

# KATZ TELEVISION GROUP

125 West 55th St  
New York, NY 10019

Contract # 26107826

Changes as of: 10/19/2018 at 10:41 AM

Version: Current State Version 4

Station: WJHL  
Market: Johnson City-Kingsport-Bristol  
Office: WASHINGTON  
Service: Nielsen  
Primary Demo: Adults 35+  
Assistant: ERIN SCHUMACHER  
212-424-6620

Station: WJHL  
Market: Johnson City-Kingsport-Bristol  
Office: WASHINGTON  
Service: Nielsen  
Primary Demo: Adults 35+  
Assistant: ERIN SCHUMACHER  
212-424-6620

Con Type: POLITICAL/VOTE  
Total \$: \$13,810.00

Total Spots: 40  
Total CPP: \$0.00  
Total GRP:

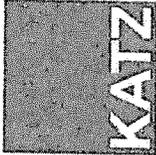
Agency: BLUE WEST MEDIA  
5130 E 18TH AVE  
DENVER, CO 80220

Product: Kaine for Virginia 2018  
Agency Order #:

Buyer: MARY WITTEMYER  
Salesperson: ERIN SCHUMACHER  
212-424-6620

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	10/22 - 10/28							Total Spots	Total \$	CPP*	GRP*	
							10/22	10/23	10/24	10/25	10/26	10/27	10/28					
1	Tu-W 5:30a-6a	EM	WJHL 5:30a News	\$150.00	0.0	30	0	1	1	0	0	0	0	0	2	\$300.00	\$0.00	0.0
2	Tu,Th 6a-7a	EM	WJHL 6a News	\$480.00	0.0	30	0	1	0	1	0	0	0	0	2	\$960.00	\$0.00	0.0
3	M,W,F 7a-8a	EM	CBS This Morning	\$300.00	0.0	30	1	0	1	0	1	0	0	0	3	\$900.00	\$0.00	0.0
4	M,W,F 7a-9a	EM	CBS This Morning	\$280.00	0.0	30	1	0	1	1	1	0	0	0	4	\$1,120.00	\$0.00	0.0
5	Tu,Th 8a-9a	EM	WJHL 8a News	\$240.00	0.0	30	0	1	0	1	0	0	0	0	2	\$480.00	\$0.00	0.0
6	Su 9a-10:30a	EM	CBS Sunday Morning	\$400.00	0.0	30	0	0	0	0	0	0	1	1	\$400.00	\$0.00	0.0	
7	M 11a-12n	DY	Price is Right	\$200.00	0.0	30	1	0	0	0	0	0	0	0	1	\$200.00	\$0.00	0.0
8	Tu,Th 4p-5p	EF	Dr. Phil	\$100.00	0.0	30	0	1	0	1	0	0	0	0	2	\$200.00	\$0.00	0.0
9	Th 5p-5:30p	EN	WJHL 5p News	\$250.00	0.0	30	0	0	0	1	0	0	0	1	\$250.00	\$0.00	0.0	
10	M,W 5:30p-6p	EN	WJHL 5:30p News	\$300.00	0.0	30	1	0	1	0	0	0	0	2	\$600.00	\$0.00	0.0	
11	Tu,F 6p-6:30p	EN	WJHL 6p News	\$500.00	0.0	30	0	1	0	0	1	0	0	2	\$1,000.00	\$0.00	0.0	
12	M,W,F 6:30p-7p	EN	CBS Evening News	\$600.00	0.0	30	1	0	1	0	1	0	0	3	\$1,800.00	\$0.00	0.0	
13	M,W,F 11:35p-12:35a	LF	Colbert	\$100.00	0.0	30	1	0	1	0	1	0	0	3	\$300.00	\$0.00	0.0	
14	M,F 11p-11:35p	LN	WJHL 11p News	\$400.00	0.0	30	1	1	1	1	1	0	0	5	\$2,000.00	\$0.00	0.0	
15	Sa 11p-11:35p	LN	Sat 11p News	\$300.00	0.0	30	0	0	0	0	0	0	1	1	\$300.00	\$0.00	0.0	
16	Su 11:35p-12:05a	LN	Sun 11p News	\$350.00	0.0	30	0	0	0	0	0	0	1	1	\$350.00	\$0.00	0.0	
Changes: Day/Time from Su 11p-11:35p to Su 11:35p-12:05a																		
17	Tu,Th 7:30p-8p	PA	Family Feud	\$500.00	0.0	30	0	1	0	1	0	0	0	0	2	\$1,000.00	\$0.00	0.0
18	M 8p-8:30p	PR	Neighborhood	\$600.00	0.0	30	1	0	0	0	0	0	0	1	\$600.00	\$0.00	0.0	
19	F 10p-11p	PR	Blue Bloods	\$800.00	0.0	30	0	0	0	0	0	1	0	1	\$800.00	\$0.00	0.0	
20	Su 10p-11p	PR	madam secretary	\$250.00	0.0	30	0	0	0	0	0	0	1	1	\$250.00	\$0.00	0.0	
<b>TOTALS:</b>							8	7	7	7	7	7	0	4	40	\$13,810.00	\$0.00	0.0



**KATZ TELEVISION**  
GROUP

125 West 55th St  
New York, NY 10019

Contract # 26107826 Changes as of: 10/19/2018 at 10:41 AM

Version: Current State Version 4

CPE: POLITICAL/VOTE/959  
Agency: BLUE WEST MEDIA  
Product: Kaine for Virginia 2018  
Advertiser: Kaine for Virginia 2018  
Flight: 10/22/18 - 10/28/18  
Station: WJHL  
Market: Johns City-Kingsport-Bristol  
Office: WASHINGTON  
Service: Nielsen  
Primary Demo: Adults 35+  
Assistant: ERIN SCHUMACHER  
212-424-6620

Con Type: POLITICAL/VOTE  
Total Spots: 40  
Total CPP: \$0.00  
Total GRP: \$13,810.00

5130 E 18TH AVE  
DENVER, CO 80220  
Agency Order #:  
Buyer: MARY WITTEMYER  
Salesperson: ERIN SCHUMACHER  
212-424-6620  
Separation:

**Special Instructions**

**Order Level Comments**

Date/Time	Added by	Comment
10/19/18 10:07 AM	Linda DeSpain	line 16 11p Sun news airing 30 mins later due to football. Have booked 11:35p-12:05a
08/10/18 9:43 AM	System	Automatically Applied
07/17/18 2:50 PM	Linda DeSpain	LINE 15 CORRECT THE DATE TO 10/27 FOR SATURDAY 11P NEWS LINE 20 10-11P PROGRAM ON SUNDAY IS MADAM SECRETARY AT THIS RATE. PLEASE REVISE ORDER TO REFLECT THESE CHANGES

**Competitive Information**

Market Budget: \$24,500
WJHL Share: 24%
Comment:
Competitive Unknown

**Daypart Summary**

Day/Time	% Distrib	Spots	Dollars	CPP	GRP
EM	30%	14	\$4,160.00	N/A	0.0
DY	1%	1	\$200.00	N/A	0.0
EF	1%	2	\$200.00	N/A	0.0
EN	26%	8	\$3,650.00	N/A	0.0
LF	2%	3	\$300.00	N/A	0.0
LN	19%	7	\$2,650.00	N/A	0.0
PA	7%	2	\$1,000.00	N/A	0.0
PR	12%	3	\$1,650.00	N/A	0.0
<b>Total</b>	<b>100%</b>	<b>40</b>	<b>\$13,810.00</b>	<b>N/A</b>	<b>0.0</b>

**Monthly Summary**

Month	Spots	Dollars
2018-Oct	40	\$13,810.00
<b>Total</b>	<b>40</b>	<b>\$13,810.00</b>

**Transaction History**

Trans	Created/Received	Created by	Status	Spot+	Spot-	\$ Chg	Contract \$	Comment
Revision	10/19/18 10:41 AM	ERIN SCHUMACHER	Revised			\$0	\$0	Changes: 1 buyline added or modified.
Makegood 2	10/19/18 10:07 AM	Linda DeSpain	Confirmed			\$0	\$0	
Revision	10/19/18 9:18 AM	ERIN SCHUMACHER	Confirmed			\$7,930.00	\$0	Changes: Calculated Dollars from \$5,880.00 to \$13,810.00, Total \$ from \$5,880.00 to \$13,810.00. Origuser Entered Dollars to \$5,880.00, User Entered \$ from \$5,880.00 to \$13,810.00. 18 buylines added or modified.
Revision	8/10/18 9:43 AM	TREVOR HEATON	Confirmed			\$0	\$0	Changes: Origcontract Type Id to 5, Contract Type Id from AD SALES OPERATIONS to POLITICAL/VOTE.
Revision	7/18/18 10:45 PM	ERIN SCHUMACHER	Confirmed			\$0	\$0	Changes: 1 buyline added or modified.
Makegood 1	7/17/18 2:50 PM	Linda DeSpain	Confirmed			\$0	\$0	
Queued for Electronic Contracting	7/17/18 1:38 PM					\$0	\$0	
New	7/16/18 3:19 PM	Mallory Martin	Confirmed	40		\$0	\$5,880.00	

**Non-Discrimination Policy**

PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.

# CONTRACT



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 26107826 /		<u>Alt Order #</u> 26107826
<u>Product</u> Kaine for Virginia 2		
<u>Contract Dates</u> 10/22/18 - 10/28/18		<u>Estimate #</u> 959
<u>Advertiser</u> POL/Tim Kaine/US Senate/VA/Dem		<u>Original Date / Revision</u> 10/19/18 / 10/19/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> 9917137	<u>Advertiser Code</u> POLITICA	<u>Product 1/2</u> VOTE
<u>Agency Ref</u>	<u>Advertiser Ref</u>	

And:

**Blue West Media**  
 5130 East 18th Avenue  
 Denver, CO 80220

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	WJHL	10/23/18	10/23/18	Local News @ 530a	530a-6a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$150.00				
N 2	WJHL	10/24/18	10/24/18	Local News @ 530a	530a-6a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$150.00				
N 3	WJHL	10/23/18	10/23/18	Local News @ 6a	6a-7a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$480.00				
N 4	WJHL	10/25/18	10/25/18	Local News @ 6a	6a-7a		:30				NM	1	\$480.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$480.00				
N 5	WJHL	10/22/18	10/22/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$300.00				
N 6	WJHL	10/24/18	10/24/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$300.00				
N 7	WJHL	10/26/18	10/26/18	CBS This Morning 7a	7a-8a		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$300.00				
N 8	WJHL	10/22/18	10/22/18	CBS This Morning	7a-9a		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$280.00				
N 9	WJHL	10/24/18	10/24/18	CBS This Morning	7a-9a		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$280.00				
N 10	WJHL	10/25/18	10/25/18	CBS This Morning	7a-9a		:30				NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$280.00				
N 11	WJHL	10/26/18	10/26/18	CBS This Morning	7a-9a		:30				NM	1	\$280.00

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 26107826 /	<u>Alt Order #</u> 26107826
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<u>Contract Dates</u> 10/22/18 - 10/28/18	<u>Product</u> Kaine for Virginia 2	<u>Estimate #</u> 959
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<u>Advertiser</u> POL/Tim Kaine/US Senat	<u>Original Date / Revision</u> 10/19/18 / 10/19/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$280.00				
N 12	WJHL	10/23/18	10/23/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$240.00				
N 13	WJHL	10/25/18	10/25/18	CBS This Morning 8a	8a-9a		:30				NM	1	\$240.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$240.00				
N 14	WJHL	10/28/18	10/28/18	CBS This Morning Sun	857a-1030a		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$400.00				
N 15	WJHL	10/22/18	10/22/18	Price is Right	11a-12p		:30				NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$200.00				
16	WJHL	10/23/18	10/23/18	Dr Phil	4p-5p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$100.00				
17	WJHL	10/25/18	10/25/18	Dr Phil	4p-5p		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$100.00				
N 18	WJHL	10/25/18	10/25/18	Local News @ 5p	5p-530p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$250.00				
N 19	WJHL	10/22/18	10/22/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$300.00				
N 20	WJHL	10/24/18	10/24/18	Local News @ 530p	530p-6p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$300.00				
N 21	WJHL	10/23/18	10/23/18	Local News @ 6p	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$500.00				
N 22	WJHL	10/26/18	10/26/18	Local News @ 6p	6p-630p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$500.00				
N 23	WJHL	10/22/18	10/22/18	CBS Evening News	630p-7p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$600.00				
N 24	WJHL	10/24/18	10/24/18	CBS Evening News	630p-7p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$600.00				
N 25	WJHL	10/26/18	10/26/18	CBS Evening News	630p-7p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$600.00				
N 26	WJHL	10/22/18	10/22/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$100.00				
N 27	WJHL	10/24/18	10/24/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				

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**WJHL**  
 338 E. Main Street  
 Johnson City, TN 37601  
 (423) 926-2151

<u>Contract / Revision</u> 26107826 /	<u>Alt Order #</u> 26107826
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<u>Contract Dates</u> 10/22/18 - 10/28/18	<u>Product</u> Kaine for Virginia 2	<u>Estimate #</u> 959
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<u>Advertiser</u> POL/Tim Kaine/US Senat	<u>Original Date / Revision</u> 10/19/18 / 10/19/18
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*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$100.00				
N 28	WJHL	10/26/18	10/26/18	M-F 1135p-1237a	1135p-1237a		:30				NM	1	\$100.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$100.00				
N 29	WJHL	10/22/18	10/22/18	Local News @ 11p	11p-1135p		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$400.00				
N 30	WJHL	10/23/18	10/23/18	Local News @ 11p	11p-1135p		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$400.00				
N 31	WJHL	10/24/18	10/24/18	Local News @ 11p	11p-1135p		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	--W----				1	\$400.00				
N 32	WJHL	10/25/18	10/25/18	Local News @ 11p	11p-1135p		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$400.00				
N 33	WJHL	10/26/18	10/26/18	Local News @ 11p	11p-1135p		:30				NM	1	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$400.00				
N 34	WJHL	10/27/18	10/27/18	11p News Sat	11p-1130p		:30				NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S-				1	\$300.00				
N 35	WJHL	10/28/18	10/28/18	M-Su Late News Late Run	Various		:30				NM	1	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$350.00				
N 36	WJHL	10/23/18	10/23/18	M-F 730p-8p	730p-8p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-T-----				1	\$500.00				
N 37	WJHL	10/25/18	10/25/18	M-F 730p-8p	730p-8p		:30				NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	---T---				1	\$500.00				
N 38	WJHL	10/22/18	10/22/18	NEIGHBORHOOD	8p-830p		:30				NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	M-----				1	\$600.00				
N 39	WJHL	10/26/18	10/26/18	BLUE BLOODS	10p-11p		:30				NM	1	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	----F--				1	\$800.00				
40	WJHL	10/28/18	10/28/18	MADAM SECRETARY	10p-11p		:30				NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		10/22/18	10/28/18	-----S				1	\$250.00				
<b>Totals</b>								0.00				40	\$13,810.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/01/18 - 10/28/18	40	\$13,810.00	(\$2,071.50)	\$11,738.50
<b>Totals</b>	40	\$13,810.00	(\$2,071.50)	\$11,738.50

(\* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



**WJHL**  
338 E. Main Street  
Johnson City, TN 37601  
(423) 926-2151

<u>Contract / Revision</u>	<u>Alt Order #</u>
26107826 /	26107826

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
10/22/18 - 10/28/18	Kaine for Virginia 2	959

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Tim Kaine/US Senat	10/19/18 / 10/19/18

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

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