

Sales Order

Station: **KLBJ-AM** Buyer: **JON THOMPSON**
 Contract Name: **NFIB JAN 2023-01** Tax Schedule: **(None)**
 Contract#: **419490** Agency Commission %: **0**
 Start Date: **1/26/23** End Date: **2/14/23** Billing Cycle: **Calendar**
 Revenue Type: **LOCAL DIRECT** Type: **Cash** Salesperson: **505680dwe** Comm %: **18**
 Advertiser: **NFIB(D)** Makegood Policy: **WITHIN CONTRACT DATES**
 Address: **555 12 ST NW**
 City: **WASHINGTON** State: **D.** Zip: **20004**
 Phone: **(910) 200-3356**
 Product Name: **ISSUE CAMPAIGN**
 Estimate #: **TEXAS TAX CUT**
 Competitive Code: **PO-POLITICAL ISSUES**

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	1/26/23	1/27/23		6:00 AM	10:00 AM	30				3	3			6	D	120.00	6	720.00	3
2	1/26/23	1/27/23		10:00 AM	3:00 PM	30				3	3			6	D	90.00	6	540.00	3
3	1/26/23	1/27/23		3:00 PM	7:00 PM	30				3	3			6	D	80.00	6	480.00	3
4	1/30/23	2/03/23		6:00 AM	10:00 AM	30	3	3	3	1	1			11	D	120.00	11	1,320.00	3
5	1/30/23	2/03/23		10:00 AM	3:00 PM	30	3	3	2	1	1			10	D	90.00	10	900.00	3
6	1/30/23	2/03/23		3:00 PM	7:00 PM	30	3	3	3	2	2			13	D	80.00	13	1,040.00	3
7	2/07/23	2/10/23		6:00 AM	10:00 AM	30		1	1	1	1			4	D	120.00	4	480.00	3
8	2/07/23	2/10/23		10:00 AM	3:00 PM	30		1	1	1	1			4	D	90.00	4	360.00	3
9	2/07/23	2/10/23		3:00 PM	7:00 PM	30		1	1	1	1			4	D	80.00	4	320.00	3
10	2/13/23	2/14/23		6:00 AM	10:00 AM	30	1	1						2	D	120.00	2	240.00	3
11	2/13/23	2/14/23		10:00 AM	3:00 PM	30	1	1						2	D	90.00	2	180.00	3
12	2/13/23	2/14/23		3:00 PM	7:00 PM	30	1	1						2	D	80.00	2	160.00	3

Billing Projections: By Month

	Jan 23	Feb 23
CA	3,480.00	3,260.00
ST	1,740.00	5,000.00

Print Spot Prices

CASH IN ADVANCE

DO NOT MAIL

GIVE TO ACCOUNT EXECUTIVE

THANK YOU FOR YOUR BUSINESS

TOTAL SPOTS 70
 GROSS TOTAL \$ 6,740.00
 ADJUSTED SPOTS 70
 ADJUSTED TOTAL \$ 6,740.00

APPROVE DECLINE

- 505680ehuf, 02/03/23 @8:57AM
- 505680ssher, 02/03/23 @8:56AM
- National Sales Manager
- 505680rmas, 02/03/23 @10:04AM