

# Broadcast Contract

KATZ MEDIA GROUP  
JOE BIDEN FOR PRESIDENT  
125 W. 55TH 3RD FLOOR  
NEW YORK, NY 10019

|                                    |                          |                                 |
|------------------------------------|--------------------------|---------------------------------|
| Start Date<br>02/15/20             | Contract#<br>84271       | Mod#<br>0                       |
| End Date<br>02/21/20               | Date Entered<br>02/14/20 | Date Last Modified<br>02/14/20  |
| Advertiser<br>JOE BIDEN FOR PRESID |                          | Station Market<br>KKLZ-FM       |
| Product<br>Primary                 |                          | SalesRep/Office<br>PHILADELPHIA |

Standard Billing Cycle Estimate# 7109

| LN | DATE                    | TIMES/PROGRAMS | LEN  | MO     | TU | WE | TH | FR | SA | SU | SPOTS<br>/WK | RATE     |
|----|-------------------------|----------------|------|--------|----|----|----|----|----|----|--------------|----------|
|    |                         |                | LINE | REMARK |    |    |    |    |    |    |              |          |
| 1  | SA 02/15/20 SA 02/15/20 | 06:00A-10:00A  | 60   | --     | -- | -- | -- | -- | 3  | -- | 3            | \$70.00  |
| 2  | SU 02/16/20 SU 02/16/20 | 06:00A-10:00A  | 60   | --     | -- | -- | -- | -- | -- | 3  | 3            | \$50.00  |
| 3  | SA 02/15/20 SA 02/15/20 | 10:00A-03:00P  | 60   | --     | -- | -- | -- | -- | 3  | -- | 3            | \$80.00  |
| 4  | SU 02/16/20 SU 02/16/20 | 10:00A-03:00P  | 60   | --     | -- | -- | -- | -- | -- | 3  | 3            | \$50.00  |
| 5  | SA 02/15/20 SA 02/15/20 | 03:00P-07:00P  | 60   | --     | -- | -- | -- | -- | 3  | -- | 3            | \$65.00  |
| 6  | SU 02/16/20 SU 02/16/20 | 03:00P-07:00P  | 60   | --     | -- | -- | -- | -- | -- | 2  | 2            | \$50.00  |
| 7  | MO 02/17/20 FR 02/21/20 | 06:00A-10:00A  | 60   | 1      | 1  | 1  | 1  | 1  | -- | -- | 5            | \$180.00 |
| 8  | MO 02/17/20 FR 02/21/20 | 10:00A-03:00P  | 60   | 3      | 3  | 3  | 3  | 3  | -- | -- | 15           | \$140.00 |
| 9  | MO 02/17/20 FR 02/21/20 | 03:00P-07:00P  | 60   | 1      | 1  | 1  | 1  | 1  | -- | -- | 5            | \$160.00 |

|                               |             |               |                   |             |             |
|-------------------------------|-------------|---------------|-------------------|-------------|-------------|
| -----Additional Comments----- | Total Spots | Spots Total\$ | Agency Commission | Net         | Gross       |
|                               | 42          | 4,845.00      | \$726.75          | \$ 4,118.25 | \$ 4,845.00 |

## Billing Projections: By Month

|    |          |
|----|----------|
|    | Feb 20   |
| CA | 4,845.00 |
| ST | 4,845.00 |

NON-DISCRIMINATION: IN THE PERFORMANCE OF ALL BEASLEY STATION'S ADVERTISING AGREEMENTS, BEASLEY REQUIRES THAT EACH PARTY NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY.

Accepted for Station

Accepted for advertiser OR agency(and MBS, if any) as agent for the advertiser

Name \_\_\_\_\_ Title \_\_\_\_\_  
See reverse for accepted terms and conditions, if any

Name \_\_\_\_\_ Title \_\_\_\_\_  
Page 2

# Sales Order

Station: **KKLZ-FM** Contract#: **0** Agency: **KATZ MEDIA GROUP**  
 Contract Name: **JOE BIDEN 7109 KKLZ 33721037** Address: **125 W. 55TH 3RD FLOOR**  
 Proposal#: **7ACC4E00-D775-4E2F-95AF-854878F83D2D** City: **NEW YORK** State: **NY** Zip: **10019**  
 Buyer:  
 Start Date: **2/15/20** End Date: **2/21/20** Tax Schedule: **(None)**  
 Revenue Type: **POLITICAL NATIONAL** Type: **Cash** Agency Commission %: **15**  
 Advertiser: **JOE BIDEN FOR PRESIDENT** Billing Cycle: **Standard**  
 Address: Salesperson: **5046PCHRI** Comm %: **0**  
 City: State: Zip: Makegood Policy: **WITHIN CONTRACT DATES**  
 Product Name: **Primary**  
 Estimate #: **7109**  
 Competitive Code: **09 POLITICAL**

| No | DATES   |         | Alt<br>wks | TIMES    |          | LEN | DISTRIBUTION |   |   |   |   |    |    |        |     |        | RATE | TOTALS   |  | PTY |
|----|---------|---------|------------|----------|----------|-----|--------------|---|---|---|---|----|----|--------|-----|--------|------|----------|--|-----|
|    | START   | END     |            | START    | END      |     | M            | T | W | T | F | SA | SU | Per Wk | D/W | SPOTS  |      | \$\$     |  |     |
| 1  | 2/15/20 | 2/15/20 |            | 6:00 AM  | 10:00 AM | 60  |              |   |   |   |   | 3  |    | 3      | D   | 70.00  | 3    | 210.00   |  |     |
| 2  | 2/16/20 | 2/16/20 |            | 6:00 AM  | 10:00 AM | 60  |              |   |   |   |   |    | 3  | 3      | D   | 50.00  | 3    | 150.00   |  |     |
| 3  | 2/15/20 | 2/15/20 |            | 10:00 AM | 3:00 PM  | 60  |              |   |   |   |   | 3  |    | 3      | D   | 80.00  | 3    | 240.00   |  |     |
| 4  | 2/16/20 | 2/16/20 |            | 10:00 AM | 3:00 PM  | 60  |              |   |   |   |   |    | 3  | 3      | D   | 50.00  | 3    | 150.00   |  |     |
| 5  | 2/15/20 | 2/15/20 |            | 3:00 PM  | 7:00 PM  | 60  |              |   |   |   |   | 3  |    | 3      | D   | 65.00  | 3    | 195.00   |  |     |
| 6  | 2/16/20 | 2/16/20 |            | 3:00 PM  | 7:00 PM  | 60  |              |   |   |   |   |    | 2  | 2      | D   | 50.00  | 2    | 100.00   |  |     |
| 7  | 2/17/20 | 2/21/20 |            | 6:00 AM  | 10:00 AM | 60  | 1            | 1 | 1 | 1 | 1 |    |    | 5      | D   | 180.00 | 5    | 900.00   |  |     |
| 8  | 2/17/20 | 2/21/20 |            | 10:00 AM | 3:00 PM  | 60  | 3            | 3 | 3 | 3 | 3 |    |    | 15     | D   | 140.00 | 15   | 2,100.00 |  |     |
| 9  | 2/17/20 | 2/21/20 |            | 3:00 PM  | 7:00 PM  | 60  | 1            | 1 | 1 | 1 | 1 |    |    | 5      | D   | 160.00 | 5    | 800.00   |  |     |

## Billing Projections: By Month

Feb 20  
 CA 4,845.00  
 ST 4,845.00

☒ Print Spot Prices

Notes to Traffic: **NEW ORDER - MD 021420**

TOTAL SPOTS 42  
 GROSS TOTAL \$ 4,845.00  
 ADJUSTED SPOTS 42  
 ADJUSTED TOTAL \$ 4,845.00

APPROVE DECLINE

☐ ☐ General Manager  
☐ ☐ Sales Manager  
☐ ☐ Interactive Sales Manager  
☐ ☐ Business Manager

Feb 14, 20  
 CONT# 33721037 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO  
 TO KKLZ-FM (Las Vegas, NV)  
 FM LINDSAY COOPER  
 OFF PHILADELPHIA  
 AGY Katz Media Group  
 ADDR 125 West 55th Street 3rd Floor  
 New York, NY 10019

DDS CONT# 0  
 C/P/E: / / 7109

SALESPERSON FAX#

PH #

BYR Helen Hanratty  
 ADV JOE BIDEN FOR PRESIDENT  
 PDT Primary  
 FLT Feb 15, 20 - Feb 22, 20

\* REP ORDER COMMENT \*

\*\* 2/14/2020 3:17:00 PM: THIS AGENCY HAS PAID KATZ CIA VIA CREDIT CARD - WHEN AN AGENCY PAYS KATZ MEDIA VIA CREDIT CARD, THERE IS A CUSTOMARY CREDIT CARD CHARGE ASSOCIATED WITH THE PAYMENT WHICH WILL BE CHARGED BACK TO THE STATIONS. PLEASE NOTE THERE IS A 24 HOUR CANCELLATION POLICY WITH ALL POLITICAL/ISSUE ORDERS. PLEASE CONFIRM WITH MICHAEL.MERGET@KATZRADIOGROUP.COM. 215.557.4208. THANKS!

\*\* 2/14/2020 3:17:00 PM: THIS IS A KATZ MEDIA GROUP ORDER. ALL BILLING SHOULD BE SENT TO KATZ MEDIA GROUP 125 W 55TH ST./NY,NY 10019. KATZ MEDIA GROUP IS NOT LIABLE FOR PAYMENT.

| MC | LN  | DAYS            | TIME     | LEN                 | EFFECTIVE DATES         | # OF Day | NPD | RATE     | TOT SPTS |
|----|-----|-----------------|----------|---------------------|-------------------------|----------|-----|----------|----------|
|    |     | <b>FLIGHT 1</b> |          |                     |                         |          |     |          |          |
|    | 1.1 | .....S.         | 6A - 10A | 60                  | 02/15/2020 - 02/15/2020 | 1D       | 3   | \$70.00  | 3        |
|    | 1.2 | .....S.         | 10A - 3P | 60                  | 02/15/2020 - 02/15/2020 | 1D       | 3   | \$80.00  | 3        |
|    | 1.3 | .....S.         | 3P - 7P  | 60                  | 02/15/2020 - 02/15/2020 | 1D       | 3   | \$65.00  | 3        |
|    |     |                 |          | ** FLIGHT TOTALS ** |                         |          | 9   | \$645.00 |          |
|    |     | <b>FLIGHT 2</b> |          |                     |                         |          |     |          |          |
|    | 2.1 | .....S          | 6A - 10A | 60                  | 02/16/2020 - 02/16/2020 | 1D       | 3   | \$50.00  | 3        |
|    | 2.2 | .....S          | 10A - 3P | 60                  | 02/16/2020 - 02/16/2020 | 1D       | 3   | \$50.00  | 3        |
|    | 2.3 | .....S          | 3P - 7P  | 60                  | 02/16/2020 - 02/16/2020 | 1D       | 2   | \$50.00  | 2        |
|    |     |                 |          | ** FLIGHT TOTALS ** |                         |          | 8   | \$400.00 |          |
|    |     | <b>FLIGHT 3</b> |          |                     |                         |          |     |          |          |
|    | 3.1 | M.....          | 6A - 10A | 60                  | 02/17/2020 - 02/17/2020 | 1D       | 1   | \$180.00 | 1        |
|    | 3.2 | M.....          | 10A - 3P | 60                  | 02/17/2020 - 02/17/2020 | 1D       | 3   | \$140.00 | 3        |
|    | 3.3 | M.....          | 3P - 7P  | 60                  | 02/17/2020 - 02/17/2020 | 1D       | 1   | \$160.00 | 1        |
|    |     |                 |          | ** FLIGHT TOTALS ** |                         |          | 5   | \$760.00 |          |
|    |     | <b>FLIGHT 4</b> |          |                     |                         |          |     |          |          |
|    | 4.1 | .T.....         | 6A - 10A | 60                  | 02/18/2020 - 02/18/2020 | 1D       | 1   | \$180.00 | 1        |
|    | 4.2 | .T.....         | 10A - 3P | 60                  | 02/18/2020 - 02/18/2020 | 1D       | 3   | \$140.00 | 3        |
|    | 4.3 | .T.....         | 3P - 7P  | 60                  | 02/18/2020 - 02/18/2020 | 1D       | 1   | \$160.00 | 1        |

Feb 14, 20  
 CONT# 33721037 Mod# Ver# 1 (Last = )  
 REP CHRISTAL RADIO

DDS CONT# 0  
 C/P/E: / / 7109

|     |         |          |    |                         |    |   |          |          |  |
|-----|---------|----------|----|-------------------------|----|---|----------|----------|--|
|     |         |          |    | ** FLIGHT TOTALS **     |    |   | 5        | \$760.00 |  |
|     |         |          |    | <b>FLIGHT 5</b>         |    |   |          |          |  |
| 5.1 | ..W.... | 6A - 10A | 60 | 02/19/2020 - 02/19/2020 | 1D | 1 | \$180.00 | 1        |  |
| 5.2 | ..W.... | 10A - 3P | 60 | 02/19/2020 - 02/19/2020 | 1D | 3 | \$140.00 | 3        |  |
| 5.3 | ..W.... | 3P - 7P  | 60 | 02/19/2020 - 02/19/2020 | 1D | 1 | \$160.00 | 1        |  |
|     |         |          |    | ** FLIGHT TOTALS **     |    |   | 5        | \$760.00 |  |
|     |         |          |    | <b>FLIGHT 6</b>         |    |   |          |          |  |
| 6.1 | ...T... | 6A - 10A | 60 | 02/20/2020 - 02/20/2020 | 1D | 1 | \$180.00 | 1        |  |
| 6.2 | ...T... | 10A - 3P | 60 | 02/20/2020 - 02/20/2020 | 1D | 3 | \$140.00 | 3        |  |
| 6.3 | ...T... | 3P - 7P  | 60 | 02/20/2020 - 02/20/2020 | 1D | 1 | \$160.00 | 1        |  |
|     |         |          |    | ** FLIGHT TOTALS **     |    |   | 5        | \$760.00 |  |
|     |         |          |    | <b>FLIGHT 7</b>         |    |   |          |          |  |
| 7.1 | ....F.. | 6A - 10A | 60 | 02/21/2020 - 02/21/2020 | 1D | 1 | \$180.00 | 1        |  |
| 7.2 | ....F.. | 10A - 3P | 60 | 02/21/2020 - 02/21/2020 | 1D | 3 | \$140.00 | 3        |  |
| 7.3 | ....F.. | 3P - 7P  | 60 | 02/21/2020 - 02/21/2020 | 1D | 1 | \$160.00 | 1        |  |
|     |         |          |    | ** FLIGHT TOTALS **     |    |   | 5        | \$760.00 |  |

|       |               |  |  |  |  |  |
|-------|---------------|--|--|--|--|--|
|       | <b>Feb 20</b> |  |  |  |  |  |
| SPOTS | 42            |  |  |  |  |  |
| CASH  | 4845.00       |  |  |  |  |  |
| TRADE | 0.00          |  |  |  |  |  |
| NSL   | 0.00          |  |  |  |  |  |
| TOTAL | 4845.00       |  |  |  |  |  |

|       |  |  |  |  |  |              |
|-------|--|--|--|--|--|--------------|
|       |  |  |  |  |  | <b>TOTAL</b> |
| SPOTS |  |  |  |  |  | 42           |
| CASH  |  |  |  |  |  | 4,845.00     |
| TRADE |  |  |  |  |  | 0.00         |
| NSL   |  |  |  |  |  | 0.00         |
| TOTAL |  |  |  |  |  | 4,845.00     |

**\*\* Competitive Comments \*\***

SVC: Feb19 MSA CustRadio  
 Demo Adults 35+

Nondiscrimination -Paragraphs 49 and 50 of the United States Federal Communications Commission's Report and Order No. 07-217 provides that broadcast stations' advertising contracts will not discriminate on the basis of race or ethnicity, and must contain nondiscrimination clauses. Consistent with this order, Katz Communications, Inc. (including any subsidiary or division of Katz) does not discriminate in any broadcast advertising contract on the basis of race or ethnicity and evaluates, negotiates and completes its broadcast advertising contracts without regard to race or ethnicity.

## AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

☒ **FEDERAL CANDIDATE**

☐ **STATE/LOCAL CANDIDATE**

**To Avail Themselves Of The Lowest Unit Charge During A Political Window, Federal Candidates Must Sign The Certification On Page 3**

|                              |                        |
|------------------------------|------------------------|
| <b>Station and Location:</b> | <b>Date:</b> 1/21/2020 |
|------------------------------|------------------------|

I, Heather Hartig  
 being/on behalf of: Joe Biden  
 a legally qualified candidate of the Democratic  
 political party for the office of: President  
 in the Primary  
 election to be held on: Feb. 3rd, 2020

do hereby request station time as follows:

| Broadcast Length | Time of Day, Rotation or Package | Days | Class | Times per Week | Number of Weeks |
|------------------|----------------------------------|------|-------|----------------|-----------------|
| As Scheduled     | As Scheduled                     |      |       |                |                 |
|                  |                                  |      |       |                |                 |
|                  |                                  |      |       |                |                 |
|                  |                                  |      |       |                |                 |
|                  |                                  |      |       |                |                 |

**Attach proposed schedule with charges (if available):**

I represent that the payment for the above described broadcast time has been furnished by:

**Biden For Presiden**

and you are authorized to announce the time as paid for by such person or entity. I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

**Greg Schultz, Treasurer**

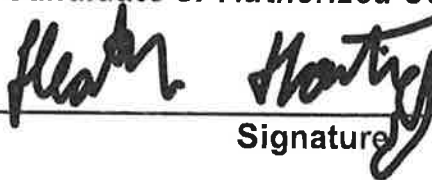
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

*To Be Signed By Candidate or Authorized Committee*

1/21/2020

Date



Signature

*To Be Signed By Station Representative*

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title

## FEDERAL CANDIDATE CERTIFICATION

**In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:**

I, Joe Biden

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☒ **does**

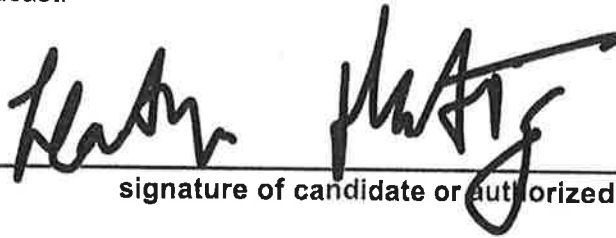
☐ **does not**

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☒ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☐ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Heather Hartig

printed name

1/21/2020

date

### AGREED UPON SCHEDULE

**(TO BE FILLED IN ONLY IF STATION DOES NOT ACCEPT ALL OF  
CANDIDATE'S REQUEST)**

| <b>Broadcast Length</b> | <b>Time of Day, Rotation or Package</b> | <b>Days</b> | <b>Class</b> | <b>Times per Week</b> | <b>Number of Weeks</b> |
|-------------------------|---|-------------|--------------|-----------------------|------------------------|
| As Scheduled            | As Scheduled                            |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |
|                         |   |             |              |                       |                        |

**Attach proposed schedule with charges (if available):**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- 1) actual air time and charges for each spot;
- 2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- 3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note: Because the FCC requires that the political file contain the actual times the spots air and the rates charged, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that specific spots aired and the rates charged. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.**



# PRODUCTION ORDER

☐ COPY

DUE BY: \_\_\_\_\_

☐ SPEC

DUE BY: \_\_\_\_\_

☐ START

DUE BY: \_\_\_\_\_

☒ KKLZ☐ KDWN☐ KCYE

AE: NATIONAL

☐ KOAS☐ KVGsADVERTISER: JOE BIDEN FOR PRESIDENTCO-OP: ☐ YES ☒ NODATE: 2/14/20PRODUCE FROM: ☒ EXTEND ☐ DUB

KCye ORDER #: \_\_\_\_\_

☐ COPY ☒ EMAIL

KDWN ORDER #: \_\_\_\_\_

☐ WEB LINK: \_\_\_\_\_KKLZ ORDER #: 84271☐ 1ST SPIN ☐ EXT REACH

KOAS ORDER #: \_\_\_\_\_

☐ SPOT TRAFFIC

KVGs ORDER #: \_\_\_\_\_

☐ IN HOUSE☐ CLIENT APPROVAL NEEDED

DATE/TIME NEEDED: \_\_\_\_\_

☐ EMAIL SPOT TO: \_\_\_\_\_

| #  | SPOT CODES/TITLES     | ROT | LEN | START | END  | CART # |
|----|-----------------------|-----|-----|-------|------|--------|
| 1  | BFP602008R_NV_FIXTHIS | 100 | 60  | 2/15  | 2/21 |        |
| 2  |                       |     |     |       |      |        |
| 3  |                       |     |     |       |      |        |
| 4  |                       |     |     |       |      |        |
| 5  |                       |     |     |       |      |        |
| 6  |                       |     |     |       |      |        |
| 7  |                       |     |     |       |      |        |
| 8  |                       |     |     |       |      |        |
| 9  |                       |     |     |       |      |        |
| 10 |                       |     |     |       |      |        |

NOTES: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

ALL FINISHED SPOTS ARE ARCHIVED FOR 6 MONTHS

FOR TRAFFIC/PRODUCTION USE ONLY:

RCVD IN TRAFFIC BY: \_\_\_\_\_ DATE: \_\_\_\_\_

RCVD IN PROD BY: \_\_\_\_\_ DATE: \_\_\_\_\_ COMPLETE: ☐ \_\_\_\_\_

Save

Print

Reset

**TRAFFIC INSTRUCTIONS**  
**MEDIA BUYING AND ANALYTICS**  
**JEFF@MEDIABUYING.TV**

**DATE: 2/14/20**  
**TIME: 3:57PM EST**  
**MARKET: RENO & LAS VEGAS**  
**ESTIMATE #7109, 7107, 7084**  
**CLIENT: Biden for President**

**PLEASE RUN THE FOLLOWING BEGINNING ASAP UNTIL FURTHER  
NOTICE:**

**BFP6020008R\_NV\_FixThis.mp3                      100%**

**IF YOU HAVE ANY QUESTIONS PLEASE EMAIL JEFF@MEDIABUYING.TV**