



125 West 55th St
New York, NY 10019

KATZ TELEVISION
GROUP

Contract # 26139956 Changes as of: 9/4/2018 at 2:17 PM Version: Current State Version 2

CPE: //1107 Flight: 9/10/18 - 9/16/18 Station: EJHL Con Type: POLITICAL/VOTE

Agency: BLUE WEST MEDIA Advertiser: Kaine for Virginia 2018 Market: Johnson City-Kingsport-Bristol Total \$: \$300.00

5130 E 18TH AVE Product: TV Office: WASHINGTON Total Spots: 15

DENVER, CO 80220 Agency Order #: Service: Nielsen Total CPP: \$0.00

Buyer: MARY WITTEMYER Primary Demo: Adults 35+ Total GRP:

Salesperson: ERIN SCHUMACHER Assistant: STEVE SEVERE

212-424-6620 212-373-8200

Separation:

#	Day/Time	DP	Program	Rate	A35P Rating	Len	9/10 - 9/16							Total Spots	Total \$	CPP*	GRP*
							9/10	9/11	9/12	9/13	9/14	9/15	9/16				
1	M-F 7a-9a		Good Morn America	\$30.00	0.0	30	1	1	1	1	1	0	0	5	\$150.00	\$0.00	0.0
2	M-F 11p-11:35p		EJHL 11p News	\$15.00	0.0	30	2	2	2	2	2	0	0	10	\$150.00	\$0.00	0.0
TOTALS:							3	3	3	3	3	0	0	15	\$300.00	\$0.00	0.0



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212-424-6620 Assistant: STEVE SEVERE Total CPP: \$0.00
Separation: Total GRP:

Special Instructions

Competitive Information	
Market Budget:	\$15,000
EJHL Share:	2%
Comment:	
WCYB:	64%
WENT:	1%
WJHL:	33%

Daypart Summary				
Day/Time	% Distrib	Spots	Dollars	GRP
Total	100%	15	\$300.00	0.0

Monthly Summary		
Month	Spots	Dollars
2018-Sep	15	\$300.00
Total	15	\$300.00

Transaction History					
Trans	Created/Received	Created by	Status	Spot+	Spot- \$ Chg
Revision	9/4/18 12:49 PM	ERIN SCHUMACHER	Confirmed		\$100.00
Queued for Electronic Contracting	8/30/18 11:41 AM				\$0
New	8/30/18 10:03 AM	STEVE SEVERE	Confirmed	15	\$200.00

Contract \$		Comment	
\$300.00		Changes: Calculated Dollars from \$200.00 to \$300.00, Competitive Market Budget from \$10,000 to \$15,000, Total \$ from \$200.00 to \$300.00, Origuser Entered Dollars to \$200.00, User Entered \$ from \$200.00 to \$300.00, 2 buylines added or modified.	

Non-Discrimination Policy	
PARAGRAPHS 49 AND 50 OF THE UNITED STATES FEDERAL COMMUNICATIONS COMMISSION'S REPORT AND ORDER NO. 07-217 PROVIDES THAT BROADCAST STATIONS' ADVERTISING CONTRACTS WILL NOT DISCRIMINATE ON THE BASIS OF RACE OR ETHNICITY, AND MUST CONTAIN NONDISCRIMINATION CLAUSES. CONSISTENT WITH THIS ORDER, KATZ MEDIA GROUP (INCLUDING ANY SUBSIDIARY OR DIVISION OF KATZ) DOES NOT DISCRIMINATE IN ANY BROADCAST ADVERTISING CONTRACT ON THE BASIS OF RACE OR ETHNICITY AND EVALUATES, NEGOTIATES AND COMPLETES ITS BROADCAST ADVERTISING CONTRACTS WITHOUT REGARD TO RACE OR ETHNICITY.	

CONTRACT

abc Tri-Cities **EJHL**
 338 E. Main Street
 Johnson City, TN 37601
 (423) 926-2151

And:

Blue West Media
 5130 East 18th Avenue
 Denver, CO 80220

<u>Contract / Revision</u> 26139956 /		<u>Alt Order #</u> 26139956
<u>Product</u> TV		
<u>Contract Dates</u> 09/10/18 - 09/16/18		<u>Estimate #</u> 1107
<u>Advertiser</u> POL/Tim Kaine/US Senate/VA/Dem		<u>Original Date / Revision</u> 09/07/18 / 09/07/18
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> EJHL	<u>Account Executive</u> Katz Washington	<u>Sales Office</u> Katz/Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> 9917137	<u>Advertiser Code</u>	<u>Product 1/2</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	EJHL	09/10/18	09/10/18	GMA	7-9a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	M-----				1	\$30.00				
N 2	EJHL	09/11/18	09/11/18	GMA	7-9a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	-T-----				1	\$30.00				
N 3	EJHL	09/12/18	09/12/18	GMA	7-9a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	--W----				1	\$30.00				
N 4	EJHL	09/13/18	09/13/18	GMA	7-9a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	---T---				1	\$30.00				
N 5	EJHL	09/14/18	09/14/18	GMA	7-9a		:30				NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	----F--				1	\$30.00				
N 6	EJHL	09/10/18	09/10/18	Local News @ 11p	11-1135p		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	M-----				2	\$15.00				
N 7	EJHL	09/11/18	09/11/18	Local News @ 11p	11-1135p		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	-T-----				2	\$15.00				
N 8	EJHL	09/12/18	09/12/18	Local News @ 11p	11-1135p		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	--W----				2	\$15.00				
N 9	EJHL	09/13/18	09/13/18	Local News @ 11p	11-1135p		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	---T---				2	\$15.00				
N 10	EJHL	09/14/18	09/14/18	Local News @ 11p	11-1135p		:30				NM	2	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>				
Week:		09/10/18	09/16/18	----F--				2	\$15.00				
Totals								0.00				15	\$300.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Two week advance cancellation notice is required unless otherwise specified.

Nexstar Media Group does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Any advertiser certifies that it is not buying broadcasting air time on Nexstar Media Group stations for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



EJHL
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26139956 /		26139956
<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/10/18 - 09/16/18	TV	1107
<u>Advertiser</u>		<u>Original Date / Revision</u>
POL/Tim Kaine/US Senat		09/07/18 / 09/07/18

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
08/27/18 - 09/14/18	15	\$300.00	(\$45.00)	\$255.00
Totals	15	\$300.00	(\$45.00)	\$255.00

Signature: _____ **Date:** _____

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