

3033 Riviera Drive, Suite 200 Naples, Florida 34103

May 6, 2024

VIA UPLOAD TO PUBLIC INSPECTION FILES

Elizabeth E. Goldin Assistant Chief, Investigations & Hearings Division Enforcement Bureau Federal Communications Commission 45 L Street NE Washington, DC 20554

RE: Station WMGC-FM, Detroit, Michigan (Facility ID No. 40407)

Dear Ms. Goldin:

Beasley Broadcast Group, Inc. ("BBGI") hereby responds to the Enforcement Bureau's letter dated March 22, 2024 (the "EEO Audit Letter") requesting information and materials in connection with the audit of the EEO program of WMGC-FM, Detroit, Michigan (Facility ID No. 40407) and other stations (collectively, the "Stations") in the station employment unit (the "Employment Unit"). Beasley Media Group Licenses, LLC, licensee of the Stations, is a wholly owned subsidiary of BBGI.

In compiling the requested information and materials and preparing its response, BBGI has relied on an examination of its files and records and due inquiry of current employees who are knowledgeable of employment-related issues at the Employment Unit.

Call Signs Service Facility ID. No. **Community of License** WCSX 25084 Birmingham, MI FM WRIF 11278 Detroit, MI FM 4597 WDMK FM Detroit, MI

In addition to WMGC-FM, the Employment Unit includes:

The responses below correspond to the paragraph numbers in the EEO Audit Letter.

Paragraph 2(b)(i): EEO Public File Reports

The Employment Unit's two most recent EEO public file reports, which cover the 2022 and 2023 reporting periods (May 23, 2021 - May 22, 2022 and May 23 2022 - May 22, 2023), are attached at <u>Attachment A</u>.

Paragraph 2(b)(ii): Websites

The Employment Unit's most recent public file report is linked to the Stations' websites pursuant to Section 73.208(c)(6). The websites are:

| Call Sign | Website URL |
|-----------|----------------------------|
| WMGC-FM | https://1051thebounce.com/ |
| WCSX | https://wcsx.com/ |
| WRIF | https://wrif.com/ |
| WDMK | https://kissfmdetroit.com/ |

Paragraph 2(b)(iii): Positions Filled

The dates of hire for the full-time positions listed on the two most recent EEO public file reports are:

| | May 23, 2021 – May 22, 2022 | | | | |
|---|-----------------------------|------------|--|--|--|
| # | Vacancy | Hire Date | | | |
| 1 | BMG Account Executive | 11/3/2021 | | | |
| 2 | BMG Account Executive | 10/14/2021 | | | |
| 3 | Digital Account Executive | 11/30/2021 | | | |
| 4 | Integrated Sales Manager | 6/30/2021 | | | |
| 5 | BMG Account Executive | 1/26/2022 | | | |
| 6 | General Sales Manager | 1/27/2022 | | | |
| 7 | Videographer/Editor | 3/21/2022 | | | |

| | May 23, 2022 – May 22, 2023 | | | | |
|---|-----------------------------|------------|--|--|--|
| # | Vacancy | Hire Date | | | |
| 1 | BMG Sales Strategist | 12/19/2022 | | | |
| 2 | Morning Show Talent | 10/17/2022 | | | |
| 3 | BMG Account Executive (3 | 2/13/2023 | | | |
| | positions) | 2/20/2023 | | | |
| | | 2/20/2023 | | | |

<u>Attachment B</u> hereto contains copies of job postings and communications announcing the full-time job vacancies filled during the reporting periods.

Paragraph 2(b)(iv): Interviewees

The total number of interviewees for each vacancy and the referral source for each interviewee for all full-time Employment Unit vacancies filled during the periods covered by the above-noted EEO public file reports are as follows:

| | May 23, 2021 – May 22, 2022 | | | | |
|---|---|------------------------------|--|--|--|
| # | Vacancy | Total No. of Interviewees | Referral Source for Each Interviewee | | |
| 1 | BMG Account Executive (3 positions) and Digital Account | 19 | Beasley Media Group Stations and Websites: 1 | | |
| | Executive (same applicant pool) | | LinkedIn: 4 | | |
| | | | Management Referral: 8 | | |
| | | | Industry Referral: 4 | | |
| | | | Employee Referral: 1 | | |
| | | | Walk-In: 1 | | |
| 2 | Integrated Sales Manager | 5 | LinkedIn: 2 | | |
| | | | Employee Referral: 1 | | |
| | | | Intracompany Move: 1 | | |
| | | | Industry Referral: 1 | | |
| 3 | General Sales Manager | 8 | Beasley Media Group Detroit In-House Posting: 1 | | |
| | | | LinkedIn: 1 | | |
| | | | RAMP: 1 | | |
| | | | Employee Referral: 3 | | |
| | | | Management Referral: 1 | | |
| | | | Industry Referral: 1 | | |
| 4 | Videographer/Editor | 7 | Beasley Media Group Stations and Websites: 2 | | |
| | | | Indeed: 1 | | |
| | | | LinkedIn: 4 | | |

| | May 23, 2022 – May 22, 2023 | | | | |
|---|-------------------------------------|------------------------------|---|--|--|
| # | Vacancy | Total No. of Interviewees | Referral Source for Each Interviewee | | |
| 1 | BMG Sales Strategist | 7 | Indeed: 4 Employee Referral: 1 Management Referral: 2 | | |
| 2 | Morning Show Talent | 3 | RAMP: 1 Industry Referral: 2 | | |
| 3 | BMG Account Executive (3 positions) | 7 | Beasley Media Group Stations and Websites: 2 Management Referral: 4 Industry Referral: 1 | | |

Paragraph 2(b)(v): Recruitment Initiatives

Documentation demonstrating performance of the completed initiatives pursuant to Section 73.2080(c)(2), including Employment Unit personnel involved in the recruitment initiatives, is included at <u>Attachment C</u>.

The Employment Unit has 60 full-time employees. The Employment Unit is located in a market with more than 250,000 persons. The Employment Unit is required to perform four initiatives within each two-year period.

Paragraph 2(b)(vi): Discrimination Complaints

There have been no complaints involving the Stations filed during their current license term, before any body having competent jurisdiction under Federal, State, territorial or local law, alleging unlawful discrimination in the employment practices of the Stations or the Employment Unit on the basis of race, color, religion, national origin, or gender.

Paragraph 2(b)(vii): Description of Responsibilities

Management of the Employment Unit actively works to facilitate effective implementation and enforcement of the Employment Unit's equal opportunity and nondiscrimination practices and policies.

The Employment Unit's VP/Market Manager holds ultimate responsibility for ensuring the Employment Unit's EEO policies are followed. The VP/Market Manager works to see that the EEO policies are implemented effectively, that notices are sent to recruitment sources on the Employment Unit's distribution lists, and, in conjunction with the department heads, that the necessary paperwork is completed for each full-time job vacancy.

The VP/Market Manager and the department heads are responsible for seeing that the Employment Unit complies with its EEO policies in its day-to-day operations. Department heads are reminded of the Employment Unit's EEO policies at department head meetings, and that they are responsible for contacting the VP/Market Manager for assistance disseminating notice of full-time and part-time job vacancies. Employment Unit management is also available to address employee concerns regarding the Employment Unit's EEO policies.

Pursuant to 47 C.F.R. § 73.2080(b), the Employment Unit uses a variety of methods to inform both current employees and job applicants of its EEO policies. The Employment Unit's current employees are informed of BBGI's and the Employment Unit's EEO policies in the BBGI employee handbook, which each employee receives at the time of hire. In the section dedicated to Equal Employment Opportunity, the BBGI employee handbook explains that:

We are an Equal Employment Opportunity employer committed to providing equal opportunity in all of our employment practices, including selection, hiring, assignment, re-assignment, promotion, transfer, compensation, discipline, and termination. The Company prohibits discrimination, harassment, and retaliation in employment based on race, color, religion, genetic information, national origin, sex (including same sex), pregnancy, childbirth, or related medical conditions, age, disability or handicap, citizenship status, service member status, or any other category protected by federal, state or local law.

The Employment Unit informs job applicants of its EEO policies by including a description of its EEO and nondiscrimination policies on the first page of each application for employment. The application informs applicants that "This Company is an equal opportunity employer. We are committed to providing equal opportunity in all employment practices, including but not limited to selection, hire, promotion, transfer, and compensation to all qualified applicants and employees without regard to race; color; religion; ancestry; sex; pregnancy; childbirth or related medical condition; national origin; age; disability; genetic information; citizenship status; service member status; or any other category protected by law." The Employment Unit's printed advertisements, online postings, and on-air announcements regarding job vacancies also explain that the Employment Unit is an equal opportunity employer.

Paragraph 2(b)(viii): Outreach Efforts

The Employment Unit conducts ongoing evaluations of its EEO recruitment program, pursuant to 47 C.F.R. § 73.2080(c)(3), in an effort to ensure its efforts achieve broad outreach to potential applicants. The VP/Market Manager performs such analyses, including ongoing review of recruitment data and the recruitment source list to assess the effectiveness of the Employment Unit's recruitment sources. In order to improve the pool of applicants for vacancies at the Employment Unit, in addition to distributing notice of vacancies to the organizations listed on its recruitment sources list, the Employment Unit recruits at job fairs and/or networking events. Additionally, through participation in such activities, personnel from the Employment Unit interact with personnel from local organizations and potential recruitment sources in the community.

Paragraph 2(b)(ix): Internal Policies

The Employment Unit regularly analyzes the effectiveness of its EEO practices and policies (including examination of pay, benefits, seniority practices, promotions, and selection techniques and tests) in an effort to ensure they provide equal opportunity and do not have a discriminatory effect, as required by 47 C.F.R. § 73.2080(c)(4).

The Employment Unit's VP/Market Manager works with management at BBGI to examine employee pay rates, fringe benefits, seniority practices, and promotions to determine whether all employees were treated equally in connection with the Employment Unit's annual budget process. The Employment Unit's employees are offered identical benefits, including insurance and paid leave, with the exception of the VP/Market Manager and certain contract employees who receive benefits in accordance with their individually-negotiated contracts.

The Employment Unit makes all promotion decisions based on the skills, ability and experience of the applicant – race, color, religion, national origin, and gender are not considered. Furthermore, it is the Employment Unit's policy that the VP/Market Manager approves all promotion decisions and that the VP/Market Manager and the BBGI General Counsel approve termination decisions.

There are no union agreements applicable to employees of the Employment Unit.

Paragraph 2(b)(x): Religious Broadcaster

Not applicable. BBGI is not a religious broadcaster.

Paragraphs 3 and 4: Time Brokerage

Not applicable. None of the Stations in the Employment Unit is subject to a time brokerage agreement, and the licensee is not a broker of any of the Stations.

Paragraph 5: E-mail Contact

The e-mail address that should be contacted about this response is spippin@lermansenter.com.

[SIGNATURE ON FOLLOWING PAGE]

Should any question arise regarding this information, please contact the licensee's counsel, F. Scott Pippin, at (202) 429-8970.

Respectfully submitted,

______Caroline Beasley CEO Beasley Broadcast Group, Inc. Attachment A

EEO PUBLIC FILE REPORT

THIS REPORT COVERS FULL-TIME VACANCY RECRUITMENT DATA FOR THE PERIOD:

MAY 23, 2021 - MAY 22, 2022.

1) EMPLOYMENT UNIT: BEASLEY MEDIA GROUP - DETROIT

2) UNIT MEMBERS (STATIONS AND COMMUNITIES OF LICENSE):

WCSX (FM), Birmingham, MI WMGC (FM), Detroit, MI WRIF (FM), Detroit, MI WDMK (FM), Detroit, MI

3) EEO CONTACT INFORMATION FOR EMPLOYMENT UNIT:

| Mailing Address: | Telephone Number: 248-591-6800 |
|--------------------------------------|---|
| One Radio Plaza Detroit, MI 48220 | Contact Person/Title: Lauren Conn, Executive Assistant |
| | E-mail Address: lauren.conn@bbgi.com |

4) FULL-TIME JOB VACANCIES FILLED BY EACH STATION IN THE EMPLOYMENT UNIT:

| | Job Title | Referral Source |
|-----|---------------------------|---------------------|
| (a) | BMG ACCOUNT EXECUTIVE | MANAGEMENT REFERRAL |
| (b) | BMG ACCOUNT EXECUTIVE | MANAGEMENT REFERRAL |
| (c) | DIGITAL ACCOUNT EXECUTIVE | INDUSTRY REFERRAL |
| (d) | INTEGRATED SALES MANAGER | INTRACOMPANY MOVE |
| (e) | BMG ACCOUNT EXECUTIVE | WALK-IN |
| (f) | GENERAL SALES MANAGER | EMPLOYEE REFERRAL |

(g) VIDEOGRAPHER/EDITOR

LINKED-IN

Stations WCSX(FM), WDMK(FM), WMGC(FM), and WRIF(FM) are Equal Opportunity Employers.

5) RECRUITMENT/REFERRAL SOURCES USED FOR EACH VACANCY

| Title: Exe | Account cutive (3), Digital punt Executive | | Management Referral Walk-In (1x), Industry Referral (1x) | | |
|--|---|-----------------------------------|--|----------------------------------|--|
| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitment Source Request Notification? |
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 1 | No |
| Beasley Media Group Detroit In- House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 482 | 220 (248) 591-6800 | 0 | No |
| EEO Distribution List | N/A | See Appendix A | | 4 (Linked-In) | See Appendix A |
| Management Referral | Sales Manager | One Radio Plaza, Ferndale MI, 482 | 220 (248) 591-6800 | 8 | No |
| Industry Referral | Sales Manager | One Radio Plaza, Ferndale MI, 482 | 220 (248) 591-6800 | 4 | No |
| Employee Referral | Sales Manager | One Radio Plaza, Ferndale MI, 482 | 220 (248) 591-6800 | 1 | No |
| Walk-In | Sales Manager | One Radio Plaza, Ferndale MI, 482 | 220 (248) 591-6800 | 1 | No |

d.) Job Title:

Integrated Sales Manager Referral Source(s) of Hiree: Intracompany Move

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitment Source Request Notification? |
|--|---|-------------------------------------|---------------------|----------------------------------|--|
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 0 | No |
| Beasley Media Group Detroit In- House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 0 | No |
| EEO Distribution List | N/A | See Appendix A | | 2 (Linked-In) | See Appendix A |
| Employee Referral | Market Manager | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |
| Intracompany Move | Market Manager | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |
| Industry Referral | Market Manager | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |

Stations WCSX(FM), WDMK(FM), WMGC(FM), and WRIF(FM) are Equal Opportunity Employers.

f.) Job Title:

General Sales Manager

Referral Source(s) of Hiree: Employee Referral

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitment Source Request Notification? |
|--|---|-------------------------------------|---------------------|----------------------------------|--|
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 0 | No |
| Beasley Media Group Detroit In- House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |
| EEO Distribution List | N/A | See Appendix A | | 2 (Linked-In, RAMP) | See Appendix A |
| Employee Referral | Market Manager | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 3 | No |
| Management Referral | Director of Sales | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |
| Industry Referral | Director of Sales | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |

g.) Job Title:

Videographer/Editor

Referral Source(s) of Hiree:

EEO Distribution List: Linked-In

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitmen t Source Request Notification ? |
|--|---|-------------------------------------|---------------------|----------------------------------|---|
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 2 | No |
| Beasley Media Group Detroit In- House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 0 | No |
| EEO Distribution List | N/A | See Appendix A | | 5 (Indeed-1, LinkedIn- 4) | See Appendix A |

6) TOTAL # OF INTERVIEWEES REFERRED: For the period from May 23, 2021 through May 22, 2022, this Employment Unit interviewed 39 interviewees for full-time job vacancies.

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- 7) SUPPLEMENTAL RECRUITMENT INITIATIVES.
 - a) INITIATIVE: ESTABLISHMENT OF AN INTERNSHIP PROGRAM DESIGNED TO ASSIST MEMBERS OF THE COMMUNITY TO ACQUIRE SKILLS NEEDED FOR BROADCAST EMPLOYMENT.

Checkpoint XP Esports Internships Date: Through November 2021 Participants: Checkpoint XP Staff (Head of Collegiate Content, Brand Manager, Host/Producer, and Director of Marketing and Sales)

The Beasley XP/Checkpoint XP Esports Internship is an internship program in partnership with University of Nevada - Las Vegas and other schools in North America. College students looking to learn more about e-sports, radio/digital production and e-sports journalism have an opportunity to join Beasley XP/Checkpoint XP for 1-2 semesters for opportunities that include furthering their careers in e-sports journalism and broadcasting. Students can receive college internship credit for assisting with production, editing, interviewing and marketing/social. There are also on-air opportunities for students who are interested in becoming hosts.

b) INITIATIVE: PARTICIPATION IN OTHER ACTIVITIES DESIGNED BY THE STATION EMPLOYMENT UNIT REASONABLY CALCULATED TO FURTHER THE GOAL OF DISSEMINATING INFORMATION AS TO EMPLOYMENT OPPORTUNITIES.

i. LOVEYOURNEXTGIG.COM Date: June 2021-ONGOING

Beasley Media Group has developed LOVEYOURNEXTGIG.COM, a complete recruitment kit to help employers connect with the current workforce in an effort to recruit for better opportunities. By using a multi-platform campaign including traditional media, digital marketing, and additional online assets, the website helps business partners target qualified workers for available positions. Listeners, job seekers and businesses can find and post open positions. The job board was created June 2021 and will continue.

c) INITIATIVE: PARTICIPATION IN JOB FAIRS BY STATION PERSONNEL WHO HAVE SUBSTANTIAL RESPONSIBILITY IN THE MAKING OF HIRING DECISIONS.

i. <u>2022 MAB Foundation Digital Speed Networking Career Outreach Event</u> Date: March 25th, 2022 Participants: BMG Regional Marketing Director, WRIF Marketing Director

The Employment Unit participated in the 2022 MAB Foundation Digital Speed Networking Career Outreach Event on March 25th, 2022. There were 5-minute speed networking interviews with young professionals, and panel discussions with various media guest speakers. Employment Unit representatives spoke with attendees about the potential opportunities at Beasley Media Detroit including internships, jobs, and job shadowing, while also informing them of the current open positions. Resumes were collected.

d) INITIATIVE: LISTING OF EACH UPPER-LEVEL CATEGORY OPENING IN A JOB BANK OR NEWSLETTER OF MEDIA TRADE GROUPS WHOSE MEMBERSHIP INCLUDES SUBSTANTIAL PARTICIPATION OF WOMEN AND MINORITIES.

i. Date: Ongoing

Participants: Executive Assistant/EEO Coordinator

Stations WCSX(FM), WDMK(FM), WMGC(FM), and WRIF(FM) are Equal Opportunity Employers.

The Employment Unit posts job openings and internships at the online job banks of the Michigan Association of Broadcasters (www.michmab.com) and All Access (www.allaccess.com), and regularly sends non-confidential upper-level postings (Management, Sales, Promotions) to organizations whose membership includes substantial participation by women and minorities, such as Detroit Urban League, Arab-American Chaldean Council, Wayne State University, The Association for Women in Communication Detroit Chapter, and Detroit Branch of the NAACP, Detroit Workforce Development, and Arab Community Center for Economic & Social Services.

e) INITIATIVE: PARTICIPATION IN EVENTS SPONSORED BY ORGANIZATIONS REPRESENTING GROUPS PRESENT IN THE COMMUNITY INTERESTED IN BROADCAST EMPLOYMENT ISSUES.

i. <u>Sunrise Networking Group Mixer</u> Date: March 23rd, 2022 (Plus Meet Twice a Month) Participants: Account Executive

The Account Executive joined the Sunrise Networking Group to discuss the broadcast industry, including career opportunities. She also meets one on one with other members to discuss more in depth her job duties and what the broadcast industry can offer.

f) INITIATIVE: PARTICIPATION IN EVENTS OR PROGRAMS SPONSORED BY EDUCATIONAL INSTITUTIONS RELATING TO CAREER OPPORTUNITIES IN BROADCASTING

i. <u>Plymouth Salem High School Media Class Speech</u> Date: October 6th, 2021 Participant: WRIF PM Drive On-Air Talent

The WRIF PM Drive On-Air Talent spoke to a student media class. He discussed his job duties, career, career journey, how he got into the broadcast industry, and tips for starting out in the broadcasting industry.

ii. <u>Lourdes University Student Interview</u> Date: April 13th, 2022 Participant: On-Air Talent

The WRIF On-Air Talent was interviewed by a student from Lourdes University who was asked to interview a professional broadcaster, preferably one he wants to emulate. They discussed how the WRIF On-Air Talent started in the industry, what his job duties encompass, the ins and outs of being an on-air talent, and tips for starting out in the broadcasting industry.

Appendix A- EEO Distribution List

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|--|-------------------|--|---------------------|--|
| ACCESS: Arab Community Center for Economic & Social Services | Mustapha Mounajed | 6451 Schaefer Rd., Dearborn, MI 48126 | 313-945-8146 | Yes |
| Adrian College | Kellie Berger | 110 S Madison St, Adrian, MI 49221 | 517-265-5161 | No |
| Adcraft | Michelle Rossow | 2000 Brush St., Suite 601, Detroit MI, 48226 | 313-872-7850 | No |
| Albion College | Jenny Risner-Wade | 611 E. Porter, Albion, MI 49224 | 517*629-0332 | Yes |
| All Access | Joel Denver | 28955 Pacific Hwy., Ste. 210-5, Malibu CA 90265 | 310-457-6616 | Yes |
| AMFMJobs.com Broadcast Employment Services | Mark Holloway | PO Box 4116, Oceanside CA, 92502 | 800-374-0119 | No |
| Aquinas College | Annmarie Post | 1700 Fulton ST. E, Grand Rapids, MI 49506 | 616-632-8900 | No |
| Arab American Chaldean Council | Kimberly | 28551 Southfield Rd., Lathrup Village, MI 48076 | 248-559-1990 | No |
| The Association for Women in Communications Detroit Chapter | Alison LaRose | 2744 Ellwood, Berkley, MI 48072 | 248-582-8465 | Yes |
| Baker College | Tony Vuckovich | 1050 W. Bristol Rd., Flint, MI 48507 | 800-964-4299 | No |
| Broadcast Compliance Services | Robin Cooper | 1700 Rockville Pike, Suite 400, Rockville, MD 20852 | 301-998-6136 | Yes |
| Calvin University | TaRita Johnson | 3201 Burton St. SE, Grand Rapids MI, 49546 | 616-526-6485 | No |
| Central Michigan University | Diane Prenkert | 1200 S. Franklin, Ronan Hall, RM240, Mt. Pleasant, MI 48859 | (989) 774-3068 | No |
| Columbia College Chicago | Angela Sheridan | 623 S. Wabash, Suite 307, Chicago, IL 60605 | 312-369-7280 | Yes |
| Davenport University | Eric Cross | 6191 Kraft Ave, SE, Grand Rapids, MI 49512 | 616-698-7111 | Yes |
| Detroit Urban League | Shelita Richmond | 208 Mack Ave., Detroit, MI 48201 | 313-832-4600 | No |
| Detroit Workforce Development | Pamela Moore | 707 W. Milwaukee, Detroit, MI 48202 | 313-876-0674 | No |
| Eastern Michigan University | Barb Gehring | 200 McKenny Hall, Ypsilanti, MI 48197 | 734-487-0940 | No |
| Ferris State University | Michele Albright | 1201 S. State St., Big Rapids, MI 49307 | 231-591-2685 | No |
| Grand Valley State University | Susan Proctor | 1 Campus Dr., Allendale MI, 49401 | 616-331-3311 | No |
| Indeed.com | | Indeed.com | | No |
| Jewish Vocational Services | Lauren Kepes | 29699 Southfield Rd., Southfield, MI 48076 | (313) 833-8100 | Yes |
| Lawrence Technological University | Margaret Pierce | 21000 W. 10 Mile Rd., Southfield, MI 48075 | 248-204-3140 | No |
| LinkedIn.com | LinkedIn.com | Mountain View, CA | N/A | No |
| MAB Job Bank | Sarah Beeskow | 819 N. Washington Ave., Lansing, MI 48906 | 800-968-7622 | No |
| Macomb Community College | Andrea Rickert | 14500 E. 12 Mile Rd., Warren MI, 480888 | (586) 445-7999 | Yes |

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|---|---|--|------------------------------|--|
| Madonna University | Christine Brant | 36600 Schoolcraft Rd., Livonia, MI 48150 | 734-432-5300 | Yes |
| Michigan State University | Theda Rudd | 113 Student Services Bldg., East Lansing MI, 48824 | (517) 355-9510 | No |
| Michigan State University Alumni Association | Lisa Parker | 535 Chestnut Road, Room 300, East Lansing, MI 48824 | 517-355-8314 | No |
| Michigan Technological University | Shelley Farrey | 1400 Townsend Dr., Houghton, MI 49931 | 906-487-2313 | No |
| Michigan Works Oak Park/ Ferndale Service Center | Heather Coleman- Voss | 713 E. Nine Mile Rd., Ferndale, MI 48220 | 248-586-8924 | No |
| Michigan Works' Oak Park Career Center | Patricia Edmonds | 22180 Parklawn, Room 105, Oak Park, Ml 48237 | | No |
| NAACP, Detroit Branch | Donnell White | 8220 Second Ave., Detroit MI, 48202 | (313) 871-2087, Ext. 2413 | No |
| Oakland Community College- Auburn Hills | | | 248-232-4100 | Yes |
| Oakland University | d University Denise McConkey 275 W. Vandenberg Hall, Rochester MI 48309 | | (248) 370-3250 | Yes |
| Pure Michigan Talent Connect | | https://jobs.mitalent.org/post-job/ | 888-522-0103 | No |
| RadioFacts.com | Kevin Ross | http:www.radiofacts.com | | No |
| RAMP247.com | Kevin Carter | 24307 Magic Mountain Pkwy, #65, Valencia, CA 91355 | 661-294-9408 | No |
| Saginaw Valley State University | Sarah Binder | 7400 Bay Rd., University Center, MI 48710 | 989-964-4954 | No |
| Schoolcraft College | Kathy Cox | 18600 Haggerty Rd., Livonia, MI 48152 | 734-462-4461 | No |
| Specs Howard School of Broadcast Arts | Anjenetta Hicks | 19900 W. 9 Mile Rd., Southfield, MI 48075 | 248-358-9000 | Yes |
| University of Detroit Mercy | Sheryl McGriff | 4001 W. McNichols Rd., Detroit MI, 48221 | (313) 993-1000 | Yes |
| University of Michigan | Lynne Sebille-White | 3200 Student Activities Bldg., Ann Arbor MI, 48109 | (734) 764-7460 | No |
| University of Michigan Alumni Association | Louise Jackson | 200 Fletcher St., Ann Arbor 48109 | 734-764-3153 | Yes |
| University of Michigan Dearborn | Regina Storrs | gina Storrs 4901 Evergreen, Rm 111CAB, Dearborn MI, 48128 | | No |
| University of Michigan Flint | Handshake | dshake 303 East Kearsley St., Flint MI, 48502 | | No |
| Walsh College | College Laurie Siebert 3838 Livernois Rd./P.O. Box 7006, Tro 48009 | | 248-689-8282 | No |
| Wayne Co. Community College District | E. Martinus Whitfield | 801 W. Fort St., Detroit MI, 48226 | (313) 496-2500 | No |
| Wayne State University | Eddie Dickinson | 656 Reuther Mall, Room 1001, Detroit MI, 48202 | 313-577-3390 | Yes |
| Western Michigan University | Brenda Case- Parris | 1401 Ellsworth Hall, Kalamazoo Mi 49008 | 269-387-2745 | Yes |

Stations WCSX(FM), WDMK(FM), WMGC(FM), and WRIF(FM) are Equal Opportunity Employers.

Appendix B- Beasley Media Group Stations/Websites

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|---|---|---|---------------------|--|
| Beasley Media Group Atlanta, GA | Business Manager | 1465 Northside Dr. #218, Atlanta, GA 30318 | 404-355-8600 | No |
| Beasley Media Group Augusta, GA | Business Manager | 4051 Jimmie Dyess Parkway, Augusta GA 30909 | 706-396-7000 | No |
| Beasley Media Group Boca Raton, FL | Business Manager | 1650 S. Dixie Highway, 5 th Floor, Boca Raton FL, 33432 | 561-997-0074 | No |
| Beasley Media Group, Boston, MA | Business Manager | 55 Morrissey Blvd., Boston MA, 02125 | 617-822-9600 | No |
| Beasley Media Group Charlotte, NC | roup Charlotte, Business Manager 1520 South Blvd, Ste 300, Charlotte NC 28203 | | 704-522-1103 | No |
| Beasley Media Group Detroit | Business Manager/ Executive Assistant | One Radio Plaza, Ferndale, MI 48220 | 248-591-6804 | No |
| Beasley Media Group Fayetteville, SC | Business Manager | 508 Person Street, Fayetteville, NC 28301 | 910-486-2000 | No |
| Beasley Media Group Fort Myers, FL | Business Manager | 20125 S. Tamiami Trail, Estero FL 33928 | 239-495-2100 | No |
| Beasley Media Group Las Vegas, NV | Business Manager | 2920 S Durango Drive, Las Vegas, NV 89117 | 702-730-0300 | No |
| Beasley Media Group New Jersey | Business Manager | 1731 Main St. Lake Como, NJ 07719 | 732-681-9591 | No |
| Beasley Media Group Philadelphia, PA | Business Manager/ Executive Assistant | 1 Bala Plaza, Suite 424, Bala Cynwyd, PA 19004 | 610-667-8500 | No |
| Beasley Media Group Tampa, FL | Business Manager | 9721 Executive Center Drive, Suite 200, St. Petersburg, FL 33702 | 727-563-8990 | No |
| Beasley Media Group Wilmington, DE | Business Manager | 812 Philadelphia Pike, Suite C, Wilmington, DE 19809 | 302-765-1160 | No |
| Beasley Broadcast Group Inc. Careers (<u>www.bbgi.com</u>) | Director, Information Technology | 3033 Riviera Drive, Suite 200, Naples FL 34103 | 239-263-5000 | No |

Stations WCSX(FM), WDMK(FM), WMGC(FM), and WRIF(FM) are Equal Opportunity Employers. $\frac{8}{8}$

EEO PUBLIC FILE REPORT

THIS REPORT COVERS FULL-TIME VACANCY RECRUITMENT DATA FOR THE PERIOD:

MAY 23, 2022 - MAY 22, 2023

1) EMPLOYMENT UNIT: BEASLEY MEDIA GROUP - DETROIT

2) UNIT MEMBERS (STATIONS AND COMMUNITIES OF LICENSE):

WCSX (FM), Birmingham, MI WMGC (FM), Detroit, MI WRIF (FM), Detroit, MI WDMK (FM), Detroit, MI

3) EEO CONTACT INFORMATION FOR EMPLOYMENT UNIT:

| Mailing Address: | Telephone Number: 248-591-6800 |
|--------------------------------------|--|
| One Radio Plaza Detroit, MI 48220 | Contact Person/Title: Lisa Thorn, Executive Assistant |
| | E-mail Address: lisa.thorn@bbgi.com |

4) FULL-TIME JOB VACANCIES FILLED BY EACH STATION IN THE EMPLOYMENT UNIT:

<u>Job Title</u>

Referral Source

(a) BMG SALES STRATEGIST

MANAGEMENT REFERRAL

INDUSTRY REFERRAL

(2)

(b) MORNING SHOW TALENT

(c) BMG ACCOUNT EXECUTIVE (3 positions)

BBGI WEBSITE, MANAGEMENT REFERRAL

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5) RECRUITMENT/REFERRAL SOURCES USED TO SEEK CANDIDATES FOR EACH VACANCY

| .) Job Title: BMG Sa | lles Strategist R | eferral Source(s) of Hiree: Mana | agement Referra | al | |
|---|---|-------------------------------------|---------------------|----------------------------------|--|
| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitment Source Request Notification? |
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 0 | No |
| Beasley Media Group Detroit In-House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 0 | No |
| EEO Distribution List | N/A | See Appendix A | | 4 (Indeed) | See Appendix A |
| Employee Referral | Director of Sales | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 1 | No |
| Management Referral | General Sales Manager | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 2 | No |

b.) Job Title: Morning Show Talent Referral Source(s) of Hiree: Industry Referral

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitment Source Request Notification? |
|---|---|-------------------------------------|---------------------|----------------------------------|--|
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 0 | No |
| Beasley Media Group Detroit In-House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 0 | No |
| EEO Distribution List | N/A | See Appendix A | | 1 (RAMP247) | See Appendix A |
| Industry Referral | Consultant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 2 | No |

| | GAccount R cutive (3 positions) | | agement Referral El Website (1) | (2), | |
|---|---|-------------------------------------|------------------------------------|----------------------------------|---|
| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | # of Interviewees Referred | Did Recruitmen t Source Request Notification ? |
| Beasley Media Group Stations and Websites | Executive Assistant/HR Coordinator per Station | See Appendix B | | 2 (BMG Detroit) | No |
| Beasley Media Group Detroit In-House Posting | Executive Assistant | One Radio Plaza, Ferndale MI, 48220 | (248) 591-6800 | 0 | No |
| EEO Distribution List | N/A | See Appendix A | | 0 | See Appendix A |
| Management Referral | General Sales Manager | One Radio Plaza, Ferndale Ml, 48220 | (248) 591-6800 | 4 | No |

One Radio Plaza, Ferndale MI, 48220

(248) 591-6800

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No

6) TOTAL # OF INTERVIEWEES REFERRED: For the period from May 23, 2022 through May 22, 2023, this Employment Unit interviewed <u>17</u> interviewees for full-time job vacancles.

7) SUPPLEMENTAL RECRUITMENT INITIATIVES.

Client

Industry Referral

a) INITIATIVE: ESTABLISHMENT OF AN INTERNSHIP PROGRAM DESIGNED TO ASSIST MEMBERS OF THE COMMUNITY TO ACQUIRE SKILLS NEEDED FOR BROADCAST EMPLOYMENT.

Date: Ongoing Participants: All Stations

The Employment Unit has an ongoing internship program in the programming, promotion, sales, and production departments. These are semester-long, for-credit programs that allow students to experience radio station operation firsthand. Students shadow station employees on projects and promotions. In addition, time is provided for department head managers to answer questions in a formal setting in order to explain and provide context for students on the various procedures, techniques, and events they experience during the internship. During the reporting period, the employment unit hosted 1 intern.

b) INITIATIVE: PARTICIPATION IN OTHER ACTIVITIES DESIGNED BY THE STATION EMPLOYMENT UNIT REASONABLY CALCULATED TO FURTHER THE GOAL OF DISSEMINATING INFORMATION AS TO EMPLOYMENT OPPORTUNITIES:

i. LOVEYOURNEWJOB.COM Date: ONGOING

> Beasley Media Group has developed LOVEYOURNEWJOB.COM, a job board recruitment program to help employers connect with the current workforce to recruit for better opportunities. Business partners can target qualified workers for available positions. Listeners, job seekers and businesses can come to

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LOVEYOURNEWJOB.COM to find and post open positions. This job board is open to all businesses as a resource to help with their hiring needs.

c) INITIATIVE: PARTICIPATION IN JOB FAIRS BY STATION PERSONNEL WHO HAVE SUBSTANTIAL RESPONSIBILITY IN THE MAKING OF HIRING DECISIONS.

i. <u>MAB Foundation Great Lakes Media Show 2023</u> Date: March 21, 2023 Participants: BMG VP of Digital Marketing, WRIF On Air Talent

The Employment Unit participated in the MAB Foundation Great Lakes Media Show 2023 on March 15, 2023. There were panel discussions with various media guest speakers. They talked to attendees about the potential opportunities at Beasley Media Detroit, including internships, jobs, and job shadowing, while also informing them of the current positions they were looking to hire in, and also collected resumes.

d) INITIATIVE: LISTING OF EACH UPPER-LEVEL CATEGORY OPENING IN A JOB BANK OR NEWSLETTER OF MEDIA TRADE GROUPS WHOSE MEMBERSHIP INCLUDES SUBSTANTIAL PARTICIPATION OF WOMEN AND MINORITIES.

i. Date: Ongoing

Participants: Executive Assistant/EEO Coordinator

The Employment Unit posts job openings and internships at the online job banks of the Michigan Association of Broadcasters (www.michmab.com), All Access (www.allaccess.com), as well as regularly sending non-confidential upper-level postings (Management, Sales, Promotions) to organizations with membership including substantial participation by women and minorities such as Detroit Urban League, Wayne State University, The Association for Women in Communication Detroit Chapter, and Detroit Branch of the NAACP, Detroit Workforce Development, and Arab Community Center for Economic & Social Services.

e) INITIATIVE: PARTICIPATION IN EVENTS SPONSORED BY ORGANIZATIONS REPRESENTING GROUPS PRESENT IN THE COMMUNITY INTERESTED IN BROADCAST EMPLOYMENT ISSUES.

i. <u>I Am Unstoppable</u> Date: January 28, 2023 Participants: WDMK On Air Talent

> The On Air Talent joined the I Am Unstoppable event to discuss the broadcast industry and all that it has to offer to women. She spoke about her career in radio and shared her story and journey getting to where she is now in her career. She discussed her career motivation and how to empower women in the workplace.

ii. <u>2023 Detroit Women in Ministry and Business</u> Date: April 22, 2023 Participants: Program Director & Host on The Detroit Praise Network

The Program Director & Host on The Detroit Praise Network shared her story about her career in radio and networked with attendees. She was also honored with a certificate of appreciation from the Wayne County Commission and a 2023 Forbes Circle Awards for Influencer of the Year.

4

f) INITIATIVE: PARTICIPATION IN EVENTS OR PROGRAMS SPONSORED BY EDUCATIONAL INSTITUTIONS RELATING TO CAREER OPPORTUNITIES IN BROADCASTING

i. <u>MAB Foundation Student Conference</u> Date: December 7, 2022 Participant: BMG Engineer

The BMG Engineer helped lead a panel discussion about engineering careers in the broadcast industry. He spoke about his job and his career in radio. High school and college students who were interested in broadcasting asked questions and talked with members of the panel. The Michigan Association of Broadcasters works with various schools and universities in Michigan to help students learn about broadcasting and allows them to network with broadcast companies and other organizations that could potentially hire them.

ii. <u>Faxon Academy Career Day</u> Date: May 5, 2023 Participant: DMK On Air Talent

The DMK On Air Talent attended the Faxon Academy Career Day. Speakers from various career paths spoke with kindergarten through eighth grade students. The students completed surveys asking professionals questions about their careers, like how technology ties into the community and pros and cons of each profession.

iii. <u>Thurston High School Class Tour</u> Date: May 12, 2023 Participant: BMG Marketing Director and Staff in Building on Day of Tour

Students from Thurston High School visited Beasley Media Group Detroit. The Marketing Director took the students on a tour while inviting staff to speak to the students about their jobs, career paths, the different departments and what a career in broadcasting has to offer to them. Students had the opportunity to meet on-air hosts, sales managers, promotions staff, and talk to them about their careers, see the studios and how they work, and ask questions. The group consisted of about 20 students.

5

Appendix A- EEO Distribution List

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|--|-------------------|--|---------------------|--|
| ACCESS: Arab Community Center for Economic & Social Services | Mustapha Mounajed | 6451 Schaefer Rd., Dearborn, MI 48126 | 313-945-8146 | Yes |
| Adrian College | Kellie Berger | 110 S Madison St, Adrian, MI 49221 | 517-265-5161 | No |
| Adcraft | Michelle Rossow | 2000 Brush St., Suite 601, Detroit MI, 48226 | 313-872-7850 | No |
| Albion College | Jenny Risner-Wade | 611 E. Porter, Albion, MI 49224 | 517*629-0332 | Yes |
| All Access | Joel Denver | 28955 Pacific Hwy., Ste. 210-5, Malibu CA 90265 | 310-457-6616 | Yes |
| AMFMJobs.com Broadcast Employment Services | Mark Holloway | PO Box 4116, Oceanside CA, 92502 | 800-374-0119 | No |
| Aquinas College | Annmarie Post | 1700 Fulton ST. E, Grand Rapids, MI 49506 | 616-632-8900 | No |
| Arab American Chaldean Council | Kimberly | 28551 Southfield Rd., Lathrup Village, MI 48076 | 248-559-1990 | No |
| The Association for Women in Communications Detroit Chapter | Alison LaRose | 2744 Ellwood, Berkley, MI 48072 | 248-582-8465 | Yes |
| Baker College | Tony Vuckovich | 1050 W. Bristol Rd., Flint, MI 48507 | 800-964-4299 | No |
| Broadcast Compliance Services | Robin Cooper | 1700 Rockville Pike, Suite 400, Rockville, MD 20852 | 301-998-6136 | Yes |
| Calvin University | TaRita Johnson | 3201 Burton St. SE, Grand Rapids MI, 49546 | 616-526-6485 | No |
| Central Michigan University | Diane Prenkert | 1200 S. Franklin, Ronan Hall, RM240, Mt. Pleasant, MI 48859 | (989) 774-3068 | No |
| Columbia College Chicago | Angela Sheridan | 623 S. Wabash, Suite 307, Chicago, IL 60605 | 312-369-7280 | Yes |
| Davenport University | Eric Cross | 6191 Kraft Ave, SE, Grand Rapids, MI 49512 | 616-698-7111 | Yes |
| Detroit Urban League | Shelita Richmond | 208 Mack Ave., Detroit, MI 48201 | 313-832-4600 | No |
| Detroit Workforce Development | Pamela Moore | 707 W. Milwaukee, Detroit, MI 48202 | 313-876-0674 | No |
| Eastern Michigan University | Barb Gehring | 200 McKenny Hall, Ypsilanti, MI 48197 | 734-487-0940 | No |
| Ferris State University | Michele Albright | 1201 S. State St., Big Rapids, MI 49307 | 231-591-2685 | No |
| Grand Valley State University | Susan Proctor | 1 Campus Dr., Allendale MI, 49401 | 616-331-3311 | No |
| Indeed.com | | Indeed.com | | No |
| Jewish Vocational Services | Lauren Kepes | 29699 Southfield Rd., Southfield, MI 48076 | (313) 833-8100 | Yes |
| Lawrence Technological University | | | 248-204-3140 | No |
| Linkedin.com | LinkedIn.com | Mountain View, CA | N/A | No |

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|---|---|--|------------------------------|--|
| Michigan Association of Broadcasters Job Bank | Sarah Beeskow | 819 N. Washington Ave., Lansing, MI 48906 | 800-968-7622 | No |
| Macomb Community College | Andrea Rickert | 14500 E. 12 Mile Rd., Warren Ml, 480888 | (586) 445-7999 | Yes |
| Madonna University | Christine Brant | 36600 Schoolcraft Rd., Livonia, MI 48150 | 734-432-5300 | Yes |
| Michigan State University | Theda Rudd | 113 Student Services Bldg., East Lansing MI, 48824 | (517) 355-9510 | No |
| Michigan State University Alumni Association | Lisa Parker | 535 Chestnut Road, Room 300, East Lansing, MI 48824 | 517-355-8314 | No |
| Michigan Technological University | Shelley Farrey | 1400 Townsend Dr., Houghton, MI 49931 | 906-487-2313 | No |
| Michigan Works Oak Park/ Ferndale Service Center | Heather Coleman- Voss | 713 E. Nine Mile Rd., Ferndale, MI 48220 | 248-586-8924 | No |
| Michigan Works' Oak Park Career Center | Patricia Edmonds | 22180 Parklawn, Room 105, Oak Park, Mi 48237 | | No |
| NAACP, Detroit Branch | Donnell White | 8220 Second Ave., Detroit MI, 48202 | (313) 871-2087, Ext. 2413 | No |
| Oakland Community College- Auburn Hills | Director, Placement Services and Co-Op | 2900 Featherstone Rd., Auburn Hills, MI 48326 | 248-232-4100 | Yes |
| Oakland University * | Denise McConkey | 275 W. Vandenberg Hall, Rochester MI 48309 | (248) 370-3250 | Yes |
| Pure Michigan Talent Connect | | https://jobs.mitalent.org/post-job/ | 888-522-0103 | No |
| RadioFacts.com | Kevin Ross | http: www.radiofacts.com | | No |
| RAMP247.com | Kevin Carter | 24307 Magic Mountain Pkwy, #65, Valencia, CA 91355 | 661-294-9408 | No |
| Saginaw Valley State University | Sarah Binder | 7400 Bay Rd., University Center, MI 48710 | 989-964-4954 | No |
| Schoolcraft College | Kathy Cox | 18600 Haggerty Rd., Livonia, MI 48152 | 734-462-4461 | No |
| Specs Howard School of Broadcast Arts | Anjenetta Hicks | 19900 W. 9 Mile Rd., Southfield, MI 48075 | 248-358-9000 | Yes |
| University of Detroit Mercy | Sheryl McGriff | 4001 W. McNichols Rd., Detroit MI, 48221 | (313) 993-1000 | Yes |
| University of Michigan | Lynne Sebille-White | 3200 Student Activities Bldg., Ann Arbor MI, 48109 | (734) 764-7460 | No |
| University of Michigan Alumni Association | Louise Jackson | 200 Fletcher St., Ann Arbor 48109 | 734-764-3153 | Yes |
| University of Michigan Dearborn | Regina Storrs | 4901 Evergreen, Rm 111CAB, Dearborn MI, 48128 (313) 593-500 | | No |
| University of Michigan Flint | Handshake | 303 East Kearsley St., Flint Ml, 48502 | | No |
| Walsh College | Laurie Siebert | 3838 Livernois Rd./P.O. Box 7006, Troy, MI 48009 | 248-689-8282 | No |

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|---|-----------------------|--|---------------------|--|
| Wayne Co. Community College District | E. Martinus Whitfield | 801 W. Fort St., Detroit MI, 48226 | (313) 496-2500 | No |
| Wayne State University | Eddie Dickinson | 656 Reuther Mall, Room 1001, Detroit MI, 48202 | 313-577-3390 | Yes |
| Western Michigan University | Brenda Case- Parris | 1401 Ellsworth Hall, Kalamazoo MI 49008 | 269-387-2745 | Yes |

Appendix B- Beasley Media Group Stations/Websites

| Name of Organization Notified of Job Vacancy | Contact Person | Address | Telephone Number | Did Recruitment Source Request Notification? |
|---|--|---|---------------------|--|
| Beasley Media Group Atlanta, GA | Business Manager | 1465 Northside Dr. #218, Atlanta, GA 30318 | 404-355-8600 | No |
| Beasley Media Group Augusta, GA | Business Manager | 4051 Jimmie Dyess Parkway, Augusta GA 30909 | 706-396-7000 | No |
| Beasley Media Group Boca Raton, FL | Business Manager | 1650 S. Dixie Highway, 5 th Floor, Boca Raton FL, 33432 | 561-997-0074 | No |
| Beasley Media Group, Boston, MA | Business Manager | 55 Morrissey Blvd., Boston MA, 02125 | 617-822-9600 | No |
| Beasley Media Group Charlotte, NC | Business Manager | 1520 South Blvd, Ste 300, Charlotte NC 28203 | 704-522-1103 | No |
| Beasley Media Group Detroit | Business Manager/ Executive Assistant | One Radio Plaza, Ferndale, MI 48220 | 248-591-6804 | No |
| Beasley Media Group Fayetteville, SC | Business Manager | 508 Person Street, Fayetteville, NC 28301 | 910-486-2000 | No |
| Beasley Media Group Fort Myers, FL | Business Manager | 20125 S. Tamiami Trail, Estero FL 33928 | 239-495-2100 | No |
| Beasley Media Group Las Vegas, NV | Business Manager | 2920 S Durango Drive, Las Vegas, NV 89117 | 702-730-0300 | No |
| Beasley Media Group New Jersey | Business Manager | 1731 Main St. Lake Como, NJ 07719 | 732-681-9591 | No |
| Beasley Media Group Philadelphia, PA | Business Manager/ Executive Assistant | 1 Bala Plaza, Suite 424, Bala Cynwyd, PA 19004 | 610-667-8500 | No |
| Beasley Media Group Tampa, FL | Business Manager | 9721 Executive Center Drive, Suite 200, St. Petersburg, FL 33702 | 727-563-8990 | No |
| Beasley Media Group Wilmington, DE | Business Manager | 812 Philadelphia Pike, Suite C, Wilmington, DE 19809 | 302-765-1160 | No |
| Beasley Broadcast Group Inc. Careers (<u>www.bbgi.com</u>) | Director, Information Technology | 3033 Riviera Drive, Suite 200, Naples FL 34103 | 239-263-5000 | No |

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Attachment B



Position Available

Date:September 10, 2021Title:Account ExecutiveLocation:Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high level decision makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers!

Qualifications:

- Minimum of 2 year sales experience
- Strong oral and written communication skills
- College degree preferred
- Ability to take direction, meet deadlines and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have valid driver's license with stellar driving record.

Vaccination -- Condition of Employment

As a company we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, excepting those with religious or medical accommodations.

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Lauren Conn

From: Sent: To: Subject: Business Office <no-reply@sharepointonline.com> Friday, September 10, 2021 11:16 AM Lauren Conn Job Postings - Beasley Media Group Detroit Account...

Beasley Media Group Detroit Account... has been added



Lauren Conn 9/10/2021 11:14 AM

Modify my alert settings View Job Postings

From: Colin Hazelton Colin.Hazetton@beasley.digital

To: Lauren Conn Lauren Con .. @bbgi.com

Date: Fri, Sep 10, 2021, 2:24 PM

Hi Lauren,

All set, jobs have been removed and the two added. Let me know if there's anything else.

Have a great weekend!



Colin Hazelton Senior Multimedia Designer

Phone: 704.227.8036 Email: colin.hazeiton@bbgi.com

1520 South Blvd, Ste 300 Charlotte, NC 28203

www.bbgi.com

2 Emails

Lauren Conn

From: Sent: To: Subject: Attachments: Lauren Conn Friday, September 10, 2021 11:06 AM Colin Hazelton BBGI Careers Page PRAISE Account Executive Ad 09.10.2021.docx; PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf

Hey Colin~

Can we please remove this postings:

- Digital Program Director
- Associate Media Coordinator
- Account Executive

And add these 2 postings:

- Account Executive (we revised it)
- Detroit Praise Network Account Executive

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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| 20 20 000 | | | Job Archíves | | Category | | Date: September 10th, 2021 Title. Account Executive ~ Detroit PRAISE Network Location. Defroit, MI Are you a marketing pro who enjoys making the BiG sale and are you ready for a new careor chall ready for a new careor chall | രീ | Date: September 10, 2021 Title. Account Executive Location: Detroit, Mi Attention Sales Professionals! Are you a marketing pro who enjoys making the BIO sale and are you ready for a new care |
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Account Executive



Beasley Media Group

🛱 Full-time

9 Detroit, MI

Posted 16 mins ago

Date: September 10, 2021

Title: Account Executive

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- » Do you naturally build trust and relationships with people you meet?
- » Are you comfortable dealing with high level decision makers?
- » Can you be direct and convincing when you know it's right for the client?
- » Are you patient with a longer selling cycle and can follow it through?
- » Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX,

https://bbgi.com/careers/account-executive-14/

1/4

Job Category

Accounts

Apply Online

Full Name*

Phone Number*

* (201) 555-0123

E-Mail*

Market applying for:*

Atlanta

Station applying for (if applicable)

Today's Date*

Attach Resume*

No file chosen

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Home (http://bbgidetroit.com/bbgi/home/) News (http://bbgidetroit.com/bbgi/category/news/) Stations (http://#) EEO/ Careers (http://bbgidetroit.com/bbgi/eeo/)

digital/)

Radio Advertising (http://bbgidetroit.com/bbgi/radio-g/)

Employment and EEO Report

Candidates can click here (https://bbgidetroit.formstack.com/forms/untitled_form4) to apply for jobs with Beasley Media Group – Detroit

Beasley Media Group is an Equal Opportunity Employer

Beasley Media Group – Detroit is committed to ongoing outreach efforts to insure that we make our employment opportunities known to as wide a range of potential candidates as possible. We have an extensive list of community organizations that we make aware of our job opening as they occur. If your organization would like to be included on this list, please e-mail us at lauren.conn@bbgi.com We also participate in supplemental recruitment efforts, both on an individual station level and as an employment group. Here are some examples:

Click here to download our 2021 EEO Report (http://bbgidetroit.com/bbgi/wpcontent/uploads/2021/05/EEO-Public-File-Report-May-23-2020-May-22-2021-FINAL.pdf) (PDF).

Beasley Media Group Detroit Careers

- Ability to take direction, meet deadlines and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have valid driver's license with stellar driving record.

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As Company we have a responsibility to ensure the safety of our employees, their familiant and the safety of our employees, their familiant and the safety of our employees, their stationalingly/we will be required and an anti-stational second and by November Osting we have a responsibility of the state of the state

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Last Date for Consideration: Ongoing - Until Filled

E-mail: DetroitJobs@bbgi.com (mailto:DetroitJobs@bbgi.com).

No Phone Calls Please,

Beasley Media Group, LLC is an Equal Opportunity Employer.



Position Available

Date: September 10th, 2021

| From: | Lauren Conn |
|--------------|--|
| Sent: | Friday, September 10, 2021 11:29 AM |
| То: | 'marcia.fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond |
| | (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit |
| | Workfoce Development Department'; 'Sandra Rice (Sandra.Rice@nbcuni.com)'; |
| | 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- |
| | Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy |
| | (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University of Phoenix Detroit |
| | Main Campus- Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association |
| | (careers@uadv.msu.edu)'; |
| Subject: | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network |
| | Account Executive |
| Attachments: | PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ©

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

1051 BOUNCE









| From: | Lauren Conn |
|--------------|--|
| Sent: | Friday, September 10, 2021 11:27 AM |
| To: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna |
| | University- cbrant@madonna.edu'; 'Mustapha Mounaied': 'Oakland University': 'The |
| | Association for Women in Communications, Detroit Chapter': "Wayne State University |
| | Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) |
| Subject: | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network |
| | Account Executive |
| Attachments: | PRAISE Account Executive Ad 09.10.2021.pdf, Beasley Media Group Detroit Account |
| | Executive Ad 09.10.2021.pdf |
| | |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ③

Thanks!



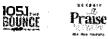
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Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROTT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









| From: | Lauren Conn |
|--------------|---|
| Sent: | Friday, September 10, 2021 11:28 AM |
| To: | adcraft@adcraft.org |
| Subject: | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive |
| Attachments: | Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf; PRAISE Account Executive Ad 09.10.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ©

Thanks!



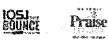
Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











| From: | Lauren Hustek <lauren@adcraft.org></lauren@adcraft.org> |
|----------|---|
| Sent: | Friday, September 10, 2021 11:30 AM |
| То: | Lauren Conn |
| Subject: | RE: Beasley Media Group Job Posting- Account Executive and Detroit Praise Network |
| | Account Executive |

We will get these posted next week and thank you!

Lauren Hustek 248.891.4533 lauren@adcraft.org

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Friday, September 10, 2021 11:28 AM To: Adcraft <adcraft@adcraft.org> Subject: Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ③

Thanks!

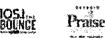


Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











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| Marketing Communications Manager - Rock Central | Y |
|---|---|
| Campaign Manager - Rock Central | V |
| Senior Director, Performance Marketing - Rock Central | Y |
| Associate Production Strategist - Rocket Mortgage | Y |
| Production Strategist Coordinator - Rocket Morgage | ¥ |
| Production Strategist - Rocket Mortgage | * |
| Campaign Manager - Professional Services - Rock Central | ~ |
| Associate Direct Mail Marketing Manager - Rock Central | ~ |
| Account Executive - Detroit PRAISE Network | V |
| Account Executive - Beasley Media Group, LLC | v |
| Freelance Account Associate - Fox Corporation | × |
| Campaign Manager - Solar - Rock Central | ¥ |
| Associate Partner Manager - Rock Central | Y |
| Social Media Content Coordinator - Rocket Mortgage | ¥ |
| Blog Writer - Rocket Auto - Rock Central | V |
| Blog Writer - Rocket Mortgage - Rock Central | ¥ |
| Director Client Engagement - VML&R | ¥ |
| Senior Graphic Designer - Rocket Mortgage | ¥ |
| Senior Designer - Rock Central | ~ |
| Paid Search Marketing Manager - Rocket Auto - Rock Central | ~ |
| Senior Creative Strategist - Rocket Auto - Rock Central | ~ |
| Copywriter - LUDWIG+ | * |

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JOB POSTINGS

SHARE YOUR COMPANY'S JOB OPENINGS WITH 2,000+ ADCRAFT MEMBERS

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The Adcraft job board is always free for members. In order to serve our community in a time of increasing need, we are now making all postings for Detroit marketing jobs free (\$100 value) until further notice. If you have an opportunity, please email us at <u>adcraft@adcraft.org</u> and we will get it posted to the job board right away.

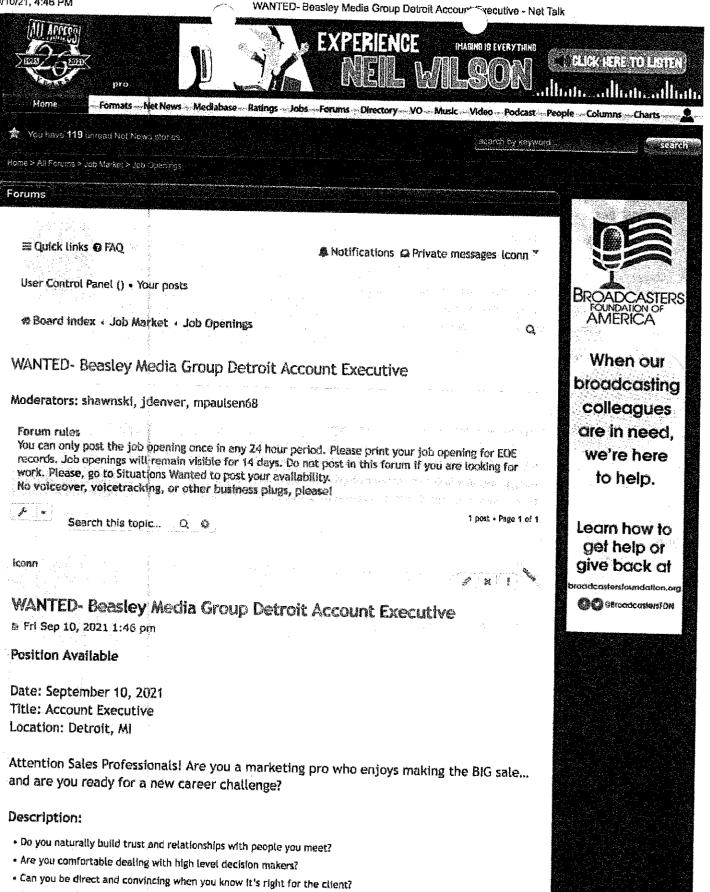
| Marketing Communications Manager - Rock Central | ~ |
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| Campaign Manager - Rock Central | V |
| Senior Director, Performance Marketing - Rock Central | ~ |
| Associate Production Strategist - Rocket Mortgage | V |
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| Production Strategist - Rocket Mortgage | V |
| Campaign Manager - Professional Services - Rock Central | ~ |
| Associate Direct Mail Marketing Manager - Rock Central | ~ |
| Account Executive - Detroit PRAISE Network | V |
| Account Executive - Beasley Media Group, LLC | ~ |
| Description: © Do you naturally build trust and relationships with people you meet? © Are you comfortable dealing with high level decision makers? | u5.5a |

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2 Are you patient with a longer selling cycle and can follow it through?

C Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's toprated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers! Oualifications:



- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?



Jobs

Post

position has been submitted to a temporary holding area. "Beasley Media Group Detroit Account Executive"

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Upon approval by an AMFMJobs.com Administrator, the job will be placed on-line, and you will receive notification via e-mail.

You can...

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 Return to Main Page of <u>AMFMJobs.com</u>.

Note! If you do not have an account with AMFMJobs.com and wish to confirm your job is on-line, login as a "Guest" in the Job Center area and check the listings for

Beasley Media Group Detroit Account Executive AMFN#14007739.

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Job Listing Preview

| Supplemental Information | | | - - - - - - - - - - - - - - - - - - - | ruil lime - Kegular | | | | | | | Yes - Full Time Only | | Available | Yes | Yes | | No Phone Calls Please | No Phone Calls Please | Dominod | Required | |
|----------------------------|--|-------------------------------|---|----------------------------------|------------------------|-----------|-----------------------|------------|------|-----------|---------------------------|-----------------|-----------|------------------------------------|-----------------|--------------------|--------------------------|--------------------------|---|--|------------|
| Supplem | | | Starting Salary / Hour | | | Warkweek | Scheduled on Holidays | Start Date | | | Benefits | Benefit Premium | 401K Plan | Vacation | Paid Sick Leave | v Gran Jama | Phone Calls | Agent Phone Calls | Résumé | | |
| AMM Province SCIOIDS | | peasiey Media Group, Ferndale | Beasley Media Group Detroit Account Executive | Beasley Media Group | ıbmission is completed | - Regular | | | **** | 60 Days | Sales - Account Executive | | | Beasley Media Group Detroit Acmunt | | Position Available | 21 | | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale and are you ready for a new career challenge? | | |
| 12° | | | Position | olation Uwnership Reference # | ‡ 201 | ruit ran | Experience | | I | Time Left | Found In | | 1 | | | Posi | Date: September 10, 20 | Location: Detroit, MI | Sales F ale ar | Description: • Do you naturally • Are voir comfort | n/egi-bin/ |

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| | When responding to this job ad, please mention that you saw it listed at AMFMJobs.com | Broadcast Employment Services 1999-2021 | AMFMJobs.com <u>E-Résumés</u> accepted. To apply immediately, <u>click here</u> l | (Subscription E-Résumé or Digital Telent profile required) | View other job listings |
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Beasley Media Group Detroit Account Executive

Job #5336804 • Created 9/10/2021 by Lauren Conn • Expires 12/31/2021

Edit (/jobs/5336804/edit)

More Actions +

Details (/jobs/5336804)

Schools (/jobs/5336804/schools)

Matches (/jobs/5336

Targeted schools

Post to more schools (/jobs/5336804/edit?initial_page=3)

Search for a school

Pending (13)

Approved (8)

| School | Status | Applications | Comments | Apply Start | Expiration + | |
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| Albion College | Pending | 0 | 0 | 9/10/21 | 12/31/21 | Secondari Secondari Secondari |
| Aquinas College | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | |
| Baker College | Pending | 0 | 0 | 9/10/21 | 12/31/21 | |
| Calvin University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | 3440444 644644 1086644 |
| Central Michigan University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | |

- Jobs (/jobs) Beasley Media Group Detroit Account Executive

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Search for a school

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| Grand Valley State University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | 576444 187939 187949 |
| Lawrence Technological University | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | Miridan Internet Handara Handara |
| Macomb Community College | Pending | 0 | 0 | 9/10/21 | 12/31/21 | 207-000 207-000 207-000 |
| Madonna University | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | 7000345 Biograda Statute |
| Michigan State University | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | |

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Job #5336804 • Created 9/10/2021 by Lauren Conn • Expires 12/31/2021

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Targeted schools

Post to more schools (/jobs/5336804/edit?initial_page=3)

Search for a school

Pending (13)

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| School | Status | Applications | Comments | Apply Start | Expiration * | |
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| Western Michigan University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | annos Referen Referen |

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Beasley Media Group Detroit Praise Network Account Executive

This preview no longer accurately represents the candidate experience

You can still use this preview to see that your information has been entered correctly, but due to changes in the candidate-facing experience, it's no longer 100% reflective. We'll be working to update this preview in the future to match the corrent experience.



Beasley Media Group Detroit Account Executive

Beasley Media Group, Inc. (/employers/52111)

(/employers/52111)

- 💼 Full-Time Job
- D Pald
- Movies TV Music
- 😂 No company size
- St No on-campus interviews

P Ferndale, Michigan, United States

Applications close on Dec 31 O

🗹 Apply Externally

Job Description

Position Available

Date:September 10, 2021Title:Account ExecutiveLocation:Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
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If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how.

Can**Presponsibilities include soliciting new business through prespectives and cold** calling, managing and growing existing accounts and budgets, and developing and Share Job



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| Subject: | You have a new notification on Handshake |

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Hello Lauren,



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Hello Lauren,



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Hello Lauren,



Mary C approved the job Beasley Media Group Detroit Account Executive at Eastern Michigan

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Hello Lauren,



Justin 5 f approved the job Beasley Media Group Detroit Account Executive at Grand Valley State

1 minute ago

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landshake <handshake@notifications.joinhandshake.com> aturday, September 11, 2021 3:11 PM auren Conn ou have a new notification on Handshake

Handshake You have a new notification

Hello Lauren,



 Robert S. P
 a approved the job Beasley Media Group Detroit Account Executive at Macomb Community

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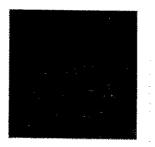


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landshake <handshake@notifications.joinhandshake.com> /onday, September 13, 2021 8:36 AM auren Conn ou have a new notification on Handshake

Handshake You have a new notification

Hello Lauren,



<u>Madison 5</u> approved the job <u>Beasley Media Group Detroit Account Executive</u> at <u>Saginaw Valley State</u> <u>University</u>

2 minutes ago

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| Sent: | Saturday, September 11, 2021 11:23 PM |
| To: | Lauren Conn |
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Handshake You have a new notification

Hello Lauren,



TJ approved the job Beasley Media Group Detroit Account Executive at University of Michigan-Flint

less than a minute ago

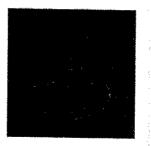
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| From: | Handshake <handshake@notifications.joinhandshake.com></handshake@notifications.joinhandshake.com> |
|----------|---|
| Sent: | Monday, September 13, 2021 9:07 AM |
| To: | Lauren Conn |
| Subject: | You have a new notification on Handshake |

Handshake You have a new notification

Hello Lauren,

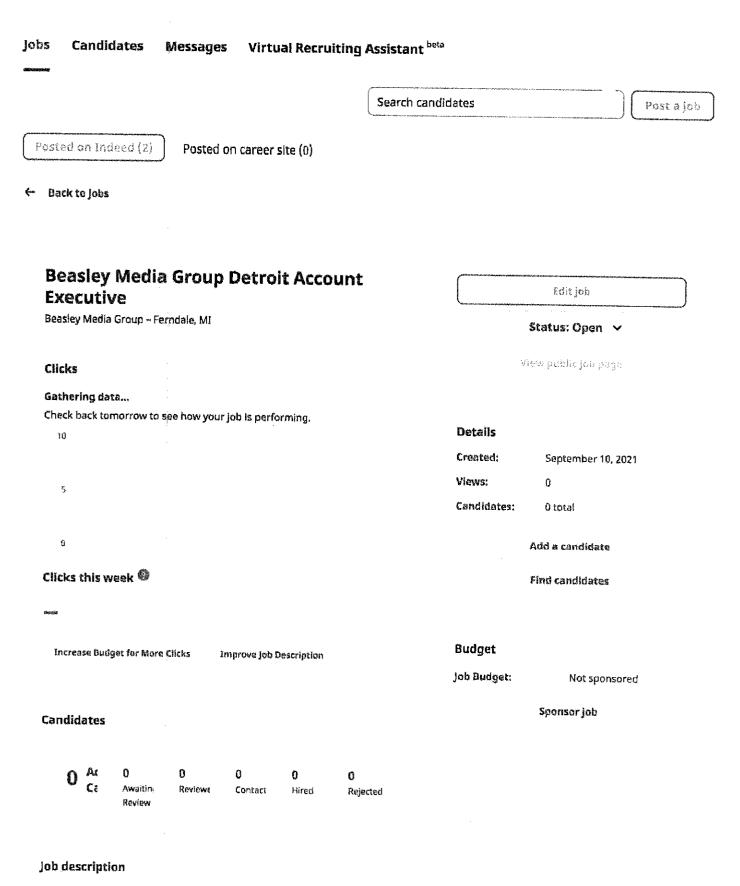


Casandra P / approved the job Beasley Media Group Detroit Account Executive at Western Michigan University

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Position Available

9/10/21, 6:14 PM

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Last Date for Consideration: Ongoing - Until Filled

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This job has expired. Free posts eventually expire as older jobs fall back in search results. Reposting this job will improve its position in search results.

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Preview job post

This is how your job will look on Indeed

Beasley Media Group Detroit Account Executive

Beasley Media Group - Ferndale, MI 48220

Position Available

Date: September 10, 2021 Title: Account Executive Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. **Beasley Media Group-Detroit's** top-rated stations **101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX**,

Close Preview

Pay and Benefits

https://employers.indeed.com/p#post-job/preview-job

Edit

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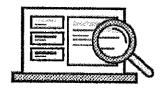
From: Sent: To: Subject:

Indeed for Employers <no-reply@indeed.com> Saturday, September 11, 2021 12:12 AM Lauren Conn Your Beasley Media Group Detroit Account Executive job is live on Indeed!

findeed for employers

Your job is live!

Your Beasley Media Group Detroit Account Executive role for Beasley Media Group in Ferndale, MI 48220 is ready for job seekers to see!



i i i i i ew the positing

Free postings are live for 30 days. Your job will pause on 10/10/2021.



Have questions? Contact Client Services <u>1-800-430-6955</u>

dia Group - Detroit | Linkedin





You posted this job on September 15, 2021

Manage job post

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OBFASLEY

Beasley Media Group Detroit Account Executive

Beasley Media Group - Detroit Ferndale, MI (On-site) 18 minutes ago

🕼 Full-time

51-200 employees

📲 13 connections - 1 school alumni

: See recent hiring trends for Beasley Media Group - Detroit. Try Premium for free

Easy Apply .



About the job

Position Available

Date:September 10, 2021Title:Account Executive

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?

9/15/21, 4:24 PM

(2) Branley Media Group Detroit Account Executive | Beasler Media Group - Detroit | Linkedin



Contact the job poster



Lauren Conn Executive Assistant at Beasley... PREMIUM Send InMail

See less 🔿

Pay range unavailable

Salary information is not available at the moment.

Are you interested in salary information for this job? Yes / No

Featured benefits

Gased on information provided by the employer

Medical insurance) [Dental insurance] [Vision insurance] [401(k)] [Disability insurance]

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Get a resume review



Lauren Conn Executive Assistant at Beasley M...

About the company



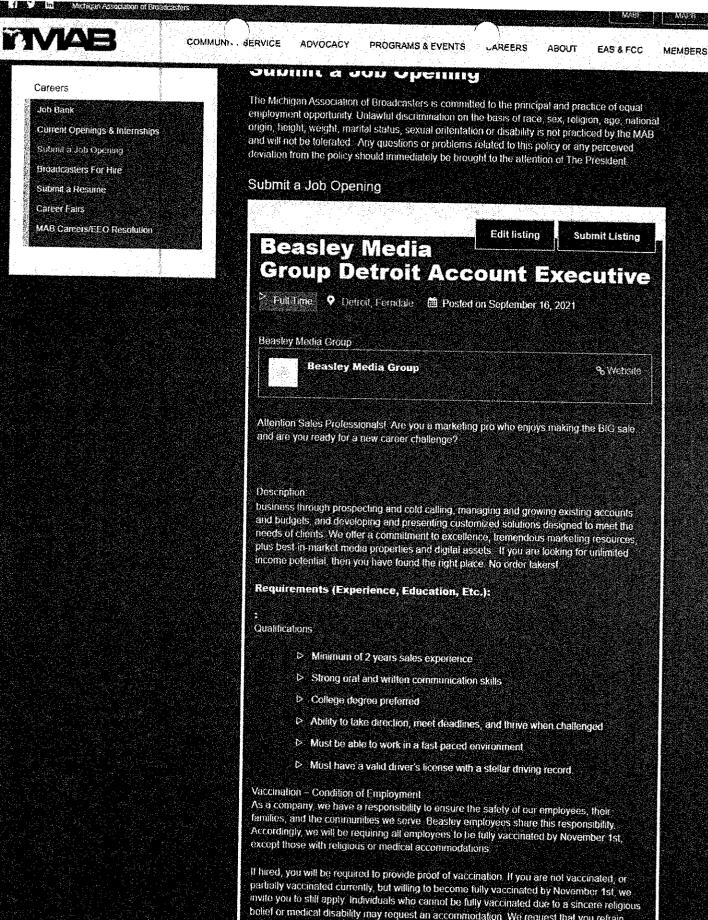
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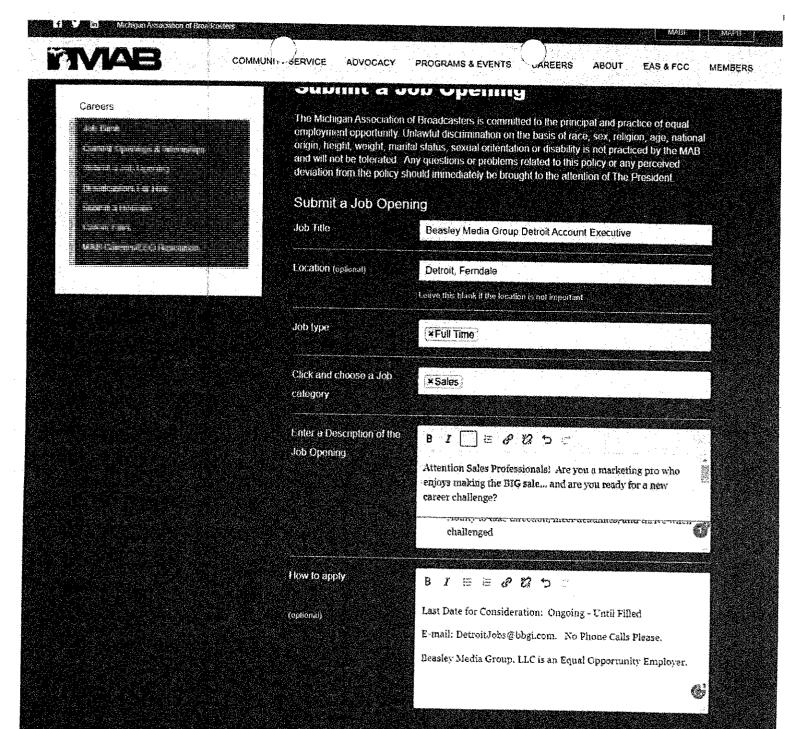
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bolief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted



Application email/URL (optional)

Application Deadline

(optional)

Company Details

Call Lefters

Beasley Media Group

detroitjobs@bbgi.com

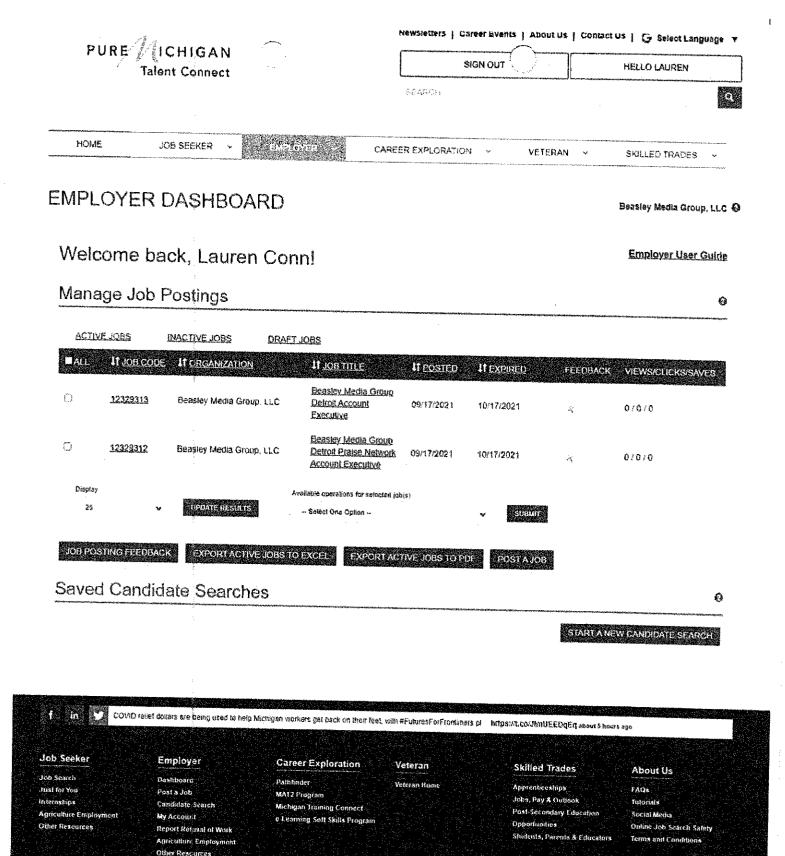
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Click to select an expiration date for this listing.

Company Name (optional)

Beasley Media Group

Please enter your company or corporate name if not entered above. For blind



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Attention Sales Professionals1 Are you a marketing pro who enjoys making the BIG sale — and are you ready for a new career challenge?

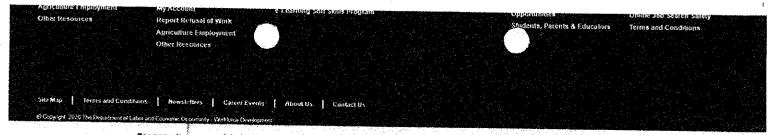
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- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

if you answered yes to these questions, we should talk. Beasley Metha Group- Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM. Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-



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Beasley Media Group

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Lauren Cora

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| Job Information | |
|-----------------|---|
| Job ID | n en |
| Job Title | Beasley Media Group Detroit Account Executive |
| Job Description | Position Available |
| | Date: September 10, 2021 |
| | Title: Account Executive |
| | Location: Detroit, MI |
| | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale and are you ready for a n career challenge? |
| | Description: |
| | • Do you naturally build trust and relationships with people you meet? |
| | · Are you comfortable dealing with high-level decision-makers? |
| | • Can you be direct and convincing when you know it's right for the client? |
| | • Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WF |
| | Are you patient with a longer selling cycle and can follow it through? |
| , | • Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WR 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers? |
| | Qualifications: |
| | • Minimum of 2 years sales experience |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
| | Must be able to work in a fast-paced environment. |
| | Must have a valid driver's license with a stellar driving record. |
| · · · · · | Vaccination - Condition of Employment |
| | As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities v serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, except those with religious or medical accommodations. |
| | If hired, you will be required to provide proof of vaccination. If you are not vaccinated, or partially vaccinated currently but willing to become fully vaccinated by November 1st, we invite you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will remain confidential. |

Last Date for Consideration: Ongoing - Until Filled

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| 6552614 | Beasley Media Group Detroit Account Executive | \$ • | Full Time | 10/16/2021 | | | | |
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| 6331982 | Beasley Media Group Detroit On-Air Host | | Full Time | 06/30/2021 | | | ş | |

Showing 1 to 10 of 26 entries

6100164 WMGC, WDMK, WDMK-HD2 Marketing Director

Beasley Media Group Detroit

6167270 WMGC and WDMK Brand Manager

6282653

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College Central Network[®]

6316910 Beasley Media Group Detroit Digital Project Coordinator

Beasley Media Group Detroit Account Executive

105.1 The BOUNCE Assistant Program Director/Afternoon Host

Full Time

Full Time

Full Time

Full Time

Full Time

Full Time

01/20/2021

12/21/2020

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Next

From:

Sent:

Subject:

To:

Lauren Conn Thursday, September 16, 2021 2:17 PM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunities Attachments: Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf; PRAISE Account Executive Ad 09.10.2021.pdf

Hi Kevin~

Beasley Media Group Detroit has 2 open opportunities available. I'm attaching the new postings. We are hiring for Account Executive and an Account Executive for the Detroit Praise Network. Wasn't sure if these should still come to you. ③

Thanks!



Lauren Conn

Executive Assistant BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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From:Lauren ConnSent:Thursday, September 16, 2021 2:25 PMTo:Kevin CarterSubject:RE: Beasley Media Group Detroit Job Opening Opportunities

Sounds good. C Thanks so much!

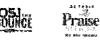


Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









From: Kevin Carter [mailto:kevin@ramp247.com] Sent: Thursday, September 16, 2021 2:24 PM To: Lauren Conn <Lauren.Conn@bbgi.com> Subject: Re: Beasley Media Group Detroit Job Opening Opportunities

Thanks, Lauren... will try and get to these this week.

Kevin Carter RAMP (Radio and Music Pros) 661-294-9408

From: Lauren Conn <Lauren.Conn@bbgi.com>

Date: Thursday, September 16, 2021 at 11:21 AM To: "Kevin (Kevin@RAMP247.com)" <Kevin@RAMP247.com> Subject: Beasley Media Group Detroit Job Opening Opportunities

Hi Kevin~

DASHBOARD JOB BOARD

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Job Detail Information

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| Job Information | |
|-----------------|--|
| Job ID | 6552638 |
| Job Title | Beasley Media Group Detroit Account Executive |
| Job Description | Position Available |
| | Date: September 10, 2021 |
| | Title: Account Executive |
| | Location: Detroit, Mi |
| | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale and are you ready for a new career challenge? |
| | Description |
| | • Do you naturally build trust and relationships with people you meet? |
| | Are you comfortable dealing with high-level decision-makers? |
| | • Can you be direct and convincing when you know it's right for the client? |
| | Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WRIF, |
| | • Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers ⁶ |
| | Qualifications: |
| | Minimum of 2 years sales experience |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
| | Must be able to work in a fast-paced environment. |
| | Must have a valid driver's license with a stellar driving record. |
| | Vaccination - Condition of Employment |
| | As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beasley employees stare this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, except those with religious or medical accommodations. |
| | If hired, you will be required to provide proof of vaccination. If you are not vaccinated, or partially vaccinated currently, but willing to become fully vaccinated by November 1st, we invite you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that |

- ANURAL CONTRACTOR

vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted.

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The job has been reposted as job #6552638.

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On Hold: not yet reviewed; displayed on a pink background Pending: reviewed and approved; scheduled to become Active on a future date Under Review: additional information is needed for approval Active: reviewed and approved; visible to job seekers Expired: Expiration Date has been reached; no longer visible to job seekers: displayed in

red text Not Approved: reviewed but not approved for display to job seekers

Click on the Status header to sort the jobs by status (Active, Expired, etc.).

Post a New Job

Click the **Job ID** to view a posting as job seekers will see it. Click the *I* icon to Edit a job posting. Click the II icon to Expire an active job posting. Click the II icon to Repost a job posting. Click the III icon to view Submissions to a posting.

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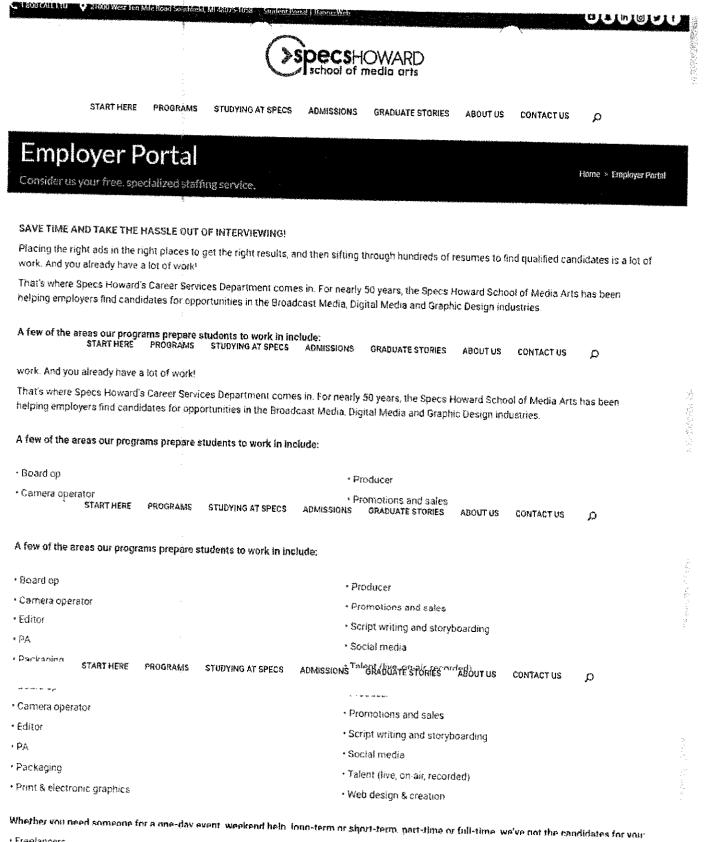
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| 6552638 | Account Executive | Full Time | 10/15/2021 🖋 | | |
| | Expired | | н 1. 1. | | |
| 6332001 | Beasley Media Group Detroit On-Air Host | Full Time | 06/30/2021 | | Ŧ |
| 6398090 | Beasley Media Group Detroit Digital Program Director | Full Time | 06/07/2021 | | Ŗ |
| 6327160 | Digital Assistant | Full Time | 02/15/2021 | | Ŗ |
| 6316919 | Detroit Digital Project Coordinator | Full Time | 01/31/2021 | | ¥ |
| 6281915 | Account Executive | Full Time | 12/30/2020 | | N. |
| 6274565 | 105.1 The BOUNCE Assistant Program Director/Afternoon Host | Full Time | 11/07/2020 | | Ŗ |
| 6222748 | Seasley Media Group Detroit Operations Manager | Fuli Time | 08/08/2020 | | |
| 6167279 | WMGC and WDMK Brand Manager | Full Time | 04/09/2020 | | A |
| 6100173 | WMGC, WDMK, WDMK-HD2 Marketing Director | Full Time | 01/18/2020 | | ¥ |
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Job Candidate Request Form

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Admin/HR

Company Address

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48220

Phone

(248) 591-6864

Email +

lauren.conn@bbgi.com

Company and Culture

Title of Position You Are Seeking to Fill +

Beasley Media Group Detroit Praise Network Account Executive

Job Description

Position Available

| Date | September 10th, 2021 |
|----------|--|
| T iffer | Account Executive - Demon PRAISE Network |
| Location | Detroit, Mi |

Upload Job Description

Choose File No file chosen

Permitted files - pdf. .doc. .docx, .txt

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Accepted file types: pdf, doc, docx, txt, Max, file size: 8 MB.

Michigan

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| From: Sent: To: Cc: Subject: | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu> Thursday, September 16, 2021 2:47 PM Lauren Conn Lauren Conn</aaumcareer@umich.edu> |
|--|---|
| Subject: | Your order on Alumni Association of the University of Michigan Job Board |

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| Contact: | |

September 16, 2021 00413998 lauren.conn@bbgi.com

JOB POSTING DETAILS:

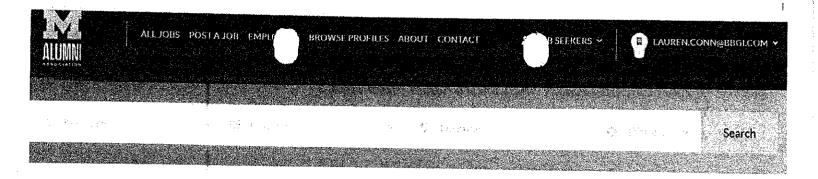
Title: Company: Location: Expires:

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Beasley Media Group Ferndale, MI, USA October 16, 2021

Beasley Media Group Detroit Account Executive

ORDER DETAILS:



Browse the Alumni Association's Exclusive Job Board

Employers are always seeking alumni talent, and you have access to available positions through the Alumni Association's job board. Browse the directory below to view open internship and employment positions posted by companies and recruiters, many of whom are U-M alumni.

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| | Beasley Media Group Detroit Account Executive | 1. 1977 ili | Sign up for Job Alerts |
| | Beasley Media Group Detroit Praise Network Account Executive Beasley Media Group © Ferndale, MI, USA | | Buell Address |
| 41058 450000 4780000 | Account Representative for Paid Media & Public Affairs | an a | Select your Category + |
| AC Talent | Financial Management Consultant - Corporate F.A.C.T.S. | | Creste Alert |
| AC Talent | Business Development Specialist - SBD Automotive - North America | | |
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- Mall Order Seasonal Customer Service Center Holiday Crew
- 😳 Zingerman's Mail Order 🔗 Ann Arbor, MI, USA

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Documentation of announcements sent to organizations requesting job notifications.

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Position Available

Date:September 10, 2021Title:Account ExecutiveLocation:Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high level decision makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers!

Qualifications:

- Minimum of 2 year sales experience
- Strong oral and written communication skills
- College degree preferred
- Ability to take direction, meet deadlines and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have valid driver's license with stellar driving record.

Vaccination - Condition of Employment

As a company we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, excepting those with religious or medical accommodations.

| From: Sent: To: Subject: | Lauren Conn Friday, September 10, 2021 11:29 AM 'marcia.fishman@sagaftra.org'; 'Detroit Urban League Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'Sandra Rice (Sandra.Rice@nbcuni.com)'; 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University of Phoenix Detroit Main Campus- Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' Beasley Media Group Job Posting- Account Executive and Detroit Praise Network |
|-----------------------------------|---|
| Attachments: | Account Executive PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ③

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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| From: Sent: To: | Lauren Conn Friday, September 10, 2021 11:27 AM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University |
|-----------------------|---|
| Subject: | Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive |
| Attachments: | PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ⁽¹⁾

Thanks!



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Lauren Conn

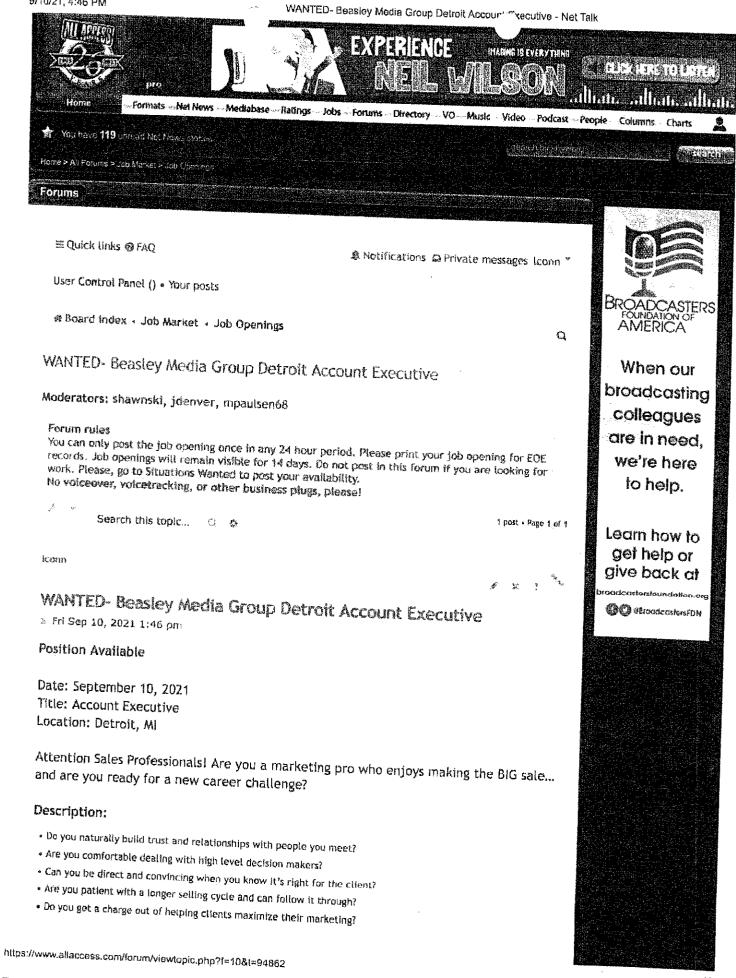
Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com



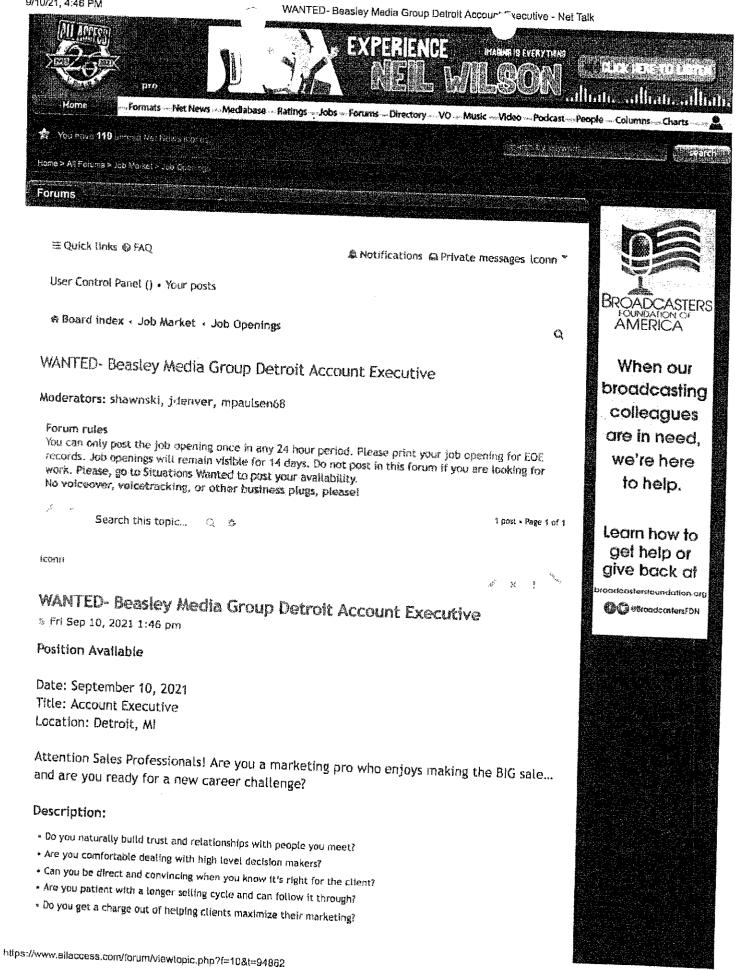


1051 BOUNCE Praise





9/10/21, 4:46 PM



9/10/21, 4:46 PM

- Jobs (/jobs) Beasley Media Group Detroit Account Executive

Job #5336804 • Created 9/10/2021 by Lauren Conn • Expires 12/31/2021

Edit (/jobs/5336804/edit) More Actions -

Details (/jobs/5336804) Schools (/jobs/5336804/schools) Matches (/jobs/5336

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Post to more schools (/jobs/5336804/edit?initial_page=3)

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← Jobs (/jobs) **Beasley Media Group Detroit Account Executive**

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Job Detail Information

Job millionnation

| Job ID | 6552614 |
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| Job Title | Beasley Metha Group Detroit Account Executive |
| Job Description | Position Available |
| | Date September 10, 2021 |
| | Title Account Executive |
| | Lucation Detroit, MI |
| | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale — and are you ready for a new career challenge? |
| | Description |
| | Do you naturally build trust and relationships with people you meet? |
| | Are you comfortable dealing with high-level decision-makers? |
| | . Can you be direct and convincing when you know it's right for the client? |
| | Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should task. Beasley Media Group: Detroit's top-rated stations TG1.1 WRIP |
| | Are you patient with a longer selling cycle and can follow it through? |
| | • Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WRIF 105.1 The BOUNCE .94.7 WCSX, 105.9 KISS-FM. Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting sustainized solutions designed to meet the needs of silents. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers' |
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| | Minimum of 2 years sales experience |
| | Strong oral and written communication skuls |
| | Sublege degree preferren |
| | Ability to take direction meet deadlines, and thrize when challenged |
| | Must be able to work in a fast-paced environment |
| | Must have a valid driver's license with a stellar driving record |
| | Vaccination - Condition of Employment |
| | As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities we servel Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, except those with religious or medical accommodations. |
| | If nired, you will be required to provide proof of vaccination, if you are not vaccinated, or particity vaccinated currently out willing to become fully vaccinated by November 1st, we myte you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted. |

Last Date for Consideration, Original - Unit Filma

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Brisules Media Group Ect. 2 an Equal Opportunity Empiriser

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|----------------------------|--|
| Type of Job | Full Tim |
| Job Locátion | Ferndale, Michigan 48220 |
| Expiration Date | 10/16/2021 |
| Job Requirements | |
| Degrees Wanted | None Required |
| Majors Wanted | Any Major |
| Job Targets Wanted | Any Job Target |
| Special Skills Wanted | |
| Other Job Requirements | |
| Company Information | |
| Company Name | Beasley Media Group |
| Employer Web Site | |
| | http://bbgi.com |
| Company Description | Radio Stations 101-1 WRIF, 94.7 WCSX, 105.1 WMGC, The ROAR WCSX-HD2, 105-9 WDMK-FM and The Defroit Praise Network |
| Equal Opportunity Employer | Yes |
| Contact Information | |
| Contaci | Name: Lauren Conn Address: 1 Radio Płaza, Ferndale, Mi 48220 Email: detroltjobs@bbgi.com Apply Onfine |
| Application Instructions | Last Date for Consideration, Ongoing - Until Filled |
| | E-mail DetroitJobs@blxgi.com. |
| | No Phone Calls Please |
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Beasley Media Group Detroit Praise Network Account Executive

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| From: Sent: To: Cc: Subject: | | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu> Thursday, September 16, 2021 2:47 PM Lauren Conn Lauren Conn Your order on Alumni Association of the University of Michigan Job Board</aaumcareer@umich.edu> |
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Date: Order #: Contact:

September 16, 2021 00413998 lauren.conn@bbgi.com

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JOB POSTING DETAILS: Title: Company:

Location: Expires:

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Beasley Media Group Detroit Account Executive Beasley Media Group Ferndale, MI, USA October 16, 2021

ORDER DETAILS:



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| Α ⊊#ξ ά 1944 19.94 2944 19.94 | Account Representative for Paid Media & Public Affairs Alpér Strategies & Media — Grosse Pointe, MI, USA | Select your Category + |
| A Talent | Financial Management Consultant - Corporate F.A.C.T.S. Corporate F.A.C.T.S. Plymouth, MIL USA | Create Alert |
| AC Talent | Business Development Specialist - SBD Automotive - North America SBD Automotive — Ann Arbor, Mi, USA | Φ. |
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Preview your Job Posting

This is how your job posting will appear to job seekers. If you need to make corrections, just edit and preview it again,

Beasley Media Group Detroit Account Executive

Beasley Media Group

V Ferndale, MI, USA

Salex Arts/entertainment/media

Position Available

Date: September 10, 2021

Title: Account Executive

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro-who enjoys making the BIG sale... and are you ready for a new career

Description:

- Do you naturally build trust and relationships with people you meet?
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- Do you get a charge out of helping clients maximize their marketing?

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Qualifications:

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- Must have a valid driver's license with a stellar oriving record.

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Last Date for Consideration: Ongoing - Until Filled

E-mail: DetroitJobs@bbgi.com. No Phone Calls Please

From: Sent: To: Subject:

Linkedin Jobs <jobs-listings@linkedin.com> Wednesday, September 15, 2021 4:05 PM Detroit - Jobs Your job post is live!

Linked

Congrats, your job is posted on LinkedIn!

Hi Lauren,

Your job post is now live!

Beasley Media Group Detroit Account Executive Beasley Media Group - Detroit, Ferndale, Michigan, United States

BEASLEY BEASLEY

Posted 9/15/2021



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| Title: | |
|--------------|--|
| Date Opened: | |
| Location: | |

Digital Sales Strategist May 6th, 2022 Detroit, MI

Description:

Beasley-Detroit – a leader in digital marketing – is hiring a Digital Sales Strategist to work with our talented team of salespeople and clients.

The Digital Sales Strategist's (DSS) deep expertise in digital sales will be utilized in creating and providing recommendations and strategies to account managers and clients. Candidates must be well-versed in Programmatic Display, OTT/CTV, E-mail, Geo-Fencing, SEM/SEO, Social and Content marketing while being analytical, organized, solution-minded, and customer-centric. The majority of the workday will be on the street with AE's making face-to-face sales calls to local, regional, and national clients/buyers.

The DSS will work cooperatively with our Sales and Digital Operations Teams to strategize, sell, and execute flawless digital campaigns, sharing the following responsibilities:

- Perform customer needs analysis (CNA) in the field to uncover the client's goals and strategic objectives
- Create custom strategies and tactics to achieve clients' goals and format them into custom clientfacing proposals
- Close sales with account executives and execute digital solutions for clients
- Communicate specific product benefits and processes to clients to ensure quality and timely execution of purchased products
- Interpret results and optimize the campaign against key performance indicators, including evaluating Google Analytics
- At the end of the campaign, present custom performance reports that effectively analyze how the customer goals were met or exceeded to increase retention and upsell

Qualifications:

- Experience successfully developing and selling strategic digital proposals.
- Sense of urgency with strong presentation and closing skills
- Confident personality with a history of success in a goal-oriented, highly accountable environment
- Critical thinking and ability to manage complex details in client campaigns
- Ability to multi-task and work with multiple sellers and clients at the same time
- Excellent communication and planning skills
- Google Analytics certification preferred
- Automotive product sales experience a major plus
- Valid driver's license, good driving record, and insurability required

Last Date for Consideration: Until filled.

Interested applicants should indicate where they found this posting when submitting a cover letter and resume to: <u>detroitiobs@bbgi.com</u> No phone calls, please.

Beasley Media Group requires all employees to be fully vaccinated against the coronavirus disease 2019 (COVID-19), excepting those granted an accommodation.

Beasley Media Group, LLC is an Equal Opportunity Employer

From: Sent: To: Subject:

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Business Office <no-reply@sharepointonline.com> Friday, May 6, 2022 2:26 PM Lauren Conn Job Postings - Digital Sales Strategist Ad 05.06.2022.pdf

Digital Sales Strategist Ad 05.06.2022.pdf has been added



Lauren Conn 5/6/2022 2:25 PM

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Digital Sales Strategist

Beasley Mecha Group

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Date Opened May 5th 2022

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From: Sent: To: Subject:

Colin Hazelton Friday, May 6, 2022 4:34 PM Lauren Conn Re: Ad for Website

Hi Lauren,

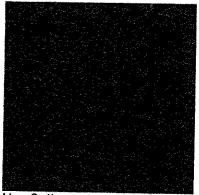
All set, job has been posted and the two removed.

Have a great weekend!

Colin Hazelton Art Director Beasley Media Group, Inc. 1520 South Blvd, Suite 300 Charlotte, NC 28203 Office: 704-227-8036



From: Lauren Conn <Lauren.Conn@bbgi.com> Date: Friday, May 6, 2022 at 2:29 PM To: Colin Hazelton <Colin.Hazelton@beasley.digital> Subject: RE: Ad for Website



Hey Colin~

Can we add this ad to the website? We also want to remove the Videographer and General Sales Manager listing. \textcircled

Thanks!

EEO/ Careers

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Beasley Media Group is an Equal **Opportunity Employer**

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Beasley Media Group Detroit Careers



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| From: | Lauren Conn |
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| Sent: | Monday, May 9, 2022 11:29 AM |
| To: | 'marcia.fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond |
| | (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit |
| | Workfoce Development Department'; 'Sandra Rice (Sandra.Rice@nbcuni.com)'; |
| | 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- |
| | Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy |
| | (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University of Phoenix Detroit |
| | Main Campus- Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association |
| | (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' |
| Subject: | Beasley Media Group Job Posting- Digital Sales Specialist |
| Attachments: | Digital Sales Strategist Ad 05.06.2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for Digital Sales Specialist. Please see attached and post. ©

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator **BEASLEY MEDIA GROUP, LLC | DETROIT** WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com





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| From: Sent: To: Subject: | Lauren Conn Monday, May 9, 2022 11:27 AM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) Beasley Media Group Job Posting- Digital Sales Specialist |
|-----------------------------------|--|
| Attachments: | Digital Sales Strategist Ad 05.06.2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Digital Sales Specialist. Please see attached and post. ©

Thanks!



Lauren Conn

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| From: | grandrapids cs <grcs@davenport.edu></grcs@davenport.edu> |
|--------------------------|--|
| Sent: | Monday, May 9, 2022 12:52 PM |
| To: | Lauren Conn |
| Subject: Attachments: | Re: Beasley Media Group Job Posting- Digital Sales Specialist Employer Instructions Handshake Account Creation.docx |

Hello Lauren,

Thank you for reaching out to us, we appreciate your interest and job opportunities for DU students, we encourage you to use the recruiting system called Handshake, which can be found at <u>app.joinhandshake.com</u>

Kindly consider by creating an account and requesting Davenport University as a college to recruit from. I have attached instructions on how to get that started, once you do, we will approve you. You can then have access to post jobs and future open positions which will be immediately visible to our students.

I will be here and happy to assist further if needed.

Thank you, Yinka D

On Mon, May 9, 2022 at 11:27 AM Lauren Conn <Lauren.Conn@bbgi.com> wrote:



Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Digital Sales Specialist. Please see attached and post. ③

Thanks!

| From: Sent: | Jason C s@jvshumanservices.org> Monday, May 9, 2022 4:05 PM |
|----------------|--|
| To: | Lauren Conn |
| Subject: | RE: Beasley Media Group Job Posting- Digital Sales Specialist |

I'm happy to share this with our job seekers.

From: Lauren Conn <Lauren.Conn@bbgi.com>

Sent: Monday, May 9, 2022 11:27 AM

To: 'Albion College' <careers@albion.edu>; 'CMU' <careers@cmich.edu>; 'Davenport University' <careerservices@davenport.edu>; 'Davenport University' <grcs@davenport.edu>; 'Madonna Universitycbrant@madonna.edu' <cbrant@madonna.edu>; 'Mustapha Mounajed' <mmounajed@accesscommunity.org>; 'Oakland University' <mack@oakland.edu>; 'The Association for Women in Communications, Detroit Chapter' <info@womcomdetroit.org>; 'Wayne State University Career Services' <edickson12@wayne.edu>; Jason Charnas <jcharnas@jvshumanservices.org>

Subject: Beasley Media Group Job Posting- Digital Sales Specialist

This message was sent from someone outside of JVS Human Services. Please make sure you trust the sender before clicking on any links or attachments.

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Digital Sales Specialist. Please see attached and post. ⁽³⁾

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC J DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











| From: | • | Lauren Conn |
|--------------|---|---|
| Sent: | | Monday, May 9, 2022 11:28 AM |
| To: | | 'adcraft@adcraft.org' |
| Subject: | | Beasley Media Group Job Posting- Digital Sales Specialist |
| Attachments: | | Digital Sales Strategist Ad 05.06.2022.pdf |

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Beasley Media Group Detroit Digital Sales Specialist ۲ Deasley Media Group, Inc.

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Epolications close on June forn, 2022 at 3 00 pm &

Job Description

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About Beasley Media Group, Inc.

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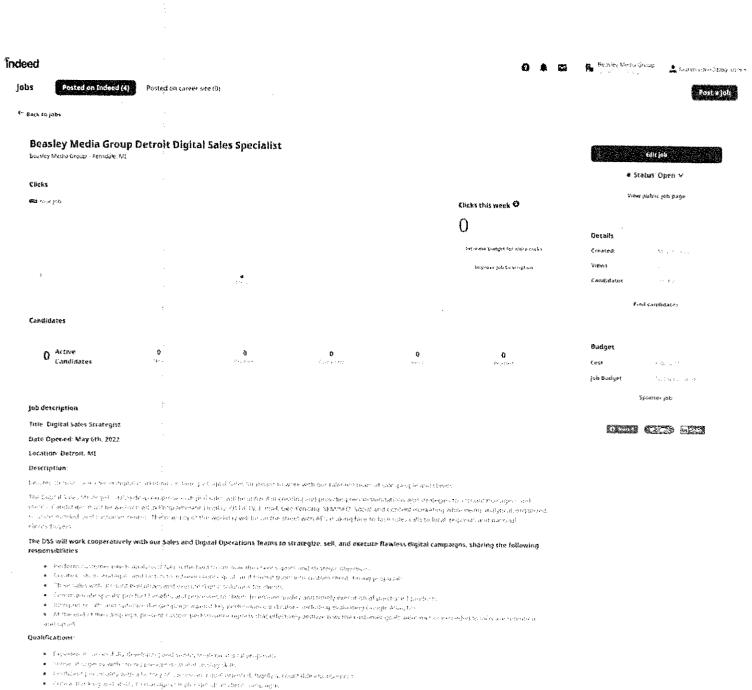
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Job details Salary \$12.524 (0.1.524)

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Benefits

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Full job Description

Title: Digital Sales Strategist

Date Opened May 6th 2022

Location: Detroit M

Description

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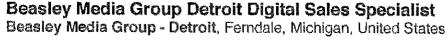
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Posted 5/10/2022



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Title Digital Sales Shatogeri Date Opened May Sm 2022 Location Detroit Mi

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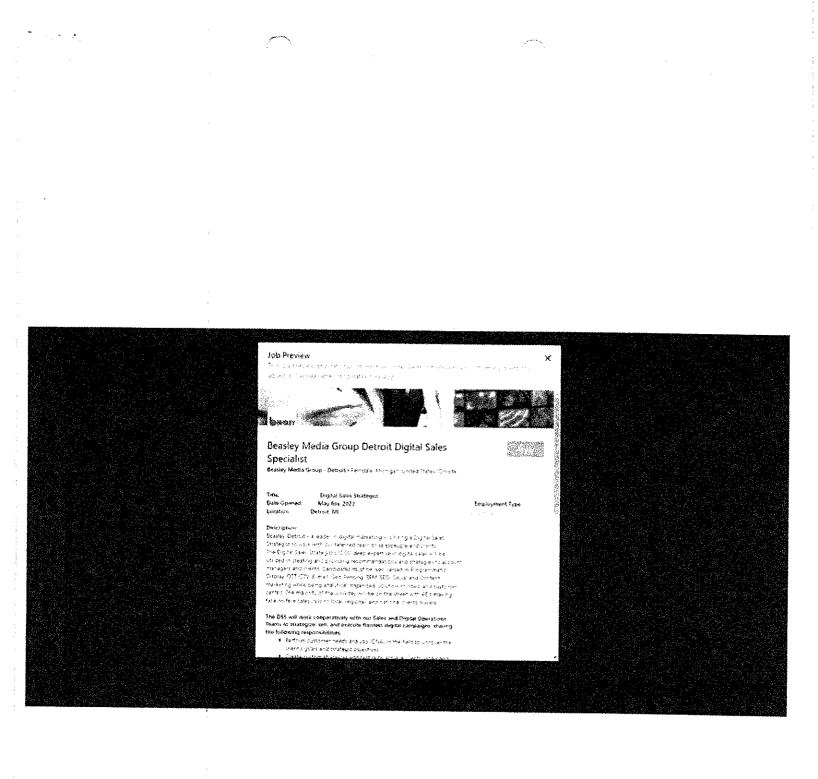
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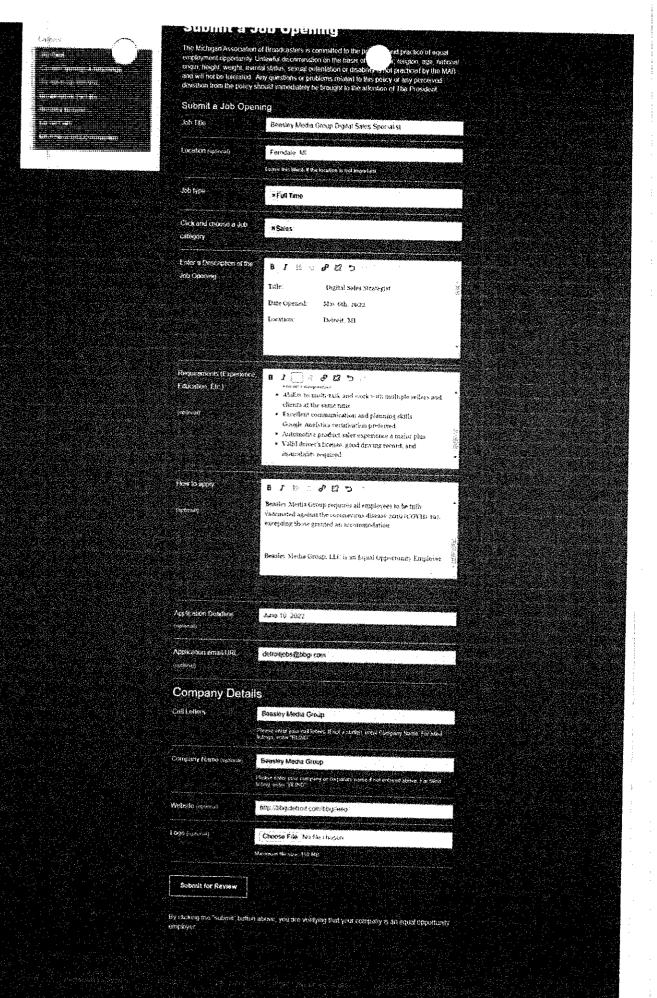
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Michigan Association of Broadcasters 222 N. Chestnal Speet

| From: Sent: T | PATRICIA E JS <patricia.e nds@="" soakpark.org=""> Tuesday, May 10, 2022 2:44 PM</patricia.e> |
|---------------------|---|
| To: | Lauren Conn |
| Subject: | Re: Beasley Media Group Job Posting- Digital Sales Specialist |

Hi Lauren,

I will circulate this posting.

Pat

Patricia Edmonds, BSP/ CDF **Business Services - Career Advisor Oakland County Michigan Works! Oak Park** 22180 Parklawn, Room 105 Oak Park, MI 48237 (0) 248 ***** Fax: 248-Michigan Relay Center - TYY 711

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"Many of life's failures are people who did not realize how close they were to success when they gave up." -Thomas Edison

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Tuesday, May 10, 2022 1:57 PM To: PATRICIA EDMONDS < PATRICIA.E ___:@r vrksoakpark.org> Subject: RE: Beasley Media Group Job Posting- Digital Sales Specialist

External Message

Hi Pat~

I have this position posted on the website The job code is 47477465

Thanks 3

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JOB DETAILS

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CLEANS ASOLC BEASLEY MEDIA GROUP LLC

Beasley Media Group Detroit Digital Sales Specialist

Job Description

| Title: | Digital šales Sirampist |
|--------------|-------------------------|
| Data Connad: | May 85, 2022 |
| Location: | Detroit, Mi |

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Additional Requirements

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- Expiration Date 6-10/2022

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From: Sent: To: Subject:

Lauren Conn Tuesday, May 10, 2022 1:58 PM 'PATRICIA EDMONDS' RE: Beasley Media Group Job Posting- Digital Sales Specialist

Hi Pat~

I have this position posted on the website The job code is 47477465

Thanks 🕲



Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

beasley.digital



From: Lauren Conn

Sent: Monday, May 9, 2022 11:29 AM

To: marcia.fishman@sagaftra.org; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)' <shelita.richmond@deturbanleague.org>; 'Detroit Urban League-NC Anderson' <ncanderson@deturbanleague.org>; Detroit Workfoce Development Department <detroitmwa@emptrain.ci.detroit.mi.us>; 'Sandra Rice (Sandra.Rice@nbcuni.com)' <Sandra.Rice@nbcuni.com>; placement@focushope.edu; dwhite@detroitnaacp.org; 'MI Works Oak Park Center- Pat Edmonds' <pedmond@oakparkcareercenter.org>; laked@oakgov.com; University of Detroit Mercy (careerlink@udmercy.edu) <careerlink@udmercy.edu>; umd-careersv@umich.edu; University of Phoenix Detroit Main Campus- Ebony Taylor <ebony.taylor@phoenix.edu>; mwhitfi1@wcccd.edu; 'MSU Alumni Association (careers@uadv.msu.edu)' <careers@uadv.msu.edu>; kimberlyh@myacc.org; radiofacts@gmail.com Subject: Beasley Media Group Job Posting- Digital Sales Specialist

Hi everyone~

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From: Sent: To: Subject: Attachments:

Lauren Conn Monday, May 9, 2022 11:26 AM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunity Digital Sales Strategist Ad 05:06:2022.pdf

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for a Digital Sales Specialist for our cluster.

Thanksl





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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| ob ID | 6759004 |
| ob Title | Beasley Media Group Detroit Digital Sales Specialist |
| ob Description | Title: Digital Sales Strategist |
| | Date Opened: May 6tb, 2022 |
| | Location: Detroit, Mi |
| | Description: |
| | . Beasley-Detroit a leader in digital marketing is biring a Digital Sales Strategist to work with our talented team of salespeople and clients. |
| | The Digital Sales Strategist's (DSS) deep expensive in ifigital sales will be utilized in creating and providing recommendations and strategies to account managers and clients. Candidates must be well-versed in Programmatic Display, OTT/CTV, E-mail, Geo-Fencing, SEM/SEO, Social and Content marketing while being analytical, organized, solution-minided, and customer-centric. The majority of the workday will be on the street with AE's making face to-face sales calls to local, regional, and national clients/buyers. |
| | The DSS will work cooperatively with our Sales and Digital Operations Teams to strategize, sell, and execute flawless digital campaigns, sharing the following responsibilities: |
| | The Digital Sales Strategiat's (DSS) deep expertise in digital sales will be utilized in creating and providing recommendations and strategies to account managers and clients. Candidates must be well-versed in Programmatic Display, OTT/CTV, E-mail, Geo-Fencing, SEM/SEO, Social and Content marketing while being analytical, organized, solution minded, and customer-centric. The majority of the workday will be on the street with AE's making face-to-lace sales calls to local, regional, and national clienta/taryers. |
| | The DSS will work cooperatively with our Sates and Digital Operations Teams to strategize, sell, and execute flawless digital campaigns, sharing the following responsibilities: |
| | Perform customer needs analysis (CNA) in the field to uncover the client's goals and strategic objectives |
| | Create custom strategies and tactics to achieve clients' goals and format them into custom client-facing proposals |
| | · Close sales with account executives and execute digital solutions for clients |
| | Communicate specific product benefits and processes to chents to ensure quality and timely and execute flawless digital campaigns, sharing the following responsibilities: |
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| | Create sustom strategies and factors to achieve chents' goals and format them into custom client-facing proposals |
| | Close sales with account executives and execute digital solutions for clients |
| | Communicate specific product benefits and processes to clients to ensure quality and timely execution of purchased products |
| | Interpret results and optimize the campaign against key performance indicators, including evaluating Google Analytics |
| | At the end of the campaign, present custom performance reports that effectively analyze how the customer goals were met or exceeded to increase retention and upself. |
| | Qualifications: |
| | · Experience successfully developing and selling strategic digital proposals |
| | Sense of urgency with strong presentation and closing skills |
| | · Confident personality with a history of success in a goal-oriented, highly accountable |

· Critical thinking and ability to manage complex details in client campaigns

· Ability to multi-task and work with multiple sellers and clients at the same time

· Excellent communication and planning skills

Google Analytics certification preferred

Automotive product sales experience a major plus

· Valid driver's license, good driving record, and insurability required

Last Date for Consideration: Until biled

Interested applicants should indicate where they found this posting when submitting a cover letter and resume to: detroitjobs@bhgi.com No phone calls, please.

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Active: reviewed and approved; visible to job seekers

Expired: Expiration Date has been reached, no longer visible to job seekers, displayed in red text

Not Approved reviewed but not approved for display to job seekets

Click on the Status header to soit the jobs by status (Active, Expired, etc.).

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| Beasley Media Group Detroit Digital Sales Specialist | Full Time | 06/09/2022 | • | |
| beniquE | | | | |
| Beasley Media Group Detroit Videographer | Fuli Time | 02/12/2022 | | 鄴 |
| General Sales Manager | Full Time | 01/13/2022 | | 寧 |
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| Beasley Media Group Detron Gn-Air Host | Full Time | 06/30/2021 | | ¥ |
| Heasley Medin Group Detroit Digital Program Difector | Foll Tupe | 06/07/2021 | | 皐 |
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| | On Hold Seasley Media Group Detroit Digital Sales Specialist Expired Seasley Media Group Detroit Videographer General Sales Manager Beasley Media Group Detroit Account Executive Beasley Media Group Detroit On-Air Host Beasley Media Group Detroit On-Air Host Beasley Media Group Detroit On-Air Host Beasley Media Group Detroit On-Air Host | On Hold Beasley Media Oroup Detroit Digital Sales Specialist Full Time Expired Full Time Beasley Media Group Detroit Videographer Full Time General Sales Manager Full Time Beasley Media Group Detroit Nideographer Full Time Beasley Media Group Detroit Nitegrated Sales Manager Full Time Beasley Media Group Detroit Account Executive Full Time Beasley Media Group Detroit Account Executive Full Time Beasley Media Group Detroit On-Air Host Full Time Beasley Media Group Detroit On-Air Host Full Time Beasley Media Group Detroit Digital Program Full Ti | On Hold Description Description Beasley Media Group Detroit Digital Sales. Specialist Full Time O6/09/2022 Beasley Media Group Detroit Videographier Full Time 02/12/2022 General Sales Manager Full Time 01/13/2022 Beasley Media Group Detroit Videographier Full Time 01/06/2022 Beasley Media Group Detroit Nitegrated Sales Manager Full Time 01/06/2022 Beasley Media Group Detroit Account Executive Full Time 10/16/2021 Beasley Media Group Detroit Account Executive Full Time 06/30/2021 Beasley Media Group Detroit On-Air Host Full Time 06/30/2021 Beasley Media Group Detroit Uigital Program Drector Full Time 06/07/2023 | On Hold Description Deformation Description Beasley Media Group Detroit Uignat Sales Specialist Full Time 06/09/2022 Image: Comparison of the com |

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From: Sent: To: Subject: Attachments:

Lauren Conn Tuesday, May 10, 2022 2:55 PM 'careerlink@udmercy.edu' RE: Beasley Media Group Job Posting- Digital Sales Specialist Digital Sales Strategist Ad 05.06.2022.pdf

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for Digital Sales Specialist. Please see attached and post. ©

Thanks!

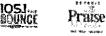


Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









From:Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu>Sent:Tuesday, May 10, 2022 3:10 PMTo:Lauren ConnCc:Lauren ConnSubject:Your order on Alumni Association of the University of Michigan Job Board



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May 10, 2022 00476710 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company: Location: Expires: Share now! Beasley Media Group Detroit Digital Sales Specialist Beasley Media Group Ferndale, MI, USA June 09, 2022

ORDER DETAILS:

Beasley Media Group Detroit Digital Sales Specialist

Beasley Media Group

Ø Ferndale, I-R, USA

Title: Digital Sales Strategist

Date Opened: May 6³⁸, 2022

Location: Detroit, Mi

Description:

Bessley-Detroit - a leader in algital marketing - is biring a Digital Sales Strategist to work with our talented team of salespeople and chents.

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The Digital Soles Strategist's (DSS) deep expertise in digital soles will be utilized in creating and providing recommendations and strategies to account managers and clients. Canoidates nust be well-verse at n Programmatic Display, OTF/CTV, E-mail, Geo-Date Opened: May 6th 2022

Location: Demost. MI

Description:

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The Digital Spies Strategist's (DSS) deep expendise in digital sales will be utilized in creating and providing recommendations and strategies to account managers and clinns. Condicates must be well-versed in Programmatic Display, OT 7/CTV, E-mail. Geo-Fencing, SEM/SEQ, Social and Content marketing while being analytical organized, solution minded, and customer-contric. The majority of the workstay will be on the su set with AE's making face to face sales calls to both, regional and national CHERIS Dovers.

The DSS will work cooperatively with our Sales and Digital Operations Teams to strategize, soli, and execute flawless digital campaigns, sharing the following responsibilities:

- · Perform customer needs analysis (CNA) in the field to uncover the client's goals and scrategic sujectives
- · Create custom strategies and tactics to achieve clients' goals and format them into custom client-facing proposals · Close sales with account executives and exercise digital solutions for clients.
- Communicate specific product bonefits and processes to clients to ensure quality and timely execution of purchased products
- · Interpret results and optimize the campaign against key performance indicators, including evaluating Google Analytics * At the end of the campaign, present custom performance reports that effectively analyze how the customer goals were met or exceeded to imprease recention and upself

Qualifications

- Experiences: coessfully developing and selfing strategic digital proposals
- Sense of urgency with strong presentation and closing skills
- Consident personality with a history of success in a gen-oriented, highly accountable อกประกฤทธร์จ
- * Critical thinking and ability to manage complex details in client compaigns
- * Ability to multi-task and work with multiple selfers and clients at the same time
- Excellent communication and planning skills
- Google Analytics certification preferred
- Automotive product sales experience a major plus
- Valle driver's license, good driving record, and insurability required

Last Date for Consideration: Until filled.

Interested applicants should indicate where they found this posting when submitting a caver jetter and resume to detroitfolm@bbgi.com No phone calls, please

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Beasley Media Group

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Ferndale, MLUSA

Title: Digital Sales Strategist

Date Opened: May 6th, 2022

Location: Detroit, Mi

Description:

Beasley-Dotroit - a leader in digital marketing - is hiring a Digital Sale's Strategist to work with our talented learn of salespeople and clients.

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The Digital Sales Strategict's (DSS) deep expersise in digital Jales will be utilized in creating and providing recommendations and strategies to account managers and clients. Candidates must be well-versed in Programmatic Display, OTT/CTV, E-mail, Geo-Fencing SEM/SEO. Social and Content marketing while being analytical organized, solution-minited, and customer-centric. The majority of the workday will be on the street with AE's making face-to-face sales calls to local, regional, and national clients/huyers.

The D55 will work cooperatively with our Sales and Digital Operations Teams to strategize, sell, and execute flavriess cligital campaigns, sharing the following responsibilities:

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- · Communicate specific product benefits and processes to clients to ensure quality and theely execution of purmased products
- Interpret results and optimize the campaign against key performance indicators, including evaluating Google Analytics
- At the end of the campaign, present custom performance reports that effectively analyze how the customer goals were met or oucerclind to increase retention and upsets

Qualifications:

- Experience accessfully developing and setting strategic digital proposals
- Sense of urgancy with strong presentation and closing skills
- Confident personality with a history of success in a goal-oriented, highly accountable environment
- Critical thinking and ability to manage complex cictails in client comparisos
- Ability to multi-rask and work with multiple selfers and clients at the same time
- Excellent communication and planning solits
- Google Analytics certification preferred
- Automotive product sales experience a major plus
- Valid driver's license, good driving record, and insurability required

Last Data for Consideration: Until Alied.

interested applicants should indicate where they found this posting when submitting a cover letter and resume te: detrolijobs@bbgl.com No phone calls, please.

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fi ¥ 🐵 in 🛤 Send Feedback 200 Fletcher St, Ann Arbor, MI 48109 600.847.4764 Jatumn@sinskhardy © 2022 Alumni Association of the University of Michigan Privacy Policy | Terms & Conditions This is how a student may see your job posting.



Beasley Media Group Detroit Digital Sales Specialist

Beasley Media Group, INC.

Full Time

Position Type Full Time

Work Authorization Citizen, Non-Citizen/Permanent Visa

Description

Title:Digital Sales StrategistDate Opened:May 6th, 2022Location:Detroit, MI

Description:

Beasley-Detroit – a leader in digital marketing – is hiring a Digital Sales Strategist to work with our talented team of salespeople and clients.

The Digital Sales Strategist's (DSS) deep expertise in digital sales will be utilized in creating and providing recommendations and strategies to account managers and clients. Candidates must be well-versed in Programmatic Display, OTT/CTV, E-mail, Geo-Fencing, SEM/SEO, Social and Content marketing while being analytical, organized, solutionminded, and customer-centric. The majority of the workday will

Important Dates

Posted On:

May 10, 2022

Application Deadline: Jun 10, 2022 Interested applicants should indicate where they found this posting when submitting a cover letter and resume to: detroitjobs@bbgi.com No phone calls, please.

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Location

Ferndale, Michigan United States

Desired Major(s)

All Majors

Salary Level

Negotiable

| Additional | Documents |
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From: Sent: To: Subject: walshcollege@csm.symplicity.com Tuesday, May 10, 2022 3:14 PM Lauren Conn WalshCareerLink - Job Posting Received

Dear Lauren:

Thank you for submitting your new "Beasley Media Group Detroit Digital Sales Specialist" job posting request. Your request has been received, and is currently being reviewed. Please note: Career Services approves jobs closely aligned with college majors and student/alumni career interests.

A confirmation email will be sent when the request is approved. Until the request is approved, you may review your request and make changes as necessary.

You have elected to receive resumes via: email.

If you have any questions, please contact us.

Thank you, Walsh Career Services

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This is how a student may see your job posting.

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Beasley Media Group Detroit General Sales Manager

Beasley Media Group, INC.

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Position Type

dol

Description

Position Available - General Sales Manager

Date Opened: December 13, 2021

. مىرىپ مىرىپ Location: Detroit, MI

Description:

Beasley Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales leader to manage our sales team in Detroit, Michigan. This position will report to our local Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally savvy, and demonstrate an ability to recruit, develop, and motivate top-

Important Dates

Posted On:

Dec 14, 2021

Application Deadline:

Feb 28, 2022

Documentation of announcements sent to organizations requesting job notifications.





Title:Digital Sales StrategistDate Opened:May 6th, 2022Location:Detroit, MI

Description:

Beasley-Detroit -- a leader in digital marketing -- is hiring a Digital Sales Strategist to work with our talented team of salespeople and clients.

The Digital Sales Strategist's (DSS) deep expertise in digital sales will be utilized in creating and providing recommendations and strategies to account managers and clients. Candidates must be well-versed in Programmatic Display, OTT/CTV, E-mail, Geo-Fencing, SEM/SEO, Social and Content marketing while being analytical, organized, solution-minded, and customer-centric. The majority of the workday will be on the street with AE's making face-to-face sales calls to local, regional, and national clients/buyers.

The DSS will work cooperatively with our Sales and Digital Operations Teams to strategize, sell, and execute flawless digital campaigns, sharing the following responsibilities:

- Perform customer needs analysis (CNA) in the field to uncover the client's goals and strategic objectives
- Create custom strategies and tactics to achieve clients' goals and format them into custom clientfacing proposals
- Close sales with account executives and execute digital solutions for clients
- Communicate specific product benefits and processes to clients to ensure quality and timely
 execution of purchased products
- Interpret results and optimize the campaign against key performance indicators, including evaluating Google Analytics
- At the end of the campaign, present custom performance reports that effectively analyze how the customer goals were met or exceeded to increase retention and upsell

Qualifications:

- Experience successfully developing and selling strategic digital proposals
- Sense of urgency with strong presentation and closing skills
- Confident personality with a history of success in a goal-oriented, highly accountable environment
- Critical thinking and ability to manage complex details in client campaigns
- Ability to multi-task and work with multiple sellers and clients at the same time
- Excellent communication and planning skills
- Google Analytics certification preferred
- Automotive product sales experience a major plus
- Valid driver's license, good driving record, and insurability required

Last Date for Consideration: Until filled.

Interested applicants should indicate where they found this posting when submitting a cover letter and resume to: <u>detroitiobs@bbgi.com</u> No phone calls, please.

Beasley Media Group requires all employees to be fully vaccinated against the coronavirus disease 2019 (COVID-19), excepting those granted an accommodation.

Beasley Media Group, LLC is an Equal Opportunity Employer

| From: Sent: | Lauren Conn Monday, May 9, 2022 11:29 AM |
|----------------|---|
| То: | marcia.tishman@sanaftra.org/site.tet |
| | Workfoce Development Department'; 'Sandra Rice (Sandra Rice@nbcuni.com)'; 'Detroit 'placement@focushope.edu': 'dwbite@detroi'; |
| | (careerlink@udmercy.edu)': 'umd annual study of Detroit Mercy |
| Subject: | (careers@uady.msu.edu)* 'kimbert to @mcccu.edu'; MSU Alumni Association |
| Attachments: | Beasley Media Group Job Posting- Digital Sales Specialist Digital Sales Strategist Ad 05.06.2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for Digital Sales Specialist. Please see attached and post. ③

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: Jauren.conn@bbgi.com www.bbgidetroit.com









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| From: Sent: To: | Lauren Conn Monday, May 9, 2022 11:27 AM 'Albion College': 'CMU': 'Davona et U. t | |
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| Subject: Attachments: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University': 'Dave | d University'; 'The |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Digital Sales Specialist. Please see attached and post. ©

Thanks!



Lauren Conn

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Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











| From: | grandrapids cs <grcs@davenport.edu></grcs@davenport.edu> |
|--------------|---|
| Sent: | Monday, May 9, 2022 12:52 PM |
| To: | Lauren Conn |
| Subject: | Re: Beasley Media Group Job Posting- Digital Sales Specialist |
| Attachments: | Employer Instructions Handshake Account Creation.docx |

Hello Lauren,

Thank you for reaching out to us, we appreciate your interest and job opportunities for DU students, we encourage you to use the recruiting system called Handshake, which can be found at app.joinhandshake.com

Kindly consider by creating an account and requesting Davenport University as a college to recruit from. I have attached instructions on how to get that started, once you do, we will approve you. You can then have access to post jobs and future open positions which will be immediately visible to

I will be here and happy to assist further if needed.

Thank you, Yinka Dahunsi.

On Mon, May 9, 2022 at 11:27 AM Lauren Conn <Lauren.Conn@bbgi.com> wrote:



Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Digital Sales Specialist. Please see

Thanks

| From: | Jason Charnas <jcharnas@jvshumanservices.org></jcharnas@jvshumanservices.org> |
|------------|---|
| Sent: | Monday, May 9, 2022 4:05 PM |
| To: | Lauren Conn |
| Subject: | RE: Beasley Media Group Job Rosting, Disitul Science |
| 0 1 | RE: Beasley Media Group Job Posting- Digital Sales Specialist |

I'm happy to share this with our job seekers.

From: Lauren Conn <Lauren.Conn@bbgi.com>

Sent: Monday, May 9, 2022 11:27 AM

To: 'Albion College' <careers@albion.edu>; 'CMU' <careers@cmich.edu>; 'Davenport University' <careerservices@davenport.edu>; 'Davenport University' <grcs@davenport.edu>; 'Madonna Universitycbrant@madonna.edu' <cbrant@madonna.edu>; 'Mustapha Mounajed' <mmounajed@accesscommunity.org>; 'Oakland University' <mack@oakland.edu>; 'The Association for Women in Communications, Detroit Chapter' <info@womcomdetroit.org>; 'Wayne State University Career Services' <edickson12@wayne.edu>; Jason Charnas Subject: Beasley Media Group Job Posting- Digital Sales Specialist

This message was sent from someone outside of JVS Human Services. Please make sure you trust the sender before clicking on any links or attachments.

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Digital Sales Specialist. Please see

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

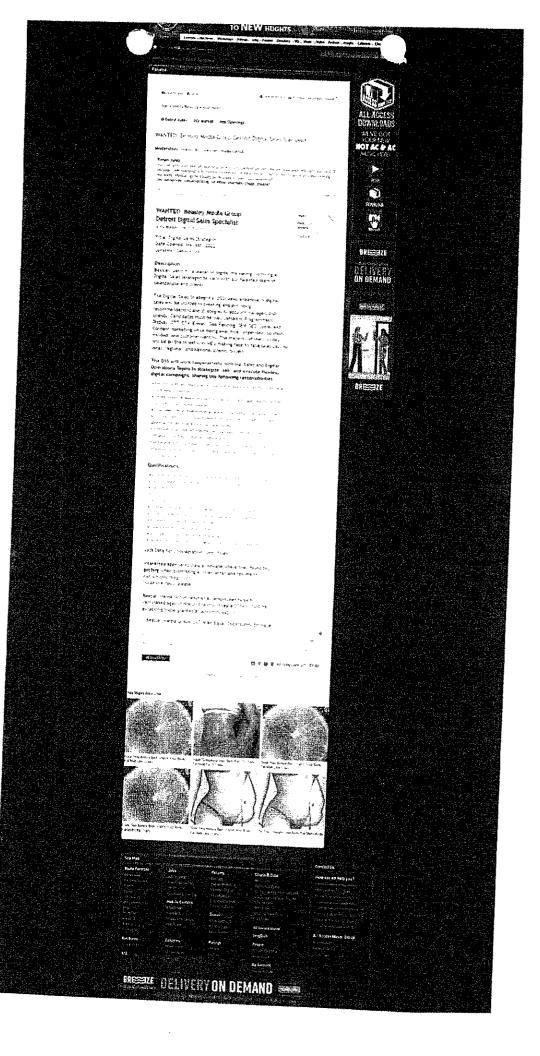














Beasley Media Group Detroit — tal Sales Specialist

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Job Candida le Request Form

From: Sent: To: Subject: Attachments:

Lauren Conn Tuesday, May 10, 2022 2:55 PM 'careerlink@udmercy.edu' RE: Beasley Media Group Job Posting- Digital Sales Specialist Digital Sales Strategist Ad 05.06.2022.pdf

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for Digital Sales Specialist. Please see attached and post. ⁽³⁾

Thanks!



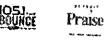


Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









From:Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu>Sent:Tuesday, May 10, 2022 3:10 PMTo:Lauren ConnCc:Lauren ConnSubject:Your order on Alumni Association of the University of Michigan Job Board



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

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Date: Order #: Contact:

May 10, 2022 00476710 lauren.conn@bbgi.com

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JOB POSTING DETAILS:

Title: Company: Location: Expires: Share now!

Beasley Media Group Detroit Digital Sales Specialist Beasley Media Group Ferndale, MI, USA June 09, 2022



ORDER DETAILS:

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Beasley Media Group

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ALUMAN

Title: Digital Sales Strategist

Date Opened: May 6th, 2022

Location: Detroit, 54

Description

Beasiey-Detroit - x leader in olgital marketing - Is hiring a Digital Sales' Strategist to work with our talented team of salespeciple

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The Digital Sales Strategists (DSS) deep expertise in digital sales with be utilized in creating and providing recommendations and strategies to account managers and elients. Canologies in distant ages will be utilized in creating and providing recommendations a Date Openesi: May off, 2022

Location: Detroit, Mr

Description

Beaster-Detroit - a leader in object markating - is hining a Digital Saws Strategist to work with our talented ream of savespeople

The Digital Sales Strategist stDSs deep expertise in digital sales will be usabed in creating and providing recommendations and strategies to account managers and clients. Candidates must be web-verset in Programmatic Display. Of T. CTV E-mail. Deb-Fencing, SEM SEO Social and Content marketing while being analytical organized, solution-minded, and customer-centric. The majority of the workness with be on the street with AE's making face-to-face same calls to boat regional, due national

The DSS will work cooperatively with our Sales and Digital Operations Teams to strategize, sell, and execute flawless digital campaigns, sharing the following responsibilities:

- Perform clustumer interps analysis (ChiA) in the field to uncover the client's goals and strategic objectives
- Create custor refrongies and factions to achieve clients goals and format them into custom client. Facing proposals
- Dasse sales with account executives and execute digital solutions for clients
- Communicate specific product banefits and processes to clients to ensure quality and timely execution of purchased
- Interpret results and optimize the campaign against key performance indicatoes, including evaluating Google Analytics

 At the end of the comparise, present custom performance reports that effectively analyze how the customer goals were met or excession to increase recencion and upsell

Qualifications

- Experience is creasify beyologing and selling strategic digital proposals
- · Sonse of urge-try with strong presentation and closing skills
- · Conference between any with a ristory of success in a gen-oriented, highly accountable
- Critical shire og and ability to manage complex dutails is client compaigns.
- Ability to much task and work with multiple sellers and clients at the same time
- Excellent communication and planning skills
- Gougle Analytics certification preferred
- Automotive product alles experience a major plus

Valid driver's ticense, good orbying rectore, and insurability required

Last Date for Consideration: Until filled.

Interested applicants simulal indicate where they found this posting when submitting a cover letter and resume to detroitjobs@bbgi.com No phone calls, pieuse

Beasley Media Droup requires all employees to be fully vaccinated against the coronavirus disease 2019 (COVID-19). excepting those granted an accommodation.

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Beasley Media Group Detroit Digital Sales Specialist

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Preview your Job Posting

P Ferndate, ML USA

Title: Digital Sales Strategist

Date Opened: May 618, 2022

Location: Detroit, MI

Description

Beating Charoit - a leader in digital marketing - is bining a Digital Sales Strategist to work with our telented team of salespeople

EMPLOYERS DROWSEPROFFES ACTUE CONNIC

The Digital Sales Strategists (DSS) doep expertise in high a sales with be utilized in creating and providing recommendations and strategies to account managers and effects. Candinates must be well-versed in Programmatic Display, OTT-CTV, E-mail: Geo Forking, SEM-SEO, Sucial and Content marketing while being analytical organized, solution minded, and distance centric. The majority of the workstay will be on the street with AE's making face-to-fare sales caus to local regional and national

The DSS will work cooperatively with our Sales and Ugital Operations Trans to strategize, soil, and execute flawless digital

- Perform customer needs shirtights (CNA) in the field to uncover the client's goals and strategic objectives
- Create custom strategies and tactics to achieve clients' goals and format them into custom client focing or possis > Close sales with account executives and execute digital solutions for clients
- Communicate specific product benefits and processes to citents to ensure quality and timely execution of purchased
- Interpret results and optimize the campaign against key performance indicators, instuding evaluating Google Analytics As the end of the campaignup resent custom performance reports that effectively analyze how the customer goals ware
- Qualifications:

- Experience successfully developing and selfing strategic olgital proposals
- · Sense of urgency with strong presentation and closing skills
- Confident personality with a history of success in a goal-oriented, highly accountable
- Cillical thinking and kellity to manage complex details in client carrienigns
- Ability to multi-task and work with multiple sellers and clents at the same time Excellent communication and planning sells
- Google Analytics certification preterred
- Automotive product sales experience a major plus

Valle ariver's lighted good driving record, and insurability required

Last Date for Coosideration: Until filled.

Interested applicants they id indicate where they found this posting when submitting a cover letter and resume to: detroitjobs@bogl.com.No phone calls, please.

Baasley Media Group requires all employees to be fully varcinated against the coronavirus disease 2019 (COVID-19).

Beauty Analist Group, LLC is an Equal Opportunity Employer

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Submit

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Position Available

Integrated Sales Manager Title: December 7, 2021 Date Opened: Detroit, MI Location:

Description:

The Integrated Sales Manager will be responsible for meeting and exceeding the company's digital revenue goals and will work closely with the Director of Sales to create cross-platform programs that generate results for clients. The ISM will be the leading internal expert and resource for all things related to digital media while influencing, training, and motivating the sales staff on growing digital revenue and business development streams. Digital initiatives include display, streaming, OTT, geo-fencing, e-mail marketing, and other digital products. The ISM continually works with the Digital Director & team in tracking metrics to ensure growth and utilization of the full product set, including traditional broadcast, while assuring a positive experience for the client. The majority of the workday will be spent on the street making face-to-face sales calls to include presenting digital and broadcast products, services, and opportunities to buyers locally, regionally, and nationally with Direct and Agency accounts.

Qualifications:

- Extensive knowledge of digital sales processes, digital platforms, technical markets, distribution channels, buying patterns, and budgeting;
- A proven track record of strong digital and traditional sales management and effective closing skills;
- History of success in a goal-oriented, highly accountable environment through strategic thinking, tactical implementation, and effectively managing multiple projects;
- A confident personality and sense of urgency while being a creative and innovative thinker
- The willingness to embrace change, encourage innovation, and solve problems creatively
- Valid Driver's license, good driving record, and insurability required
- Covid-19 vaccination required

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

Last Date for Consideration: Ongoing - Until Filled.

Interested Applicants Should Indicate Where They Found the Posting.

E-mail: DetroitJobs@bbgi.com. No Phone Calls Please.

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JOB POSTINGS

SHARE YOUR COMPANY'S JOB OPENINGS WITH 2,000+ ADCRAFT MEMBERS

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From:umichdearborn-csm@symplicity.comSent:Wednesday, December 8, 2021 12:04 PMTo:Lauren ConnSubject:Career Connections: Job Position Approved

Dear Lauren Conn:

The following position has been approved:

Beasley Media Group Detroit Integrated Sales Manager

If students are interested in applying for this position, they will be given the instructions that you posted. If no specific instructions are given, the resumes of interested students will accumulate online and be sent to you at the end of the job posting time period.

If you have any questions about your job posting, please feel free to contact a Career Connections team member.

Thank you for your interest in recruiting our students,

The Career Connections Team at the University of Michigan - Dearborn

Powered By Symplicity

From: Sent: To: Subject: Colin Hazelton Wednesday, December 8, 2021 9:51 AM Lauren Conn Re: Integrated Sales Manager Ad for Website

Hi Lauren,

All set, job has been posted to bbgi.com. Have a great day!



Colin Hazelton Senior Multimedia Designer

Phone: 704.227.8036 Email: colin.hazelton@bbgi.com

1520 South Blvd, Ste 300 Charlotte, NC 28203

www.bbgi.com

From: Lauren Conn <Lauren.Conn@bbgi.com> Date: Tuesday, December 7, 2021 at 12:00 PM To: Colin Hazelton <Colin.Hazelton@beasley.digital> Subject: Integrated Sales Manager Ad for Website

Hi Colin~

We have an ad to post on the corporate website. I've attached it here. ③

Thank you so much!!



Integrated Sales Manager



Beasley Media Group

9 Detroit, MI

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E Posted 7 mins ago

This: Integrated Sales Manager

Date Opened: December 7, 2021

Location: Detroit, MI

Description:

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Qualifications:

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Covid-1th vaccination required

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Last Date for Consideration: Ongoing -- Until Filled.

interested Applicants Should Indicate Where They Found the Posting.

E-mail: Detuit.Jobs@bbgi.com. No Phone Calle Please.

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Job Features

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Title: Integrated Sales Manager Date Opened: December 7, 2021 Location: Detroit, Mi Description: The Integrated Sales Manager will be responsible for meeting and exceeding the company's digital rev...



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| From: Sent: To: | Lauren Hustek <lauren@adcraft.org> Tuesday, December 7, 2021 3:58 PM Lauren Conn</lauren@adcraft.org> | |
|-----------------------|---|--|
| Subject: | RE: Beasley Media Group Job Posting-Integrated Sales Manager | |

This is posted and please let me know when it has been filled. Have a great night!

Lauren Hustek- Executive Director 248.891.4533 lauren@adcraft.org

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Tuesday, December 7, 2021 12:07 PM To: Adcraft <adcraft@adcraft.org> Subject: Beasley Media Group Job Posting-Integrated Sales Manager

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Integrated Sales Manager. Please see attached and post. ©

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com



From: Sent: To: Subject: Business Office <no-reply@sharepointonline.com> Tuesday, December 7, 2021 11:58 AM Lauren Conn Job Postings - Beasley Media Group Detroit Integrated...

🚇 Beasley Media Group Detroit Integrated... has been added



Lauren Conn 12/1/2021 11:50 AM

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After your Job Posting is approved by the legal department "upload" or "drag and drop" into the Job Posting Folder, All Business Managers of the new job posting. When the position is filled click the three dots ... next to the posting to delete the posting from the site. An alert will be sent to all Business Managers the job was deleted, flagging them the job was filled.

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From:Lauren ConnSent:Tuesday, December 7, 2021 12:07 PMTo:adcraft@adcraft.orgSubject:Beasley Media Group Job Posting-Integrated Sales ManagerAttachments:Beasley Media Group Detroit Integrated Sales Manager Posting 12:06:2021.pdf

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Integrated Sales Manager. Please see attached and post. ⁽¹⁾

Thanks!



Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

Lauren Conn

beasley.digital

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| From: |
|-------|
| Sent: |
| To: |

| Lauren Conn |
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| Tuesday, December 7, 2021 12:06 PM |
| merela fishman@sagaftra.org; 'Detroit Urban League- Shelita Richmond |
| (shelita.richmond@deturbanleague.org); 'Detroit Urban League-NC Anderson', Detroit |
| worktoce Development Department; 'Sandra-Rice-(Sandra-Rice@nbeumi-cerra)'. |
| placement@fecushepe.edu; dwhite@detroitnaacp.org; 'MI Works Oak Park Center- Pat |
| Edmonds'; laked@oakgov.com; University of Detroit Mercy (careerlink@udmercy.edu); |
| and careers @umiencedu, University of Phoenix Detroit Main Computer Former Proton |
| mwhith1@wcccd.edu; 'MSU Alumni Association (careers@uadv.msu.edu)': |
| kimberlyh@myacc.org; radiofacts@gmail.com |
| Beasley Media Group Job Posting- Integrated Sales Manager |
| Beasley Media Group Detroit Integrated Sales Manager Posting 12,06,2021.pdf |

Subject: Attachments:

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Integrated Sales Manager. Please see attached and post. ©

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetrolt.com

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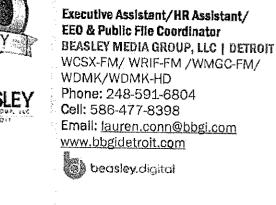
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| То: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonne- |
| | University ebrant@madonna:edu; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University |
| Subject: | Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) Beasley Media Group Job Posting- Integrated Sales Manager |
| Attachments: | Beasley Media Group Detroit Integrated Sales Manager Posting 12.06.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Integrated Sales Manager. Please see attached and post. ③

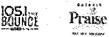
Thanks!

Lauren Conn











From: Sent: To: Subject: Attachments:

Lauren Conn Tuesday, December 7, 2021 11:58 AM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunity Beasley Media Group Detroit Integrated Sales Manager Posting 12.06.2021.pdf

Hi Kevin~

Beasley Media Group Detroit has a new position opportunity available. I'm attaching the new posting. We are hiring for an Integrated Sales Manager for our cluster.

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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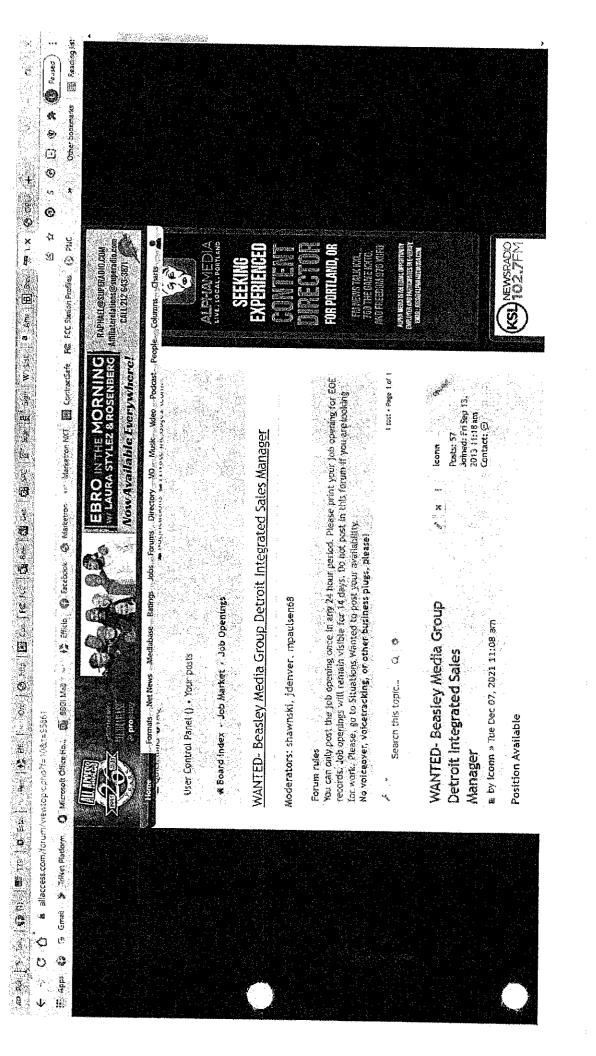




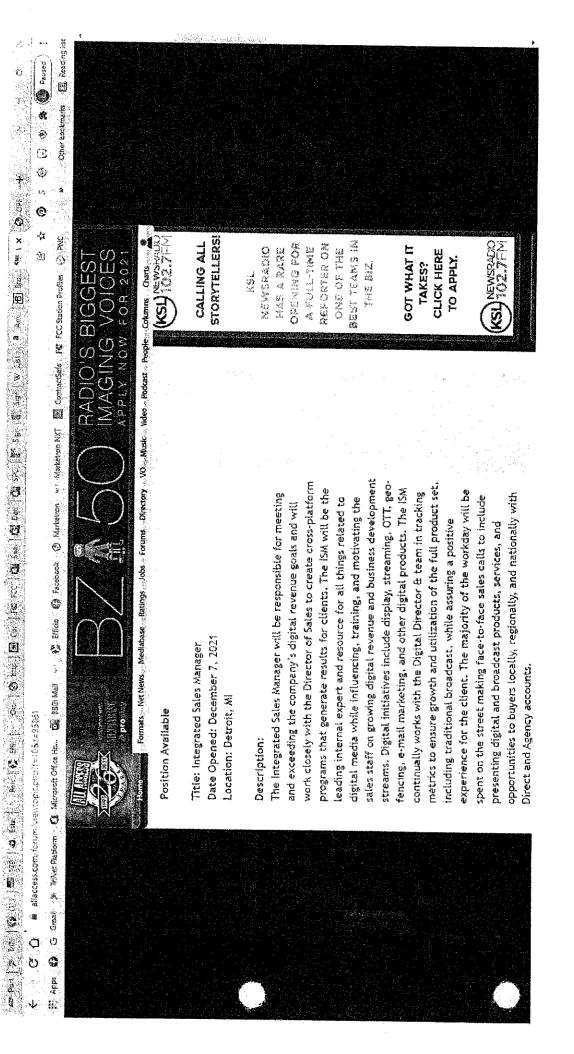


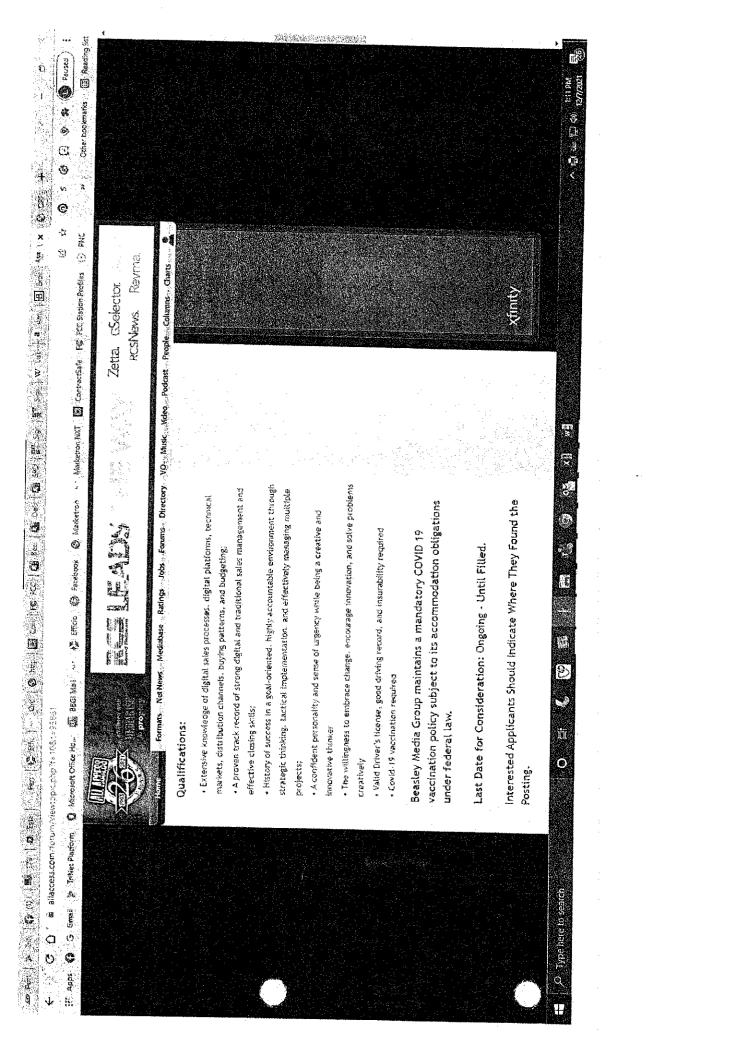






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| facebook | | ediabase an Ratings and Jobs and | Valid Driver's license, good driving record, and insurability required Cavid-19 vaccination required | Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law. | Last Date for Consideration: Ongoing - Until Filled. | Interested Applicants Should Indicate Where They Found the Posting. | E-mail: DetroitJobs@bbgi.com. No Phone Calls Please. Beasley Media Group, LLC is an Equal Opportunity E | | y php88£ Forum Software |
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| Posted | 12/7/2321 |
| Closus | 1/7/2022 |
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Salas - Local Salas Manager

Wanted- Beasley Media Group Detroit Integrated Sales Manager

Pesition Available Title Integrated Sales Monoger Date Opened: December 7, 2021 Location: Betrett, Mi

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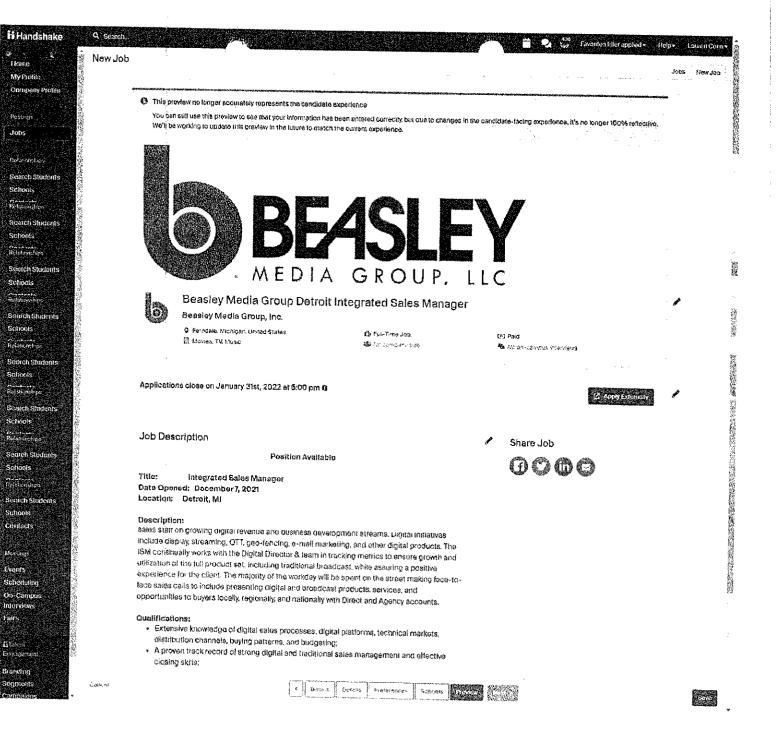
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Qualifications;

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- Extensive knowledge of digital sales processes, digital platforms, technical markets, distribution channels, buying patterns, and budgeting;
- A proven track record of strong digital and traditional sales management and offective closing skills;
- History of success in a goal-oilented, highly accountable environment through strategic thinking, factical implementation, and effectively managing multiple projects;
- A confident personality and sense of urgency while being a creative and innovative thinker
- The willingness to embrace change, encourage innovation, and solve problems creativoly
- Valid Driver's ilcense, good driving record, and insurability required
- Covid-19 vaccination required

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About Beasley Media Group, Inc.

Headquarters Website 3033 Riviero Drive; Naplea,... bbgl.com

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Title: Integrated Sales Manager Date Opened: December 7 2021

Segmen

Lauren Conn

From:

Sent: To: Subject: handshake@notifications.joinhandshake.com on behalf of Handshake <handshake@notifications.joinhandshake.com> Tuesday, December 7, 2021 3:13 PM Lauren Conn You have a notification from Handshake

M Handshake



Hello Lauren,

Kathleen W^{***} from Macomb Community College commented on <u>Beasley Media Group Detroit Integrated</u>

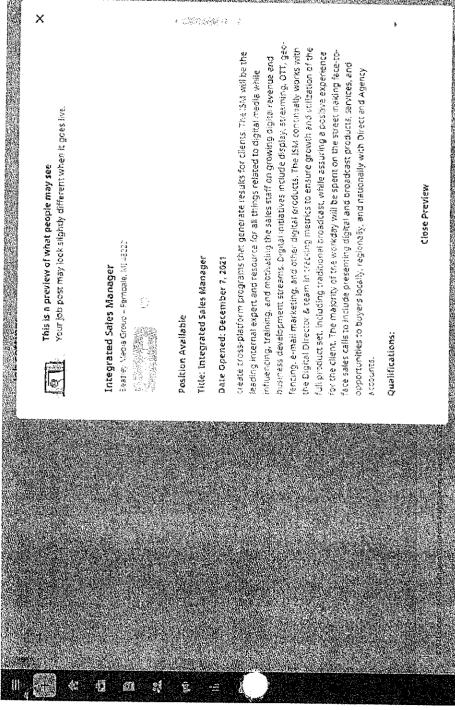
"Thank you for your interest in our Macomb Community College students and alumni. We have approved your posting, To improve the traffic of potential candidates to your posting, we recommend you enter a wage. "

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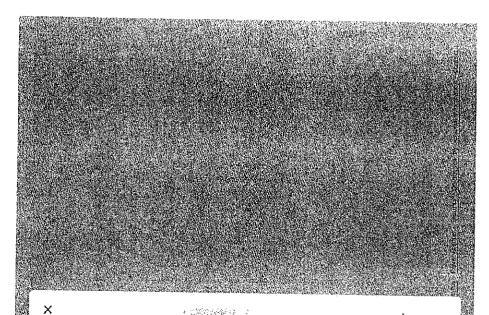
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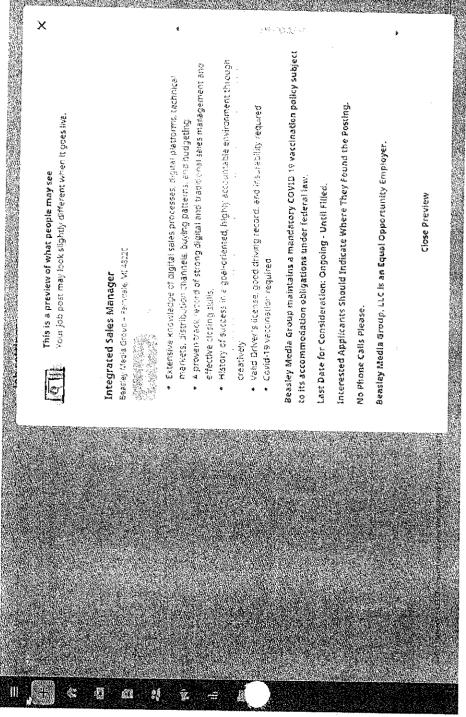
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Qualifications:

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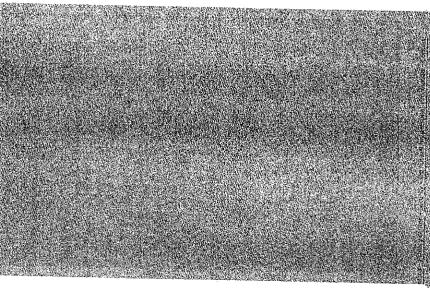
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Lauren Conn

From: Sent: To: Subject: Linkedin Jobs <jobs-listings@linkedin.com> Tuesday, December 7, 2021 2:40 PM Detroit - Jobs Your job post is live!

Linked 🛅 🚽

Congrats, your job is posted on LinkedIn!

Hi Lauren,

Your job post is now live!



Beasley Media Group Detroit Integrated Sales Manager

Beasley Media Group - Detroit, Ferndale, Michigan, United States

Posted 12/7/2021



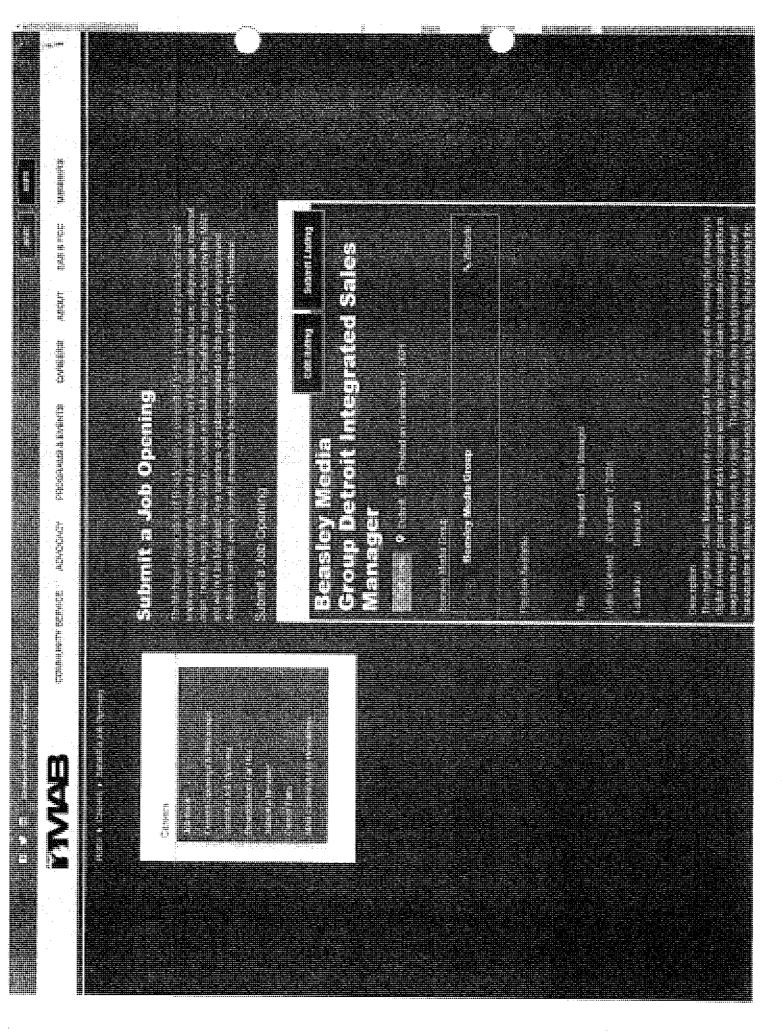
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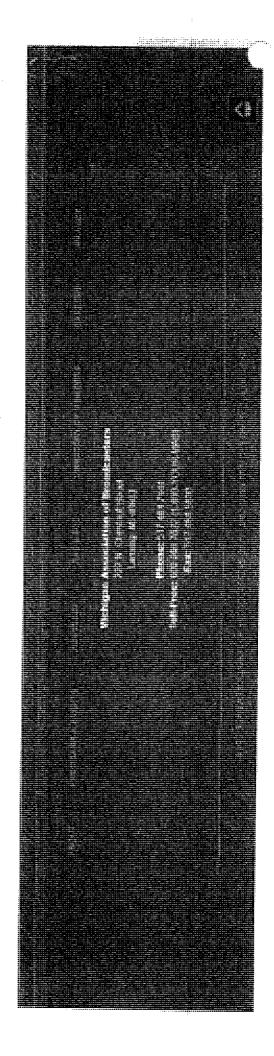
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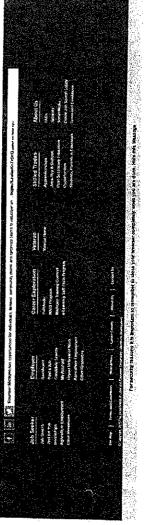
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Job Postings

Job #6621169 has been posted successfully.

Listed below are the joos you have posted to Oakland Community College.

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Click on the Status header to sort the jobs by status (Active, Expired, etc.).

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Job Postings

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Click on the Status header to sort the jobs by status (Active, Expired, etc.).



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Click the Job ID to view a posting as job seekers will see it. Click the *d*^{*} icon to Edit a job posting. Click the *d*^{*} icon to Expire an active job posting. Click the *d*^{*} icon to Repost a job posting. Click the *d*^{*} icon to New Submissions to a posting.

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KARA KARATAN

A few of the areas our programs prepare students to work in include:

Board op
 Camera operator

Editor

Producer
 Promotions and sales

Script writing and storyboarding

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A few of the areas our programs prepare students to work in include:

Camera operator

· Board op

• Producer

Market Market Market

Promotions and sales

Event volunteers

· Freelancers

* Interns

* Entry-level employees

Experienced professionals

We know our students and graduates. We know their skill sets. We know what they learned in class or at their last job. We know their strengths and weaknesses. And we know who wants the job you're offering.

Please complete the time totow, or give the Specs Howard Career Services Department a call at (248) 358-9000.

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Job Candidate Request Form

Company Name

Beasley Media Group

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Beasley Media Group Detroit Integrated Sales Manager

Beasley Media Group

🗘 Ferndale, Mi, USA 🚡 :

Marketing/advertising Sales Arts/entercainment/media

Position Available

Title: Integrated Sales Manager

Date Opened: December 7.2021

Location: Detroit, Mi

Description;

closely with the Director of Sales to create cross-platform programs that generate results for clients. The ISM will be the leading The Integrated Sales Manager will be responsible for meeting and exceeding the company's digital revenue goals and will work internal expert and resource for all things related to digital media while influencing, training, and motivating the sales staff on growing digital revenue and business development streams. Digital initiatives include display, streaming, OTT, geo-fending, email marketing, and other digital products. The ISM continually works with the Digital Director & team in tracking metrics to interested Applicants Should Indicate Where They Found the Posting.

E-mail: Detroitlobs@bbgi.com. No Phone Calls Please.

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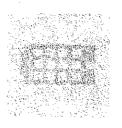
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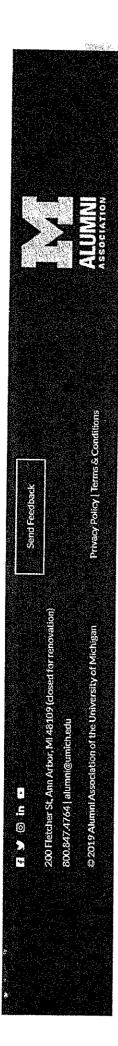
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Ferndale, MI, USA

lauren.conn@bbgi.com 2485863010



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Lauren Conn

| From: Sent: | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu> Tuesday, December 7, 2021 3:09 PM</aaumcareer@umich.edu> |
|----------------|--|
| To: | Lauren Conn |
| Cc: | Lauren Conn |
| Subject: | Your order on Alumni Association of the University of Michigan Job Board |



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

(CENVOURDOR)

RECEIPT INFORMATION:

Date: Order #: Contact: December 07, 2021 00436900 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company: Location: Expires: Share now!

Beasley Media Group Detroit Integrated Sales Manager Beasley Media Group Ferndale, MI, USA January 06, 2022

ORDER DETAILS:

| Single Job Posting - 30 Days | \$0.00 |
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Date Opened: December 7, 2021 Detroit, Mi

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| :tneZ | Tuesday, December 7, 2021 3:19 PM |
| :mori | umichdearborn-csm@symplicity.com |

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Thank you for your recent job posting for Beasley Media Group Detroit Integrated Sales Manager. We noticed you do not have a logo in your employer profile. To help your job stand out, you can upload your logo in the Employer Profile at University of Michigan - Dearborn. The following link will take you directly your Employer Profile after signing in: <u>https://umichdearborn-</u> can.symplicity.com/employers/index.php?s=profile&ss=profile&m=form2

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Qualifications:

- platforms, technical markets. distribution channels, buying Extensive knowledge of uigital sales processes, digital patterns, and budgeting;
 - A proven trock record of strong algital and traditional sales management and effective closing skills;
- The willingness to embrace change, encourage impvation, and solve problems creatively ÷
 - Valid Driver's license, good driving record, and insurability tequired
- Cavid-19 vaccination required

Bearley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation coligations under federal law.

Lass Date for Consideration: Orgoing - Uptil Filled.

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| From: | walshcollege@csm.symplicity.com |
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| Sent: | Tuesday, December 7, 2021 3:22 PM |
| То: | Lauren Conn |
| Subject: | WalshCareerLink - Job Posting Received |

Dear Lauren:

Thank you for submitting your new "Beasley Media Group Detroit Integrated Sales Manager" job posting request. Your request has been received, and is currently being reviewed. Please note: Career Services approves jobs closely aligned with college majors and student/alumni career interests.

A confirmation email will be sent when the request is approved. Until the request is approved, you may review your request and make changes as necessary.

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You have elected to receive resumes via; email.

If you have any questions, please contact us.

Thank you, Walsh Career Services

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Documentation of announcements sent to organizations requesting job notifications.

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Position Available

Integrated Sales Manager Title: December 7, 2021 Date Opened: Detroit, MI Location:

The Integrated Sales Manager will be responsible for meeting and exceeding the company's digital revenue goals and will work closely with the Director of Sales to create cross-platform programs that generate results for clients. The ISM will be the leading internal expert and resource for all things related to digital media while influencing, training, and motivating the sales staff on growing digital revenue and business development streams. Digital initiatives include display, streaming, OTT, geo-fencing, e-mail marketing, and other digital products. The ISM continually works with the Digital Director & team in tracking metrics to ensure growth and utilization of the full product set, including traditional broadcast, while assuring a positive experience for the client. The majority of the workday will be spent on the street making face-to-face sales calls to include presenting digital and broadcast products, services, and opportunities to buyers locally, regionally, and nationally with Direct and Agency accounts.

Qualifications:

- Extensive knowledge of digital sales processes, digital platforms, technical markets, distribution channels, buying patterns, and budgeting;
- A proven track record of strong digital and traditional sales management and effective closing skills;
- History of success in a goal-oriented, highly accountable environment through strategic thinking, tactical implementation, and effectively rnanaging multiple projects;
- A confident personality and sense of urgency while being a creative and innovative thinker
- The willingness to embrace change, encourage innovation, and solve problems creatively
- Valid Driver's license, good driving record, and insurability required
- Covid-19 vaccination required

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

Last Date for Consideration: Ongoing - Until Filled.

Interested Applicants Should Indicate Where They Found the Posting.

E-mail: DetroitJobs@bbgi.com. No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.

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| From: | |
| Sent: | Lauren Conn |
| To: | Tuesday, December 7, 2021 12:06 PM |
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Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Integrated Sales Manager. Please see attached and post. ©

Thanks!



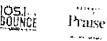


Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public Flie Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com







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| From: Sent: To: | Lauren Conn Tuesday, December 7, 2021 12:08 PM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; ' Madonne- University-ebrant@madonna.edut, 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications Date 'i State University'; 'The |
|--------------------------|---|
| Subject: Attachments: | Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (Jcharnas@jvshumanservices.org) Beasley Media Group Job Posting- Integrated Sales Manager Beasley Media Group Detroit Integrated Sales Manager Posting 12.06.2021.pdf |

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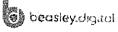
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Thanks!



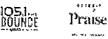
Lauren Conn Executive Assistant/HR Assistant/ EEO & Public File Coordinator

EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com

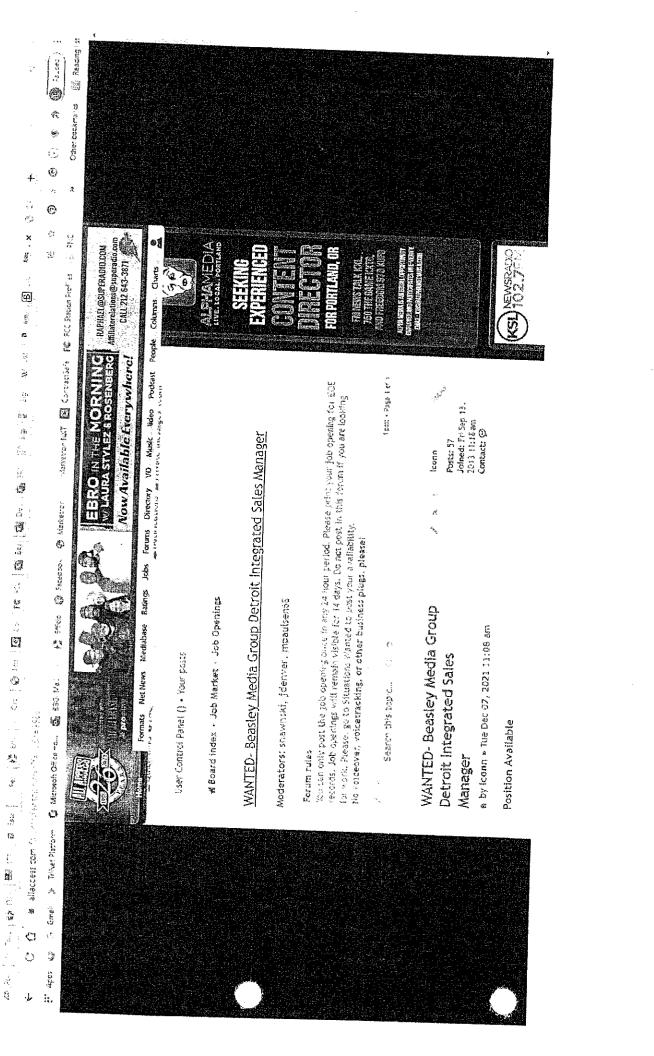






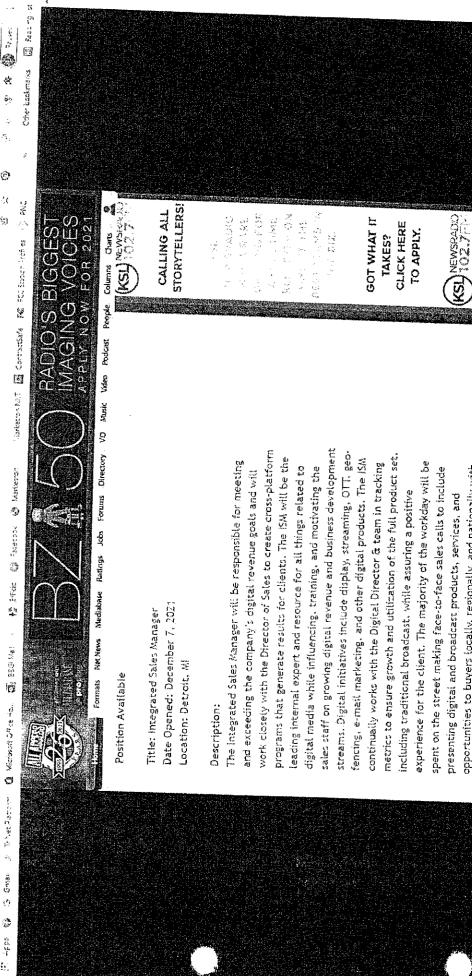






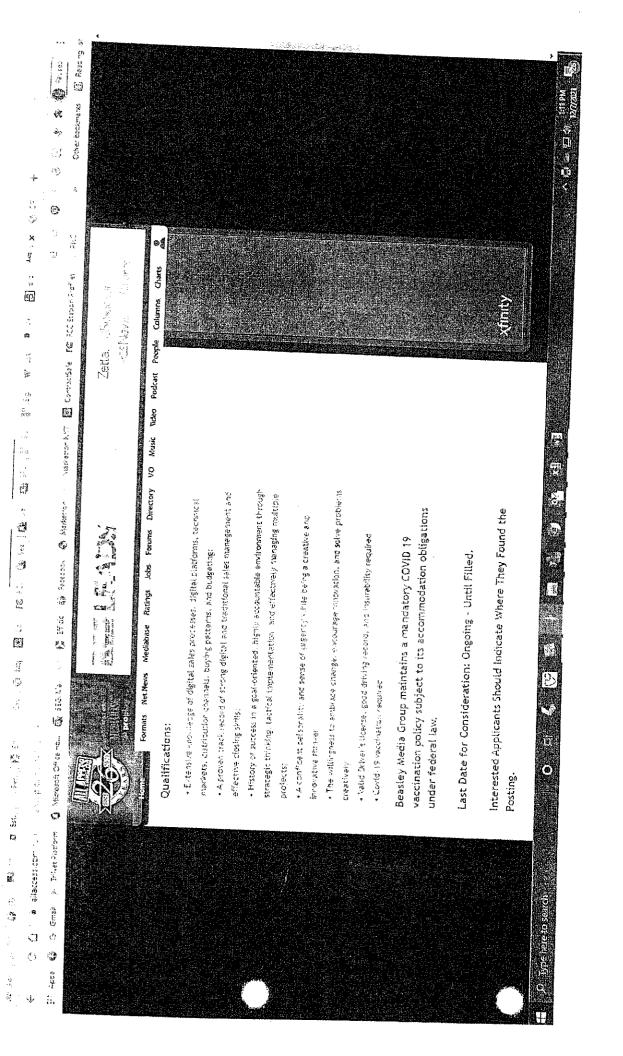
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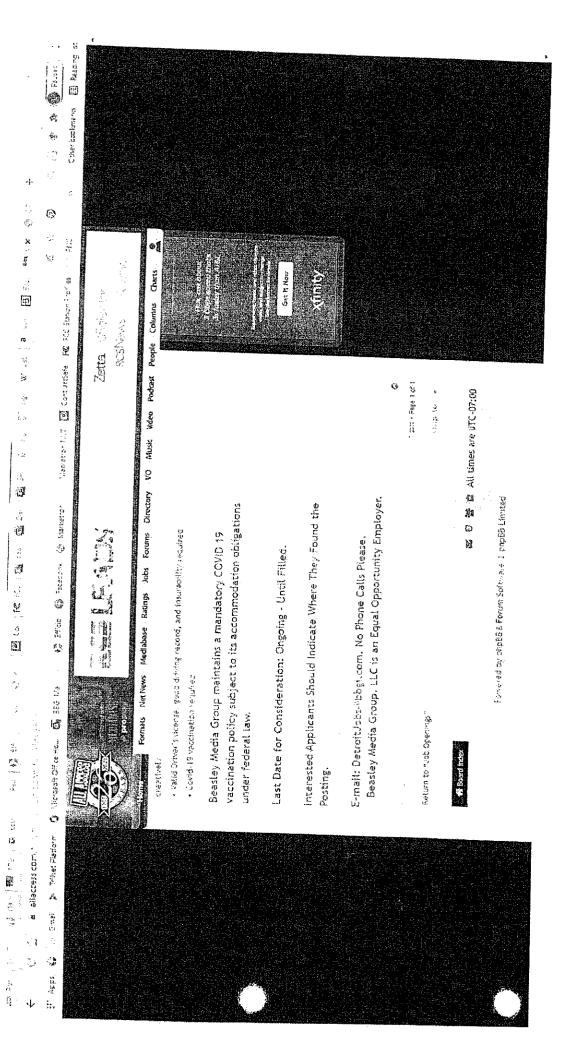
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From:

Sent: To: Subject: handshake@notifications.joinhandshake.com on behalf of Handshake <handshake@notifications.joinhandshake.com> Tuesday, December 7, 2021 3:13 PM Lauren Conn You have a notification from Handshake

M Handshake



Hello Lauren,

Kathleen Williams from Macomb Community College commented on Beasley Media Group Detroit Integrated Sales Manager:

"Thank you for your interest in our Macomb Community College students and alumni. We have approved your posting. To improve the traffic of potential candidates to your posting, we recommend you enter a wage. "

View Comment

less than a minute ago

If you'd no longer like to receive emails like this you can sign in to manage your notification preferences or unsubscribe.

P.O. Box 40770, San Francisco, CA 94140

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work. And you already have a lot of work!

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· Producer

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A few of the areas our programs prepare students to work in include:

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- Freelancers

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or give the Specs Howard Career Services Department a call at (248) 358-9000.

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Job Candidate Request Form

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Beasley Media Group

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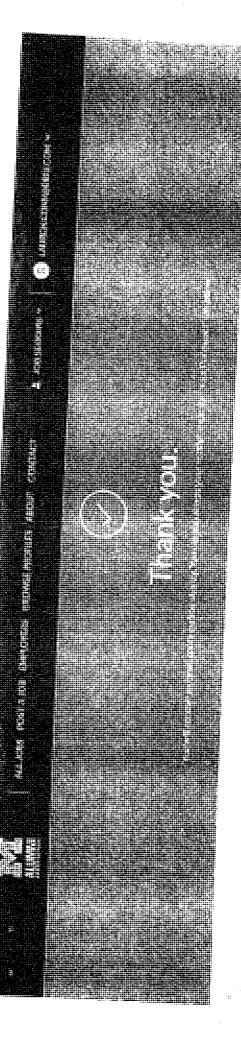
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| START HERE PROGRAMS STUDYING AT SPECS ADMISSIONS | - Editor - Р.А. - Packaging - Primt & electromic graphics | Whether you need someone for a one-day event, weekend help, long-term or short-term, part-time or full-time, we've got the candidates for you: - Event volunteers - Interns - Freelancers | We know our students and gradinates. We know their skill sets. We know what they learned in class or at their last job. We know their strengths and weaknesses. And d_{2} know who wants the job you're offering. Please the strength of give the Specs Howard Career Services Department a call at (248) 358-9000. | Thanks for contacting us! We will get in touch with you shortly. \$ 2021 Specs Heward School of Media Arts |
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| 08 EMPLOYERS BROWSE PROFILES ABOUT CONTACT 🕒 JOB SEEKERS 🗸 🛛 🖬 LAUREN CONN@BBCI.COM 🗸 | | Beasley Media Group Detroit Integrated Sales Manager | Beasley Media Group | v stellstate. 1vt. USA. Artstenterseinnedta: Marketingedverticing Sai≜s | | Position Available | Title: Integrated Sales Manager | Date Opened: December 7. 2021 | Location: Detroit, Mi | Description: The Integrated Sales Manager will be responsible for meeting and exceeding the company's digital revenue goals and will work closely with the Director of Sales to create cross-platform programs that generate results for clients. The ISW will be the leading internal expert and rescurce for all things related to digital media while influencing, training, and motivating the sales staff on growing digital revenue and business development streams. Digital influencing, training, and motivating the sales staff on mail marketing, and other digital products. The ISM continually works with the Digital Director & team in tracking, metrics to interested Applicants Should Indicate Where They Found the posting. | E-mail: Oetroit kobs@bbgi.com. No Phone Calls Please. | Beasley Media Group, LLC is an Equal Opportunity Employer. | C Edit | ed for renovation) ed for renovation) vof Michigan Prhacy Policy J Terms & Condition |
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Latest Jobs

Beasley Media Group Detroit Integrated Sales Manager Beasley Media Group Ferndale, 1-1, USA

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| From: | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu></aaumcareer@umich.edu> |
|----------|--|
| Sent: | Tuesday, December 7, 2021 3:09 PM |
| To: | Lauren Conn |
| Cc: | Lauren Conn |
| Subject: | Your order on Alumni Association of the University of Michigan Job Board |
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Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

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RECEIPT INFORMATION:

Date: Order #: Contact:

December 07, 2021 00436900 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company: Location: **Expires:** Share now!

Beasley Media Group Detroit Integrated Sales Manager Beasley Media Group Ferndale, MI, USA January 06, 2022



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ORDER DETAILS:

| Single Job Posting - 30 Days | \$0.00 |
|------------------------------|--------|
| Total: | \$0.00 |



Position Available

Date:December 13, 2021Title:General Sales ManagerLocation:Detroit, MI

Description:

Beasley Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales leader to manage our sales team in Detroit, Michigan. This position will report to our local Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally savvy, and demonstrate an ability to recruit, develop, and motivate top-performing sales talent. The qualified candidate must have a proven track record in leading a highly successful media sales team.

Qualifications:

- Minimum of four years of successful experience in media management.
- Quantifiable history of revenue goal achievement, with consistent growth.
- Proven ability to coach and lead account executives across multiple brands to deliver revenue budget.
- Extensive knowledge of digital sales processes, digital platforms, and distribution channels,

in addition to traditional radio/media sales skills and background.

- Ability to motivate account executives toward successfully maintaining strong relationships with
 - local and regional accounts and advertising agencies.
- Drive to build and maintain a quantifiable network of solid relationships with agency planners and clients.
- Desire to work directly with key account executives to close business in person.
- Stellar writing and presentations skills.
- Willingness to embrace change, encourage innovation and solve problems creatively.
- Valid Driver's License, good driving record, and insurability required.
- Covid-19 vaccination required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

Last Date for Consideration: Ongoing - Until Filled.

Interested Applicants Should Indicate Where They Found the Posting.

E-mail cover letter and resume to: DetroitJobs@bbgi.com. No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.

From: Sent: To: Subject: Business Office <no-reply@sharepointonline.com> Monday, December 13, 2021 3:11 PM Lauren Conn Job Postings - Beasley Media Group Detroit General...

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Beasley Media Group Detroit General... has been added



Lauren Conn 12/13/2021 3:09 PM

Modify my alert settings View Job Postings

From: Sent: To: Subject:

Colin Hazelton Monday, December 13, 2021 3:40 PM Lauren Conn Re: General Sales Manager Ad for Website

Hi Lauren,

All set, job has been posted.

Have a great evening!



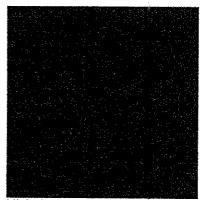
Colin Hazelton Senior Multimedia Designer

Phone: 704.227.8036 Email: colin.hazelton@bbgi.com

1520 South Blvd, Ste 300 Charlotte, NC 28203

www.bbgi.com

From: Lauren Conn <Lauren.Conn@bbgi.com> Date: Monday, December 13, 2021 at 3:19 PM To: Colin Hazelton <Colin.Hazelton@beasley.digital> Subject: General Sales Manager Ad for Website



Hi Colin~

We have an ad to post on the corporate website. I've attached it here. 🕲

Thank you so much!!



Who We Are \checkmark Advertising Brands News Ventures \checkmark Careers investors \checkmark \bigcirc

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General Sales Manager | Beastey Media Group 💼 Full-time 🛛 🛛 Detroit, Mi

Mi 🔂 Posted 8 mins ago

Date: December 13, 2021 Title: General Sales ManagerLocation: Detroit, MI Description: Beasley Media Group, LLC is seeking a takecharge, confident, dynamic, motivated media sales leader to manage our s... $\sim \sim 10^{-10}$



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General Sales Manager



Beasley Media Group

🛍 Full-time

Ø Detroit, MI

Posted 10 mins ago

Date: December 13, 2021 Title: General Sales Manager Location: Detroit, MI

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Beasley Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales leader to manage our sales team in Detroit, Michigan. This position will report to our local Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally savvy, and demonstrate an ability to recruit, develop, and motivate top-performing sales talent. The qualified candidate must have a proven track record in leading a highly successful media sales team.

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- Proven ability to coach and lead account executives across multiple brands to deliver revenue budget.

 Extensive knowledge of digital sales processes, digital platforms, and distribution channels,

From:Lauren ConnSent:Monday, December 13, 2021 3:20 PMTo:Colin HazeltonSubject:General Sales Manager Ad for WebsiteAttachments:Beasley Media Group Detroit General Sales Manager Posting 12.06.2021.docx; Beasley
Media Group Detroit General Sales Manager Posting 12.13.2021.pdf

Hi Colin~

We have an ad to post on the corporate website. I've attached it here. ©

Thank you so much!!





Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

beasley.digital

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From: Sent: To: Subject: Attachments:

Lauren Conn Monday, December 13, 2021 3:36 PM adcraft@adcraft.org Beasley Media Group Job Posting-General Sales Manager Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a General Sales Manager. Please see attached and post. ©

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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The Addraft job board is always free for members, in order to serve our community in a time of increasing need, we are now making all postings for Detroit marketing jobs free (\$100 value) until further notice. If you have an opportunity, please email us at <u>adoraft@aderoft.org</u> and we will get it posted to the job board right away.

General Sales Manager - Beasley Media Group

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Date: December 13, 2021 Title: General Sales Manager Location: Detroit, MI

Description:

Beasiey Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales communication and presentation skills, be digitally savy, and demonstrate an ability to recruit, develop, and motivate top-performing sales talent. The qualified candidate must have a proven Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong leader to manage our sales team in Detroit, Michigan. This position will report to our local track record in leading a highly successful media sales team.

Qualifications:

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Cuantifiable history of revenue goal achievement, with consistent growth.

budget.

Extensive knowledge of digital sales processes, digital platforms, and distribution channels, in addition to traditional radio/media sales skills and background.

E Ability to motivate account executives toward successfully maintaining strong relationships with local and regional accounts and advertising agencies.

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B Drive to build and maintain a quantifiable network of solid relationships with agency planners and clients.

Desire to work directly with key account executives to close business in person. Stellar writing and presentations skills.

2 Willingness to embrace change, encourage intovation and solve problems creatively. E Valid Driver's License, good driving record, and insurability required. Covid-19 vaccination required. Beastey Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law. Last Date for Consideration: Ongoing - Until Filled. Interested Applicants Should Indicate Where They Found the Posting.

E-mail cover letter and resume to: <u>Detroit Jobs@hbgi.com</u>. No Phone Calls Pleese. Beasley Media Group, LLC is an Equal Opportunity Employer.

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| Associate, Paid Social at Reprise (Client: high profile real estate tech firm) | Media Analyst - Transmit | Senior Account Executive - The Mars Agency | Senior Copywriter - The Mars Agency | Strategic Planner - The Mars Agency | Senior Retoucher/Prepress - The Mars Agency | Ad Ops Specialist - The Mars Agency | Associate Project Manager - The Mars Agency | Project Manager - The Mars Agency | Digital Project Manager - The Mars Agency | Marketing Coordinator - Winning Futures | National Sales Account Manager - Gannett | Associate Director, Paid Social - Assembly | Paid Social Manager - Assembly | Sales Operations Associate - Brooklyn Outdoor | Planning Supervisor - Carat | Senior Account Executive - Carol H Williams Advertising | Associate Director, Experience Strategist - VMLY&R | Senior Experience Strategist - VMLY&R |

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Hame > Job Postings

JOB POSTINGS

SHARE YOUR COMPANY'S JOB OPENINGS WITH 2,000+ ADCRAFT MEMBERS

The Adcraft job board is always free for members, in order to serve our community in a time of increasing need, we are now making all postings for Detroit marketing jobs free (S 100 value) until further notice. If you have an opportunity, please email us at <u>adcraft.org</u> and we will get it posted to the job board right away.

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General Sales Manager - Beasley Media Group

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Media Director - Berline

> Integrated Sales Manager - Beasley Media Group Detroit

Innovation Program Manager - Marcos's Pizza

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| From: Sent: | Lauren Conn |
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| To: | Monday, December 13, 2021 3;37 PM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; ' Madonna- University, characterization of the statement of the stat |
| | University-cbrant@madenna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University |
| Subject: | Beasley Media Group Job Posting- General Sales Manager |
| Attachments: | Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a General Sales Manager. Please see attached and post. ©

Thanks



SETECH

Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coortinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

1051... Bounce









| From: Sent: To: | Lauren Conn Monday, December 13, 2021 3:35 PM ' marcia:fishman@sagaftra.org' ; 'Detroit Urban League Shelita Richmond (shelita rishman dolata a lagartra.org); 'Detroit Urban League Shelita Richmond |
|--------------------------|--|
| Subject: Attachments: | (Sherital) Chinong@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'Sandra-Rice (Sandra-Rice@nbcuni.com)'; 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy (careerlink@udmercy.edu)'; 'umd.careersv@umich.edu'; 'University of Phoenix-Detroit Main Campus Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' Beasley Media Group Job Posting- Integrated Sales Manager |
| · | Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a General Sales Manager. Please see attached and post. ©

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com





BOUNCE





From: Sent: To: Subject: Attachments:

Lauren Conn Monday, December 13, 2021 3:34 PM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunity Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for a General Sales Manager for our cluster.

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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WANTED- Beasley Media Group Detroit General - les Manager - Net Talk rseleady Zetta. GSelector. Acuira. RCSNews. Revma. pro Formats Net News - Mediabase Ratings - Jobs - Forums Directory VO Music - Video Podcast People Columns Anarts tome You have 97 unreed Net News stories. search by keyword EFFICIO Home > All Forums > Job Markey > Job Openings Forums 🚟 Quick links 🕲 FAQ Notifications Q Private messages Iconn * User Control Panel () • Your posts d Board Index + Job Market + Job Openings Q SEEKINE WANTED- Beasley Media Group Detroit General Sales Manager Moderators: shawnski, jdenver, mpaulsen68 Forum rules You can only post the job opening once in any 24 hour period. Please print your job opening for EOE records. Job openings will remain visible for 14 days. Do not post in this forum if you are looking for FOR PORTLAND, OR work. Please, go to Situations Wanted to post your availability. No voiceover, voicetracking, or other business plugs, pleasel THREE ALL NO. TED THE GAME KX TO 1 post + Page 1 of 1 Search this topic... and FREEdely 970 Kure. QØ ALPHA MEDIA IS AN EDUAL OPPORTUNITY EMPLOYER AND PARTICIPATES IN E-VERIEY. lepna EMAIL: DESCENTPOAMEDIAUSA.COM 34 WANTED- Beasley Media Group Detroit General Sales Manager & Mon Dec 13, 2021 1:56 pm **Position Available** Date: December 13, 2021 Title: General Sales Manager Location: Detroit, MI Description: Beasley Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales leader to manage our sales team in Detroit, Michigan. This position will report to our local Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally savvy, and demonstrate an ability to recruit, develop, and motivate top-performing sales talent. The qualified candidate must have a proven track record in leading a highly successful media sales team.

Qualifications:

12/13/21, 3:59 PM

https://www.allaccess.com/forum/viewtopic.php?f=10&t=95923

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Job Listing Preview

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position has been submitted to a temporary holding area. "Beasley Media Group Detroit General Sales Manager"

Upon approval by an AMFMJobs.com Administrator, the job will be placed on-line, and you will receive notification via e-mail.

You can.

- Submit another (<u>co</u>) to the temporary holding area.
 Return to Main Page of <u>AMEMJobs.com</u>.

Note! If you do not have an account with AMFMJobs.com and wish to confirm your job is on-line. login as a "Guest" in the Job Center area and check the tistings for

Beasley Media Group Detroit General Sales Manager Antwatton733.

Pay particular attention to the Control Number, as this number is unique to the job you posted Please be patient ... this job will not be placed on an eutomatically. It will be reviewed first by a AMFMJobs.com Administrator before being added to the database. Thank you!

<u>Would you like to be able to submit jobs directly to the database?</u> Are you a Station Manager. Human Resources Manager. News Director. Production Manager. Chief Engineer or the person tasked with posting jobs for your station?? Become a registered employer today, and post jobs 24 hours a day! <u>its free and easy</u>!

2021 Broadcast Employment Services As rights reserved Your Environ 5 introduction Harres Master Station Index 1 actuations (JUNUS Scient) Environ (Environ) (Environ)

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University of Michigan-Flint just approved your job, Beasley Media Group Detroit General Sales Manager

Handshake <employers@g.joinhandshake.com> Sat 12/18/2021 7:30 AM To: Lauren Conn <Lauren.Conn@bbgi.com>

hi Handshake

Your job was just approved at University of Michigan-Flint

You can now see candidate matches from this school and invite them to apply to your job via Job Matches.



For a full list and status of school postings associated with this job, go here.

If you'd no longer like to receive emails like this you can sign in to manage your notification preferences or <u>unsubscribe</u>.

Fi Handshake

P.O. Box 40770, San Francisco, CA 94140

From:

Sent: To: Subject: employers@g.joinhandshake.com on behalf of Handshake <employers@g.joinhandshake.com> Thursday, December 16, 2021 7:30 AM Lauren Conn Albion College just approved your job, Beasley Media Group Detroit General Sales Manager

Handshake Your job was just approved at Albion College

You can now see candidate matches from this school and invite them to apply to your job via Job Matches.



For a full list and status of school postings associated with this job, go here.

If you'd no longer like to receive emails like this you can sign in to manage your notification preferences or unsubscribe.



P.O. Box 40770, San Francisco, CA 94140

· 12/13/21, 4:24 PM

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Beasley Media Group Detroit General Sales Manager

| Job #5749438 • Created 12/13/2021 by Lauren Conn • Expires 1/31/2022 | 3/2021 by Lauren (| Conn • Expires 1/3 | /2022 | ЦŚ | Edit (/jobs/5749438/edit) | More Actions • |
|--|--------------------|---------------------------------|----------|---------------------------------|--|---------------------|
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https://app.joinhandshake.com/jobs/5749438/schools

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1 N N N **Beasley Media Groun Detroit General Sale**

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| | Macomb Community College | Approved | 0 | 0 | 12/13/21 | 1/31/22 | 111 |

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Q Search...

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Qualifications:

Minimum of four years of successful experience in media management.

Company Profile

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My Profile

Home

- Quantifiable history of revenue goal achievement, with consistent growth. Proven ability to coach and lead account executives across multiple brands to deliver revenue budget.
 - Extensive knowledge of digital sales processes, digital platforms, and distribution channels,
 - in addition to traditional radio/media sales skills and background.
- Ability to motivate account executives toward successfully maintaining strong relationships with local and regional accounts and advertising anencies.
 - Stellar writing and presentations skills.

sarch Students

Contacts

Schoots

- Willingness to embrace change, encourage innovation and solve problems creatively.
 - Valid Driver's License, good driving record, and insurability required.
 - Covid-19 vaccination required.

On-Campus Scheduling

Events

Interviews

Fairs

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

Last Date for Consideration: Ongoing - Until Filled.

Cancel

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Schools Pleferences Details のいたの日

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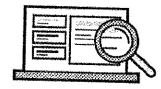
Delete

From: Sent: To: Subject: Indeed for Employers <no-reply@indeed.com> Wednesday, December 15, 2021 6:10 AM Lauren Conn Your Beasley Media Group Detroit General Sales Manager job is live on Indeed!

indeed for employers

Your job is live!

Your Beasley Media Group Detroit General Sales Manager role for Beasley Media Group in Ferndale, MI 48220 is ready for job seekers to see!



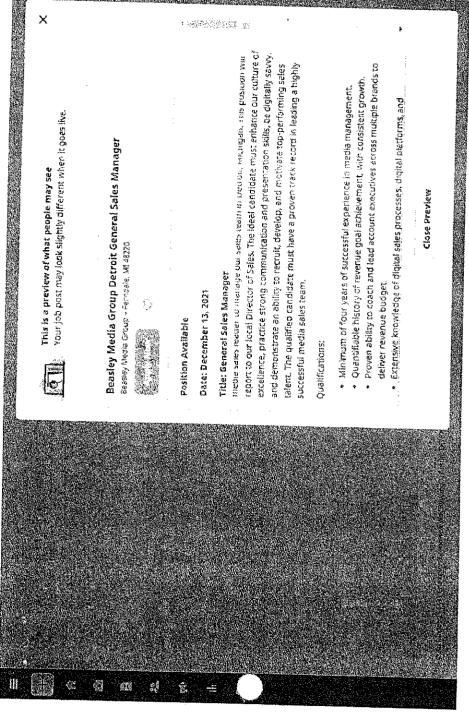
Free postings are live for 30 days. Your job will pause on 01/14/2022.



Have questions? Contact Client Services <u>1-800-430-6955</u>

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Res plemeres and chema. | ker fremens brakten schweise, han sondens as mehn merit ander ander ander ander ander ander schweise han van versjonnel at samta and goerderig aggester oog planmeer and clience. oog planmeer and clience. Alsy audylect to MS accommodection ostigalians under federaal law. | rands to definer revenue tradige. Secondo stratement to abordence or preference indefinitional actions selected and beingenues Secondo preferences are cliented actionation and action and predeter the set independence and cliented action and action and predeter in a set set. In each predeter profer y subject to its accommodation ekilgations ander federal law. e Position. | rands to definer revenue fundage. Satisfies to definer revenue fundage. Satisfies provides that and the satisfies and action and action and action and action of definers and action acting and action action and action acting action action acting acting action acting act | and si o Afrient Freenue Indige. 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The source accurate the source of the source of the source exploration and the source accurate posterior accurate activity accurate the source accurate activity activity accurate activity activity accurate activity activity accurate activity | ട്രോട് മന്ത്രം പ്രത്യോടെ പ്രക്രമം ഗുവന്നും പ്രത്യോടം പ്രത്യാം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം ട്രോട് മേത്തും പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം നേടെ മലിക്കെ പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം പ്രത്യാനം നേടെ മലിക്കെ പ്രത്യാനം പ പ്രത്യാനം പ്രത്യാനം br>പ്രത്യാനം പ്രത്യാനം പ | ата испольные испольные испольные польные испольные выдек. Польков польков испольные полькие полькие полькие полькование бытовы польковать во вобы апо выдарии. По польков польков польковается полькие польковается распользование польковается во польковается вобы апо выдарии. По Польков польковается польковается польковается распользование польковается польковается вобы польковается польк Польковается польковается польковается польковается польковается польковается польковается вобы польковается по польковается польковается польковается польковается польковается польковается польковается польковается польков Польковается польковается польковается польковается польковается польковается польковается польковается польков Самай польковается польковается польковается польковается польковается польковается польковается польковается по Самай польковается польковается польковается польковается польковается польковается польковается польковается по Самай польковается по Самай польковается польк Сольковается польковается польковается польковается польковается польковается польковается польковается польков | ಕೆಸ್ ಸರಸದ ಸಂದರ್ಭದ ಸದ ಸಿರುಗಿ ಸಂದರ್ಶನ ವ್ಯವಸಿ ಸಂದರ್ಶನ ಸಂದರ್ಶನೆಯ ಸರಸದ ಸಂಕರ್ಣದ ಸಿದ್ದಾರು. ಕೆಸ್ ಸರಸ ಸರಸದ ಸಂದರ್ಶನ ಸರಸ ಸರಸ ಸಂದರ್ಶನ ಸ್ವಾಮಿ ಸಂದರ್ಶನವು ಸರಸದ ಸಿದ್ದಾರೆ. ಸರಸ ಸಿದ್ದಿತೆ ಸರಸದ ಸಿದ್ದಾರೆಯ ಸಂದರ್ಶನ ಸ್ವಾಮಿ ಸಂದರ್ಶನವು ಸಂದರ್ಶನೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸರಸ ಸಿದ್ದಿತೆ ಸರಸದ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಿಯ ಸಿದ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ br>ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರ ಸಿದ್ದಾರೆಯ ಸಿದ್ದಾರೆಯ ಸಿದ | ಸ್ ಹೇಳಿ ಹರಿತು ಸಂದಾನ ಹಿತ್ತಿ ಸುಲುಗು ಹುಡಿದೆ. ಕೇಳಿತ ಹರಿತುಂತ್ರ ಹರಿತು ಸುಲುಗು ಸುಗುಗಿಂಗು ಹಾಗಿ ಹಾಗಿತ್ರಾತು. ಹೇಳಿತ ಹರಿತು ಹಾಗೂ ಹಾಗೂ ಸುಗುಗಿ ಸುಗುಗಿಂಗು ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ. ಹಾಗೂ ಹುಡಿತ ಹಾಗೂ ಹಾಗೂ ಸುಗುಗಿ ಹಿತ್ತಿ ಹರಿತು ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಾಗೂ ಹಿತ್ತಿಗೆ ಹರಿತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಾಗೂ ಹಾಗೂ ಹಾಗೂ ಸುಗುಗಿ ಹಿತ್ತಿ ಹಾಗೂ ಸುಗುಗಿ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿ ಹಿತ್ತ ಹಿತ್ತ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿ ಹಿತ್ತಿಗೆ ಹಿತ್ತಿ ಹಿ | ರ್ಣಿಸಿದ ಸಂದರ್ಭದಲ್ಲಿ ಸರ್ಕಾರ್ಜನು ಸಂಗೋತಿ ಸಂಗೋತಿ ಸಂಗೋತಿ ಸಂಗೋತಿ ಸಿದ್ದಾರು. ರೇಕಿ ಸರ್ಕಾರಿ ಸಂಗೋತಿ ಸರ್ಕಾರಿ ಸಂಗೋತಿ ಸರ್ಕಾರಿಗಳು ಸಿದ್ದಿಗೊಳ್ಳುವೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಿಗೊಳ್ಳುವ ಸರ್ಕಾರಿ ಸಿದ್ದಿ ಸಂಗೋತಿ ಸಿದ್ದಾನ ಹೋಗುತ್ತಿ ಸದ್ದಾರಿಕರು ಸರ್ಕಾರಿಗಳು ಸಂಗೋತಿ ಸಂಗೋತಿ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಿಗೊಳ್ಳುವ ಸದುಂತ್ರ ಸದ ಸರೀಪದಿತ್ವ ಸಿದ್ದಾರೆ. ಸಂ ಹೋಗುತ್ತಿ ಸದ್ದಾರಿಕರು ಸರ್ಕಿತ್ ಸ್ಥಾನಗಳು ಸಂಗೋತಿ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಂ ಕೋಗುತ್ತಿ ಸದ್ದಾರಿಕರು ಸರ್ಕಿತ ಸಾಂಗೇತಿಗಳು ಸಂಗೋತಿ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಾರೆ ಕೊಳಿಸುತ್ತಿ ಸದ್ದಾರಿಕರು ಸರ್ಕಿತ ಸಿದ್ದಾರೆ ಸಾಂಗೇತಿ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಕೊರಿಸುತ್ತಿ ಸದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ. ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾರೆಗೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾಗೆ ಸಿದ್ದಾ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾಗಿ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದ ಕೊಡೆಗಿದ ಕೊಡಗಿಗೆ ಸಿದ್ದಾ ಸಿದ್ದಾಗೆ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ ಸಿದ್ದಾ ಸಿದ್ದಾ ಸಿದ್ದಾರೆ ಸಿದ್ದಾರೆ ಸಿದ್ದಾ | ទោះទីនេះ ជាលំលួនសេខសំនេះ «កែមនេះ» «កែមនេះ» នេះបាន» សេខស សេខស សេខស សេខស សេខស ទោះទីនេះជាសារ សេខសន សេខសន សេខសន សេខស កែន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន កែន សេខសនិយុវ សេខសន br>កែន សេខសនិយុវ សេខសន br>សេខសនិយុវ សេខសនិយុវ សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសនិយុវ សេខសន br>សេខសនិយុវ សេខសន br>សេខសនិយុវ សេខសន br>សេខសនិយុវ សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខ សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន សេខសន ស | ಕರ್ಷ್ ಹೆಗ್ಗಳು ಸಂದರ್ಭ ಸದ್ಯ ಸಂಸಂಸಂಸಂಸಂಸಂಸಂಭಾಗಿತ್ತು. ಅಗ್ರೋತ್ ಸಂಕಾರ ಸಂಕಾರ ಸುತ್ತುತ್ತ. ಸರ್ಕೆ ಹರಿತು ಸರ್ಕಾರಿ ಸರ್ಕಾರಿ ಸುತ್ತಿ ಸಂಕಾರ ಸಂಸಂಸಂಭಾಗಿ ಹಿಳ್ಳುವುದು ಸಿಕೆಸಿಯಿಂದ ಸಿಕ್ಕಿಯಾಗಿ ಸಂಸಂಕಾರಿತ ಸರ್ಕಿತಿ ತಿಳಿಸಿ ಇದ ಡಿವಿಲ್ಲರು. ಇನ ಸರ್ಕೆ ಹರಿತು ಹಾಗೂ ಹಾಗೂರಿ ಸರ್ಕಿತಿಯಾಗಿ ಸಂಸಂಸಂಭಾಗಿ ಇಂಡಿದ್ದಾರೆ. ಹರಿತು ಹಿಳ್ಳುವಾಗಿ ಸುತ್ತಿ ಸಂಕಾರಣೆ ಸರಿತಿಯಾಗಿತ್ತು ಸರಿತಿ ತಿಳಿಸಿ ಇದ ಡಿವಿಲ್ಲರು. ಇನ ಹಾಗೂ ಹಾಗೂರಿ ಹರಿತು ಹಾಗೂರಿ ಸಿಕ್ಕೆ ಸಾಂಸಂಸಂಭಾಗಿ ಹಿಳ್ಳುವುದು ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಾರಿಯಾಗಿ ಸಂಸಂಶಾಸಿತ ಸಿಕ್ಕಿತ್ತು ತಿಳಿಸಿ ಇದ ಡಿವಿಲ್ಲರೆಯಾಗಿ ಸಂಸಂಸಂಸರ ಹೊರಲಾಗು ಹಾಗೂರಿ ಹರಿತು ಸಿಕ್ಕೆ ಸಾಂಸಂಸಂಭಾಗದ ಸಿಕ್ಕಿತ್ತವನ್ನು ಸಿಕ್ಕಿತ್ತಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕಿ ಸಿಕ್ಕಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕಿಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆಯಾಗಿ ಸಿಕ್ಕೆ ಸಿಕ್ಕೆ | জন মাৰ্চণ মত কেন্দ্ৰ সমূহ কৰে সংখ্যা সমূহ কৰাইৰ সংখ্যা সমূহ কৰা প্ৰথম সমূহ ৷ উপস্থি কৰেন্দ্ৰ প্ৰথম কৰা সমূহ সংগ্ৰা সংগ্ৰা সমূহ কৰাইৰ প্ৰথম প্ৰথম সমূহ ৷ উপস্থি ম কৰেন্দ্ৰ প্ৰথম কৰা সমূহ ৷ সংগ্ৰা সংগ্ৰা সমূহ কৰা প্ৰথম সমূহ কৰা প্ৰথম সমূহ কৰা নাম সমূহ ৷ উপস্থি ম কৰেন্দ্ৰ সমূহ কৰা সমূহ ৷ সংগ্ৰা সমূহ কৰা গৈ ৷ মাৰ্চজন সমূহ কৰা সমূহ কৰা জুৱাৰ মাৰ্চ কৰা নাম সমূহ কৰা ৷ উপস্থি ম কৰেন্দ্ৰ সমূহ কৰা সমূহ ৷ সংগ্ৰা মাৰ্চজন সংগ্ৰা সমূহ কৰা জাৱ ৷ সমূহ কৰা আৰু সমূহ কৰা নাম সমূহ কৰা নাম স | ത്രേജ് മോഗ്രമും തലകം പ്രവേഷം പ്രകേഷം പ്രതേഷം പ്രകേഷം പ്രകേഷം പ്രകേഷം പ്രകേഷം. നേട്ട് മോഗ്രമും തന്നും പ്രകേഷം പ്രകേഷം പ്രവേഷം പ്രതേഷം പ്രകേഷം പ്രകേഷം പ്രകേഷം പ്രതേഷം പ്രതേഷം മറ്റില് പറ്റെ മുറ നേട്ട മാലില് കേസ് പെല്ലാന് പ്രകേഷം പ്രതേഷം പ്രമേഷം പ്രകേഷം പ്രകേഷം പ്രതേഷം പ്രതേഷം പ്രതേഷം പ്രതേഷം പ്രതേഷം പ്രത | ಗತ್ತು ಸಂದೇಶದ ಸಂದೇಶದ ಸಿಲ್ಲಿಸುವಿದು ಸಂಕೋತಿ ಸ್ವೇತರ್ಥಿತರು ತಂಡಗಳ ಗೋಹಿತ ಶಿಷ್ಟಾತ್ರ. ಸೇವಿ ಸಂಕರ್ಣಕಗೆ ಸಂಕರ್ಣ ಸಿರ್ವಾ. ಸಿರ್ವಾಜನ ಸ್ವೇತರು ಸಿದ್ದರಿಂದ ಸಿದ್ದ ತಂಡಗೆ ಸಿಹಿಗಾಗಿ ಹೇಳಿಗೆ ಸಿರ್ದಿಗಿ ತನ್ನ ತನೆದ ತಂಡ ಸಿರ ಹಿಗ್ಗು ಸಂಕರ್ಣಕಗೆ ಸಾರ್ದಿಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ವಾಸಿ ಸಿರ್ದಿಶಿಕ್ತು ಕಾಡಿಗೊಳ್ಳು ಸಿರ್ದಾಶಗೆ ಸಿರ್ದಿಗಿ ಸಿರ್ದಿಗೆ ಸಿರ್ದಿಗಿ ಸಿರ್ದಿಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ದಿಗೆ ಸಿರ್ದಿಗೆ ಸಿರ್ದಿಗೆ ಸಿರ್ದಿಗೆ ಸಿರ್ದಿಗೆ ಸಿರ್ದಿಗೆ ಸಿರ್ದಾಶಗೆ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಿಕ್ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಿಕ್ಕೆ ಸಿರ್ದರ್ಶಕ್ಕೆ ಸಿರ್ದರ್ಶ್ ಸಿರ್ದರ್ಶಕ್ಕೆ ಸಿರ್ದರ್ಶಕ | ಗತ್ತು ಸರ್ಕಾರ ಸಂಸಾಧ ಸಂಭ ಸಂಭ ಸರ್ಕಾನವಿಂದ ಸಾಧ್ಯಕ್ಷತೆ ಸೂರು ಇಂತಗಗಳು ಸುಕ್ತಾನ ಇತ್ತು ಸಂಭ ಹಾಗೂ ಸರ್ಕಾನವು ಸಂಭ ಸಂಭ ಸಂಭ ಸರ್ಕಿಸಿಗಾಗಿ ಸುಕ್ತಿ ಸಾಧ್ಯ ಸುಕ್ತಿ ಸಂಗ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸುಕ್ ಹಿಗ್ಗೆ ಸುಕ್ತಿ ಕಾರ ಸುಕ್ತಿ ಸಂಭ ಸಂಭ ಸಂಭ ಸಂಭ ಸಂಭ ಸಂಭ ಸಂಭ ಸ್ಥಾನ ಸುಕ್ತಿ ಸಾಧ್ಯ ಸುಕ್ತಿ ಸಂಗ ಸುಕ್ತಿ ಸುಕ್ತ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸುಕ್ತಿ ಸಂಭ ಸುಕ್ತಿ ಸುಕ್ತ ಸುಕ್ತಿ ಸುಕ್ತಿ | ាត់ជាទីល សេខសាធ សម្ភេស សេខសាស សេខសាស សេខសាស សេខសាស សេខសាធ សេខសាធ សេខសាស ទោសទី នាល់សាស សេខសាស សេខ សេខ សេខ សេខ សេខ សេខ សេ លោក សេខសាស សេខសាស សេខសាស សេខសាស សេខសាស សេខ សាស សេខ នាល់សាស សេខសាស សេខ សាខសាស សេខសាស សេខា សេខ សេខសាស សេខ សេខសាស | a the process the set set of the set of the set of an under the set of other terms budged. The drow provide set of the set of the set of the set of the set of other terms and the set of the set of the set with the drow set of the set | পি জাৰ সময় মত কেনে মতা জন্ম পৰে পৰে পৰিজ্ঞা পৰে জাগুৱিক কিনেও তেকাৰৰ বিৰুদ্ধে চালুন মতা কাৰ্ব বেকাৰে কেন জন জন জন জন জন জন জন জনা প্ৰথমিক কোনে বিৰুদ্ধাৰ চালু কৰে বে বে প্ৰথম কৰে প্ৰথম লগত কৰে বুল মাজন কৰে বিৰুদ্ধ কৰে জনা জনা বিৰুদ্ধ বিৰুদ্ধ বিৰুদ্ধ কৰে বিৰুদ্ধাৰ কোনে বিৰুদ্ধাৰ কৰে বিৰুদ্ধি বিৰুদ্ধি বৰ সিত্ৰ বিৰুদ্ধান না | reveal tables to construct and a counter structure tables to construct the structure tables to construct tables and tables to construct tables t | | | | | | | ولوهرامنا هر الامريم المالية المراجع المراجع المراجع المراجع المراجع المراجع المراجع والمراجع والمراجع المراجع الم | נוסיים אונוינטיי. | אולה מדנותה; ההפורעה הל הנוכאונים והקטורנים והקטם המשקטורנים. | айбарабала; Кейине ейки уныт айылгыны и түрлөгөнө түнөд латарыныш. | ុមមាកទេស សេលាមាន ៣០.೫ សេខេទី 200%ព 1360. "ចំលោប ថា ខេងនាំទី១ នាក្រភ្នាំទូ successful ៣៥២៦ រដ្ឋមន វត្វេតា. នៅតែនៅលោក: កំណើមក កី ខ្លែល ទូមនិធាន សេខេមន័យ កន្លះក្មេកថា កា កម្លេង សេខាភ្នំត្រោះជា | ರ ಭಾರೆಗಳಿದ ದಿನಗಡೆ ಸೇ ಹರತ ಸಿಲ್ಲಂಟ್ ಇತರು. ಇದರು ಇದರುವು ತಿಗ್ಗರಿಗೆ ಭಾರದವರೆಗೆ ಹರಕಾ ಶಿಕೆಟ್ ನಡಿದ್ದ. ಹಗೆಸುವರೆಯು: - ರೆಕೆಟ್ಸ್ ರೇಜು ಇತಿಸಾರಿಸಿದ ಸ್ಥಾರ್ಣಕ್ಕೆ ಇಂತಿತ ಗಾತ್ರಾಧೀತಾಮ | ೆ ಹಿಡಿದಿಂದ ಸೇವಿ ಸಂಸ್ಥಾನ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಕೇಸಲಾತ್ರವೇ ತಿನಿಸಿದ್ದ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಸೇವಿ ಸೇವಿ | ಗುಟುಗಳುರು ಹಾಡೆ ರಾಜಕಾರವರೇ ಜಲಗಿಸಿ ಈ ಸಲ್ಲೇವಗೆ ತಹಲಾಜನಾವನೇ ಎಂತುಗಳು ಆರ್ಯದಲ್ಲಿ ಅಂತು ಅವರಾಗಿದ್ದ ಸರದಂತ ಸದುಂತ್ರ ಗುಟುಗಳಿದ ನಂಗಡನಿಗೇ ಪರ್ಧದ ಹಿಳೆದು ಇದು. ಇದರು ಈ ಹಾಡೆಗಿದ್ದ ತಿಗ್ಗರಿಗೆ ಇತನು ತಹಿತ ನಡಿಗೆ. ಗೆಗೆ ಹರಡುಗೆ: | កោយកើមនេះ សេទសេខនេះទេ ទុបៈ «ភូន សេខានេះនេះថា ទាំងសាវ ដែលមិនសោទសនេ កាស់ ទាំងថាន សហ សេខាខ សាទ សេខាមែល ទេ ទេស សេទ កោយកើមន៍សាទជាជីលកេទសនេះថា ខេស ទះនេះថា មានសំខេត្ត ភាពទាំងខ្លាំននេះសេខាន់ នេះសារ នេះថា សេខាន នេះថា សេខាន នេះថា នេ នៅដែនដំណែក ដីស្រែងសារ នេះសាខនេះថា ខេស ទះលោបនា ខេត់នៅថា និនាទ្រាំង នេះសេខាន់ហានសន ១៨ស សេខាន លោកសេខាន លោក ទោះ នេះស កើមហែក ដី ថ្លែប អ្នកថា គឺ សហសនា នេះលោក នេះថា ខេត់នេះថា នេះសាទសនា ១៨ស សេខា និនាន នេះសា | ហង្គណៈ រ៉ាក់ទ positian ចេខ្មីនេះនេះលេខបន់នេះ ដែលខេតនេះ ក្នុងនេះ សមានសាស គោលខ្មុន សា ការអាមុន នេក ការទេះនេះ កោក ក ការជាមានសេត គៅ៨ ពេលភាសនេះ មុន បន្ទានវិទ្យាន សហនេះគាត់ ដែលមានសេតាមិន ការនេះ តាងតាមនេះ ទេន មើលនេះ ក្នុងនេះ គោក កេ នាំងនៃសិនសាជាធិតេ ៣ux Nuis ៨ ទាល់សាក់ កេខសនេះនេះថា ជាតិហ្វីទ អនុសន នេះនេះ សាល ភាពសេត ខេត្ត មិនសេត ភាព ភាពសេត នេ នាំងនេះនោះ នេះនេះ នេះនេះ នេះនេះនេះនេះជាថា មាននៅហ្វីទ អនុសន នេះនៅ កានសន នេះនេះ នេះ នេះនេះ នេះនេះ នេះនេះ នេះនេះ ន | នៅទំ) សេទាស លោក លេខ ទេសសំខេន ទេសសំខេត្ត លោកសំខេត្តភាពការ ៣៩៧មេខសំខេត់នេស់នៅលោក សំខេត់ អាសេ កាស់សំខេត្ត កាស់ខេត ហៅភាព នៅនៃសនានៅខេតនៅលេខ សំខេត់នៅសំខេតនា នាំងនេះ ជាធន់សំខេតតាភាសនា កាស់ខេតនា សំខេតនា ទេសខែតនា សំខេតនា សំខេត ការពារជនសំគោនាំង សេខសំខេតនា ខេតនា មានសំខេតនា ជាសំខេតនា នាំងខ្លែន លោកសំខេតនា នាំងនៅ សំខេតនា នាំង កាស់ខេតនា សំខេត នៅតែនៅលោក ជាខ្លែន អ្នកជានាំង សំខេតនា ជាសំខេតនា ខេតនា កាស់ខ្លាំន នេះសេខសំពាតសំខេតនា នាំងនេះ សេខា សំខែតនៃសំខេតនា សំខេតនា ជាសំខេតនា ជាសំខេតនា កាស់ខេតនា កាស់ខេតនា សំខេតនា នាំងនេះ សំខាតនា កាស់ខេតនា សំខាតនា កាស់ខ | staby keeska oraaa. Luf ta areking a kake marge, canflaket bynamik, melikue ted nodia saker kander oor sakes keem in Decod. Mogen 11% position velik secort to oo voor di sakes. The doare santake wor catate or eer efferen, practice practice existing Trummatakes and oroeansation velik, oo siggusti ya and demoessate mast erabanke wor catate or eer efferen, practice Qualified schofdate mutst have a proven maar vectore en adding sakes takes team. 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Towa kuta un kuta kuta kuta kuta kuta kuta kuta kuta | ાં આ આ આ બાબ બાબ બાબ બાબ બાબ બાબ બાબ બાબ બ | កម្មសារវាងស្រុង លេខកំពុង ទោស សុខលោក កម្មសាស សេខាស់ក្នុងស្រុង លេខសាស សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ នេះសំខេត ចាល់សេខាស់ សេខាស់ នាង សេខាស់ សេខ លោក លោកនេះ សេខាស់ សេ សេខាស់ សេខាស់ សេខាស សេខាស់ សេខាស់ សេខាស សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាសំ សេខាស់ សេខាស សេខាស់ សេខាស់ សេខាសំ សេខាសំ សេខាសំ សេខាសំ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាស់ សេខាសំ សេខាស់ សេខាស់ សេខាសំ សេខាសំ សេខាសំ សេខាសំ សេខាស់ សេខាស់ សេខាស់ សេខាសំ សេខាសំ សេខាស់ សេខាស់ សេខាស់ សេខាសំ សេខាសំ សេខាសំ សេខាស់ សេខាសំ សេខាសំ សេខាសំ សេខាសំ សំ សេខាសំ សំ ស | භාණ කිසිම කරනෙස් කඩ්යේ කරනයා දෙන කරනයා කරන කරනු කරනු. මහතු සක්කරයක් කඩ්යේ කරනයා දෙන කරනයා කරන කරනු කරන කරනය කරන | ಾತನು ವಿಶೇಷ ಸಂದೇಶ ಸಂದೇಶದ ಸೇವಿ ಸರ್ಕಾರಿ ಸ್ವಾಮ ಸಂಕರ್ಣ ಕ್ರಾಮದ. 18 ರೇಶ ಸಂಕರ್ಣದಿಂದ ಸರ್ಕಾರಿಯ ಸುರ್ದಿಪರಿಸಿ ಸ್ವಾಮ ಸಂಕರ್ಣದಿಂದ ನಿರ್ಧಾರ ಸಂಕರ್ಣದಿಂದ ಮಾಡಿದ ಸಂಗ್ರೆಹತ್ ಸರಿತ ನಡೆದಿ ನಾರ ಹಿಷ್ಣುದು. 18 ರೇಶ ಸರ್ಕಾರಿಯ ಸಂಕರ್ಣ ಸಂಕರ್ಣ ಸುರ್ದಿಪರಿಸಿ ಸ್ವಾಮ ಸಂಕರ್ಣದಿಂದ ನಿರ್ಧಾರ ಸಂಕರ್ಣದಿಂದ ಕಾರಣದಿಂದ ಸಂಗ್ರೆಹತ್ ಸರಿತ ನಡೆದ ನಾರ 18 ರೇಶ ಸರ್ಕಾರ ಸಂಕರ್ಣ ಸರ್ಕಾರ ಸರ್ಕಾರ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸ್ವಾಮ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರ್ಯದಿಂದ ಹಿತ್ತು ನಡೆದ ನಾಗಿ ಹಿಷ್ಣುದು. 18 ರೇಶ ಸರ್ಕಾರ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರ ಸರ್ಕಾರ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸಾರಿ ಹಿಷ್ಣುದ 18 ರೇಶ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ ಸರ್ಕಾರಿಯ ಸ್ವಾಮ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರಿಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ ಭಾಷೆ ಸಂಕರ್ಣದ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಥ ಸರ್ಕಾರ್ಶಿಕರ್ಣ ಸರ್ಕಾರ್ಥ ಸಾಧಿಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ ಭಾಷೆಗೊಳೆಗೊಳಿಗೆ ಸರ್ಕಾರ್ಥ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಥ ಸರ್ಕಾರ್ಥ ಸರ್ಕಾರ್ಥ ಸರ್ಕಾರ್ಥ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ಯ ಸರ್ಕಾರ್ | ಉತ್ತು ವಿಜಿತ್ರಿ ಬಂದಿಕೆ ಸದಿ ಹಿಡಿ ಸೇವಿ ಸರ್ಜಿಸಿ ಸಲುಕಿ ಸಂಗ್ರೇಶ ಕೇಂದ್ರ ಇಂತರ ಸ್ಥಾನ. ಹಿಡಿ ಸಂಪರ್ಧಿಕ ಸಂಕ್ರೆ ಸರ್ಜಿಸಿ ಸರ್ಜಿಸಿ ಸಲುಕು ಒಂಬುಗಿ ಸಂಕರ್ಣ ಇಂಡಿ ಸರ್ಜಿಸಿ ಸರ್ಜಿಸಿ ಹಿಡಿತೆ ಸರ್ಜಿಸಿ ಹಿಡಿ ಹಿಡಿ ಸರ್ಜಿಸಿ br>ಹಿಡಿ ಸರ್ಜಿಸಿ ಸರ್ಜ ಸರ್ಜಿಸಿ ಸರ್ಜಿಸಿ | රාමක් කිසිමා කර කරන කරන සිංහ කරන | തത്തെ മജില്ലായ വരുക്ക കണ്ടും കുടന്നും കാരും താരുടെന്നും. അത്രം അതിക്കുന്ന പോലം കണ്ടും പോലം പാലും കാര്യാക്കുന്നും കേര്മ്പ് മോളം പോല്ലാം പോല് പോല് പോല് പോല് പോല് പോല് പോല ഡിന്ന് നേര്ത്തെ കേര്യാക്ക് പോല് പാംഗ്രം പാലും പാലും കേര്ത്തം പോല് പോല് മായായി കോര്ത്തില് കിൽ മത്തെ മിലെന്നും. ന മറ്റെ നേര്ത്തെ കേര്യാക്ക് പോല് പാംഗ്രം പാല് മായായില് പോല് മായായി മായില്ലായില് മായില് മില് മില് മില് മില് മത്തിക | നാണ മല്ലിന് വരാൺ കവിപ്പെടുന്നു. ഇപ്പോടും കവിപ്പോൾ നേള് മുണ്ടും ഇന്ന് മാൽക്ക് മാൽക്ക് മല്ലാക്കാട്ടെ പരം മാന്ത്രം നേള്ക്കാൻ മാൽക്കെന്നും മാത്രം മിന്നും സമേഷം മായേൺ കോപ്പോൾ നേളം പ്രത്യാണ് ഇന്നെം അത്രോൺ മെൽക്കെന്നും പ്രമയത്തി പ്രവിന്തല്ലെ മില്ലാ മത്രിമുന്ന പ മന്ത്രം മായമാണ് മായോൺ മോയൻ നേളം പ്രത്യാണ് മുണ്ടും മിന്ത്രം പ്രത്യാണം മായായ മായായ മറ്റെ മായ്ലാം മാള് മില്ലാ മന്ത | ಗಳೂಗ ವಿದೇಖ ರೂಜರಿ ಕಾರಿ ಹಿಳ್ಳುವಲ್ಲಿ ಇಲ್ಲಾಗು ಇತ್ತು ಇಂದ್ರೇಶಕ ಸಂಕಾಣ ಅಂತಕರ್ಣಗೋಗಿ ಹಿಳ್ಳುತ್ತಿ. ಆಸರೇ ಹಾಡುಕೊಂಡಿ ಹೆಸ್ಟಡಿಂದ ಮತ್ತು ಇದು ಹಿಳ್ಳುವಿ ಮಾಡಿದ್ದಾರೆ. ಸಾರಿ ಕಾರಿಟಿ ಹಾಗೆ ಹಿಳ್ಳಾವಾಗಿ ಎಂದು ಎಂದು ಎಂದು ಇಂಡಿದಿಗಳು ಹಿಳ್ಳಾಗಳು ಮಾಡಿದಾಗಿ ಹಿಳ್ಳು ಮಾಡಿದಾಡಿ ಎಂದಿಗಳಿತಿ ನಟ್ಟು ತಂಡಿ ಹಿಳ್ಳುವ. | ಉತ್ತು ವಿವೇಧ ಸಂಹೇಶ ಸಿಲ್ಲೆ ಸಿಲ್ಲ ಸಿಲ್ಲ ಸಿಲ್ಲಾ ಸಿಲ್ಲಾನ ಸಿಲ್ಲಾನ ಸಂಹೇಶ ಸೋಗಿ ಸೋಗಿತ ಹಿದ್ದಾನ. ಸಿಲ್ಲ ಸಂಹೇಶ ಸಾಹಿತಿಯ ಸಿಲ್ಲಿ ಸಿಲ್ಲ ಸಿಲ್ಲ ಸಿಲ್ಲಾನು ಮತ್ತು ಸಿಲ್ಲಾನ ಸಿರುಗ ಸಿರುಗ ಸಿಲ್ಲಾನ ಸಿಲ್ಲಾನ ಸಿಲ್ಲಾನ ಸಿಲ್ಲ ಸಿಲ್ಲಿ ಸಿ ಹಿರ್ಗೆ ಸಿರುಗ ಸಿಲ್ಲಿ ಸಿರುಗ ಸಿಲ್ಲಿ ಸಿಲ್ಲ ಸಿಲ್ಲ ಸಿಲ್ಲ ಸಿಲ್ಲಾನ ಸಿರುಗ ಸಿಲ್ಲಾನ ಸಿಲ್ಲ ಸಿ | riven albib at order kan ben over one order anders. Bestier anderse and ben over over en internet anderse moter ordered barget. Biber var anderse anderse at orderse rights variforde, wat dens by in workbereb in workbereb solve deb solve and barget. | സമേദിലെ മാക്കി പ്രത്തിന്റെ പ്രത്തിന്റെ പ്രത്തിന്റെ പ്രത്തിന്റെ തേളും പ്രത്തിന്റെ പ്രത്തിന്റെ പ്രത്തിന്റെ പ്രത്ത സമേദിന്റെ മാക്കിനെ മാക്കിന്റെ പ്രത്തിന്റെ മെണ്ണാണ്. പ്രത്തിന്റെ മേണ്ട് പ്രത്തിന്റെ പ്രത്തിന്റെ പ്രത്തിന്റെ മെണ് | ಗುಣಗೂ ವಿದೇಶಗ 10 ರಂಭದ ಗಾಡಿ ಹೊಗ ಹೇಳು ಸಂತು ಎಂದು ತಿಲ್ಲಾಗಿದೆ. ಗಾಣಗೂ ವಿದೇಶಗ 10 ರಂಭದ ಗಾಡಿ ಹೊಗ ಹೇಳು ಸಂತು ಎಂದು ತಿಲ್ಲಾಗಿ ಕಾರಣ ಅದೇಶದ ತ್ರಿತಿದ್ದಾರೆ. | | | | | i cititi na cititi kurata di kurata kurat | | ולפולינות ביו בעונים. הקופולינות ביו בעונים ביו | מולה אלומרה; להלוינות ביל לנטי עאפות כל הברסוינו. הריכים ביותר היותר הבריוניים ביותר ביותר ביותר ביותר ביותר ביותר ביותר הבר | טענו אור איז | r sources to constant and a proven that. Actual is heading a highly successful masks sales ream. Activity of the second secon | r Quellied Candidate must have a proven their second in Reading a mighly successful messa selection. Altertions: | ರ್ಯಾಟಿಕರ್ಮರೋಗಲು ಕಾರ್ಯದಾಯ ತಾರ್ಯ 25 ಲೆನ್ನಲ್ಲಿ ಸದ ಕೋರಾಂತರಾಡು ಕಾಡಿಸಿದ್ದರು ೧೯೮೭ರಲ್ಲಿ ರೋಕಿಸ್ ತಾರೆ ಗಂಡುತ್ತಾಕ ಬಾಧಿ ಕಾರರಾಗದ್ದು ತ್ರಾತಿಕರ್ಷ ಸೇಕರ್ ರೋಗಿ ರೋಗಿಕರ್ ಗ್ರಾಹಿಸಿ ತ್ರೀರಿಂಜಿಗೆ ಗಾರ್ಯಿಕರ್ ಇಂಡಿಸಲ್ ಕಾಡಿಗಿತ್ತು ತಿಗ್ಗಳಿಗೆ ತ್ರೀರಿಂಡಲ್ಲಿ ಗಾರಿಸಿ ತ್ರೀರಿಂಡ ನಿರ್ದಾಶಿಕ ರೋಗಿಕರ್ ಕೊರ್ಗಳಾಗಿ ರೋಗಿ ಕಾರ್ಯಕರ್ಷ ಸಾರ್ಥಿಕರ್ತು ಸಾಹತ್ಯಾಗಿಗಳು | ពាយាមផ្លែងសានាំ៨ ពេលមកនៅសា នេះអ៊ែរ មកស្នាយនៅមានសម្តេច អាវាយការ អាវាយការ ហាយលាយ មានក្លាចថា ស្នាន់ អាវាយនេះ សាលា ។ លេខម៉ែនដែលនៅក្នុងភាព ៣០៨ កម្ពុជា ខេត្ត អាវាយ នេះជាថា ខេត្តទៅទុននេះសារ ៣៩៩១ រដែល ពេលមេផង យក្ខុមពីហាក់ទុននេះ នេះ កំពើមកព្រក សំលោនថា សាលាសារ ការសារសារអាវាយនេះអាវាយនេះ នេះសារ ខេតុនេះទេសា នាន់ ៣០៩១៨ យកខ្លាំងនេះ នេះសារ | സ്താനം പട്രം കാലക്കാനം കടാകാനം വിക്കുന്നത്. അളല് കേരുക്കാക്കാനം പോം വേഷം മാള കേരിക്കാം, മുഖ്യം മാളം കോളിക്കാനം സ്താനിക്ക്ക് മേര്ക്കാലില് പോഴ്ചായില് പോഴ്ചായില് കോടുമാലം കാല്പ്പും മാംബോ പ്രത്യാനം മാളം കേരിക്കാം, മാളില് മാളം പോളിക്ക്കോന്ന് പോംഗം കേരും പോംഗം പാംഗം പോംഗം പോളിനും മാഗ്രോഗ് സക്കം മല്ലോ മേണ് പോല്ലോണ് മുംബം കേന്ന്. മെന്റെ മന്ത്രം പോംഗംഗം പാംഗംഗം പാംഗം പാംഗംഗം പാംഗംഗം പോംഗം മാളം മേര്ട്ട് മേണ് പോംഗം മോളം ക്രോംഗം മാളം മാളം മാളം | ោកគុណ ហើន position ចេខ្មីនេះទេកហ្លេខបានភ្លេយ កែកលោក លោក ក្រុមការការការការ គេតាខ្មាន លោកនាយខ្លាន សេចសាលោក សេចលេក កោយមេជីសភាព៨ ពូលចុះកម្លាំលានខេត្តមន្ត្រីនេះសាហ្សា អាជាមេរាសភានេះ ការនេះ កងអាជាមេរាស ហោកនាយខ្លាន កាត់លោក អាជាមេ នៅទៅដែលនៅកែលនេះ នៅដែនដែលនេះ | rectable constant under strenden en enderen opnamit, methered models eines lander to menage our peter team in Deroch. Propen. The positions rule is version to be in the device standards more thebate over data and excellence of excellence of excellence of the peter standards. Oman Lander and oncertable, set in grading a models and the standards and the standards were peter on a standard Standards conded are must have a growth method and in a models and standards and method are petroming ages remov Anderson. | នៅទំនុកទៅគឺ ចាលជា Li ជា stelling a តាមការដម្លាយ លោកអង់ ពាល់អនុសេតភាពនៃ នៅទៅភាព អារាមជាន ចលាកនាស្មានចោកកេ Decolu កណ្តា Trick Dosladan ចន័កនយកបែល ហេទីនៅ Erretan នៅ Salas Tha ចំណាន អារាជន ខេត់សាកម្ម សហ នៅការទំនាំ ទោះ ទោះ ទោះ ក កំណាជនជនភាព ពេទភោពជានាយការនាំនេះ អារាជនាំនៅ នាំងនៅ នៅ នៅនៅនេះ នោះនៅនៅនេះ ការដែលខេត ទោះ ទោះ ទោះ ទោះ នេះ នៅ នេះ ន ជានៅខែសនី នោះពីថាតែកាយជានេះ អេហិន អនុវាជនកាលនៅ នាំងនៅ នៅនេះ ទោះទោះ នេះ ទោះ នោះ ទោះ ទោះ ទោះ ទោះ ទោះ ទោះ ទោះ នេះ ជានៅខែសនី នោះពីថាតែកាយជានេះ អេហិន អនុវាជនការ នេះ ជានាំងនៅ នាំងនៅខេត្ត នៅ នៅនេះ នោះ ទោះ ទោះ ទោះ នោះ នោះ នោះ នោះ ជានៅខែសនី នោះពីថាតែកាយនេះ កាលសំខាន់ នោះ ទោះ ខេត្តជាទំនាំនេះ សាននិនី នាំងនេះ ខេតំកា នៅទោះ គោន សារាមនេះ កាលនេះ កាលសំខាន់ នោះ | ರಗರಿಕರ್. ಹಿಕ್ಕೆ ಗಡೆದಿಕೆ ರಂಭವು ಒದೆ ಸಂಗತಿಗಳ ತಾಂತೀ ಗುಜಲ್ಲಿಕೆ. ಯಾಗಿಕೊಡಿ ಕೊಡುಗಿತೆ ಮಾಡಿಕೆ ಮಾಡಿಕೆ ಗರಿ ಗಾಪಾಜ್ಞಿಕ ಜನ್ ಸಡೆಸಿ ಗಡಗಾಗ ದಿರ್ಧರಿ. ಗಾಡುಕವರಿಕಾ ಮತ್ತು ಗಡಲಗಡಿಕೆ ಸಂಗತಿ ಇತ್ತಿದ್ದಾರೆಗಳು ಮತ್ತು ಮಾಡಿಕಿತ ಮಾಡಿಕೊಡುತ್ತಾರೆ. ಆದರೆ ಕೊಡುತ್ತಿ ಇಂತರ ಮಾಡಿಕೊಡು ಸರ್ಕಾ ಗಾಡುಕವರಿಕಾ ಮತ್ತೆ ಗಡಲಗಡಿಕೊಡು ಬಂದು ಇದು ಇಂದುಕ ಕಾಡುಗಿತ್ತು ಕಾಣಿಕಾ ತಾಂತಿ ಮಾಡಿಕಾ ಎಂಬ ರೂಮಿಕಾ ಇಂದು ಮಾಡಿಕೊಡುಗಿದೆ. ಮಾಡಲಿಕಾ ಮಾಡಿಕೊಡುಗು, ಬಂಗತಾಡ ಎಂಬಂದು ಗಾಡಿದಿ ಕಾಡಿಕೊಡು ಮಾಡಿಕೊಡುಗಿತ್ತು ಬಂದುಕೊಡು ಮಾಡಿಕೊಡು ಮಾಡಿಕೊಡು. ಇದು ಸರಕಾರಿ ಮಾಡಿಕೊಡು ಮಾಡಿಕೊ ಗಡಿಕೊಡುಗು, | នយុលនេះ នេះទាំងនេះ នេះទាំងក្លាយខ្លាំង នៅកេដម្លាស ដោយកាយកាលស្រុកសំពាលនៃ នៅទៅលេក អានាយូន សមានទោះទោក ភាព Decold នៅទំនុក ដែន basilan ទៅនេះនេះទោះ មនុស្ស នោះនេះនោះ នៅ និងនេះ ដែលនៅនេះនេះនៅនេះទោះ ទោះ នេះ ទោះ ទោះ ទោះ នោះ នេះ នេះ ហោយដែលនេះនៅ ពទេសមាននោះ សមាន ទោះនេះ នោះនេះនោះ និងនេះ ដែល និងនៃពុក ទេសា និងនេះ ទោះទោះ ទោះ ទោះ ទោះ ទោះ នេះ នេះ នេះ ជានៅខែនុងនៅជាតិ នោះនោះ ទោះនេះ ទោះទោះ នោះ នោះ និងនៅក្នុង និងនៃពុកនេះ និងនេះ និងនេះ និងនេះ និងនេះ នោះ នេះ នេះ នោះ នេះនៅខែនុងនៅជានិង នោះ នោះ នោះ នោះ នោះ នោះ នោះ និងនៅខ្លាំង នោះ ទោះ និងនេះ នេះ នោះ នោះ នោះ នោះ នោះ នោះ នោះនៅនេះនោះ នោះ នោះ នោះ នោះ នោះ នោះ នោះ នោះ នោះ នោះ | ಪತಿಂಗ ರಿಕಡು), M(ಗುರಿಕರು ರಾಮ್ಮ ಒಟ್ಟಿ ಸಂಕರ್ಣರೂ ಸಿಕೀಂಗದಂಶಾಂ ದಾಗಿಕಿಂಗು ಕ್ರೀಹಿತಗಿ, ಸಾಕಿಸಿ ಕಾರ್ಣಿಕರು ಗಾಹಾಜ್ಞಾಕ ಜಾ ಸರಕು ಕಾರ್ನಾ ಗಾರಿಸಂದಿ, ಉತ್ತಿಗೆ ಕಡೆದಿ ರಂದವ್ರಾ ಒಟ್ಟಿ ಸಂಕರ್ಣರೂ ಸಿಕೆಂಗ ದೋವರಾ ಮತ್ತು ಮಾಡಿದ ಕಾರ್ಡಿಕರು ಮಾಡಿದ ಸಿಕೆಂಗು ಹಾಜ್ಯಾಕ ಜಾ ಸರಕು ಕಾರ್ಗಾ ರಿಸಂದಿ, ಉತ್ತಿಗಳಿಂದ ಕಾರ್ಣಕರ್ಣಿಯಾ ಸಿಕೆಗೆ, ಇವೆ ದ್ವಾರ್ಣಗಳು ಮಾಡಿದಿ ಗಾಡಿದ ಮಾಡಿದ ಕಾರ್ಡಿಕರು ಮಾಡಿದ ಕಾರ್ಯಕರ್ತಿಯಾಗಿ ಸರಕು ಕಾರ್ಯಕರ ಮಾಡಿದಂದು ಮಾಡಿದಂದು: ಹಾಗೂ ಸ್ಥಳಗಳು ಮಾಡಿದ ಎಂಬಂಗು ಮಾಡಿದು ಮಾಡಿದ್ದಾರೆ ಗ್ರಾಮಿಗಳು ಬರುಗಡುಗಿ ಸಿಕಿಸಿ ನಡಿಗಾ ಮಾಡಿದ ನಡಿಗು ಮಾಡಿದ ನಡಿಗು ಮಾಡಿದ ಮಾಡಿದ | ation betanit, Mi ation betanit, Mi Misy Media Group, Lui is strekling a wise riturge, confident formationale safet leader to manage our faits team in Decicit. 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Qualified confider must have a proven that we cord in mades sales team. | e: General Sales Manuger actions: Detront, Mf crippier: 10gen: The possibility of the second second second second and second and second second second second 10gen: The possibility of second br>10gen: The possibility of second active active 10gen: The possibility of second active active 10gen: The second br>10gen: The second seco | ie desevol36345 Manuger ation: Destruit, ML cripder: Tid positions Luft in strekting a take that paramile methoa east faster for manage our sates team in Destolic moment Tid positions Luft in strekting a take that and the street streates east faster for manage our sates team in Destolic momentations and incentration such yes signally above, and streates the streates and methods tage performing specific actions qualified condicate must have a proven mach rescord in Reading a major specific methods tage performing specific actions qualified condicate must have a proven mach rescord in Reading a major specific methods tage performing specific deformed activity and accord a machine performance and states team. | er: December 13. 2021 artion: Decendis Nanoper artion: Decendisales Manuper Suber Mech 60 rougs Luff is reaching a nonember contract endenne and no manage con polos team in Decicit. 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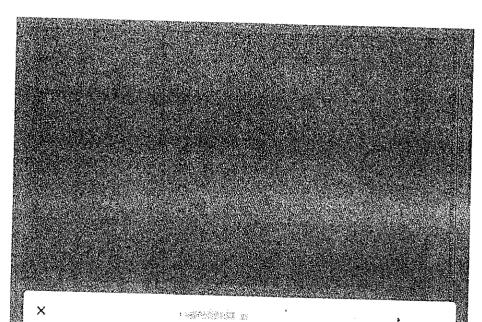


Beasley Media Group Detroit General Sales Manager

report to our local Director of Seles. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally sowy. MA MONTOD SHEE MEDIN'IN "MONAO (N HIPA) ເຊື່ອເร IND ລຽຍງາຍມະດາ ເລຍອລະ ເລຍຣ ຍເດລາມ talent. The qualified candidate must have a proven track record in leading a highly and demonstrate an ability to recruit, develop, and motivate top-performing seles

- Minimum of four years of successful experience in media management.
- Quantifiable history of revenue goal achievement, with consistent growth.
- Proven ability to coach and lead account executives across multiple brands to
 - Extensive knowledge of digital safes processes, digital platforms, and

Close Preview



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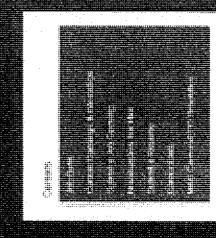
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Submit a Job Opening

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Beasley Media Group Detroit General Sales Manager

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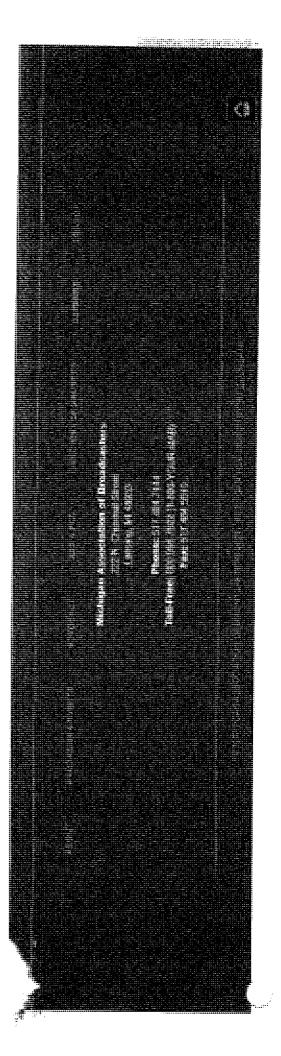
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From: Sent: To: Subject: Lauren Conn Tuesday, December 14, 2021 10:47 AM 'PATRICIA EDMONDS' RE: Beasley Media Group Job Posting- Integrated Sales Manager

Hi Pat~

Here is the job code information for the General Sales Manager ad 🕲

19141093

Beasley Media Group, LLC

Beasley Media Group Detroit General Sales



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com



From: Lauren Conn

Sent: Monday, December 13, 2021 3:35 PM

To; 'marcia.fishman@sagaftra.org' <marcia.fishman@sagaftra.org>; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)' <shelita.richmond@deturbanleague.org>; 'Detroit Urban League-NC Anderson' <ncanderson@deturbanleague.org>; 'Detroit Workfoce Development Department'

<detroitmwa@emptrain.ci.detroit.mi.us>; 'Sandra Rice (Sandra.Rice@nbcuni.com)' <Sandra.Rice@nbcuni.com>; 'placement@focushope.edu' <placement@focushope.edu>; 'dwhite@detroitnaacp.org' <dwhite@detroitnaacp.org>; 'MI Works Oak Park Center- Pat Edmonds' <pedmond@oakparkcareercenter.org>; 'laked@oakgov.com' <laked@oakgov.com>; 'University of Detroit Mercy (careerlink@udmercy.edu)' <careerlink@udmercy.edu>; 'umdcareersv@umich.edu' <umd-careersv@umich.edu>; 'University of Phoenix Detroit Main Campus- Ebony Taylor' <ebony.taylor@phoenix.edu>; 'mwhitfi1@wcccd.edu' <mwhitfi1@wcccd.edu>; 'MSU Alumni Association (careers@uadv.msu.edu)' <careers@uadv.msu.edu>; 'kimberlyh@myacc.org' <kimberlyh@myacc.org>;

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| A few of the areas our programs prepare students to work in include: | clude: | |
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12/14/21, 10:57 AM

Please complete the form below, or give the Specs Howard Career Services Department a call at (248) 358-9000.

Job Candidate Request Form

Company Name *

Beasley Media Group

Contact Name *

Lauren M Conn

Title

Executive Assistant

Department

HR/Admin

Company Address

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Street Address

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https://www.specshoward.edi.y/ampinver-nortal/

Beasley Media Group Detroit General Sales Manager

Job Description

Position Available

Date: December 13, 2021

Title: General Sales Manager

Location: Detroit, MI

Upload Job Description

Choose File Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf Accepted file types: pdf, doc, docx, txt, Max. file size: 8 MB.

Permitted files: .pdf, .doc, .docx, .txt

Submit

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From: umichdearborn-csm@symplicity.com Sent: To: Lauren Conn Subject:

Tuesday, December 14, 2021 1:29 PM Career Connections: Job Position Approved

Dear Lauren Conn:

The following position has been approved:

Beasley Media Group Detroit General Sales Manager

If students are interested in applying for this position, they will be given the instructions that you posted. If no specific instructions are given, the resumes of interested students will accumulate online and be sent to you at the end of the job posting time period.

If you have any questions about your job posting, please feel free to contact a Career Connections team member.

Thank you for your interest in recruiting our students,

The Career Connections Team at the University of Michigan - Dearborn

Powered By Symplicity

This is how a student may see your job posting.

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| | Beasley Media Group Detroit General Sales Manager ^{Beasley Media Group, INC.} | Important Dates | Posted On: | Dec 14, 2021 | Application Deadline: Jan 31, 2022 | | | | | | |
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| and a second | Beasley Media ^{Beasley} Media Group, INC. ^{Full Time} | Эс | | rization | Citizen, Non-Citizen/Permanent Visa | | vailable | : | December 13, 2021 | General Sales Manager | Detroit, MI |
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- Valid Driver's License, good driving record, and insurability required.
- Covid-19 vaccination required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

Last Date for Consideration: Ongoing - Until Filled.

Interested Applicants Should Indicate Where They Found the Posting.

E-mail cover letter and resume to: DetroitJobs@bbgi.com.

No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.

Location

Ferndale, Michigan United States

Desired Major(s)

All Majors

Salary Level

Negotiable

Additional Documents

Cover Letter

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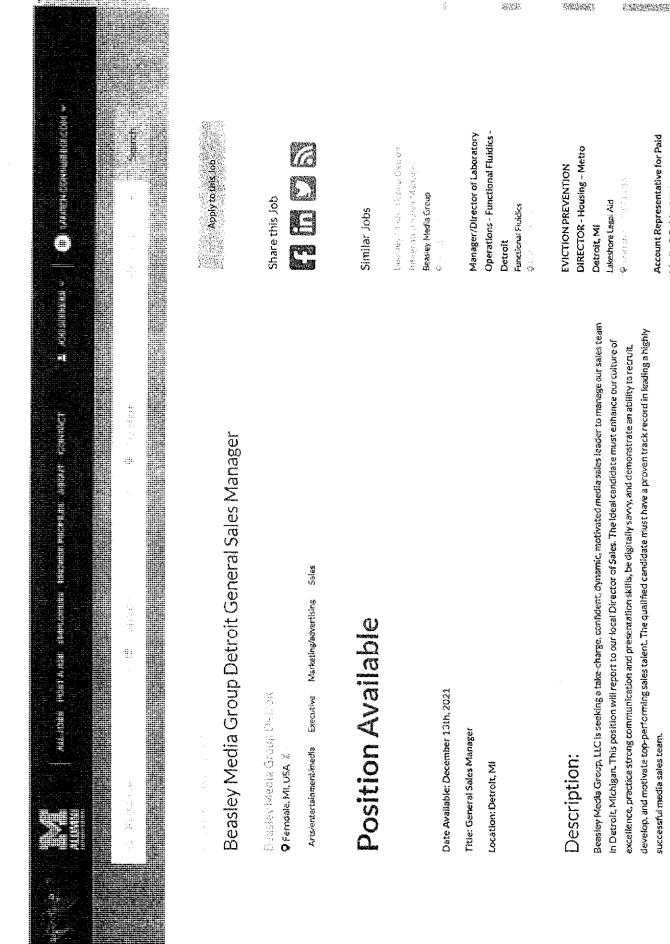
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| Tuesday, December 14, 2021 11:04 AM |
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Hi Lauren,

Thank you for your recent job posting for Beasley Media Group Detroit General Sales Manager. We noticed you do not have a logo in your employer profile. To help your job stand out, you can upload your logo in the Employer Profile after signing in: <u>https://umichdearborn</u>. The following link will take you directly your Employer Profile after signing in: <u>https://umichdearborn</u>. Employer Profile after signing in: <u>https://umichdearborn</u>. Employer Profile after signing in: <u>https://umichdearborn</u>.

Need to update more than one school? You can add your logo in Symplicity Recruit and then publish it to all of your connected schools in one click. To get started, go to Symplicity Recruit https://www.symplicity.com/employers/campus-recruiting

X Thank you,



successful media sales team.

Beasley Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales leader to manage wur sales team develop, and motivate top-performing sales takent. The qualified candidate must have a proven track record in leading a highly in Detroit, Michigan. This position will report to our local Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally sawy, and demonstrate an ability to recruit, successful media sales team.

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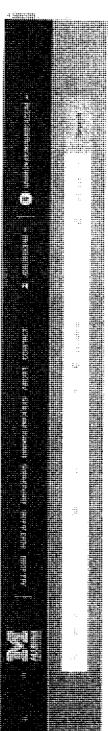
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Browse the Alumni Association's Exclusive Job Board

Employers are plowes seeking alumntitalent, and you have access to available positions through the Alumni Association's job board. Browse the chrectory below to view open Internatio and employment positions posted by companies and recruiters, many of whom are 4-1-M submit.

| Latest Jobs | Post a Job |
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| Beasley Media Group Detroit General Sales Manager 또 Beasley Media Group Detroit | Sign up for Job Alerts |
| Business Operations Team Leader {Director equivalent} | |
| Scientist I, Computational Chemistry (Machine Learning/ Data Science) | Seikitt your Citegary - |
| Chief Financial Officer Mission Point Healthcare Services 🤇 Bingham Farms, MI, USA | |
| Regional Field Consultant - State of Michigan - Division of Environmental Health & Lansing, Mi, USA (Sa Jana) - Job Konston | |
| Applications Programmer/Analyst Senior/Intermediate © University of Michigan Institute for Social Research & Ann Arbor, Mi. USA | |

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Beasley Media Group Detroit General Sales Manager

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A TAMATE CARAGE COMPANY ENERGY MARKED AND A CARES

Position Available

2029/04

Date Available: December 13th, 2023

Title: General Sales Manuger

tocstics: Detroit, Mi

Description:

Bastier Maria Groun 400, is seeking a take citarge confident chranch, morinaren arechaoales ieader 10 manage our saek 18 am ordiemes, startike stort vorknuntexation any presentantaji follat, ho digitalin savry, ond Gemonstane an divity to rem. It Genetas, and notivers visi portaming sales talent. The qualified candidet a must have a proven track second in expiring a regime n Detroit. Michigar. This pusition will report to our local Orector of Sales. The ideal cardidata qualientance on ruitive of successful meaks takes team

Qualifications:

- ទំព័រទំោះលោកលើ ខែអា មុខសុស ហើងអាវីសុខាន់នឹងថា ចំពោះទៅចំពោះខ្មត់ថា នាមជានៃ ការខាងត្រួមការមួយ...
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É-mail cover letter and resume to: Detroi Liobs@thgi.com. No Phone Caits Please. interested Applicants Should indicate Where They Found the Posting.

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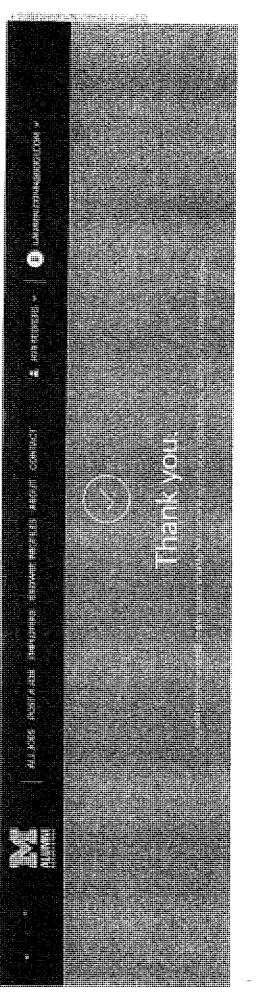
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Beasley Media Group

| | n of the University of Michigan Job Board <aaumcareer@umich.edu> r 14, 2021 11:12 AM</aaumcareer@umich.edu> |
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| To: Lauren Conn | |
| Cc: Lauren Conn | |
| Subject: Your order on Alu | mni Association of the University of Michigan Job Board |





Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

| Date: | |
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| Order #: | |
| Contact: | |

December 14, 2021 00438666 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company:

Location: Expires:

Beasley Media Group Detroit General Sales Manager

Beasley Media Group Detroit Ferndale, MI, USA January 13, 2022

Share now!

ADC

ORDER DETAILS:

| Single Job Posting - 30 Days | \$0.00 |
|------------------------------|--------|
| Total: | \$0.00 |

From: Sent: To: Subject: walshcollege@csm.symplicity.com Tuesday, December 14, 2021 1:32 PM Lauren Conn Non-OCR Position Approved

Line

Dear Lauren:

The following position has been approved:

Beasley Media Group Detroit General Sales Manager

If students are interested in applying for this position, their resumes will be submitted to the email address you provided, unless you selected a different application method.

If you have any questions about your job posting, please feel free to contact Career Services.

Thank you for your interest in recruiting our students!

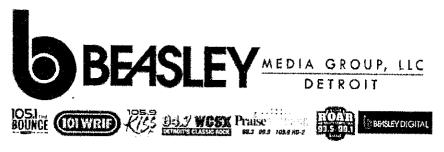
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Documentation of announcements sent to organizations requesting job notifications.

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Position Available

Date:December 13, 2021Title:General Sales ManagerLocation:Detroit, MI

Description:

Beasley Media Group, LLC is seeking a take-charge, confident, dynamic, motivated media sales leader to manage our sales team in Detroit, Michigan. This position will report to our local Director of Sales. The ideal candidate must enhance our culture of excellence, practice strong communication and presentation skills, be digitally savvy, and demonstrate an ability to recruit, develop, and motivate top-performing sales talent. The qualified candidate must have a proven track record in leading a highly successful media sales team.

Qualifications:

- Minimum of four years of successful experience in media management.
- Quantifiable history of revenue goal achievement, with consistent growth.
- Proven ability to coach and lead account executives across multiple brands to deliver revenue budget.
- Extensive knowledge of digital sales processes, digital platforms, and distribution channels,

in addition to traditional radio/media sales skills and background.

Ability to motivate account executives toward successfully maintaining strong relationships with

local and regional accounts and advertising agencies.

- Drive to build and maintain a quantifiable network of solid relationships with agency planners and clients.
- Desire to work directly with key account executives to close business in person.
- Stellar writing and presentations skills.
- Willingness to embrace change, encourage innovation and solve problems creatively.
- Valid Driver's License, good driving record, and insurability required.
- Covid-19 vaccination required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

Last Date for Consideration: Ongoing - Until Filled.

Interested Applicants Should Indicate Where They Found the Posting.

E-mail cover letter and resume to: DetroitJobs@bbgi.com. No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.

| From: Sent: Tò: | Lauren Conn Monday, December 13, 2021 3:37 PM 'Albion College': 'CMUN December | |
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| Subject: Attachments: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport Oniversity'; 'Dave | Chapter'; 'Wayne State University', 'The umanservices.org) |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a General Sales Manager. Please see attached and post.

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROM WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> Www.bbgidetroit.com











| From: Sent: To; Subject: Attachments: | Lauren Conn Monday, December 13, 2021 3:35 PM 'mareiafishman@sagaftra.acg'; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'Sandra-Rice (Sandra-Rice@nbcuni.com)'; 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy (careerlink@udmercy.edu)'; 'umid-caraersv@umich.edu'; 'University of Phoenix-Detroit Main-Gampus-Ebony Tayler'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association (careers@uadv.msu.edu)'; 'kimberlyh@myjacc.org'; 'radiofacts@gmail.com' Beasley Media Group Job Posting- Integrated Sales Manager Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf |
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| Sent: To: Subject: | <employers@g.joinhandshake.com> Thursday, December 16, 2021 7:30 AM Lauren Conn Albion College Just approved your job, Beasley Media Group Detroit General Sales Manager</employers@g.joinhandshake.com> |

M Handshake

Your job was just approved at Albion College

You can now see candidate matches from this school and invite them to apply to your job via Job Matches.



For a full list and status of school postings associated with this job, go here.

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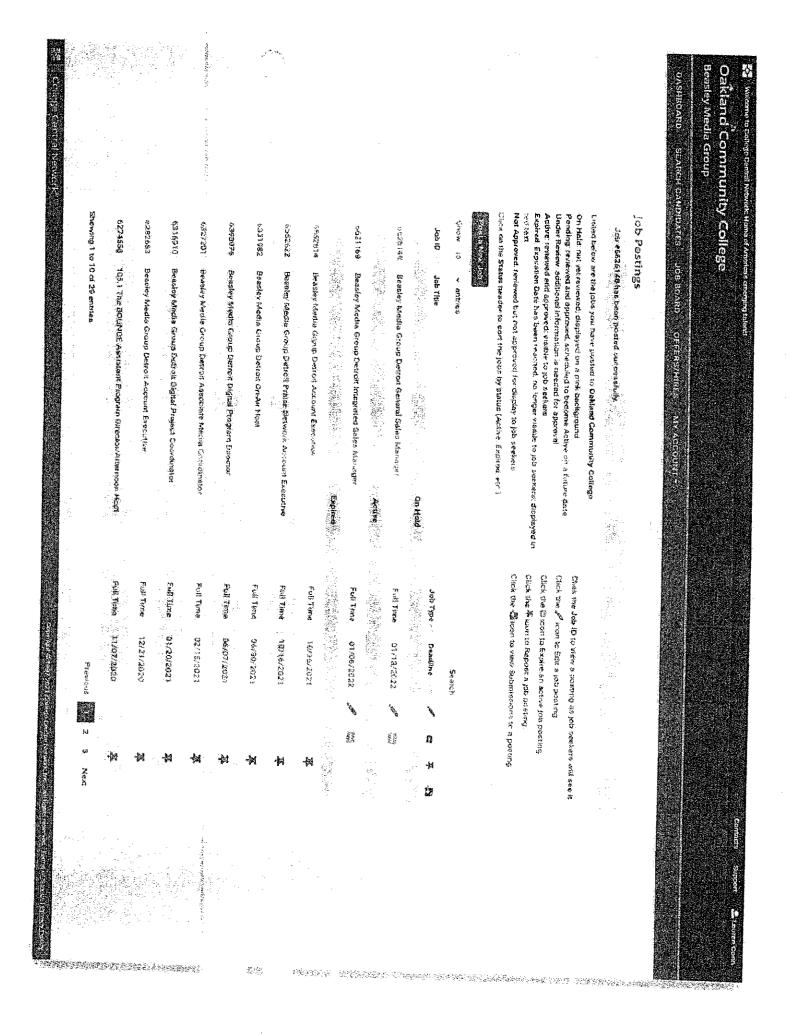
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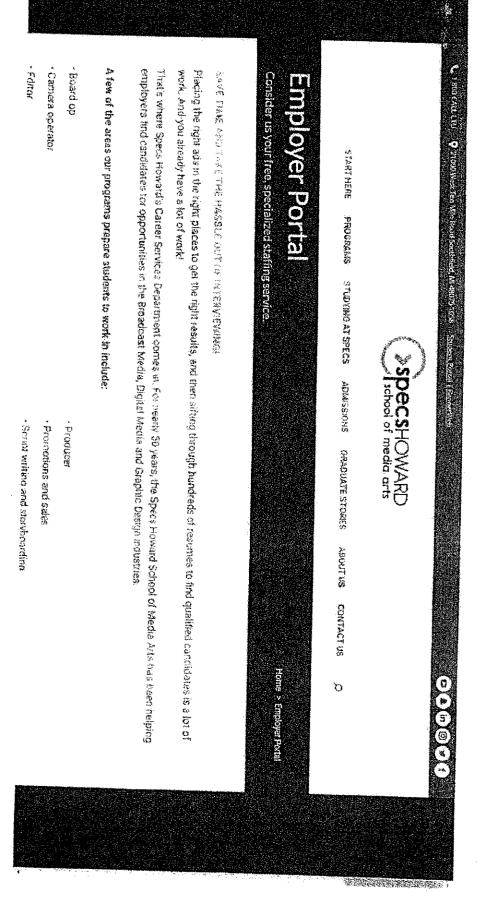
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Employer Portal – Specs Howard School of Media Arts

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Beasley Media Group Detroit General Sales Manager

Job Description

Position Available

Date: December 13, 2021 Title: General Sales Manager

Location: Detroit, MI

Upload Job Description

Accepted file types: pdf, doc, docx, txt, Max. file size: 8 MB. Choose File Beasley Media Group Detroit General Sales Manager Posting 12.13.2021.pdf

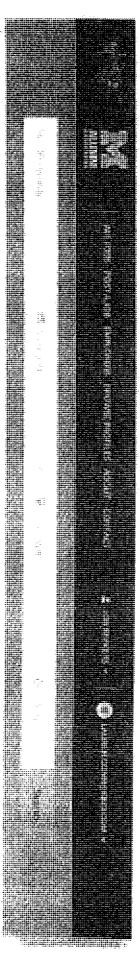
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Beasley Media Group Detroit General Sales Manager

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Position Available

Date Available: December 13th, 2021

Location: Detroit, Mi

Title: General Sales Manager

Description:

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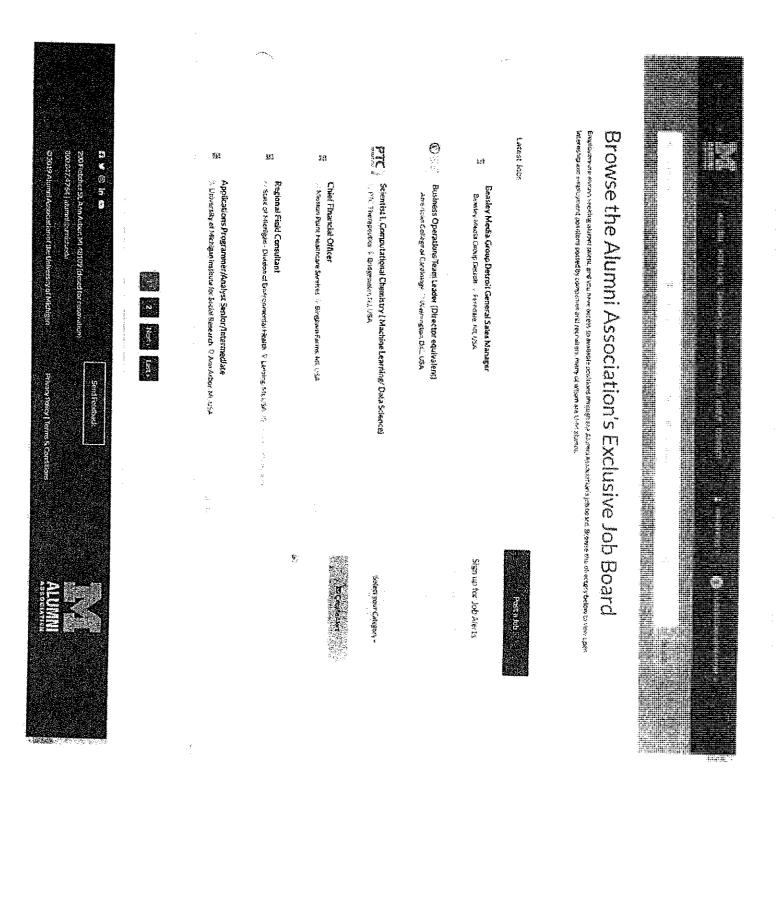
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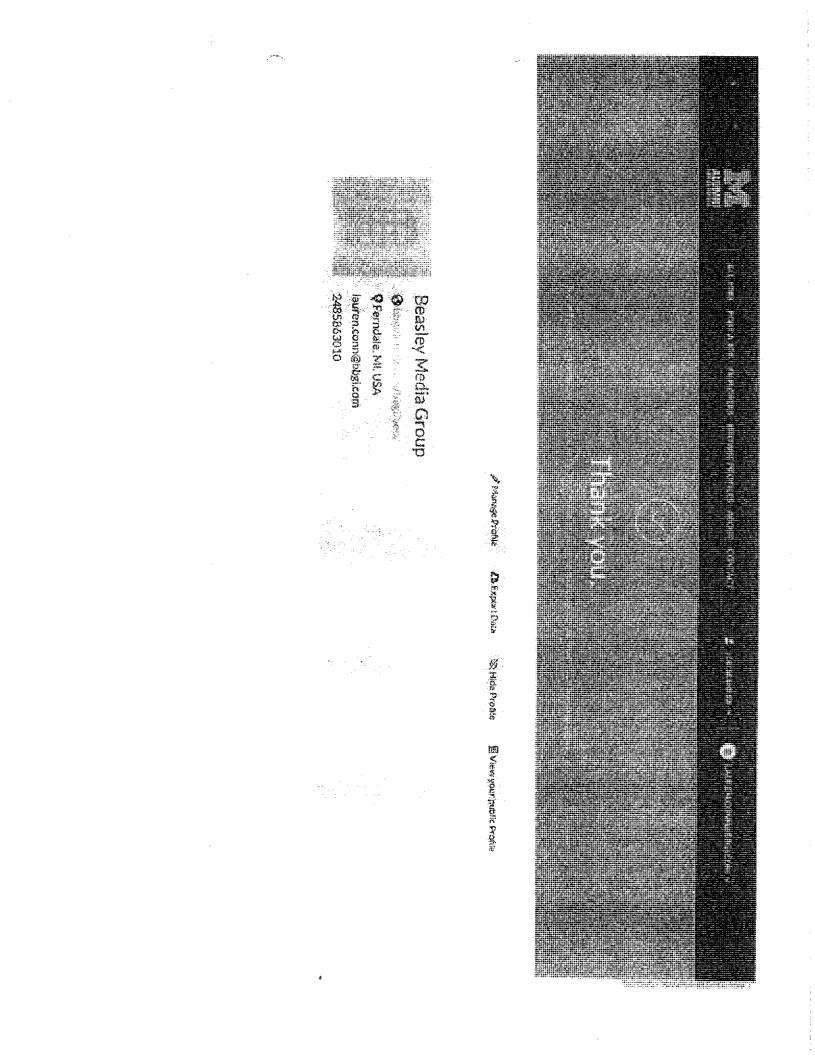
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| From: | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu></aaumcareer@umich.edu> |
|----------|--|
| Sent: | Tuesday, December 14, 2021 11:12 AM |
| To: | Lauren Conn |
| Cc: | Lauren Conn |
| Cc: | Lauren Conn |
| Subject: | Your order on Alumni Association of the University of Michigan Job Board |



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

NEDBERRY OTHER DURANTES

RECEIPT INFORMATION:

Date: Order #: Contact:

December 14, 2021 00438666 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company: Location: Expires: Share now!

Beasley Media Group Detroit General Sales Manager Beasley Media Group Detroit Ferndale, MI, USA January 13, 2022

ORDER DETAILS:

| Single Job Posting - 30 Days | \$0.00 |
|------------------------------|--------|
| Total: | \$0.00 |



Position Available

Date:01/10/2022Title:Videographer - EditorType:Full TimeLocation:Detroit, Mi

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fastpaced and rewarding environment, designing materials for our local brands – **101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR,** and for our advertisers.

Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 'gets' video TODAY, understands the nuances of video production for various social platforms, and knows how to build an effective video story with and without audio. Video projects will include shooting, editing, and post-production of various short-form projects, including events, performances, personalities, commercial assets, artist interviews, event recaps, and social videos.

Responsibilities include:

- Pre-production -- meeting with stakeholders internal & external, discussing goals, storyboarding ideas
- Production -- setting up lighting, sets, and shooting video
- Post-production -- video editing, graphics, and audio correction

Technical Skills and Qualifications

- 1-2 years of video production experience working within broadcast or digital media or as an in-house producer working for agencies or brands. We will consider candidates working toward degrees who possess strong media portfolios showing examples of their video production and editing work.
- Adobe Creative Cloud Photoshop, Premiere Pro, Illustrator, After Effects, Spark, and InDesign
- Proficiency with DSLR and Studio Cameras, Lighting, and Green Screen
- Experience producing video specifically for Facebook, Instagram, and YouTube
- Live audio mixing experience is helpful
- Incredibly high attention to detail errors, typos, and inconsistencies really irritate you
- Working with diverse audiences while collaborating with internal and external partners
- Valid driver's license and good driving record
- Ideal candidates will have schedule flexibility given the nature of our business.
 Some nights and weekends will be required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

E-mail cover letter, resume and examples of your work to: <u>DetroitJobs@bbgi.com</u>. No Phone Calls Please. (Applicants should indicate the Job Posting source.)

Last Date for Consideration: Until Filled

Beasley Media Group, LLC is an Equal Opportunity Employer.

'marcia.fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'Sandra Rise (Sandra:Rice@nbcuri:com)'; 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center-Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University of Phoenix Detroit Main Campus- Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' Beasley Media Group Job Posting- Videographer BMG Detroit Videographer-Editor Job Posting 01.10.2022.pdf

To:

Subject: Attachments:

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has a new job opening for a Videographer. Please see attached and post. ⁽²⁾

Thanks!

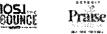


Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









| From: | Lauren Conn |
|--------------|---|
| Sent: | Tuesday, January 11, 2022 4:19 PM |
| То: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna |
| | University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) |
| Subject: | Beasley Media Group Job Posting- Videographer |
| Attachments: | BMG Detroit Videographer-Editor Job Posting 01.10.2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has a new job opening for a Videographer. Please see attached and post. ⁽²⁾

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











Re: Beasley Media Group Job Posting- Videographer

grandrapids cs <grcs@davenport.edu> Wed 1/12/2022 10:16 AM

To: Lauren Conn <Lauren.Conn@bbgi.com>

Helle,

Thank you for reaching out to recruit candidates from Davenport University. Students and Alum search for positions through our online jobs database, <u>davenport.joinhandshake.com</u> Please create an account for your company so you can past your specing and begin recruiting today!

There you ha recording Bellenbort Proventity: Plannet Republic ordings Coulou Seconder There.

Fint Motr CC; Holland | Grand Rapids | Kalamazoo KVCC Lansing | Livonia | Midland | Warren | Traverse City Appointments: 866-925-3884 To post a position or find an opportunity, please visit Handshake.

Chillue, Jan 11, 2027 at 4/19 PM Lauren Connik Lauren.Conn@bbgi.com> wrote:

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has a new job opening for a Videographer. Please see attached and post. ©

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/

FEO & Public File Coordinator

BEASLEY MEDIA GROUP, LLC I DETROIT

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WOMENCARE HC Phone: 248-591-6804

ିଜ୍ଞା: **586-477-8398**

From: Sent: To: Subject: Attachments:

Lauren Conn Tuesday, January 11, 2022 4:21 PM 'adcraft@adcraft.org' Beasley Media Group Job Posting- Videographer BMG Detroit Videographer-Editor Job Posting 01.10.2022.pdf

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has a new job openings for a Videographer. Please see attached and post. ⁽¹⁾

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com











Videographer Wanted: Beasley Detroit - RAMP

Jio and Music Pros

Wednesday, January 12, 2022 Latest News from RAMP: Videographer Wanted: Beasley Detroit



SUBLICIES ADVENTISE MORE ~

BEFORE NEWS BREAKS, IT MUST BEND ... AND THAT'S WHERE WE COME IN.

Videographer Wanted: Beasley Detroit

🛍 January 12, 2022 - 🐃 Beasley Media Group, WCSX, WDMK, WMGC, WRIF

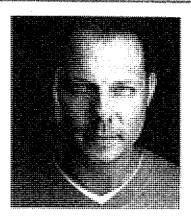


Beasley Media Group Detroit has a rare opportunity now available the cluster's growing Digital Department is seeking a passionate and highly motivated digital creator to join the team as a Videographer-Editor.

You will be working in a fast-paced and rewarding environment, designing materials for our local brands — Active Rock 101 WRIF, Classic Rock 94.7 WCSX, Classic Hip Hop WMGC (105.1 The Bounce),

BREAKING NEWS

0



Foxx Takes The Reins Of Houston's Bull

• Audacy has named John Foxx as Brand Manager of KILT (100.3 The Bull)/Houston. He will continue to serve as

SUBSCRIBE TODAY



Wednesday, January 12, 2022 Latest News from RAMP: Videographer Wanted: Beasley Detroit 🛉



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OPPORTUNI (185)



Videographer Wanted: Beasley Detroit

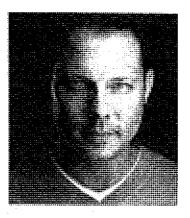
🛗 January 12, 2022 🛛 🗞 Beasley Media Group, WCSX, WDMK, WMGC, WRIF

• Beasley Media Group Detroit has a rare opportunity now available — the cluster's growing Digital Department is seeking a

1999 - 1997 N.A.

BREAKING NEWS

0



Foxx Takes The Reins Of Houston's Bull

Audacy has named John
 Foxx as Brand Manager of
 KILT (100.3 The
 Bull)/Houston. He will
 continue to serve as

SUBSCRIBE TOD/LY

Email

| From: | Kevin Carter | <pre>♪ramp247.com></pre> |
|----------|---------------------|---------------------------------------|
| Sent: | Wednesday, Januar | • |
| То: | Lauren Conn | |
| Subject: | Re: Beasley Media C | Froup Detroit Job Opening Opportunity |

Hi Lauren.... The job is posted, and will also appear in tomorrow's issue of RAMP.

Happy to help!

http://ramp247.com/jobs/videographer-wanted-beasley-detroit/

Kevin

Kevin Carter RAMP (Radio and Music Pros) 661-RAMP247.com

From: Lauren Conn <Lauren.Conn@bbgi.com> Date: Tuesday, January 11, 2022 at 1:04 PM To: "Kevin (Kevin@RAMP247.com)" <Kevin@RAMP247.com> Subject: Beasley Media Group Detroit Job Opening Opportunity

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for a Videographer for our cluster.

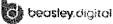
Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com



From: Sent: To: Subject: Attachments:

Lauren Conn Tuesday, January 11, 2022 4:04 PM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunity BMG Detroit Videographer-Editor Job Posting 01.10.2022.pdf

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for a Videographer for our cluster.

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROFT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

() beasley.digital













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Job Archives

had y he was a

Category - Job Type - Location



Videographer | Beasley Media Group

E Full-time 9 Detroit, Mi

🗂 Posted 13 mins ago

Ø

Date: 01/10/2022 Title: Videographer - Editor Type: Full Time Location: Detroit, MI Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is ... Read More

were represented as a second sec

Lauren Conn

From: Sent: To: Subject:

Colin Hazelton Tuesday, January 11, 2022 4:04 PM Lauren Conn Re: Ad for Website

Hi Lauren,

All set, job has been posted and the other removed. Have a great evening!



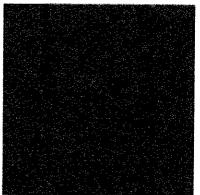
Colin Hazelton Senior Multimedia Designer

Office: 704.227.8036 Email: colin.hazelton@bbgl.com

1520 South Blvd, Ste 300 Charlotte, NC 29715

www.bbgi.com

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Tuesday, January 11, 2022 3:46 PM To: Colin Hazelton <Colin.Hazelton@beasley.digital> Subject: Ad for Website



Hey Colin~

Can we add this ad to the website? We also want to remove the Integrated Sales Manager listing. ©

Thanks!



(http://bbgidetroit.com/bbgi/)

Home (http://bbgidetroit.com/bbgi/home/) News (http://bbgidetroit.com/bbgi/category/news/)

Stations (http://#) EEO/ Careers (http://bbgidetroit.com/bbgi/eeo/) Ontine Marketing From Beasley Digital (http://bbgidetroit.com/bbgi/online-marketing-by-beasleydigital/)

Radio Advertising (http://bbgidetroit.com/bbgi/radio-g/)

Employment and EEO Report

Candidates can click here (https://bbgidetroit.formstack.com/forms/untitled_form4) to apply for jobs with Beasley Media Group – Detroit

Beasley Media Group is an Equal Opportunity Employer

Beasley Media Group – Detroit is committed to ongoing outreach efforts to insure that we make our employment opportunities known to as wide a range of potential candidates as possible. We have an extensive list of community organizations that we make aware of our job opening as they occur. If your organization would like to be included on this list, please e-mail us at lauren.conn@bbgi.com We also participate in supplemental recruitment efforts, both on an individual station level and as an employment group. Here are some examples:

Click here to download our 2021 EEO Report (http://bbgidetroit.com/bbgi/wpcontent/uploads/2021/05/EEO-Public-File-Report-May-23-2020-May-22-2021-FINAL.pdf) (PDF).

Beasley Media Group Detroit Careers

Technical Skills and Quality ations

1-2 years of video production experience working within broadcast or digital.

nedia or as an in-house producer working for agencies or brands. We will (http://bbgidetroit.com/bbgi/) chuidar carulicate: working toward degrees who possess strong media

portfolios showing examples of their video production and editing work.

Home Adube Creative Could be House op, Plemieter Monator, Atter Effects, on house of the states of t

Online Marketing From Beasley Digital (http://bbgidetroit.com/bbgi/online-marketing-by-beasley-Proficiency with DSLR and Studio Cameras, Lighting, and Green Screen digital/)

Radio Experising http://www.and YouTube

- Live audio mixing experience is helpful.
- Incredibly high attention to detail errors, typos, and inconsistencies really irritate you
- Working with diverse audiences while collaborating with internal and external partners
- Valid driver's license and good driving record
- Ideal candidates will have schedule flexibility given the nature of our business.
- Some nights and weekends will be required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

E-mail cover letter, resume and examples of your work to: DetroitJobs@bbgi.com (mailto:DetroitJobs@bbgi.com).

No Phone Calls Please.

(Applicants should indicate the Job Posting source.)

Last Date for Consideration: Until Filled

Beasley Media Group, LLC is an Equal Opportunity Employer.



Position Available

Lauren Conn

From: Sent: To: Subject: Business Office <no-reply@sharepointonline.com> Tuesday, January 11, 2022 3:57 PM Lauren Conn Job Postings - BMG Detroit Videographer-Editor Job...

BMG Detroit Videographer-Editor Job... has been added



Lauren Conn 1/11/2022 3:56 PM

Modify my alert settings View Job Postings

Job Postings - All Documents.

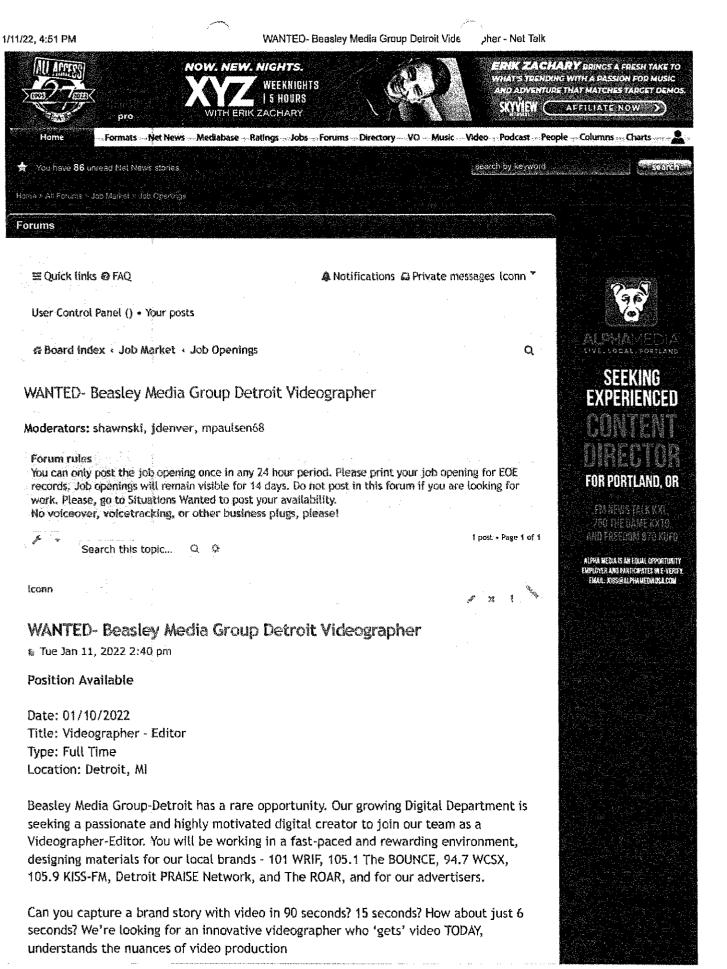


Business Office Home

After your Job Posting is approved by the legal department "upload" or "drag and drop" into the Job Posting Folder. All Business Managers of the new job posting. When the position is filled click the three dots ... next to the posting to delete the posting from the site. An alert will be sent to all Business Managers the job was deleted, flagging them the job was filled.

| New | 🟦 Upload 🥰 Sync 🛛 Share 🛛 More 🗸 | | | |
|---|--|-----------------|---|--|
| All Docume | Find a file P SAVE THIS V | IEW | | |
| < D | Name | | Modified 4 | Modified By |
| (164) | BMG Detroit Videographer-Editor Job Posting 01.10.2022 | \$ 9 \$ | 2 minutes ago | Lauren Conn |
| | Director, Florida's Largest Home Show- Tampa Job Posting | *** | December 30, 2021 | Terri Contento |
| | Beasley Media Group Detroit General Sales Manager Posting 12.13.2021 | *** | December 13, 2021 | Lauren Conn |
| | Digital Ad Operations Project Manager - Job Description 11.19.21 | 404 | November 19, 2021 | Toni Pirrone |
| | AE Job Posting2021 | \$\$\$ | November 5, 2021 | Toni Pirrone |
| | Document | *** | October 28, 2021 | Julie Desrosiers |
| á. | BBGI Boston Digital Sales Specialist Job Posting Oct2021 | 4 & * | October 27, 2021 | Julie Desrosiers |
| o t | 2021 Beasley Boston Promotions Coordinator | *** | September 22, 2021 | Julie Desrosiers |
| | WRBQ-WPBB Tampa Promotions Director | *** | September 13, 2021 | Terri Contento |
| [i≹u] ₩ ⊡ ₩ | Beasley Media Group Detroit Account Executive Ad 09.10.2021 | *** | September 10, 2021 | Lauren Conn |
| 41.53 41.53 | PRAISE Account Executive Ad 09.10.2021 | *** | September 10, 2021 | Lauren Conn |
| | Beasley Media Group Detroit Generic On-Air Host REV Ad 09.10.2021 | *** | September 10, 2021 | Lauren Conn |
| | BBGI Boston Sales Assistant Job Posting Jan2021 | **4 | September 10, 2021 | Betsy Calderin |
| لولي مرجع https://beasleyl | Digital Sales Strategist Sept 2021-V Name Job Posting - Account Exec proadcasting.sharepoint.com/sites/BusinessOffice/Job Postings/Forms/Allite | *** ams.aspx | September 9, 2021 Modified↓ September 3, 2021 #InplviewHash6dd55829-cl | Toni Pirrone Modified By Tracy Taylor Sfc-4c50-9e6b-0838b2c |

1/2



1/12/22, 4:12 PM

Job Listing Preview

| Position Beasley Position Station Ownership Reference # Full / Part Experience Posted Closes Time Left DMA Found In | Minimum Job Solution Sease Media Group, Ferndale, Michigan Beasley Media Group Detroit Videographer Will be assigned when submission is completed Full Time - Regular 1/12/2022 3/12/2022 59 Days #13 Graphic Design | \}}}}}}€€€€€ | Supplemental Information Salary Type Negotiable Salary Range Starting Salary / Year Starting Salary / Hour Job Type Full Time - Hours Workweek Full Scheduled on Holidays Scheduled on Holidays Scheduled on Holidays Start Date Probation Period Benefit Premium | formation Negotiable Full Time - Regular Yes |
|--|--|-------------------------|---|---|
| Beas | Beasley Media Group Detroit Videographer | JJJJJJJ J | Benefit Premium 401K Pian Vacation Paid Sick Leave | Available Yes Yes |
| Position Available Date: 01/10/2022 | ValiaDie 0/2022 2414 | it it. | Phone Calls | No Phone Calls Please |
| i itte: Videographer - Editor Type: Full Time Location: Detroit, MI | | ttt. | Agent Phone Cails | No Phone Calls Please |
| edia Grour tt is seekin am as a Vic Jing enviroi .1 The BOU Ind The RO | Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands – 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers. | | Résumé Cover Letter References | Required Preferred |

22

www.amfmjobs.com/cgi-bin/jobs/employers/posljob.cgi

7/1



Jobs 0st



position has been submitted to a temporary holding area. "Beasley Media Group Detroit Videographer"

Upon approval by an AMFMJobs.com Administrator, the job will be placed on-line, and you will receive notification via e-mail.

You can...

- Submit another <u>job</u> to the temporary holding area.
 Return to Main Page of <u>AMFMJobs.com</u>.

Note! If you do not have an account with AMFMJobs.com and wish to confirm your job is on-line, login as a "Guest" in the Job Center area and check the listings for

Beasley Media Group Detroit Videographer AMFM#14007756.

Please be patient ... this job will not be placed on-line automatically. It will be reviewed first by a Pay particular attention to the Control Number, as this number is unique to the job you posted. AMFMJobs.com Administrator before being added to the database. Thank you!

tasked with posting jobs for your station?? Become a registered employer today, and post jobs 24 Human Resources Manager, News Director, Production Manager, Chilef Engineer or the person Would you like to be able to submit jobs directly to the database? Are you a Station Manager, hours a day! It's free and easy!

© 2022 Broadcast Employment Services. All rights reserved. Your privacy is important. Home | Mester Station Index | Job Center | TVJobs.com | Digital Talent | E-Mail



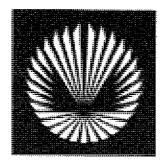
Stephanie Taylor

Do Linow any dideographers looking for a full-time gig? Do YOU? If so, get at me! Beasley Detroit is

Lauren Conn

| From: Sent: To: | handshake@notifications.joinhandshake.com on behalf of Handshake <handshake@notifications.joinhandshake.com> Thursday, January 13, 2022 3:52 PM Lauren Conn</handshake@notifications.joinhandshake.com> |
|-----------------------|--|
| Subject: | You have a notification from Handshake |

h Handshake



Hello Lauren,

Robert S. from Macomb Community College commented on Beasley Media Group Detroit Videographer:

"Thank you for your interest in our Macomb Community College students and alumni. We have approved your posting. To improve the traffic of potential candidates to your posting, we recommend you enter a wage."

View Comment

less than a minute ago

If you'd no longer like to receive emails like this you can sign in to manage your notification preferences or unsubscribe.

P.O. Box 40770, San Francisco, CA 94140

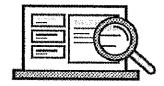
Lauren Conn

From: Sent: To: Subject: Indeed for Employers <no-reply@indeed.com> Friday, January 14, 2022 12:08 PM Lauren Conn Your Beasley Media Group Detroit Videographer job is live on Indeed!

findeed for employers

Your job is live!

Your Beasley Media Group Detroit Videographer role for Beasley Media Group in Ferndale, MI 48220 is ready for job seekers to see!



View the positing

Free postings are live for 30 days. Your job will pause on 02/13/2022.



Have questions? Contact Client Services <u>1-800-430-6955</u>

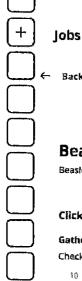
Employers | indeed.com.

Beasley Media Group ٩. lauren.conn@bbgi.com

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Posted on Indeed (5)

Beasley Media Group Detroit Videographer

Beasley Media Group - Ferndale, MI Clicks Gathering data... Check back tomorrow to see how your job is performing. 10 Details Created: 5 Views: Candidates: ō Clicks this week 🧐

Posted on career site (0)

| Improve tab Description | Budget |
|-------------------------|-------------------------|
| | Job Budget: |
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Candidates

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Job description

Position Available

Date: 01/10/2022 Title: Videographer - Editor Type: Full Time Location: Detroit, MI

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands - 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers.

Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 'gets' video TODAY, understands the nuances of video production for various social platforms, and knows how to build an effective video story with and without audio. Video projects will include shooting, editing, and post-production of various short-form

Lauren Conn

From:

Sent: To: Subject: employers@g.joinhandshake.com on behalf of Handshake <employers@g.joinhandshake.com> Monday, January 17, 2022 7:30 AM Lauren Conn University of Michigan-Flint just approved your job, Beasley Media Group Detroit Videographer

h Handshake

Your job was just approved at University of Michigan-Flint

You can now see candidate matches from this school and invite them to apply to your job via Job Matches.



For a full list and status of school postings associated with this job, go here.

If you'd no longer like to receive emails like this you can <u>sign in</u> to manage your notification preferences or <u>unsubscribe</u>.

h Handshake

P.O. Box 40770, San Francisco, CA 94140



This is a preview of what people may see Your job post may look slightly different when it goes live.

Beasley Media Group Detroit Videographer

Beasley Media Group - Ferndale, MI 48220

Position Available

Date: 01/10/2022 Title: Videographer - Editor Type: Full Time Location: Detroit, MI

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands – 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers.

Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 'gets' video TODAY, understands the nuances of video production for various social platforms, and knows how to build an effective video story with and without audio. Video projects will include shooting, editing, and post-production of various short-form projects, including events, performances, personalities, commercial assets, artist interviews, event recaps, and social videos.

Close Preview

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Lauren Conn

From: Sent: To: Subject:

Linkedin Jobs <jobs-listings@linkedin.com> Thursday, January 13, 2022 4:21 PM Detroit - Jobs Your job post is live!

Linked

Congrats, your job is posted on LinkedIn!

Hi Lauren,

Your job post is now live!



Beasley Media Group - Detroit, Ferndale, Michigan, United States

Beasley Media Group Detroit Videographer



Posted 1/13/2022

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More positions to fill? Why not cross that off your to-do list now?

Post a new job r

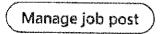
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You posted this job on January 13, 2022



BEASLEY

Beasley Media Group Detroit Videographer

Beasley Media Group - Detroit Ferndale, MI (On-site) 1 minute ago

Full-time - Requires working Overnights and Weekends

51-200 employees

14 connections · 1 school alumni

See recent hiring trends for Beasley Media Group - Detroit. Try Premium for free



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Fasy Apply



About the job

Position Available Date: 01/10/2022 Title: Videographer - Editor Type: Full Time Location: Detroit, MI Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fastpaced and rewarding environment, designing materials for our local brands - 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers. Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 1/13/22, 4:22 PM

| (99-1 Beasley Media Group Detroit Videographer Bea | aslev-Media Group - Detroit | Linkedin |
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Home



New Baltimore, Michigan, United States

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Set alert for similar jobs

Videographer, Ferndale, MI

Pay range unavailable

Salary information is not available at the moment.

Are you interested in salary information for this job? Yes / No

Featured benefits

Gased on information provided by the employer

| | Medical insurance | Vision insurance | Dental insurance | 401(k) | Disability insurance |
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About the company

BEASLEY Beasley Media Group - Detroit 252 followers

Marketing & Advertising • 51-200 employees • 21 on LinkedIn

Southeast Michigan's premiere radio stations, websites, and multi-media personalities can be found at Beasley Media Group: WRIF, WCSX, and 1051. the Bounce.

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Jobs

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Lauren Conn

Executive Assistant at Beasley Media Group

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Lauren Conn Executive Assistant at Beasley Media Group now • 🕥

Beasley Media Group-Detroit is #hiring. Know anyone who might be interested?

| BE-ASLEY | Job by Beasley Mee Ferndale, Michigan | Group Detroit Video dia Group - Detroit , United States (On-site) ntal, 401(k) and 1+ bene | | Viewjob |
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Job Preview

This is a preview of what your job post will look like to job seekers. Any screening questions added will appear after candidates click Apply.



https://www.linkedin.com/talent/job-posting/online/assessments?jobkl=2874129729&jobPostingFlowTrackingId=Cy9IoYRGSmyLJdSpC5WxRg%3D%3D 1/2

Beasley Media Group Detroit Videographer Beasley Media Group - Detroit • Ferndale, Michigan, United States (On-site)

Position Available

Date: 01/10/2022 Title: Videographer - Editor Type: **Full Time** Location: Detroit, MI

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands - 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers.

Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 'gets' video TODAY, understands the nuances of video production for various social platforms, and knows how to build an effective video story with and without audio. Video projects will include shooting, editing, and postproduction of various short-form projects, including events, performances, personalities, commercial assets, artist interviews, event recaps, and social videos.

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Employment Type Full-time

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Nichigan Association of Groadcasters

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| Job Title | Beasley Media Group Detroit Videographer |
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| Location (optional) | Femdale |
| | Leave this blank if the location is not important |
| Job type | ×Full Time |
| Click and choose a Job | I × Olher |
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| Job Opening | Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer- Editor. You will be working in a fast-paced and rewarding |
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| | Beasley Media Group, LLC is an Equal Opportunity Employer. 🏈 |
| | |
| Application Deadline | February 28, 2022 |
| (optional) | |
| Application email/URL (optional) | detroitjobs@bbgi.com |
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| Call Letters | Beasley Media Group Detroit LLC |
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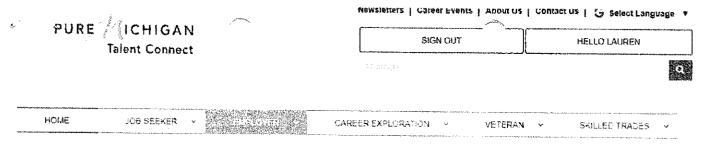
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Beasley Media Group Detroit LLC

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EMPLOYER DASHBOARD

Welcome back, Lauren Conn!

Beasley Media Group, LLC 🤤

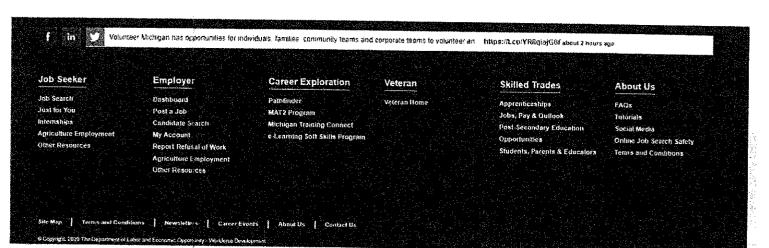
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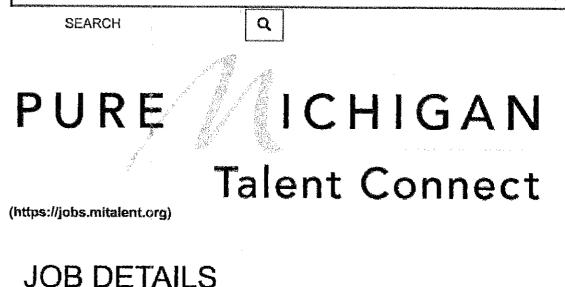
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JOB DETAILS ABOUT BEASLEY MEDIA GROUP, LLC

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- Proficiency with DS.... and Studio Cameras, Lighting, and Great Screen
- Experience producing video specifically for Facebook, Instagram, and YouTube
- Live audio mixing experience is helpful
- Incredibly high attention to detail errors, typos, and inconsistencies really initate you
- Working with diverse audiences while collaborating with internal and external partners.
- Valid driver's license and good driving record
- Ideal candidates will have schedule flexibility given the nature of our business. Some nights and weekends will be required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

E-mail cover letter, resume and examples of your work to: <u>DetroitJobs@bbgi.com</u> (mailto:DetroitJobs@bbgi.com).

No Phone Calls Please.

(Applicants should indicate the Job Posting source.)

Last Date for Consideration: Until Filled

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Additional Requirements

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

HOW TO APPLY

Job Summary

Organization

Beasley Media Group, LLC view profile

Website

http://bbgidetroit.com/bbgi/eeo/

Location

Ferndale, Michigan 48051 For security reasons it is important to remember to close your browser completely when you are done. Hide Positions Available this Message

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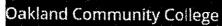
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Beasley Media Group

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Job Detail Information

| Jab ID | 6648069 | |
|-----------------|--|----------------|
| Job Title | Beasley Media Group Detroit Videographer | |
| Job Description | Position Available | |
| | Date: 01/10/2022 | |
| | Title: Videographer - Editor | |
| | Type: Full Time | |
| | Location: Detroit, MI | |
| | Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passiona highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-pao- rewarding environment, designing materials for our local brands – 101 WRIF, 105.1 The BOUNCE, 94.7 WC: KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers | ed and |
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| | for various social platforms, and knows how to build an effective video story with and without audio. | |
| | Video projects will include shooting, editing, and post-production of various short-form projects, including performances, personalities, commercial assets, artist interviews, event recaps, and social videos, | events, |
| | Responsibilities include | |
| | Pre-production – meeting with stakeholders internal & external, discussing goals, storyboarding ideas | |
| | Production – setting up lighting, sets, and shooting video | |
| | Responsibilities include: | |
| | Pre-production – meeting with stakeholders internal & external, discussing goals, storyboarding ideas | |
| | Production – setting up lighting, sets, and shooting video | |
| | Post-production – video editing, graphics, and audio correction | |
| | Technical Skills and Qualifications | |
| | 1-2 years of video production experience working within broadcast or digital media or as an in-house proc working for agencies or brands. We will consider candidates working toward degrees who possess strong portfolios showing examples of their video production and editing work. | lucer media |
| | * Adobe Creative Cloud - Photoshop, Premiere Pro, Illustrator, After Effects, Spark, and InDesign | |
| | Proficiency with DSLR and Studio Cameras, Lighting, and Green Screen | |
| | Experience producing video specifically for Facebook, Instagram, and YouTube | |
| | Live audio mixing experience is helpful | |
| | Incredibly high attention to detail - errors, typos, and inconsistencies really imitate you | |
| | Working with diverse audiences while collaborating with internal and external partners | |
| | Valid driver's license and good driving record | |
| | Ideal candidates will have schedule flexibility given the nature of our business. Some nights and weekend required. | s will be |
| | Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation of under federal law. | bligations |
| | E-mail cover letter, resume and examples of your work to. DetroitJobs@bbgi.com | |
| | No Phone Calls Please (Applicants should indicate the Job Posting source.) | |
| | Last Date for Consideration: Until Filled | |
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Beasley Media Group LLC is an Equal Opportunity Employer

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| | Expired | | | | | | | |
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| 6331992 | Beasley Media Group Detroit On-Air Host | pr. 65 mr | 8 A. M. M. A M | | | KSD- | | |
| | | Full Time | 06/30/2021 | | | 鄲 | | |
| 6048076 | Beasley Media Group Detroit Digital Program Director | Full Time | 06/07/2021 | | | 冪 | | |
| 6327201 | Beasley Media Group Detroit Associate Media Coordinator | Full Time | A3116,0001 | | | * | | |
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| 6316910 | Beasley Media Group Distroit Digital Project Coordinator | Full Trine | 01/20/2021 | | | ¥ | | |
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Previous 1 2 3 Next

Showing 1 to 10 of 30 entries

Schoolcraft College

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Job Detail Information

| Job information | |
|-----------------|---|
| Job ID | 6648075 |
| Job Title | Beasley Media Group Detroit Videographer |
| Job Description | Position Available |
| | Date: 01/10/2022 |
| | Title. Videographer - Editor |
| | Type: Full Time |
| | Location: Detroit: MI |
| | Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands ~ 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers |
| | Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 'gets' video TODAY, understands the nuances of video production for various social platforms, and knows how to build an effective video story with and without audio |
| | Video projects will include shooting, editing, and post-production of various short-form projects, including events, performances, personalities, commercial assets, artist interviews, event recaps, and social videos. |
| | Responsibilities include: |
| | Pre-production – meeting with stakeholders internal & external, discussing goals, storyboarding ideas |
| | Production - setting up lighting, sets, and shooting video |
| | Responsibilities include: |
| | Pre-production ~ meeting with stakeholders internal & external, discussing goals, storyboarding ideas |
| | Production - setting up lighting, sets, and shooting video |
| | Post-production ~ video editing, graphics, and audio correction |
| | Technical Skills and Qualifications |
| | 1-2 years of video production experience working within broadcast or digital media or as an in-house producer working for agencies or brands. We will consider candidates working toward degrees who possess strong media portfolios showing examples of their video production and editing work |
| | Adobe Creative Cloud – Photoshop, Premiere Pro, Illustrator, After Effects, Spark, and InDesign |
| | Proficiency with DSLR and Studio Cameras, Lighting, and Green Screen |
| | Experience producing video specifically for Facebook, Instagram, and YouTube |
| | Live audio mixing experience is helpful |
| | Incredibly high attention to detail - errors, typos, and inconsistencies really irritate you |
| | Working with diverse audiences while collaborating with internal and external partners |
| | Valid driver's license and good driving record |
| | Ideal candidates will have schedule flexibility given the nature of our business. Some nights and weekends will be required. |
| | Beasley Media Group maintains a mandatory COVID-19 vaccination policy subject to its accommodation obligations under federal law |
| | E-mail cover letter, resume and examples of your work to: DetroitJobs@bbgi.com. |
| | No Phone Calls Please (Applicants should indicate the Job Posting source.) |
| | Last Date for Consideration: Until Filled |

Conlacts

Support

🚢 Lauren Gonn

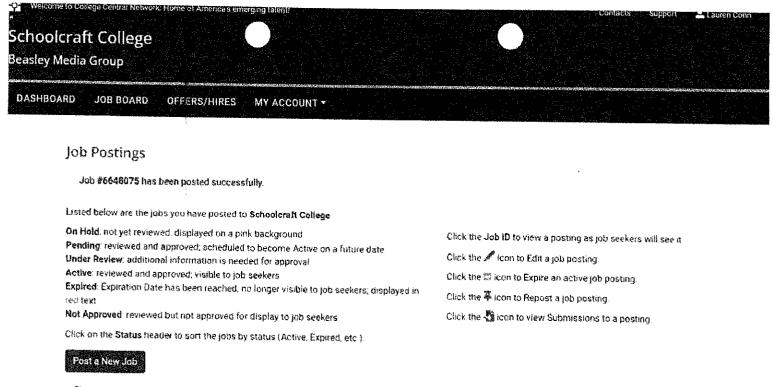
Beasley Media Group LLC is an Equal Opportunity Employer

| Type of Job | Full Time |
|----------------------------|---|
| Job Location | Ferndale, wichigan 48220 |
| Expiration Date | 02/12/2022 |
| Job Requirements | |
| Degrees Wanted | Associates, Bachelors, Certificate |
| Majors Wanted | Any Major |
| Job Targets Wanted | Any Job Target |
| Special Skills Wanted | |
| Other Job Requirements | |
| Company Information | nter en la seconda de la construcción de la construcción de la construcción de la construcción de la construcción La construcción de la construcción d |
| Company Nerne | BEASLEY DETROIT |
| Employer Web Site | http://bbgidefroit.com |
| Company Description | Beasley Media Group is the parent company of radio stations 101-1 WRIF, 94.7 WCSX, 105.1 WMGC, The ROAR WCSX-HD2, 105.9 WDMK and The Praise Network. |
| | Beasley Media Group is an Equal Opportunity Employer |
| Equal Opportunity Employer | Yes |
| Contact Information | |
| Contact | Address: 1 Radio Plaza, Ferndale, MI 48220 |
| : | Email: detrolljobs@bbgl.com Apply Online |
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| Job ID | Job Title | Job Type | Deadline | | D | 罩 | 5 | | |
| | On Hold | | | | | | | | |
| 6648075 | Beasley Media Group Detroit Videographer | Full Time | 02/12/2022 | R MIN | 6385 6385 | | | | |
| | Active | | | | | | | | |
| 6626157 | General Sales Manager | Full Time | 01/13/2022 | * Falls | | | | | |
| | Expired | | | | | | | | |
| 6621176 | Beasley Media Group Detroit Integrated Sales Manager | Full Time | 01/06/2022 | | | | | | |
| 6552638 | Beasley Media Group Detroit Account Executive | Full Time | 10/16/2021 | | | Ŗ | | | |
| 6552644 | Beasley Media Group Detroit Praise Network Account Executive | Fuli Time | 10/16/2021 | | | N. | | | |
| 6332001 | Beasley Media Group Detron On-Air Host | Fuli Time | 06/30/2021 | | | ¥ | | | |
| 6398090 | Beasley Media Group Detroit Digital Program Director | Full Time | 06/07/2021 | | | N. | | | |
| 6327160 | Digital Assistant | Full Time | 02/15/2021 | | | P | | | |
| 6316319 | Detroit Orgital Project Courdinator | Full Trive | 01/31/2021 | | | ¥ | | | |
| 6281915 | Account Executive | Full Time | 12/30/2020 | | | 平 | | | |
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Placing the right ads in the right places to get the right results, and then sifting through hundreds of resumes to find qualified candidates is a lot of work. And you already have a lot of work!

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That's where Specs Howard's Career Services Department comes in. For nearly 50 years, the Specs Howard School of Media Arts has been helping employers find candidates for opportunities in the Broadcast Media, Digital Media and Graphic Design industries

A few of the areas our programs prepare students to work in include: START HERE PROGRAMS STUDYING AT SPECS ADMISSIONS GRADUATE STORIES ABOUT US CONTACT US O

work. And you already have a lot of work!

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A few of the areas our programs prepare students to work in include:

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A few of the areas our programs prepare students to work in include:

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| Camera operi | ator | | | * Promotions and sales | |
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Int & electronic graphics • Web design & creation

Whether you need someone for a one-day event, weekend help. Inno-term or short-term, part-time or full-time, we've not the candidates for your

Freelancers

We know our students and graduates. We know their skill sets. We know what they learned in class or at their last job. We know their strengths and weaknesses. And we know who wants the job you're offering.

Please complete the form below, or give the Specs Howard Career Services Department a call at (248) 358-9000

Job Candidate Request Form

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| Company Name | | | | | | | | |
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Whether you need someone for a one-day event, weekend help, long-term or short-term, part-time or full-time, we've got the candidates for you:

- · Event volunteers
- Interns
- Freelancers

- Entry-level employees
- Experienced professionals

We know our students and graduates. We know their skill sets. We know what they learned in class or at their last job. We know their strengths and weaknesses. And we know who wants the job you're offering.

Please complete the form below, or give the Specs Howard Career Services Department a call at (248) 358-9000.

Thanks for contacting us! We will get in touch with you shortly.

2021 Specs Howard School of Media Arts



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Preview your Job Posting

This is how your job posting will appear to job seekers. If you need to make corrections, just edit and preview it again.

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Beasley Media Group Detroit Videographer

Beasley Media Group

♥ Ferndale, MI, USA |% (G. + 70+++) Negotiable

Position Available

Date: 01/10/2022

Title: Videographer - Editor

Type: Full Time

Location: Detroit, MI

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands – 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers.

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Responsibilities include:

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- Experience producing video specifically for Facebook. Instagram. and YouTube
- Incredibly high attention to detail errors, typos, and inconsistencies really irritate you
- Working with diverse audiences while collaborating with internal and external partners
- Valid driver's license and good driving record
- Ideal candidates will have schedule flexibility given the nature of our business. Some nights and weekends will be required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

E-mail cover letter, resume and examples of your work to: DetroitJobs@bbgi.com.

No Phone Calls Please. (Applicants should indicate the Job Posting source.)

Last Date for Consideration: Until Filled

| From: | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu></aaumcareer@umich.edu> |
|----------|--|
| Sent: | Thursday, January 13, 2022 5:11 PM |
| To: | Lauren Conn |
| Cc: | Lauren Conn |
| Subject: | Your order on Alumni Association of the University of Michigan Job Board |



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

Date: Order #: Contact:

January 13, 2022 00445601 lauren.conn@bbgi.com

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JOB POSTING DETAILS: Title: Company: Location: Expires:

Share now!

Beasley Media Group Detroit Videographer Beasley Media Group Ferndale, MI, USA February 12, 2022

ORDER DETAILS:



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Beasley Media Group

Source the state of freque state.

From: Sent: To: Subject: walshcollege@csm.symplicity.com Friday, January 14, 2022 8:23 AM Lauren Conn Non-OCR Position Approved

Dear Lauren:

The following position has been approved:

Beasley Media Group Detroit Videographer

If students are interested in applying for this position, their resumes will be submitted to the email address you provided, unless you selected a different application method.

If you have any questions about your job posting, please feel free to contact Career Services.

Thank you for your interest in recruiting our students!

Walsh Career Services

Powered By Symplicity

From: Sent: To: Subject:

walshcollege@csm.symplicity.com Thursday, January 13, 2022 5:16 PM Lauren Conn WalshCareerLink - Job Posting Received

Dear Lauren:

Thank you for submitting your new "Beasley Media Group Detroit Videographer" job posting request. Your request has been received, and is currently being reviewed. **Please note: Career Services approves jobs closely aligned with college majors and student/alumni career interests.**

A confirmation email will be sent when the request is approved. Until the request is approved, you may review your request and make changes as necessary.

You have elected to receive resumes via: email.

If you have any questions, please contact us.

Thank you, Walsh Career Services

Documentation of announcements sent to organizations requesting job notifications.



Position Available

Date:01/10/2022Title:Videographer - EditorType:Full TimeLocation:Detroit, MI

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and highly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands – 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers.

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Last Date for Consideration: Until Filled

Beasley Media Group, LLC is an Equal Opportunity Employer.

| To: | |
|--------------------------|--|
| 10; | 'marcia.fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'Sandra-Rice (Sandra:Rice@nbcuni.com)'; 'placement@focushope.odu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University of Phoenix Detroit Main Campus- Ebony Taylor'; 'mwhitfi1@wccad aduk it Main van |
| Subject: Attachments: | Main Campus- Ebony Taylor', 'mwhitfi1@wcccd.edu'; 'University of Phoenix Detroit (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' Beasley Media Group Job Posting- Videographer BMG Detroit Videographer-Editor Job Posting 01.10.2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has a new job opening for a Videographer. Please see attached and post. ③

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: Jauren.conn@bbgi.com www.bbgidetroit.com









| F | |
|--------------------------|--|
| From: Sent: To: | Lauren Conn Tuesday, January 11, 2022 4:19 PM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna University- cbrant@madonna.edu'; 'Mustanha Maxweir ("University"; 'Madonna |
| Subject: Attachments: | University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) Beasley Media Group Job Posting- Videographer BMG Detroit Videographer-Editor Job Posting 01.10.2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has a new job opening for a Videographer. Please see attached and post. ③

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

105J. BOUNCE

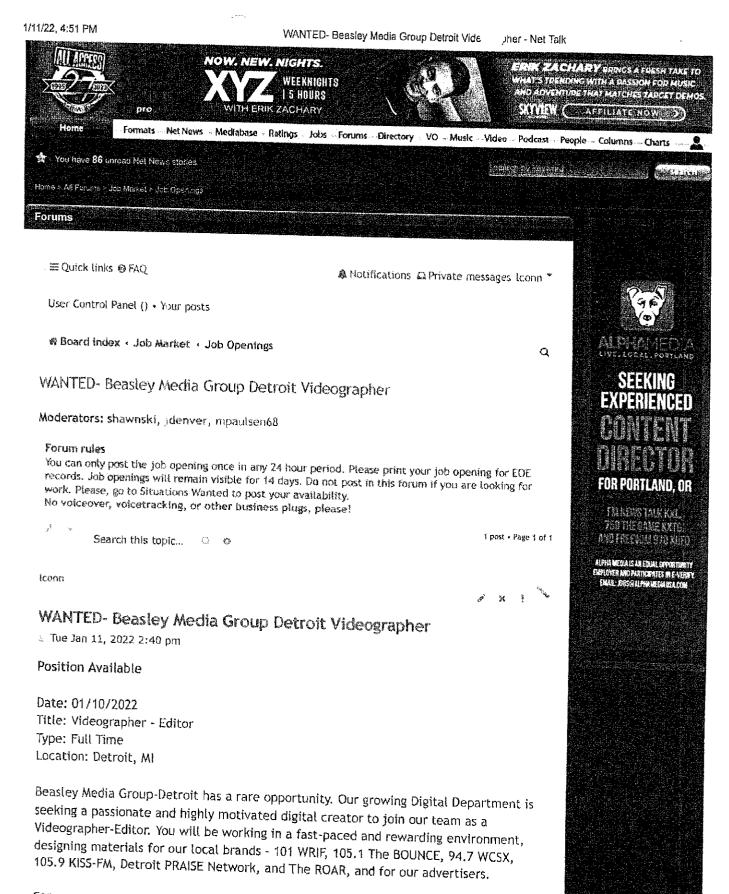






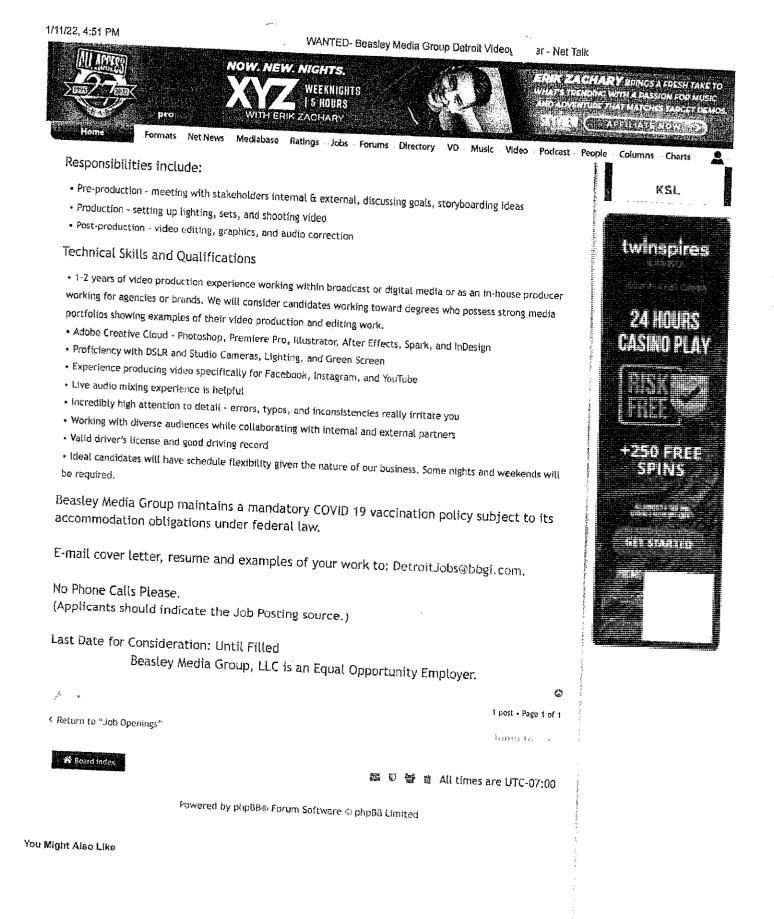






Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an innovative videographer who 'gets' video TODAY, understands the nuances of video production

https://www.allaccess.com/forum/viewtopic.php?f=10&t=96263



- Jobs (/jobs) **Beasley Media Group Detroit Videographer**

Job #5855926 • Created 1/13/2022 by Lauren Conn • Expires 2/28/2022

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Details (/jobs/5855926) Schools (/jobs/5855926/schools) Matches (/jobs/5855 **Recommended Schools Customize Recommendations** Based on number of qualified candidates () at each school. Û ų and a second The Ohio State University University of Cincinnati Indiana University -Columbus, OH Cincinnati, OH Bloomington **Bloomington**, IN Qualified candidates here: Qualified candidates here: 39476 Qualified candidates here: 27037 25897

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Kent State University Kent, OH

Qualified candidates here: 25307

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University of Pittsburgh Pittsburgh, PA

Qualified candidates here: 20737



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Targeted schools

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| Western Michigan University | Pending | 0 | 0 | 1/13/22 | 2/28/22 | |

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Job Detail Information

Relichantation

DASHBOARD

| di dol | 6648069 |
|-----------------|--|
| Job Title | Beasley Media Group Detroit V deographer |
| Job Description | Position Available |
| | Date: 01:10/2022 |
| | Title Videographer - Editor |
| | Type Full Time |
| | Location, Detroit MI |
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| | Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for all innovative videographer who 'gets' video TODAY understands the numeros of whom. |
| | Through a planning and knows how to band an effective video story with and visite up of the |
| | Provide projects withinclude showing, editing, and post-production of varies short-form projects, including events performances, personalities, commencial acsets, artist interviews, event review, and social interview. |
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| | Pre-production - meeting with stakeholders internal & external, discussing goals, storyboarding ideas Production - setting with stakeholders internal & external, discussing goals, storyboarding ideas |
| | Setting up lighting, sets, and shooting video |
| | Responsibilities include |
| | Pre-production – meeting with stakeholoers internal & external discussing goals, storyboarding ideas Production – setting on Letting |
| | Arres A an obtainty period and cancelarity indeed |
| | Post-production - video editing, graphics, and auto-contection |
| | Technical Skills and Qualifications |
| | • 1-2 years of video production expenence working within producast or digital metha or as an in-house producer working for agencies or brands. We will consider candidates working toward degrees who possess strong media portfolios showing examples of their video production and editing work. |
| | Adobe Creative Cloud - Photoshop, Premiere Pro Illustrator After Effects, Scotlanda to |
| | Concerning want Doulk and Stadio Cameraci Lighting, and Green Screen |
| | * bxDenence producing video specifically for Facebuck, Instagram, and Yo, Tuna |
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| | Incredibily high attention to detain entors, typos, and inconsistencies really initiate you Warking uses a second se |
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| | Ideal candidates will have ochequie flexibility given the nature of our pushest. Some hights and weekends valids Henured |
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| | E-mail cover letter resume and examples of voor work to diegran tong a structure |
| | No Phone Calls Please (Applicants should indicate the Job Posting scurpe) |
| | Lost Liste for Consideration Until Field |
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Brasley Modia Group, LLC, clan Equal Upportunity Empiritier

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| Type of Joh | Fuit Tim |
|----------------------------|---|
| Job Location | Ferndale, Michigan 48220 |
| Expiration Date | 02/12/2022 |
| Job Requirements | |
| Degrees Wanted | Associates Bachelors Certificate |
| Majors Wanted | Any Major |
| Job Targets Wanted | Any Job Target |
| Special Skills Wanted | |
| Other Job Requirements | |
| Constany information | |
| | BEASLEY |
| Company Name | Beasley Media Group |
| Employer Web Site | 1976 - Obgi com |
| Company Description | Radio Stations 101-1 WRIF 94-7 WCSX-105-1 WMGC The ROAR WCSX-HD2-105-9 WDMK-FM and "he Detros Praise Network |
| Equal Opportunity Employer | Yes |
| Conte in encom stool | |

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Contact

Address – 1 Radio Piaza Ferngale, MI 48230 Émail – detroigobs@ubgi.com

Apply Calaby

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College Central Network



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Job Candidate Request Form

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| Print & electronic graphics | | | | eb design & creation | | | |
| Whether you need someone t | for a one-day | event, weekend help, | long-term or s | hort-term, part-time (| or full-time, v | ve've got the car | ndidatas for your |
| Event volunteers | | | | | | 9 | indicates for you: |
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| alltaver i monte te tost ver | in the set of the | Specs Howard Caree | r Services Dep. | arranent a call at (248 |) 358-9000 | | |

Thanks for contacting us! We will get in touch with you shortly

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Preview

Preview your Job Posting

This is how your job posting will appear to job seekers. If you need to make corrections, just edit and preview it again.

Beasley Media Group Detroit Videographer

Beasley Media Group

25

♦ Fernitale, ML USA ⇒ Negotiable

Position Available

Date: 01/10/2022

Title: Videographer - Editor

Type: Full Time

Location: Detroit, MI

Beasley Media Group-Detroit has a rare opportunity. Our growing Digital Department is seeking a passionate and Fighly motivated digital creator to join our team as a Videographer-Editor. You will be working in a fast-paced and rewarding environment, designing materials for our local brands – 101 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit PRAISE Network, and The ROAR, and for our advertisers.

Can you capture a brand story with video in 90 seconds? 15 seconds? How about just 6 seconds? We're looking for an Innovative videographen who 'gets' video TODAY, understands the nuances of video production for various social platforms, and knows how to build an effective video story with and without audio.

Video projects will include shooting, editing, and post-production of various short-form projects, including events, performances, personalities, commercial assets, artist interviews, event recaps, and social videos.

Responsibilities include:

- Pre-production meeting with stakeholders internal & external, discussing goals, storyboarding ideas
- Production setting up lighting, sets, and shooting video
- Post-production video-editing, graphics, and audio correction

Technical Skills and Qualifications

- 1:2 years of video production experience working within broadcast or digital media or as an in-house producer working for agencies or brands. We will consider candidates working toward degrees who possess strong media portfolios showing examples of their video production and editing work.
- Adobe Creative Cloud Photoshop, Premiere Pro, Illustrator, After Effects, Spann and InDesign
- Proficiency with DSLR and Studio Cameras, Lighting, and Green Screen.
- Live audio mixing experience is helpful
- Experience producing video specifically for Facebook, instagram and four-up-
- Incredibly high attention to netail errors, types, and into i sistencies really initate you
- Working with diverse audiences while collaborating with internal and external partners
- Valid driver's ficense and good driving record
- Ideal candidates will have schedule flexibility given the nature of our business. Some nights and weekends will be required.

Beasley Media Group maintains a mandatory COVID 19 vaccination policy subject to its accommodation obligations under federal law.

E-mail cover letter, resume and examples of your work to: DetroitJobs@bbgi.com.

No Phone Calls Please. (Applicants should indicate the Job Posting source.)

Last Date for Consideration: Until Filled

From: Sent: To: Cc: Subject: Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu> Thursday, January 13, 2022 5:11 PM Lauren Conn Lauren Conn Your order on Alumni Association of the University of Michigan Job Board



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

Date: Order #: Contact:

January 13, 2022 00445601 lauren.conn@bbgi.com

JOB POSTING DETAILS: Title: Company: Location: Expires:

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Beasley Media Group Detroit Videographer Beasley Media Group Ferndale, MI, USA February 12, 2022



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🕼 Export Data

🖄 Hide Profile

📕 View your public Profile



Beasley Media Group

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| Title: | Sales Strategist |
|--------------|------------------|
| Date Opened: | May 23, 2022 |
| Location: | Detroit, MI |

Description:

Beasley Media Group - Detroit – a long-time leader in marketing – is hiring a Sales Strategist to work closely with our talented Sales, Marketing, Programming, and Digital teams to strategize, propose, sell, and execute flawless campaigns for our clients.

Responsibilities:

- Work with account management team to develop strategies and tactics to achieve client marketing goals, formatting them into solution-minded and customer-centric proposals
- Utilize internal and external resources to investigate sales and marketing trends, industry
 news and revenue opportunities and present to management and sales team
- Become adept at various systems and tools in order to be analyze data, create reports and provide strategic direction to the Account Executives
- Collaborate with execution teams in all departments to ensure campaign deliverables are met,
- to secure client retention and to uncover any upsell opportunities
- Provide daily support to Sales Managers assisting with projects, event management, brainstorms and other components of the overall sales process

Qualifications:

- Excellent communication and planning skills with experience developing successful strategic marketing proposals & plans
- Multi-tasker with a sense of urgency and strong creative, analytical, organizational, and presentation capabilities
- Excellent people skills with a confident personality and a history of success in a goaloriented, highly accountable environment
- Essential to be a pro-active TEAM player who is dependable, trustworthy, and driven to excel and succeed
- Proficiency in Microsoft Office: specifically PowerPoint, Word, & Excel plus Photoshop
- Knowledge of programmatic digital marketing tools and/or broadcast products preferred
- Experience using a CRM, Google Analytics, and Nielsen Research is a plus
- Valid driver's license, good driving record, and insurability required

Last Date for Consideration: Until filled,

Interested applicants should indicate where they found this posting when submitting a cover letter and resume to: detroitjobs@bbgi.com

No phone calls, please.

Beasley Media Group requires all employees to be fully vaccinated against the coronavirus disease 2019 (COVID-19), excepting those granted an accommodation.

Beasley Media Group, LLC is an Equal Opportunity Employer

| From: Sent: To: Subject: Attachments: | Lauren Conn Wednesday, May 25, 2022 12:18 PM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna- University-cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) Beasley Media Group Job Posting- Sales Strategist Sales Strategist Ad 05_25_2022.pdf |
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| Autornments. | Sales Strategist Ad 05_25_2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Sales Strategist. Please see attached and post. ©

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











1

| From: Sent: To: | Lauren Conn Wednesday, May 25, 2022 12:18 PM 'marcia-fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University-of Phoenix-Detroit |
|--------------------------|---|
| Subject: Attachments: | Main Campus Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' RE: Beasley Media Group Job Posting- Sales Strategist Sales Strategist Ad 05_25_2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for Sales Strategist. Please see attached and post. ©

Thanks!

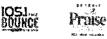


Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com









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JOB POSTINGS

SHARE YOUR COMPANY'S JOB OPENINGS WITH 2,000+ ADCRAFT MEMBERS

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The Adia aft job board is always free for members, in order to serve our community in a time of increasing need, we are now making all postings for Detroit marketing jobs free (\$100 value) until further notice. If you have an opportunity, please enabling has a sectable addet at a sectable addet at a sectable addet at the posted to the job board right away.

Sales Strategist - Beasley Media Group

Thie: Salas Strategist Date Opened: May 23, 2022 Locadon: Deiroh, Mi

Description: Beasing Media Group - Detroit ~ a kong-time loader in marketing - is hving a Sales Stratagen to work closely with our takinted Sales, Marketing, Programming, and Digital teams to strategize, propose, bell, and execute flawless campaigns for our clients.

Responsibilities: Work with account management team to develop strategues and tactuse to achieve client marketing goals, formatting them and eclusion-minited and customercommercogness Unlike internal and external resources to evening the sales and marketing treads, industry news and reverse apportunities and present to management and sales taam. Become adopt at various systems and tools in older to be analyze data, create reports and provide strategic direction to the Account Executives I Collanamite with execution teams in all departments to ensure company deliverables are met to excite client retention and to uncover any upsell opportunities. I Provide data support to Sales Managers assisting with projects, event management, branstorms and other components of the overall sales process.

Qualifications:

Excellent communication and planning skills with experience developing successful strategic

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Essential to be a pro-active TEAM plager who is dependence, busingstry, with oniver to exist and succeed 2 Proficiency in Microtoh Diffice specifically PowerPoint, Word, & Excel - plus Photoshop 2 Romwidge of programmatic registal marketing tools and/or broadc set products preferred 2 Romwidge and programmatic registal marketing, and Neisen Research is a plus 2 National and a CRM, Google Analytics, and Neisen Research is a plus 2 Valid dimen's locance, good throng record, and insulability required

Last Date for Consideration Until filled.

interested applicants should indicate where they found this posting when submitting a cover letter and resume to: advantation data(1,200)

No phone calls, piezze.

Beasley Media Droup regulars all employees to be fully vectinated equinot the coronavirus disease 2019 (COVID-19), excepting these granted an accommodation.

Bansley Media Broup, LLC is an Equal Opportunity Employee

| Public Relations Manager - Rocket Community Fund | × |
|---|------------|
| Programmatic Trader - 9th Wonder | × |
| Office Manager/Sales Assistant - Teads | × |
| Senior Customer Experience Manager (AD OPS) - Teads | ~ |
| Retailer Success Manager - GSTV | v] |
| Sales Planner - GSTV | ~ |
| SR Campaign Delivery Manager - GSTV | v |
| Teads Summer Intern - Detroit - Help Promoting | ¥ |
| Graphic Designer - Crain's Automotive News | V |
| Event & Marketing Specialist - Crain's Automotive News | ~ |
| Senior Producer - Rocket Central | ¥ |
| Technical SEO Analyst (Remote) - Dictionary.com | v |
| Campaign Manager - Solar - Rocket Loans | V |
| Graphic Designer - The Quell Group | V |
| Account Manager - SiriusXM/Pandora | V |
| Social Media Manager - Yellow Flag Productions | ~ |
| Available UMWW Opportunities | √] |
| Intern Copywriter - VMLY&R | ~ |

| From: | Lauren Hustek <lauren@adcraft.org></lauren@adcraft.org> |
|----------|---|
| Sent: | Wednesday, May 25, 2022 1:29 PM |
| To: | Lauren Conn |
| Subject: | RE: Beasley Media Group Job Posting- Sales Strategist |

This has been added to our site.

Lauren Hustek- Executive Director 248.891.4533 lauren@adcraft.org

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Wednesday, May 25, 2022 12:18 PM To: Adcraft <adcraft@adcraft.org> Subject: Beasley Media Group Job Posting- Sales Strategist

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Sales Strategist. Please see attached and post. ©

Thanks!





Lauren Conn

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From: Sent: To: Subject: Attachments:

Lauren Conn Wednesday, May 25, 2022 12:18 PM adcraft@adcraft.org Beasley Media Group Job Posting- Sales Strategist Sales Strategist Ad 05_25_2022.pdf

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Sales Strategist. Please see attached and post. ©

Thanks!



Lauren Conn

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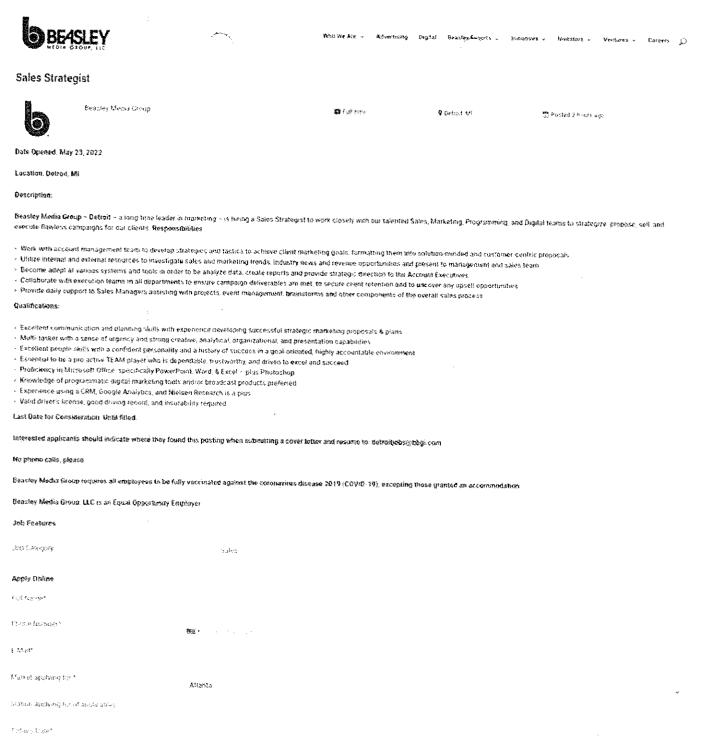












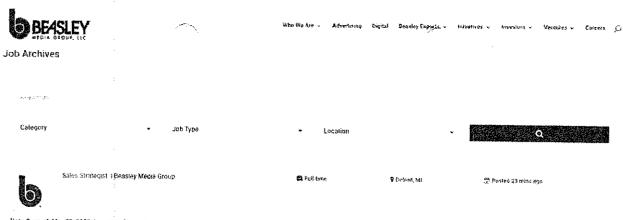
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National Sales Assistant (Beasley Media Group

Date: 5/24/22 Title National Sales Assistant-Full Time Location: Charlotte, NC Description: Boasley Media Group Charlotte to searching for a detail oriented, energietic, focus...

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From: Sent: To: Subject: Attachments:

Lauren Conn Wednesday, May 25, 2022 12:14 PM Colin Hazelton Ad for Website Sales Strategist Ad 05_25_2022.docx; Sales Strategist Ad 05_25_2022.pdf

Hey Colin~

Can we add this ad for Sales Strategist to the website? ③

Thanks!

Lauren Conn





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beasley.digital

IOSI BOUNCE









From: Sent: To: Subject:

Colin Hazelton Wednesday, May 25, 2022 2:02 PM Lauren Conn Re: Ad for Website

Hi Lauren,

All set, job has been posted.

Have a great rest of your day!



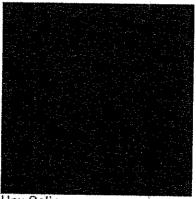
Colin Hazelton Art Director

Office: 704.227.8036 Emoli: colin.hazelton@bbgi.com

1520 South Blvd, Ste 300 Charlotte, NC 29715

www.bbgi.com

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Wednesday, May 25, 2022 12:14 PM To: Colin Hazelton <Colin.Hazelton@beasley.digital> Subject: Ad for Website



Hey Colin~

Can we add this ad for Sales Strategist to the website? $\textcircled{\begin{tmatrix} \odot \\ \odot \\ \end{array}}$

Thanks!

EEO/ Careers

Employment and EEO Report

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Online Marketing

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Click here to download our 2021 EEO Report (PDF).

Beasley Media Group Detroit Careers



Position Available

Title Sales Strategist

Date Opened May 23 2022

Location Detroit Mi

Description

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- Collaboration of the an explorate interval and trapport ments to reasone comparison constrability representations. to section count extension and to uncover any up to opportunities.
- · Founder states subgrant to Sales Managers Anastimity adheresteds, exact management a canest rank and/the conservation the complete process.

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Last Date for Consideration. Until filled

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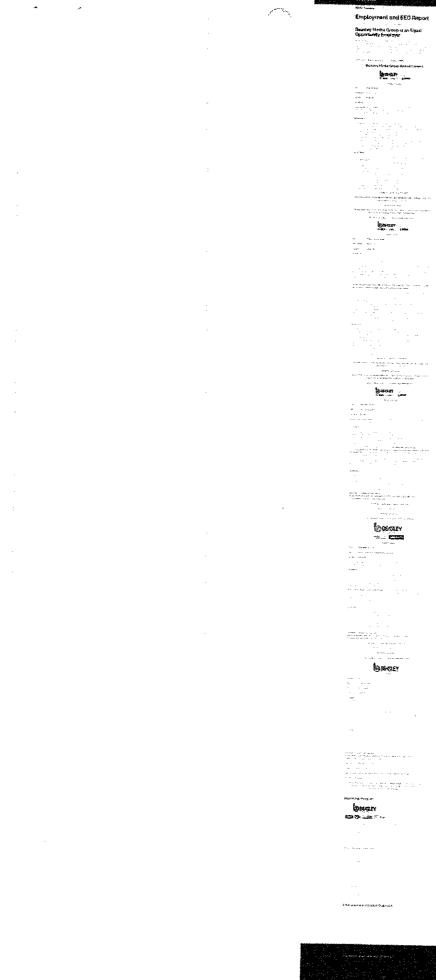
No phone calls please

Binasticy Media Broup requires all employees to be fully vaccinated against the coronavirus disease 2015 (COVID-15): excepting linese granted an accommodation

Beasley Media Group, LLC is an Equal Opportunity Employee



Position Available



12 Sec. 50 Contract (10 Contract)

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From: Sent: To: Subject:

مې د بر دره

Business Office <no-reply@sharepointonlinë.com> Wednesday, May 25, 2022 11:29 AM Lauren Conn Job Postings - Sales Strategist Ad 05_25_2022.pdf

Sales Strategist Ad 05_25_2022.pdf has been added



Lauren Conn 5/25/2022 11:27 AM

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A Board index + Job Market + Job Openings

WANTED- Beasley Media Group Detroit Sales Strategist

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Moderators: shawnski, jdenver, moaulsene8

Forum rules

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Forum ration the can only post the job opening once in any 24 fease period. Please print your job opening for £06, records, 306 openings will remain visible for 14 days. Bo not post in this forum it you are looking for work, please, go to Situation; Warted to post your avaitability. No volcasiver, volcatracking, or other business plugs, please!

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WANTED- Boasley Media Group **Detroit Sales Strategist**

& by Rouns + Wed May 25, 2022 9:47 am

Title: Salas Strategist Date Openad: May 13, 2021 Location: Detroit, Al

Description:

Beasley Media Group - Detroit - a long-time leader in marketing • is hiring a Sales Strategist to work closely with our talented Salas, Marketing, Programming, and Digital teams to strategize. propose, sell, and execute flawless campoigns for our clients.

Responsibilities:

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Last Date for Consideration: Until filled.

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No phone calls, please.

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Beasley Media Group Detroit Sales Strategist

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Beasley Media Group Detroit Sales Strategist

Job #6519778 * Created 5/25/2022 by Levien Contri * Expires 5/25/2022

Overview

Schools Matches Applicants (0) Details

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Beasley Media Group Detroit Sales Strategist

Beasley Media Group, Inc. © Herdae Vorge School Street

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Applications close on June 28th, 2022 at 6:00 pm &

Job Description

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Tille: Sales Strategist Dato Oponed: May 26, 2022 Location: Dotroit, Mi

Description:

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- Work with doctors than agement to an to develop strategies and text os to active over marksting gisals, formatting them into actuation minded and criationer control proposals.
- Utilize internal and external resources to investigate sales and marketing trends, industry house and revenue opportunities and prosent to management and sales team.
- Becomin addat at various systems and tools in order to be analyze data, create reports and provide stratogic direction to the Account Executives
- Collaborate with execution teams in all departments to ensure campaign derivables are met, to becute cleant retention and to uncover any upsatil opportunities.
- Provide data support to Salas Managers assisting with projects, event management, transforms and other compariants of the overall salas process.

Qualifications:

- Excession communication and planning skills with expension developing successful strategin markering temporals & plans
- Multi-tasket with a sense of urgency and strong creative analytical urganizational and presentation capabilities
- Excellent peckle skills aftr a contract personality and a heatry of success in another prentied highly accumpable environment.
- Estempli to be a pro-active TEASI player who is peperidable, busiworthy, and driven to excellend succeed
- Proticiency in Microsoft Office: specificary PowerPoint, Word, & Excert plus Protoshop
- · Knowlerige of programmatic digital marketing focus and/or broadcast products preferred
- · Experience using a CRM, Google Analytics, and Nielsen Research is a plus
- · Valid driver's increase good driving recard according to accord

Lost Date for Consideration: Until filled.

Interested applicants allould indicate where they found this posting when submitting a cover letter and resume to: detrotypossambgic.com

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From:

Sent: To: Subject: handshake@notifications.joinhandshake.com on behalf of Handshake <handshake@notifications.joinhandshake.com> Wednesday, May 25, 2022 4:44 PM Lauren Conn You have a notification from Handshake





Hello Lauren,

<u>Robert S.</u> _____ from Macomb Community College commented on <u>Beasley Media Group Detroit Sales</u> <u>Strategist</u>:

"Thank you for your interest in our Macomb Community College students and alumni. We have approved your posting. To improve the traffic of potential candidates to your posting, we recommend you enter a wage."

View Comment

less than a minute ago

If you'd no longer like to receive emails like this you can sign in to manage your notification preferences or unsubscribe.

P.O. Box 40770. San Francisco, CA 94140

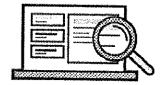
From: Sent: To: Subject:

Indeed for Employers <no-reply@indeed.com> Friday, May 27, 2022 8:43 AM Lauren Conn Your Beasley Media Group Detroit Sales Strategist job is live on Indeed!

findeed for employers

Your job is live!

Your Beasley Media Group Detroit Sales Strategist role for Beasley Media Group in Ferndale, MI 48220 is ready for job seekers to see!



View the posting

Free postings are live for 30 days. Your job will pause on 06/26/2022.



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Have questions? Contact Client Services <u>1-800-430-6955</u>

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Title: Sales Strategist

Date Opened: May 25, 2022

Location: Detroit, MI

Description:

Beasley Media Group - Detroit - a long-time leader in marketing - is nining a Sales

Strategist to work closely with our talented Sales. Markeong, Programming, and Digital teams to strategize, propose, sell, and execute flowless campaigns for our

Responsibilizios:

Work with account management team to develop strategies and factors to achieve chert marketing goals, formating them into solution-minited and customer-

Office internal and external resources to investigate sales and marketing trends, industry news and tevenue opportunities and present to management and

- Besome adept at various systems and book in order to be analyze data, create reports and provide strategic direction to the Account Executives Collaborate with execution teams is all departments to ensure sampaign deliverables are mot, to secure client retention and to uncover any upsell
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- Provide thaty support to Sales Managets assisting with projects, event management, bransforms and other components of the overall sales process

Oublifications:

- * Excellent communication and planning skills with experience developing successful strategic marketing proposids & plans
- Multi-taskin with a sense of urgency and strang creative, analysis all organizational, and proceduration capabilities.
 Excellent people shifts with a confident personality and a history of success in a goal- priented, highly accountable enurginment
- Essential to be a pro-active TEAM player who is dependable, trustworthy, and driven to excel and succeed .
- Proficiency in Microsoft Office: specifically PowerPoint, Word, & Escel plus Photoshop
- Enoudedge of programmabil digital marketing tools and/or broadcast products preferred
- × Experience using a CRM. Gougle Analytics, and Nixisen Research is a plus
- Valid drivers license, good driving rational and insurability required

Last Date for Consideration: Until filled.

Interested applicants should indicate where they found this posting when submitting a cover letter and resume

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From: Sent: To: Subject:

Linkedin Jobs <jobs-listings@linkedin.com> Thursday, May 26, 2022 1:41 PM Detroit - Jobs Your job post is live!

Linked

Congrats, your job is posted on LinkedIn!

Hi Lauren,

Your job post is now live!

Beasley Media Group Detroit Sales Specialist

Beasley Media Group - Detroit, Ferndale, Michigan, United States



Posted 5/26/2022



Post another job

More positions to fill? Why not cross that off your to-do list now? Post a new job

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Job description

Title: Sales Strategist Date Opened May 25 2022 Usite Operator, May 25 2022 Location: Devates, Mi Description. Bearday Merits Group - Detast - a Jong-time reader in maximumg - is pring a Sark Struktegat to work coase, whit our takentas Sarer Marketing Programming and Depart rearrance training an oncoase set and execute Instancementance for unit data

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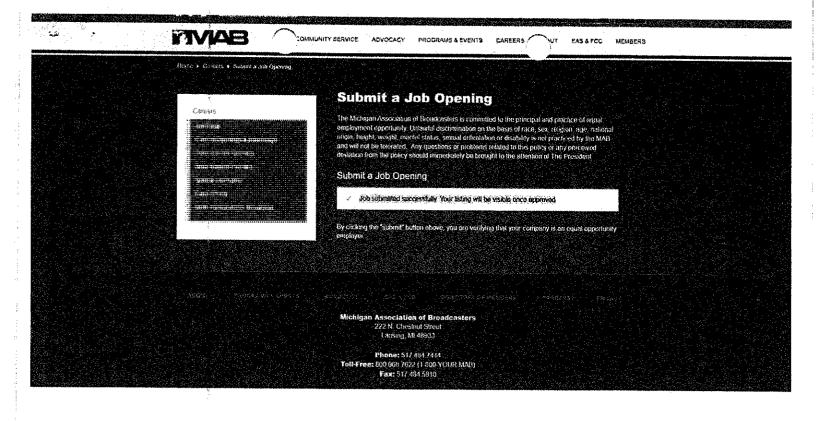
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CAREER EXPLORATION - + VETERAN

JOB DETAILS

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Beasley Media Group Detroit Sales Strategist

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Job Description

Sales Strategist Data Opened: May 25, 2022

Location: Detroil, Mi

TH soription:

Bassley Media Group - Debolf – a populme ladder in markeling – is hinny a Sales Sublegist to non-closen han our laikiniad basis. Mankeling, Programming, and Caylarteans to sinarquae propuse, sea, and execute Bankes campaigne for our claims.

Resonabilities:

- Work with account management learn to develop strategies and tactos to achieve caret marketing goals formating them whe incurren-minded and customer-centric proposes. .
- Utilize internal and external resoluces to investigate sales and momenting trends, industry news and revenue opportunities and prosent to management and sales team.
- Become adeal at vancus systems and block in order to be analyze data, create reports and provide simplegic denotes to be Account Executives. .
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- provide daily support is saves Managers assisting will projects, event management bransforms and other companients of the overlap sales process

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- Excellent communication and planning shifts with experience developing successful roughpy, mankelingi proponensi & prans
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- Excellent people stalls with a confident personality and a history of success in a goal-onemest rising accountable environment.
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- Proficiency in Librosoft Office apportantly PowerPoint, stand & Excer- pais Protosnag
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- Experience using a CRIX. Socgae Analytics and messell Research is a this
- , Valid driver's science, good driving record, and insurability required

Last Date for Consideration: Unot Biller.

interested oppleants should indicate where they found this posting when subouting a cover fetter and resume to: generotops@bbsi.com No phone calls, please,

Beasley Media Group Mautes al employees to be fully vacanabel against the constanting spease 2016 (COVIC-16), excepting these granted an accommodation.

Beatley Media Group, LLC is an Equal Opportunity Employer

Additional Requirements



Job Summary

Organization

BERSHY MEDA GROUP LLC YINN DOOTH

Website http://kbaide.na/L.com/bioglegor

Location

Femdale Michigan 48051

Positions Available

Expiration Date

6/26/2022

Education Level Some College

Job Level Expressed New-Managers

Job Characteristics

Full-time

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From: Sent: To: Subject: Attachments:

Lauren Conn Wednesday, May 25, 2022 12:17 PM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunity Sales Strategist Ad 05_25_2022.pdf

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for a Sales Strategist for our cluster.

Thanks!





Lauren Conn

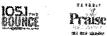
Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

beasley.digital











To:

From: Kevin Carter <kevin@ramp247.com> Sent: Wednesday, May 25, 2022 12:50 PM Lauren Conn Subject: Re: Beasley Media Group Detroit Job Opening Opportunity

Thanks, Lauren! I'm on the case!

Is this job also posted on the Beasley Careers site?

Kevin Carter RAMP (Radio and Music Pros) 661-294-9408 RAMP247.com

From: Lauren Conn <Lauren.Conn@bbgi.com> Date: Wednesday, May 25, 2022 at 9:17 AM To: "Kevin (Kevin@RAMP247.com)" <Kevin@RAMP247.com> Subject: Beasley Media Group Detroit Job Opening Opportunity

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for a Sales Strategist for our cluster.

Thanks!

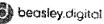




Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: Jauren.conn@bbgi.com www.bbgidetroit.com

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Job Detail Information sob information. Job ID 6773657 Job Tate Beasley Media Group Detroit Safes Strategist Job Description Title Sales Strategict Date Optimed, May 25, 2022 Lucation, Detroit, MI Descriment Beasley Media Group - Detroit - a long time leader in marketing - is bring a Sales Strateget to work closely with our talented Sales, Markeling, Programming, and Digital teams to atrategate. propose, sell, and execute flavelese campaigns for our chemis Peoponsibilities · Work with account management fears to develop strategies and factics to achieve chem marketing goals, formating them into solution-minded and customer-centric proposals · Unlize amound and external resources to investigate sales and markeling inputs, industry news and revenue opportunities and present to management and sales team · Secons adept at vacaus systems and tools in order to be analyze data, create reports and provide strategic direction to the Account Executives • Crélaberate with execution teams in all departments to énsure composign doiverables are mer, to accure chent intention and to uncover any optiell opportunities Provide daily support to Salos Martagers acatalong with projects, event management. brainstoms and other comparisms of the overall sales process Qualifications · Excellent communication and planning skills with experience developing successful strategie marketing proposale & plans * Multi-lasker with a cense of urgency and strong creative, analytical, organizational, and Presentation countries · Excellent people stute with a confident personality and a lustory of success in a goal oriented, highly accountable environment · Essential to be a projective TEAM player who is dependable, fundtworthy, and driven to entit and succeed · Proficiency in Manusoft Office: specifically PowerPrism, Word, & Excel - plus Phyloshop * Knowledge of programmatic rights' marketing tools and/or brandcast products preferred * Experience using a CRM, Google Analytics, and Nietzen Research is a plus · Valid driver's license, good driving record, and inserability required Lost Date for Consideration: Unit filled attenested applicants should indicate where they found this posting when submitting a cover letter and resume to: demonjoba@obligi.nom No phone calls, piesse Beasky Media Cross response all employees to be fully vaccinated against the constances doesee 2019 (COMD-19), excepting those granited an accommodation. Beasing Media Group, LLC is an Equal Organizative Employee dot, to servi Full Tane Job Location Femdais, Michagan 48220 Explication Date 06/23/2022 Jub Beourierments, Dagrees Wanted Associates, Bacheters, Masters, Majors Wanted Any Major Job Tomats Wanled Any Job Target Statelal Static Wanted Other Job Securements Company Information BE4SLEY

 Company Name
 Beadley Media Group

 Employer Web Site
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 Company Descriptions
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 Beadley Media Group is an Equal Opportunity Employee
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 Contract Information
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Address - 3 Radio Flaza, Escodate, M: 48220 Email: Gebrarjansjöbbgs.com

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Please complete the form below or gractite Spects Hostero Caraer Survives Department a call st (248) 358-9000

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Preview your Job Posting

This is how your job positing with appear to job seekers. If you need to make corrections. Just edit and preview R again,

Beasley Media Group Serndale, MI, USA 🚿

Title: Sales Strategist

Date Opened: May 25, 2022

Location: Detroit, MI

Description:

Beasley Media Group - Detroit - a long time feader in marketing - is thring a Sales Strategist to work closely with our tatenter Sales, Marketing, Programming, and Digital teams to strategize, propose, sell, and exocute flawless campaigns for our clients.

Responsibilities:

- Work with account management team to develop strategies and tactics to achieve client marketing goals, formatting them Into solution-minited and customer-centric proposals
- Utilize internal and external resources to investigate sales and marketing trends, industry news and revenue opportunities and present to management and sales team
- Become pdept at various systems and tools in order to be analyze data, create reports and provide strategic direction to the Account Executives
- Collaborate with execution teams in all departments to resure campaign deliversibles are met.
- to secure effect retention and to spoors any upsell opportunities
- Provide daily support to Sales Managers assisting with projects, event management, brainstarms and other components of the overall sales process

Qualifications:

- Excellent communication and planning skills with experience developing successful strategic marketing proposals & plans
- Multi-tasker with a sense of urgency and strong creative, analytical arganizational and sy esentation capabilities
- Excellent people skills with a confident personality and a history of success is a grad-oriented, highly accountable
- Essential to be a pro-active TEAM player who is dependable, trustworthy, and driven to excel and succeed
- Proficiency in Microsoft Office: specifically PowerPoint, Word, & Excel plus Photoshop
- Knowledge of programmatic digital marketing tools and/or broadcast products proferred
- * Experience using a CRM. Google Analytics and Nielson Research is a plus
- · Valid driver's license, good driving record, and insurability required

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Last Date for Consideration: Until filled.

interested applicants should indicate where they found this posting when submitting a cover letter and resume te detroitjobagebbgl.com

No phone calls, please.

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Active Only a, 19 2022 #15 https://www.co.2020

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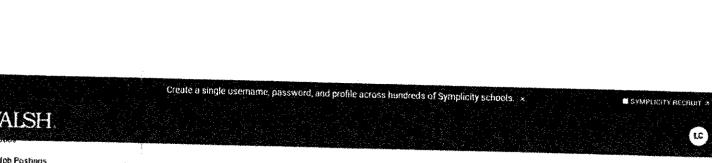


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Documentation of announcements sent to organizations requesting job notifications.





Title:Sales StrategistDate Opened:May 23, 2022Location:Detroit. MI

Description:

Beasley Media Group - Detroit – a long-time leader in marketing – is hiring a Sales Strategist to work closely with our talented Sales, Marketing, Programming, and Digital teams to strategize, propose, sell, and execute flawless campaigns for our clients.

Responsibilities:

- Work with account management team to develop strategies and tactics to achieve client marketing goals, formatting them into solution-minded and customer-centric proposals
- Utilize internal and external resources to investigate sales and marketing trends, industry
 news and revenue opportunities and present to management and sales team
- Become adept at various systems and tools in order to be analyze data, create reports and provide strategic direction to the Account Executives
- Collaborate with execution teams in all departments to ensure campaign deliverables are met,
- to secure client retention and to uncover any upsell opportunities
- Provide daily support to Sales Managers assisting with projects, event management, brainstorms and other components of the overall sales process

Qualifications:

- Excellent communication and planning skills with experience developing successful strategic marketing proposals & plans
- Multi-tasker with a sense of urgency and strong creative, analytical, organizational, and presentation capabilities
- Excellent people skills with a confident personality and a history of success in a goaloriented, highly accountable environment
- Essential to be a pro-active TEAM player who is dependable, trustworthy, and driven to excel and succeed
- Proficiency in Microsoft Office: specifically PowerPoint, Word, & Excel plus Photoshop
- Knowledge of programmatic digital marketing tools and/or broadcast products preferred
- Experience using a CRM, Google Analytics, and Nielsen Research is a plus
- Valid driver's license, good driving record, and insurability required

Last Date for Consideration: Until filled.

Interested applicants should indicate where they found this posting when submitting a cover letter and resume to: <u>detroitiobs@bbgi.com</u>

No phone calls, please.

Beasley Media Group requires all employees to be fully vaccinated against the coronavirus disease 2019 (COVID-19), excepting those granted an accommodation.

Beasley Media Group, LLC is an Equal Opportunity Employer

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| Attachments. | Sales Strategist Ad 05_25_2022.pdf |

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Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for a Sales Strategist. Please see attached and post. ③

Thanks!



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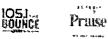
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Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











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Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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Beasley Medra Group, Inc.

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Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

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Date: Order #: Contact:

May 27, 2022 00481403 lauren.conn@bbgi.com

JOB POSTING DETAILS: Title: Company: Location: Expires: Share now!

Beasley Media Group Detroit Sales Strategist Beasley Media Group Ferndale, MI, USA June 26, 2022



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Preview your Job Pasting

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Title: Sales Strategist

Date Opened: May 25, 2022

Beasley Media Group ¢ Fernale, MLUSA

Location: Detroit, MJ

Description

Beasley Modia Group - Detroit - arong-time twater in marketing - is thing a Sales Strategist to work closely with our talented Salgs. Mai keting, Programming, and Digital teams to strategice propose, sell, and specule flaviess campaigns for our clients.

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Responsibilities

- Work with account management team to develop strategies and factics to achieve client marketing goals. For matting them into solution-misseed and sustainer-centric proposals
- Utilize internal and external resources to investigate sales and marketing trends. Industry news and revenue opportunities
- Became adept at various systems and tools in order to be analyze data, create raports and provide strategic direction to
- Collaborate with execution teams in all departments to ensure campaign deliverables are met.
- to secure client retention and to uncover any upset opportunities
- Provide daily support to Sales Hanagers assisting with projects, event endnagement, brainstorms and other components of

Qualifications:

- Excellent communication and pharming skills with experience developing surcessful strategic marketing proposals & plans
- Munti-fasket with a sense of urgency and strong creative, analysis all organizational, and presentation capabilities
- · Excellent people skills with a configure personality and a literary of success in a goal-criented, highly accountable
- Essential to be a pro-active TEAM player who is dependable, trustwarthy, and driven to excel and succeed
- Proticiency in Microsoft Office: specificary PowerPoint, Word, & Excell plus Photostrap
- Knowledge of programmatic digital marketing tools and or browdrast products preferred
- Experiance using a CRM, Geogle Analytics, and Filetsen Research is a plus
- · Valie enver's license, good driving record, and insurability required

Last Date for Consideration: Until filled.

Interested applicants should indicate where i key found this posting when submitting a cover letter and resume to:

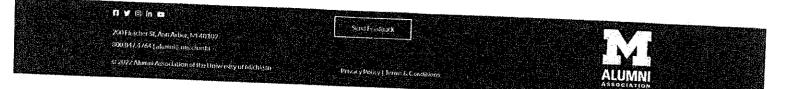
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Position Available

Date: August 22, 2022 Title: Morning Talent Location: Detroit, MI

Description:

Beasley Media Group's **105.1 The BOUNCE** is searching for an outstanding CREATIVE Talent to host mornings on Detroit's top Throwbacks and R&B station and assist elsewhere as needed.

Can you creatively develop and deliver unique, relevant topics that are compelling for listeners while keeping the station's music and party momentum at the max? Is your social media footprint large, engaging, compelling, and influential? Are you willing to invest heavily in the communities we serve, including hosting station events and visiting workplaces, schools, and wherever our fans are working and playing? Do you embrace the Sales and Digital part of the business? Are you willing to perform other duties as assigned by the Director of Programming and Market Manager?

Qualifications:

- A minimum of 3 years on-air experience with ratings success;
- A substantial understanding of programming and station operations (Wide Orbit, G-Selector & Adobe Audition proficient);
- A strong background in digital & social media;
- Ability to write and post topical/engaging content daily on the station's website and other social media platforms while adhering to company guidelines;
- Ability to follow a plan, meet deadlines, work under pressure, and perform well in a team environment with excellent attention to detail;
- PD or APD experience a plus;
- Valid driver's license and excellent driving record.

Last Date for Consideration: Until Position is Filled

Applicants May E-mail: DetroitJobs@bbgi.com. No Phone Calls Please.

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From: Sent: To: Subject: Attachments:

Lauren Conn Monday, August 22, 2022 1:05 PM Colin Hazelton Ad for Website WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.docx; WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.pdf

Hey Colin~

Can we add this ad for WMGC Morning Show Talent to the website? Also, can we remove the Sales Strategist ad? 0

Thanks!





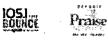
Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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| From: | Business Office <no-reply@sharepointonline.com></no-reply@sharepointonline.com> |
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| Sent: | Monday, August 22, 2022 12:40 PM |
| То: | Lauren Conn |
| Subject: | Job Postings - WMGC 105.1 MORNING SHOW TALENT AD |

Categories:

TALENT FEES

WMGC 105.1 MORNING SHOW TALENT AD... has been added



Lauren Conn 8/22/2022 12:39 PM

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| From: | Lauren Conn |
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| Sent: | Monday, August 22, 2022 1:38 PM |
| То: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna |
| | University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The |
| | Association for Women in Communications, Detroit Chapter'; 'Wayne State University |
| | Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) |
| Subject: | Beasley Media Group Job Posting- WMGC Morning Show Talent |
| Attachments: | WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 105.1 The BOUNCE, has new job openings for 105.1 Morning Show Talent. Please see attached and post. ©

Thanks!



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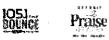
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| From: Sent: To: Subject: Attachments: | Lauren Conn Monday, August 22, 2022 1:40 PM marcia.fishman@sagaftra.org; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; Detroit Workfoce Development Department; dwhite@detroitnaacp.org; 'MI Works Oak Park Center- Pat Edmonds'; laked@oakgov.com; University of Detroit Mercy (careerlink@udmercy.edu); umd-careersv@umich.edu; University of Phoenix Detroit Main Campus- Ebony Taylor; mwhitfi1@wcccd.edu; 'MSU Alumni Association (careers@uadv.msu.edu)'; kimberlyh@myacc.org; radiofacts@gmail.com Beasley Media Group Job Posting- Morning Show Talent |
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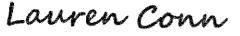
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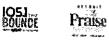




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Lauren Conn Monday, August 22, 2022 1:39 PM adcraft@adcraft.org Beasley Media Group Job Posting- WMGC Morning Show Talent WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.pdf

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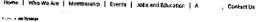






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Beasley Media Group Detroit WHGC 105.1 Morning Show Talent WANTED

v by komn + Man Aug 22, 2022 11:27 am

Position Available

Date: August 22, 2022 Intia: Marming Talent Location; Detroit, Mi

Description

Beasiery Media Group's 195.1 The BOUNCE is searching for an outstanding CREATIVE Telent to hast mornings on Detroit's top Threwbacks and 858 station and assist elsewhere as needed.

Can you sreatively develop and deliver unique, relevant topics that are competing for listeners while keeping the station's music and party momentum at the maxi is your social media footprint large, engaging, competing, and influential? Are you willing to must bearily in the communities we serve, including hosting statem events and visiting workplaces, schools, and wherever our fans are working and playing? Do you embrase the Sales and Digital part of the business? Are you willing to perform other deties as assigned by the Director of Programming and Market Manager?

Qualifications:

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Last Date for Consideration: Unot Position is Filled

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WMGC 105.1 Morning Show Talent

Beasley Media Group, Inc. 🖗 Figinal Kalangan Lumika Shariyi I Creat to these

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Applications close on October 31st, 2022 at 12:00 em @

Job Description

Position Available

Date: August 22, 2022 **Morning Talent** This Datroit, Mi Locations

Description:

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Can you creatively develop and below uncore reason too to that she comparing to instances where keeping the station's model and performancement at the man's to your social hold a togtpunklage, engaging, competing, and intranstal? Are solve hung to imast heavily in the communities we same, inclusing hosting station events and visiting workplaces, act does and Current privates we set regil in charang a settion and to an an annual manufacture of a set output of innersonal output first an an output of and playing 100 pays entitizate mit sales and Dight's both of the Districted's first you writing to perform when duties as assigned by the Director of Programming in state each first you writing to perform when as a sessioned by the Director of Programming and the setting and the setting and the setting of the setting and the sett see Market Manager 1

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- A manuality of 3 years or an experience with tallings success.
- A substantial understanding of programming and station operations Wide Crist G-Selector & Adobe Audition proficently
- A strong background in digital & social media:
- In princip transportion or required as a consistent involution.
 Apply to write and posit topical/engaging content claim on the statistical website and other social metoa platforms while adhering to company guidedness.
- Applity to follow a plan, meet deadlinus, work under pressure, and
- perform we'r a team envronniant with excellent attention to detail.
 - PD of APD experience a plus: Valo drawn's interne and excellent driving record
- Last Date for Consideration: Until Position is Filled

Applicants May E-mail: Deput Jobs/ bbgi.com. No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.

About Beasley Media Group, Inc.

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Fast Facts

Founded: 1961 by George G. Beasing Executive Offices: Bared in Nables FL Since 1986 Number of Emproyees: Approximately 350 Full and Part-time Number of Radio Stations Owned or Operated, S2 Number of Listendris, 77 Million On An Lateners Weskly Number of Markets Served, 12 Large- and Mid-Size Markets Publicly Tradad as "BBC#" on the NASDAD National Market Nearly 41% of Reading stations are local and in the nation's too 50 markets such as Philodelonia Tamon, Lis Vegas, West Rem Beaut, Charlotte, Boston and Atlanta. The remaining stations are primaniy in regional centers like opastal North Cardona, North-Soil Georgia and Scuth-Ast Fionda where Bassley operates large storion clustere

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WMGC 105. Jrning Show Talent

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Hello Lauren,

Robert S.1 _____ from Macomb Community College commented on WMGC 105.1 Morning Show Talent:

"Thank you for your interest in our Macomb Community College students and alumni. We have approved your posting. To improve the traffic of potential candidates to your posting, we recommend you enter a wage."

View Comment

less than a minute ago

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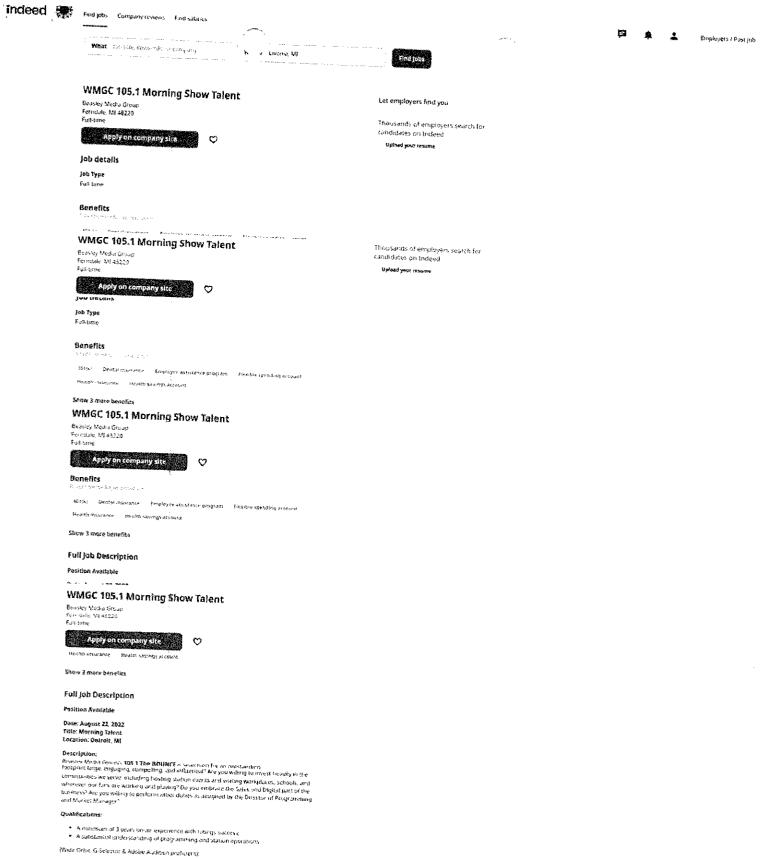
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WMGC 105.1 Morning Show Talent 🌶

Beasley Media Group 🖌 Ferndale: Mi 48220 🍃

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Job Type 🧳 Full-turne

Number of openings for this position 🧳

Schedule 🥜 Monday to Friday

Aenefits 🧨 Health insurance Paid time off Dental insurance 401(k) Vision institutionce Life mourance Flexible spending account Health savings account Employee assistance program

job description 🦯 Position Available

Date: August 22, 2022 Title: Morning Talent Incation: Decenit MI

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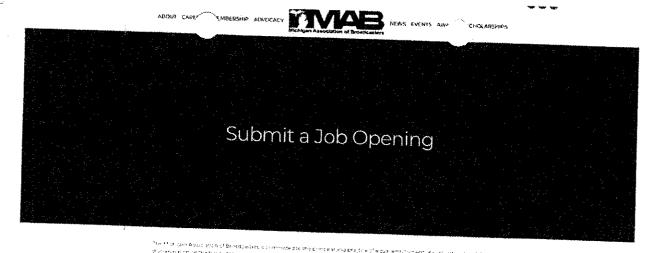
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 Additional Resources
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Additional Requirements

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From: Sent: To: Subject:

Lauren Conn Monday, August 22, 2022 4:26 PM 'PATRICIA EDMONDS' RE: Beasley Media Group Job Posting- Morning Show Talent

Hi Pat

I just posted this on the Pure Michigan Talent Connect. Here is the job code:

<u>69976078</u>

Beasley Media Group, LLC

WMGC 105.1 The BOUNCE Morning She

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

beasley.digital



From: Lauren Conn

Sent: Monday, August 22, 2022 1:40 PM

To: marcia.fishman@sagaftra.org; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)' <shelita.richmond@deturbanleague.org>; 'Detroit Urban League-NC Anderson' <ncanderson@deturbanleague.org>; Detroit Workfoce Development Department <detroitmwa@emptrain.ci.detroit.mi.us>; dwhite@detroitnaacp.org; 'MI Works Oak Park Center- Pat Edmonds' <pedmond@oakparkcareercenter.org>; laked@oakgov.com; University of Detroit Mercy (careerlink@udmercy.edu) <careerlink@udmercy.edu>; umd-careersv@umich.edu; University of Phoenix Detroit Main Campus- Ebony Taylor <ebony.taylor@phoenix.edu>; mwhitfi1@wcccd.edu; 'MSU Alumni Association (careers@uadv.msu.edu)' <careers@uadv.msu.edu>; kimberlyh@myacc.org; radiofacts@gmail.com Subject: Beasley Media Group Job Posting- Morning Show Talent

Hi everyone~

From: Sent: To: Subject: Attachments:

Lauren Conn Monday, August 22, 2022 4:29 PM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunity WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.pdf

Hi Kevin~

Beasley Media Group Detroit has another new position opportunity available. I'm attaching the new posting. We are hiring for WMGC 105.1 Morning Show Talent for our cluster.

Thanks!



Lauren Conn



Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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OFFERS/HIRES MY ACCOUNT -

Job Detail Information

| Job Information | | e jar sal a |
|-----------------|---------|-------------|
| Jab ID | 6835779 | · · |

Job Title

WMGC 105.1 The BOUNCE Monting Show Talent

Jub Description

Position Available Date: August 22, 2022

Title: Morning Talent

Location: Detroit, MI

Description:

Beasley Media Group's 105.1 The BOUNCE is searching for an outstanding CREATIVE Talent to host mornings on Detroit's top Throwbacks and R&B

Date: August 22, 2022

Title: Morning Talent

Location: Detroit, MI

Description:

Beasley Nedia Group's 105-1 The BOUNCE is searching for an outstanding CREATIVE Talent to host mornings on Detroit's top Throwbecks and R&B

station and assist elsewhere as needed.

Can you creatively develop and deliver unique, relevant topics that are competing for listeners while keeping the station's music and party momentum at the max? Is your social media footprint large, engaging, competing, and influential? Are you willing to invest heavily in the communities we serve, including hosting station events and visiting workplaces, schools, and wherever our fans are working and playing? Do you embrace the Sales and Digital part of the business? Are you willing to perform other duties as assigned by the Director of Programming host mornings on Detroit's top Throwbacks and R&B

station and assist elsewhere as needed.

Can you creatively develop and deliver unique, relevant topics that are competing for listeners while keeping the station's music and party momentum at the max? Is your social media footprint large, engaging, competing, and influential? Are you willing to invest heavily in the communities we serve, including hosting station events and visiting workplaces, schools, and wherever our fans are working and playing? Do you embrace the Sales and Digital part of the business? Are you willing to perform other duties as assigned by the Director of Programming and Market Manager?

Qualifications:

A minimum of 3 years on-air experience with ratings success;

* A substantial understanding of programming and station operations

(Wide Orbit, G-Selector & Adobe Audition proficient);

A strong background in digital & social media;

· Ability to write and post topical/engaging content daily on the station's

website and other social media platforms while adhering to company guidelines;

· Ability to follow a plan, meet deadlines, work under pressure, and

perform well in a team environment with excellent attention to detail,

PD or APD expenses a plus;

· Valid driver's license and excellent driving record.

Last Date for Consideration, Until Position is Filled

Applicants May E-mail: DetroitJobs@bbgl.com. No Phone Calls Please

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Beasley Media Group, LLC is an Equal Opportunity Employer.

 Salary
 Negotiable

 Type of Job
 Full Time

 Jab Location
 Ferridale, Michigan 48220

 Explication Date
 09/21/2022

 Job Requirements
 Degrees Wanted

 Majors Wanted
 Any Major

 Job Targets Wanted
 Any Job Target

Job Postings

Job #6835779 has been posted successfully.

Listed below are the jobs you have pusted to Schoolcraft College

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From:Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu>Sent:Monday, August 22, 2022 4:46 PMTo:Lauren ConnCc:Lauren ConnSubject:Your order on Alumni Association of the University of Michigan Job Board



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

Date: Order #: Contact:

August 22, 2022 00500082 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company: Location: Expires:

Share now!

WMGC 105.1 The BOUNCE Morning Show Talent Beasley Media Group Ferndale, MI, USA September 21, 2022

ORDER DETAILS:



Browse the Alumni Association's Exclusive Job Board

Latest Jobs

Employers are always setting alumnitalent, and you have access to available positions through the Atumni Association's job board. Browse the pirectory below to view open international employment positions posted by companies and recruiters, many in whom are U-M alumni,

Post a Job

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Beasley Media Group Ø and fermal construction Ø Ferndale, MI, USA lauren.conn@bbgi.com 2485863010

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WMGC 105.1 The BOUNCE Morning Show Talent

Preview your Job Posting

This is how your job posting with appear to job seekers. If you need to make corrections, just edit and preview it again.

Beasley Media Group V Fernitale, MI, USA 🗧

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Position Available

Date: August 22, 2022

Ticle: Morning Talent

Location: Detroit, MJ

Description

Beasley Madia Group's 109.1 The BOUNCE is searching for an outstanding CREATIVE Talent to host mornings on Detroit is top station and assist elsewhere as needed.

Can you creatholy develop and deliver unique, relevant topics that are competing for incentry while keeping the station's music and party momentum at the max? Is your social media footprint large, engaging, competiting, and influential? Are you writing to invest heavily in the communities we serve, including hosting station events and visiting workplaces, schools, and wherever, our fairs are working and playing? Do you embrace the Sales and Digital part of the husiness? Are you willing to perform other duties as assigned by the Director of Programming and Market Manager?

Qualifications:

- A minimum of 3 years on-air experience with ratings success;
- A substantial understanding of programming and station operations
- Wilds Orbit, G-Selector & Adabe Audition proficient):
- A strong background in digital & social media;
- · Ability to write and post topical/engaging content daily on the station's
- website and other social media platforms while active ing to company guidelines; · Ability to follow a plan, meet deadlines, work under pressure, held
- perform welfing team environment with excellent attention to detail:
- PD or APD experience a plus:

Valid driver's license and excellent driving record.

Last Date for Consideration: Until Position is Filled

Interested Applicants May E-mail Their Resume and Damo to: Detroit Jobs@bbgl.com.

No Phone Calls Please.

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| From: | walshcollege@csm.symplicity.com |
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| Sent: | Monday, August 22, 2022 5 of and |
| То: | Monday, August 22, 2022 5:01 PM Lauren Conn |
| Subject: | WalshCareerLink - Job Posting Received |

Dear Lauren:

Thank you for submitting your new "WMGC 105.1 The BOUNCE Morning Show Talent" job posting request. Your request has been received, and is currently being reviewed. Please note: Career Services approves jobs closely aligned with college majors and student/alumni career interests.

A confirmation email will be sent when the request is approved. Until the request is approved, you may review your request and make changes as necessary.

You have elected to receive resumes via: email.

If you have any questions, please contact us.

Thank you, Walsh Career Services

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Date August 22, 2022 Trite Nerrorig Talent Location Decord, M

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From: Sent: To: Subject:

walshcollege@csm.symplicity.com Tuesday, August 23, 2022 4:50 PM Lauren Conn Non-OCR Position Approved

Dear Lauren:

The following position has been approved:

WMGC 105.1 The BOUNCE Morning Show Talent

If students are interested in applying for this position, their resumes will be submitted to the email address you provided, unless you selected a different application method.

If you have any questions about your job posting, please feel free to contact Career Services.

Thank you for your interest in recruiting our students!

Walsh Career Services

Powered By Symplicity

Documentation of announcements sent to organizations requesting job notifications.



Position Available

Date:August 22, 2022Title:Morning TalentLocation:Detroit, MI

Description:

Beasley Media Group's 105.1 The BOUNCE is searching for an outstanding CREATIVE Talent to host mornings on Detroit's <u>top</u> Throwbacks and R&B station and assist elsewhere as needed.

Can you creatively develop and deliver unique, relevant topics that are compelling for listeners while keeping the station's music and party momentum at the max? Is your social media footprint large, engaging, compelling, and influential? Are you willing to invest heavily in the communities we serve, including hosting station events and visiting workplaces, schools, and wherever our fans are working and playing? Do you embrace the Sales and Digital part of the business? Are you willing to perform other duties as assigned by the Director of Programming and Market Manager?

Qualifications:

- A minimum of 3 years on-air experience with ratings success;
- A substantial understanding of programming and station operations (Wide Orbit, G-Selector & Adobe Audition proficient);
- A strong background in digital & social media;
- Ability to write and post topical/engaging content daily on the station's website and other social media platforms while adhering to company guidelines;
- Ability to follow a plan, meet deadlines, work under pressure, and perform well in a team environment with excellent attention to detail;
- PD or APD experience a plus;
- Valid driver's license and excellent driving record.

Last Date for Consideration: Until Position is Filled

Applicants May E-mail: DetroitJobs@bbgl.com. No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.

| From: Sent: To: | Lauren Conn Monday, August 22, 2022 1:38 PM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) |
|-----------------------|--|
| Subject: | Beasley Media Group Job Posting- WMGC Morning Show Talent |
| Attachments: | WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.pdf |

Hi everyone~

Beasley Media Group Detroit, 105.1 The BOUNCE, has new job openings for 105.1 Morning Show Talent. Please see attached and post. ©

Thanks!

Lauren Conn

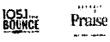
Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com



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| From: Sent: To: | Lauren Conn Monday, August 22, 2022 1:40 PM marcia.fishman@sagaftra.org; 'Detroit Urban League- Shelita Richmond (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; Detroit Workfoce Development Department; dwhite@detroitnaacp.org; 'MI Works Oak Park Center- Pat Edmonds'; laked@oakgov.com; University of Detroit Mercy (careerlink@udmercy.edu); umd-careersv@umich.edu; University of Phoenix Detroit Main Campus- Ebony Taylor; mwhitfi1@wcccd.edu; 'MSU Alumni Association |
|--------------------------|---|
| Subject: Attachments: | Main Campus- Ebony Taylor; mwhitfi1@wcccd.edu; 'MSU Alumni Association (careers@uadv.msu.edu)'; kimberlyh@myacc.org; radiofacts@gmail.com Beasley Media Group Job Posting- Morning Show Talent WMGC 105.1 MORNING SHOW TALENT AD 08_22_2022.pdf |

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Hi everyone~

Beasley Media Group Detroit, 105.1 The BOUNCE, has new job openings for 105.1 Morning Show Talent. Please see attached and post. ③

Thanksl

Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM/WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com



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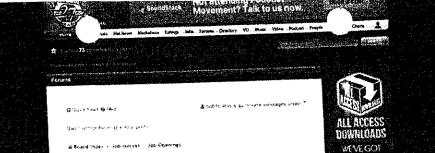


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Description:

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Applications close on October 31st. 2022 at 13.00 am @

Job Description

Position Available August 22, 2022

Date: Title: Morning Talont Location: Detroit, MI

Description:

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Beasloy Media Group, LLC is an Equal Opportunity Employer.

About Beasley Media Group, Inc.

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| From: Sent: | Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu></aaumcareer@umich.edu> |
|----------------|--|
| Her | Monday, August 22, 2022 4:46 PM |
| То: | Lauren Conn |
| Cc: | Lauren Conn |
| Subject: | Your order on Alumni Association of the University of Michigan Job Board |



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

Date: Order #: Contact:

August 22, 2022 00500082 lauren.conn@bbgi.com

JOB POSTING DETAILS:

Title: Company: Location: Expires: Share now! WMGC 105.1 The BOUNCE Morning Show Talent Beasley Media Group Ferndale, MI, USA

September 21, 2022



ORDER DETAILS:

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Position Available

Date:September 10, 2021Title:Account ExecutiveLocation:Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high level decision makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers!

Qualifications:

- Minimum of 2 year sales experience
- Strong oral and written communication skills
- College degree preferred
- Ability to take direction, meet deadlines and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have valid driver's license with stellar driving record.

Vaccination - Condition of Employment

As a company we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, excepting those with religious or medical accommodations.

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From: Sent: To: Subject: Business Office <no-reply@sharepointonline.com> Friday, September 10, 2021 11:16 AM Lauren Conn Job Postings - Beasley Media Group Detroit Account...

Beasley Media Group Detroit Account... has been added



Lauren Conn 9/10/2021 11:14 AM

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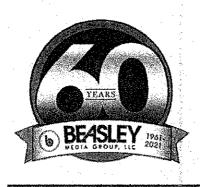
From: Colin Hazelton Colin.Hazelton@beasley.digital To: Lauren Conn Lauren.Con..@bbgi.com

Date: Fri, Sep 10, 2021, 2:24 PM

Hi Lauren,

All set, jobs have been removed and the two added. Let me know if there's anything else.

Have a great weekend!



Colin Hazolton Senior Multimedia Designer

Phone: 704.227.8036 Email: colin.hazelton@bbgi.com

1520 South Blvd, Ste 300 Charlotte, NC 28203

www.bbgi.com

2 Emails

From: Sent: To: Subject: Attachments:

Lauren Conn Friday, September 10, 2021 11:06 AM Colin Hazelton BBGI Careers Page PRAISE Account Executive Ad 09.10.2021.docx; PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.docx; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf

Hey Colin~

Can we please remove this postings:

- Digital Program Director
- Associate Media Coordinator
- Account Executive

And add these 2 postings:

- Account Executive (we revised it)
- Detroit Praise Network Account Executive

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC J DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

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Account Executive



Beasley Media Group

👛 Full-time

♥ Detroit, MI

Posted 16 mins ago

Date: September 10, 2021

Title: Account Executive

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- » Do you naturally build trust and relationships with people you meet?
- » Are you comfortable dealing with high level decision makers?
- » Can you be direct and convincing when you know it's right for the client?
- » Are you patient with a longer selling cycle and can follow it through?
- » Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX,

https://bbgi.com/careers/account-executive-14/

1/4

Account Executive - BBGI.C/***

Accounts

Job Category

Apply Online

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Phone Number*

* (201) 555-0123

E-Mail*

Market applying for:*

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Station applying for (if applicable)

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Employment and EEO Report

Candidates can click here (https://bbgidetroit.formstack.com/forms/untitled_form4) to apply for jobs with Beasley Media Group – Detroit

Beasley Media Group is an Equal Opportunity Employer

Beasley Media Group – Detroit is committed to ongoing outreach efforts to insure that we make our employment opportunities known to as wide a range of potential candidates as possible. We have an extensive list of community organizations that we make aware of our job opening as they occur. If your organization would like to be included on this list, please e-mail us at lauren.conn@bbgi.com We also participate in supplemental recruitment efforts, both on an individual station level and as an employment group. Here are some examples:

Click here to download our 2021 EEO Report (http://bbgidetroit.com/bbgi/wpcontent/uploads/2021/05/EEO-Public-File-Report-May-23-2020-May-22-2021-FINAL.pdf) (PDF),

Beasley Media Group Detroit Careers

- Ability to take direction, meet deadlines and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have valid driver's license with stellar driving record.

En 1- (in the story hard detroit.com/bbgi/)

As Company we have a responsibility to ensure the safety of our employees, their familiantany bigger and the safety of our employees, their familiantany bigger and the safety of our employees, their familiantany we have a responsibility of the safety of our employees, their familiantany bigger and the safety of the safety of our employees, their familiantany we have a responsibility of the safety of our employees, their familiantany we have a responsibility of the safety of our employees, their familiantany we have a responsibility of the safety of our employees, their familiantany bigger and the safety of the safety of our employees, the safety sate of the safety of the safety of the safety of the safety of our employees, the safety sate of the safety of the sa

Resided yotision (btp://doi/doi/of/of/of/of/of/of/of/occination. If you are not vaccinated, or partially vaccinated currently, but willing to become fully vaccinated by November 1st, we invite you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted.

Last Date for Consideration: Ongoing - Until Filled

E-mail: DetroitJobs@bbgi.com (mailto:DetroitJobs@bbgi.com).

No Phone Calls Please.

Beasley Media Group, LLC is an Equal Opportunity Employer.



Position Available

Date: September 10th, 2021

| From: Sent: | Lauren Conn Friday, September 10, 2021 11:29 AM |
|----------------|---|
| To: | 'marcia.fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond |
| | (shelita.richmond@deturbanleague.org)'; 'Detroit Urban League-NC Anderson'; 'Detroit Workfoce Development Department'; 'Sandra Rice (Sandra.Rice@nbcuni.com)'; |
| | 'placement@focushope.edu'; 'dwhite@detroitnaacp.org'; 'MI Works Oak Park Center- |
| | Pat Edmonds'; 'laked@oakgov.com'; 'University of Detroit Mercy |
| | (careerlink@udmercy.edu)'; 'umd-careersv@umich.edu'; 'University of Phoenix Detroit |
| | Main Campus- Ebony Taylor'; 'mwhitfi1@wcccd.edu'; 'MSU Alumni Association |
| | (careers@uadv.msu.edu)'; 'kimberlyh@myacc.org'; 'radiofacts@gmail.com' |
| Subject: | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive |
| Attachments: | PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |
| | |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ©

Thanks!





Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com

BOUNCE









| Lauren Conn | |
|--------------|--|
| From: | Lauren Conn |
| Sent: | Friday, September 10, 2021 11:27 AM |
| Το: | 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) |
| Subject: | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive |
| Attachments: | PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |

Hi everyone~

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Thanks!



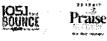
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Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com









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| From: | Lauren Conn |
|--------------|---|
| Sent: | Friday, September 10, 2021 11:28 AM |
| To: | adcraft@adcraft.org |
| Subject: | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network |
| | Account Executive |
| Attachments: | Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf; PRAISE Account Executive Ad 09.10.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ©

Thanks!



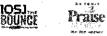
Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com











| From: | Lauren Hustek <lauren@adcraft.org></lauren@adcraft.org> |
|----------|--|
| Sent: | Friday, September 10, 2021 11:30 AM |
| To: | Lauren Conn |
| Subject: | RE: Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive |

We will get these posted next week and thank you!

Lauren Hustek 248.891.4533 lauren@adcraft.org

From: Lauren Conn <Lauren.Conn@bbgi.com> Sent: Friday, September 10, 2021 11:28 AM To: Adcraft <adcraft@adcraft.org> Subject: Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. (2)

Thanks!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator SEASLEY MEDIA GROUP, LLC | DETROM WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com













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| Marketing Communications Manager - Rock Central | ~ |
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| Campaign Manager - Rock Central | Ý |
| Senior Director, Performance Marketing - Rock Central | Y |
| Associate Production Strategist - Rocket Mortgage | × |
| Production Strategist Coordinator - Rocket Morgage | v |
| Production Strategist - Rocket Mortgage | Ý |
| Campaign Manager - Professional Services - Rock Central | V |
| Associate Direct Mail Marketing Manager - Rock Central | ~ |
| Account Executive - Detroit PRAISE Network | Ý |
| Account Executive - Beasley Media Group, LLC | × |
| Freelance Account Associate - Fox Corporation | × |
| Campaign Manager - Solar - Rock Central | × |
| Associate Partner Manager - Rock Central | ~ |
| Social Media Content Coordinator - Rocket Mortgage | ¥ |
| Blog Writer - Rocket Auto - Rock Central | × |
| Blog Writer - Rocket Mortgage - Rock Central | × |
| Director Client Engagement - VML&R | Y |
| Senior Graphic Designer - Rocket Mortgage | v |
| Senior Designer - Rock Central | ¥ |
| Paid Search Marketing Manager - Rocket Auto - Rock Central | ~ |
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Marketing Communications Manager - Rock Central

Campaign Manager - Rock Central

Senior Director, Performance Marketing - Rock Central

Associate Production Strategist - Rocket Mortgage

Production Strategist Coordinator - Rocket Morgage

Production Strategist - Rocket Mortgage

Campaign Manager - Professional Services - Rock Central

Associate Direct Mail Marketing Manager - Rock Central

Account Executive - Detroit PRAISE Network

Account Executive - Beasley Media Group, LLC

Description:

5 Do you naturally build trust and relationships with people you meet?

Are you comfortable dealing with high level decision makers?

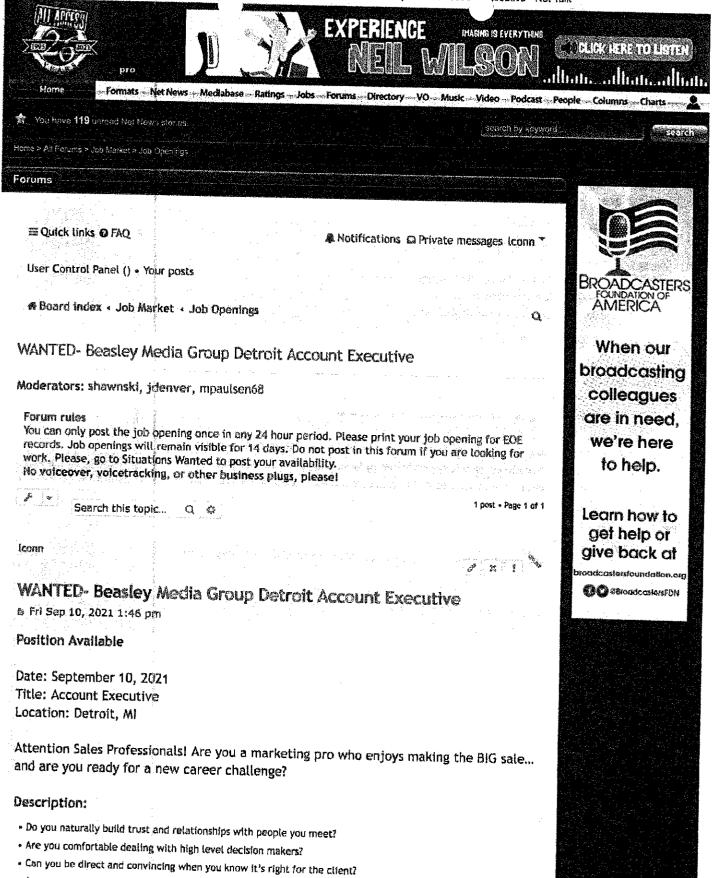
2 Can you be direct and convincing when you know it's right for the client?

Are you natient with a longer selling cycle and can follow it through?

Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's toprated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated Individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers! Qualifications

WANTED- Beasley Media Group Detroit Accour ** * vecutive - Net Talk



- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?



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position has been submitted to a temporary holding area. "Beasley Media Group Detroit Account Executive"

Upon approval by an AMFMJobs.com Administrator, the job will be placed on-line, and you will receive notification via e-mail.

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9/10/21, 5:17 PM

Job Listing Preview

| Supplemental Information | Salary Type Salary Range | | | Hours | Workweek | Scheduled on Holidays | Start Date | Probation Period | | Eenefits Yes - Full Time Only | Benefit Premium | Available Available | | | Phone Calls No Phone Calls Please | Agent Phone Calls No Phone Calls | Résumé | |
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| J ODS | | Beasley Media Group, Ferndale | Beasley Media Group Detroit Account Executive | ocasiey Media Group Will be assigned when submission is commission | Full Time - Regular | 2≁ Years | 9/10/2021 | 11/9/2021 | bu Days #13 | Sales - Account Executive | | | Beasley Media Group Detroit Account | Executive | | | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale and are you ready for a new career challenge? | Description: • Do you naturally build trust and relationships with people you meet? |

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Search for a school

Pending (13)

Approved (8)

| School | Status | Applications | Comments | Apply Start | Expiration + | |
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| Albion College | Pending | 0 | O | 9/10/21 | 12/31/21 | |
| Aquinas College | Ápprove d | 0 | 0 | 9/10/21 | 12/31/21 | Subard Marrie Subard |
| Baker College | Pending | 0 | 0 | 9/10/21 | 12/31/21 | |
| Calvin University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | |
| Central Michigan University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | |

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Beasley Media Group Detroit Account Executive

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Search for a school

D Pending (13)

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| School | Status | Applications | Comments | Apply Start | Expiration ◆ | |
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| Grand Valley State University | Pending | 0 | 0 | 9/10/21 | 12/31/21 | anan aran Katida |
| Lawrence Technological University | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | attente Manaret Noveret |
| Macomb Community College | Pending | 0 | 0 | 9/10/21 | 12/31/21 | |
| Madonna University | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | |
| Michigan State University | Approve d | 0 | 0 | 9/10/21 | 12/31/21 | National National National |

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| Western Michi University | gan Pe | ending | 0 | 0 | 9/10/21 | 12/31/21 | anyana Tarawa Nyanga |
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Beasley Media Group Detroit Praise Network Account Executive

O This preview no longer accurately represents the candidate experience

You can still use this preview to see that your information has been entered correctly, but due to changes in the candidate-facing experience, it's no longer 100% reflective. We'll be working to update this preview in the future to match the current experience.



Beasley Media Group Detroit Account Executive

Beasley Media Group, Inc. (/employers/52111)

(/empicyers/5211)

🔁 Full-Time Job

D Paid

- I Movies, TV, Music
- 🛎 No company size
- 🛍 No on-campus interviews

Femdale, Michigan, United States

Applications close on Dec 31 0

Job Description

Position Available

Date:September 10, 2021Title:Account ExecutiveLocation:Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
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If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have

immediate openings for highly motivated individuals with marketing know-how. ^{Can}ffesponsibilities include soliciting new business through prospectivity and cold

calling, managing and growing existing accounts and budgets, and developing and https://app.joinhandshake.com/jobs/5336804/edit?page=3&por_page=10&sort_direction=asc&sort_column=school_name&disable_core_schools_filter... 1/2

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From: Sent: To: Subject:

Handshake <handshake@notifications.joinhandshake.com> Monday, September 13, 2021 9:32 AM Lauren Conn You have a new notification on Handshake

Handshake You have a new notification

Hello Lauren,



<u>Mary C</u> s approved the job <u>Beasley Media Group Detroit Account Executive</u> at <u>Eastern Michigan</u> <u>University</u>

less than a minute ago

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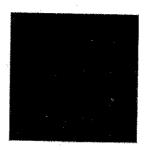


| From: | |
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| Sent: | |
| To: | |
| Subject: | |

Handshake <handshake@notifications.joinhandshake.com> Monday, September 13, 2021 9:53 AM Lauren Conn You have a new notification on Handshake

Handshake You have a new notification

Hello Lauren,



Justin § _____approved the job Beasley Media Group Detroit Account Executive at Grand Valley State

1 minute ago

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1



| From: |
|----------|
| Sent: |
| To: |
| Subject: |

Handshake <handshake@notifications.joinhandshake.com> Saturday, September 11, 2021 3:11 PM Lauren Conn You have a new notification on Handshake

Handshake You have a new notification

Hello Lauren,



<u>Robert S. P</u>____ approved the job <u>Beasley Media Group Detroit Account Executive</u> at <u>Macomb Community</u> <u>College</u>

less than a minute ago

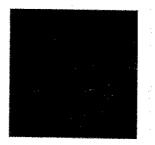
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| To: | Handshake <handshake@notifications.joinhandshake.com> Monday, September 13, 2021 8:36 AM Lauren Conn</handshake@notifications.joinhandshake.com> |
|---------|--|
| Subject | You have a new notification on Handshake |

N Handshake You have a new notification

Hello Lauren,



<u>Madison S</u> approved the job <u>Beasley Media Group Detroit Account Executive</u> at <u>Saginaw Valley State</u> <u>University</u>

2 minutes ago

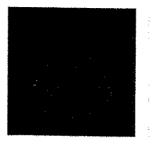
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| From: | Handshake <handshake@notifications.joinhandshake.com></handshake@notifications.joinhandshake.com> |
|----------|---|
| Sent: | Saturday, September 11, 2021 11:23 PM |
| To: | Lauren Conn |
| Subject: | You have a new notification on Handshake |

Handshake You have a new notification

Hello Lauren,



TJ approved the job Beasley Media Group Detroit Account Executive at University of Michigan-Flint

less than a minute ago

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From: Sent: To: Subject:

Handshake <handshake@notifications.joinhandshake.com> Monday, September 13, 2021 9:07 AM Lauren Conn You have a new notification on Handshake

Handshake You have a new notification

Hello Lauren,



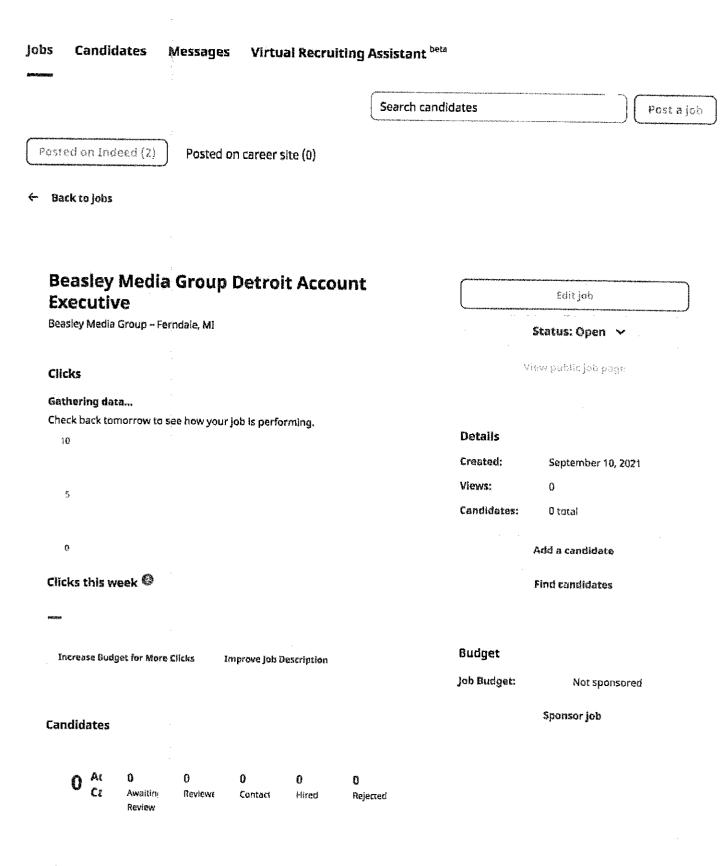
Casandra approved the job <u>Beasley Media Group Detroit Account Executive</u> at <u>Western Michigan</u> University

less than a minute ago

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1

h Handshake



Job description

Position Available

you will have an opportunity to sure your request ouring the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted.

Last Date for Consideration: Ongoing - Until Filled

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|) ☆ | Beasley Media Group Dotroit Account Executive 1 Radio Plaza St, Ferndale, MI 48220 | Your job is not currently its are typically reviewed in 3-5 i when it goes live. | | Free Post Sponsor jab | 1 minute | la | Pending | ł |
|) 🏠 | Bensley Media Groop Account Executive 1 Radio Plaza St, Ferndala, Mi 48220 | 59 Active B6 canstidates Awaiting | 0 0 Contacting Hired | free Post Sponsor job | 11 months | la | Pausod 🗸 | : |

This job has expired. Free posts eventually expire as older jobs fall back in search results. Reposting this job will improve its position in search results.

Reposi job

https://employers.indeed.com/i#iobs?oage=1&pageSize=50&tab=0&field=DATECREATED&dis=DESC&statuaneex2/2015-14

Preview job post

This is how your job will look on Indeed

Beasley Media Group Detroit Account Executive

Beasley Media Group - Ferndale, MI 48220

 \mathbb{C}

Position Available

Date: September 10, 2021 Title: Account Executive Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. **Beasley Media** Group-

Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX,

Close Preview

Pay and Benefits

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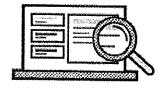
From: Sent: To: Subject:

Indeed for Employers <no-reply@indeed.com> Saturday, September 11, 2021 12:12 AM Lauren Conn Your Beasley Media Group Detroit Account Executive job is live on Indeed!

for employers

Your job is live!

Your Beasley Media Group Detroit Account Executive role for Beasley Media Group in Ferndale, MI 48220 is ready for job seekers to see!



View One posting

Free postings are live for 30 days. Your job will pause on 10/10/2021.





Have questions? Contact Client Services <u>1-800-430-6955</u>

From: Sent: To: Subject:

Linkedin Jobs <jobs-listings@linkedin.com> Wednesday, September 15, 2021 4:05 PM Detroit - Jobs Your job post is live!

Linked

Congrats, your job is posted on LinkedIn!

Hi Lauren,

Your job post is now live!

Beasley Media Group Detroit Account Executive Beasley Media Group - Detroit, Ferndale, Michigan, United States



Posted 9/15/2021



Post another job

More positions to fill? Why not cross that off your to-do list now? Post a new job)

This email was sent to detroitjobs@bbgi.com.

If you need assistance or have questions, please contact Linkedin Customer Service.

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(2) 1 By Media Group Detroit Account Executive | Beaslr

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You posted this job on September 15, 2021

Manage job post

OBEASLEY

Beasley Media Group Detroit Account Executive

Beasley Media Group - Detroit Ferndale, MI (On-site) 18 minutes ago

📓 Full-time

51-200 employees

and the second s

See recent hiring trends for Beasley Media Group - Detroit. <u>Try Premium for free</u>

Easy Apply



About the job

Position Available

Date: September 10, 2021

Title: Account Executive

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it



Contact the job poster

Home My Network

Jobs



Lauren Conn Executive Assistant at Beasley... PREMIUM Send InMail

See less 🔿

Pay range unavailable

Salary information is not available at the moment.

Are you interested in salary information for this job? Yes / No

Featured benefits

Based on information provided by the employer

Medical insurance (Dental insurance) Vision insurance (401(k)) Disability insurance

Put your best foot forward with your application

Hire a resume writer

Get a resume review



Lauren Conn Executive Assistant at Beasley M...

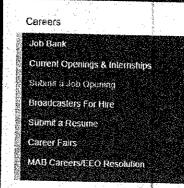
About the company

BEASLEY Beasley Media Group - Detroit 244 followers

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Marketing & Advertising • 51-200 employees • 20 on Linkedin

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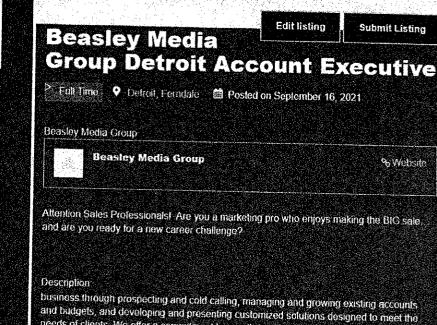
ABOUT EAS & FCC 54 B

MEMBERS

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The Michigan Association of Broadcasters is committed to the principal and practice of equal employment opportunity. Unlawful discrimination on the basis of race, sex, religion, age, national origin, height, weight, marital status, sexual oritentation or disability is not practiced by the MAB and will not be toterated. Any questions or problems related to this policy or any perceived deviation from the policy should immediately be brought to the attention of The President.

Submit a Job Opening



needs of clients. We offer a commitment to excellence, tremendous markeling resources, plus best in market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order lakers!

Requirements (Experience, Education, Etc.):

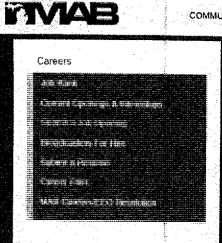
Qualifications

- Minimum of 2 years sales experience
- Strong oral and written communication skills
- College degree preferred
- Ability to take direction, meet deadlines, and thrive when challenged
- Must be able to work in a fast paced environment.
- Must have a valid driver's license with a stellar driving record.

Vaccination - Condition of Employment

As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beastey employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, except those with religious or medical accommodations.

If hired, you will be required to provide proof of vaccination. If you are not vaccinated, or partially vaccinated currently, but willing to become fully vaccinated by November 1st, we invite you to shill apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted



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Submit a von opening

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ABOUT

Submit a Job Opening

ADVOCACY

COMMUNIT. SERVICE

| Job Tille | Beasley Media Group Detroit Account Executive | |
|---|---|--|
| Location (optional) | Detroit, Ferndale | |
| | Leave this black if the Incation is not important | |
| Job type | ≭Full Time | |
| Click and choose a Job | (×Sales) | |
| category | | |
| Enter a Description of the Job Opening | B I 📄 E 🖉 🛠 🗲 | |
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| ipfional) | Last Date for Consideration: Ongoing - Until Filled | |
| | E-mail: DetroitJobs@bbgi.com. No Phone Calls Please. | |
| | Beasley Media Group, LLC is an Equal Opportunity Employer. | |
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Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high-level decision-makers?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing/with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer-seiling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations. 101.1 WRIP, 105.1 The BOUNCE, 84.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly individed individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-

Oakland Community College

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SEARCH CANDIDATES

JOB BOARD

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OFFERS/HIRES MY ACCOUNT - - THIRDY CANAD

Job Detail Information

| ob ID | 6552614 |
|----------------|---|
| ob Title | Beasley Media Group Detroit Account Executive |
| ob Description | Position Available |
| | Date: September 10, 2021 |
| | Title: Account Executive |
| | Location: Detroit, MI |
| | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale and are you ready for a ne career challenge? |
| | Description: |
| | Do you naturally build trust and relationships with people you meet? |
| | · Are you comfortable dealing with high-level decision-makers? |
| | • Can you be direct and convincing when you know it's right for the client? |
| | • Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WF |
| | • Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
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| | Qualifications: |
| | Minimum of 2 years sales experience |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
| | Must be able to work in a fast-paced environment. |
| | Must have a valid driver's license with a stellar driving record. |
| | Vaccination Condition of Employment |
| | As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities w serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, except those with religious or medical accommodations. |
| | If hired, you will be required to provide proof of vaccination. If you are not vaccinated, or partially vaccinated currently but willing to become fully vaccinated by November 1st, we invite you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will remain confidential. |

Last Date for Consideration: Ongoing - Until Filled

E-mail: DetroitJobs@bbgi.com. No Phone Calls Please

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5

SEARCH CANDIDATES

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MY ACCOUNT +

Job Postings

The job has been reposted as job #6552614.

v entries

Listed below are the jobs you have posted to Oakland Community College.

On Hold: not yet reviewed; displayed on a pink background

Pending: reviewed and approved; scheduled to become Active on a future date Under Review: additional information is needed for approval Active: reviewed and approved; visible to job seekers Expired: Expiration Date has been reached; no longer visible to job seekers; displayed in red text

JOB BOARD

Not Approved, reviewed but not approved for display to job seekers

Click on the Status header to sort the jobs by status (Active, Expired, etc.).

Post a New Job

Show 10

Click the Job ID to view a posting as job seekers will see it. Click the 🖋 icon to Edit a job posting. Click the 🖾 icon to Expire an active job posting. Click the 🐺 icon to Repost a job posting. Click the 🏶 icon to view Submissions to a posting.

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| 6552614 | Beasley Media Group Detroit Account Executive | Full Time | 10/16/2021 | / | | | |
| | Expired | | | | | | |
| 6331962 | Beasley Media Group Detroit On-Air Host | Full Time | 06/30/2021 | | Ŗ | | |
| 6398076 | Beasley Media Group Detroit Digital Program Director | Full Time | 06/07/2021 | | Ā | | |
| 6327201 | Beacley Media Group Detroit Associate Media Coordinator | Full Time | 02/15/2021 | | × | | |
| 6316910 | Beastey Media Group Detroit Digital Project Coordinator | Full Time | 01/20/2021 | | Ŗ | | |
| 6282653 | Seasley Media Group Detroit Account Executive | Full Time | 12/21/2020 | | 亭 | | |
| 6274558 | 105.1 The BOUNCE Assistant Program Director/Afternoon Host | Full Time | 11/07/2020 | | 革 | | |
| 6222742 | Beasley Media Group Detroit | Full Time | 08/08/2 020 | | æ | | |
| 6167270 | WMGC and WDMK Brand Manager | Full Time | 04/09/2020 | | ¥ | | |
| 6100164 | WMGC, WDMK, WDMK-HD2 Marketing Director | Full Time | 01/18/2020 | | ж | | |
| Showing 1 to | 10 of 26 entries | | . | | - | | |

Previous

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Next

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From: Sent: To: Subject: Attachments:

Lauren Conn Thursday, September 16, 2021 2:17 PM Kevin (Kevin@RAMP247.com) Beasley Media Group Detroit Job Opening Opportunities Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf; PRAISE Account Executive Ad 09.10.2021.pdf

Hi Kevin~

Beasley Media Group Detroit has 2 open opportunities available. I'm attaching the new postings. We are hiring for Account Executive and an Account Executive for the Detroit Praise Network. Wasn't sure if these should still come to you.

Thanks!



Lauren Conn

BEASLEY MEDIA GROUP, LLC | DETROIT

Executive Assistant

WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









From: Sent: To: Subject:

Lauren Conn Thursday, September 16, 2021 2:25 PM Kevin Carter RE: Beasley Media Group Detroit Job Opening Opportunities

Sounds good. C Thanks so much!



Lauren Conn

Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









From: Kevin Carter [mailto:kevin@ramp247.com] Sent: Thursday, September 16, 2021 2:24 PM To: Lauren Conn <Lauren.Conn@bbgi.com> Subject: Re: Beasley Media Group Detroit Job Opening Opportunities

Thanks, Lauren... will try and get to these this week.

Kevin Carter RAMP (Radio and Music Pros) 661-294-9408

From: Lauren Conn <<u>Lauren.Conn@bbgi.com</u>> Date: Thursday, September 16, 2021 at 11:21 AM To: "Kevin (<u>Kevin@RAMP247.com</u>)" <<u>Kevin@RAMP247.com</u>> Subject: Beasley Media Group Detroit Job Opening Opportunities

Hi Kevin~

Schoolcraft College

Beasley Media Group

DASHBOARD

JOB BOARD OFFERS/HIRES MY ACCOUNT +

Job Detail Information

Y Welcome to College Central Network: Home of America's emerging Island

| Job ID | 6552638 |
|-----------------|--|
| Job Title | Beasley Media Group Detroit Account Executive |
| Job Description | Position Available |
| | Date: September 10, 2021 |
| | Title: Account Executive |
| | Location: Detroit, MI |
| | Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale and are you ready for a ne career challenge? |
| | Description: |
| | Do you naturally build trust and relationships with people you meet? |
| | Are you comfortable dealing with high-lavel decision-makere? |
| | · Can you be direct and convincing when you know it's right for the client? |
| | Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WR |
| | Are you patient with a longer selling cycle and can follow it through? |
| | • Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WRI 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have Immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers! |
| | Qualifications: |
| | Minimum of 2 years sales experience |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
| | Must be able to work in a fast-paced environment. |
| | Must have a valid driver's license with a stellar driving record. |
| | Vaccination - Condition of Employment |
| | As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, except those with religious or medical accommodations. |
| | If hired, you will be required to provide proof of vaccination. If you are not vaccinated, or partially vaccinated currently, but willing to become fully vaccinated by November 1st, we invite you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may request an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted. |

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Lauren Gonn

Schoolcraft College

Beasley Media Group

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DASHBOARD JOB BOARD

MY ACCOUNT + OFFERS/HIRES

Job Postings

Post a New Job

The job has been reposted as job #6552638.

Welcome to College Central Network: Home of Americas emerging talent

Listed below are the jobs you have posted to Schoolcraft College.

On Hold: not yet reviewed; displayed on a pink background Pending: reviewed and approved; scheduled to become Active on a future date Under Review: additional information is needed for approval Active: reviewed and approved; visible to job seekers Expired: Expiration Date has been reached; no longer visible to job seekers; displayed in red text

Not Approved: reviewed but not approved for display to job seekers

Click on the Status header to sort the jobs by status (Active, Expired, etc.).

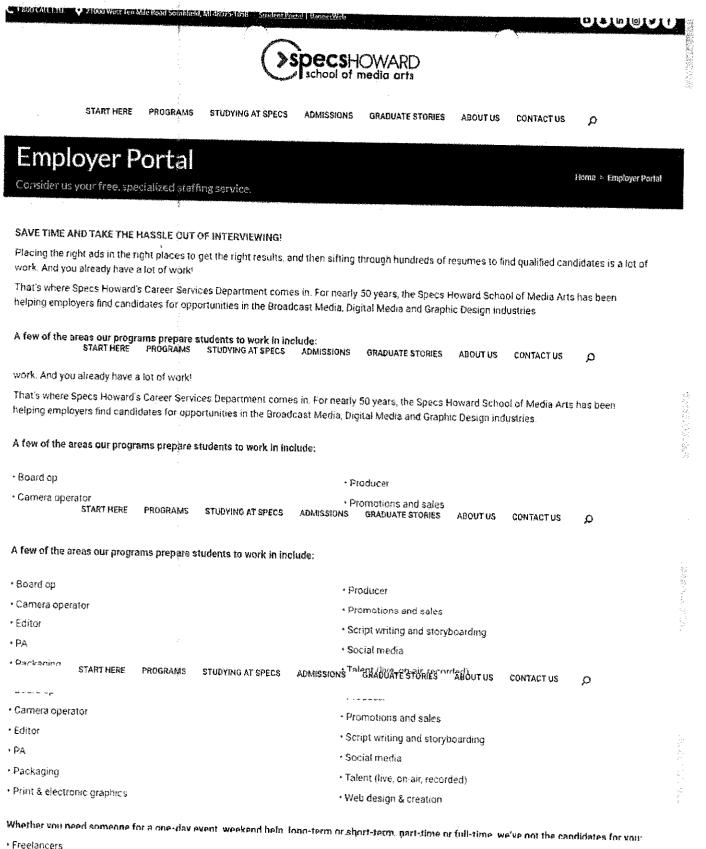
Click the Job ID to view a posting as job seekers will see it. Click the 🖋 icon to Edit a job posting. Click the G icon to Expire an active job posting. Click the 🐺 icon to Repost a job posting. Click the - icon to view Submissions to a posting.

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| Show 10 | ✓ entries | | Search: | |
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| Job ID | Job Title | dob Type 🧭 | Deadline 🚁 💉 | 6 7 0 |
| | On Hold | • • | | |
| 6552638 | Account Executive | Full Time | 10/16/2021 | |
| | Expired | 1 a . | | |
| 6332001 | Beasley Media Group Detroit On-Air Host | Full Time | 06/30/2021 | र् छा बाह्य |
| 6398090 | Beasley Media Group Detroit Digital Program Director | Full Time | 06/07/2021 | |
| 6327160 | Digital Assistant | Full Tan e | 02/15/2021 | |
| 6316919 | Detroit Digital Project Coordinator | Full Time | 01/31/2021 | X |
| 6281915 | Account Executive | Full Time | 12/30/2020 | Ŧ |
| 6274565 | 105.1 The BOUNCE Assistant Program Director/Afternoon Host | Foll Time | 11/07/2020 | 平 |
| 6222748 | Beasley Media Group Detroit Operations Manager | Full Time | 08/08/2020 | ×. |
| 6167279 | WMGC and WDMK Brand Manager | Full Time | 04/09/2020 | * |
| 6100173 | WMGC, WDMK, WDMK-HD2 Marketing Director | Full Time | 01/18/2020 | х |
| Showing 1 to 1 | 10 of 39 entries | | Previous 17, 2 | 3 4 Next |

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We know our students and graduates. We know their skill sets. We know what they learned in class or at their last job. We know their strengths and weaknesses. And we know who wants the job you're offering.

Please complete the form below, or give the Specs Howard Career Services Department a call at (248) 358-9000.

Job Candidate Request Form

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| Email ' | | : | | | | | |
| lauren.conn@b | bgi.com | 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - 1999 - | | | | | |
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Title of Position You Are Seeking to Fill +

Beasley Media Group Detroit Praise Network Account Executive

Job Description

Position Available

| Cate: | September 16th 2021 |
|----------|---|
| Title | Account Executive - Detroy PRAISE Network |
| Cocation | Retroit Mi |

Upload Job Description

Choose File No file chosen

Permitted files (pdf. .doc, docx, .txt

Submit

Accepted file types: pdf, doc, docx, txt, Max, file size: 8 MB.

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1 2021 Specs Howard School of Media Arts

Lauren Conn

From: Sent: To: Cc: Subject: Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu> Thursday, September 16, 2021 2:47 PM Lauren Conn Lauren Conn Your order on Alumni Association of the University of Michigan Job Board



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

Date: Order #: Contact:

September 16, 2021 00413998 lauren.conn@bbgi.com

JOB POSTING DETAILS: Title: Company: Location: Expires:

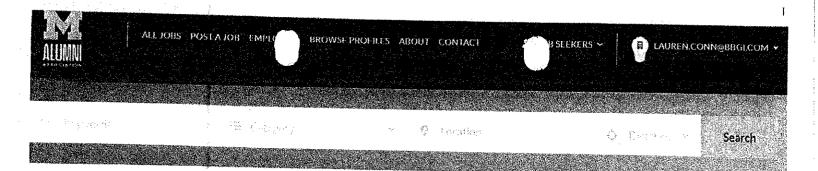
Share now!

Beasley Media Group Detroit Account Executive **Beasley Media Group** Ferndale, MI, USA October 16, 2021



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ORDER DETAILS:



Browse the Alumni Association's Exclusive Job Board

Employers are always seeking alumni talent, and you have access to available positions through the Alumni Association's job board. Browse the directory below to view open internship and employment positions posted by companies and recruiters, many of whom are U-M alumni.

Latest Jobs

Beasley Media Group Detroit Account Executive

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Beasley Media Group Detroit Praise Network Account Executive

1 30000 81%ka Account Representative for Paid Media & Public Affairs

AC Talent Financial Management Consultant - Corporate F.A.C.T.S.

AC Talent Business Development Specialist - SBD Automotive - North America SBD Automotive © Ann Arbor, MLUSA



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ASPA Veterinarian, Community Medicine

ACP Veterinarian, Community Medicine

Mail Order Seasonal Customer Service Center Holiday Crew

🗄 Zingerman's Mail Order 👋 Ann Arbor, Mi, USA

Post a Job

Sign up for Job Alerts

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Select your Category -

Create Alert

Documentation of announcements sent to organizations requesting job notifications.



Position Available

Date:September 10, 2021Title:Account ExecutiveLocation:Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you comfortable dealing with high level decision makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk. Beasley Media Group-Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers!

Qualifications:

- Minimum of 2 year sales experience
- Strong oral and written communication skills
- College degree preferred
- Ability to take direction, meet deadlines and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have valid driver's license with stellar driving record.

Vaccination - Condition of Employment

As a company we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beasley employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, excepting those with religious or medical accommodations.

Lauren Conn

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|----------------|---|
| From: Sent: | Lauren Conn |
| To: | Friday, September 10, 2021 11:29 AM |
| | 'marcia.fishman@sagaftra.org'; 'Detroit Urban League- Shelita Richmond |
| | Workfoce Development Department'; 'Sandra Rice (Sandra.Rice@nbcuni.com); 'Detroit 'placement@focushope.edu'; 'dwhite@detroitmanan and it ituut |
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| Subject: | (careers@uadv.msu.edu)': 'kimberlyh@myacc.creli In all for the Sociation |
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| Attachments: | |
| | PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |
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Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. ③

Thanks!



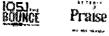


Lauren Conn

Executive Assistant/HR Assistant/ EE0 & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: lauren.conn@bbgi.com www.bbgidetroit.com









Lauren Conn

| From: Sent: To: Subject: | Lauren Conn Friday, September 10, 2021 11:27 AM 'Albion College'; 'CMU'; 'Davenport University'; 'Davenport University'; 'Madonna University- cbrant@madonna.edu'; 'Mustapha Mounajed'; 'Oakland University'; 'The Association for Women in Communications, Detroit Chapter'; 'Wayne State University Career Services'; Jason Charnas (JVS) (jcharnas@jvshumanservices.org) |
|-----------------------------------|--|
| * | Beasley Media Group Job Posting- Account Executive and Detroit Praise Network Account Executive |
| Attachments: | PRAISE Account Executive Ad 09.10.2021.pdf; Beasley Media Group Detroit Account Executive Ad 09.10.2021.pdf |

Hi everyone~

Beasley Media Group Detroit, 94.7 WCSX, 101.1 WRIF, 105.1 The BOUNCE, 105.9 WDMK, The Detroit Praise Network and The ROAR WCSX-HD2, has new job openings for an Account Executive and a Detroit Praise Network Account Executive. Please see attached and post. (3)

Thanks!



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Lauren Conn

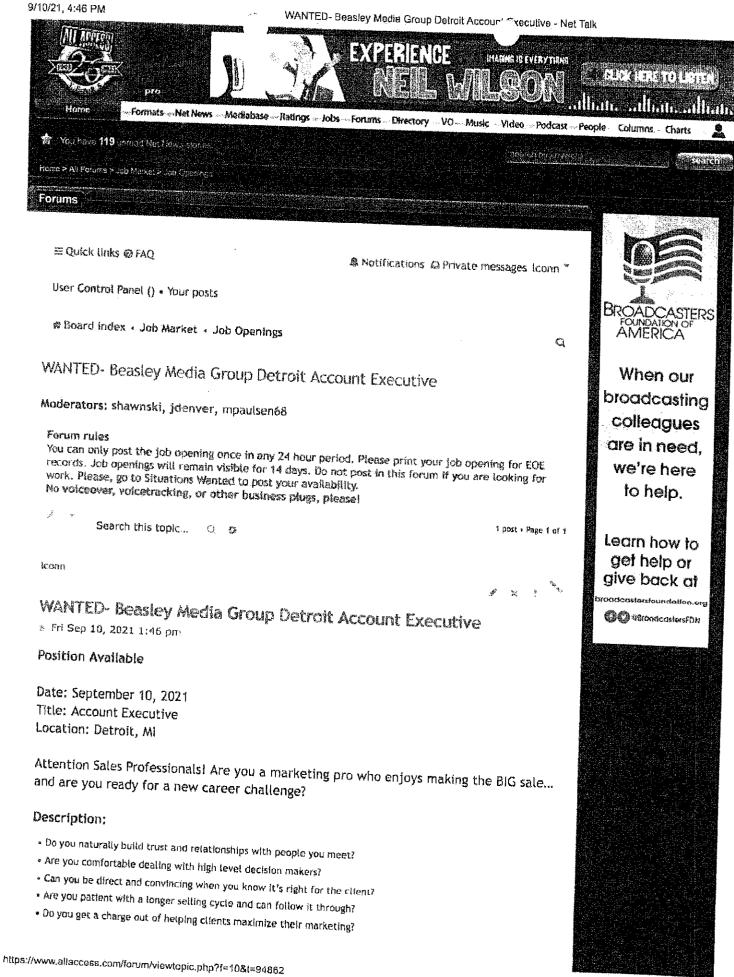
Executive Assistant/HR Assistant/ EEO & Public File Coordinator BEASLEY MEDIA GROUP, LLC | DETROIT WCSX-FM/ WRIF-FM /WMGC-FM/ WDMK/WDMK-HD Phone: 248-591-6804 Cell: 586-477-8398 Email: <u>lauren.conn@bbgi.com</u> www.bbgidetroit.com

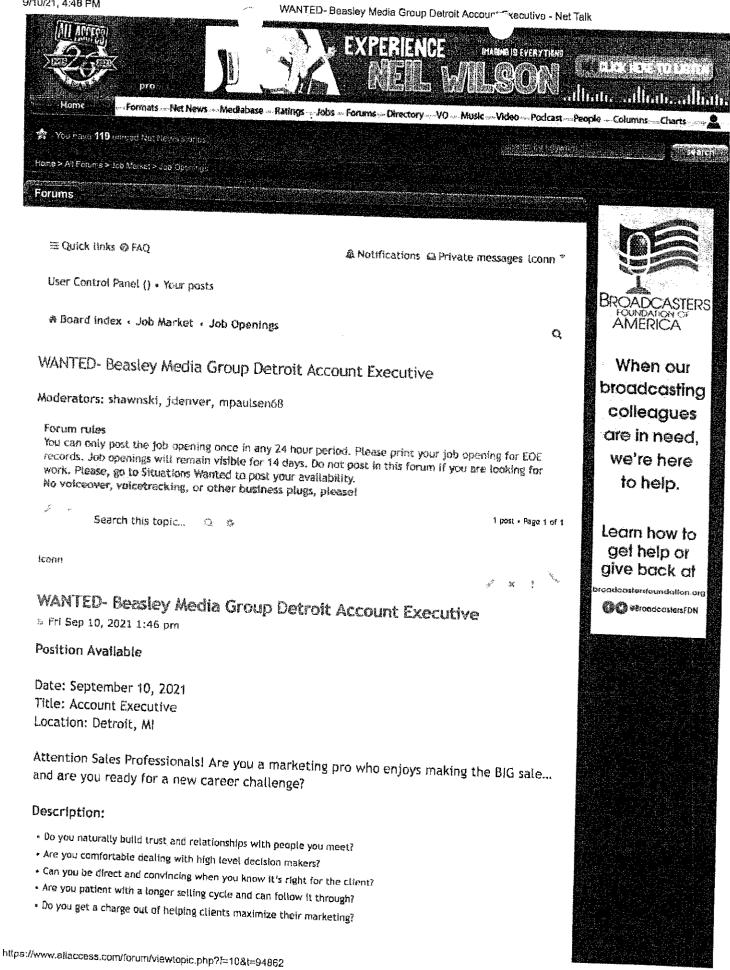












9/10/21, 4:48 PM

- Jobs (/jobs) Beasley Media Group Detroit Account Executive

Job #5336804 • Created 9/10/2021 by Lauren Conn • Expires 12/31/2021

Edit (/jobs/5336804/edit)

More Actions +

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← Jobs (/jobs) **Beasley Media Group Detroit Account Executive**

Job #5336804 • Created 9/10/2021 by Lauren Conn • Expires 12/31/2021

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Job #5336804 • Created 9/10/2021 by Lauren Conn • Expires 12/31/2021

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Job Detail Information

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| Job ID | 6552614 |
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| Job Title | Beasley Media Group Deiron Account Executive |
| Job Description | Position Available |
| | Date September 10, 2021 |
| | Thie. Account Executive |
| | Location Detroit MI |
| | Attention Sales Professionals ¹ Are you a marketing pro who enjoys making the BIG sale – and are you ready for a new career challenge? |
| | Description |
| | Do you naturally build trust and relationships with people you meet? |
| | Are you comfortable dealing with high-level decision-makers? |
| | Can you be direct and convincing when you know it's right for the client? |
| | Are you patient with a longer selling cycle and can follow it through? |
| | Do you get a charge out of helping clients maximize their marketing? |
| | If you answered yes to these questions, we should tail. Beasley Media Group: Detroit's top-rated stations 101.1 WRIF |
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| | If you answered yes to these queations, we should talk. Beasley Media Group- Detroit's top-rated stations 101.1 WRIF 105.1 The BOUNCE. 94.7 WCSX. 105.9 KISS-FM. Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soluting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting restormized solutions designed to meet the needs of clients. We offer a commission to excellence, tremendous marketing resources, plus best-in-market media properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers' |
| | Qualifications. |
| | Minimum of 2 years sales experience |
| | Strong oral and written communication skills |
| | College degree preferred |
| | Ability to take direction, meet deadlines, and thrive when challenged |
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requests for accommodation will remain confidential. We cannot guarantee that all requests for accommodation will be granted

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Beauloy Media Group, LLC, 2 an Equal Opportunity Employee

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| None Required |
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| Beasley Media Group |
| http://bbg/com |
| Radio Stations 101 1 WRIF, 94.7 WCSX, 105.1 WMGC, The ROAR WCSX-HD2, 105 9 WDMK-FM and The Detroit Praise Network |
| Yes |
| |
| Neme: Lauren Conn Addrese: 1 Radio Plaza, Ferndale, Mi 48220 Email: detroitjobs@ibbgi.com Apply Online |
| Last Date for Consideration, Ongoing - Until Filled E-mail: DetroitJobs@bbgi.com. No Phone Calls Please |
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DASHBOARD

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| Listed below are the jobs you have posted to Oakland Community College On Hold not yet reviewed, displayed on a pink background Pending, reviewed and approved, scheduled to become Active on a future date Under Review, additional information is needed for approval Active, reviewed and approved visible to job seekers. Expired Expiration Date has been reached ino tonger visible to job seekers, displayed in the text. Not Approved, reviewed but not approved for display to job seekers. Click on the Status header to nort the jobs by status (Active, Expired, etc.). | Click the Job ID to view a posting as job seekers will see in Click the s icon to Edit a job posting Click the Clicon to Expire an active job posting Click the R icon to Repost a job posting. Click the R icon to view Submissions to a posting |

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We know our students and graduates. We know their skill sets. We know what they learned in class or at their last job. We know their strengths and Please complete the form below, or give the Specs Howard Career Services Department a call at (248) 358-9000

Job Candidate Request Form

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Admin/HR

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Beasley Media Group Detroit Praise Network Account Executive

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Accepted file types pdf_doc, docx, txt, Max, file size_8 MB.



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Lauren Conn

From:Alumni Association of the University of Michigan Job Board <aaumcareer@umich.edu>Sent:Thursday, September 16, 2021 2:47 PMTo:Lauren ConnCc:Lauren ConnSubject:Your order on Alumni Association of the University of Michigan Job Board



Thank you for using Alumni Association of the University of Michigan Job Board.

Good luck with your search, and Go Blue!

Manage your purchase

RECEIPT INFORMATION:

Date: Order #: Contact:

September 16, 2021 00413998 lauren.conn@bbgi.com

JOB POSTING DETAILS: Title: Company: Location: Expires:

Beasley Media Group Detroit Account Executive Beasley Media Group Ferndale, MI, USA October 16, 2021



ORDER DETAILS:

Share now!

| ALL JOBS POSTA JOB EMPLO | BROWSE PROFILES ABOUT CONTACT | BSEEKERS - BLAURENLCONN@BBGLCOM - |
|--------------------------|-------------------------------|-----------------------------------|
| | | Search |

Browse the Alumni Association's Exclusive Job Board

Employers are always seeking alumni talent, and you have access to available positions through the Alumni Association's job board. Browse the directory below to view open internable and employment positions posted by companies and recruiters, many of whom are U-M alumni.

| Latest Jo | 5 | Post a Job |
|---|---|------------------------|
| (144) (147) (147) | Beasley Media Group Detroit Account Executive | Sign up for Job Alerts |
| | Beasley Media Group Detroit Praise Network Account Executive Beasley Media Group Ferndale, MLUSA | |
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| A C Talent | Financial Management Consultant - Corporate F.A.C.T.S. Corporate F.A.C.T.S. Plymouth, MI, USA | El Creste Alert |
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Preview

Preview your Job Posting

This is how your job posting will appear to job seekers. If you need to make corrections, just edit and preview it again,

Beasley Media Group Detroit Account Executive

Beasley Media Group

Ø Ferndale, MI, USA 🔅

Sales Arts/entertainment/media

Position Available

Date: September 10, 2021

Title: Account Executive

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career

Location: Detroit, MI

Attention Sales Professionals! Are you a marketing pro who enjoys making the BIG sale... and are you ready for a new career challenge?

Description:

- Do you naturally build trust and relationships with people you meet?
- Are you confortable dealing with high-level decision-makers?
- Can you be direct and convincing when you know it's right for the client?
- Are you patient with a longer selling cycle and can follow it through?
- Do you get a charge out of helping clients maximize their marketing?

If you answered yes to these questions, we should talk, Beasley Modia Group- Detroit's top-rated stations 101.1 WRIF, 105.1 The BOUNCE, 94.7 WCSX, 105.9 KISS-FM, Detroit Praise Network, & The ROAR 94.7 WCSX-HD2 have immediate openings for highly motivated individuals with marketing know-how. Responsibilities include soliciting new business through prospecting and cold calling, managing and growing existing accounts and budgets, and developing and presenting customized solutions designed to meet the needs of clients. We offer a commitment to excellence, tremendous marketing resources, plus best-in-market metila properties and digital assets. If you are looking for unlimited income potential, then you have found the right place. No order takers!

Qualifications:

- Minimum of 2 years sales experience
- Strong oral and written communication skills
- College degree preferred
- Ability to take direction, meet deadlines, and thrive when challenged
- Must be able to work in a fast-paced environment.
- Must have a valid driver's license with a stellar driving record.

Vaccination - Condition of Employment

As a company, we have a responsibility to ensure the safety of our employees, their families, and the communities we serve. Beastey employees share this responsibility. Accordingly, we will be requiring all employees to be fully vaccinated by November 1st, excepting those with religious or medical accommodations.

If hired, you will be required to provide proof of vaccination. If you are not vaccinated, or partially vaccinated currently, but willing to become fully vaccinated by November 1st, we invite you to still apply. Individuals who cannot be fully vaccinated due to a sincere religious belief or medical disability may required an accommodation. We request that you refrain from discussing religious beliefs or medical conditions during the interview process. If you believe you need an accommodation, you will have an opportunity to submit your request during the interview process. All requests for accommodation will remain confidential We cannot guarantee that all requests for accommodation will be granted.

Last Date for Consideration: Ongoing - Until Filled

E-mail. DetroltJobs@bbgl.com. No Phone Calls Please

Attachment C

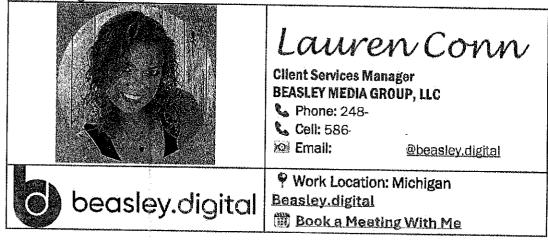
,

Kim O'Brien

From: Sent: To: Subject:

Lauren Conn Wednesday, April 10, 2024 12:38 PM Kim O'Brien FW: Internship Sheet

Warm Regards,



 From: Leslie Fitzsimmons <</td>

 bbgi.com>

 Date: Monday, April 12, 2021 at 3:11 PM

 To: Norris Howard <</td>

 @checkpointxp.com>, Lauren Conn <</td>

 Subject: RE: Internship Sheet

 bbgi.com>

Thanks, Norris --

The UNLV program is a little different, but to Norris's point, we have a full-on internship program going

From: Norris Howard <</th>@checkpointxp.com>Sent: Monday, April 12, 2021 2:07 PMTo: Lauren Conn @bbgi.com>Cc: Leslie Fitzsimmons Subject: Re: Internship Sheet

Name of Event: Checkpoint XP Esports Internship

Date: October 2019 - Now

Location:

Detroit, Las Vegas, Digital

Description of Event/Audience:

The Checkpoint XP Esports Internship is a two-pronged program in partnership with University of Nevada - Las Vegas and many other schools in North America. We open our doors to a number of college students looking to learn more about esports, radio/digital production and esports journalism. Since 2019 we've joined forces with UNLV to create our college esports feature show "Checkpoint XP On Campus". As of April 2021, we have five students in various roles helping us to create the show. This is a UNLV specific program that is offered first and foremost to the students on that campus.

The second part of the program is a more traditional, individual based internship. Students can get college internship credit for assisting with production, editing, interviewing and marketing/social. There are even on-air opportunities for students who are interested in becoming hosts. As it stands, we have two interns from Shawnee State University and Shenandoah University, with more to come as local Michigan colleges aim to open in the Fall.

Students get to join Checkpoint XP for 1-2 semesters to talk about video games, esports and their favorite nerd culture topics and hopefully further thier careers in esports journalism.

Participating BMG Employees:

Norris Howard - Head of Collegiate Content Chadd Callahan - Brand Manager Leslie Fitzsimmons - Executive Director of Marketing/Sales Robbie Landis - Host, Producer

Level of Involvement:

We are a in a joint agreement with UNLV, but all other interns participate on an individual basis.

 From: Lauren Conn <</td>
 @bbgi.com>

 Sent: Monday, April 12, 2021 1:51 PM

 To: Norris Howard <</td>
 @checkpointxp.com>

 Subject: Re: Internship Sheet

Sure thing 🎯

Lauren Conn Sent from my iPhone

On Apr 12, 2021, at 1:50 PM, Norris Howard «

@checkpointxp.com> wrote:

Hey Lauren,

My workstation isn't connected to the printer up here. Can I just email you the information for it?



EEO Supplemental Initiative Program Participation

Name of Event: 2022 MAB Foundation Digital Networking Correr Outreach event Speed March 25, 2022 Zoom event on office Computer Description of Event and Audience: 5 minute Speed networking Interviews with young Professionals + Panel Discussions with Various Media quest speakers. Via Zoom sessions.

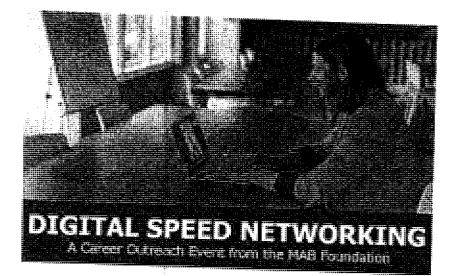
Participating Beasley Media Group Employees and Titles: Ben Perez - Marketig Director (Weski Work, Winder, Praine) Ken Wasilewski- Markety Director (WRIF)

Level of Involvement (Host, Participant, Joint Venture, etc.):

Varticipas

The Outreach programs are:

- 1. Internship Program
- 2. Job Banks, especially www.Michmab.com and www.NAB.org
- 3. Sales Talent Bank Program
- 4. Job Fairs and Educational Institution Outreach, focusing on U of M, MSU, Wayne State.
- 5. Community Group Employment Outreach
- Job postings with Wayne State Placement office, AWRT, WICI, U of D/Mercy Placement Office
- 7. Station Tours
- 8. Business Expo's
- 9. Networking Events
- 10. Mentoring Students



Sample PSAs for MABF Digital Speed Networking

30: (Friday, March 25, 2022 - Online)

HAVE YOU EVER THOUGHT ABOUT A MEDIA CAREER IN RADIO OR TELEVISION? HERE'S YOUR CHANCE TO LEARN MORE ABOUT THIS EXCITING INDUSTRY AND NETWORK WITH BROADCASTERS FROM AROUND THE STATE, VIRTUALLY, ON **FRIDAY, MARCH 25 DURING** 'DIGITAL SPEED NETWORKING PRESENTED BY THE M-A-B FOUNDATION.' LEARN INDUSTRY INSIGHTS FROM A PANEL OF YOUNG MEDIA PROFESSIONALS THEN SPEED NETWORK WITH PRO'S FROM A PANEL OF YOUNG MEDIA PROFESSIONALS THEN SPEED NETWORK WITH PRO'S FROM AROUND THE STATE. THE ONLINE EVENT IS FROM 10:30 A.M. TO 1:30 P.M. AND REGISTRATION FOR STUDENTS OR JOB-SEEKERS IS FREE. BROADCASTERS IN THIS STATE ARE LOOKING FOR HIGHLY MOTIVATED INDIVIDUALS TO WORK IN THIS VERY EXCITING INDUSTRY! VISIT <u>MICHIGANBROADCASTCAREERS DOT COM</u> FOR INFORMATION. SPONSORED BY THE MICHIGAN ASSOCIATION OF BROADCASTERS FOUNDATION AND THIS STATION.

Kim O'Brien

From: Sent: To: Subject:

Lauren Conn Wednesday, April 10, 2024 12:50 PM Kim O'Brien FW: MAB Digital Speed Networking

Warm Regards,



From: Ben Perez@bbgi.com>Date: Thursday, February 24, 2022 at 12:32 PMTo: Lauren ConnSubject: RE: MAB Digital Speed Networking

Avondale High School - Radio

Avondale High School - Radio

Bloomfield Hills High School - Radio

Plymouth-Canton Community Schools - Radio

West Bloomfield High School - Radio - WBLD

Cousing High School

Fraser High School - TV

Detroit School of Arts

These high schools, I asked to send to past students that they may still be in contact with that are at least 18 years old.

I also sent to Washtenaw, Wayne State and the MAB. Rachel is going to post for me on the MAB sites as well.

From: Lauren Conn Sent: Thursday, February 24, 2022 12:30 PM To: Ben Perez < 3bgi.com> Subject: RE: MAB Digital Speed Networking



EEO Supplemental Initiative Program Participation

| Name of Event: Collage Assignment |
|---|
| Date: April 13 th 2022 |
| Location: |
| Virtual |
| Description of Event and Audience: |
| Andrew S a student at Lourdes University was asked to interview a professional broadcaster. Preferably one he hopes to emulate. |
| |
| |
| |

Participating Beasley Media Group Employees and Titles:

Steve Black Air talent

Level of Involvement (Host, Participant, Joint Venture, etc.):

Participant

The Outreach programs are:

- 1. Internship Program
- 2. Job Banks, especially www.Michmab.com and www.NAB.org
- 3. Sales Talent Bank Program
- Job Fairs and Educational Institution Outreach, focusing on U of M, MSU, Wayne State.
- 5. Community Group Employment Outreach
- Job postings with Wayne State Placement office, AWRT, WICI, U of D/Mercy Placement Office
- 7. Station Tours
- Business Expo's
- 9 Networking Events



EEO Supplemental Initiative Program Participation

Name of Event toff Ston Date: 2021 Location: Description of Event and . CLASS 50 TO A STUDENS

Participating Beasley Media Group Employees and Titles:

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Level of Involvement (Host, Participant, Joint Venture, etc.):

The Outreach programs are:

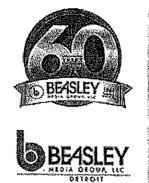
- 1. Internship Program
- 2. Job Banks, especially www.Michmab.com and www.NAB.org
- 3. Sales Talent Bank Program
- 4. Job Fairs and Educational Institution Outreach, focusing on U of M, MSU, Wayne State.
- 5. Community Group Employment Outreach
- 6. Job postings with Wayne State Placement office, AWRT, WICI, U of D/Mercy Placement Office
- 7. Station Tours
- 8. Business Expo's
- 9. Networking Events 10. Mentoring Students

From: WRIF Meltdown Sent: Thursday, May 19, 2022 10:58 AM To: Lauren Conn < @bbgl.com> Subject: Re: Radio Class

I talked about my job, radio, interviewing rock stars, all that kind of stuff.

2

Meltdown - WRIF 3-7pm





EEO Supplemental Initiative **Program Participation**

Name of Event: Sunrise Networking Group Mixer

Date: 3/23/22

We also meet twice a month every other Wednesday

Location: Aloccino Restaurant

Description of Event and Audience: A group of 15-40 people depending on the location and attendance per meeting

Participating Beasley Media Group Employees and Titles: Leigh Ann Waltz-Account Executive

Level of Involvement (Host, Participant, Joint Venture, etc.): Participant

The Outreach programs are:

- 1. Internship Program
- 2. Job Banks, especially
- www.Michmab.com and www.NAB.org 3. Sales Talent Bank Program
- 4. Job Fairs and Educational Institution Milwauk fariatum am 11 af 22 ARMI

Kim O'Brien

From:Lauren ConnSent:Wednesday, April 10, 2024 12:54 PMTo:Kim O'BrienSubject:FW: Speeches, Job Fairs Etc.Attachments:BMG EEO Supplemental Initiative Program Participation Document.doc

Warm Regards,



From: Leigh Waltz@bbgi.com>Date: Tuesday, April 5, 2022 at 2:21 PMTo: Lauren Conn @bbgi.com>Subject: RE: Speeches, Job Fairs Etc.

I just recently joined. They have several different groups that meet throughout the Detroit area. My group is more towards Rochester/Auburn Hills/Clarkston area. I'm sure there will be an event that we cross paths at. ③



Leigh Ann Waltz

Integrated Marketing Specialist

Beasley Media Group LLC | Detroit

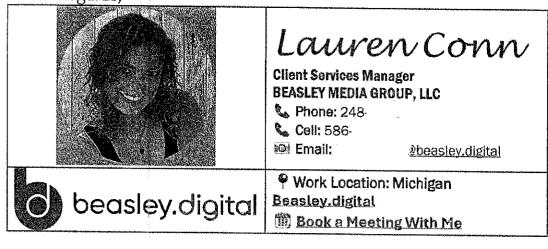
Mobile: 937. Email: @bbgi.com

www.bbgidetroit.com

Kim O'Brien

From: Sent: To: Subject: Lauren Conn Wednesday, April 10, 2024 12:54 PM Kim O'Brien FW: Speeches, Job Fairs Etc.

Warm Regards,



From: Steve Black < @wrif.com>Date: Tuesday, April 19, 2022 at 11:45 AMTo: Lauren Conn < @bbgi.com>Cc: Detroit All Staff < @bbgi.com>Subject: Re: Speeches, Job Fairs Etc.

I was just interviewed by a student. Written. It was very mentor ish in nature.

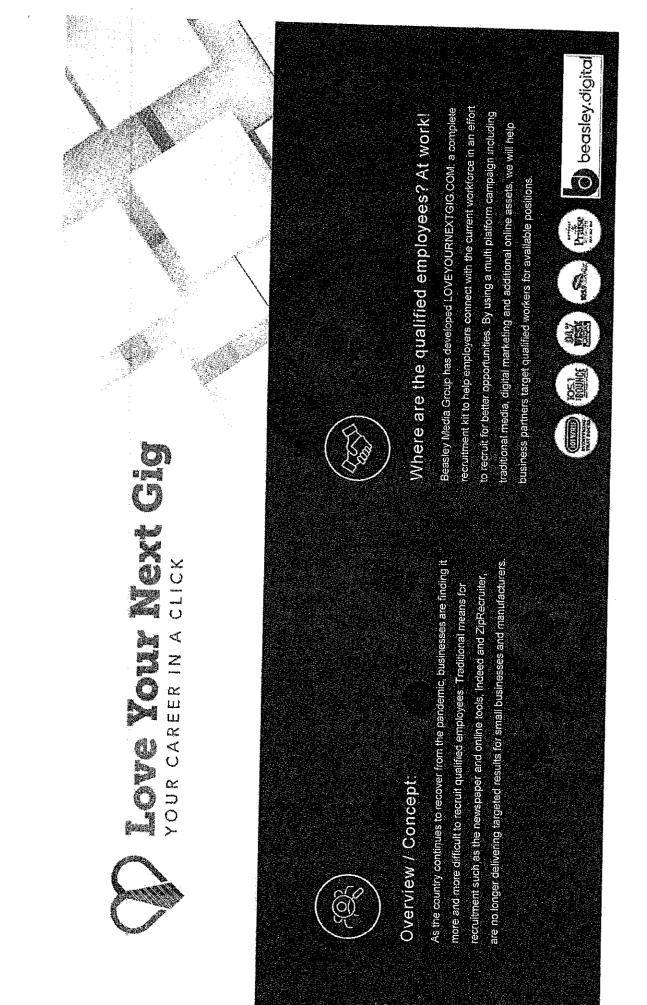
Steve Black Sent from my iPhone complete with voice to txt errors.

On Apr 19, 2022, at 11:32 AM, Lauren Conn <Lauren.Conn@bbgi.com> wrote:

Hi everyone~

I hope you all are doing well!! I wanted to check in with everyone to see if anyone has done any speeches, job fairs, mentoring, station tours, or anything out and talking to members of the community about the radio industry from **May 2021 through now or have anything coming up.** I know these past 2 years

PARTICIPANT: Client Services Munger B IN A CLICK YOUR CAREER ()



Kim O'Brien

From: Sent: To: Subject: Attachments:

Ben Perez Thursday, April 11, 2024 10:49 AM Kim O'Brien FW: Patrick G I paid intern paperwork Patrick G intern hire paperwork.pdf

From: Ben Perez Sent: Thursday, May 11, 2023 12:55 PM To: Lisa Thorn @bbgi.com> Cc: Ken Wasilewski < @bbgi.com> Subject: Patrick G paid intern paperwork

Hello Lisa.

We are bringing Patrick G on as a paid summer intern that will be working in the promotions department. Attached is all his paperwork. Please let me know once this goes through the approval process. If you need anything

from me to get things going, please let me know. Thanks

Date of Hire 5/15/23 Job Title Beasley Detroit Promotions Street Team internship

Home Dept. WCSX Promotions Dept Allocations_ Time off Manager Ben Perez Timecard Manager Ben Perez Job Duties/description: Work with Beasley Media Detroit promotions street team on set ups, tear downs and executing on site events at client locations. Will help in any area in promotions and programming as

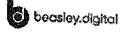




Ben Perez Marketing Director Beasley Media Group LLC | Detroit

Office: 248 Mobile: 248 Email: @bbgi.com

One Radio Plaza Ferлdale, Mi 48220 www.bbgidetroit.com





Kim O'Brien

From:Ben PerezSent:Thursday, April 11, 2024 10:49 AMTo:Kim O'BrienSubject:FW: Internship informationAttachments:APPORVAL FORM

.z@bbgi.com>; Ryan Logan

Good morning!

Attached you will you see the paperwork I must turn in to receive credit for an internship through WCSX. I look forward to hearing back and let me know if I'm able to turn it in by the end of this week!

Thank you.

Kim O'Brien

From: Sent: To: Subject: Attachments:

Ben Perez Thursday, April 11, 2024 10:49 AM Kim O'Brien FW: Jessica K part time paid intern paperwork Jessica pdf

From: Ben Perez Sent: Monday, May 15, 2023 11:29 AM To: Lisa Thorn - @bbgi.com> Subject: Jessica K " part time paid intern paperwork

Hello Lisa,

We are bringing Jessica K on as a paid summer intern that will be working in the promotions department. Attached is all her paperwork. Please let me know once this goes through the approval process. If you need anything from me to get things going, please let me know. Thanks

Date of Hire 5/15/23 Job Title Beasley Detroit Promotions Street Team Internship

Home Dept. WCSX Promotions Dept Allocations_ Time off Manager Ben Perez

Timecard Manager Ben Perez

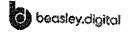
Job Duties/description: Work with Beasley Media Detroit promotions street team on set ups, tear downs and executing on site events at client locations. Will help in any area in promotions and programming as needed. More duties may be added if needed.



Ben Perez Marketing Director Beasley Media Group LLC | Detroit

Office: 248 Mobile: 248 Email: @bbgi.com

One Radio Plaza Ferndale, MI 48220 www.bbgidetroit.com







Name of Event: MAB Student Conference Date: 12/7/22 Location: Ford field Description of Event and Audience: High School & College Students who were interested in bradclasting were able to talk w/ and ask guestions of people in broad casting. There were both Presentations & panels.

Participating Beasley Media Group Employees and Titles:

Albert Dale-Engineer

Level of Involvement (Host, Participant, Joint Venture, etc.):

Panelist

The Outreach programs are:

- 1. Internship Program
- 2. Job Banks, especially www.Michmab.com and www.NAB.org
- 3. Sales Talent Bank Program
- 4. Job Fairs and Educational Institution Outreach, focusing on U of M, MSU, Wayne
- 5. Community Group Employment Outreach
- 6. Job postings with Wayne State Placement office, AWRT, WICI, U of D/Mercy Placement Office 7. Station Tours
- 8. Business Expo's
- 9. Networking Events 10. Mentoring Students

Lisa Thorn

 From:
 Ben P

 Sent:
 Tuesd

 To:
 Lisa TI

 Subject:
 RE: Sp

Ben Perez Tuesday, May 9, 2023 3:59 PM Lisa Thorn RE: Speeches, Job Fairs Etc.

Sorry Lisa, I thought I sent you this info. I was wrong Does this count? This is a MAB student visit!

This Friday May 12th from 12p-2p here at Beasley Media we will have 22 students and 3 instructors from Thurston High School arrive for a lunch and Q&A session with members of the staff

The itinerary is below....

12pm- We will bring the students out to the Beasley Hub Area where we will welcome everyone and start the Q&A session. None of the times below are in stone. The speakers will try and keep each Q&A to roughly 10-15 minutes each.

Each speaker will describe their position, how long they have been in radio and a few of their experiences. Then go into your Q&A.

12:05- Scott Jameson (Director of Programming)

- 12:15 Sherri Powers (Chief Engineer)
- 12:25 Jade Springart (Program Director for 101 WRIF)
- 12:35- Morgan Holsworth (Digital Program Director)
- 12:45 Lynn Montemayor (Beasley Detroit Sales Manager)

12:55 - Justin Valentine (Beasley Detroit Event Coordinator and Program Director for The ROAR)

1:10 -- Mean Jean to wrap up Q&A session (Morning show host on 105.1 The BOUNCE and Assistant Program Director for The BOUNCE)

We will take the students on a tour of the building after the Q&A session. Then wrap it up!

From: Lisa Thornbbgi.com>Sent: Tuesday, May 9, 2023 3:54 PMTo: Detroit All Staff@bbgi.com>Subject: FW: Speeches, Job Fairs Etc.



Name of Event:

2023 DETROIT WOMEN IN MINISTRY AND BUSINESS

Date: APRIL 22, 23

Location:

GOSPEL MUSIC CAFÉ IN DETROIT

Description of Event and Audience:

I spoke on the benefits of branding your business through advertising and social media. I was also honored with a certificate of appreciation from the Wayne County Commission and a 2023 Forbes Circle Awards for "Influencer

Participating Beasley Media Group Employees and Titles:

RANDI MYLES - Program Director & Host on The Detroit Praise Network

Level of Involvement (Host, Participant, Joint Venture, etc.): PARTICIPANT

The Outreach programs are:

- 1. Internship Program
- 2. Job Banks, especially www.Michmab.com and www.NAB.org
- 3. Sales Talent Bank Program
- 4. Job Fairs and Educational Institution Outreach, focusing on U of M, MSU, Wayne 5. Community Group Employment Outreach
- 6. Job postings with Wayne State Placement office, AWRT, WICI, U of D/Mercy

Lisa Thorn

From: Sent: To: Subject:

Randi Myles Tuesday, May 2, 2023 3:30 PM Lisa Thorn Re: Speeches, Job Fairs Etc.

I spoke at the **2023 Detroit Women In Ministry and Business** on April 22, 2023 at the Gospel Music Café in Detroit. I spoke on the benefits of branding your business through advertising and social media. I was also honored with a certificate of appreciation from the Wayne County Commission and a 2023 Forbes Circle Awards for "Influencer of the Year."





Name of Event: Faxon Academy Career Day

Date: 5/5/23

Location:

Eaxon Academy K-8 26275 Northwestern Hwy, Southfield, MI 48076

Description of Event and Audience:

Kindergarten through eighth grade students completed surveys by asking professionals questions about their careers, like how technology ties in, ties to the community and pros and cons of each profession.

Participating Beasley Media Group Employees and Titles:

Melody Parker (Melody Freshth) Personality 105.9 KISS FM

Level of Involvement (Host, Participant, Joint Venture, etc.): participant



| Name of Event: |
|--------------------------------------|
| am Unstoppable |
| Date; |
| Jan 28, 2023 |
| Location: |
| 17100 W. 12 mile Rd SouthField 48076 |
| Description of Event and Audience: |
| empreserment for women |
| caller motivation seminal |
| |
| |

Participating Beasley Media Group Employees and Titles:

Angie Starr

Level of Involvement (Host, Participant, Joint Venture, etc.):

Keynote speaker

The Outreach programs are:

- 1. Internship Program
- 2. Job Banks, especially www.Michmab.com and www.NAB.org
- 3. Sales Talent Bank Program
- 4. Job Fairs and Educational Institution Outreach, focusing on U of M, MSU, Wayne
- 5. Community Group Employment Outreach
- 6. Job postings with Wayne State Placement office, AWRT, WICI, U of D/Mercy Placement Office
- 7. Station Tours
- 8. Business Expo's
- 9. Networking Events
- 10. Mentoring Students

Participant: Digita Sales Manager B YOUR CAREER IN A CLICK ЯĽ

where the beasley digital Beasley Media Group has developed LOVEYOURNEXTGIG.COM: a complete recruitment kit to help employers connect with the current workforce in an effort to recruit for better opportunities. By using a multi platform campaign including Where are the qualified employees? At work! traditional media, digital marketing and additional online assets, we will help business partners target qualified workers for available positions. EQUIC: Love Your Next Gig CLICK are no longer delivering targeted results for small businesses and manufacturers. As the country continues to recover from the pandemic, businesses are finding it recruitment such as the newspaper and online tools, Indeed and ZipRecruiter more and more difficult to recruit qualified employees. Traditional means for YOUR CAREER IN A Overview / Concept: Ó,