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April 2, 2017 - March 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|---------------------------|---|-----------------------|
| Area SVPS | 12 | 12 |
| Outside Account Executive | 1-2, 4, 7-11, 13-16, 19, 21, 23-28, 30, 32, 35-39, 43-45, 47-50 | 16 |
| Account Executive | 1, 3-11, 13-32, 34-51 | 16 |
| Account Executive | 1, 3-11, 13-32, 34-51 | 16 |
| WREC Program Director | 1, 3-11, 13-51 | 16 |
| Account Executive | 1, 3-11, 13-32, 34-51 | 16 |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|--|--|---|
| 1 | Alcorn State University 1000 ASU Drive #269 Lorman, Mississippi 39096 Phone: 601-877-6100 Email: cwilliams@alcorn.edu Carla Williams | N | 0 |
| 2 | All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Phone: 310-457-6616 Url: http://www.allaccess.com Career Services Manual Posting | N | 0 |
| 3 | American Business Women's Assn. 2750 Darlington Cove Memphis, Tennessee 38118 Phone: 1800228007 Url: www.abwa.org Cynethia Bell Manual Posting | N | 0 |
| 4 | Arkansas State University P.O. Box 1930 State University, Arkansas 72467 Phone: (870) 972-3070 Email: pgraham@astate.edu Fax: 1-870-972-2997 Pamela Graham | N | 0 |
| 5 | Athens State College Career Office 300 North Beaty Street Athens, Alabama 35611 Phone: 256-233-8140 Url: www.athens.edu Career Services Manual Posting | N | 0 |
| 6 | Belhaven College 1790 Kirby Parkway Suite 100 Germantown, Tennessee 38138-7452 Phone: 9019688995 Url: www.collegecentral.com/belhaven Career Services Manual Posting | N | 0 |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|--|--|--|
| 7 | Booker T. Washington High School 715 South Lauderdale Memphis, Tennessee 38126 Phone: 901-416-7240 Placement Director Manual Posting | N | 0 |
| 8 | Central Baptist College no listing Conway, Arkansas 72032 Phone: 501-329-6872 Fax: 1-501-329-2941 Central Baptist College Central Baptist College | N | 0 |
| 9 | Christian Brothers University Job Center 650 East Parkway South Memphis, Tennessee 38104 Phone: 9013213331 Career Services Manual Posting | N | 0 |
| 10 | Coahoma Junior College Route 1 Box 616 Clarksdale, Mississippi 38614 Phone: 662-627-4155 Email: msmoore-6@yahoo.com Fax: 1-662-627-4361 Monica Moore | N | 0 |
| 11 | East Arkansas Community College 1700 Newcastle Road Forrest Cty, Arkansas 72335 Phone: 870-633-4480 Fax: 1-870-633-7222 Career Services | N | 0 |
| 12 | Exigent Circumstances | N | 1 |
| 13 | Harding University Student Employment Office 1000 Cherry Road Memphis, Tennessee 38117 Phone: 901-761-1352 Fax: 1-901-761-1358 Career Services | N | 0 |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|---|--|---|
| 14 | Hendrix College 1600 Washington Avenue Conway, Arkansas Phone: 450-1416 Email: careerservices@hendrix.edu Jill Hankins | N | 0 |
| 15 | iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting | N | 0 |
| 16 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 11 |
| 17 | Jackson State University 1400 John R. Lynch St. Jackson, Mississippi Phone: 601/976-2477 Url: www.jsums.edu Fax: 601/979-3948 Lavenita Cottrell | N | 0 |
| 18 | Lane College Placement Office 545 Lane Avenue Jackson, Tennessee 38301 Phone: 7314267000 Url: www.lanecollege.edu Career Services Manual Posting | N | 0 |
| 19 | LeMoyne-Owen College Job Development Supervisor 807 Walker Avenue Memphis, Tennessee 38126 Phone: 901-435-1675 Fax: 1-901-435-1699 Career Services | N | 0 |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|--|--|---|
| 20 | Memphis Area Vo-Tech 550 Alabama Memphis, Tennessee 38105 Phone: 901-543-6169 Career Services Manual Posting | N | 0 |
| 21 | Memphis Black Media Coalition 701 South Parkway East Memphis, Tennessee 38106 Phone: 901-646-5272 Fax: 1-901-946-5272 Gwen Sneed | N | 0 |
| 22 | Memphis Branch NAACP 588 Vance Ave Memphis, Tennessee 38129 Phone: 901-521-1343 Fax: 1-901-526-2637 Executive Secretary | N | 0 |
| 23 | Memphis College of Art Student Employment Office 1930 Poplar Avenue Memphis, Tennessee 38104 Phone: 901-272-5103 Fax: 1-901-272-5104 Career Services | N | 0 |
| 24 | Memphis Urban League, Inc 413 N Cleveland Memphis, Tennessee 38104 Phone: 901-272-2491 Fax: 1-901-272-1673 Job Placement Supervisor | N | 0 |
| 25 | Mississippi State University Connections The Career Center Tennessee Phone: 662-325-3344 Fax: 1-662-325-7975 Career Services | N | 0 |
| 26 | National Black MBA Association, Inc. Memphis, Tennessee Email: memphis_nbmbaa@yahoo.com Career Services | N | 0 |

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April 2, 2017 - March 31, 2018

| RS Number | | | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|---|---|--|
| 27 | Native American Indian Association of TN 230 Spencer Lane Nashville, Tennessee 37210 Email: WIA@NAIA.comcastbiz.net Debbie Armstrong | N | 0 | |
| 28 | Northwest Community College Career Services Senatobia, Mississippi 38637 Phone: 662-562-3200 Fax: 1-662-280-6161 Career Services | N | 0 | |
| 29 | Park Avenue Propects Club 6750 Poplar Ave., # 800 C/O Merrill Lynch Memphis, Tennessee 38138 Phone: 901-756-2039 Julie Kinney Manual Posting | N | 0 | |
| 30 | Philander Smith College 900 W DAISY L GATSON BATES DRIVED Little Rock, Arkansas 72202 Phone: 501-975-6054 Email: vbroadnax@philander.edu Fax: 1-501-975-8560 AMANDA ROBINSON | Y | 0 | |
| 31 | Professional Women's Network 930 University Street Memphis, Tennessee 38107 Phone: 901-345-7153 Sheila Easterling Manual Posting | N | 0 | |
| 32 | RHODES UNIVERSITY Student Employment Center 2000 North Parkway Memphis, Tennessee 38112 Phone: 901-843-3730 Fax: 1-901-843-3435 Career Services | Y | 0 | |
| 33 | RUST COLLEGE 150 RUST AVE HOLLY SPRINGS, Mississippi 38635 Phone: 662-252-8000 Email: ejones@rustcollege.edu Fax: 1-662-252-8993 PATRICE PEGUES | N | 0 | |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|---|--|---|--|
| 34 | S.A.V.E.S. 2150 Whitney Avenue Memphis, Tennessee 38127 Phone: 901-353-5440 Alex Vaporean Manual Posting | N | 0 | |
| 35 | Southwest TN Community College 5983 Macon Cove Memphis, Tennessee 38134 Phone: 901-333-5000 Email: wwalker@southwest.tn.edu Fax: 1-901-333-4505 Career Services | N | 0 | |
| 36 | State Technical Institute Career Counseling/Student Employment 5983 Macon Cove Memphis, Tennessee 38134 Phone: 901-382-4180 Bill Cavanaugh Manual Posting | N | 0 | |
| 37 | Strayer University 2650 Thousand Oaks Blvd Suite 1100 Memphis, Tennessee 38118 Phone: 901-369-1835 Fax: 1-901-565-9400 Career Services | N | 0 | |
| 38 | Student Media Center Director of Student Media 233 Farley University, Mississippi 38677 Phone: 662-915-5502 Dr. Ralph Braseth Manual Posting | N | 0 | |
| 39 | Tennessee College of Applied Technology 550 Alabama Memphis, Tennessee 38105 Phone: 9015432904 Email: sharon.ballentine@tcatmemphis.edu Sharon Ballentine | N | 0 | |
| 40 | Tennessee Dept of Labor & WFD 5368 Mendenhall Mall Memphis, Tennessee 38115 Career Services Manual Posting | N | 0 | |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|---|--|--|
| 41 | TN Association of Broadcasters P O Box 101015 Nashville, Tennessee 37224 Phone: 615-399-3791 Url: www.tabtn.org Career Services Manual Posting | N | 0 |
| 42 | TN Dept of Employment Security 1295 Poplar Avenue Memphis, Tennessee 38104 Phone: 901-543-7535 Joyce Reed Manual Posting | N | 0 |
| 43 | University Of Arkansas 116 Kimpel Hall Fayetteville, Arkansas 72701 Phone: 479-757-6307 Email: lfoley@uark.edu Debbie Ritter | N | 0 |
| 44 | University of Arkansas at Pine Bluff P.O. Box 4975 - 1200 N. University Drive Pine Bluff, Arkansas Phone: (870) 575-8461 Email: jonesm@uapb.edu Fax: 1-870-575-4606 Mary Jones | N | 0 |
| 45 | University of Memphis Tennessee Email: jwebb2@memphis.edu Career Services | N | 0 |
| 46 | University of Memphis College of Engineering Memphis, Tennessee 38152 Career Services Manual Posting | N | 0 |
| 47 | University of Mississippi Career Center 234 Martindale Hall University, Mississippi 38677 Phone: 662-915-7174 Url: www.hireolemissrebs.com Email: Christy@career.olemiss.edu Fax: 1-662-915-7759 Christy Wright | N | 0 |

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April 2, 2017 - March 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|---|--|---|
| 48 | University of the Ozarks 415 College Ave Clarksville, Arkansas 72830 Phone: 479-754-3839 Email: careers@ozarks.edu University of the Ozarks | N | 0 |
| 49 | UT Health Science Center Student Employment Office 62 S Dunlap Memphis, Tennessee 38163 Phone: 901-448-4796 Fax: 1-901-448-7750 Career Services | N | 0 |
| 50 | www.LinkedIn.com 2029 Stierlin Ct Mountain View, California 94043 Phone: 0000000000 Url: http://linkedin.com Internet Internet Manual Posting | N | 0 |
| 51 | www.mediagignow.com 5000 Crossmill Road McLeansville, North Carolina 27301 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| | TOTAL INTERVIEWS OVER REP | ORTING PERIOD: | 12 |

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April 2, 2017 - March 31, 2018

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|------------|--|--|------------------------------------|--------------------------------------|
| 1 | 4/11/2017 | Participation in events or programs sponsored by educational institutions | Spoke at University of Memphis, Music Business program. Discussed careers in the radio industry and what you will need to prepare yourselves for employment. | 1 | SVPP |
| 2 | 4/13/2017 | Participation in events or programs sponsored by educational institutions | Spoke with students on their Honors Career day program at A. Maceo Walker Middle School. Tosha Spears is the Contact person. | 1 | Program Director |
| 3 | 4/27/2017 | Participation in events or programs sponsored by educational institutions | Participated in Fayette Ware High School Career Day for seniors. Speaking with student about the media business and what should they study and what to expect. | 1 | ON AIR PERSONILITY |
| 4 | 10/21/2017 | Participation in events sponsored by community groups | Participated in Career Day at Avent Presbyterian Church. talked about the media Industry and getting into this business. | 1 | Programer Director |
| 5 | 1/4/2018 | Participation in events or programs sponsored by educational institutions | Participated in program with Shelby County School Job Fair | 1 | SVP PROGRAMING |
| 6 | 3/2/2018 | Participation in events or programs sponsored by educational institutions | Participated in leadership preparatory Charter School reading program and discuss job opportunities in media. | 1 | Programer Director |
| 7 | 3/8/2018 | Participation in events or programs sponsored by educational institutions | Spoke at Mendenhall North East prep school on their Career Day. Discussed job opportunities in media. | 1 | On Air Personality |
| 8 | 3/9/2018 | Participation in events or programs sponsored by educational institutions | Our SEC meet with students at Raleigh Egypt High School. At the event, we discussed careers in broadcasting with students and answered students' questions regarding the broadcast industry. | 1 | Director of Marketing and Promotions |
| 9 | 3/28/2018 | Participation in scholarship programs | Participated in Fed Ex Services Diversity and Inclusion Team for MLK50 Youth Mentoring Day for 130 students | 1 | SVP PROGRAMING |