

# CONTRACT



**WXCW-TV**  
**2824 Palm Beach Blvd**  
**Ft Myers, FL 33916**  
**(239) 479-5500**

www.wxcw.com

And:

**Waterfront Strategies**  
**3050 K Street NW**  
**# 100**  
**Washington, DC 20007**

<u>Contract / Revision</u> 86058 /		<u>Alt Order #</u> 26038930
<u>Product</u> <b>Issue</b>		
<u>Contract Dates</u> 10/16/18 - 10/22/18		<u>Estimate #</u> 6515
<u>Advertiser</u> Senate Majority PAC		<u>Original Date / Revision</u> 09/21/18 / 09/21/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WXCW-TV	<u>Account Executive</u> Political Millennium	<u>Sales Office</u> Political Millenni
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u>	<u>Advertiser Code</u> 163	<u>Product 1/2</u> 173
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WXCW	10/16/18	10/22/18	TU-F,M 7-9A/WINK NEWS	7-9A		:30			NM	3	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				3	\$200.00			
N 2	WXCW	10/16/18	10/22/18	TU-F,M 9-10A/WINK NEWS	9A-10A		:30			NM	2	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				2	\$200.00			
3	WXCW	10/16/18	10/22/18	TU-F,M 10-11a/RACHEL RA	10a-11a		:30			NM	2	\$140.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				2	\$70.00			
D 4	WXCW	10/20/18	10/20/18	Sa 7-9a News	7-9a		:30			NM	0	\$0.00
5	WXCW	10/16/18	10/22/18	TU-F,M 3-4P/WENDY WILLI	3p-4p		:30			NM	3	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				3	\$45.00			
6	WXCW	10/16/18	10/22/18	TU-SU,M 630-7p/WINK NEVTU-SU,M	6:30-7p		:30			NM	3	\$750.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTFSS				3	\$250.00			
N 7	WXCW	10/16/18	10/22/18	TU-F,M 7p-730p/BIG BANG	7p-730p		:30			NM	2	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				2	\$400.00			
8	WXCW	10/16/18	10/22/18	TU-F,M 730p-8p/BIG BNG	730p-8p		:30			NM	3	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				3	\$400.00			
9	WXCW	10/20/18	10/20/18	Sa 7p-730p/BIG BANG	7p-730p		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-----S-				1	\$250.00			
10	WXCW	10/20/18	10/20/18	Sa 730p-8p/BIG BANG	730p-8p		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-----S-				1	\$250.00			
11	WXCW	10/21/18	10/21/18	SU 7-730P/BIG BANG	7-730p		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-----S				1	\$250.00			
12	WXCW	10/21/18	10/21/18	SU 730-8P/BIG BANG	730-8p		:30			NM	1	\$250.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

STATION has a policy of prohibiting discrimination on the basis of race or ethnicity. Accordingly this STATION reserves the right to reject any order for advertising that it regards as inconsistent with this policy. Notwithstanding to whom bills are rendered, ADVERTISER, AGENCY and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by STATION within the time specified and until payment in full is received by STATION. Payment by ADVERTISER to AGENCY or to service or payment by AGENCY to service, shall not constitute payment to STATION. ADVERTISER agrees to STATION's Terms and Conditions. This STATION will not be bound by conditions, printed or otherwise, contracts, insertion orders, copy instructions or any correspondence when such conflict with the STATION's Terms and Conditions. Two-week advance cancellation notice is required unless otherwise specified.



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<u>Contract / Revision</u>	<u>Alt Order #</u>
86058 /	26038930

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/16/18 - 10/22/18	Issue	6515

<u>Advertiser</u>	<u>Original Date / Revision</u>
Senate Majority PAC	09/21/18 / 09/21/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-----S				1	\$250.00			
N 13	WXCW	10/16/18	10/22/18	TU-F,M	10p-1030p/WINK NE		10p-1030p			NM	2	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				2	\$275.00			
N 14	WXCW	10/16/18	10/22/18	TU-F,M	1030p-11p/WINK NE		1030p-11p			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/16/18	10/22/18	MTWTF--				1	\$250.00			
D 15	WXCW	10/20/18	10/20/18	Sa	1030p-11p/WINK NEWS		1030p-11p			NM	0	\$0.00
16	WXCW	10/21/18	10/21/18	Su	10p-1030p/WINK NEWS		10p-1030p			NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-----S				1	\$300.00			
17	WXCW	10/21/18	10/21/18	Su	1030p-11p/WINK NEWS		1030p-11p			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-----S				1	\$250.00			
18	WXCW	10/22/18	10/22/18	M	8-9P/SUPERGIRL		8p-9p			NM	1	\$475.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/22/18	10/28/18	M-----				1	\$475.00			
19	WXCW	10/16/18	10/16/18	TU	8-9P/THE FLASH		8p-9p			NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		10/15/18	10/21/18	-T-----				1	\$800.00			
<b>Totals</b>											<b>29</b>	<b>\$7,650.00</b>

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/22/18	29	\$7,650.00	(\$1,147.50)	\$6,502.50
<b>Totals</b>	<b>29</b>	<b>\$7,650.00</b>	<b>(\$1,147.50)</b>	<b>\$6,502.50</b>

**Signature:** \_\_\_\_\_ **Date:** \_\_\_\_\_  
 Authorized Signature of Advertiser

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## AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

<b>Station and Location:</b>	<b>Date:</b>
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I, Jesse Demastrie, authorized media buyer  
do hereby request station time concerning the following issue:

<b>Senate Majority PAC</b>
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<b>Broadcast Length</b>	<b>Time of Day, Rotation or Package</b>	<b>Days</b>	<b>Class</b>	<b>Times per Week</b>	<b>Number of Weeks</b>
AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED

This broadcast time will be used by: Senate Majority PAC

**THIS PAGE MUST BE COMPLETED FOR PROGRAMMING THAT  
"COMMUNICATES A POLITICAL MATTER OF NATIONAL IMPORTANCE."  
FOR ALL OTHER ISSUE ADS, PLEASE GO TO PAGE 3.**

Programming that "communicates a political matter of national importance" includes (1) references to legally qualified candidates (presidential, vice presidential or congressional); (2) any election to Federal office (e.g., any references to "our next senator", "our person in Washington" or "the President"); and (3) a national legislative issue of public importance (e.g., Affordable Care Act, revising the IRS tax code, federal gun control or any federal legislation).

**Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"**

Yes  No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the offices being sought, the date(s) of the election(s) and/or the issue to which the communication refers (if applicable):

Bill Nelson, US Senate, 11/6/2018

I represent that the payment for the above described broadcast time has been furnished by (name and address):

Senate Majority PAC 700 13th Street NW, Suite 600  
Washington, DC 20005

and you are authorized to announce the time as paid for by such person or entity (hereinafter referred to as the "sponsor").

List the chief executive officers or members of the executive committee or the board of directors below (or attach separately):

JB Poersch, Secretary  
Rebecca Lambe, Treasurer

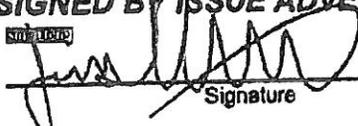
For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 5)

**TO BE COMPLETED FOR ALL ISSUE ADVERTISEMENTS**

**THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.**

The Sponsor agrees to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), the sponsor also agrees to prepare a script, transcript, or tape, which will be delivered to the station at least \_\_\_\_\_ before the time of the scheduled broadcasts.

**TO BE SIGNED BY ISSUE ADVERTISER (SPONSOR)**

4/30/2018            202-338-8700  
Date      Signature      Contact Phone Number

**TO BE SIGNED BY STATION REPRESENTATIVE**

Accepted       Accepted In Part       Rejected

      John LANGERMANN      NAT'S SALES MGR  
Signature      Printed Name      Title

### AGREED UPON SCHEDULE

**For All Issue Advertisements That Communicate a Message Relating to Any Political Matter of National Importance**

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED	AS ORDERED

**Attach proposed schedule with charges (if available):**

### AFTER AIRING OF BROADCASTS:

Attach invoices or Schedule Run Summary to this Form showing:

- (1) actual air time and charges for each spot;
- (2) the date(s), exact time(s) and reason(s) for Make-Good(s), if any; and
- (3) the amount of rebates given (identify exact date, time, class of broadcast and dollar amount for each rebate), if any.

**Note:** Because the FCC requires that the political file contain the actual time the rate for spots "communicating a political matter of national importance" air, that information should be included in the file as soon as possible. If that information is only generated monthly, the file should include the name of a contact person who can provide the times that and rates for specific spots aired. The FCC's online political files include a folder for "Terms and Disclosures." NAB suggests that, for stations subject to the online public file rule, the names of contact person(s) be placed in that folder.