

EEO Audit Response for Backyard Broadcasting of Pennsylvania, LLC

Attachment B

PART 1

Advertisements, bulletins, letters, faxes, e-mails, log sheets for on-air ads, or other communications announcing the positions as described in Section 73.2080(c)(5)(iii).

BREAKING NEWS SOUND EFFECT

ANNOUNCER VOICE: WE NOW GO LIVE TO BACKYARD BROADCASTING WITH A SPECIAL ANNOUNCEMENT...

REPORTER: WE ARE LIVE HERE AT BACKYARD BROADCASTING TO ANNOUNCE THAT THEY ARE LOOKING FOR A FULL TIME SALES ASSISTANT. THIS IS A NEWLY CREATED POSITION AT BACKYARD BROADCASTING. ARE YOU BE MOTIVATED AND DRIVEN TO SUCCEED? DO YOU HAVE EXCELLENT COMMUNICATION SKILLS, WELL ORGANIZED, AND ATTENTIVE TO DETAILS? THEN THIS IS THE JOB FOR YOU!!! PREVIOUS SALES EXPERIENCE IS NOT NECESSARY. THE FULL TIME SALES ASSISTANT JOB REQUIREMENTS INCLUDE: TELE-MARKETING, SETTING CLIENT APPOINTMENTS, ASSISTING ACCOUNT EXECUTIVES WITH DAY-TO-DAY PLANNING, AND WORK WITH ALL ASPECTS OF SOCIAL MEDIA. THIS IS A SALARIED POSITION WITH GREAT BENEFITS. WANT TO LEARN MORE ABOUT THE SALES ASSISTANT POSITION CALL GERALD GETZ AT 570- 323-8200. AGAIN, THAT'S 570-323-8200. CALL TODAY TO START YOUR NEW CAREER WITH THE ONLY LOCALLY OWNED, NUMBER ONE STATION IN CENTRAL PA. BACKYARD BROADCASTING IS AN EQUAL OPPORTUNITY EMPLOYER.



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

AUGUST 6TH, 2020

Career Link
329 Pine Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Assistant.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

AUGUST 6th, 2020

Ohev Sholom
1501 Cherry Street
Williamsport, PA 17701

To Whom It May Concern:

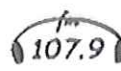
Please find attached the job posting for a Sales Assistant.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

AUGUST 6TH, 2020

Lock Haven University
Attn: Student Placement
401 North Fairview Street
Lock Haven, PA 17745

To Whom It May Concern:

Please find attached the job posting for a Sales Assistant.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

AUGUST 6th, 2020

Lycoming College
Attn: Student Placement
700 College Place
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Assistant.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

AUGUST 6th, 2020

Pennsylvania College of Technology
Attn: Student Placement
1 College Ave
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Assistant.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

AUGUST 6th, 2020

Salvation Army
457 Market Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Assistant.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure

~~Sales Order~~

☒ WZXR☒ WBZD☒ WOTH☒ WWPA

Date: August 5th

Agency Address

Nat'l Rep Office:

GETZ

NTR/Pkg Name:

Description/Campaign	Start Date	End Date	Budget	Actual	Variance	Comments
Project A	2023-01-01	2023-03-31	\$100,000	\$95,000	-\$5,000	Completed ahead of schedule.
Project B	2023-04-01	2023-06-30	\$150,000	\$155,000	\$5,000	Slight budget overrun.
Project C	2023-07-01	2023-09-30	\$80,000	\$78,000	-\$2,000	On track.
Project D	2023-10-01	2023-12-31	\$120,000	\$122,000	\$2,000	Minor budget increase.
Project E	2024-01-01	2024-03-31	\$90,000	\$88,000	-\$2,000	On track.
Project F	2024-04-01	2024-06-30	\$110,000	\$112,000	\$2,000	Minor budget increase.
Project G	2024-07-01	2024-09-30	\$75,000	\$73,000	-\$2,000	On track.
Project H	2024-10-01	2024-12-31	\$130,000	\$132,000	\$2,000	Minor budget increase.
Project I	2025-01-01	2025-03-31	\$85,000	\$83,000	-\$2,000	On track.
Project J	2025-04-01	2025-06-30	\$105,000	\$107,000	\$2,000	Minor budget increase.
Project K	2025-07-01	2025-09-30	\$70,000	\$68,000	-\$2,000	On track.
Project L	2025-10-01	2025-12-31	\$115,000	\$117,000	\$2,000	Minor budget increase.
Project M	2026-01-01	2026-03-31	\$95,000	\$93,000	-\$2,000	On track.
Project N	2026-04-01	2026-06-30	\$100,000	\$102,000	\$2,000	Minor budget increase.
Project O	2026-07-01	2026-09-30	\$80,000	\$78,000	-\$2,000	On track.
Project P	2026-10-01	2026-12-31	\$125,000	\$127,000	\$2,000	Minor budget increase.
Project Q	2027-01-01	2027-03-31	\$90,000	\$88,000	-\$2,000	On track.
Project R						

PO #

Start:	7-Aug
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Est #

End:	16-Aug
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Check One:

☒ Local Direct☐ Talent☐ National

☐ Show Spot Rates on Invoice☐ Show Spot Times on Invoice

Check One:

☐ Notarize Invoice☐ Do Not Mail☐ Notarize Script☐ Multiple Invoice Needed☐ Notarize Inv & Script☐ Other _____

Special Instructions

Air on all stations.

(2nd)

[illegible]

Total Spots:	100
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Total \$:	\$0.00
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Cart #: _____

Cart #: _____

Cart #: _____

Cart #: _____

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

1. This offer becomes a binding contract upon acceptance by the General Manager of Stations or au

3. Station shall have the right to cancel this contract upon default by advertiser in the payment of bills and other materials breach. Broadcasting done hereafter and not paid shall become immediately due and payable at the earned rate. Advertisers shall pay all attorneys' fees in the event legal action is necessary to enforce this agreement or any terms thereof.

4. Contract subject to termination by advertiser by two (2) weeks prior written notice

5. Political and Entertainment advertising shall be Cash in Advance.

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 14514	Invoice Number 23428	Page 1
Revenue Type LOCAL DIRECT		
Product SALES ASSISTANT POSITION		

BILL TO:

RECRUITMENT

Station WILQ-FM	Advertiser RECRUITMENT	Sales Rep WP HOUSE	Agency C#
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Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES ASSISTANT

08/07/20	60	12:50:58 AM	06:17:12 AM	12:46:27 PM	3	\$0.00	\$0.00
08/08/20	60	01:04:41 AM	03:07:12 AM	05:09:19 AM	3	\$0.00	\$0.00
08/11/20	60	10:01:55 AM	12:27:08 PM	01:01:36 PM	5	\$0.00	\$0.00
		10:14:28 PM					
08/12/20	60	04:14:25 AM	11:19:37 PM		2	\$0.00	\$0.00
08/13/20	60	03:19:59 AM	04:16:03 AM	11:12:40 PM	3	\$0.00	\$0.00
08/14/20	60	03:51:47 AM	01:00:39 PM		2	\$0.00	\$0.00
08/15/20	60	12:56:10 AM	03:20:30 AM	04:20:30 AM	5	\$0.00	\$0.00
		11:40:00 PM		11:40:30 AM			
08/16/20	60	01:20:00 AM	10:21:30 AM	05:55:30 PM	3	\$0.00	\$0.00

Actual Occasions 26

Gross \$0.00

Payments/Adjustments \$0.00

Total Due \$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

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Check Policy- By using a check for payment, you agree to the following terms: In the event your check is dishonored or returned for any reason, you authorize us to electronically (or by paper draft) re-present the check to your bank account for collection of the amount of the check, plus any applicable fees as permitted by state law.

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200



We warrant that the broadcast information shown on this invoice was taken from the program logs

Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 10001	Invoice Number 15548	Page 1
Revenue Type LOCAL DIRECT		
Product SALES ASSISTANT POSITION		

BILL TO:

RECRUITMENT

Station WBZD-FM	Advertiser RECRUITMENT	Sales Rep WP HOUSE	Agency C#
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Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES ASSISTANT

08/07/20	60	06:41:36 AM	08:24:50 AM	09:46:38 AM	10:51:35 AM	10	\$0.00	\$0.00
		11:54:30 AM	12:48:15 PM	02:40:12 PM	03:23:53 PM			
		05:36:50 PM	06:34:19 PM					
08/08/20	60	06:58:51 AM	10:05:57 AM	10:49:49 AM	11:44:59 AM	10	\$0.00	\$0.00
		01:51:26 PM	03:49:37 PM	06:47:36 PM	09:22:18 PM			
		10:25:11 PM	11:26:05 PM					
08/09/20	60	07:24:22 AM	07:53:03 AM	10:40:24 AM	03:20:47 PM	6	\$0.00	\$0.00
		04:42:17 PM	06:21:00 PM					
08/10/20	60	10:53:25 AM	09:23:23 PM	10:50:43 PM	11:50:53 PM	4	\$0.00	\$0.00
08/11/20	60	07:25:55 AM	08:39:41 AM	11:40:51 AM	12:25:43 PM	7	\$0.00	\$0.00
		07:25:19 PM	08:26:24 PM	09:23:24 PM				
08/12/20	60	12:38:54 AM	07:53:21 AM	08:40:56 AM	01:40:42 PM	8	\$0.00	\$0.00
		07:23:02 PM	08:24:01 PM	10:24:26 PM	11:24:26 PM			
08/13/20	60	06:07:18 AM	07:23:22 PM	08:24:12 PM	09:20:43 PM	5	\$0.00	\$0.00
		10:22:34 PM						
08/14/20	60	06:42:00 AM	08:30:35 AM	10:38:35 AM	12:52:10 PM	10	\$0.00	\$0.00
		05:23:55 PM	07:23:10 PM	07:50:20 PM	08:38:53 PM			
		09:25:01 PM	10:23:43 PM					
08/15/20	60	10:22:00 AM	11:22:00 AM	12:50:00 PM	01:22:00 PM	9	\$0.00	\$0.00
		02:22:30 PM	03:50:00 PM	04:37:00 PM	06:22:00 PM			
		09:50:00 PM						
08/16/20	60	07:47:44 AM	12:23:50 PM	01:21:28 PM	02:21:16 PM	6	\$0.00	\$0.00
		05:25:58 PM	06:21:25 PM					

Actual Occasions 75

Gross \$0.00

Payments/Adjustments \$0.00

Total Due \$0.00

Payment Terms: Net 30 Days- All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 11204	Invoice Number 16798	Page 1
Revenue Type LOCAL DIRECT		
Product SALES ASSISTANT POSITION		

BILL TO:

RECRUITMENT

Station WZXR-FM-W	Advertiser RECRUITMENT	Sales Rep WP HOUSE	Agency C#
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Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES ASSISTANT

08/07/20	60	01:53:10 AM	10:36:00 AM	11:23:15 AM	12:36:00 PM	10	\$0.00	\$0.00
		01:22:15 PM	02:36:00 PM	04:36:00 PM	05:50:00 PM			
		06:52:40 PM	10:20:30 PM					
08/08/20	60	12:50:00 AM	01:52:40 AM	02:50:00 AM	03:50:00 AM	10	\$0.00	\$0.00
		04:53:10 AM	05:50:00 AM	02:20:00 PM	04:20:00 PM			
		06:21:00 PM	09:20:00 PM					
08/10/20	60	09:54:13 AM	12:45:50 PM	05:41:16 PM		3	\$0.00	\$0.00
08/11/20	60	07:16:09 AM	01:36:02 PM	08:24:30 PM	09:14:21 PM	6	\$0.00	\$0.00
		09:41:01 PM	11:16:09 PM					
08/12/20	60	06:57:45 AM	08:43:25 AM	09:56:51 AM	01:32:27 PM	4	\$0.00	\$0.00
08/13/20	60	06:44:53 AM	07:41:46 AM	02:40:24 PM	07:58:19 PM	6	\$0.00	\$0.00
		09:17:51 PM	11:01:04 PM					
08/14/20	60	03:50:27 AM	07:43:20 AM	08:17:45 AM	08:42:03 AM	6	\$0.00	\$0.00
		09:16:40 AM	07:29:05 PM					
08/15/20	60	11:45:47 AM	12:27:03 PM	01:30:08 PM		3	\$0.00	\$0.00

Actual Occasions 48

Gross \$0.00

Payments/Adjustments \$0.00

Total Due \$0.00

Payment Terms: Net 30 Days- All times approximate within 10 Minutes

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 6890	Invoice Number 9156	Page 1
Revenue Type LOCAL DIRECT		
Product SALES ASSISTANT POSITION		

BILL TO:

RECRUITMENT

Station WOTH-FM	Advertiser RECRUITMENT	Sales Rep WP HOUSE	Agency C#
Date	Len	Time	Qty Rate Total

Tape Name: SALES ASSISTANT

08/07/20	60	01:30:00 AM	04:31:00 AM	06:07:00 AM	07:37:00 AM	9	\$0.00	\$0.00
		08:20:00 AM	08:50:00 AM	12:30:00 PM	06:21:00 PM			
		11:36:00 PM						
08/08/20	60	01:32:00 AM	06:40:30 AM	07:51:00 AM	10:11:00 AM	8	\$0.00	\$0.00
		01:05:00 PM	05:45:00 PM	10:25:00 PM	11:35:00 PM			
08/10/20	60	01:41:34 PM				1	\$0.00	\$0.00
08/11/20	60	02:44:20 AM	10:45:51 AM	01:04:23 PM	02:52:57 PM	5	\$0.00	\$0.00
		11:31:07 PM						
08/12/20	60	12:34:44 PM	01:34:24 PM	06:55:36 PM	09:53:50 PM	5	\$0.00	\$0.00
		11:33:01 PM						
08/13/20	60	06:40:42 AM	07:50:42 AM	08:54:02 AM	10:31:00 PM	5	\$0.00	\$0.00
		11:02:59 PM						
08/14/20	60	07:23:17 AM	08:10:21 AM	08:50:48 AM	11:57:10 AM	6	\$0.00	\$0.00
		02:50:16 PM	09:23:06 PM					
08/15/20	60	11:22:35 AM	06:12:19 PM			2	\$0.00	\$0.00

Actual Occasions	41
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 4834	Invoice Number 7175	Page 1
Revenue Type LOCAL DIRECT		
Product SALES ASSISTANT POSITION		

BILL TO:

RECRUITMENT

Station	Advertiser		Sales Rep		Agency C#		
WWPA-AM	RECRUITMENT		WP HOUSE				
Date	Len	Time			Qty	Rate	Total

Tape Name: SALES ASSISTANT

08/07/20	60	03:46:40 AM	10:47:30 AM	01:32:00 PM	02:42:00 PM	10	\$0.00	\$0.00
		04:30:00 PM	05:53:30 PM	07:44:00 PM	08:44:00 PM			
		10:45:00 PM	11:58:50 PM					
08/08/20	60	12:30:00 AM	01:30:00 AM	02:30:00 AM	04:18:10 AM	10	\$0.00	\$0.00
		06:20:43 AM	07:49:03 AM	09:29:30 AM	12:53:00 PM			
		03:54:00 PM	06:30:00 PM					
08/09/20	60	05:31:00 AM	08:31:00 AM	10:31:00 AM	11:31:00 AM	10	\$0.00	\$0.00
		11:48:30 AM	12:30:45 PM	03:31:00 PM	04:32:15 PM			
		06:53:00 PM	07:31:45 PM					
08/10/20	60	01:31:00 AM	03:30:00 AM	04:05:00 AM	07:21:13 AM	7	\$0.00	\$0.00
		01:19:00 PM	04:19:00 PM	09:30:00 PM				
08/11/20	60	12:29:30 AM	06:29:00 AM	08:48:03 AM	11:29:00 AM	10	\$0.00	\$0.00
		12:32:00 PM	05:58:50 PM	06:30:00 PM	07:16:00 PM			
		08:30:00 PM	11:58:20 PM					
08/12/20	60	01:19:10 AM	02:30:00 AM	05:46:10 AM	09:30:00 AM	10	\$0.00	\$0.00
		10:20:30 AM	02:42:00 PM	03:58:50 PM	04:53:30 PM			
		10:58:50 PM	11:30:00 PM					
08/13/20	60	04:46:40 AM	07:47:33 AM	08:29:30 AM	10:58:50 AM	10	\$0.00	\$0.00
		11:47:30 AM	12:19:00 PM	01:42:00 PM	08:15:00 PM			
		09:15:00 PM	11:29:30 PM					
08/14/20	60	02:19:10 AM	03:18:40 AM	06:58:50 AM	08:30:00 AM	10	\$0.00	\$0.00
		09:29:00 AM	01:53:00 PM	03:53:00 PM	04:42:00 PM			
		06:31:00 PM	07:30:00 PM					
08/15/20	60	12:45:00 AM	05:19:10 AM	07:29:59 AM	01:42:00 PM	10	\$0.00	\$0.00
		02:19:00 PM	04:54:00 PM	06:19:00 PM	09:58:20 PM			
		10:29:30 PM	11:45:00 PM					
08/16/20	60	06:53:40 AM	10:58:50 AM	11:30:00 AM	12:54:00 PM	10	\$0.00	\$0.00
		01:30:00 PM	03:53:00 PM	04:42:00 PM	05:53:00 PM			
		06:43:00 PM	07:58:50 PM					

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

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Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 4834	Invoice Number 7175	Page 2
Revenue Type LOCAL DIRECT		
Product SALES ASSISTANT POSITION		

BILL TO:

RECRUITMENT

Station WWPA-AM	Advertiser RECRUITMENT	Sales Rep WP HOUSE	Agency C#
Date	Len	Time	Qty Rate Total

Actual Occasions	97
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

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News Director and Air Talent

6 Station Cluster in Williamsport PA is looking for an experienced News Director and versatile air talent. Create and deliver news for the cluster and be able to deliver news live and interact with morning shows. Position available in 30-60 days. Backyard Broadcasting is locally owned and is an established market-leading cluster that still believes local radio is key to future success. Send resume and pertinent materials to Operations Manager, Ted Minier at; tminier@backyardbroadcasting.com.

Backyard Broadcasting is an equal opportunity employer. All applicants will be considered for **employment** without attention to race, color, religion, sex, sexual orientation, gender identity, national origin, veteran or disability status.



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

March 1, 2021

Career Link
329 Pine Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a News Director.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Ted Minier
Operations Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

March 1st, 2021

Ohev Sholom
1501 Cherry Street
Williamsport, PA 17701

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Operations Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

March 1, 2021

Lock Haven University
Attn: Student Placement
401 North Fairview Street
Lock Haven, PA 17745

To Whom It May Concern:

Please find attached the job posting for a News Director.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Ted Minier
Operations Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

March 1st, 2021

Lycoming College
Attn: Student Placement
700 College Place
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a News Director.

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Sincerely,

Ted Minier
Operations Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

March 1st, 2021

Salvation Army
457 Market Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a News Director.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Ted Minier
Operations Manager
570-323-8200

Enclosure




**CHEERS TO FREE
ST. PATRICK'S DAY AUDIO!**

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News Director and Air Talent

Moderators: shawnski, jdenver, mpaulsen68

Forum rules

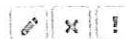
You can only post the job opening once in any 24 hour period. Please print your job opening for EOE records. Job openings will remain visible for 14 days. Do not post in this forum if you are looking for work. Please, go to Situations Wanted to post your availability. No voiceover, voicetracking, or other business plugs, please!

1 post • Page 1 of 1





jmichaels933



News Director and Air Talent

Thu Mar 04, 2021 10:03 am

Our 6 Station Cluster in Williamsport PA is looking for an experienced News Director and versatile air talent. Create and deliver live news for the cluster and interact with our morning shows. Position available in 30-60 days. Backyard Broadcasting is locally owned and is an established market-leading cluster that still believes local radio is key to future success. Send resume and pertinent materials ASAP to OM Ted Minier at; tminier@backyardbroadcasting.com. All inquiries are strictly confidential. Backyard Broadcasting is an E.O.E

1 post • Page 1 of 1

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All times are UTC-07:00

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When our
broadcasting
colleagues
are in need,
we're here
to help.

Learn how to
get help or
give back at

broadcastersfoundation.org

@BroadcastersFDN

SFX (loud door knocking door),.....listen.....SFX (load knocking on door)

That's opportunity knocking.....Backyard Broadcasting has an Immediate opportunity for Sales representative experienced in face to face selling. You will replace a 5 year veteran relocating to pursue an opportunity in another market. Step right into an established customer list working with current marketing plans. This is not a start at the bottom position. Experience in marketing sales is preferred.

Backyard Broadcasting is the market leader and locally owned. We are Prepared to offer the right starting salary to the right individual.....is that you? Eventually, when you're ready, you will earn under our Generous commission structure and bonus plans. We offer Excellent benefits and a support staff second to none in the market. When opportunity calls, don't wait. Call Gerald Getz today at Backyard Broadcasting, 570-323-8200, 323-8200 and Ask for Gerald.

Backyard Broadcasting is and Equal Opportunity Employer, females and minorities are encouraged to apply.



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

August 20th, 2020

Career Link

329 Pine Street

Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz

Sales Manager

570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

August 20th, 2020

Ohev Sholom
1501 Cherry Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

August 20th, 2020

Lock Haven University
Attn: Student Placement
401 North Fairview Street
Lock Haven, PA 17745

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

August 20th, 2020

Lycoming College
Attn: Student Placement
700 College Place
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

August 20th, 2020

Pennsylvania College of Technology
Attn: Student Placement
1 College Ave
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

August 20th, 2020

Salvation Army
457 Market Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure

Sales Order

☒ WILQ ☒ WZXR ☒ WBZD ☒ WOTH ☐ WWPADate: August 19, 2020Agency Address

Multi-User Broadcasting

Phone:Fax:Billing Email:

Nat'l Rep Office:

Salesperson

GETZ

NTR/Pkg Name:

Description/Campaign	Start Date	End Date	Status	Budget	Actual
Project A - Q1 2024	2024-01-01	2024-03-31	Completed	\$150,000	\$148,500
Project B - Q2 2024	2024-04-01	2024-06-30	In Progress	\$200,000	\$180,000
Project C - Q3 2024	2024-07-01	2024-09-30	Planned	\$180,000	\$0
Project D - Q4 2024	2024-10-01	2024-12-31	Planned	\$120,000	\$0
Project E - Q1 2025	2025-01-01	2025-03-31	Planned	\$90,000	\$0

PO #Est #

Start:	20-Aug
--------	--------

End:	6-Sep
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Check One:

<input checked="" type="checkbox"/> Local Direct	<input type="checkbox"/> Print
<input type="checkbox"/> Local Agency	<input type="checkbox"/> NTR Non-Spot
<input type="checkbox"/> Talent	<input type="checkbox"/> NTR Spot
<input type="checkbox"/> National	<input type="checkbox"/> Political

Check One:

<input type="checkbox"/> Notarize Invoice	<input type="checkbox"/> Do Not Mail
<input type="checkbox"/> Notarize Script	<input type="checkbox"/> Multiple Invoice Needed
<input type="checkbox"/> Notarize Inv & Script	<input type="checkbox"/> Other _____

Check if Yes:

☐ Co-Op ☐ Show Spot Rates on Invoice
☐ Show Contract Totals Only ☐ Show Spot Times on Invoice

Special InstructionsBackyard Recruitment Ad. All stations

Conflict Descriptions:	(Primary)
	(2nd)

[illegible]

Total \$:	\$0.00
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Cart #: _____

Cart #: _____

Cart #: _____

Cart #: _____

"In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity."

1. This offer becomes a binding contract upon acceptance by the General Manager of Stations or authorized agent.
2. Bills shall be received monthly and shall be due payable within ten (10) days from date of invoice.
3. Station shall have the right to cancel this contract upon default by advertiser in the payment of bills and other materials breach. Broadcasting done hereafter and not paid shall become immediately due and payable at the earned rate. Advertisers shall pay all attorneys' fees in the event legal action is necessary to enforce this agreement or any terms thereof.
4. Contract subject to termination by advertiser by two (2) weeks prior written notice
5. Political and Entertainment advertising shall be Cash in Advance.

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 14550	Invoice Number 23339	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

BACKYARD BROADCASTING

Station WILQ-FM	Advertiser BACKYARD BROADCASTING	Sales Rep GERALD GETZ	Agency C#
--------------------	-------------------------------------	--------------------------	-----------

Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES STAFF

08/21/20	60	08:36:00 AM	09:21:30 PM			2	\$0.00	\$0.00
08/22/20	60	07:22:00 AM	09:56:40 AM	10:56:10 PM	11:56:10 PM	4	\$0.00	\$0.00
08/23/20	60	12:40:00 PM	01:56:40 PM	06:40:30 PM	07:56:40 PM	4	\$0.00	\$0.00
08/24/20	60	12:41:49 AM	01:01:31 AM	02:41:41 AM	03:45:08 AM	10	\$0.00	\$0.00
		10:58:12 AM	11:39:58 AM	12:05:00 PM	01:42:07 PM			
		02:59:22 PM	04:22:34 PM					
08/25/20	60	02:13:52 AM	09:27:18 AM	05:21:30 PM	06:25:28 PM	5	\$0.00	\$0.00
		08:20:44 PM						
08/26/20	60	12:20:07 AM	04:59:00 AM	05:20:01 AM	09:48:17 AM	4	\$0.00	\$0.00
08/27/20	60	12:20:00 AM	12:55:00 AM	04:20:00 AM	10:21:30 AM	4	\$0.00	\$0.00
08/28/20	60	02:58:39 AM	03:21:10 AM	09:02:21 AM		3	\$0.00	\$0.00
08/29/20	60	08:20:30 AM	09:56:40 AM	12:21:00 PM	02:22:00 PM	6	\$0.00	\$0.00
		05:21:00 PM	10:40:30 PM					
08/30/20	60	01:57:10 PM	06:20:00 PM	07:55:40 PM		3	\$0.00	\$0.00
08/31/20	60	03:55:00 AM	08:46:30 AM	04:41:00 PM	05:16:15 PM	4	\$0.00	\$0.00

Actual Occasions	49
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

Check Policy- By using a check for payment, you agree to the following terms: In the event your check is dishonored or returned for any reason, you authorize us to electronically (or by paper draft) re-present the check to your bank account for collection of the amount of the check, plus any applicable fees as permitted by state law.

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200



We warrant that the broadcast information shown on this invoice was taken from the program logs

Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 10027	Invoice Number 15478	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

BACKYARD BROADCASTING

Station WBZD-FM	Advertiser BACKYARD BROADCASTING	Sales Rep GERALD GETZ	Agency C#
--------------------	-------------------------------------	--------------------------	-----------

Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES STAFF

08/21/20	60	07:15:44 AM	03:57:18 PM			2	\$0.00	\$0.00
08/22/20	60	05:38:30 AM	05:23:00 PM	06:38:00 PM	11:38:00 PM	4	\$0.00	\$0.00
08/23/20	60	06:38:00 AM	04:22:00 PM	08:31:05 PM	10:31:30 PM	4	\$0.00	\$0.00
08/24/20	60	12:35:24 AM	01:34:36 AM	03:39:12 AM	04:37:28 AM	10	\$0.00	\$0.00
		11:23:15 AM	12:22:00 PM	01:22:27 PM	03:52:47 PM			
		04:24:29 PM	07:55:27 PM					
08/25/20	60	06:07:00 AM	08:24:13 AM	10:52:21 AM	02:38:43 PM	10	\$0.00	\$0.00
		05:22:22 PM	06:37:15 PM	08:39:11 PM	09:24:31 PM			
		11:19:53 PM	11:36:46 PM					
08/26/20	60	07:16:49 AM	07:39:00 AM	08:56:33 AM	09:56:19 AM	9	\$0.00	\$0.00
		10:24:55 AM	01:51:29 PM	03:28:10 PM	04:41:38 PM			
		06:26:46 PM						
08/27/20	60	06:40:28 AM	07:26:04 AM	10:22:17 AM	11:40:41 AM	9	\$0.00	\$0.00
		12:52:06 PM	05:23:21 PM	09:39:37 PM	10:41:13 PM			
		11:23:28 PM						
08/28/20	60	07:14:28 AM	08:12:04 AM	09:37:10 AM	05:39:27 PM	10	\$0.00	\$0.00
		07:50:09 PM	09:22:15 PM	10:23:12 PM	10:48:10 PM			
		11:41:07 PM	11:51:10 PM					
08/29/20	60	06:25:50 AM	08:47:09 AM	12:23:08 PM	02:33:41 PM	7	\$0.00	\$0.00
		03:25:37 PM	04:45:34 PM	08:24:47 PM				
08/30/20	60	09:37:32 AM	10:42:33 AM	11:22:16 AM	05:38:22 PM	5	\$0.00	\$0.00
		06:41:27 PM						
08/31/20	60	02:26:04 PM	07:39:18 PM	09:40:33 PM		3	\$0.00	\$0.00

Actual Occasions	73
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days- All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 11232	Invoice Number 16722	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

BACKYARD BROADCASTING

Station WZXR-FM-W	Advertiser BACKYARD BROADCASTING	Sales Rep GERALD GETZ	Agency C#
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Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES STAFF

08/21/20	60	08:36:10 AM	08:20:00 PM			2	\$0.00	\$0.00
08/22/20	60	12:52:10 AM	03:51:10 AM	04:52:10 AM	05:53:10 AM	4	\$0.00	\$0.00
08/23/20	60	01:51:10 AM	02:51:10 AM	09:35:00 PM	11:51:40 PM	4	\$0.00	\$0.00
08/24/20	60	01:52:10 AM	02:51:10 AM	03:52:10 AM	04:51:40 AM	10	\$0.00	\$0.00
		06:10:55 AM	10:52:10 AM	01:37:30 PM	04:37:30 PM			
		05:36:30 PM	09:50:30 PM					
08/25/20	60	12:52:00 AM	05:52:10 AM	10:21:15 AM	11:23:15 AM	10	\$0.00	\$0.00
		12:36:30 PM	02:37:00 PM	03:37:00 PM	06:22:45 PM			
		10:52:00 PM	11:51:40 PM					
08/26/20	60	12:52:00 AM	01:51:40 AM	02:52:40 AM	05:52:10 AM	7	\$0.00	\$0.00
		10:36:00 AM	10:51:40 PM	11:52:10 PM				
08/27/20	60	02:53:10 AM	03:52:45 AM	04:53:10 AM	05:20:00 AM	7	\$0.00	\$0.00
		11:35:30 AM	02:52:10 PM	09:50:30 PM				
08/28/20	60	12:50:00 AM	03:52:10 AM	07:37:10 AM	09:37:15 AM	8	\$0.00	\$0.00
		10:36:30 AM	03:52:10 PM	04:51:40 PM	08:51:00 PM			
08/29/20	60	01:52:40 AM	04:50:00 AM	07:20:30 AM	10:21:00 AM	6	\$0.00	\$0.00
		11:21:00 AM	11:50:30 PM					
08/30/20	60	12:21:00 PM	01:21:00 PM	03:51:40 PM	05:51:40 PM	4	\$0.00	\$0.00
08/31/20	60	08:38:15 AM	09:10:55 AM	09:38:15 AM	01:36:00 PM	7	\$0.00	\$0.00
		03:50:30 PM	05:18:15 PM	10:52:10 PM				

Actual Occasions	69
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days- All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 6903	Invoice Number 9094	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

BACKYARD BROADCASTING

Station WOTH-FM	Advertiser BACKYARD BROADCASTING	Sales Rep GERALD GETZ	Agency C#
--------------------	-------------------------------------	--------------------------	-----------

Date	Len	Time	Qty	Rate	Total
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Tape Name: SALES STAFF

08/21/20	60	07:52:33 AM	09:21:44 PM			2	\$0.00	\$0.00
08/22/20	60	06:03:14 AM	08:25:14 AM	09:32:52 AM	02:26:47 PM	4	\$0.00	\$0.00
08/23/20	60	04:36:07 PM	05:40:33 PM	06:52:12 PM	08:31:01 PM	4	\$0.00	\$0.00
08/24/20	60	01:27:32 AM	04:32:28 AM	07:22:21 AM	12:30:21 PM	10	\$0.00	\$0.00
		02:53:52 PM	03:23:51 PM	06:24:19 PM	09:53:35 PM			
		10:59:41 PM	11:35:24 PM					
08/25/20	60	03:36:46 AM	06:38:16 AM	08:52:18 AM	09:36:50 AM	7	\$0.00	\$0.00
		10:49:08 AM	05:18:20 PM	10:19:11 PM				
08/26/20	60	02:30:41 AM	05:35:19 AM	11:21:05 AM	12:03:35 PM	7	\$0.00	\$0.00
		01:43:19 PM	08:06:02 PM	11:31:44 PM				
08/27/20	60	06:23:27 AM	07:41:38 AM	10:09:46 AM	05:49:39 PM	4	\$0.00	\$0.00
08/28/20	60	12:30:32 AM	01:32:35 AM	07:53:59 AM	09:03:44 AM	9	\$0.00	\$0.00
		01:35:57 PM	04:03:24 PM	04:37:44 PM	07:00:52 PM			
		11:00:23 PM						
08/29/20	60	12:29:28 AM	06:02:55 AM	07:20:22 AM	10:11:45 AM	7	\$0.00	\$0.00
		01:45:16 PM	08:02:01 PM	10:20:59 PM				
08/30/20	60	12:37:25 PM	05:45:44 PM	09:28:01 PM	11:44:07 PM	4	\$0.00	\$0.00
08/31/20	60	06:39:07 AM	07:38:43 AM	08:22:38 AM	09:55:10 PM	4	\$0.00	\$0.00

Actual Occasions	62
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month August 2020	Invoice Date Aug. 31, 2020	Print Date Apr. 26, 2022
Contract Number 4851	Invoice Number 7122	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

BACKYARD BROADCASTING

Station WWPA-AM	Advertiser BACKYARD BROADCASTING	Sales Rep GERALD GETZ	Agency C#
Date	Len	Time	Qty Rate Total

Tape Name: SALES STAFF

08/21/20	60	07:29:00 AM	02:30:00 PM			2	\$0.00	\$0.00
08/22/20	60	12:30:00 AM	09:57:40 AM	11:49:30 AM	10:05:00 PM	4	\$0.00	\$0.00
08/23/20	60	03:18:10 AM	01:42:00 PM	03:54:00 PM	05:53:00 PM	4	\$0.00	\$0.00
08/24/20	60	12:29:00 AM	03:18:10 AM	06:50:03 AM	09:31:00 AM	10	\$0.00	\$0.00
		01:54:00 PM	02:42:00 PM	03:43:00 PM	07:31:00 PM			
		10:29:30 PM	11:30:00 PM					
08/25/20	60	01:18:10 AM	02:18:10 AM	05:18:40 AM	07:47:33 AM	10	\$0.00	\$0.00
		10:32:00 AM	11:29:00 AM	12:43:00 PM	06:16:00 PM			
		08:16:00 PM	09:16:15 PM					
08/26/20	60	01:47:10 AM	04:19:10 AM	06:30:00 AM	08:48:33 AM	10	\$0.00	\$0.00
		09:19:30 AM	04:58:50 PM	05:43:00 PM	08:30:30 PM			
		10:45:00 PM	11:30:15 PM					
08/27/20	60	02:46:40 AM	03:47:10 AM	04:31:00 AM	07:29:00 AM	10	\$0.00	\$0.00
		08:29:00 AM	10:30:15 AM	11:47:45 AM	12:20:00 PM			
		09:30:15 PM	11:30:15 PM					
08/28/20	60	12:45:00 AM	05:47:10 AM	06:29:00 AM	10:29:30 AM	10	\$0.00	\$0.00
		01:20:00 PM	02:43:00 PM	03:20:00 PM	06:31:00 PM			
		07:15:00 PM	11:29:30 PM					
08/29/20	60	12:29:00 AM	01:18:10 AM	06:20:58 AM	07:20:58 AM	10	\$0.00	\$0.00
		10:17:00 AM	11:50:30 AM	05:30:15 PM	06:30:15 PM			
		07:30:15 PM	08:30:15 PM					
08/30/20	60	01:30:00 AM	02:30:00 AM	03:46:10 AM	08:30:00 AM	10	\$0.00	\$0.00
		09:30:00 AM	12:30:45 PM	01:53:15 PM	03:53:15 PM			
		04:31:30 PM	10:30:50 PM					
08/31/20	60	12:29:15 AM	04:05:00 AM	06:20:46 AM	08:29:30 AM	10	\$0.00	\$0.00
		10:47:30 AM	02:54:00 PM	03:19:00 PM	06:30:00 PM			
		09:57:50 PM	10:29:15 PM					

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month	Invoice Date	Print Date
August 2020	Aug. 31, 2020	Apr. 26, 2022
Contract Number	Invoice Number	Page
4851	7122	2
Revenue Type		
LOCAL DIRECT		
Product		
RECRUITMENT		

BILL TO:

BACKYARD BROADCASTING

Station	Advertiser	Sales Rep	Agency C#
WWPA-AM	BACKYARD BROADCASTING	GERALD GETZ	
Date	Len	Time	Qty
			Rate
			Total

Actual Occasions	90
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

Check Policy- By using a check for payment, you agree to the following terms: In the event your check is dishonored or returned for any reason, you authorize us to electronically (or by paper draft) re-present the check to your bank account for collection of the amount of the check, plus any applicable fees as permitted by state law.

TIRED OF GETTING LAID OFF..TIRED OF BOUNCING AROUND FROM JOB-TO-JOB. ITS TIME TO START A NEW CAREER AT BACKYARD BROADCASTING. BACKYARD BROADCASTING IS EXPANDING ITS SALES DEPT. A DIRECT SELLING BACKGROUND IS HELPFUL BUT NOT A REQUIREMENT. BACKYARD BROADCASTING WILL TRAIN YOU AND PAY YOU A GUARANTEED INCOME WHILE YOU LEARN, ALONG WITH GREAT BENEFITS. YES, GET PAID WHILE YOU LEARN. YOU WILL BE WORKING FOR ALL THE BEST RADIO STATIONS IN THE AREA. WILQ, WZXR, CLASSIC HITS 93, HOT 107.9 AND THE TWIN VALLEY NEWS TALK. BACKYARD BROADCASTING IS A LOCALLY OWNED COMPANY. CALL TODAY WHETHER YOU HAVE BUSINESS-TO-BUSINESS SALES EXPERIENCE OR NOT. START YOUR CAREER TODAY. PICK UP YOUR PHONE AND CALL ...GERALD GETZ AT 570-323-8200 THAT'S 570-323-8200 OR FOR MORE DETAILS VISIT ONE OF OUR SISTER STATIONS BACKYARD BROADCASTINGS WEBSITES. GET STARTED TODAY! WHAT CAN BE BETTER THAN A GREAT CAREER AND GETTING PAID WHILE YOU LEARN. CALL 570-323-8200 AND ASK FOR GERALD. BACKYARD BROADCASTING IS AN EQUAL OPPORTUNITY EMPLOYER.



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

January 3rd, 2021

Career Link

329 Pine Street

Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz

Sales Manager

570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

January 3rd, 2021

Ohev Sholom
1501 Cherry Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

January 3rd, 2021

Lock Haven University
Attn: Student Placement
401 North Fairview Street
Lock Haven, PA 17745

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

January 3rd, 2021

Lycoming College
Attn: Student Placement
700 College Place
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

January 3rd, 2021

Pennsylvania College of Technology
Attn: Student Placement
1 College Ave
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure



Backyard Broadcasting of Pennsylvania, LLC 1685 Four Mile Drive, Williamsport, PA 17701 Ph: 570.323.8200 Fax: 570.323.5075

January 3rd, 2021

Salvation Army
457 Market Street
Williamsport, PA 17701

To Whom It May Concern:

Please find attached the job posting for a Sales Account Manager.

If you have any questions, please do not hesitate in contacting me.

Sincerely,

Gerald Getz
Sales Manager
570-323-8200

Enclosure

Sales Order

☒ WZXR☒ WOTH☒ WWPA

Date: December 31, 2020

Agency Address

Nat'l Rep Office:

Salesperson

NTR/Pkg Name:

Description/Campaign

PO #

Start:	1-Jan
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End:	31-Jan
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☐ Addition/Revision

☒ Local Direct ☐ Print☐ Local Agency☐ NTR Non-Spot☐ Talent☐ NTR Spot☐ National☐ Political☒ Notarize Invoice☐ Do Not Mail☐ Notarize Script☐ Multiple Invoice Needed☐ Notarize Inv & Script☐ Other

Special Instructions

Station Commercial Schedule

☐ Co-Op☐ Show Spot Rates on Invoice☐ Show Contract Totals Only☐ Show Spot Times on Invoice

Conflict Descriptions: (Primary)

(2nd)

[illegible]

Total \$:	\$0.00
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Authorized by: M (Sales) _____ (Bus. Mgr) _____ (GM)

Client Signature: _____ Date: _____

Cart #: _____

Cart #: _____

Cart #: _____

*In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity."

1. This offer becomes a binding contract upon acceptance by the General Manager of Stations or authorized agent.

2. Bills shall be received monthly and shall be due payable within ten (10) days from date of invoice.

3. Station shall have the right to cancel this contract upon default by advertiser in the payment of bills and other materials breach. Broadcasting done hereafter and not paid shall become immediately due and payable at the earned rate. Advertisers shall pay all attorneys' fees in the event legal action is necessary to enforce this agreement or any terms thereof.

4. Contract subject to termination by advertiser by two (2) weeks prior written notice.

5. Political and Entertainment advertising shall be Cash in Advance.

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 15123	Invoice Number 24398	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station	Advertiser		Sales Rep				Agency C#	
WILQ-FM	RECRUITMENT		GERALD GETZ					
Date	Len	Time				Qty	Rate	Total
Tape Name: BYB SALES RECRUITMENT								
01/01/21	60	06:40:30 AM	09:20:15 AM	12:40:30 PM	04:21:00 PM	5	\$0.00	\$0.00
		08:21:00 PM						
01/02/21	60	09:21:00 AM	12:40:00 PM	02:41:00 PM	05:40:00 PM	4	\$0.00	\$0.00
01/03/21	60	09:40:00 AM	12:40:30 PM	02:20:30 PM	06:20:00 PM	5	\$0.00	\$0.00
		11:40:00 PM						
01/04/21	60	06:13:00 AM	12:04:30 PM	02:21:30 PM	08:20:00 PM	5	\$0.00	\$0.00
		11:55:00 PM						
01/05/21	60	10:42:45 AM	11:42:00 AM	04:55:30 PM	09:21:00 PM	5	\$0.00	\$0.00
		10:40:00 PM						
01/06/21	60	07:14:30 AM	01:40:00 PM	05:17:30 PM	07:20:00 PM	5	\$0.00	\$0.00
		11:21:30 PM						
01/07/21	60	08:45:00 AM	03:41:15 PM	05:36:00 PM	07:55:00 PM	5	\$0.00	\$0.00
		09:55:00 PM						
01/08/21	60	12:41:30 PM	06:20:15 PM	06:56:10 PM	08:21:30 PM	5	\$0.00	\$0.00
		10:20:00 PM						
01/09/21	60	08:55:40 AM	02:56:10 PM	03:56:25 PM	08:55:40 PM	5	\$0.00	\$0.00
		10:56:10 PM						
01/10/21	60	09:40:00 AM	12:20:00 PM	01:20:00 PM	09:30:00 PM	5	\$0.00	\$0.00
		10:15:30 PM						
01/18/21	60	01:56:10 AM	03:21:00 AM			2	\$0.00	\$0.00
01/19/21	60	12:21:00 AM	01:55:30 AM	02:55:00 AM	03:56:10 AM	5	\$0.00	\$0.00
		07:41:30 PM						
01/21/21	60	02:56:10 AM	03:56:10 AM			2	\$0.00	\$0.00
01/23/21	60	01:41:00 PM				1	\$0.00	\$0.00
01/26/21	60	12:16:00 PM	05:37:30 PM	07:40:30 PM	11:21:30 PM	4	\$0.00	\$0.00
01/28/21	60	12:18:00 PM	06:41:00 PM	08:21:00 PM		3	\$0.00	\$0.00
01/29/21	60	01:57:25 PM	04:57:25 PM	10:21:00 PM		3	\$0.00	\$0.00
01/30/21	60	05:21:30 PM	07:21:00 PM	09:20:00 PM		3	\$0.00	\$0.00

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 15123	Invoice Number 24398	Page 2
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station WILQ-FM	Advertiser RECRUITMENT	Sales Rep GERALD GETZ	Agency C#
Date	Len	Time	Qty Rate Total

Actual Occasions	72
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200



We warrant that the broadcast information shown on this invoice was taken from the program logs

Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 10470	Invoice Number 16261	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station WBZD-FM	Advertiser RECRUITMENT		Sales Rep GERALD GETZ		Agency C#	
Date	Len	Time		Qty	Rate	Total

Tape Name: BYB SALES RECRUITMENT

01/01/21	60	06:50:45 AM	11:22:15 AM	03:50:00 PM	09:23:00 PM	4	\$0.00	\$0.00
01/02/21	60	07:50:00 AM	10:37:00 AM	03:22:00 PM	07:50:00 PM	4	\$0.00	\$0.00
01/03/21	60	08:50:00 AM	01:50:00 PM	07:56:00 PM		3	\$0.00	\$0.00
01/04/21	60	07:09:00 AM	08:37:30 AM	10:23:15 AM	08:38:00 PM	5	\$0.00	\$0.00
		11:37:00 PM						
01/05/21	60	06:39:30 AM	11:51:15 AM	12:22:30 PM	07:37:00 PM	5	\$0.00	\$0.00
		10:37:00 PM						
01/06/21	60	02:23:45 PM	03:38:00 PM	04:38:00 PM	07:50:00 PM	5	\$0.00	\$0.00
		09:37:00 PM						
01/07/21	60	01:50:15 PM	05:23:15 PM	07:22:00 PM	10:37:00 PM	5	\$0.00	\$0.00
		11:37:00 PM						
01/08/21	60	09:23:00 AM	04:23:30 PM	06:23:15 PM	09:37:00 PM	5	\$0.00	\$0.00
		11:37:00 PM						
01/09/21	60	12:37:00 PM	02:37:30 PM	05:37:00 PM	10:22:00 PM	5	\$0.00	\$0.00
		11:22:00 PM						
01/10/21	60	09:51:00 AM	01:50:00 PM	06:50:00 PM	10:30:30 PM	5	\$0.00	\$0.00
		11:30:30 PM						
01/18/21	60	02:24:45 PM	08:23:00 PM	09:23:30 PM		3	\$0.00	\$0.00
01/19/21	60	09:25:12 AM	10:50:11 PM			2	\$0.00	\$0.00
01/20/21	60	10:23:45 AM	01:38:00 PM	03:24:45 PM	08:38:00 PM	5	\$0.00	\$0.00
		11:37:00 PM						
01/21/21	60	07:51:53 AM	08:52:12 AM	05:44:21 PM	09:35:36 PM	4	\$0.00	\$0.00
01/22/21	60	11:50:31 AM	08:19:58 PM			2	\$0.00	\$0.00
01/23/21	60	06:26:33 AM	09:48:20 AM	07:38:25 PM	10:25:46 PM	4	\$0.00	\$0.00
01/26/21	60	08:22:00 PM	11:22:00 PM			2	\$0.00	\$0.00
01/29/21	60	06:24:00 AM	07:39:30 AM	09:52:00 AM	08:38:05 PM	5	\$0.00	\$0.00
		09:38:00 PM						
01/30/21	60	11:51:00 AM	03:24:00 PM	04:39:05 PM	07:51:00 PM	5	\$0.00	\$0.00
		10:37:00 PM						

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200



We warrant that the broadcast information shown on this invoice was taken from the program logs

Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 10470	Invoice Number 16261	Page 2
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station WBZD-FM	Advertiser RECRUITMENT		Sales Rep GERALD GETZ		Agency C#	
Date	Len	Time		Qty	Rate	Total

Actual Occasions	78
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days- All times approximate within 10 Minutes

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 11673	Invoice Number 17539	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station WZXR-FM-W	Advertiser RECRUITMENT	Sales Rep GERALD GETZ	Agency C#
Date	Len	Time	Qty Rate Total

Tape Name: BYB SALES RECRUITMENT

01/01/21	60	07:08:10 AM	01:21:15 PM		2	\$0.00	\$0.00
01/02/21	60	06:35:00 AM	10:21:00 AM	02:35:30 PM	3	\$0.00	\$0.00
01/03/21	60	07:21:00 AM	11:20:30 AM	01:20:00 PM	3	\$0.00	\$0.00
01/04/21	60	10:36:30 AM	11:50:00 AM	02:51:00 PM 10:50:30 PM	5	\$0.00	\$0.00
		11:50:30 PM					
01/05/21	60	01:35:15 PM	03:21:30 PM	05:36:15 PM 07:50:00 PM	5	\$0.00	\$0.00
		09:51:10 PM					
01/06/21	60	12:37:00 PM	03:51:40 PM	06:22:15 PM 08:50:30 PM	5	\$0.00	\$0.00
		11:51:10 PM					
01/07/21	60	11:22:15 AM	02:21:30 PM	04:22:15 PM 08:50:30 PM	5	\$0.00	\$0.00
		09:50:30 PM					
01/08/21	60	12:35:15 PM	01:21:45 PM	06:36:00 PM 09:50:00 PM	5	\$0.00	\$0.00
		11:50:30 PM					
01/09/21	60	10:50:30 AM	01:51:10 PM	02:51:10 PM 08:50:30 PM	5	\$0.00	\$0.00
		10:50:00 PM					
01/10/21	60	08:20:00 AM	02:20:00 PM	03:21:00 PM 10:50:30 PM	5	\$0.00	\$0.00
		11:50:30 PM					
01/18/21	60	10:36:30 AM	07:51:10 PM		2	\$0.00	\$0.00
01/19/21	60	07:58:19 AM	08:55:53 AM	01:58:15 PM 09:37:30 PM	5	\$0.00	\$0.00
		11:14:46 PM					
01/20/21	60	02:36:00 PM	04:36:30 PM	10:51:10 PM 11:51:10 PM	4	\$0.00	\$0.00
01/21/21	60	06:38:10 AM	05:37:15 PM	06:36:15 PM 10:50:30 PM	5	\$0.00	\$0.00
		11:50:30 PM					
01/22/21	60	09:52:20 AM	11:51:40 AM	12:52:10 PM 03:37:00 PM	5	\$0.00	\$0.00
		08:52:10 PM					
01/23/21	60	09:35:00 AM			1	\$0.00	\$0.00
01/26/21	60	07:38:10 AM	07:35:00 PM	10:36:00 PM	3	\$0.00	\$0.00
01/27/21	60	06:51:10 AM			1	\$0.00	\$0.00
01/28/21	60	07:37:45 AM	09:09:40 AM	09:20:30 PM 11:21:30 PM	4	\$0.00	\$0.00
01/29/21	60	06:50:40 AM	01:37:00 PM	06:36:00 PM 09:51:40 PM	5	\$0.00	\$0.00
		11:52:10 PM					
01/30/21	60	12:36:00 PM	02:36:00 PM	08:20:30 PM	3	\$0.00	\$0.00

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 11673	Invoice Number 17539	Page 2
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station	Advertiser		Sales Rep		Agency C#	
WZXR-FM-W	RECRUITMENT		GERALD GETZ			
Date	Len	Time		Qty	Rate	Total

Actual Occasions	81
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days- All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 7216	Invoice Number 9652	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station WOTH-FM	Advertiser RECRUITMENT	Sales Rep GERALD GETZ	Agency C#
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Date	Len	Time	Qty	Rate	Total
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Tape Name: BYB SALES RECRUITMENT

01/04/21	60	07:07:00 AM 09:50:00 PM	08:37:00 AM	04:35:00 PM	07:30:00 PM	5	\$0.00	\$0.00
01/05/21	60	06:37:00 AM 11:35:00 PM	01:40:30 PM	06:20:00 PM	08:06:00 PM	5	\$0.00	\$0.00
01/06/21	60	02:52:00 PM 09:15:00 PM	04:36:00 PM	05:46:00 PM	08:40:00 PM	5	\$0.00	\$0.00
01/07/21	60	09:01:30 AM 11:00:30 PM	11:23:00 AM	12:32:30 PM	08:05:00 PM	5	\$0.00	\$0.00
01/08/21	60	07:51:00 AM 11:36:30 PM	10:45:00 AM	03:27:00 PM	10:25:00 PM	5	\$0.00	\$0.00
01/09/21	60	09:35:00 AM 08:40:00 PM	10:11:00 AM	11:55:00 AM	08:05:00 PM	5	\$0.00	\$0.00
01/10/21	60	10:11:00 AM 08:05:00 PM	02:16:00 PM	05:11:00 PM	07:30:00 PM	5	\$0.00	\$0.00
01/20/21	60	01:38:39 PM 10:57:49 PM	05:16:56 PM	07:35:21 PM	08:05:25 PM	5	\$0.00	\$0.00
01/21/21	60	06:07:52 AM 11:03:55 PM	10:15:51 AM	02:22:50 PM	10:29:13 PM	5	\$0.00	\$0.00
01/23/21	60	08:56:57 PM	10:07:33 PM			2	\$0.00	\$0.00
01/30/21	60	11:01:30 PM				1	\$0.00	\$0.00

Actual Occasions	48
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

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Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month January 2021	Invoice Date Jan. 31, 2021	Print Date Apr. 26, 2022
Contract Number 5079	Invoice Number 7614	Page 1
Revenue Type LOCAL DIRECT		
Product RECRUITMENT		

BILL TO:

RECRUITMENT

Station WWPA-AM	Advertiser RECRUITMENT	Sales Rep GERALD GETZ	Agency C#
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Date	Len	Time	Qty	Rate	Total
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Tape Name: BYB SALES RECRUITMENT

01/04/21	60	11:47:30 AM	12:19:30 PM	06:15:30 PM	07:58:40 PM	5	\$0.00	\$0.00
		08:30:00 PM						
01/05/21	60	06:29:30 AM	09:19:30 AM	03:53:00 PM	10:58:20 PM	5	\$0.00	\$0.00
		11:29:00 PM						
01/06/21	60	08:19:43 AM	02:42:00 PM	04:19:00 PM	09:30:00 PM	5	\$0.00	\$0.00
		11:45:00 PM						
01/07/21	60	07:48:33 AM	01:30:00 PM	05:53:00 PM	07:15:00 PM	5	\$0.00	\$0.00
		08:16:00 PM						
01/08/21	60	08:48:03 AM	10:19:30 AM	12:32:00 PM	09:16:00 PM	5	\$0.00	\$0.00
		10:29:00 PM						
01/09/21	60	07:19:58 AM	04:31:15 PM	06:31:15 PM	08:42:15 PM	5	\$0.00	\$0.00
		09:29:15 PM						
01/10/21	60	10:47:45 AM	04:42:15 PM	05:30:15 PM	07:19:15 PM	5	\$0.00	\$0.00
		10:57:50 PM						
01/18/21	60	11:30:01 AM	07:45:37 PM	08:30:00 PM		3	\$0.00	\$0.00
01/19/21	60	09:30:00 AM	12:54:00 PM	02:58:50 PM	09:44:00 PM	5	\$0.00	\$0.00
		10:58:20 PM						
01/20/21	60	06:20:46 AM	08:20:43 AM	03:53:00 PM	09:15:00 PM	5	\$0.00	\$0.00
		11:29:00 PM						
01/21/21	60	01:20:00 PM	04:31:00 PM	05:19:00 PM	07:16:00 PM	5	\$0.00	\$0.00
		11:58:20 PM						
01/22/21	60	07:47:33 AM	10:31:00 AM	06:30:00 PM	08:16:00 PM	5	\$0.00	\$0.00
		10:29:00 PM						
01/23/21	60	06:49:18 AM	01:42:45 PM	05:42:15 PM	09:58:35 PM	5	\$0.00	\$0.00
		10:30:15 PM						
01/24/21	60	10:19:45 AM				1	\$0.00	\$0.00
01/25/21	60	01:19:30 PM	02:54:00 PM	04:53:00 PM	09:57:50 PM	5	\$0.00	\$0.00
		11:45:00 PM						
01/26/21	60	09:47:30 AM	10:47:30 AM	03:30:00 PM	08:57:40 PM	5	\$0.00	\$0.00
		10:05:00 PM						
01/27/21	60	12:58:50 PM	05:31:00 PM	06:44:00 PM	07:30:00 PM	5	\$0.00	\$0.00
		10:45:00 PM						
01/28/21	60	06:31:30 AM	08:47:33 AM	11:30:00 AM	07:15:00 PM	5	\$0.00	\$0.00
		11:05:00 PM						
01/29/21	60	07:20:43 AM	08:20:43 AM	01:54:00 PM	08:15:00 PM	5	\$0.00	\$0.00
		09:15:00 PM						
01/30/21	60	06:20:58 AM	04:30:15 PM	05:19:45 PM	07:42:15 PM	5	\$0.00	\$0.00
		10:29:15 PM						

Invoice / Affidavit

Backyard Broadcasting of Pennsylvania, LLC
1685 Four Mile Drive
Williamsport, PA 17701
Ph: 570-323-8200

We warrant that the broadcast information shown on this invoice was taken from the program logs



Broadcast Month	Invoice Date	Print Date
January 2021	Jan. 31, 2021	Apr. 26, 2022
Contract Number	Invoice Number	Page
5079	7614	2
Revenue Type		
LOCAL DIRECT		
Product		
RECRUITMENT		

BILL TO:

RECRUITMENT

Station	Advertiser	Sales Rep	Agency C#
WWPA-AM	RECRUITMENT	GERALD GETZ	
Date	Len	Time	Qty
			Rate
			Total

Actual Occasions	94
Gross	\$0.00
Payments/Adjustments	\$0.00
Total Due	\$0.00

Payment Terms: Net 30 Days - All times approximate within 10 Minutes

In accordance with Paragraphs 49 and 50 of United States Federal Communications Commission Report and Order No. FCC 07-217, Backyard Broadcasting will not discriminate in any contract for advertising on the basis of race or ethnicity, and all such contracts will be evaluated, accepted, negotiated and completed without regard to race or ethnicity.

Check Policy- By using a check for payment, you agree to the following terms: In the event your check is dishonored or returned for any reason, you authorize us to electronically (or by paper draft) re-present the check to your bank account for collection of the amount of the check, plus any applicable fees as permitted by state law.