

# Broadcast Contract

KATZ MEDIA GROUP  
TOM STEYER FOR PRESIDENT  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

Start Date 01/14/20	Contract# 83476	Mod# 0
End Date 01/20/20	Date Entered 01/13/20	Date Last Modified 01/13/20
Advertiser TOM STEYER FOR PRESI	Station Market KKLZ-FM	
Product 2020 Tom Steyer	SalesRep/Office PHILADELPHIA	

Standard Billing Cycle Estimate# 8223

LN	DATE	TIMES/PROGRAMS	LEN	MO	TU	WE	TH	FR	SA	SU	SPOTS /WK	RATE
1	TU 01/14/20 FR 01/17/20	06:00A-10:00A	60	--	1	1	1	1	--	--	4	\$85.00
2	MO 01/20/20 MO 01/20/20	06:00A-10:00A	60	1	--	--	--	--	--	--	1	\$85.00
3	TU 01/14/20 FR 01/17/20	06:00A-10:00A	60	--	X	X	X	X	--	--	3	\$150.00
4	TU 01/14/20 FR 01/17/20	10:00A-03:00P	60	--	1	1	1	1	--	--	4	\$35.00
5	MO 01/20/20 MO 01/20/20	10:00A-03:00P	60	1	--	--	--	--	--	--	1	\$35.00
6	TU 01/14/20 FR 01/17/20	10:00A-03:00P	60	--	X	X	X	X	--	--	2	\$150.00
7	MO 01/20/20 MO 01/20/20	10:00A-03:00P	60	1	--	--	--	--	--	--	1	\$150.00
8	TU 01/14/20 FR 01/17/20	03:00P-07:00P	60	--	1	1	1	1	--	--	4	\$45.00
9	MO 01/20/20 MO 01/20/20	03:00P-07:00P	60	1	--	--	--	--	--	--	1	\$45.00
10	TU 01/14/20 FR 01/17/20	03:00P-07:00P	60	--	X	X	X	X	--	--	3	\$150.00
11	SA 01/18/20 SA 01/18/20	06:00A-07:00P	60	--	--	--	--	--	X	--	1	\$9.00
12	SU 01/19/20 SU 01/19/20	06:00A-07:00P	60	--	--	--	--	--	--	X	1	\$9.00
13	SU 01/19/20 SU 01/19/20	06:00A-07:00P	60	--	--	--	--	--	--	X	1	\$40.00

-----Additional Comments-----	Total Spots	Spots Total\$	Agency Commission	Net	Gross
	27	2,233.00	\$334.95	\$ 1,898.05	\$ 2,233.00

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL BEASLEY STATION'S ADVERTISING AGREEMENTS, BEASLEY REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name

Title

Name

Title

See reverse for accepted terms and conditions, if any

Page 8

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TOM STEYER FOR PRESIDENT  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

Start Date 01/14/20	Contract# 83476	Mod# 0
End Date 01/20/20	Date Entered 01/13/20	Date Last Modified 01/13/20
Advertiser TOM STEYER FOR PRESI	Station Market KKLZ-FM	
Product 2020 Tom Steyer	SalesRep/Office PHILADELPHIA	

Standard Billing Cycle Estimate# 8223

## Billing Projections: By Month

	Jan 20
CA	2,233.00
ST	2,233.00

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\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

\_\_\_\_\_  
Name

\_\_\_\_\_  
Title

See reverse for accepted terms and conditions, if any

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# Sales Order

Station: KKLZ-FM Contract#: 0 Agency: KATZ MEDIA GROUP  
 Contract Name: TOM STEYER 8223 KKLZ 33608128 Address: 125 W. 55TH 3RD FLOOR  
 Proposal#: AD8F1F63-BE49-4766-9ED0-E6C9DF474CE2 City: NEW YORK State: NY Zip: 10019  
 Buyer:  
 Start Date: 1/14/20 End Date: 1/20/20 Tax Schedule: (None)  
 Revenue Type: POLITICAL NATIONAL Type: Cash Agency Commission %: 15  
 Advertiser: TOM STEYER FOR PRESIDENT Billing Cycle: Standard  
 Address: Salesperson: 5046PCHRI Comm %: 0  
 City: State: Zip: Makegood Policy: WITHIN CONTRACT DATES  
 Product Name: 2020 Tom Steyer  
 Estimate #: 8223  
 Competitive Code: 09 POLITICAL

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION										RATE	TOTALS		PTY
	START	END		START	END		M	T	W	T	F	SA	SU	Per Wk	D/W	SPOTS		\$\$		
1	1/14/20	1/17/20		6:00 AM	10:00 AM	60		1	1	1	1			4	D	85.00	4	340.00		
2	1/20/20	1/20/20		6:00 AM	10:00 AM	60	1							1	D	85.00	1	85.00		
3	1/14/20	1/17/20		6:00 AM	10:00 AM	60		X	X	X	X			3	W	150.00	3	450.00		
4	1/14/20	1/17/20		10:00 AM	3:00 PM	60		1	1	1	1			4	D	35.00	4	140.00		
5	1/20/20	1/20/20		10:00 AM	3:00 PM	60	1							1	D	35.00	1	35.00		
6	1/14/20	1/17/20		10:00 AM	3:00 PM	60		X	X	X	X			2	W	150.00	2	300.00		
7	1/20/20	1/20/20		10:00 AM	3:00 PM	60	1							1	D	150.00	1	150.00		
8	1/14/20	1/17/20		3:00 PM	7:00 PM	60		1	1	1	1			4	D	45.00	4	180.00		
9	1/20/20	1/20/20		3:00 PM	7:00 PM	60	1							1	D	45.00	1	45.00		
10	1/14/20	1/17/20		3:00 PM	7:00 PM	60		X	X	X	X			3	W	150.00	3	450.00		
11	1/18/20	1/18/20		6:00 AM	7:00 PM	60						X		1	W	9.00	1	9.00		
12	1/19/20	1/19/20		6:00 AM	7:00 PM	60							X	1	W	9.00	1	9.00		
13	1/19/20	1/19/20		6:00 AM	7:00 PM	60							X	1	W	40.00	1	40.00		

## Billing Projections: By Month

Jan 20  
 CA 2,233.00  
 ST 2,233.00

☒ Print Spot Prices

Notes to Traffic: NEW ORDER - MD 011320

TOTAL SPOTS 27  
 GROSS TOTAL \$ 2,233.00  
 ADJUSTED SPOTS 27  
 ADJUSTED TOTAL \$ 2,233.00

APPROVE DECLINE

☐ ☐ General Manager  
☐ ☐ Sales Manager  
☐ ☐ Interactive Sales Manager  
☐ ☐ Business Manager

**REVISED**

**Jan 13, 20**  
**CONT# 33608128** Mod# 1 Ver# 3 (Last = Orig CF )  
**REP CHRISTAL RADIO**  
**TO KKLZ-FM (Las Vegas, NV)**  
**FM JESSICA LAVORERIO.**  
**OFF PHILADELPHIA**  
**AGY Katz Media Group**  
**ADDR 125 West 55th Street 3rd Floor**  
**New York, NY 10019**

**DDS CONT# 0**  
**C/P/E: / / 8223**

**SALESPERSON FAX#**

**PH # 202-965-5060**

**BYR Helen Hanratty**  
**ADV TOM STEYER FOR PRESIDENT**  
**PDT 2020 Tom Steyer**  
**FLT Jan 14, 20 - Jan 21, 20**

\* REP ORDER COMMENT \*

\*\* 1/12/2020 2:37:00 PM: SENDING WITH REVISED RATES.

\*\* 1/12/2020 2:37:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

MC	LN	DAYS	TIME	LEN	EFFECTIVE DATES	# OF WKS	NPW	RATE	TOT SPTS
		<b><u>FLIGHT 1</u></b>							
CHG	1.1	TuWThF,M	6A - 10A	60	1/14/2020 - 1/20/2020	1W	5	\$85.00	5
CHG	1.2	TuWThF,M	10A - 3P	60	1/14/2020 - 1/20/2020	1W	5	\$35.00	5
CHG	1.3	TuWThF,M	3P - 7P	60	1/14/2020 - 1/20/2020	1W	5	\$45.00	5
CHG	1.4	.....S.	6A - 7P	60	1/18/2020 - 1/18/2020	1W	1	\$9.00	1
CHG	1.5	.....S	6A - 7P	60	1/19/2020 - 1/19/2020	1W	1	\$9.00	1
ADD	1.6	TuWThF,M	6A - 10A	60	1/14/2020 - 1/20/2020	1W	3	\$150.00	3
ADD	1.7	TuWThF,M	10A - 3P	60	1/14/2020 - 1/20/2020	1W	3	\$150.00	3
ADD	1.8	TuWThF,M	3P - 7P	60	1/14/2020 - 1/20/2020	1W	3	\$150.00	3
ADD	1.9	.....S	6A - 7P	60	1/19/2020 - 1/19/2020	1W	1	\$40.00	1
<b>** WEEKLY FLIGHT TOTALS **</b>							<b>27</b>	<b>\$2,233.00</b>	

	<b>Jan 20</b>					
SPOTS	27					
CASH	2233.00					
TRADE	0.00					
NSL	0.00					
TOTAL	2233.00					

						<b>TOTAL</b>
SPOTS						27
CASH						2,233.00
TRADE						0.00
NSL						0.00
TOTAL						2,233.00

Jan 13, 20  
CONT# 33608128 Mod# 1 Ver# 3 (Last = Orig CF )  
REP CHRISTAL RADIO

DDS CONT# 0  
C/P/E: / / 8223

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**\*\* Competitive Comments \*\***

TOM STEYER (1.14-1.20) RADIO 60S

SVC: FA99 MSA CustRadio

Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

**Station and Location:**

**Date:** 7/9/2019

I, Buying Time Media, LLC,

being/on behalf of: Tom Steyer 2020,

a legally qualified candidate of the Democratic

political party for the office of: President of the United States of America

in the Primary

election to be held on: Election 2020

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
		AS	ORDERED		

**Attach proposed schedule with charges (if available): \$**

**net**

I represent that the payment for the above described broadcast time has been furnished by:

Tom Steyer 2020 PO Bpx 626 San Francisco, CA 94104 808-499-4091

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

Hunter Blas

This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

**To Be Signed By Candidate or Authorized Committee**

7/9/2019

Date \_\_\_\_\_

**Signature**

**To Be Signed By Station Representative**

**Accepted**

**Accepted in Part**

☐ Rejected

**Signature**

Printed Name \_\_\_\_\_

**Title**

NAB Form PB-18 Candidates

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Tom Steyer 2020  
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ does

☒ does not

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.

DocuSigned by:  
*Hunter Blas*  
042A7D02EA50443

signature of candidate or authorized committee

Hunter Blas

printed name

7/9/2019

date



# PRODUCTION ORDER

☐ COPY

DUE BY: \_\_\_\_\_

☐ SPEC

DUE BY: \_\_\_\_\_

☐ START

DUE BY: \_\_\_\_\_

☒ KKLZ

☐ KDWN

☐ KCYE

AE: NATIONAL

☒ KOAS

☒ KVGs

ADVERTISER: TOM STEYER FOR PRESIDENT

CO-OP: ☐ YES ☒ NO

DATE: 1/13/20

PRODUCE FROM: ☐ EXTEND ☐ DUB

KCYE ORDER #: \_\_\_\_\_

☐ COPY ☒ EMAIL

KDWN ORDER #: \_\_\_\_\_

☐ WEB LINK: \_\_\_\_\_

KKLZ ORDER #: NEW

☐ 1ST SPIN ☐ EXT REACH

KOAS ORDER #: NEW

☐ SPOT TRAFFIC

KVGs ORDER #: NEW

☐ IN HOUSE

☐ CLIENT APPROVAL NEEDED

DATE/TIME NEEDED: \_\_\_\_\_

☐ EMAIL SPOT TO: \_\_\_\_\_

#	SPOT CODES/TITLES	ROT	LEN	START	END	CART #
1	TOO LATE	100	60	1/14	1/20	
2						
3						
4						
5						
6						
7						
8						
9						
10						

NOTES: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

ALL FINISHED SPOTS ARE ARCHIVED FOR 6 MONTHS

FOR TRAFFIC/PRODUCTION USE ONLY:

RCVD IN TRAFFIC BY: \_\_\_\_\_ DATE: \_\_\_\_\_

RCVD IN PROD BY: \_\_\_\_\_ DATE: \_\_\_\_\_ COMPLETE: ☐ \_\_\_\_\_

Save

Print

Reset

## Monde Dellinger

---

**From:** Davis, Stephanie <Stephanie.Davis@Katzmedia.com>  
**Sent:** Monday, January 13, 2020 8:23 AM  
**Cc:** Lavorerio, Jessica  
**Subject:** New Traffic - Tom Steyer - 1.14-1.21.2020

**Importance:** High

Hello,

For all stations with the **exception of those in California!**

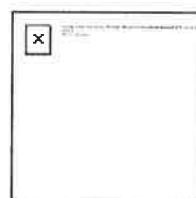
Same NAB applies. Proof of payment also below.

Below are links to two radio ads that we would like to start running on our next schedule:

Starting, Tuesday, 1/14 – until further notice

30% schedule – Whole Story – 100% <https://www.dropbox.com/s/i1taso8gazqgvam/WholeStory-r4.wav?dl=0>

60% schedule – Too Late – 100% <https://www.dropbox.com/s/0wf4k5njy5nxfts/TooLate-r2.wav?dl=0>



## Notification of Electronic Payment

This message confirms that BUYING TIME LLC has initiated an electronic payment to Katz Political via FastPay's ePay solution. Please see the payment details below.

Total Amount

**\$738,137.45**

# INVOICE



**Invoice #:** IN-1200193921  
**Invoice Date:** 01/26/2020  
**Contract #:** 83476  
**Page:** 1  
**Net Amount Due:** \$1,898.05

**Agency:** KATZ MEDIA GROUP  
 125 W. 55TH 3RD FLOOR  
 NEW YORK, NY 10019

**Station(s):** KKLZ-FM

**Advertiser:** TOM STEYER FOR PRESIDENT  
**Product:** 2020 Tom Steyer  
**Estimate #:** 8223  
**Agency Client Code:**  
**Buyer Name:**

**Salesperson(s):** PHILADELPHIA CHRISTAL  
**Terms:** DUE UPON RECEIPT

Day	Date	Time	Ln	Length	Product	ISCI	Rate
TUE	01/14/20	06:46a	3	60		TOO LATE	\$150.00
TUE	01/14/20	07:16a	1	60		TOO LATE	\$85.00
TUE	01/14/20	01:46p	4	60		TOO LATE	\$35.00
TUE	01/14/20	06:01p	8	60		TOO LATE	\$45.00
TUE	01/14/20	06:15p	10	60		TOO LATE	\$150.00
WED	01/15/20	08:45a	3	60		TOO LATE	\$150.00
WED	01/15/20	09:46a	1	60		TOO LATE	\$85.00
WED	01/15/20	11:45a	4	60		TOO LATE	\$35.00
WED	01/15/20	05:44p	8	60		TOO LATE	\$45.00
WED	01/15/20	06:16p	10	60		TOO LATE	\$150.00
THU	01/16/20	06:19a	1	60		TOO LATE	\$85.00
THU	01/16/20	11:46a	6	60		TOO LATE	\$150.00
THU	01/16/20	02:29p	4	60		TOO LATE	\$35.00
THU	01/16/20	06:47p	8	60		TOO LATE	\$45.00
FRI	01/17/20	08:46a	1	60		TOO LATE	\$85.00
FRI	01/17/20	09:18a	3	60		TOO LATE	\$150.00
FRI	01/17/20	12:17p	6	60		TOO LATE	\$150.00
FRI	01/17/20	12:45p	4	60		TOO LATE	\$35.00
FRI	01/17/20	06:02p	8	60		TOO LATE	\$45.00
FRI	01/17/20	06:46p	10	60		TOO LATE	\$150.00
SAT	01/18/20	06:20a	11	60		TOO LATE	\$9.00
SUN	01/19/20	01:46p	12	60		TOO LATE	\$9.00
SUN	01/19/20	04:44p	13	60		TOO LATE	\$40.00
MON	01/20/20	06:45a	2	60		TOO LATE	\$85.00
MON	01/20/20	11:30a	7	60		TOO LATE	\$150.00
MON	01/20/20	01:14p	5	60		TOO LATE	\$35.00
MON	01/20/20	06:16p	9	60		TOO LATE	\$45.00

# INVOICE



Invoice #: IN-1200193921  
Invoice Date: 01/26/2020  
Contract #: 83476  
Page: 2  
Net Amount Due: \$1,898.05

Remit To:  
KKLZ-FM  
Beasley Media Group, Inc.  
PO BOX 1314  
COLUMBUS, GA 31902-1314

**Invoice Totals**  
Total Spots: 27  
Gross Amount: \$2,233.00  
Agency Commission: (\$334.95)  
Net Amount Due: \$1,898.05

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL KKLZ-FM ADVERTISING AGREEMENTS, KKLZ-FM REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

\*\*\*IMPORTANT NOTICE - EFFECTIVE IMMEDIATELY\*\*\*

PLEASE SEND PAYMENTS TO:

BEASLEY LOCKBOX - LAS VEGAS  
PO Box 1314  
Columbus, GA 31902-1314

\*\*ACH INSTRUCTIONS HAVE NOT CHANGED\*\*

ALWAYS INCLUDE REMITTANCE INSTRUCTIONS TO AVOID DELAYS IN PROCESSING YOUR PAYMENTS.  
Copy of Electronic Invoice