

Sales Order

Station: KLBJ-AM Buyer: JON THOMPSON
 Contract Name: NFIB JAN 2023 Tax Schedule: (None)
 Contract#: 419490 Agency Commission %: 0
 Start Date: 1/26/23 End Date: 2/03/23 Billing Cycle: Calendar
 Revenue Type: LOCAL DIRECT Type: Cash Salesperson: 505680dwel Comm %: 18
 Advertiser: NFIB(D) Makegood Policy: WITHIN CONTRACT DATES
 Address: 555 12 ST NW
 City: WASHINGTON State: D. Zip: 20004
 Phone: (910) 200-3356
 Product Name: ISSUE CAMPAIGN
 Estimate #: TEXAS TAX CUT
 Competitive Code: PO-POLITICAL ISSUES

No	DATES		Alt wks	TIMES		LEN	DISTRIBUTION							RATE	TOTALS		PTY		
	START	END		START	END		M	T	W	T	F	SA	SU		Per Wk	D/W		SPOTS	\$\$
1	1/26/23	1/27/23		6:00 AM	10:00 AM	30				3	3			6	D	120.00	6	720.00	3
2	1/26/23	1/27/23		10:00 AM	3:00 PM	30				3	3			6	D	90.00	6	540.00	3
3	1/26/23	1/27/23		3:00 PM	7:00 PM	30				3	3			6	D	80.00	6	480.00	3
4	1/30/23	2/03/23		6:00 AM	10:00 AM	30	3	3	3	1	1			11	D	120.00	11	1,320.00	3
5	1/30/23	2/03/23		10:00 AM	3:00 PM	30	3	3	2	1	1			10	D	90.00	10	900.00	3
6	1/30/23	2/03/23		3:00 PM	7:00 PM	30	3	3	3	2	2			13	D	80.00	13	1,040.00	3

Billing Projections: By Month

	Jan 23	Feb 23
CA	3,480.00	1,520.00
ST	1,740.00	3,260.00

Print Spot Prices

CASH IN ADVANCE
 DO NOT MAIL
 GIVE TO ACCOUNT EXECUTIVE
 THANK YOU FOR YOUR BUSINESS

TOTAL SPOTS 52
 GROSS TOTAL \$ 5,000.00
 ADJUSTED SPOTS 52
 ADJUSTED TOTAL \$ 5,000.00

APPROVE DECLINE

- 505680ehuf, 01/24/23 @10:52AM
- 505680ssher, 01/24/23 @10:40AM
- National Sales Manager
- 505680rmas, 01/24/23 @10:16AM