



### POLITICAL ADVERTISING CHECKLIST

Name of Candidate:

Richard Neil

Office Being Sought:

Congressman

Person Ordering Advertising:

David Holger

Relationship to Candidate:

Marketing

Person to Whom Disclosure Is Given:

Date

7/30

Item



Candidate has been determined to be "legally qualified."



Candidate's announcement constitutes a "use"; i.e., candidate personally appears on the spot and is identifiable.



Candidate's announcement contains proper sponsorship identification.



Candidate has provided NAB form or other written statement of agency authorization to place advertising on behalf of candidate.



Candidate has been provided with:

- Townsquare Media Berkshire Statement of Policy on Political Advertising; and
- Townsquare Media Berkshire Station Rate Information



Campaign Committee has provided list of officers and directors.

Date:

7/30

Salesperson:

Vukobratovic



**Townsquare Media – Berkshire**  
**WBEC AM/FM WUPE WNAW WSBS**  
**STATEMENT OF POLICY ON POLITICAL ADVERTISING**

It is the intention of Townsquare Media Berkshire to comply fully with all applicable laws and regulations relating to the use of the station by legally qualified candidates for public office. Our policies regarding political broadcasting are designed to meet all legal requirements. However, to the extent permitted by law, Townsquare Media Berkshire reserves the right to modify this policy at any time. This policy is provided for general information, and is not intended to be a part of any advertising contract. Any advertising contract is governed by law and by its own terms.

**CANDIDATES FOR FEDERAL OFFICE.** We afford legally qualified candidates for federal elective office reasonable access to Townsquare Media Berkshire by permitting the purchase of reasonable amounts of time. While Townsquare Media Berkshire does not offer *free* time for political advertising, it makes available for purchase by federal candidates any class of time and time period available to commercial advertisers. Federal candidates may purchase any length of time that Townsquare Media Berkshire determines, on a case-by-case basis, is consistent with law and FCC rules. Townsquare Media Berkshire has no predetermined limitations on the amount of time a federal candidate may purchase or on the time of day in which his/her announcements may appear.

All candidates for Federal office should be aware of the certification requirements created by the Bipartisan Campaign Reform Act (the "BCRA"). As a result of the BCRA, Federal candidates, in order to qualify for lowest unit rates, must provide our stations with a certificate, certified by the candidate or the candidate's authorized committee. That certification must state that the candidate will not make any direct reference to an opposing candidate in the advertising unless, in the case of radio, the spot at the end contains the voice of the candidate identifying himself or herself, the office that he or she is running for, and a statement that he or she has approved the spot. It is our understanding of the law that a Federal candidate that does not provide our stations with such certification, or whose spot does not contain the required statements, is not entitled to lowest unit charge.

Townsquare Media Berkshire intends to work individually with each federal candidate in an effort to meet his or her needs. In determining what constitutes "reasonable" access, we consider such factors as the amount of time the candidate has already purchased and/or used, the total number of candidates in the race who are likely to buy time, the overall demand for political advertising on Townsquare Media Berkshire and potential programming disruption.

**STATE AND LOCAL RACES.** It is the policy of Townsquare Media Berkshire to keep its listeners informed of opposing candidates' viewpoints in state and local elections. Generally, Townsquare Media Berkshire also sells airtime to legally qualified candidates for non-federal public office. However, Townsquare Media Berkshire reserves the right to determine whether or not to sell to state and local candidates, and if it does sell to such candidates, to determine the amount of advertising that it will sell to state and local candidates. Some of the factors we consider in making these decisions include the number and importance of state and local races, the constraints imposed by Townsquare Media Berkshire obligation to afford reasonable access to federal candidates, the availability of inventory, and potential programming disruption. Townsquare Media Berkshire may choose not to sell time at all for certain state and local races, or to limit the sale of time to state and local candidates to certain programs or dayparts. For the General Election of 2019 Townsquare Media Berkshire will accept advertising for all qualified candidates.

**RATES FOR CANDIDATES.** During the period 45 days preceding a primary or primary run-off election and during the period 60 days preceding a general or special election, the charges for use of Townsquare Media Berkshire by legally qualified candidates running in that election are not, under federal law, permitted to exceed the lowest unit charge of Townsquare Media Berkshire for the same class and length of announcement for the same time period. Whether a candidate is entitled to the lowest unit charge for a particular spot depends on the date the spot airs -- not when the order is accepted.

"lowest unit rate" periods, legally qualified candidates may purchase any class of spots available in a package at the package rate, without being required to purchase all parts of the package. For spots airing during a pre-election "lowest unit rate" period, whenever a spot rate included in a package plan is less than the lowest unit rate for the particular length, class and time period in which it is scheduled, the package rate becomes the new lowest unit rate for the same class of time in the same time period. The station will allocate the costs of spots of different classes included in package plans to reflect their true value (which may be different than the rate shown on the face of any agreement or contract received by an advertiser), in accordance with the policies of the FCC.

- **Current rate information** for all of the lengths, classes of time, packages, and rotators offered by Townsquare Media Berkshire is provided to each person who requests information regarding political advertising on Townsquare Media Berkshire. In addition to the current "going rates," the station also will provide its best, good faith estimate of the lowest unit rates upon any request for information.
- **Make Goods.** It is the policy of Townsquare Media Berkshire to offer all political candidates "make goods," prior to the election, for candidate "use" spots that are preempted if Townsquare Media Berkshire has offered time-sensitive make goods for the same class of time to any commercial advertiser within the past year. Townsquare Media Berkshire cannot guarantee, however, that time-sensitive make goods can be provided in the time period or rotation originally ordered. If inventory constraints make identical scheduling impossible, Townsquare Media Berkshire will offer make goods of equivalent value. If these are not acceptable to the candidate, Townsquare Media Berkshire will provide credits or refunds for preempted spots.
- **News and Election Day.** Townsquare Media Berkshire does not accept political advertising during newscasts. Townsquare Media Berkshire does accept political advertising on election day.

**PREREQUISITES TO BROADCAST.** For each political time order, an NAB political broadcast form must be at Townsquare Media Berkshire representative's office at least 48 hours prior to broadcast. Copies of the current NAB form are available upon request. Tapes must be at Townsquare Media Berkshire at least 24 hours in advance of their first scheduled airing, or no later than close of business Thursday for weekend airing. However, we will do our best to accommodate federal candidates' requests for reasonable access regardless of notice.

**SPONSORSHIP IDENTIFICATION.** Under the rules of the Federal Communications Commission and the Federal Election Commission, a sponsorship identification announcement must be given revealing who paid for or sponsored an announcement or program. Candidates and their committees (or an outside party paying for the broadcast) must disclose the true identity of the person or entity by whom or on whose behalf payment is made. **If a political announcement does not contain proper sponsorship identification, the station is required to insert the required sponsorship identification before allowing the spot to air. Since all advertisements must be limited to the amount of time purchased, spots lacking the required identification may be partially overdubbed. If Townsquare Media Berkshire is required to perform such production, normal production charges will be assessed.**

**PREPAYMENT AND CREDIT.** All political orders, whether direct from the candidate or through a recognized advertising agency, are subject to normal Townsquare Media Berkshire credit policies. Federal candidates who wish to apply for credit should allow ample time for processing of the credit application. Unless credit is extended, advance payments must be made at least seven (7) days prior to the first scheduled broadcast of the flight. Federal candidates cannot be required to pay more than seven (7) days in advance. Regardless of these policies, we will do our best to meet the reasonable needs of federal candidates for access immediately before the election. All other candidates must pay in advance of broadcast as stated above.

**PRODUCTION FACILITIES.** Townsquare Media Berkshire will make its production facilities available to federal candidates and their representatives. All inquiries or requests concerning production time and facilities should be made through your sales representative or Townsquare Media Berkshire production department. Production rates are established on an hourly basis and can be affected by the type and amount of equipment and personnel required for a particular job. [The first hour is at no charge, each subsequent hour or portion of will be billed at \$150.00 per hour.]

**POLITICAL FILE.** We maintain a political file of all requests for broadcast time made by or on behalf of candidates for public office, together with materials showing the disposition made by each station within Townsquare Media Berkshire of each such request, any charges made if the request was granted, and the lengths, classes, and dayparts purchased. The political file for periods from March 1, 2018 onward is available on the station's FCC online public file (link available on the station's website) and for periods prior to March 1, 2018, is available for public inspection during regular business hours at each station's main studio. We retain the records in our political file for a period of two years. If you have any questions about our political file, please do not hesitate to ask.

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

**Station and Location:**

Town Square Media  
211 Jason Street Pittsfield MA 01201

**Date:**

7/30

X I, David Horgan

being/on behalf of: Richard Nil

a legally qualified candidate of the Democrat

political party for the office of: US Congress

in the Primary

election to be held on: September 1, 2020

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
30	6a-10 10-3 3-7	MON-FRI		60 x 14/ Skins 3-week 75- 1wde 25- 1wde	4.2

**Attach proposed schedule with charges (if available):**



## CANDIDATE ADVERTISEMENT AGREEMENT FORM

See Order for proposed schedule and charges. See Invoice for actual schedule and charges.

I, David Horgan, hereby request station time as follows:

IDENTIFY CANDIDATE TYPE ➡

☒  
☐

FEDERAL CANDIDATE

STATE OR LOCAL CANDIDATE

## ALL QUESTIONS/BLOCKS MUST BE COMPLETED

Candidate name:

Richard Neal

Authorized committee:

Committee to elect Richard Neal

Agency requesting time (and contact information):

☐ N/A Horgan Associates

Candidate's political party:

Democrat

Office sought (no acronyms or abbreviations):

House of Representatives

Date of election:

09/01/2020

☐

General

☒

Primary

Treasurer of candidate's authorized committee:

Michael Hall

The undersigned represents that:

(1) the payment for the broadcast time requested has been furnished by (check one box below):

☐

the candidate listed above who is a legally qualified candidate, or

☒

the authorized committee of the legally qualified candidate listed above;

(2) this station is authorized to announce the time as paid for by such person or entity; and

(3) this station has disclosed its political advertising policies, including applicable classes and rates, discount, promotion and other sales practices.

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY  
IN THE PLACEMENT OF ADVERTISING.

Candidate/Committee/Agency

Signature:

David Horgan

Name: David Horgan

Date of Request to Purchase Ad Time:

Station Representative

Signature:

Victoria Spence

Name:

Victoria Spence

Date of Station Agreement to Sell Time:

7/29

NAB Form PB-18 Candidates

**FEDERAL CANDIDATE CERTIFICATION**

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, DAVID HORGAN  
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

X [Signature]  
signature of candidate or authorized committee

X DAVID HORGAN JULY 31 2020  
printed name date

## NAB Form PB-18 Candidates

I represent that the payment for the above described broadcast time has been furnished by:

NEAL COMMITTEE

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

MICHAEL HALL

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

X 7-31-2020

Date

[Signature]

Signature

**To Be Signed By Station Representative**

☒ Accepted

☐ Accepted in Part

☐ Rejected

Victoria Spence

Signature

Victoria Spence

Printed Name

Director of Sales

Title



**CONTRACT**

**Townsquare Media Berkshires**  
**211 Jason Street**  
**Pittsfield, MA 01247**  
**(413) 499-3333**

<u>Contract / Revision</u> 1959780 /		<u>Alt Order #</u>
<u>Advertiser</u> <b>Committee to Elect Richard Neal</b>		<u>Original Date / Revision</u> 07/28/20 / 07/28/20
<u>Contract Dates</u> <b>08/03/20 - 09/02/20</b>	<u>Estimate #</u>	
<u>Product</u> <b>Political</b>		
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Calendar	<u>Cash/Trade</u> Cash
<u>Property</u> <b>Berkshires</b>	<u>Account Executive</u> Victoria Spencer_TOS	<u>Sales Office</u> Local Berkshires
<u>Special Handling</u>		
<u>Demographic</u> Households		
<u>Agency Code</u>	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

**Horgan Associates C/O**  
**Horgan Associates**  
**Attention: David Horgan**  
**23 Randolph Street**  
**Northampton, MA 01060**

**WBEC-AM - 1959780A**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	08/03/20	08/21/20	M-F AM Drive	6a-10a		:30			NM	60	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/03/20	08/09/20	44444--				20	\$11.25			
	Week:	08/10/20	08/16/20	44444--				20	\$11.25			
	Week:	08/17/20	08/23/20	44444--				20	\$11.25			
N 2	WBEC	08/03/20	08/21/20	M-F Midday	10a-3p		:30			NM	60	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/03/20	08/09/20	44444--				20	\$11.25			
	Week:	08/10/20	08/16/20	44444--				20	\$11.25			
	Week:	08/17/20	08/23/20	44444--				20	\$11.25			
N 3	WBEC	08/03/20	08/21/20	M-F PM Drive	3p-7p		:30			NM	60	\$675.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/03/20	08/09/20	44444--				20	\$11.25			
	Week:	08/10/20	08/16/20	44444--				20	\$11.25			
	Week:	08/17/20	08/23/20	44444--				20	\$11.25			
N 4	WBEC	08/24/20	08/31/20	M-F AM Drive	6a-10a		:30			NM	30	\$337.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/24/20	08/30/20	55555--				25	\$11.25			
	Week:	08/31/20	09/06/20	5-----				5	\$11.25			
N 5	WBEC	08/24/20	08/31/20	M-F Midday	10a-3p		:30			NM	30	\$337.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/24/20	08/30/20	55555--				25	\$11.25			
	Week:	08/31/20	09/06/20	5-----				5	\$11.25			
N 6	WBEC	08/24/20	08/31/20	M-F PM Drive	3p-7p		:30			NM	30	\$337.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/24/20	08/30/20	55555--				25	\$11.25			
	Week:	08/31/20	09/06/20	5-----				5	\$11.25			
N 7	WBEC	09/01/20	09/01/20	M-F AM Drive	6a-10a		:30			NM	5	\$56.25
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/31/20	09/06/20	-5-----				5	\$11.25			
N 8	WBEC	09/01/20	09/01/20	M-F Midday	10a-3p		:30			NM	5	\$56.25
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/31/20	09/06/20	-5-----				5	\$11.25			
<b>Totals</b>											<b>280</b>	<b>\$3,150.00</b>

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.





**Townsquare Media Berkshires**  
**211 Jason Street**  
**Pittsfield, MA 01247**  
**(413) 499-3333**

<u>Contract / Revision</u> 1959780 /		<u>Alt Order #</u>
<u>Advertiser</u> <b>Committee to Elect Richard Neal</b>		<u>Original Date / Revision</u> 07/28/20 / 07/28/20
<u>Contract Dates</u> <b>08/03/20 - 09/02/20</b>	<u>Product</u> Political	<u>Estimate #</u>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/01/20 - 08/31/20	270	\$3,037.50	(\$455.63)	\$2,581.88
09/01/20 - 09/01/20	10	\$112.50	(\$16.88)	\$95.63
<b>Totals</b>	<b>280</b>	<b>\$3,150.00</b>	<b>(\$472.51)</b>	<b>\$2,677.50</b>

**WBEC-FM - 1959780B**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WBEC	08/03/20	08/21/20	M-F AM Drive	6a-10a		:30			NM	60	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/03/20	08/09/20	44444--				20	\$16.50			
		Week: 08/10/20	08/16/20	44444--				20	\$16.50			
		Week: 08/17/20	08/23/20	44444--				20	\$16.50			
N 2	WBEC	08/03/20	08/21/20	M-F Midday	10a-3p		:30			NM	60	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/03/20	08/09/20	44444--				20	\$16.50			
		Week: 08/10/20	08/16/20	44444--				20	\$16.50			
		Week: 08/17/20	08/23/20	44444--				20	\$16.50			
N 3	WBEC	08/03/20	08/21/20	M-F PM Drive	3p-7p		:30			NM	60	\$990.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/03/20	08/09/20	44444--				20	\$16.50			
		Week: 08/10/20	08/16/20	44444--				20	\$16.50			
		Week: 08/17/20	08/23/20	44444--				20	\$16.50			
N 4	WBEC	08/24/20	08/31/20	M-F AM Drive	6a-10a		:30			NM	30	\$495.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/24/20	08/30/20	55555--				25	\$16.50			
		Week: 08/31/20	09/06/20	5-----				5	\$16.50			
N 5	WBEC	08/24/20	08/31/20	M-F Midday	10a-3p		:30			NM	30	\$495.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/24/20	08/30/20	55555--				25	\$16.50			
		Week: 08/31/20	09/06/20	5-----				5	\$16.50			
N 6	WBEC	08/24/20	08/31/20	M-F PM Drive	3p-7p		:30			NM	30	\$495.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/24/20	08/30/20	55555--				25	\$16.50			
		Week: 08/31/20	09/06/20	5-----				5	\$16.50			
N 7	WBEC	09/01/20	09/01/20	M-F AM Drive	6a-10a		:30			NM	5	\$82.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/31/20	09/06/20	-5-----				5	\$16.50			
N 8	WBEC	09/01/20	09/01/20	M-F Midday	10a-3p		:30			NM	5	\$82.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 08/31/20	09/06/20	-5-----				5	\$16.50			
<b>Totals</b>											<b>280</b>	<b>\$4,620.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/01/20 - 08/31/20	270	\$4,455.00	(\$668.25)	\$3,786.75
09/01/20 - 09/01/20	10	\$165.00	(\$24.75)	\$140.25
<b>Totals</b>	<b>280</b>	<b>\$4,620.00</b>	<b>(\$693.00)</b>	<b>\$3,927.00</b>

**WUPE-FM - 1959780C**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
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(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



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**211 Jason Street**  
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<u>Contract / Revision</u> 1959780 /		<u>Alt Order #</u>
<u>Advertiser</u> Committee to Elect Richard Neal		<u>Original Date / Revision</u> 07/28/20 / 07/28/20
<u>Contract Dates</u> 08/03/20 - 09/02/20	<u>Product</u> Political	<u>Estimate #</u>

**WUPE-FM - 1959780C**

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WUPE	08/03/20	08/21/20	M-F AM Drive	6a-10a		:30			NM	60	\$915.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/03/20	08/09/20	44444--				20	\$15.25			
	Week:	08/10/20	08/16/20	44444--				20	\$15.25			
	Week:	08/17/20	08/23/20	44444--				20	\$15.25			
N 2	WUPE	08/03/20	08/21/20	M-F Midday	10a-3p		:30			NM	60	\$915.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/03/20	08/09/20	44444--				20	\$15.25			
	Week:	08/10/20	08/16/20	44444--				20	\$15.25			
	Week:	08/17/20	08/23/20	44444--				20	\$15.25			
N 3	WUPE	08/03/20	08/21/20	M-F PM Drive	3p-7p		:30			NM	60	\$915.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/03/20	08/09/20	44444--				20	\$15.25			
	Week:	08/10/20	08/16/20	44444--				20	\$15.25			
	Week:	08/17/20	08/23/20	44444--				20	\$15.25			
N 4	WUPE	08/24/20	08/31/20	M-F AM Drive	6a-10a		:30			NM	30	\$457.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/24/20	08/30/20	55555--				25	\$15.25			
	Week:	08/31/20	09/06/20	5-----				5	\$15.25			
N 5	WUPE	08/24/20	08/31/20	M-F Midday	10a-3p		:30			NM	30	\$457.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/24/20	08/30/20	55555--				25	\$15.25			
	Week:	08/31/20	09/06/20	5-----				5	\$15.25			
N 6	WUPE	08/24/20	08/31/20	M-F PM Drive	3p-7p		:30			NM	30	\$457.50
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/24/20	08/30/20	55555--				25	\$15.25			
	Week:	08/31/20	09/06/20	5-----				5	\$15.25			
N 7	WUPE	09/01/20	09/01/20	M-F AM Drive	6a-10a		:30			NM	5	\$76.25
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/31/20	09/06/20	-5-----				5	\$15.25			
N 8	WUPE	09/01/20	09/01/20	M-F Midday	10a-3p		:30			NM	5	\$76.25
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	08/31/20	09/06/20	-5-----				5	\$15.25			
<b>Totals</b>											<b>280</b>	<b>\$4,270.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/01/20 - 08/31/20	270	\$4,117.50	(\$617.63)	\$3,499.88
09/01/20 - 09/01/20	10	\$152.50	(\$22.88)	\$129.63
<b>Totals</b>	<b>280</b>	<b>\$4,270.00</b>	<b>(\$640.51)</b>	<b>\$3,629.50</b>

**Contract Totals** 840 \$12,040.00

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.



RN\_TRUMP\_RADIO\_0720

Donald Trump has tried to divide our nation, but millions of people across the country are fighting back. I'm proud to join you right here at home because Black Lives Matter. I won't back down from Donald Trump, in fact Trump is suing me for holding him accountable. I fought Trump all the way to the Supreme Court and won. When Trump botched the pandemic response, I brought back over a billion dollars, to help over ten thousand businesses, right here in Central and Western MA. We can't afford to let Trump take away your healthcare, and I won't let him. I'm Richie Neal, and I approve this message. *Paid for by the committee to elect Richard Neal.*

RN\_TRDS\_30\_radio\_0720

Congressman Richie Neal, fighting for small businesses. "My company Throne Room Delivery Services is a delivery service partner of Amazon. Currently 150 employees. We were able to apply for the PPE Loan thanks to the efforts of Richie Neal. We were able to save a lot of jobs. Congressman Neal is for the people, and I believe that his heart, his soul and everything that he does is really connected to the people that he serves." I'm Richie Neal, and I approve this message. *Paid for by the committee to elect Richard Neal.*