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#### I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Account Executive	1-3, 6, 8-15, 17, 20-26, 28, 30-31, 33- 35, 38-44	13
Account Executive	1, 3-7, 9-14, 16-17, 19, 21-26, 28-31, 33-35, 38-44	13
Account Executive	1, 3-7, 9-14, 16-17, 19, 21-26, 28-31, 33-35, 38-44	13
Account Executive	1, 3-7, 9-14, 16-17, 19, 21-31, 33-44	13
Account Executive	1, 3-7, 9-17, 19, 21-27, 29-32, 34-44	15
Digital Sales Manager	1, 3, 5-6, 9-11, 14, 17-18, 21-26, 29-32, 34-36, 38-44	18

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Alcorn State University 1000 ASU Drive #269 Lorman, Mississippi 39096 Phone: 601-877-6100 Email: cwilliams@alcorn.edu Carla Williams	N	0
2	American Business Women's Assn. 2750 Darlington Cove Memphis, Tennessee 38118 Phone: 1800228007 Url: www.abwa.org Cynethia Bell Manual Posting	N	0
3	Arkansas State University P.O. Box 1930 State University, Arkansas 72467 Phone: (870) 972-3070 Email: pgraham@astate.edu Fax: 1-870-972-2997 Pamela Graham	N	0
4	Athens State College Career Office 300 North Beaty Street Athens, Alabama 35611 Phone: 256-233-8140 Url: www.athens.edu Career Services Manual Posting	N	0
5	Belhaven College 1790 Kirby Parkway Suite 100 Germantown, Tennessee 38138-7452 Phone: 9019688995 Url: www.collegecentral.com/belhaven Career Services Manual Posting	N	0
6	Central Baptist College 1501 College Ave, Conway, Arkansas 72032 Phone: 501-329-6872 Fax: 1-501-329-2941 Central Baptist College Central Baptist College	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
7	Christian Brothers University Job Center 650 East Parkway South Memphis, Tennessee 38104 Phone: 9013213331 Fax: 1-901-321-3257 Career Services	N	0	
Career Services  Coahoma Junior College Route 1 Box 616 Clarksdale, Mississippi 38614  Phone: 6626272571 Email: msmoore-6@yahoo.com Fax: 1-662-627-4361 Monica HOUSTON		N	0	
9	East Arkansas Community College 1700 Newcastle Road Forrest Cty, Arkansas 72335 Phone: 870-633-4480 Fax: 1-870-633-7222 Career Services	N	0	
10	Harding University Student Employment Office 1000 Cherry Road Memphis, Tennessee 38117 Phone: 901-761-1352 Fax: 1-901-761-1358 Career Services	N	0	
11	Hendrix College 1600 Washington Avenue Conway, Arkansas Phone: 450-1416 Email: careerservices@hendrix.edu Jill Hankins	N	0	
12	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	8	
14	Jackson State University 1400 John R. Lynch St. Jackson, Mississippi Phone: 9019792015 Url: www.jsums.edu Fax: 1-601-979-5856 Lavenita Cottrell	N	0	
15	JobLINC 3030 Poplar Avenue Memphis, Tennessee 38132 Phone: 9013962800 Email: joblinc@memphislibrary.org Fax: 1-901-344-5930 Career Services	N	1	
16	Lane College Placement Office 545 Lane Avenue Jackson, Tennessee 38301 Phone: 7314267000 Url: www.lanecollege.edu Career Services Manual Posting	N	0	
17	LeMoyne-Owen College Job Development Supervisor 807 Walker Avenue Memphis, Tennessee 38126 Phone: 901-435-1675 Fax: 1-901-435-1699 Career Services	N	0	
18	LinkedIn-Not directly contacted by SEU	N	1	
19	Memphis Area Vo-Tech 550 Alabama Memphis, Tennessee 38105 Phone: 901-543-6169 Career Services Manual Posting	N	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
20	Memphis Black Media Coalition 701 South Parkway East Memphis, Tennessee 38106 Phone: 901-646-5272 Fax: 1-901-946-5272 Gwen Sneed	N	0	
21	Memphis Branch NAACP 588 Vance Ave Memphis, Tennessee 38129 Phone: 901-521-1343 Fax: 1-901-526-2637 Executive Secretary	N	0	
22	Memphis College of Art Student Employment Office 1930 Poplar Avenue Memphis, Tennessee 38104 Phone: 901-272-5103 Fax: 1-901-272-5104 Career Services	N	0	
23	Memphis Urban League, Inc 413 N Cleveland Memphis, Tennessee 38104 Phone: 901-272-2491 Fax: 1-901-272-1673 Job Placement Supervisor	N	0	
24	Mississippi State University Connections The Career Center Tennessee Phone: 1-662-325-7975 Fax: 1-662-325-0753 Career Services	N	0	
25	National Black MBA Association, Inc. Memphis, Tennessee Email: memphis_nbmbaa@yahoo.com Career Services	N	0	
26	Native American Indian Association of TN 230 Spencer Lane Nashville, Tennessee 37210 Email: WIA@NAIA.comcastbiz.net Debbie Armstrong	N	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
27	New Horizons Learning Center 5100 POPLAR SUITE 218 Memphis, Tennessee 38137 Phone: 901-375-1533 Job Placement Manual Posting	N	0	
28	Northwest Community College Career Services Senatobia, Mississippi 38637 Phone: 662-562-3200 Fax: 1-662-280-6161 Career Services	N	0	
29	Operation PUSH 704 South Parkway East Memphis, Tennessee 38106 Phone: 901-946-5272 Fax: 1-901-946-5272 Rev S. W Kyles	N	0	
30	Philander Smith College 900 W DAISY L GATSON BATES DRIVED Little Rock, Arkansas 72202 Phone: 501-975-6054 Email: ycoleman@philander.edu Fax: 1-501-975-8560 AMANDA ROBINSON	Y	0	
31	RHODES UNIVERSITY Student Employment Center 2000 North Parkway Memphis, Tennessee 38112 Phone: 901-843-3730 Fax: 1-901-843-3435 Career Services	Y	0	
32	RUST COLLEGE 150 RUST AVE HOLLY SPRINGS, Mississippi 38635 Phone: 662-252-8000 EXT 44081 Email: ejones@rustcollege.edu Fax: 1-662-252-8993 ANGELA WILLIAMS PEGUES	N	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
33	Southwest TN Community College 5983 Macon Cove Memphis, Tennessee 38134 Phone: 901-333-5000 Email: bdjohnson@southwest.tn.edu Fax: 1-901-333-5926 Career Services	N	0
34	Strayer University 2650 Thousand Oaks Blvd Suite 1100 Memphis, Tennessee 38118 Phone: 901-369-1835 Fax: 1-901-565-9400 Career Services	N	0
35	Tennessee College of Applied Technology 550 Alabama Memphis, Tennessee 38105 Phone: 9015432904 Email: stanley.robinson@tcatmemphis.edu Fax: 1-901-543-6133 Stanley Robinson	N	0
36	Tennessee Dept of Labor & WFD 5368 Mendenhall Mall Memphis, Tennessee 38115 Career Services Manual Posting	N	0
37	TN Association of Broadcasters P O Box 101015 Nashville, Tennessee 37224 Phone: 615-399-3791 Url: www.tabtn.org Career Services Manual Posting	N	0
38	University Of Arkansas 116 Kimpel Hall Fayetteville, Arkansas 72701 Phone: 479-757-6307 Email: lfoley@uark.edu Debbie Ritter	N	0

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University of Arkansas at Pine Bluff   P.O. Box 4975 - 1200 N. University Drive   Pine Bluff, Arkansas   Phone: (870) 575-8461   N	RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
Tennessee Email: jwebb2@memphis.edu Career Services  University of Mississippi Career Center 234 Martindale Hall University, Mississippi 38677 Phone: 662-915-7174 Url: www.hireolemissrebs.com Email: Christy@career.olemiss.edu Fax: 1-662-915-7759 Christy Wright  University of the Ozarks 415 College Ave Clarksville, Arkansas 72830 Phone: 479-754-3839 Email: careers@ozarks.edu University of the Ozarks University of the Ozarks  UT Health Science Center Student Employment Office 62 S Dunlap Memphis, Tennessee 38163 Phone: 901-448-4796 Fax: 1-901-448-7750 Career Services  www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 44 Phone: 336-553-0620 N 0 0	39	P.O. Box 4975 - 1200 N. University Drive Pine Bluff, Arkansas Phone: (870) 575-8461 Email: jonesm@uapb.edu Fax: 1-870-575-4606	N	0
Career Center 234 Martindale Hall   University, Mississippi 38677   Phone: 662-915-7174   Url: www.hireolemissrebs.com   N	40	Tennessee Email: jwebb2@memphis.edu	N	0
415 College Ave Clarksville, Arkansas 72830 Phone: 479-754-3839 Email: careers@ozarks.edu University of the Ozarks University of the Ozarks  UT Health Science Center Student Employment Office 62 S Dunlap Memphis, Tennessee 38163 Phone: 901-448-4796 Fax: 1-901-448-7750 Career Services  www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 44 Phone: 336-553-0620  N  0  0  0  0  0  0  0  0  0  0  0  0	41	Career Center 234 Martindale Hall University, Mississippi 38677 Phone: 662-915-7174 Url: www.hireolemissrebs.com Email: Christy@career.olemiss.edu Fax: 1-662-915-7759	N	0
Student Employment Office 62 S Dunlap  Memphis, Tennessee 38163 Phone: 901-448-4796 Fax: 1-901-448-7750 Career Services  www.mediagignow.com 300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 44 Phone: 336-553-0620  N  O  N  O  O  O  O  N  O  O  O  O  O	42	415 College Ave Clarksville, Arkansas 72830 Phone: 479-754-3839 Email: careers@ozarks.edu	N	0
300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone: 336-553-0620  N 0	43	Student Employment Office 62 S Dunlap Memphis, Tennessee 38163 Phone: 901-448-4796 Fax: 1-901-448-7750	N	0
Email: customerservice@mediagignow.com  MediaGigNow.com	44	300 South Riverside Plaza Suite 800 Chicago, Illinois 60606 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com	N	0

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#### III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	10/16/2019	Participation in events sponsored by community groups	Our SEU participated in the FedEx Services Diversity and Inclusion Youth Mentoring Day at FedEx Logistics Academy. SEU participants spoke with students about careers in broadcasting and discussed control room setup and operations.	1	SVP PROGRAMING
2	10/21/2019	Participation in events or programs sponsored by educational institutions	Our SEU participated in the FedEx Institute Fall Break, where we spoke with local high school seniors about careers in media, broadcasting, and digital media.	1	SVPP/iHeart Media Memphis
3	11/15/2019	Participation in events or programs sponsored by educational institutions	Our SEU participated in the Trezevant High School Career Day and Honors Assembly. Our SEU's on-air talent spoke with students about our operations and careers in broadcasting.	1	SVPP/iHeartMedia On-Air Personality
4	12/4/2019	Participation in events or programs sponsored by educational institutions	Our SEU participated in the Central High School awards banquet where we spoke to student athletes about careers in media, broadcasting, and digital media.	1	SVPP/iHeart Media Memphis
5	12/13/2019	Participation in events or programs sponsored by educational institutions	Our SEU participated in an event at the Shelby County School's Telecommunications Center. Our SEU's on-air talent spoke with students about our operations and careers in broadcasting	2	SVPP/iHeartMedia On-Air Personality
6	1/29/2020	Participation in events sponsored by community groups	Our SEU's Project Manager met with the High School youth group at St. Louis Catholic Church, Memphis, TN on a weekly basis for a month to discuss our operations and careers in broadcasting and media advertising.	1	Project Manager- Multi Market