

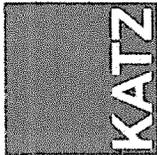


125 West 55th St
New York, NY 10019

KATZ TELEVISION GROUP

Contract # 26119193 **Changes as of:** 8/2/2018 at 10:53 AM **Version:** Current State Version 1
CPE: /1012 **Flight:** 8/27/18 - 9/2/18 **Station:** WJHL
Agency: BLUE WEST MEDIA **Advertiser:** Kaine for Virginia 2018 **Market:** Johnson City-Kingsport-Bristl
Product: TV **Office:** WASHINGTON **Total Spots:** 48
Agency Order #: **Buyer:** MARY WITTEMYER **Service:** Nielsen **Total CPP:** \$0.00
Salesperson: ERIN SCHUMACHER **Assistant:** STEVE SEVERE **Total GRP:** \$0.00
Separation: **212-424-6620**

#	Day/Time	DP	Program	A50P Rating	Rate	Len	8/27 - 9/2							Total Spots	Total \$	GRP*	CPP*	GRP*
							8/27	8/28	8/29	8/30	8/31	9/1	9/2					
1	M-F 5a-5:30a		WJLH 5a News	0.0	\$75.00	30	0	1	0	1	0	0	0	0	2	\$150.00	\$0.00	\$0.00
2	M-F 5:30a-6a		WJLH 5:30a News	0.0	\$100.00	30	1	0	1	0	1	0	0	0	3	\$300.00	\$0.00	\$0.00
3	M-F 6a-7a		WJLH 6a News	0.0	\$150.00	30	1	0	1	0	1	0	0	0	3	\$450.00	\$0.00	\$0.00
4	M-F 7a-9a		CBS This Morning	0.0	\$150.00	30	0	1	0	1	0	0	0	0	2	\$300.00	\$0.00	\$0.00
5	M-F 7a-9a		CBS This Morning	0.0	\$100.00	30	1	1	1	1	1	0	0	0	5	\$500.00	\$0.00	\$0.00
6	M-F 8a-9a		WJLH 8a Morning	0.0	\$100.00	30	1	0	1	0	1	0	0	0	3	\$300.00	\$0.00	\$0.00
7	M-F 3p-4p		Let's Make a Deal	0.0	\$90.00	30	0	0	0	1	0	0	0	0	1	\$90.00	\$0.00	\$0.00
8	M-F 4p-5p		Dr. Phil	0.0	\$125.00	30	1	1	1	0	1	0	0	0	4	\$500.00	\$0.00	\$0.00
9	M-F 5p-5:30p		WJLH 5p News	0.0	\$180.00	30	1	0	1	0	1	0	0	0	3	\$540.00	\$0.00	\$0.00
10	M-F 5:30p-6p		WJLH 5:30p News	0.0	\$200.00	30	0	1	0	1	0	0	0	0	2	\$400.00	\$0.00	\$0.00
11	M-F 6p-6:30p		WJLH 6p News	0.0	\$350.00	30	0	1	0	1	0	0	0	0	2	\$700.00	\$0.00	\$0.00
12	M-F 7p-7:30p		WJLH 7p News	0.0	\$160.00	30	0	0	0	0	1	0	0	0	1	\$160.00	\$0.00	\$0.00
13	M-F 11:35p-12:35a		Colbert	0.0	\$70.00	30	0	1	0	0	1	0	0	0	2	\$140.00	\$0.00	\$0.00
14	M-F 11p-11:35p		WJLH 11p News	0.0	\$360.00	30	2	1	2	2	1	0	0	0	8	\$2,880.00	\$0.00	\$0.00
15	Sa 11p-11:35p		Sat 11p News	0.0	\$225.00	30	0	0	0	0	0	1	0	1	\$225.00	\$0.00	\$0.00	
16	Su 11p-11:35p		Sun 11p News	0.0	\$240.00	30	0	0	0	0	0	0	1	1	\$240.00	\$0.00	\$0.00	
17	M-F 7:30p-8p		Family Feud	0.0	\$180.00	30	1	0	1	0	0	0	0	0	2	\$360.00	\$0.00	\$0.00
18	M 10p-11p		Elementary	0.0	\$300.00	30	1	0	0	0	0	0	0	0	1	\$300.00	\$0.00	\$0.00
19	Tu 10p-11p		NCIS: NO	0.0	\$420.00	30	0	1	0	0	0	0	0	0	1	\$420.00	\$0.00	\$0.00
20	Th 10p-11p		SWAT	0.0	\$380.00	30	0	0	0	0	1	0	0	0	1	\$380.00	\$0.00	\$0.00
TOTALS:							10	9	9	9	9	1	1	48	\$9,335.00	\$0.00	\$0.00	



KATZ TELEVISION GROUP

125 West 55th St
New York, NY 10019

Special Instructions

Version: Current State Version 1
Station: WJHL
Market: Johnson City-Kingsport-Bristol
Office: WASHINGTON
Service: Nielsen
Primary Demo: Adults 50+
Assistant: STEVE SEVERE
212-373-8200

Competitive Information	
Market Budget:	\$32,190
WJHL Share:	29%
Comment:	
ECYB:	2%
WCYB:	57%
WEMT:	12%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
	100%	48	\$9,335.00	0.0
Total	100%	48	\$9,335.00	0.0

Monthly Summary		
Month	Spots	Dollars
2018-Sep	48	\$9,335.00
Total	48	\$9,335.00

Contract # 26119193
CPE: //1012
Agency: BLUE WEST MEDIA
Product: TV
Agency Order #: 5130 E 18TH AVE
DENVER, CO 80220
Buyer: MARY WITTEMYER
Salesperson: ERIN SCHUMACHER
212-424-6620
Separation:

Changes as of: 8/2/2018 at 10:53 AM
Flight: 8/27/18 - 9/2/18
Advertiser: Kaine for Virginia 2018
Product: TV
Agency Order #: 5130 E 18TH AVE
DENVER, CO 80220
Buyer: MARY WITTEMYER
Salesperson: ERIN SCHUMACHER
212-424-6620
Separation:

Version: Current State Version 1
Station: WJHL
Market: Johnson City-Kingsport-Bristol
Office: WASHINGTON
Service: Nielsen
Primary Demo: Adults 50+
Assistant: STEVE SEVERE
212-373-8200

Con Type: POLITICAL/VOTE
Total Spots: 48
Total CPP: \$0.00
Total GRP:

Transaction History								
Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Queued for Electronic Contracting	8/2/18 11:02 AM					\$0	\$0	
New	8/2/18 10:53 AM	STEVE SEVERE	New	48		\$9,335.00	\$9,335.00	

Non-Discrimination Policy
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

CONTRACT



WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

<u>Contract / Revision</u> 26119193 /		<u>Alt Order #</u> 26119193
<u>Product</u> TV		
<u>Contract Dates</u> 08/27/18 - 09/02/18		<u>Estimate #</u> 1012
<u>Advertiser</u> POL/Tim Kaine/US Senate/VA/Dem		<u>Original Date / Revision</u> 08/03/18 / 08/03/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 50+		
<u>Agency Code</u> 9917137	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

Blue West Media
 5130 East 18th Avenue
 Denver, CO 80220

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	08/28/18	08/28/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	-T-----				1	\$75.00				
N 2	WJHL	08/30/18	08/30/18	Local News @ 5a	5a-530a		:30				NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	---T---				1	\$75.00				
N 3	WJHL	08/27/18	08/27/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$100.00				
N 4	WJHL	08/29/18	08/29/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	--W----				1	\$100.00				
N 5	WJHL	08/31/18	08/31/18	Local News @ 530a	530a-6a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	----F--				1	\$100.00				
N 6	WJHL	08/27/18	08/27/18	Local News @ 6a	6a-7a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$150.00				
N 7	WJHL	08/29/18	08/29/18	Local News @ 6a	6a-7a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	--W----				1	\$150.00				
N 8	WJHL	08/31/18	08/31/18	Local News @ 6a	6a-7a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	----F--				1	\$150.00				
N 9	WJHL	08/28/18	08/28/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	-T-----				1	\$150.00				
N 10	WJHL	08/30/18	08/30/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	---T---				1	\$150.00				
N 11	WJHL	08/27/18	08/27/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

<u>Contract / Revision</u> 26119193 /	<u>Alt Order #</u> 26119193
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<u>Contract Dates</u> 08/27/18 - 09/02/18	<u>Product</u> TV	<u>Estimate #</u> 1012
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<u>Advertiser</u> POL/Tim Kaine/US Senat	<u>Original Date / Revision</u> 08/03/18 / 08/03/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$100.00				
N 12	WJHL	08/28/18	08/28/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	-T-----				1	\$100.00				
N 13	WJHL	08/29/18	08/29/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	--W----				1	\$100.00				
N 14	WJHL	08/30/18	08/30/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	---T---				1	\$100.00				
N 15	WJHL	08/31/18	08/31/18	CBS This Morning	7a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	----F--				1	\$100.00				
N 16	WJHL	08/27/18	08/27/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$100.00				
N 17	WJHL	08/29/18	08/29/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	--W----				1	\$100.00				
N 18	WJHL	08/31/18	08/31/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	----F--				1	\$100.00				
N 19	WJHL	08/30/18	08/30/18	Let's Make A Deal	3p-4p		:30				NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	---T---				1	\$90.00				
N 20	WJHL	08/27/18	08/27/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$125.00				
N 21	WJHL	08/28/18	08/28/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	-T-----				1	\$125.00				
N 22	WJHL	08/29/18	08/29/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	--W----				1	\$125.00				
N 23	WJHL	08/31/18	08/31/18	Dr Phil	4p-5p		:30				NM	1	\$125.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	----F--				1	\$125.00				
N 24	WJHL	08/27/18	08/27/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$180.00				
N 25	WJHL	08/29/18	08/29/18	Local News 5p-6p	5p-6p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	--W----				1	\$180.00				
N 26	WJHL	08/31/18	08/31/18	Local News @ 5p	5p-530p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	----F--				1	\$180.00				
N 27	WJHL	08/28/18	08/28/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	-T-----				1	\$200.00				

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WJHL
338 E. Main Street
Johnson City, TN 37601
(423) 926-2151

<u>Contract / Revision</u> 26119193 /		<u>Alt Order #</u> 26119193
<u>Contract Dates</u> 08/27/18 - 09/02/18		<u>Product</u> TV
<u>Estimate #</u> 1012		<u>Original Date / Revision</u> 08/03/18 / 08/03/18
<u>Advertiser</u> POL/Tim Kaine/US Senat		

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-T-----	1			\$200.00					
N 28	WJHL	08/30/18	08/30/18	Local News @ 530p	530p-6p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	---T---	1			\$200.00					
N 29	WJHL	08/28/18	08/28/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-T-----	1			\$350.00					
N 30	WJHL	08/30/18	08/30/18	Local News @ 6p	6p-630p		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	---T---	1			\$350.00					
N 31	WJHL	08/31/18	08/31/18	M-F 7p Local news	7p-730p		:30				NM	1	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	----F--	1			\$160.00					
N 32	WJHL	08/28/18	08/28/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-T-----	1			\$70.00					
N 33	WJHL	08/31/18	08/31/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$70.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	----F--	1			\$70.00					
N 34	WJHL	08/27/18	08/27/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	M-----	2			\$360.00					
N 35	WJHL	08/28/18	08/28/18	Local News @ 11p	11p-1135p		:30				NM	1	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-T-----	1			\$360.00					
N 36	WJHL	08/29/18	08/29/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	--W----	2			\$360.00					
N 37	WJHL	08/30/18	08/30/18	Local News @ 11p	11p-1135p		:30				NM	2	\$720.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	---T---	2			\$360.00					
N 38	WJHL	08/31/18	08/31/18	Local News @ 11p	11p-1135p		:30				NM	1	\$360.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	----F--	1			\$360.00					
N 39	WJHL	09/01/18	09/01/18	11p News Sat	11p-1130p		:30				NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-----S-	1			\$225.00					
N 40	WJHL	09/02/18	09/02/18	11p News Sun	11p-1135p		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-----S	1			\$240.00					
N 41	WJHL	08/27/18	08/27/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	M-----	1			\$180.00					
N 42	WJHL	08/29/18	08/29/18	M-F 730p-8p	730p-8p		:30				NM	1	\$180.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	--W----	1			\$180.00					
N 43	WJHL	08/27/18	08/27/18	ELEMENTARY	10p-11p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>					
Week:		08/27/18	09/02/18	-T-----	1			\$300.00					

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



WJHL
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

<u>Contract / Revision</u> 26119193 /		<u>Alt Order #</u> 26119193
<u>Contract Dates</u> 08/27/18 - 09/02/18		<u>Product</u> TV
		<u>Estimate #</u> 1012
<u>Advertiser</u> POL/Tim Kaine/US Senat		<u>Original Date / Revision</u> 08/03/18 / 08/03/18

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	M-----				1	\$300.00				
N 44	WJHL	08/28/18	08/28/18	NCIS NOLA	10p-11p		:30				NM	1	\$420.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	-T-----				1	\$420.00				
N 45	WJHL	08/30/18	08/30/18	SWAT	10p-11p		:30				NM	1	\$380.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		08/27/18	09/02/18	---T---				1	\$380.00				
Totals								0.00				48	\$9,335.00

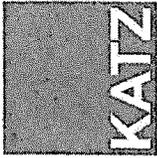
Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/27/18 -09/02/18	48	\$9,335.00	(\$1,400.25)	\$7,934.75
Totals	48	\$9,335.00	(\$1,400.25)	\$7,934.75

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

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KATZ TELEVISION
GROUP

125 West 55th St
New York, NY 10019

Contract # 26119193	Changes as of: 8/3/2018 at 4:43 PM	Version: Highlighting Makegood 1	Status: Sent To Rep
CPE: //1012	Flight: 8/27/18 - 9/2/18	Station: WJHL	Con Type: POLITICAL/VOTE
Agency: BLUE WEST MEDIA	Advertiser: Kaine for Virginia 2018	Market: Johnsn City-Kngsprt-Bristl	Total \$: \$9,335,00
5130 E 18TH AVE	Product: TV	Office: WASHINGTON	Total Spots: 48
DENVER, CO 80220	Agency Order #:	Service: Nielsen	Total CPP: \$0.00
	Buyer: MARY WITTEMYER	Primary Demo: Adults 50+	Total GRP:
	Salesperson: ERIN SCHUMACHER	Assistant: STEVE SEVERE	
	212-424-6620		
	Separation:		

Station Comment

I booked line 4 as 7a-8a with this rate of level 4 since you had line 5 7-9a at \$100 level 4.