

# Order #791064: National A./National A./Performanc../

	Date	Action	Comment	Total \$	# Spot/Line	By	Expected GRP
	10/03/22 12:09:32 PM	Processed	<async process>	\$0.00	1,190	Christine Dunn (Christine.Dunn@cumulus.com)	0.00
	10/03/22 11:43:14 AM	Approved		\$0.00	1,190	Barbara Lally (barbara.lally@cumulus.com)	0.00
	10/03/22 11:43:10 AM	Approval Workflow	[Centralized AR - Business Office Approval Needed Default]	\$0.00	1,190	Barbara Lally (barbara.lally@cumulus.com)	0.00
	10/03/22 8:26:40 AM	Approval Workflow	[Sales Manager - Ready Default]	\$0.00	1,190	Eric Mastel (EMASTEL@cumulus.com)	0.00
	10/03/22 8:26:11 AM	Ready for approval	Extend to 11/30	\$0.00	1,190	Rhonda Fortner (RHONDA.FORTNER@cumulus.com)	0.00
	10/03/22 8:20:30 AM	Put in Edit Mode		\$0.00	895	Rhonda Fortner (RHONDA.FORTNER@cumulus.com)	0.00
	09/01/22 9:01:31 AM	Processed	<async process>	\$0.00	895	Sharita Vanderhall (sharita.vanderhall@cumulus.com)	0.00
	08/31/22 1:49:28 PM	Approved		\$0.00	895	Jessica Lear (jlear@cumulus.com)	0.00
	08/31/22 1:49:26 PM	Approval Workflow	[Business Manager - Business Office Approval Needed Default]	\$0.00	895	Jessica Lear (jlear@cumulus.com)	0.00
	08/31/22 1:04:04 PM	Approval Workflow	[Sales Manager - Ready Default]	\$0.00	895	Matt Bell (matthew.bell@cumulus.com)	0.00
	08/31/22 12:30:53 PM	Ready for approval	added nab	\$0.00	895	Rhonda Fortner (RHONDA.FORTNER@cumulus.com)	0.00
	08/31/22 10:37:04 AM	Unapproved	I need the NAB form attached as well so I can upload to the FCC site	\$0.00	895	Jessica Lear (jlear@cumulus.com)	0.00
	08/31/22 10:31:22 AM	Approval Workflow	[Sales Manager - Ready Default]	\$0.00	895	Matt Bell (matthew.bell@cumulus.com)	0.00
	08/31/22 9:29:48 AM	Ready for approval	Extend to 9/30 per John Kaufman	\$0.00	895	Annette Stratton (annette.stratton@cumulus.com)	0.00
	08/31/22 9:28:58 AM	Put in Edit Mode		\$0.00	800	Annette Stratton (annette.stratton@cumulus.com)	0.00
	08/01/22 4:27:56 AM	Spot(s) Credit	[Production Error-Spot out of date/Skipped in OpX]	\$0.00	800	Annette Stratton (annette.stratton@cumulus.com)	0.00
	07/18/22 8:00:40 AM	Spot(s) Credit	[Missed by on-air]	\$0.00	801	Primrose Warren (primrose.warren@cumulus.com)	0.00
	06/22/22 11:22:37 AM	Spot(s) Credit	[No Avail P80-P90]	\$0.00	802	Primrose Warren (primrose.warren@cumulus.com)	0.00
	06/06/22 10:57:20 AM	Spot(s) Credit	[Missed by on-air]	\$0.00	803	Primrose Warren (primrose.warren@cumulus.com)	0.00
	05/23/22 9:49:36 AM	Spot(s) Credit	[Production Error-Spot out of date/Skipped in OpX]	\$0.00	804	Annette Stratton (annette.stratton@cumulus.com)	0.00
	03/28/22 11:09:53 AM	Put in Edit Mode		\$0.00	805	Rhonda Fortner (RHONDA.FORTNER@cumulus.com)	0.00
	03/28/22 10:52:28 AM	Processed	<async process>	\$0.00	805	Mariah Hughes (mariah.hughes@cumulus.com)	0.00
	03/28/22 10:48:20 AM	Approved		\$0.00	805	Annette Stratton (annette.stratton@cumulus.com)	0.00

[Sorted by: Date]

# Order #791064: National A../National A../Performanc../

Date	Action	Comment	Total \$	# Spot	Line	By	Expected GRP
03/28/22 10:48:17 AM	Approval Wo	[Business Manager - Business Office Approval Needed Default]	\$0.00	805		Annette Stratton (annette.strattc	0.00
03/28/22 10:44:40 AM	Approval Wo	[Sales Manager - Ready Default]	\$0.00	805		Eric Mastel (EMASTEL@cumuli	0.00
03/28/22 10:43:54 AM	Ready for ap	rev code 3=gen	\$0.00	805		Annette Stratton (annette.strattc	0.00
03/28/22 10:21:47 AM	Approval Wo	[Sales Manager - Ready Default]	\$0.00	805		Eric Mastel (EMASTEL@cumuli	0.00
03/28/22 10:21:14 AM	Ready for ap	new	\$0.00	805		Rhonda Fortner (RHONDA.FOF	0.00
03/28/22 10:20:45 AM	New order cri	Copied from Order #791062	\$0.00	805		Rhonda Fortner (RHONDA.FOF	0.00

[Sorted by: Date]

## ISSUE (Non-candidate) ADVERTISEMENT AGREEMENT FORM

I, \_\_\_\_\_, hereby request station time as follows: See **Order** for proposed schedule and charges. See **Invoice** for actual schedule and charges.

### Check one:

- ☒ Ad "communicates a message relating to any political matter of national importance" by referring to (1) a legally qualified candidate for federal office; (2) an election to federal office; (3) a national legislative issue of public importance (e.g., health care legislation, IRS tax code, etc.); or (4) a political issue that is the subject of controversy or discussion at the national level.
- ☐ Ad does NOT communicate a message relating to any political matter of national importance (e.g., relates only to a state or local issue).

### ALL QUESTIONS/BLOCKS MUST BE COMPLETED

**Station time requested by:** National Association of Broadcasters

**Agency name:** n/a

**Address:**

**Contact:**

**Phone number:**

**Email:**

**Name of advertiser/sponsor (list entity's full legal name as disclosed to the Federal Election Commission [for federal committees] with no acronyms; name must match the sponsorship ID in ad):**

**Name:** National Association of Broadcasters

**Address:** 1 M Street SE Washington, DC 20003

**Contact:** Michelle Lehman

**Phone number:** (202)429-5350

**Email:** nab@nab.org

Station is authorized to announce the time as paid for by such person or entity.

**List ALL of the chief executive officers or members of the executive committee or board of directors or other governing group(s) of the advertiser/sponsor (Use separate page if necessary.):**

Curtis LeGeyt, President and Chief Executive Officer  
Shawn Donilon, EVP, Government Relations  
Michelle Lehman, Chief of Staff and EVP, Public Affairs  
Tea Gennaro, Chief Financial Officer and EVP, Finance and Administration  
For further information, please visit <https://www.nab.org/about/departments/default.asp>.

By signing below, advertiser/sponsor represents that those listed above are the only executive officers, members of the executive committee and board of directors or other governing group(s).

**If ad refers to a federal candidate(s) or federal election, list ALL of the following:**

☒ N/A

**Name(s) of every candidate referred to:**

**Office(s) sought by such candidate(s) (no acronyms or abbreviations):**

**Date of election:**

**Clearly identify EVERY political matter of national importance referred to in the ad (no acronyms); use separate page if necessary:**

☐ N/A

Local Radio Freedom Act, H. Con. Res 33 and S. Con. Res 9  
American Music Fairness Act, H.R. 4130

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The advertiser/sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, which may arise from the broadcast of the above-requested advertisement(s). For the above-requested ad(s), the advertiser/sponsor also agrees to prepare a script, transcript or tape, which will be delivered to the station by the log deadlines outlined in the station's disclosure statement.

Advertiser/Sponsor	Station Representative
Signature: <i>Michelle Lehman</i>	Signature: <i>Rhonda Fortner</i>
Name: Michelle Lehman	Name: <i>Rhonda Fortner</i>
Date of Request to Purchase Ad Time: March 21, 2022	Date of Station Agreement to Sell Time: <i>10/3/22</i>

**TO BE COMPLETED BY STATION ONLY**

Ad submitted to station? ☒ Yes ☐ No Date ad received: *10/3*

Note: Must have separate PB-19 forms (or the equivalent, e.g., addendums) for each version of the ad (i.e., for every ad with differing copy).

If only one officer, executive committee member or director is listed above, station should ask the advertiser/sponsor in writing if there are any other officers, executive committee members or directors, maintain records of inquiry and update this form if additional officers, members or directors are provided.

**Disposition:**

- ☒ Accepted  
☐ Accepted IN PART (e.g., ad not received to determine content)\*  
☐ Rejected – provide reason (optional):

\*Upload partially accepted form, then promptly upload updated final form when complete.

Date and nature of follow-ups, if any:

n/a

Contract #: n/a	Station Call Letters: <i>WEA 5</i> <i>WT4B WSEL WIXU</i>	Date Received/Requested: <i>10/3/2022</i>
Est. #: n/a	Station Location: <i>Savannah</i>	Run Start and End Dates: <i>10/3/2022 - 11/30/22</i>

**For national issue ads only (not required for state/local issue ads):**

Upload order, this disclosure form and invoice (or traffic system print-out) or other material reflecting this transaction to the OPIF or use this space to document schedule of time purchased, when spots actually aired, the rates charged and the classes of time purchased (including date, time, class of time and reasons for any make-goods or rebates) or attach separately. If station will not upload the actual times spots aired until an invoice is generated, the name of a contact person who can provide that information immediately should be placed in the "Terms and Disclosures" folder in the OPIF.

N/A. Free time. There are no rates, invoice, or classes of time related to this run of spots. See either the attached for information on when the spots aired or this station will upload this information as soon as it is available.

## ORDER



**Orders**  
**Order / Rev:** 791064  
**Alt Order #:**  
**Product Desc:** Performance Tax - Issue  
**Estimate:**  
**Flight Dates:** 03/30/22 - 11/30/22  
**Original Date / Rev:** 03/28/22 / 10/03/22  
**Order Type:** GENERAL

WTYB-FM

**Primary AE:** Corporate House  
**Sales Office:** L-SAV  
**Sales Region:** Local

**Agency Name:** National Association of Broadcasters  
**Buying Contact:**  
**Billing Contact:**  
 1 M Street SE  
 Washington, DC 20003

**Billing Type:** Cash  
**Billing Calendar:** Broadcast  
**Billing Cycle:** EOM/EOC  
**Agency Commission:** 0%

**Advertiser Name:** National Association of Broadcasters  
**Demographic:** A25-54  
**Product Codes:** Radio  
**Revenue Code 1:** DIR  
**Revenue Code 2:** POL-ISS  
**Revenue Code 3:** POL-STATE  
**Priority:** P-90

**New Business End:**  
**Advertiser External ID:**  
**Agency External ID:**  
**Unit Code:** General  
**Order Separation:** 00:15:00

## Bill Plan

Start Date	End Date	# Spots	Gross Amount	Net Amount
03/28/22	04/24/22	130	\$0.00	\$0.00
04/25/22	05/29/22	174	\$0.00	\$0.00
05/30/22	06/26/22	138	\$0.00	\$0.00
06/27/22	07/31/22	173	\$0.00	\$0.00
08/01/22	08/28/22	140	\$0.00	\$0.00
08/29/22	09/25/22	115	\$0.00	\$0.00
09/26/22	10/30/22	165	\$0.00	\$0.00
10/31/22	11/27/22	140	\$0.00	\$0.00
11/28/22	11/30/22	15	\$0.00	\$0.00

## Totals

Month	# Spots	Gross Amount	Net Amount	Rating
April 2022	130	\$0.00	\$0.00	0.00
May 2022	174	\$0.00	\$0.00	0.00
June 2022	138	\$0.00	\$0.00	0.00
July 2022	173	\$0.00	\$0.00	0.00
August 2022	140	\$0.00	\$0.00	0.00
September 2022	115	\$0.00	\$0.00	0.00
October 2022	165	\$0.00	\$0.00	0.00
November 2022	140	\$0.00	\$0.00	0.00
December 2022	15	\$0.00	\$0.00	0.00
<b>Totals</b>	<b>1,190</b>	<b>\$0.00</b>	<b>\$0.00</b>	<b>0.00</b>

## Account Executives

Account Executive	Sales Office	Sales Region	Start Date / End Date	Order %
Corporate House	L-SAV	Local	Start Of Order - End Of Order	100%

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
N 1	WTYB	03/30/22	11/30/22	M-F 5a-12a	CM	5a-12a	MTWTF--	:30	25	\$0.00	P-90	0.00	NM	862	\$0.00
M-F															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>				<u>Rate</u>		<u>Rating</u>			
		Week: 03/28/22	04/03/22	--WTF--		15				\$0.00		0.00			
		Week: 04/04/22	04/10/22	MTWTF--		25				\$0.00		0.00			
		Week: 04/11/22	04/17/22	MTWTF--		25				\$0.00		0.00			
		Week: 04/18/22	04/24/22	MTWTF--		25				\$0.00		0.00			
		Week: 04/25/22	05/01/22	MTWTF--		25				\$0.00		0.00			
		Week: 05/02/22	05/08/22	MTWTF--		25				\$0.00		0.00			
		Week: 05/09/22	05/15/22	MTWTF--		25				\$0.00		0.00			
		Week: 05/16/22	05/22/22	MTWTF--		25				\$0.00		0.00			
		<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
		182	WTYB	05/16/22-05/22/22	M-F 5a-12a	5a-12a	MTWThF----	:30		(\$0.00)		0.00	NM		

Credited

[Production Error-Spot out of date/Skipped in OpX]

Order / Rev: 791064  
 Alt Order #:  
 Flight Dates: 03/30/22 - 11/30/22

Advertiser: National Association of Broadcasters  
 Product Desc: Performance Tax - Issue  
 Estimate:  
 WTYB-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		05/23/22	05/29/22	MTWTF--	25		\$0.00		0.00						
Week:		05/30/22	06/05/22	MTWTF--	25		\$0.00		0.00						
Week:		06/06/22	06/12/22	MTWTF--	25		\$0.00		0.00						
Week:		06/13/22	06/19/22	MTWTF--	25		\$0.00		0.00						
Week:		06/20/22	06/26/22	MTWTF--	25		\$0.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>			
308	WTYB	06/20/22-06/26/22		M-F 5a-12a	5a-12a		MTWThF----	:30	(\$0.00)		0.00	NM			
Credited															
[No Avail P80-P90]															
Week:		06/27/22	07/03/22	MTWTF--	25		\$0.00		0.00						
Week:		07/04/22	07/10/22	MTWTF--	25		\$0.00		0.00						
Week:		07/11/22	07/17/22	MTWTF--	25		\$0.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>			
384	WTYB	07/11/22-07/17/22		M-F 5a-12a	5a-12a		MTWThF----	:30	(\$0.00)		0.00	NM			
Credited															
[Missed by on-air]															
Week:		07/18/22	07/24/22	MTWTF--	25		\$0.00		0.00						
Week:		07/25/22	07/31/22	MTWTF--	25		\$0.00		0.00						
Week:		08/01/22	08/07/22	MTWTF--	25		\$0.00		0.00						
Week:		08/08/22	08/14/22	MTWTF--	25		\$0.00		0.00						
Week:		08/15/22	08/21/22	MTWTF--	25		\$0.00		0.00						
Week:		08/22/22	08/28/22	MTWTF--	25		\$0.00		0.00						
Week:		08/29/22	09/04/22	MTWTF--	25		\$0.00		0.00						
Week:		09/05/22	09/11/22	MT-----	10		\$0.00		0.00						
Week:		09/12/22	09/18/22	MTWTF--	25		\$0.00		0.00						
Week:		09/19/22	09/25/22	MTWTF--	25		\$0.00		0.00						
Week:		09/26/22	10/02/22	MTWTF--	25		\$0.00		0.00						
Week:		10/03/22	10/09/22	MTWTF--	25		\$0.00		0.00						
Week:		10/10/22	10/16/22	MTWTF--	25		\$0.00		0.00						
Week:		10/17/22	10/23/22	MTWTF--	25		\$0.00		0.00						
Week:		10/24/22	10/30/22	MTWTF--	25		\$0.00		0.00						
Week:		10/31/22	11/06/22	MTWTF--	25		\$0.00		0.00						
Week:		11/07/22	11/13/22	MTWTF--	25		\$0.00		0.00						
Week:		11/14/22	11/20/22	MTWTF--	25		\$0.00		0.00						
Week:		11/21/22	11/27/22	MTWTF--	25		\$0.00		0.00						
Week:		11/28/22	12/04/22	MTW----	15		\$0.00		0.00						
N 2	WTYB	03/30/22	11/30/22	Sa-Su 5a-12a	CM	5a-12a	-----SS	:30	10	\$0.00	P-90	0.00	NM	328	\$0.00
				Sa-Su											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		03/28/22	04/03/22	-----SS	10		\$0.00		0.00						
Week:		04/04/22	04/10/22	-----SS	10		\$0.00		0.00						
Week:		04/11/22	04/17/22	-----SS	10		\$0.00		0.00						
Week:		04/18/22	04/24/22	-----SS	10		\$0.00		0.00						
Week:		04/25/22	05/01/22	-----SS	10		\$0.00		0.00						
Week:		05/02/22	05/08/22	-----SS	10		\$0.00		0.00						
Week:		05/09/22	05/15/22	-----SS	10		\$0.00		0.00						
Week:		05/16/22	05/22/22	-----SS	10		\$0.00		0.00						
Week:		05/23/22	05/29/22	-----SS	10		\$0.00		0.00						
Week:		05/30/22	06/05/22	-----SS	10		\$0.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>		<u>Rtg</u>	<u>Type</u>			
97	WTYB	05/30/22-06/05/22		Sa-Su 5a-12a	5a-12a		-----SaSu	:30	(\$0.00)		0.00	NM			
Credited															
[Missed by on-air]															
Week:		06/06/22	06/12/22	-----SS	10		\$0.00		0.00						
Week:		06/13/22	06/19/22	-----SS	10		\$0.00		0.00						
Week:		06/20/22	06/26/22	-----SS	10		\$0.00		0.00						
Week:		06/27/22	07/03/22	-----SS	10		\$0.00		0.00						
Week:		07/04/22	07/10/22	-----SS	10		\$0.00		0.00						
Week:		07/11/22	07/17/22	-----SS	10		\$0.00		0.00						
Week:		07/18/22	07/24/22	-----SS	10		\$0.00		0.00						
Week:		07/25/22	07/31/22	-----SS	10		\$0.00		0.00						

Order / Rev: 791064  
 Alt Order #:  
 Flight Dates: 03/30/22 - 11/30/22

Advertiser: National Association of Broadcasters  
 Product Desc: Performance Tax - Issue  
 Estimate:  
 WTYB-FM

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		07/25/22	07/31/22	-----SS	10		\$0.00		0.00						
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>	<u>Start/End Time</u>		<u>Weekdays</u>	<u>Length</u>	<u>Rate</u>	<u>Rtg</u>	<u>Type</u>				
171	WTYB	07/25/22-07/31/22		Sa-Su 5a-12a	5a-12a		-----SaSu	:30	(\$0.00)	0.00	NM				
Credited															
[Production Error-Spot out of date/Skipped in OpX]															
Week:		08/01/22	08/07/22	-----SS	10		\$0.00		0.00						
Week:		08/08/22	08/14/22	-----SS	10		\$0.00		0.00						
Week:		08/15/22	08/21/22	-----SS	10		\$0.00		0.00						
Week:		08/22/22	08/28/22	-----SS	10		\$0.00		0.00						
Week:		08/29/22	09/04/22	-----SS	10		\$0.00		0.00						
Week:		09/05/22	09/11/22	-----	0		\$0.00		0.00						
Week:		09/12/22	09/18/22	-----SS	10		\$0.00		0.00						
Week:		09/19/22	09/25/22	-----SS	10		\$0.00		0.00						
Week:		09/26/22	10/02/22	-----	0		\$0.00		0.00						
Week:		10/03/22	10/09/22	-----SS	10		\$0.00		0.00						
Week:		10/10/22	10/16/22	-----SS	10		\$0.00		0.00						
Week:		10/17/22	10/23/22	-----SS	10		\$0.00		0.00						
Week:		10/24/22	10/30/22	-----SS	10		\$0.00		0.00						
Week:		10/31/22	11/06/22	-----SS	10		\$0.00		0.00						
Week:		11/07/22	11/13/22	-----SS	10		\$0.00		0.00						
Week:		11/14/22	11/20/22	-----SS	10		\$0.00		0.00						
Week:		11/21/22	11/27/22	-----SS	10		\$0.00		0.00						
Week:		11/28/22	12/04/22	-----	0		\$0.00		0.00						
Totals													1,190	\$0.00	