	-----Su	:30	\$60.00	NM		
		MG for 8.4 10/16										
Week:		10/17/16	10/23/16	-----S	1			\$60.00				
Week:		10/24/16	10/30/16	-----S	1			\$60.00				
Week:		10/31/16	11/06/16	-----S	1			\$60.00				
9	KOBI	09/26/16	10/14/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM		:30			NM	3	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/26/16	10/02/16	MTWTF--	1			\$18.00				
Week:		10/03/16	10/09/16	MTWTF--	1			\$18.00				
Week:		10/10/16	10/16/16	MTWTF--	1			\$18.00				
10	KOBI	09/21/16	09/30/16	Days of our Lives	1:00 PM-2:00 PM		:30			NM	4	\$144.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/19/16	09/25/16	--WTF--	2			\$36.00				
Week:		09/26/16	10/02/16	MTWTF--	2			\$36.00				
11	KOBI	09/21/16	10/14/16	NBC5 News @ 7p	7:00 PM-7:30 PM		:30			NM	5	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		09/19/16	09/25/16	--WTF--	2			\$30.00				
Week:		09/26/16	10/02/16	MTWTF--	1			\$30.00				
Week:		10/03/16	10/09/16	MTWTF--	1			\$30.00				

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBI
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

Contract / Revision	Alt Order #
14806 / 3	10268

Contract Dates	Product	Estimate #
09/20/16 - 11/08/16	Alan DeBoer for State Se	Alan DeBoer for State Sei

Advertiser	Original Date / Revision
Alan DeBoer for State Sei	09/08/16 / 10/24/16

kobi5.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/10/16	10/16/16	MTWTF--				1	\$30.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
3	KOBI	10/10/16-10/16/16	NBC5 News @ 7p		7:00 PM-7:30 PM	MTuWThF----	:30		\$30.00	NM		
See MG 11.6												
6	KOBI	10/12/16-10/14/16	NBC5 News @ Sunrise		6a-7a	---WThF----	:30		\$30.00	NM		
Ⓜ MG for 11.3 10/10												
12	KOBI	10/03/16	10/07/16	Days of our Lives	1:00 PM-2:00 PM		:30			NM	3	\$108.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/03/16	10/09/16	MTWTF--				3	\$36.00			
13	KOBI	10/03/16	10/03/16	Mon Prime Other	7:58 PM-10:00 PM		:30			NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/03/16	10/09/16	M-----				1	\$480.00			
14	KOBI	10/08/16	10/08/16	NBC5 News Sat 8p	8:00 PM-8:30 PM		:30			NM	1	\$26.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/03/16	10/09/16	-----S-				1	\$26.00			
15	KOBI	10/10/16	11/04/16	NBC5 News @ Sunrise	6:00 AM-6:58 AM		:30			NM	16	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/10/16	10/16/16	MTWTF--				4	\$30.00			
Week:		10/17/16	10/23/16	MTWTF--				4	\$30.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
5	KOBI	10/17/16-10/23/16	NBC5 News @ Sunrise		6:00 AM-6:58 AM	MTuWThF----	:30		\$45.00	NM		
See MG 15.17,15.18,15.19												
6	KOBI	10/17/16-10/23/16	NBC5 News @ Sunrise		6:00 AM-6:58 AM	MTuWThF----	:30		\$45.00	NM		
See MG 15.17,15.18,15.19												
7	KOBI	10/17/16-10/23/16	NBC5 News @ Sunrise		6:00 AM-6:58 AM	MTuWThF----	:30		\$45.00	NM		
See MG 15.17,15.18,15.19												
17	KOBI	10/17/16-10/23/16	NBC5 News @ Sunrise		6:00 AM-6:58 AM	MTuWThF----	:15/:15		\$45.00	BK		
Ⓜ MG for 15.5,15.7,15.6												
18	KOBI	10/17/16-10/23/16	NBC5 News @ Sunrise		6:00 AM-6:58 AM	MTuWThF----	:15/:15		\$45.00	BK		
Ⓜ MG for 15.5,15.7,15.6												
19	KOBI	10/17/16-10/23/16	NBC5 News @ Sunrise		6:00 AM-6:58 AM	MTuWThF----	:15/:15		\$45.00	BK		
Ⓜ MG for 15.5,15.7,15.6												
Week:		10/24/16	10/30/16	MTWTF--				4	\$30.00			
Week:		10/31/16	11/06/16	MTWTF--				4	\$30.00			
16	KOBI	10/10/16	11/04/16	Today Show I	6:58 AM-9:00 AM		:30			NM	16	\$1,152.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/10/16	10/16/16	MTWTF--				4	\$72.00			
Week:		10/17/16	10/23/16	MTWTF--				4	\$72.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
5	KOBI	10/17/16-10/23/16	Today Show I		6:58 AM-9:00 AM	MTuWThF----	:30		\$72.00	NM		
See MG 16.17,16.18,16.19												
6	KOBI	10/17/16-10/23/16	Today Show I		6:58 AM-9:00 AM	MTuWThF----	:30		\$72.00	NM		
See MG 16.17,16.18,16.19												
8	KOBI	10/17/16-10/23/16	Today Show I		6:58 AM-9:00 AM	MTuWThF----	:30		\$72.00	NM		
See MG 16.17,16.18,16.19												
17	KOBI	10/17/16-10/23/16	Today Show I		6:58 AM-9:00 AM	MTuWThF----	:15/:15		\$72.00	BK		
Ⓜ MG for 16.6,16.5,16.8												
18	KOBI	10/17/16-10/23/16	Today Show I		6:58 AM-9:00 AM	MTuWThF----	:15/:15		\$72.00	BK		
Ⓜ MG for 16.6,16.5,16.8												
19	KOBI	10/17/16-10/23/16	Today Show I		6:58 AM-9:00 AM	MTuWThF----	:15/:15		\$72.00	BK		
Ⓜ MG for 16.6,16.5,16.8												

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBI
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

<u>Contract / Revision</u> 14806 / 3	<u>Alt Order #</u> 10268
---	-----------------------------

<u>Contract Dates</u> 09/20/16 - 11/08/16	<u>Product</u> Alan DeBoer for State Se	<u>Estimate #</u> Alan DeBoer for State Se
--	--	---

<u>Advertiser</u> Alan DeBoer for State Se	<u>Original Date / Revision</u> 09/08/16 / 10/24/16
---	--

kobi5.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/24/16	10/30/16	MTWTF--				4	\$72.00			
Week:		10/31/16	11/06/16	MTWTF--				4	\$72.00			
17	KOBI	10/10/16	10/28/16	Days of our Lives	1:00 PM-2:00 PM		:30			NM	6	\$324.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/10/16	10/16/16	MTWTF--				2	\$54.00			
Week:		10/17/16	10/23/16	MTWTF--				2	\$54.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
3	KOBI	10/17/16-10/23/16		Days of our Lives	1:00 PM-2:00 PM	MTuWThF----	:30		\$54.00	NM		
See MG 17.7												
7	KOBI	10/17/16-10/23/16		Days of our Lives	1:00 PM-2:00 PM	MTuWThF----	:15/:15		\$54.00	BK		
Ⓜ MG for 17.3 10/19												
Week:		10/24/16	10/30/16	MTWTF--				2	\$54.00			
18	KOBI	10/10/16	11/04/16	NBC5 News @ 5p	5:00 PM-5:30 PM		:30			NM	20	\$1,880.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/10/16	10/16/16	MTWTF--				5	\$94.00			
Week:		10/17/16	10/23/16	MTWTF--				5	\$94.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
7	KOBI	10/17/16-10/23/16		NBC5 News @ 5p	5:00 PM-5:30 PM	MTuWThF----	:30		\$94.00	NM		
See MG 18.21,18.22,18.23												
8	KOBI	10/17/16-10/23/16		NBC5 News @ 5p	5:00 PM-5:30 PM	MTuWThF----	:30		\$94.00	NM		
See MG 18.21,18.22,18.23												
10	KOBI	10/17/16-10/23/16		NBC5 News @ 5p	5:00 PM-5:30 PM	MTuWThF----	:30		\$94.00	NM		
See MG 18.21,18.22,18.23												
21	KOBI	10/17/16-10/23/16		NBC5 News @ 5p	5:00 PM-5:30 PM	MTuWThF----	:15/:15		\$94.00	BK		
Ⓜ MG for 18.10,18.8,18.7												
22	KOBI	10/17/16-10/23/16		NBC5 News @ 5p	5:00 PM-5:30 PM	MTuWThF----	:15/:15		\$94.00	BK		
Ⓜ MG for 18.10,18.8,18.7												
23	KOBI	10/17/16-10/23/16		NBC5 News @ 5p	5:00 PM-5:30 PM	MTuWThF----	:15/:15		\$94.00	BK		
Ⓜ MG for 18.10,18.8,18.7												
Week:		10/24/16	10/30/16	MTWTF--				5	\$94.00			
Week:		10/31/16	11/06/16	MTWTF--				5	\$94.00			
19	KOBI	10/10/16	11/04/16	M-F NBC5 News @ 6p	6:00 PM-6:30 PM		:30			NM	16	\$1,504.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/10/16	10/16/16	MTWTF--				4	\$94.00			
Week:		10/17/16	10/23/16	MTWTF--				4	\$94.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
5	KOBI	10/17/16-10/23/16		M-F NBC5 News @ 6p	6:00 PM-6:30 PM	MTuWThF----	:30		\$94.00	NM		
See MG 19.17,19.18,19.19												
6	KOBI	10/17/16-10/23/16		M-F NBC5 News @ 6p	6:00 PM-6:30 PM	MTuWThF----	:30		\$94.00	NM		
See MG 19.17,19.18,19.19												
8	KOBI	10/17/16-10/23/16		M-F NBC5 News @ 6p	6:00 PM-6:30 PM	MTuWThF----	:30		\$94.00	NM		
See MG 19.17,19.18,19.19												
17	KOBI	10/17/16-10/23/16		M-F NBC5 News @ 6p	6:00 PM-6:30 PM	MTuWThF----	:15/:15		\$94.00	BK		
Ⓜ MG for 19.5,19.8,19.6												
18	KOBI	10/17/16-10/23/16		M-F NBC5 News @ 6p	6:00 PM-6:30 PM	MTuWThF----	:15/:15		\$94.00	BK		
Ⓜ MG for 19.5,19.8,19.6												
19	KOBI	10/17/16-10/23/16		M-F NBC5 News @ 6p	6:00 PM-6:30 PM	MTuWThF----	:15/:15		\$94.00	BK		
Ⓜ MG for 19.5,19.8,19.6												
Week:		10/24/16	10/30/16	MTWTF--				4	\$94.00			
Week:		10/31/16	11/06/16	MTWTF--				4	\$94.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBIS
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

<u>Contract / Revision</u> 14806 / 3	<u>Alt Order #</u> 10268
---	-----------------------------

<u>Contract Dates</u> 09/20/16 - 11/08/16	<u>Product</u> Alan DeBoer for State Se	<u>Estimate #</u> Alan DeBoer for State Se
--	--	---

<u>Advertiser</u> Alan DeBoer for State Se	<u>Original Date / Revision</u> 09/08/16 / 10/24/16
---	--

kobi5.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
20	KOBIS	10/10/16	10/31/16	Mon Prime Other	7:58 PM-10:00 PM		:30			NM	4	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		10/10/16	10/16/16	M-----				1	\$600.00			
		10/17/16	10/23/16	M-----				1	\$600.00			
		10/24/16	10/30/16	M-----				1	\$600.00			
		10/31/16	11/06/16	M-----				1	\$600.00			
21	KOBIS	10/15/16	10/15/16	NBC5 News Sat 8p	8:00 PM-8:30 PM		:30			NM	1	\$39.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		10/10/16	10/16/16	-----S-				1	\$39.00			
E 22	KOBIS	10/16/16	11/06/16	Meet the Press	8:00 AM-9:00 AM		:30			NM	3	\$234.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		10/10/16	10/16/16	-----S				1	\$78.00			
		10/17/16	10/23/16	-----S				1	\$78.00			
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>		
		2	KOBIS	10/17/16-10/23/16	Meet the Press	8:00 AM-9:00 AM	-----Su	:30	\$78.00	NM		
					See MG 22.5							
		5	KOBIS	10/17/16-10/23/16	Meet the Press	8:00 AM-9:00 AM	-----Su	:15/15	\$78.00	BK		
					Ⓜ Credited							
					credit per BC							
		10/24/16	10/30/16	-----S				1	\$78.00			
		10/31/16	11/06/16	-----S				1	\$78.00			
23	KOBIS	10/16/16	10/16/16	Regular Season	5:20 PM-8:30 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		10/10/16	10/16/16	-----S				1	\$1,100.00			
24	KOBIS	10/17/16	11/04/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM		:30			NM	6	\$152.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		10/17/16	10/23/16	MTWTF--				2	\$20.00			
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Type</u>		
		1	KOBIS	10/17/16-10/23/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM	MTuWThF----	:30	\$20.00	NM		
					See MG 24.8							
		2	KOBIS	10/17/16-10/23/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM	MTuWThF----	:30	\$20.00	NM		
					See MG 24.7							
		7	KOBIS	10/17/16-10/23/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM	MTuWThF----	:15/15	\$20.00	BK		
					Ⓜ See MG 24.9							
		8	KOBIS	10/20/16-10/21/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM	----ThF----	:30	\$36.00	NM		
					Ⓜ MG for 24.1 10/19							
		9	KOBIS	10/21/16-10/21/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM	-----F----	:15/15	\$36.00	BK		
					Ⓜ MG for 24.7 10/21							
		10/24/16	10/30/16	MTWTF--				2	\$20.00			
		10/31/16	11/06/16	MTWTF--				2	\$20.00			
E 25	KOBIS	10/17/16	11/04/16	NBC5 News @ 7p	7:00 PM-7:30 PM		:30			NM	5	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		10/17/16	10/23/16	MTWTF--				2	\$30.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBI
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

Contract / Revision	Alt Order #
14806 / 3	10268

Contract Dates	Product	Estimate #
09/20/16 - 11/08/16	Alan DeBoer for State Se	Alan DeBoer for State Sei

Advertiser	Original Date / Revision
Alan DeBoer for State Sei	09/08/16 / 10/24/16

kobi5.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	KOBI	10/17/16-10/23/16		NBC5 News @ 7p	7:00 PM-7:30 PM	MTuWThF----	:30		\$30.00	NM		
Credited credit per Buckley												
2	KOBI	10/17/16-10/23/16		NBC5 News @ 7p	7:00 PM-7:30 PM	MTuWThF----	:30		\$30.00	NM		
See MG 25.7												
7	KOBI	10/17/16-10/23/16		NBC5 News @ 7p	7:00 PM-7:30 PM	MTuWThF----	:15/:15		\$30.00	BK		
Ⓜ See MG 25.8												
8	KOBI	10/25/16-10/28/16		NBC5 News @ 7p	7:00 PM-7:30 PM	-TuWThF----	:15/:15		\$60.00	BK		
Ⓜ MG for 25.7 10/21												
Week:		10/24/16	10/30/16	MTWTF--				2	\$30.00			
Week:		10/31/16	11/06/16	MTWTF--				2	\$30.00			
E 26	KOBI	10/22/16	10/22/16	NBC5 News Sat 830pm	8:30 PM-9:00 PM		:30			NM	1	\$60.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	-----S-				1	\$39.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	KOBI	10/17/16-10/23/16		NBC5 News Sat 830pm	8:30 PM-9:00 PM	-----Sa--	:30		\$26.00	NM		
See MG 26.2												
2	KOBI	10/17/16-10/23/16		NBC5 News Sat 830pm	8:30 PM-9:00 PM	-----Sa--	:15/:15		\$26.00	BK		
Ⓜ See MG 26.3												
3	KOBI	10/22/16-10/22/16		NBC5 News @ 6p Sa	6-630p	-----Sa--	:15/:15		\$26.00	BK		
Ⓜ See MG 26.4												
4	KOBI	10/29/16-10/29/16		NBC5 News @ 6p Sa	6-630p	-----Sa--	:15/:15		\$60.00	BK		
Ⓜ MG for 26.3 10/22												
27	KOBI	10/23/16	10/23/16	Regular Season	5:20 PM-8:30 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	-----S				1	\$1,100.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	KOBI	10/17/16-10/23/16		Regular Season	5:20 PM-8:30 PM	-----Su	:30		\$1,100.00	NM		
See MG 27.2												
2	KOBI	10/17/16-10/23/16		Regular Season	5:20 PM-8:30 PM	-----Su	:30		\$1,100.00	NM		
Ⓜ MG for 27.1 10/23												
28	KOBI	10/29/16	11/05/16	NBC5 News @ 6p Sa	6:00 PM-6:30 PM		:30			NM	2	\$78.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/24/16	10/30/16	-----S-				1	\$39.00			
Week:		10/31/16	11/06/16	-----S-				1	\$39.00			
29	KOBI	10/30/16	10/30/16	Regular Season	5:20 PM-8:30 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/24/16	10/30/16	-----S				1	\$1,100.00			
30	KOBI	10/31/16	11/04/16	Days of our Lives	1:00 PM-2:00 PM		:30			NM	3	\$162.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/31/16	11/06/16	MTWTF--				3	\$54.00			
31	KOBI	11/06/16	11/06/16	Regular Season	5:20 PM-8:30 PM		:30			NM	1	\$1,100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/31/16	11/06/16	-----S				1	\$1,100.00			
32	KOBI	11/07/16	11/08/16	NBC5 News @ Sunrise	5:30 AM-6:00 AM		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/07/16	11/13/16	MT-----				1	\$20.00			
33	KOBI	11/07/16	11/08/16	NBC5 News @ Sunrise	6:00 AM-6:58 AM		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBIS
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

<u>Contract / Revision</u> 14806 / 3	<u>Alt Order #</u> 10268
---	-----------------------------

<u>Contract Dates</u> 09/20/16 - 11/08/16	<u>Product</u> Alan DeBoer for State Se	<u>Estimate #</u> Alan DeBoer for State Se
--	--	---

<u>Advertiser</u> Alan DeBoer for State Se	<u>Original Date / Revision</u> 09/08/16 / 10/24/16
---	--

kobi5.com

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/07/16	11/13/16	MT-----				1	\$45.00			
34	KOBIS	11/07/16	11/08/16	Today Show I	6:58 AM-9:00 AM		:30			NM	1	\$72.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/07/16	11/13/16	MT-----				1	\$72.00			
35	KOBIS	11/07/16	11/08/16	Days of our Lives	1:00 PM-2:00 PM		:30			NM	1	\$54.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/07/16	11/13/16	MT-----				1	\$54.00			
36	KOBIS	11/07/16	11/08/16	NBC5 News @ 5p	5:00 PM-5:30 PM		:30			NM	1	\$94.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/07/16	11/13/16	MT-----				1	\$94.00			
37	KOBIS	11/07/16	11/08/16	M-F NBC5 News @ 6p	6:00 PM-6:30 PM		:30			NM	1	\$94.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/07/16	11/13/16	MT-----				1	\$94.00			
40	KOBIS	10/17/16	10/23/16	M-F NBC5 News @ 6p	6:00 PM-6:30 PM		:15/:15			BK	1	\$94.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	MTWTF--				1	\$94.00			
41	KOBIS	10/17/16	10/23/16	Tonight Show: Fallon	1135p-1236a		:15/:15			BK	2	\$96.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	MTWTF--				2	\$48.00			
42	KOBIS	10/17/16	10/23/16	Tonight Show: Fallon	1135p-1236a		:30			NM	1	\$48.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	MTWTF--				1	\$48.00			
43	KOBIS	10/17/16	10/23/16	Saturday Night Live	1130p-1:03a		:30			NM	1	\$78.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	-----S-				1	\$78.00			
44	KOBIS	10/17/16	10/23/16	Entertainment Tonight	730-8		:30			NM	1	\$50.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	MTWTF--				1	\$26.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	KOBIS	10/17/16-10/23/16		Entertainment Tonight	730-8	MTuWThF----	:30		\$26.00	NM		
See MG 44.2												
2	KOBIS	10/20/16-10/21/16		Entertainment Tonight	730-8	----ThF----	:30		\$50.00	NM		
Ⓜ MG for 44.1 10/18												
E 45	KOBIS	10/17/16	10/23/16	Entertainment Tonight	730-8		:15/:15			BK	1	\$26.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	MTWTF--				2	\$26.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
2	KOBIS	10/17/16-10/23/16		Entertainment Tonight	730-8	MTuWThF----	:15/:15		\$26.00	BK		
Credited Credit per BCox												
E 46	KOBIS	10/17/16	10/23/16	Late 11p News Sa	11p-1130p		:15/:15			BK	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/17/16	10/23/16	-----S-				1	\$21.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
1	KOBIS	10/17/16-10/23/16		Late 11p News Sa	11p-1130p	-----Sa--	:15/:15		\$24.00	BK		
Credited Credit per BCox												
Totals											198	\$20,987.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.



KOBI
 125 South Fir Street
 Medford, OR 97501
 (541) 779-5555

kobi5.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
14806 / 3	10268

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/20/16 - 11/08/16	Alan DeBoer for State Se	Alan DeBoer for State Se

<u>Advertiser</u>	<u>Original Date / Revision</u>
Alan DeBoer for State Se	09/08/16 / 10/24/16

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/29/16 - 09/25/16	18	\$1,700.00	(\$255.00)	\$1,445.00
09/26/16 - 10/30/16	144	\$15,425.00	(\$2,313.75)	\$13,111.25
10/31/16 - 11/08/16	36	\$3,862.00	(\$579.30)	\$3,282.70
Totals	198	\$20,987.00	(\$3,148.05)	\$17,838.95

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

In accordance with Federal Communications Commission requirements, California Oregon Broadcasting, Inc. will not discriminate in any contract for advertising on the basis of race or gender, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or gender.